# **CITY OF APPLETON 2020 BUDGET LIBRARY Library Director: Colleen T. Rortvedt** Assistant Library Director: Tasha M. Saecker

#### **MISSION STATEMENT**

Learn, know, gather and grow - your center of community life.

#### **DISCUSSION OF SIGNIFICANT 2019 EVENTS**

#### Maintain high quality library services

Approx. 80,000 registered borrowers checked out nearly 1 million physical items in 2018 and 140,000 electronic items

440,696 visits in 2018; 4,332 meeting room uses in 2018

\*Offer a popular summer reading program for all ages. This program helps mitigate the "summer slide" effect where students lose ground on reading progress during the summer. 2018 summer program for children had 3,838 participants, the teen summer reading program had 733 participants, and the adult program had 380 participants On track to circulate approximately 900,000 physical items in 2019;

72% of all checkouts occur on self checks

Offered high interest programs for all ages; 35,339 in total attendance in 2018

Participated in long-term planning studies that could reshape the boundaries of state systems and materials delivery.

Premiered Lucky Day Collection of high interest popular materials. These materials are available in house on a first-come, first-served basis

Updated strategic plan strategic pillars and staff objectives. Added values statements.

# Increase marketing and advocacy, fund development, technology for efficiency, staffing levels and training, library environment and neighborhood

Marketing e-blasts sent to approximately 7,000 e-mail addresses

Friends of the APL provided \$67,500 in grants

Hosted staff retreat in February on compassion resilience with Rogers Behavioral Health. APL is the first library in the state to partner with them on an 18 month pilot.

Provide monthly staff trainings on various topics. Developed annual active threat training.

Coordinate a monthly column by local librarians about services throughout Fox Cities Libraries for the Post Crescent

Continued working with Washington Square, APD and the security guard to improve neighborhood environment Performed security assessment with APD, Facilities and library security consultant

Two librarians accepted to Wisconsin Library Association Leadership Development Institute

#### Continue to explore facility needs and options

Aligned focus for planning on how the library fits into the City's comprehensive plan and other priorities Performing updates to improve safety and security within the library and in the neighborhood Library Director serves on staff small economic development team to ensure library plans align with city developments

### Continue cooperation with schools and other community organizations

Fox Cities Read brought in Pulitizer Prize Winning author of Evicted Matthew Desmond with months or programming to educate the community about housing issues; Sponsor and collaborator for the book festival. Provided space for local non-profit organizations doing community outreach on site, helping expand their access to people who need their services including Riverview Gardens, Partnership Community Health Center and NAMI Staff served on Imagine Fox Cities Leadership Team

Collaborated with 207 local educational institutions, businesses, and non-profit and civic groups
Participated in civic events including Juneteenth, Fox Cities Kidz Expo, Make Music Day, Bazaar After Dark
As a United Way Agency the library coordinates the Reach Out and Read - Fox Cities program
Operated fourth year of the Appleton Seed Library with The Seed Guild

Continue to offer the Fox Cities Arts Network Pass

#### Utilize volunteers more effectively

7,761 volunteer hours achieved in 2018; Expanded roles for volunteers including increased support for computer help, and programming. Offered Spanish language computer assistance.

#### Continuously work to improve website and online service delivery

Expanded access to digital content. Received an Institute of Museum & Library Services Curating Community Digital Collections grant providing grad school students summer fieldwork experience in digital stewardship

#### **MAJOR 2020 OBJECTIVES**

Apply library's mission, vision, values and strategic pillars to accomplish objectives that serve our community.

**APL Vision**: Where potential is transformed into reality.

VALUES:

WELCOMING - Everyone belongs here.

LITERACY - The City of Appleton is the city of literacy and learning.

ACCESS - The library is accessible physically, culturally, and intellectually.

**COMMUNITY** - The library is essential to every person and organization achieving their goals.

#### STRATEGIC PILLARS

Hub of Learning and Literacy - We support and sustain education for all ages.

**Collaborative Environment** – We connect with many partners to share knowledge and information.

Educate and Inspire Youth—We ensure that children and teens find a supportive place for their futures.

Creation and Innovation - We are a platform that sparks discovery, development and originality.

Engaged and Connected- We focus on how to make a difference in people's lives.

**Enriched Experiences -** We provide experiences that are timely, inclusive and aligned with community interests.

Services and Programs for AII- We give our community opportunities for growth, self-instruction and inquiry.

#### Other specific objectives include:

Eliminate barriers by utilizing the state Inclusive Services Assessment and other community and library initiatives to advance equity and inclusion for library collections, programs and services.

