

EXHIBIT G

PROFORMA DEVELOPMENT REVENUE/LOOKBACK

See attached

Thrivent - City of Appleton, WI
Development Proforma Exhibit and Lookback Example Calculations

Base Proforma																						
	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047
Land Sales and Commissions																						
TID Land Sales	-	10,471,386	9,308,657	2,854,685	2,151,009	1,271,901	1,310,059	1,349,362	1,389,644	1,431,540	1,474,487	1,516,723	1,564,286	1,611,215	1,659,553	1,709,341	1,760,622	1,813,441	1,867,846	1,923,882	1,981,600	2,041,049
TID Land Sales Selling Commission	-	218,154	193,930	59,473	44,813	26,498	27,294	28,114	28,568	29,028	30,724	31,647	32,597	33,576	34,584	35,623	36,693	37,794	38,929	40,088	41,302	42,542
Subtotal TID Land Sales	-	10,689,540	9,502,587	2,914,167	2,195,822	1,298,399	1,337,353	1,377,476	1,418,202	1,461,568	1,505,211	1,550,370	1,596,883	1,644,791	1,694,137	1,744,963	1,797,314	1,851,236	1,906,775	1,963,980	2,022,902	2,083,591
Non TID Land Sales	-	-	-	-	-	665,967	679,287	692,672	706,730	720,865	735,282	749,987	764,987	780,287	795,893	811,811	828,047	844,608	861,500	878,730	-	-
Non TID Land Sales Selling Commission	-	-	-	-	-	13,874	14,152	14,435	14,724	15,018	15,318	15,625	15,937	16,256	16,581	16,913	17,251	17,598	17,948	18,307	-	-
Subtotal Non-TID Land Sales	-	-	-	-	-	679,842	693,439	707,307	721,453	735,883	750,600	765,612	780,924	796,543	812,474	828,723	845,298	862,204	879,448	897,037	-	-
Grand Total Land Sales	-	10,689,540	9,502,587	2,914,167	2,195,822	1,978,241	2,030,792	2,084,783	2,140,256	2,197,251	2,255,811	2,315,982	2,377,807	2,441,334	2,506,611	2,573,687	2,642,612	2,713,439	2,786,223	2,861,017	2,938,902	2,083,591
TIF																						
Developer MRO TIF \$14M PV	-	-	91,654	220,806	777,547	1,447,071	1,810,771	2,011,566	2,015,943	2,012,275	2,014,159	2,012,596	2,012,179	2,012,911	2,014,769	2,017,816	2,021,989	2,014,998	1,414,570	-	-	-
Financing																						
Debt Service	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)
Principal Reduction Payments	(5,344,770)	(4,751,294)	(1,457,084)	(1,097,911)	(649,200)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Use of Loan Reserves	2,240,805	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Debt Service	-	(7,585,576)	(6,992,099)	(3,697,889)	(3,338,716)	(2,890,005)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)
Equity																						
Equity	(21,639,054)	(21,639,054)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
IRR Cashflow																						
Grand Total Land Sales	-	10,689,540	9,502,587	2,914,167	2,195,822	1,978,241	2,030,792	2,084,783	2,140,256	2,197,251	2,255,811	2,315,982	2,377,807	2,441,334	2,506,611	2,573,687	2,642,612	2,713,439	2,786,223	2,861,017	2,938,902	2,083,591
Developer MRO TIF \$14M PV	-	-	91,654	220,806	777,547	1,447,071	1,810,771	2,011,566	2,015,943	2,012,275	2,014,159	2,012,596	2,012,179	2,012,911	2,014,769	2,017,816	2,021,989	2,014,998	1,414,570	-	-	-
TID Land Sales	-	-	-	-	-	1,978,241	2,030,792	2,084,783	2,140,256	2,197,251	2,255,811	2,315,982	2,377,807	2,441,334	2,506,611	2,573,687	2,642,612	2,713,439	2,786,223	2,861,017	2,938,902	2,083,591
TID Land Sales Selling Commission	-	-	-	-	-	1,447,071	1,810,771	2,011,566	2,015,943	2,012,275	2,014,159	2,012,596	2,012,179	2,012,911	2,014,769	2,017,816	2,021,989	2,014,998	1,414,570	-	-	-
Total Debt Service	-	(7,585,576)	(6,992,099)	(3,697,889)	(3,338,716)	(2,890,005)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)
Distributable Cash Flow	-	3,103,965	2,602,142	(562,915)	(365,348)	535,307	1,600,757	1,855,544	1,915,393	1,968,720	2,029,165	2,087,772	2,425,569	4,454,245	4,521,400	4,591,502	4,664,601	4,727,537	3,927,792	2,861,017	2,022,902	2,083,591
Equity	(21,639,054)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Investment Inflows and (Outflows)	(21,639,054)	3,103,965	2,602,142	(562,915)	(365,348)	535,307	1,600,757	1,855,544	1,915,393	1,968,720	2,029,165	2,087,772	2,425,569	4,454,245	4,521,400	4,591,502	4,664,601	4,727,537	3,927,792	2,861,017	2,022,902	2,083,591
IRR:	7.9%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Proforma Example Demonstrating Lookback Adjustment																						
	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047
Land Sales and Commissions																						
