CITY OF APPLETON 2020 BUDGET

FACILITIES AND CONSTRUCTION MANAGEMENT

Director of Parks, Recreation & Facilities Management: Dean R. Gazza, CFM, CCM, PMP, LEED-AP

Deputy Director of Parks, Recreation & Facilities Management: Thomas R. Flick

MISSION STATEMENT

Building communities and enriching lives where we live, work and play.

DISCUSSION OF SIGNIFICANT 2019 EVENTS

The Facilities Management Division provided operation and maintenance services for more than 1.26 million square feet of municipal buildings including, but not limited to, offices, park pavilions, municipal aquatic centers, vehicle garages, police and fire stations, a golf course and water and wastewater plants. The services provided included maintaining and inspecting all building systems, such as HVAC, electrical, plumbing, structural and fire systems and general services such as janitorial services, pest control, and elevator maintenance. Additionally, support was provided in areas directly impacting City departmental missions such as fuel systems, vehicle exhaust systems, appliances, air compressors, UPS's and vehicle wash bays.

The focus continues on being proactive and providing a high quality of customer service. As a customer service department, it is essential that we meet the needs of our customers by improving the systems' reliability, reducing maintenance costs, ensuring safety, and providing productive environments to allow our customers to deliver City services at a high level. We do this through a robust preventive maintenance program and by getting to the root cause of system issues to improve reliability.

Our tradesmen continued to improve their skills and knowledge by maintaining their professional licenses, attending training and seeking ways to find new approaches, such as LEAN and predictive maintenance. Management staff also attended various training and networking opportunities to improve their leadership and technical skills. The benchmark cost for maintenance and janitorial services is \$3.38 per square foot, as published by the International Facilities Management Association, compared to our cost of **\$2.01**. Expenses are controlled by employing in-house trades people to perform higher-cost skilled work while contracting out work requiring a lesser degree of skill which can generally be procured at a lower cost.

Construction management was performed for the renovation of Jones Park and a site master plan was developed for the Municipal Services site.

Capital improvement projects completed in 2019 include: a roof replacement at Fire Station #1; renovation of the Lawe Street bridge tender station; upgrade of the Department of Public Works and City Hall 1st floor customer service furniture and interior finishes; installation of a third methane boiler at the Wastewater Treatment Plant; lighting upgrades at the various facilities and parks; inspection of fire station water and sewer laterals, and HVAC upgrades at Fire Station #4 and the Water Plant. Numerous other general projects were also completed to preserve and extend the useful life of the facilities. These type of projects include ADA, safety and security improvements, door replacements, flooring replacements, large-scale painting and various HVAC, plumbing and electrical upgrades.

Finally, the department remained diligent in its continued implementation of energy conservation and sustainability plans. The department considers sustainability when procuring products, including the use of LED fixtures and the purchase of products utilizing recyclable materials when feasible. Since 2005, electrical usage has been reduced by 5.96 million kWh's (23.6%) annually totaling over 47.7 million kWh's saved and natural gas usage reduced by 265,332 therms (27.1%) annually totaling over 2.26 million therms saved, resulting in approximately \$5.10 million in energy savings over this time period. During 2019, the Sustainability Plan was updated which highlights a comprehensive list of sustainable and energy conservation initiatives accomplished.

MAJOR 2020 OBJECTIVES

Provide planning and project management services including construction oversight and representation related to projects outlined in the capital improvement plan. Ensure all major facility maintenance projects meet project objectives and are completed on time and within budget.

Maintain the roof management program including a complete roof inventory and condition analysis, long-term replacement and recondition plans, and an annual preventive and predictive inspection plan. Although the initial inspection and inventory of all roofs is complete, the goal is to review each roof on a two-year cycle. Severe weather can cause unexpected damage. It is especially important to inspect the roofs that are nearing the end of their expected life span.