Work on building process as a library-wide team together with the City, Board of Trustees and City Council; Provide the community space for civic engagement and public meetings

Cultivate quality children's materials collections and develop and provide quality programs for more than 35,000 children and caregivers, including fieldtrips and group visits, age-appropriate programs for children birth to age 12 with inclusive programs; Explore ways to develop and support outreach to the community in nontraditional locations

Collaborate with schools and other community organizations utilizing the Community Partnerships Framework to provide options for different levels of engagement; Continue efforts to extend outreach and circulation services out into the community

Market collections, programs and services, incorporating social media and in-house marketing

Continue to evaluate and enhance the "digital branch" with increased access to e-courses for lifelong learning and mobile content; Improve website for ease of navigation. Preserve APL history by increasing and improving access to digital materials

DEPARTMENT BUDGET SUMMARY												
Programs		Act	tual					Budget			%	
Unit Title		2017		2018	Ad	opted 2019	Am	ended 2019		2020	Change *	
Program Revenues	\$	1,404,293	\$	1,289,961	\$	1,158,842	\$	1,158,692	\$	1,169,638	0.93%	
Program Expenses												
16010 Administration		572,477		613,894		597,419		597,419		636,987	6.62%	
16021 Children's Services		635,060		540,909		528,053		541,872		528,203	0.03%	
16023 Public Services		796,596		768,101		762,135		762,135		719,896	-5.54%	
16024 Community Partnership	S	536,816		510,858		483,003		508,845		500,772	3.68%	
16031 Building Operations		466,487		445,171		491,731		491,731		486,059	-1.15%	
16032 Materials Management		1,498,985		1,473,151		1,457,989		1,479,679		1,450,048	-0.54%	
16033 Network Services		316,009		281,116		304,809		304,809		303,950	-0.28%	
TOTAL	\$	4,822,430	\$	4,633,200	\$	4,625,139	\$	4,686,490	\$	4,625,915	0.02%	
Expenses Comprised Of:												
Personnel		3,431,881		3,337,118		3,324,866		3,350,916		3,329,074	0.13%	
Training & Travel		42,403		37,724		44,114		44,114		38,503	-12.72%	
Supplies & Materials		837,637		742,491		728,227		763,528		718,641		
Purchased Services		495,849		515,612		519,434		519,434		539,697	3.90%	
Capital Outlay		14,660		255		8,498		8,498			-100.00%	
Full Time Equivalent Staff:		·										
Personnel allocated to programs	3	46.50		46.00		46.00		46.00		46.00		

Administration Business Unit 16010

#### PROGRAM MISSION

To ensure delivery of library programs and services to patrons for the benefit of the community, the Administration program plans, organizes and develops resources, and facilitates effective and responsible staff efforts.

#### **PROGRAM NARRATIVE**

#### Link to City Goals:

Implements Key Strategies #2: "Encourage active community participation and involvement"; #3: "Recognize and grow everyone's talents"; #4: "Continually assess trends affecting the community and proactively respond"; #5: "Promote an environment that is respectful and inclusive"; #6: "Create opportunities and learn from successes and failures"; and #7: "Communicate our success through stories and testimonials".

#### Objectives:

Oversee and guide the library's long-range plan and ensure library is responsive to community needs

Continue working on library facility plans allowing for citizen engagement and transparency in library planning

Communicate the role of libraries in 21st century society and the value of service APL provides to the community

Utilize the state Inclusive Services Assessment and other community and library initiatives to advance equity and inclusion for library collections, programs and services.

Work with Washington Square group with security guard collaboration, oversee APL contracted security guard to ensure the library is a safe place. Provide annual mandatory training and keep protocols and procedures up to date.

Support the strategic plan of the Friends of Appleton Public Library; work with Friends to develop strong public/private partnerships to support the library in providing excellent services; be good stewards of grant funds

Develop process for increasing use of volunteers and train staff in their role in working with volunteers

## Major changes in Revenue, Expenditures, or Programs:

The 2019 amended budget for the other contracts/obligations account reflects an adjustment to contract with a security service in 2019, using savings found from photocopier services, Children's Services contracts, and other various reductions from supplies and services.

				INDICATOR		1 0010	<del>-                                    </del>	
	<u>Actua</u>	<u> 1 2017</u>	Ac	tual 2018	Targ	et 2019	Projected 2019	Target 2020
Client Benefits/Impacts								
Library activities, programs and services a	are resp	onsive to	o coi	mmunity ne	eds			
% of surveyed patrons who rate the libra				,				
(data carried forward from previous yea		97%	.,	97%		97%	97%	97%
(data damed forward from previous yet		31 70		37 70		31 70	37 70	51 /
Strategic Outcomes								
A better educated community								
Collaborations with								
educational institutions		196		196		170	207	190
educational institutions		190		190		170	201	190
Work Process Outputs								
Grant funds awarded	\$ 1	75.238	\$	174.940	\$	170.000	\$ 170.000	\$ 180.000
State-level meetings attended	•	88	,	35	•	35	35	35
Surveys conducted		1		1		1	1	1
Hours worked by library volunteers		7,255		7,761		8,000	8,000	7.500
	4	,		,		,	,	,
Annual door count	4	67,884		440,696	•	475,000	418,000	425,000

