## City of Appleton VALLEY TRANSIT INCOME STATEMENT For Ten Months Ending October 31, 2018

|  | Month of | Prior   | YTD As of | Prior     | 2018      | 2018           |
|--|----------|---------|-----------|-----------|-----------|----------------|
|  | October  | Year    | October   | YTD       | Amended   | % of Total     |
| Description                            | Actual   | October | Actual    | October   | Budget    | Budget         |
| REVENUES                               |          |         |           |           | 0.000.00  | /              |
| Bus Fare Revenue                       | 55,032   | 56,442  | 674,414   | 668,243   | 943,218   | 71.50%         |
| Paratransit Fare Revenue               | 69,353   | 60,401  | 611,725   | 523,677   | 749,330   | <u>81.64%</u>  |
| Total Fare Revenue                     | 124,385  | 116,843 | 1,286,139 | 1,191,920 | 1,692,548 | 75.99%         |
|  |          |         |           |           |           | 0.4.700/       |
| Other Charges for Service              | 6,331    | -       | 46,473    | 57,775    | 55,000    | 84.50%         |
| Other Revenues                         | 1,045    | 500     | 24,251    | 20,751    | 14,000    | <u>173.22%</u> |
| TOTAL REVENUES                         | 131,761  | 117,343 | 1,356,863 | 1,270,446 | 1,761,548 | <u>77.03%</u>  |
| EXPENSES BY LINE ITEM                  |          |         |           |           |           |                |
| Regular Salaries & Labor pool alloc    | 302,890  | 284,274 | 2,151,571 | 2,090,254 | 2,797,847 | 76.90%         |
| Call Time                              | -        | -       | -         | -         | -         | 0.00%          |
| Overtime                               | 44,653   | 28,489  | 268,610   | 205,431   | 68,522    | 392.01%        |
| Incentive Pay                          | -        | -       | -         | -         | 315       | 0.00%          |
| Other Compensation                     | -        | -       | 1,962     | 1,962     | -         | _              |
| Fringes                                | 122,734  | 113,614 | 852,842   | 813,850   | 1,161,711 | 73.41%         |
| Unemployment Compensation              | -        | _       | 5,571     | -         | -         | _              |
| Salaries & Fringe Benefits             | 470,277  | 426,377 | 3,280,556 | 3,111,497 | 4,028,395 | 81.44%         |
| Salaries & Fringe Belleties            | 470,277  | 420,377 | 3,200,330 | 3,111,437 | 4,020,333 | 01.4470        |
| Training & Conferences                 | 1,365    | -       | 15,824    | 5,538     | 27,000    | 58.61%         |
| Employee Recruitment                   | -        | 179     | 2,757     | 5,401     | 3,200     | 86.16%         |
| Parking Permits                        | -        | -       | 65        | 150       | 360       | 18.06%         |
| Office Supplies                        | 622      | 575     | 2,826     | 4,001     | 5,000     | 56.52%         |
| Subscriptions                          | 135      | 98      | 895       | 1,456     | 1,904     | 47.01%         |
| Memberships & Licenses                 | 385      | -       | 6,820     | 5,671     | 5,947     | 114.68%        |
| Postage & Freight                      | 14       | 1,384   | 2,394     | 2,578     | 4,300     | 55.67%         |
| Awards & Recognition                   | 36       | 5       | 434       | 222       | 878       | 49.43%         |
| Food & Provisions                      | 557      | 200     | 1,474     | 1,513     | 1,170     | 125.98%        |
| Insurance                              | 15,641   | 17,475  | 224,554   | 220,465   | 227,006   | 68.90%         |
| Insurance dividend & return of surplus | -        | -       | (68,141)  | (45,714)  | -         | 0.00%          |
| Depreciation Expense                   | 50,568   | 56,106  | 505,681   | 561,056   | 606,818   | <u>83.33%</u>  |
| Administrative Expenses                | 69,323   | 76,022  | 695,583   | 762,337   | 883,583   | 78.72%         |
|  |          |         |           |           |           |                |
| Landscape Supplies                     | -        | -       | 907       | -         | 3,000     | 30.23%         |
| Shop Supplies & Tools (& misc)         | 9,757    | 2,038   | 48,322    | 28,166    | 51,720    | 93.43%         |
| Printing & Reproduction                | 3,663    | 305     | 17,839    | 8,178     | 27,136    | 65.74%         |
| Uniforms                               | 1,751    | 203     | 4,701     | 3,630     | 5,000     | 94.02%         |
| Gas Purchases                          | 39,065   | 1,514   | 374,703   | 252,752   | 605,000   | 61.93%         |
| Safety Supplies                        | -        | -       | 555       | -         | 500       | 111.00%        |
| Vehicle & Equipment Parts              | 57,591   | 2,251   | 240,566   | 192,524   | 237,700   | 101.21%        |
| Miscellaneous Equipment                | 269      | 1,453   | 22,983    | 16,936    | 18,100    | 126.98%        |
| Signs                                  | 2,846    |         | 3,080     |           | 2,000     | <u>154.00%</u> |
| Supplies & Materials                   | 114,942  | 7,764   | 713,656   | 502,186   | 950,156   | 75.11%         |
| Accounting/Audit                       | -        | -       | _         | 9,652     | 11,500    | 0.00%          |
