

**City of Appleton - Reid Golf Course  
Revenues - September 30, 2021**

	2020		2021	
<u>Green Fees</u>	<u>2020 Y-T-D Rounds</u>	<u>Total Revenue</u>	<u>2021 Y-T-D Rounds</u>	<u>Total Revenue</u>
Weekday-18 Holes	2,885	\$55,013.05	3,367	\$60,410.24
Weekday-9 Holes	9,828	\$144,846.71	11,036	\$161,779.23
Weekend - 18-Holes	1,894	\$52,174.44	2,219	\$60,528.20
Weekend - 9 Holes	3,005	\$50,913.16	3,423	\$57,548.34
Twilight Golf	3,084	\$34,501.54	2,796	\$31,629.87
Passholder Rounds	7,680		8,760	
Promo Rounds				
Coupon Rounds	260		216	
Misc. Promotional Rounds*	3,050	\$50,573.50	2,770	\$50,197.69
Team Rounds	26		771	
<b>Sub-Totals</b>	<b>31,712</b>	<b>\$388,022.40</b>	<b>35,358</b>	<b>\$422,093.57</b>
<u>Pass/Coupon/Discount Card Sales</u>	<u>2020 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2021 Y-T-D Sales</u>	<u>Total Revenues</u>
Pass Sales	104	\$55,610.34	153	\$74,502.19
Corporate Pass Sales	9	\$22,393.35	10	\$24,881.50
Coupon Sales	53	\$4,530.31	40	\$3,826.00
Discount Cards	106	\$3,179.86	115	\$3,450.00
<u>Cart Revenue</u>	<u>2020 Y-T-D Cart Sales</u>	<u>Total Revenues</u>	<u>2021 Y-T-D Cart Sales</u>	<u>Total Revenues</u>
Cart Fee	11,666	\$126,284.50	13,973	\$149,161.60
Annual Cart Passes	23	\$12,422.75	21	\$10,541.71
<u>Practice Range</u>	<u>2020 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2021 Y-T-D Sales</u>	<u>Total Revenues</u>
Driving Range	3,331	\$24,063.86	4,155	\$26,445.06
Annual Range Pass	8	\$2,246.44	10	\$2,800.94
<u>Golf Shop Merchandise</u>	<u>2020 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2021 Y-T-D Sales</u>	<u>Total Revenues</u>
Balls/Assessorries/Apparel/Misc.		\$19,076.58		\$25,293.91
Gift Cards	268	\$11,508.75	278	\$11,664.92
Lessons**	0	\$0.00	168	\$7,566.50
Other Rentals***	482	\$2,232.52	654	\$4,239.23
<u>Food and Beverage</u>	<u>2020 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2021 Y-T-D Sales</u>	<u>Total Revenues</u>
Food		\$8,766.10		\$15,268.07
Beverage		\$19,601.86		\$23,261.51
Alcohol Sales		\$66,599.23		\$81,236.99
Catering/Banquet	107	\$304.88	376	\$1,441.46
<b>Raincheck Redeemed</b>		<b>-\$2,024.15</b>		<b>-\$2,869.92</b>
<b>Total Revenue (All Categories)</b>		<b>\$764,819.58</b>		<b>\$884,805.24</b>

\*Misc. Promotional Rounds include Outings, Mem Day, Mothers Day, Fathers Day, Family Day, Valpak & CCM Specials

\*\*Lessons include private, group and juniors

\*\*\*Other rentals include additional revenue club rentals, pull carts & locker rentals.

**Reid Golf Course Budget September 30th Expense Report**

<b>Description</b>	<b>Budget</b>	<b>End of September Expenses</b>	<b>Available</b>
Regular Salaries	\$184,900	(\$137,497)	\$47,403
Overtime	\$553	\$0	\$553
Part-Time	\$123,293	(\$104,835)	\$18,458
Fringes	\$84,674	(\$53,651)	\$31,023
Training and Conferences	\$2,250	(\$54)	\$2,196
Office Supplies	\$500	(\$196)	\$304
Memberships & Licenses	\$1,760	(\$1,756)	\$4
Food & Provisions	\$50	(\$50)	\$0
Printing & Reproduction	\$2,000	(\$2,520)	(\$520)
Clothing/Uniforms	\$500	(\$433)	\$67
Accounting/Audit	\$2,160	(\$2,170)	(\$10)
Bank Services	\$13,000	(\$13,379)	(\$379)
Consulting Services	\$1,000	\$0	\$1,000
Advertising	\$10,000	(\$4,607)	\$5,393
Insurance	\$6,170	(\$5,140)	\$1,030
Rent	\$35,975	(\$25,250)	\$10,725
Depreciation Expense	\$61,000	(\$47,490)	\$13,510
Facilities Charges	\$34,344	(\$22,965)	\$11,379
CEA Equipment Rental	\$110,690	(\$83,096)	\$37,408
Software Support	\$1,860	(\$1,944)	(\$84)
Interest Payments	\$8,625	(\$7,190)	\$1,435
General Fund	\$17,900	(\$14,917)	\$2,983
Transfer Out-Capital	\$0	\$0	\$0
Land Improvement	\$150,000	(\$8)	\$149,992
Bldg Maintenance/Janitorial	\$1,500	(\$802)	\$698
Landscape Supplies	\$36,900	(\$34,061)	\$2,839
Concession Supplies	\$60,400	(\$67,080)	(\$6,680)
Miscellaneous Supplies	\$2,000	(\$1,649)	\$351
Gas Purchases	\$13,500	(\$13,714)	(\$214)
Miscellaneous Equipment	\$6,016	(\$5,458)	\$558
Collection Services	\$1,100	(\$1,664)	(\$564)
Contractor Fees	\$1,000	(\$776)	\$224
Equipment Repair & Maintenance	\$5,500	(\$4,280)	\$1,220
Other Interfund Charges	\$2,000	(\$1,462)	\$538
Electric	\$22,063	(\$19,022)	\$3,041
Gas	\$4,300	(\$4,038)	\$262
Water	\$2,100	(\$1,181)	\$919
Waste Disposal/Collection	\$2,100	(\$354)	\$1,746
Stormwater	\$13,160	(\$9,915)	\$3,245
Telephone	\$3,900	(\$451)	\$3,449
Cellular Telephone	\$1,000	(\$296)	\$704
Other Utilities (DirecTV)	\$2,150	(\$1,528)	\$622
	<b>\$1,033,893</b>	<b>(\$696,879)</b>	<b>\$337,014</b>