Emphasize maintenance activities while systematically reducing alterations, improvements, remodeling, and other non-maintenance activities. Simultaneously upgrade current facilities' conditions.

Implement corrective maintenance plan findings from facility audits. Continue performing audits.

Continue to inventory, consolidate and, where necessary, create or obtain necessary facility documentation to better manage the facilities. Documentation of facility assets includes site, architectural, structural, electrical, mechanical, plumbing, fire protection and furniture. Results of facilities asset condition assessments will determine facility asset maintenance and repair cycles.

Continue to apply codes, regulations, and standards in all considerations of building systems, structures, interiors, and exteriors for building construction, operations and maintenance.

Continue to promote workplace safety by routinely performing facility safety assessments to ensure safe facilities and working environments.

Continue to implement energy management and sustainability plans for facilities. Continue program to install LED lighting in City parks and facilities where feasible.

Maintain a cost per square foot for maintenance and housekeeping under industry averages. Our current square foot benchmark is **\$2.01**, which is far below the industry's benchmark of \$3.38 as published by the International Facilities Management Association.

Continue to provide a high level of customer service by meeting or exceeding our customers' expectations for quality, timeliness and professionalism.

Prepare for the conversion from the City's asset management system to the new Tyler Munis work order system.

DEPARTMENT BUDGET SUMMARY										
Programs		Act	tual					Budget		%
Unit Title		2017		2018	Ad	opted 2019	Am	ended 2019	2020	Change *
Program Reven	ies \$	2,585,147	\$	2,733,661	\$	2,836,286	\$	2,836,286	\$ 2,942,042	3.73%
Program Expense	ses									
6330 Administration		345,857		350,866		358,955		358,955	350,402	-2.38%
6331 Facilities Maint	enance	2,290,686		2,426,440		2,507,331		2,507,331	2,591,640	3.36%
Total Program Exp	enses \$	2,636,543	\$	2,777,306	\$	2,866,286	\$	2,866,286	\$ 2,942,042	2.64%
Expenses Comprised	Of:									
Personnel		917,809		947,786		958,178		958,178	975,087	1.76%
Training & Travel		10,758		10,764		11,220		11,220	10,500	-6.42%
Supplies & Materials		357,681		371,805		440,832		440,832	434,363	-1.47%
Purchased Services		1,340,795		1,446,951		1,435,806		1,435,806	1,522,092	6.01%
Capital Expenditures		-		-		18,000		18,000	-	-100.00%
Transfers Out		9,500		-		2,250		2,250	-	-100.00%
Full Time Equivalent	Staff:									
Personnel allocated to	orograms	10.25		10.26		10.26		10.26	10.26	

Administration

Business Unit 6330

PROGRAM MISSION

To provide a safe and productive physical environment which supports all the City of Appleton's departments and community in a safe, accessible, sustainable and cost effective manner.

Link to City Goals:

PROGRAM NARRATIVE

Implements Key Strategy # 1: "Responsibly deliver excellent services", # 3: "Recognize and grow everyone's talents", and # 5: "Promote an environment that is respectful and inclusive".

Objectives:

Provide quality cost-effective administrative management to support the internal and external services provided by the Facilities Management Division, including:

Strategic facilities planning Office space and layout planning ADA analysis

As well as performing a range of planning services, including: Building assessment Preventive maintenance programs Energy programs Major renovation project management New construction project management Move coordination

Environmental programs Facility documentation Space allocation records

Monitor the timeliness, professionalism and efficiency of staff, and the overall satisfaction with our services as perceived by our internal customers. Also, provide education and training opportunities for our employees to promote personal and professional growth and to meet federal, State and local guidelines.

Major changes in Revenue, Expenditures, or Programs:

No major changes.