Administration Business Unit 16010

## **PROGRAM BUDGET SUMMARY**

		Act	tual					Budget		
Description		2017		2018	Ac	lopted 2019	Am	ended 2019		2020
Revenues										
423200 Library Grants & Aids	\$	1,066,420	\$	1,062,448	\$	1,043,692	\$	1,043,692	\$	1,070,138
480100 General Charges for Service		59,202		49,213		65,000		65,000		50,000
501500 Rental of City Property		30,000		30,000		30,000		30,000		30,000
502000 Donations & Memorials		957		1,632		_		_		_
503500 Other Reimbursements		15,225		18,300		-		-		-
Total Revenue	\$	1,171,804	\$	1,161,593	\$	1,138,692	\$	1,138,692	\$	1,150,138
Expenses										
610100 Regular Salaries	\$	333,415	\$	341,069	\$	382,262	\$	382,262	\$	392,278
610400 Call Time Wages	•	-		14	,	-	•	-	,	-
610500 Overtime Wages		132		_		_		_		_
610800 Part-Time Wages		8,601		8,281		8,646		8,646		8,781
611000 Other Compensation		· -		50		-		· -		-
611400 Sick Pay		323		1,611		-		-		-
611500 Vacation Pay		37,872		41,037		-		-		-
615000 Fringes		133,244		128,318		133,160		133,160		149,018
620100 Training/Conferences		9,040		5,856		4,920		4,920		4,920
620600 Parking Permits		19,560		20,309		20,880		20,880		21,240
630100 Office Supplies		4,686		3,101		4,635		4,635		4,635
630300 Memberships & Licenses		4,209		3,199		2,200		2,200		2,200
630500 Awards & Recognition		1,311		1,924		850		850		850
630700 Food & Provisions		4,137		5,203		1,135		1,135		1,135
632001 City Copy Charges		-		-		100		100		100
632002 Outside Printing		3,890		686		-		-		-
641200 Advertising		2,218		1,827		1,288		1,288		1,288
641307 Telephone		3,046		2,665		3,290		3,290		2,948
641308 Cellular Phones		1,229		1,405		1,428		1,428		1,155
659900 Other Contracts/Obligation		5,564		47,339		32,625		32,625		46,439
Total Expense	\$	572,477	\$	613,894	\$	597,419	\$	597,419	\$	636,987

Other Contracts/Obligations	
Security Guard	\$ 42,814
Piano Tuning	400
Washington Square Guard	3,225
	\$ 46,439
Security Addition Request Details	
Full Year 2020 Contract Cost	\$ 72,912
2020 Budget	42,814
Addition Request	\$ 30,098
*See Program Additions/Deletions Form	

Children's Services Business Unit 16021

#### PROGRAM MISSION

In collaboration with the community, we educate, inspire, engage, motivate and provide access to resources for all children.

#### PROGRAM NARRATIVE

#### Link to City Goals:

Implements Key Strategies #1: "Prompt delivery of excellent services"; #2: "Encourage active community participation and involvement"; #4: "Continually assess trends affecting the community and proactively respond"; #5: "Promote an environment that is respectful and inclusive"; and #6: "Create opportunities and learn from successes and failures".

#### **Objectives:**

Cultivate quality children's materials collections to support both education and recreation. Provide responsive customer service, including reference, readers' advisory and directional assistance. Explore staff mobility and examine new ways to staff service desks to better serve patrons.

Develop and provide quality programs for more than 25,000 children and caregivers, including fieldtrips and group visits, age-appropriate programs for children birth to age 12, inclusive programs for children with sensory challenges, specialized programs and services to minority and low income families, and reading incentive programs

Explore ways to develop and support outreach to the community in nontraditional locations. Work directly with Hmong and Hispanic families and coordinate with AASD Birth to 5 Programs, Outagamie County Birth to 3 Early Intervention, Fox Valley Literacy Council and Head Start by using a referral system to link families with needed resources, providing in-home visits to families and building towards their full use of the library and its services

Provide specialized English Language Learner (ELL) programs directed at school age ELL students to include refugees, including coordination with other organizations to bring specialized programs like Lego Robotics to ELL students and taking our ELL classes to partnering organizations like the Building for Kids and the YMCA

The Reach Out and Read program supports a half-time physician liaison position and the purchase of age-appropriate books to be distributed by medical staff at well-child visits and is supported by a grant from the United Way.

#### Major changes in Revenue, Expenditures, or Programs:

Reductions in program numbers below reflect a change in the way that the Wisconsin Department of Public Instruction has libraries counting program attendance.

	PERFORMAN	CE INDICATOR:	S		
	Actual 2017	Actual 2018	Target 2019	Projected 2019	Target 2020
Client Benefits/Impacts					
Children have access to a wide range of qu	uality programs				
Attendance at children's programs	35,077	25,505	29,000	35,000	35,000
Drop-in activity participants	6,527	8,181	6,000	6,000	6,000
Strategic Outcomes					
Children discover joy of reading & develop	love of learning				
Summer Library program participants	4,035	3,838	4,000	4,000	4,000
Members of the Appleton community find h			y		
% of attendees satisfied with programs (s	survey done in o	dd years)			
	95%	95%	95%	96%	96%
Work Process Outputs					
Reference transactions	22,914	18,468	21,000	16,000	16,000
Number of children's programs	843	732	775	775	800

Children's Services Business Unit 16021

## **PROGRAM BUDGET SUMMARY**

		Act	tual					Budget		
Description		2017		2018	Ac	dopted 2019	Ame	ended 2019		2020
Revenues		400 700		0.5.000						
503500 Other Reimbursements		129,796		35,623		-		-		
Total Revenue	\$	129,796	\$	35,623	\$	-	\$	-	\$	
Expenses										
610100 Regular Salaries	\$	346.036	\$	307,520	\$	345,446	\$	345,446	\$	354,349
610800 Part-Time Wages	•	42,119	•	44,370	•	30,107	•	31,107	•	30,531
611000 Other Compensation		· -		133		· -		· -		· -
611400 Sick Pay		543		-		_		-		-
611500 Vacation Pay		32,246		34,906		-		-		-
615000 Fringes		125,613		118,120		140,683		140,733		135,106
620100 Training/Conferences		4,049		3,355		4,405		4,405		4,405
630100 Office Supplies		71,689		18,097		2,812		14,381		2,812
630300 Memberships & Licenses		308		150		-		-		-
630700 Food & Provisions		1,010		1,313		-		1,200		-
659900 Other Contracts/Obligation		11,447		12,945		4,600		4,600		1,000
Total Expense	\$	635,060	\$	540,909	\$	528,053	\$	541,872	\$	528,203