Grand Total Land Sales	-	14,345,799	12,752,860	3,910,932	2,946,883	1,742,504	1,794,781	1,848,626	1,904,066	1,961,210	2,020,048	2,080,651	2,143,072	2,207,365	2,273,587	2,341,796	2,412,052	2,484,415	2,558,049	2,635,718	2,714,791	2,795,237
TID Land Sales	-	286,871	265,685	81,478	61,393	36,302	37,393	38,516	39,673	40,864	42,092	43,356	44,658	45,999	47,380	48,803	50,269	51,778	53,333	54,934	56,584	58,283
TID Land Sales Selling Commission	-	14,644,670	13,018,545	3,992,409	3,008,276	1,778,807	1,832,174	1,887,142	1,943,759	2,002,074	2,062,139	2,124,006	2,187,729	2,253,364	2,320,968	2,390,600	2,462,321	2,536,193	2,612,882	2,690,653	2,771,375	2,854,519
Non TID Land Sales	-	-	-	-	-	912,375	930,623	949,235	968,220	987,584	1,007,336	1,027,483	1,048,032	1,068,993	1,090,373	1,112,180	1,134,424	1,157,113	1,180,255	1,203,860	-	-
Non TID Land Sales Selling Commission	-	-	-	-	-	19,008	19,388	19,776	20,966	20,171	20,575	21,406	21,834	22,716	23,170	23,634	24,107	24,589	25,080	-	-	-
Subtotal Non-TID Land Sales	-	-	-	-	-	931,383	950,011	969,011	989,391	1,008,159	1,028,322	1,048,889	1,069,866	1,091,264	1,113,089	1,135,351	1,158,058	1,181,219	1,204,843	1,228,940	-	-
Grand Total Land Sales	-	14,644,670	13,018,545	3,992,409	3,008,276	2,710,190	2,782,185	2,856,153	2,932,150	3,010,233	3,090,462	3,172,895	3,257,596	3,344,628	3,434,057	3,525,951	3,620,378	3,717,412	3,817,125	3,919,593	2,771,375	2,854,519
TIF																						
Developer MRO TIF \$14M PV	-	-	91,654	220,806	777,547	1,447,071	1,810,771	2,011,566	2,015,943	2,012,275	2,014,159	2,012,596	2,012,179	2,012,911	2,014,769	2,017,816	2,021,989	2,014,998	1,414,570	-	-	-
Financing																						
Debt Service	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)
Principal Reduction Payments	(5,344,770)	(4,751,294)	(1,457,084)	(1,097,911)	(649,200)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Use of Loan Reserves	2,240,805	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Debt Service	-	(7,585,576)	(6,992,099)	(3,697,889)	(3,338,716)	(2,890,005)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)
Equity																						
Equity	(21,639,054)	(21,639,054)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
IRR Cashflow Actual Projected																						
Grand Total Land Sales	-	14,644,670	13,018,545	3,992,409	3,008,276	2,710,190	2,782,185	2,856,153	2,932,150	3,010,233	3,090,462	3,172,895	3,257,596	3,344,628	3,434,057	3,525,951	3,620,378	3,717,412	3,817,125	3,919,593	2,771,375	2,854,519
TID Land Sales	-	-	-	-	-	1,978,241	2,030,792	2,084,783	2,140,256	2,197,251	2,255,811	2,315,982	2,377,807	2,441,334	2,506,611	2,573,687	2,642,612	2,713,439	2,786,223	2,861,017	2,938,902	2,083,591
Developer MRO TIF \$14M PV	-	-	91,654	220,806	777,547	1,447,071	1,810,771	2,011,566	2,015,943	2,012,275	2,014,159	2,012,596	2,012,179	2,012,911	2,014,769	2,017,816	2,021,989	2,014,998	1,414,570	-	-	-
TID Land Sales Selling Commission	-	-	-	-	-	1,447,071	1,810,771	2,011,566	2,015,943	2,012,275	2,014,159	2,012,596	2,012,179	2,012,911	2,014,769	2,017,816	2,021,989	2,014,998	1,414,570	-	-	-
Total Debt Service	-	(7,585,576)	(6,992,099)	(3,697,889)	(3,338,716)	(2,890,005)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)	(2,240,805)
Distributable Cash Flow	-	7,059,094	6,118,059	515,327	447,106	1,267,256	2,352,150	2,626,914	2,707,287	2,761,703	2,863,816	2,944,685	3,305,358	5,357,539	5,448,846	5,543,766	5,642,368	5,731,510	4,958,695	3,919,593	2,771,375	2,854,519
Equity	(21,639,054)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Investment Inflows and (Outflows)	(21,639,054)	7,059,094	6,118,059	515,327	447,106	1,267,256	2,352,150	2,626,914	2,707,287	2,761,703	2,863,816	2,944,685	3,305,358	5,357,539	5,448,846	5,543,766	5,642,368	5,731,510	4,958,695	3,919,593	2,771,375	2,854,519



Sources and Uses Summary
Thrivant Development
Multi-Use Land Sale Development
Appleton, WI

SOURCES		
	Amount	Pct.
Equity - Deferred Fee	\$ 1,844,346	2.9%
Equity - Investor	\$ 18,294,708	28.9%
Equity - Land	\$ 1,500,000	2.4%
Construction Loan	\$ 30,683,479	48.5%
TIF Grant	\$ 11,000,000	17.4%
TOTAL SOURCES	\$ 63,322,533	100%

USES		
	Amount	Pct.
Land	\$ 1,500,000	2.4%
Soft Costs	\$ 1,844,346	2.9%
Financing Costs	\$ 1,500,000	2.4%
Reserves	\$ 4,017,711	6.3%
Phase 1 - On-Site Work	\$ 44,897,152	70.9%
Pre Development Costs	\$ 9,563,325	15.1%
TOTAL USES	\$ 63,322,533	100%