PERFORMANCE INDICATORS									
	Actual 2017	Actual 2018	Target 2019	Projected 2019	Target 2020				
Client Benefits/Impacts									
Timely and organized support of departme	ents								
% of customers who were satisfied									
with the services provided	99%	99%	100%	99%	100%				
Strategic Outcomes									
Facilities projects/plans/studies initiated									
in year scheduled	97%	98%	100%	99%	100%				
Work Process Output									
# of capital projects initiated	51	46	50	48	44				

Administration

Business Unit 6330

PROGRAM BUDGET SUMMARY

	Actual						Budget		
Description		2017		2018	A	dopted 2019	Arr	nended 2019	2020
Revenues 471000 Interest on Investments 480100 Charges for Services 500400 Sale of City Property 503000 Damage to City Property 503500 Other Reimbursements 508200 Insurance Proceeds	\$	(10) 2,579,938 - 5,219	\$	(89) 2,710,020 - 285 13,855 9,590	\$	2,831,086 - - 5,200	\$	2,831,086 - 5,200	\$ 2,933,042 - 9,000
Total Revenue	\$	2,585,147	\$	2,733,661	\$	2,836,286	\$	2,836,286	\$ 2,942,042
Expenses 610100 Regular Salaries 610500 Overtime Wages 615000 Fringes 620100 Training/Conferences 620600 Parking Permits 630100 Office Supplies 630200 Subscriptions 630300 Memberships & Licenses 630400 Postage\Freight 630500 Awards & Recognition 630600 Building Maint./Janitorial 630700 Food & Provisions 631500 Books & Library Materials 632000 Printing / Copying 632101 Uniforms 632300 Safety Supplies 640100 Accounting/Audit Fees 640400 Consulting Services 640700 Solid Waste/Recycling	\$	2,585,147 122,799 - 94,198 9,918 840 1,720 350 1,804 2,604 271 27 286 1,273 4,383 870 2,001 1,674 6,470 1,251	\$	2,733,661 147,743 2,230 73,849 9,924 840 2,043 502 1,805 2,561 180 89 240 640 4,533 135 1,160 1,840 7,212 1,138	\$		\$	2,836,286 146,986 2,364 66,570 10,500 2,100 2,000 2,000 2,000 1,500 4,800 750 2,000 1,500 4,800 750 2,000 1,470 6,500 1,400	\$ 2,942,042 149,469 2,394 67,464 10,500 2,000 2,000 2,000 2,888 180 - 240 1,500 4,500 7,50 2,000 1,500 6,500 1,400
641200 Advertising		675		-		1,500		1,500	1,500
641300 Utilities 650100 Insurance 659900 Other Contracts/Obligation 791400 Transfer Out - Capital Proj		46,599 31,463 4,881 9,500		50,307 30,984 10,911 -		60,245 35,480 6,500 2,250		60,245 35,480 6,500 2,250	55,047 31,770 6,500
Total Expense	\$	345,857	\$	350,866	\$		\$	358,955	\$ 350,402

DETAILED SUMMARY OF 2020 PROPOSED EXPENDITURES > \$15,000

<u>None</u>

Facilities Maintenance

Business Unit 6331

PROGRAM MISSION

Provide proactive, cost effective and quality facilities maintenance services that preserve and extend the useful life of the City's facilities assets and to ensure reliable and dependable service for our internal and external customers.

PROGRAM NARRATIVE

Implements Key Strategy # 1: "Responsibly deliver excellent services", # 3: "Recognize and grow everyone's talents", and # 4: "Continually assess trends affecting the community and proactively respond".

Objectives:

Link to City Goals:

Maintain mechanical, electrical and architectural systems including:

Carpentry	Fire protection	Locksmith	Roofing
Custodial services	Furniture	Pest control	Security
Electrical	HVAC	Plumbing	Structural
Elevator maintenance	Lighting maintenance	Refuse program	Windows

Develop and implement maintenance standards and schedules for buildings, building systems and installed equipment.

Major changes in Revenue, Expenditures, or Programs:

Due to the expected loss of our long-time janitorial service company who worked on a very small profit margin, we are anticipating a substantial increase in janitorial service costs in 2020. We are currently in the process of issuing an RFP for these services.