### **DETAILED SUMMARY OF 2020 PROPOSED EXPENDITURES > \$15,000**

#### **None**

#### Note:

In 2017, revenues and expenses were recorded in the Children's Program of the Library in the general fund. Books and other materials purchased for the Reach out and Read program in those years and in the adopted 2018 budget were recorded as office supplies to distinguish them from books and library materials purchased for the children's collection. Those revenues and expenses are presented here for illustration only.

Public Services Business Unit 16023

#### PROGRAM MISSION

Public Services is at the front-line, providing excellent customer service by helping the community use library resources.

#### PROGRAM NARRATIVE

#### Link to City Goals:

Implements Key Strategies #1: "Prompt delivery of excellent services"; #4: "Continually assess trends affecting the community and proactively respond"; #5: "Promote an environment that is respectful and inclusive"; and #6: "Create opportunities and learn from successes and failures".

#### Objectives:

Work with patrons in support of the strategic pillars of Hub of Learning and Literacy and Engaged and Connected, Enriched Experiences and Services and Programs for all; work with other system libraries and state libraries in a collaborative environment; embrace new technologies and best library practices. Improve staff mobility and examine new ways to staff service desks to better serve patrons.

Respond to reference, readers' advisory, technological and directional questions in person, via phone, email, and online social media and work to create consistent customer service levels at all service desks in the library; use technology competencies for the adult service desk staff for increased consistency between desks and focused training in 2020; provide quality service to over 440,000 people

Register new patrons and maintain a database of 81,515 users; process holds in conjunction with the Materials Management section (approx. 121,000 items); send out overdue, billing and reserve notices; utilize TRIP and Unique Management Services for the collection of long overdue items and fines

Promote and train the public on the use of the self-check machines by patrons at an average of 75% of library materials check out via self-check each month

Prepare and maintain displays of new and/or popular materials. Continue to work with Materials Management and OWLS to improve functionality of library catalog and discovery layer; oversee the inter-library loan process

Explore ways to develop and support outreach to the community in nontraditional locations.

#### Major changes in Revenue, Expenditures, or Programs:

Maintain, develop, and promote FlipSide, the platform for providing streaming of original music from artists with ties, past or present, to the Fox Cities

	PERFORMANO		~		
	<u> Actual 2017</u>	<u>Actual 2018</u>	<u>Target 2019</u>	Projected 2019	<u>Target 2020</u>
Client Benefits/Impacts					
Convenient and fast access to accurate	information				
Reference questions answered	53,716	41,134	45,000	40,000	40,000
Strategic Outcomes					
Members of the Appleton community wh	no will use the libra	rv and encoura	ne others to do	SC	
Members of the Appleton community wh Number of registered patrons		,	,		82.000
Number of registered patrons	79,947	80,715	82,000	82,000	82,000
Number of registered patrons  Members of the Appleton community fine	79,947 d high quality servi	80,715 ce at the library	82,000		82,000
Number of registered patrons	79,947 d high quality servi service (survey do	80,715 ce at the library one on odd year	82,000 s)	82,000	82,000 94%
Number of registered patrons  Members of the Appleton community fine % of respondents satisfied with library	79,947 d high quality servi	80,715 ce at the library	82,000	82,000	82,000 94%
Number of registered patrons Members of the Appleton community fine % of respondents satisfied with library Work Process Outputs	79,947 d high quality servi service (survey do 92%	80,715 ce at the library one on odd year 92%	82,000 s) 94%	82,000 94%	94%
Number of registered patrons  Members of the Appleton community fine % of respondents satisfied with library	79,947 d high quality servi service (survey do	80,715 ce at the library one on odd year	82,000 s)	82,000	,,,,,,

Public Services Business Unit 16023

## **PROGRAM BUDGET SUMMARY**

	Act	tual					Budget	
Description	2017		2018	Ac	dopted 2019	Am	ended 2019	2020
Revenues								
503500 Other Reimbursements	\$ 95	\$	3,789	\$	150	\$	-	\$ 400
Total Revenue	\$ 95	\$	3,789	\$	150	\$	-	\$ 400
Expenses								
610100 Regular Salaries	\$ 442,563	\$	439,056	\$	496,600	\$	496,600	\$ 474,782
610500 Overtime Wages	99		3		_		-	-
610800 Part-Time Wages	98,946		95,416		89,079		89,079	90,452
611400 Sick Pay	2,236		-		_		-	-
611500 Vacation Pay	56,302		51,615		_		-	-
615000 Fringes	188,117		163,428		162,911		162,911	141,558
620100 Training/Conferences	2,753		1,348		2,565		2,565	2,565
630100 Office Supplies	2,463		4,421		3,500		3,500	3,500
632700 Miscellaneous Equipment	1,000		-		1,000		1,000	-
641800 Equip Repairs & Maint	2,117		-		500		500	-
659900 Other Contracts/Obligation	 		12,814		5,980		5,980	 7,039
Total Expense	\$ 796,596	\$	768,101	\$	762,135	\$	762,135	\$ 719,896

### **DETAILED SUMMARY OF 2020 PROPOSED EXPENDITURES > \$15,000**

None

### **Community Partnerships**

**Business Unit 16024** 

#### **PROGRAM MISSION**

Community Partnerships: Engage, Educate, Entertain, Elevate.

