EXHIBIT B

INDUSTRIAL LAND ASKING PRICE COMPARISON

Municipally Owned Land Asking Price Comparison

		Regional			
Municipality	Ask Price/Acre	Stormwater	Concrete Streets	Utilities	Incentives
					Project reinvestment upon certificate of
Appleton	\$40,000	Υ	Υ	Υ	occupancy
Neenah	\$35,000	Υ	Υ	Υ	TIF/Land grant
Kaukauna	\$38,000	Υ	Υ	Υ	Redevelopment Authority loans
Wrightstown	\$50,000	Υ	N	Υ	TIF/Land grant

Privately Owned Land Asking Price Comparison (Over 10 acres, per CoStar listings)

		Largest Contiguous Lot		
Municipality of Private Property	Ask Price/Acre	(In Acres)	Location	Notes
Kaukauna (Town of)	\$33,269	26.30	N2380 Bodde Rd.	Not served by Mun. Utilities
Neenah	\$18,900	100.00	2689 Cty II	Possible commercial/industrial/multifamily/residential
Little Chute	\$55,000	19.48	Evergreen Dr.	Possible Office/I-41 exposure
Appleton	\$34,722	7.92	Glendale-NEBP	Stora Enso Parcel -On market for years
Greenville	\$65,434	12.99	W6369 Levi Dr.	Air North Business Park
Greenville	\$50,000	16.00	Mayflower & GV	Possible commercial/industrial/multifamily/residential

Sources:

Seller Contact CoStar WI Dept. of Revenue