	Actual 2017	Actual 2018	Target 2019	Projected 2019	Target 2020
lient Benefits/Impacts					
Provide a proactive maintenance program					
% of satisfied customers	99%	99%	100%	99%	1009
strategic Outcomes					
% of services performed as scheduled:					
Cost per sq. ft maint. and janitorial	\$1.83	\$1.93	\$2.01	\$2.00	\$1.79
Work completed in time scheduled	98%	98%	100%	100%	100
Quantity of code, safety, etc. citations	0	0	0	0	(
Nork Process Outputs					
Vork Process Outputs					
Service Performed				4 000 040	4 000 044
Square feet of facilities maintained	1,266,848	1,266,848	1,266,848	1,266,848	1,266,848

Facilities Maintenance

Business Unit 6331

PROGRAM BUDGET SUMMARY

	Actual				Budget						
Description		2017	2018		Adopted 2019		Amended 2019			2020	
Expenses											
610100 Regular Salaries	\$	488,230	\$	516,548	\$	517,217	\$	517,217	\$	525,851	
610400 Call Time Wages		2,643		3,781		3,500		3,500		7,500	
610500 Overtime Wages		8,215		6,405		12,000		12,000		10,000	
610800 Part-Time Wages		9,739		9,925		10,500		10,500		10,500	
615000 Fringes		191,984		187,306		199,041		199,041		201,909	
630600 Building Maint./Janitorial		306,582		308,238		366,362		366,362		368,005	
630901 Shop Supplies		8,951		9,705		10,000		10,000		10,000	
632300 Safety Supplies		116		-		-		-		-	
632700 Miscellaneous Equipment		26,443		39,975		48,000		48,000		40,000	
640500 Engineering Fees		8,108		4,371		5,000		5,000		5,000	
640700 Solid Waste/Recycling		807		2,167		2,000		2,000		2,000	
641400 Janitorial Service		379,691		386,666		407,164		407,164		500,000	
641600 Build Repairs & Maint		491,642		579,400		531,966		531,966		536,477	
641800 Equip Repairs & Maint		2,611		4,413		3,500		3,500		3,500	
642500 CEA Expense		46,323		48,104		44,215		44,215		41,873	
650200 Leases		318,601		319,045		328,616		328,616		328,775	
650302 Equipment Rent		-		391		250		250		250	
680401 Machinery & Equipment		-		-		18,000		18,000		-	
Total Expense	\$	2,290,686	\$	2,426,440	\$	2,507,331	\$	2,507,331	\$	2,591,640	

DETAILED SUMMARY OF 2020 PROPOSED EXPENDITURES > \$15,000

Building Maint./Janitorial Supplies			Building Repairs & Maintenance Se	ervice	es
Building interior	\$	30,480	Electrical	\$	30,043
Electrical		38,100	Elevator		38,389
Elevator		20,320	Fire/safety		47,874
Fire/Safety		30,480	HVAC		215,950
HVAC		73,660	Plumbing		24,367
Janitorial supplies		35,265	Security		16,600
Painting		30,480	Structural/roof		11,300
Plumbing		38,100	Overhead & passage doors		68,350
Security		30,480	Painting & pavilion staining		24,250
Structural/windows/ext. doors		40,640	Flooring		8,750
	\$	368,005	Other: pest control, locksmith,		
			room set-ups, landfill, etc.		20,304
Miscellaneous Equipment			Projects		
City furniture/general	\$	40,000	Wastewater service doors		15,000
	\$	40,000	Wastewater overhead doors		15,300
			-	\$	536,477
	•				
Janitorial Service	\$	500,000	<u>Leases</u>	¢	242.000
Contracted janitorial service	\$	500,000	City Hall condo agreement	\$	312,906
			First floor conference room	_	15,869
				\$	328,775