### PROGRAM NARRATIVE

#### Link to City Goals:

Implements Key Strategies #1: "Prompt delivery of excellent services"; #2: "Encourage active community participation and involvement"; #4: "Continually assess trends affecting the community and proactively respond"; #5: "Promote an environment that is respectful and inclusive"; and #6: "Create opportunities and learn from successes and failures".

#### Objectives:

Connect members of the Appleton community with opportunities for growth, self-instruction, and inquiry in the library and throughout the Appleton area; provide enriched entertainment opportunities for teen and adult community members by maintaining a broad range of materials and programs

Provide access to local history materials, services, and programs. Preserve APL history by increasing and improving access to digital materials.

Collaborate with partner agencies utilizing the Community Partnerships Framework to provide options for different levels of engagement; serve on local boards and participate in various organizations to increase collaboration to build shared capacity and connect patrons with local resources

Foster partnerships and celebrate our diverse community by providing lifelong learning opportunities through services and programs for all. Develop relationships and services focused on workforce and job skill development.

Work with Public Services and Children's Services staff to bring circulation services out into the community

## Major changes in Revenue, Expenditures, or Programs:

Reductions in program numbers below reflect a change in the way that the Wisconsin Department of Public Instruction has libraries counting program attendance.

	PERFORMAN	CE INDICATOR	S		
	Actual 2017	Actual 2018	Target 2019	Projected 2019	<b>Target 2020</b>
Client Benefits/Impacts					
Members of the Appleton community find h	nigh quality prog	rams at the libra	ry		
% of attendees satisfied with library prog	rams (survey do	ne on odd years	3)		
Adult programs	98%	98%	97%	97%	97%
Young adult programs	92%	92%	93%	93%	93%
Strategic Outcomes					
Members of the Appleton community enga	ge with the libra	ry as a hub of le	arning and litera	ac\	
Young adult program attendance	3,823	4,909	4,500	4,500	4,500
Adult program attendance	5,842	4,925	4,500	4,500	4,500
Work Process Outputs					
Web page "hits" (page accesses) Number of locally produced databases or	1,136,941	1,047,900	1,000,000	1,000,000	1,000,000
digital collections available via web	10	10	10	10	10

Community Partnerships

**Business Unit 16024** 

## **PROGRAM BUDGET SUMMARY**

	Ac	tual					Budget	
Description	 2017		2018	Ac	lopted 2019	Am	ended 2019	2020
Revenues					-			
503500 Other Reimbursements	\$ 24,500	\$	20,349	\$	-	\$	-	\$ -
Total Revenue	\$ 24,500	\$	20,349	\$	-	\$	-	\$ _
Expenses								
610100 Regular Salaries	\$ 309,902	\$	290,065	\$	334,235	\$	334,235	\$ 336,378
610800 Part-Time Wages	11,211		19,779		-		20,000	-
611000 Other Compensation	-		274		-		-	-
611400 Sick Pay	1,138		17		-		-	-
611500 Vacation Pay	37,028		34,863		-		-	-
615000 Fringes	158,692		145,098		141,506		146,506	157,132
620100 Training/Conferences	3,267		2,408		4,450		4,450	4,450
620600 Parking Permits	-		18		-		-	-
630100 Office Supplies	4,859		6,175		2,812		3,654	2,812
630300 Memberships & Licenses	150		105		-		-	-
659900 Other Contracts/Obligation	10,569		12,056		-		-	-
Total Expense	\$ 536.816	\$	510.858	\$	483.003	\$	508.845	\$ 500.772

## DETAILED SUMMARY OF 2020 PROPOSED EXPENDITURES > \$15,000

None

Building Operations Business Unit 16031

#### PROGRAM MISSION

Support the community and the library's role as a hub of learning and literacy by maintaining a welcoming environment that promotes and contributes to lifelong learning.

#### PROGRAM NARRATIVE

## Link to City Goals:

Implements Key Strategies #1: "Prompt delivery of excellent services"; #4: "Continually assess trends affecting the community and proactively respond"; #5: "Promote an environment that is respectful and inclusive"; and #6: "Create opportunities and learn from successes and failures".

#### Objectives:

Maintain cleanliness and light maintenance of the library building while providing assistance to library staff and the community

Ensure library meeting room users needs are met by conducting meeting room set-ups and providing on-site assistance for staff programs and the community. Increase involvement and be more proactive in meeting room set up.

Explore new ways to support workflows and service throughout APL. Proactively meet the needs of the community through quality customer service and incorporating sustainable and cost-effective practices in our day-to-day operations

Facilitate the work done in the library in conjunction with the City Facilities Management Department and the contracted cleaning service by performing basic facility and equipment maintenance and informing the appropriate person of building needs or concerns

## Major changes in Revenue, Expenditures, or Programs:

No major changes.

	PERFORMAN	ICE INDICATOR	tS .		
	Actual 2017	Actual 2018	Target 2019	Projected 2019	Target 2020
Client Benefits/Impacts					
The public enjoys a safe and clean facility % of patrons satisfied with public meeting		000/	000/	000/	000/
rooms (surveyed on odd years)	98%	98%	98%	92%	98%
% of patrons satisfied with safety in the	000/	070/	070/	050/	000/
library (surveyed on odd years)	90%	87%	87%	85%	90%
Strategic Outcomes  The community increasingly uses opportur programs and discussions  # of meetings and programs	nities for meetin 4,606	ngs, 4,332	4,900	4,100	4,100
Work Process Outputs # of satisfactory monthly inspections					
completed	12	12	12	12	12
# of staff training opportunities completed	20	22	20	20	20

Building Operations Business Unit 16031

## **PROGRAM BUDGET SUMMARY**

	Ac	tual		Budget							
Description	 2017		2018	A	dopted 2019	Am	ended 2019		2020		
Revenues											
500100 Fees & Commissions	\$ 1,502	\$	955	\$	1,500	\$	1,500	\$	600		
Total Revenue	\$ 1,502	\$	955	\$	1,500	\$	1,500	\$	600		
Expenses											
610100 Regular Salaries	\$ 92,287	\$	97,211	\$	108,743	\$	108,743	\$	110,532		
610400 Call Time Wages	, <u>-</u>		60		· -		´ -		, <u>-</u>		
610500 Overtime Wages	116		202		-		-		-		
610800 Part-Time Wages	4,834		3,626		3,892		3,892		3,906		
611500 Vacation Pay	9,905		11,949		-		-		-		
615000 Fringes	53,958		47,985		50,549		50,549		51,205		
620100 Training/Conferences	342		1,233		830		830		830		
630100 Office Supplies	143		303		_		-		-		
630600 Building Maint./Janitorial	9,891		11,001		10,187		10,187		11,084		
630902 Tools & Instruments	115		99		150		150		150		
632101 Uniforms	363		230		-		-		-		
632300 Safety Supplies	239		126		550		550		550		
632700 Miscellaneous Equipment	317		368		650		650		650		
640700 Solid Waste/Recycling Picku	2,388		2,520		2,507		2,507		2,707		
641301 Electric	98,489		91,269		101,444		101,444		93,551		
641302 Gas	24,310		22,283		24,676		24,676		22,283		
641303 Water	4,948		4,701		4,996		4,996		5,125		
641304 Sewer	2,063		1,955		2,083		2,083		2,114		
641306 Stormwater	2,418		2,722		2,781		2,781		3,611		
641600 Build Repairs & Maint	1,515		900		2,000		2,000		2,000		
641800 Equip Repairs & Maint	338		225		400		400		400		
642000 Facilities Charges	157,508		144,203		175,293		175,293		175,361		
Total Expense	\$ 466,487	\$	445,171	\$	491,731	\$	491,731	\$	486,059		

None Utilities	
Electric	\$ 93,551
Gas	22,283
	\$ 115,834
Facilities Charges	 .==
See Faciliites Budget for breakdown	\$ 175,361
	\$ 175,361

### **Materials Management**

**Business Unit 16032** 

#### PROGRAM MISSION

To develop, organize, and maintain well-rounded collections. Collections are built in anticipation of and response to Appleton residents' informational, educational & recreational needs.

### **PROGRAM NARRATIVE**

## Link to City Goals:

Implements Key Strategies #1: "Prompt delivery of excellent services"; #4: "Continually assess trends affecting the community and proactively respond"; and #6: "Create opportunities and learn from successes and failures".

#### **Objectives:**

Materials Management creates entries and database records for approximately 30,000 new titles in the online catalog. We process 37,000 items annually, including labels, RFID tags and jacket protectors. We receive 1,800 newspapers, periodicals and standing order subscriptions and process over 5,000 magazine issues for circulation and storage.

Other specific objectives include:

Collect and route approximately 140,000 items to fill reserves at other OWLSnet libraries; accurately check-in, sort and re-shelve returned materials using the automated materials handling system. Expand staff participation in displays.

Continue to enhance and evaluate the "digital branch" with access to e-courses for lifelong learning and mobile content

Implement collection development procedures focused on high-interest, popular materials, including utilizing collection management data tools

Actively work towards ILS merger of OWLSNet and Winnefox as well as other ways to reduce barriers to access in the Fox Cities

#### Major Changes in Revenue, Expenditures or Programs

No major changes.

PERFORMANCE INDICATORS									
	Actual 2017	Actual 2018	Target 2019	Projected 2019	Target 2020				
Client Benefits/Impacts									
People can obtain the materials they need % of holds filled within 1 week	d quickly								
of being placed	54%	58%	58%	60%	58%				
Improved efficiencies in delivering service Number of volunteer hours									
in Materials Management	3,849	4,169	4,000	4,000	4,000				
Strategic Outcomes									
People have reading, viewing and listenin enhance their knowledge of the world, and									
# of unique titles owned at end of year	286,600	278,139	260,000	250,000	245,000				
Work Process Outputs									
# of volumes processed	28,174	27,979	27,000	27,000	27,000				
# of volumes weeded	41,695	35,018	55,000	55,000	30,000				
Work Process Outputs # of volumes processed	28,174	27,979	27,000	27,000	27,00				