	2017 ACTUAL	2018 ACTUAL	2019 <u>YTD ACTUAL</u>	2019 ORIG BUD	2019 REVISED BUD	2020 BUDGET
Program Revenues						
471000 Interest on Investments	(10)	(889)	-	-	-	-
480100 General Charges for Service	2,579,938	2,710,020	671,633	2,831,086	2,831,086	2,933,042
503000 Damage to City Property	_,	285	-	_,	_,	_,
503500 Other Reimbursements	5,219	13,855	6,933	5,200	5,200	9,000
508200 Insurance Proceeds		9,590	2,258			
TOTAL PROGRAM REVENUES	2,585,147	2,732,861	680,824	2,836,286	2,836,286	2,942,042
Personnel						
610100 Regular Salaries	182,264	208,292	69,152	664,203	664,203	675,320
610200 Labor Pool Allocations	375,876	393,418	132,460			
610400 Call Time Wages	2,643	3,781	1,385	3,500	3,500	7,500
610500 Overtime Wages	8,215	8,635	2,699	14,364	14,364	12,394
610800 Part-Time Wages 611000 Other Compensation	9,739 1,260	9,925 1,960	82 1,260	10,500	10,500	10,500
611500 Vacation Pay	51,630	60,620	10,195	-	-	-
615000 Fringes	248,654	250,268	84,975	265,611	265,611	269,373
615500 Unemployment Compensation	2,220	200,200		- 200,011		200,010
617000 Pension Expense	35,308	9,869	-	-	-	-
617100 OPEB Expense	-	1,018	-	-	-	-
TOTAL PERSONNEL	917.809	947,786	302,208	958,178	958,178	975,087
	,	,	,			,
Training~Travel						
620100 Training/Conferences	9,918	9,924	3,024	10.500	10,500	10,500
620600 Parking Permits	840	840	-	720	720	_
TOTAL TRAINING / TRAVEL	10,758	10,764	3,024	11.220	11,220	10,500
	-,	-, -	-,-	, -	, -	-,
Supplies						
630100 Office Supplies	1,720	2,043	297	2,100	2,100	2,100
630200 Subscriptions	350	502	390	200	200	200
630300 Memberships & Licenses	1,804	1,805	704	2,000	2,000	2,000
630400 Postage\Freight	2,604	2,561	797	2,700	2,700	2,888
630500 Awards & Recognition	271	180	-	180	180	180
630600 Building Maint./Janitorial	306,609	308,326	106,048	366,362	366,362	368,005
630700 Food & Provisions	286	240 9,705	- 2 024	240 10,000	240 10,000	240 10,000
630901 Shop Supplies 631500 Books & Library Materials	8,951 1,273	9,705 640	3,034 159	1,500	1,500	1,500
632001 City Copy Charges	4,107	4,134	935	3,600	3,600	3,600
632002 Outside Printing	276	399	30	1,200	1,200	900
632101 Uniforms	870	135	-	750	750	750
632300 Safety Supplies	2,117	1,160	812	2,000	2,000	2,000
632700 Miscellaneous Equipment	26,443	39,975	19,722	48,000	48,000	40,000
TOTAL SUPPLIES	357,681	371,805	132,928	440,832	440,832	434,363
Purchased Services						
640100 Accounting/Audit Fees	1,674	1,840	-	1,470	1,470	1,500
640400 Consulting Services	6,470	7,212		6,500	6,500	6,500
640500 Engineering Fees	8,108	4,371	2,200	5,000	5,000	5,000
640700 Solid Waste/Recycling Pickup	2,058	3,305	403	3,400	3,400	3,400
641200 Advertising 641301 Electric	675 16,502	16.062	399 5 037	1,500	1,500 20,000	1,500
641302 Gas	6,293	16,063 7,639	5,037 4,966	20,000 9,302	9,302	16,465 7,639
641303 Water	2,625	2,484	4,900	3,000	3,000	3,000
641304 Sewer	813	751	168	1,078	1,078	1,078
641306 Stormwater	11,373	13,611	3,457	17,925	17,925	17,925
641307 Telephone	3,239	3,510	1,298	3,240	3,240	3,240
641308 Cellular Phones	5,754	6,249	3,201	5,700	5,700	5,700
641400 Janitorial Service	379,691	386,666	165,813	407,164	407,164	500,000
641600 Build Repairs & Maint	491,641	579,402	153,143	531,966	531,966	536,477
641800 Equip Repairs & Maint	2,611	4,413	-	3,500	3,500	3,500
642501 CEA Operations/Maint.	24,789	24,175	6,511	25,760	25,760	27,042
642502 CEA Depreciation/Replace.	21,534	23,929	20,760	18,455	18,455	14,831
650100 Insurance	31,463	30,984	-	35,480	35,480	31,770
650200 Leases	318,601	319,045	130,516	328,616	328,616	328,775
650302 Equipment Rent	-	391 10 011	888	250	250	250 6 500
659900 Other Contracts/Obligation	4,881	10,911	1,690	6,500	6,500	6,500
TOTAL PURCHASED SVCS	1,340,795	1,446,951	501,028	1,435,806	1,435,806	1,522,092