## **Materials Management**

**Business Unit 16032** 

## **PROGRAM BUDGET SUMMARY**

	Actual				Budget					
Description	2017		2018	Ac	Adopted 2019 Amended 2019				2020	
_										
Revenues										
503500 Other Reimbursements	\$	51,107	\$	42,659	\$	-	\$	-	\$	
Total Revenue	\$	51,107	\$	42,659	\$	-	\$	-	\$	
Expenses										
610100 Regular Salaries	\$	458,527	\$	449,702	\$	515,030	\$	515,030	\$	520,646
610500 Overtime Wages		49		, -		, <u>-</u>		-		<i>'</i>
610800 Part-Time Wages		85,538		97,779		69,179		69,179		70,243
611000 Other Compensation		_		253		_		_		-
611400 Sick Pay		776		629		-		-		-
611500 Vacation Pay		49,888		58,322		-		-		-
615000 Fringes		173,023		163,609		173,312		173,312		159,476
620100 Training/Conferences		3,197		2,652		3,324		3,324		3,324
630100 Office Supplies		38,948		34,195		30,522		30,522		30,522
631500 Books & Library Materials		620,492		598,405		597,644		619,334		597,644
641800 Equip Repairs & Maint		571		_		_		_		_
659900 Other Contracts/Obligation		67,976		67,605		68,978		68,978		68,193
Total Expense	\$	1,498,985	\$	1,473,151	\$	1,457,989	\$	1,479,679	\$	1,450,048

Office Supplies					
General office supplies	\$	3,910	Books & Library Materials		
Material processing supplies (book			Children's materials	\$	144,504
jackets, barcodes, cassette cases,			Adult materials		423,717
book labels, CD cases, etc.)		20,105	Digital Content Consortia		29,423
RFID supplies		6,507		\$	597,644
	\$	30,522		-	
	<del></del>		Other Contracts/Obligations		
			OWLSnet contract	\$	63,193
			Collection Agency		5,000
				\$	68,193

Network Services Business Unit 16033

#### PROGRAM MISSION

Providing high-quality technology, in the most cost-effective manner, to best serve our community.

### **PROGRAM NARRATIVE**

#### Link to City Goals:

Implements Key Strategies #1: "Prompt delivery of excellent services"; #4: "Continually assess trends affecting the community and proactively respond"; and #6: "Create opportunities and learn from successes and failures".

#### Objectives:

Develop multi-year schedule of technology projects and replacements. Replace 20% of staff and public computing devices annually to maintain reasonable levels of usability and maintain and update the network servers and software to insure responsiveness to patron and staff need; replace aging network switches to increase uptime and reliability; maintain warranties on production servers.

Maintain online public access catalogs, public workstations, AV equipment, digital signage, RFID and AMH equipment; filter and protect public connections to keep library and public technology reasonably safe

Support the video security system; maintain reliable data communication between the library's and OWLS' networks

Work to improve staff mobile access to Library systems to enable them to move about the building assisting patrons and provide remote access for laptops as appropriate

Assist staff in technical aspects of providing electronic services to the public and support staff computer users; seek out and evaluate technologies to provide increased efficiencies for staff and operations. Partner with OWLS to reduce costs and increase efficiencies when providing services to both the public and staff. Investigate participation by Network Services staff in technology programming for teens.

#### Major changes in Revenue, Expenditures, or Programs:

Upgrade offsite backup storage in the miscellaneous equipment account. The system will provide additional protection in the event of a disaster. The NAS will follow the same protocol that City of Appleton IT uses to place their offsite NAS.

Explore the creation of a technology programming space with dedicated graphics enabled computers and peripherals allowing for the creation of a technology programming space out of the existing second floor lab. This space will allow for librarian facilitated tech and STEM programming as well as public PC use when not being used for programming.

		CE INDICATOR:	-		
<u> </u>	<u> Actual 2017</u>	<u> Actual 2018</u>	<u>Target 2019</u>	Projected 2019	<b>Target 2020</b>
Client Benefits/Impacts					
People will have reliable access to up-to-date % surveyed who are satisfied with the librar					
website (survey done on odd years)	96%	96%	88%	88%	88%
Strategic Outcomes					
Hours of public internet computer use	56,030	45,260	45,000	43,000	43,000
Sessions on public computers	66,872	54,510	54,000	52,000	50,000
Community enjoys a high level of access to e	lectronic infor	mation resource	s	,	•
# of referrals to InfoSoup online catalog	185,493	132,093	150,000	150,000	150,000
Database sessions	790,752	964,324	1,200,000	1,200,000	1,200,000
Work Process Outputs					
PC workstations & other					
devices installed	40	40	40	40	40

Network Services Business Unit 16033

## **PROGRAM BUDGET SUMMARY**

	Actual			Budget						
Description	2017		2018	Adopted 2019		Amended 2019			2020	
Revenues										
503500 Other Reimbursements	\$	25,489	\$	24,993	\$	18,500	\$	18,500	\$	18,500
Total Revenue	\$	25,489	\$	24,993	\$	18,500	\$	18,500	\$	18,500
Evnance										
Expenses	¢	00 205	\$	04 000	Φ	00 222	\$	00 222	Φ	100 507
610100 Regular Salaries	\$	88,385	Φ	91,888	\$	98,322	Φ	98,322	\$	100,527
611500 Vacation Pay		7,293		8,637		-		-		-
615000 Fringes		40,926		40,221		41,204		41,204		42,174
620100 Training/Conferences		194		545		2,740		2,740		2,740
630100 Office Supplies		2,254		1,020		1,500		1,500		1,500
631500 Books & Library Materials		(510)		-		-		-		· -
632700 Miscellaneous Equipment		65,671		52,371		67,980		67,980		67,980
641800 Equip Repairs & Maint		97,136		86,179		84,565		84,565		84,531
681500 Software Acquisition		14,660		255		8,498		8,498		4,498
Total Expense	\$	316,009	\$	281,116	\$	304,809	\$	304,809	\$	303,950