	2017 ACTUAL	2018 ACTUAL	2019 <u>YTD ACTUAL</u>	2019 ORIG BUD	2019 REVISED BUD	2020 BUDGET
Capital Outlay 680401 Machinery & Equipment TOTAL CAPITAL OUTLAY	<u>-</u>		<u> </u>	<u>18,000</u> 18,000	<u> </u>	
Transfers 791400 Transfer Out - Capital Project TOTAL TRANSFERS	<u>9,500</u> 9,500	<u> </u>	<u>-</u>	<u>2,250</u> 2,250	<u> </u>	<u> </u>
TOTAL EXPENSE	2,636,543	2,777,306	950,412	2,866,286	2,866,286	2,942,042

CITY OF APPLETON 2020 BUDGET FACILITIES, GROUNDS AND CONSTRUCTION MANAGEMENT STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET ASSETS

Revenues	2017 Actual	2018 Actual	2019 Budget	2019 Projected	2020 Budget
Charges for Services Total Revenues	\$ 2,579,938 2,579,938	\$ 2,710,020 2,710,020	\$ 2,831,086 2,831,086	\$ 2,781,086 2,781,086	\$ 2,933,042 2,933,042
Expenses					
Operating Expenses Depreciation	2,627,043	2,777,306	2,864,036	2,789,036	2,942,042
Total Expenses	2,627,043	2,777,306	2,864,036	2,789,036	2,942,042
Operating Loss	(47,105)	(67,286)	(32,950)	(7,950)	(9,000)
Non-Operating Revenues (Expenses)					
Investment Income (Loss) Other Income Total Non-Operating	(10) 5,219 5,209	(89) 23,730 23,641	5,200 5,200	- 15,000 15,000	- 9,000 9,000
Income (Loss) before Contributions and Transfers	(41,896)	(43,645)	(27,750)	7,050	-
Contributions and Transfers In (Out)					
Transfer Out - Capital Projects	(9,500)		(2,250)	(2,250)	
Change in Net Assets	(51,396)	(43,645)	(30,000)	4,800	-
Net Assets - Beginning	169,609	56,074_*	12,429	12,429	17,229
Net Assets - Ending	<u>\$ 118,213</u>	\$ 12,429	\$ (17,571)	\$ 17,229	\$ 17,229
* as restated for new pension stan	darde				

* as restated for new pension standards

SCHEDULE OF CASH FLOWS

Cash - Beginning of Year	\$ 53,160	\$ 57,960
+ Change in Net Assets	 4,800	 -
Working Cash - End of Year	\$ 57,960	\$ 57,960