Miscellaneous Equipment Workstation replacements Network hardware, wiring, etc. Network Attached Storage	\$	36,000 21,980 10,000 67,980
:	Ψ	07,300
Equipment Repairs and Maintenance Photocopier Lease & Maintenance Automated material handling equipment Self checks and security gate contract Security camera maintenance Software license and maintenance fees Other equipment repairs and maintenance	\$	11,840 22,000 20,349 3,500 23,550 3,292
	\$	84,531
•		

	2017 <u>ACTUAL</u>	2018 <u>ACTUAL</u>	2019 <u>YTD ACTUAL</u>	2019 <u>ORIG BUD</u>	2019 REVISED BUD	2020 <u>Dept</u>
Program Revenues						
423200 Library Grants & Aids	1,066,420	1,062,448	643,736	1,043,692	1,043,692	_
480100 General Charges for Service	59,202	49,213	15,980	65,000	65,000	
500100 Fees & Commissions	1,502	955	371	1,500	1,500	
501500 Rental of City Property	30,000	30,000	30,000	30,000	30,000	
502000 Donations & Memorials	957	1,632	40	, <u>-</u>	, -	_
503500 Other Reimbursements	246,212	145,713	71,507	18,650	18,650	<u>-</u>
TOTAL PROGRAM REVENUES	1,404,293	1,289,961	761,634	1,158,842	1,158,842	=
Personnel						
610100 Regular Salaries	2,071,112	2,016,516	664,356	2,280,638	2,280,638	_
610400 Call Time Wages	2,071,112	74	10	2,200,000	2,200,000	_
610500 Overtime Wages	396	204	237	_	_	
610800 Part-Time Wages	251,250	269,251	85,766	200,903	221,903	
611000 Other Compensation		710	-			_
611400 Sick Pay	5,016	2,256	3,221	-	=	_
611500 Vacation Pay	230,534	241,327	70,650	-	-	-
615000 Fringes	873,573	806,780	273,598	843,325	848,375	-
TOTAL PERSONNEL	3,431,881	3,337,118	1,097,838	3,324,866	3,350,916	-
Training~Travel 620100 Training/Conferences	22,843	17,397	8,196	23,234	23,234	_
620600 Parking Permits	19,560	20,327	20,489	20,880	20,880	_
TOTAL TRAINING / TRAVEL	42,403	37,724	28,685	44,114	44,114	_
Supplies	405.040	07.044	47.007	45 704	50.400	
630100 Office Supplies	125,042	67,311	17,067	45,781	58,192	-
630300 Memberships & Licenses	4,667	3,454	1,631	2,200	2,200	-
630500 Awards & Recognition	1,311	1,924	76	850	850	_
630600 Building Maint./Janitorial 630700 Food & Provisions	9,891	11,001	4,612	10,187	10,187	-
630902 Tools & Instruments	5,148 115	6,516 99	1,605	1,135 150	2,335 150	-
631500 Books & Library Materials	619,982	598,405	190,722	597,644	619,334	_
632001 City Copy Charges	013,302	330,403	130,722	100	100	_
632002 Outside Printing	3,890	686	_	-	-	_
632101 Uniforms	363	230	_	_	_	_
632300 Safety Supplies	239	126	15	550	550	_
632700 Miscellaneous Equipment	66,989	52,739	33,807	69,630	69,630	-
TOTAL SUPPLIES	837,637	742,491	249,535	728,227	763,528	-
Durchased Services						
Purchased Services 640700 Solid Waste/Recycling Pickup	2,388	2,520	670	2,507	2,507	
641200 Advertising	2,300 2,218	1,827	1,340	1,288	2,507 1,288	-
641301 Electric	98,489	91,269	25,371	101,444	101,444	_
641302 Gas	24,310	22,283	11,310	24,676	24,676	_
641303 Water	4,948	4,701	1,178	4,996	4,996	
641304 Sewer	2,063	1,955	490	2,083	2,083	
641306 Stormwater	2,418	2,722	728	2,781	2,781	
641307 Telephone	3,046	2,665	968	3,290	3,290	
641308 Cellular Phones	1,229	1,405	360	1,428	1,428	-
641600 Build Repairs & Maint	1,515	900	72	2,000	2,000	-
641800 Equip Repairs & Maint	100,161	86,404	46,567	85,465	85,465	-
642000 Facilities Charges	157,508	144,203	28,639	175,293	175,293	-
659900 Other Contracts/Obligation	95,556	152,758	86,106	112,183	112,183	
TOTAL PURCHASED SVCS	495,849	515,612	203,799	519,434	519,434	-
Capital Outlay						
681500 Software Acquisition	14,660	255	202	8,498	8,498	_
TOTAL CAPITAL OUTLAY	14,660	255	202	8,498	8,498	
TOTAL EXPENSE	4,822,430	4,633,200	1,580,059	4,625,139	4,686,490	