| Bank Services                          | 333      | 415     | 2,249     | 2,437     | 3,000     | 74.97%         |
| Consulting Services                    | -        | -       | -         | 880       | 61,364    | 0.00%          |
| Collection Services                    | 569      | 138     | 2,999     | 2,239     | 4,600     | 65.20%         |

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|                                       | Month of  | Prior     | YTD As of   | Prior       | 2018        | 2018          |
|---------------------------------------|-----------|-----------|-------------|-------------|-------------|---------------|
|                                       | October   | Year      | October     | YTD         | Amended     | % of Total    |
| Description                           | Actual    | October   | Actual      | October     | Budget      | Budget        |
| Contractor Fees                       | 209,295   | 311,133   | 2,839,448   | 2,536,387   | 3,579,941   | 79.32%        |
| Temp Help                             | 3,789     | 4,668     | 4,332       | 4,234       | 5,000       | 86.64%        |
| Advertising                           | 2,800     | 400       | 11,095      | 21,806      | 50,309      | 22.05%        |
| Health Services                       | 1,054     | 829       | 7,031       | 9,940       | 9,200       | 76.42%        |
| Snow Removal Services                 | -         | -         | 18,419      | 10,271      | 15,000      | 122.79%       |
| Laundry Services                      | 829       | 364       | 5,058       | 4,244       | 6,100       | 82.92%        |
| Other Contracts/Obligations           | 903       | 540       | 40,311      | 63,872      | 97,690      | 41.26%        |
| Purchased Services                    | 219,572   | 318,487   | 2,930,942   | 2,665,962   | 3,843,704   | 76.25%        |
|                                       | ,         | ŕ         | , ,         | , ,         | , ,         |               |
| Electric                              | 3,337     | 3,385     | 40,729      | 37,980      | 61,900      | 65.80%        |
| Gas                                   | 78        | 81        | 14,919      | 14,470      | 38,300      | 38.95%        |
| Water                                 | -         | 651       | 5,609       | 5,730       | 7,850       | 71.45%        |
| Waste Disposal/Collection             | -         | 286       | 2,084       | 2,130       | 2,975       | 70.05%        |
| Stormwater                            | -         | 508       | 6,753       | 6,447       | 8,175       | 82.61%        |
| Telephone                             | 782       | 1,128     | 11,086      | 11,086      | 14,300      | <u>77.52%</u> |
| Utilities                             | 4,197     | 6,039     | 81,180      | 77,843      | 133,500     | 60.81%        |
|                                       | ,,_,      | 5,555     | 5_,_55      | ,           |             |               |
| Building/Grounds Repair & Maintenance | -         | 2,436     | 3,756       | 12,123      | -           | 0.00%         |
| Vehicle Repair & Maintenance          | 531       | -         | 27,322      | 15,637      | 12,000      | 227.68%       |
| Equipment Repair & Maintenance        | 2,385     | -         | 13,063      | 9,723       | 8,950       | 145.96%       |
| FMD Charges & Material                | 9,852     | 9,246     | 101,872     | 91,681      | 129,226     | 78.83%        |
| Software Support                      | 2,806     | 5,708     | 29,610      | 58,630      | 72,000      | 41.13%        |
| CEA Equipment Rental                  | -         | -         | -           | -           | 2,000       | 0.00%         |
| Repairs & Maintenance                 | 15,574    | 17,390    | 175,623     | 187,794     | 224,176     | 78.34%        |
| Repairs & Mainterlance                | 13,374    | 17,550    | 175,025     | 107,734     | 224,170     | 70.5470       |
| <b>Total Operating Expenses</b>       | 893,885   | 852,079   | 7,877,540   | 7,307,619   | 10,063,514  | 78.28%        |
|                                       |           |           |             |             |             |               |
| OPERATING INCOME (LOSS)               | (762,124) | (734,736) | (6,520,677) | (6,037,173) | (8,301,966) |               |
| NON-OPERATING REVENUES                |           |           |             |             |             |               |
| Federal Support                       | _         | _         | 2,177,976   | 1,929,330   | 4,737,362   | 45.97%        |
| State Support                         | _         | _         | 2,686,456   | 2,379,798   | 2,736,001   | 98.19%        |
| Appleton Support                      | 263,593   | 241,656   | 1,776,854   | 1,674,140   | 660,829     | 268.88%       |
| Other Local Support                   | 467,766   | 396,343   | 2,445,932   | 2,434,995   | 1,610,003   | 151.92%       |
| Investment Income                     | 4,203     | (1,533)   | 13,026      | 15,176      | 12,500      | 104.21%       |
| Donations                             | 4,203     | 4,167     | 42,696      | 42,945      | 62,678      | 68.12%        |
| Fund Balance Applied                  | 4,107     | 4,107     | 42,090      | 42,343      |             | 0.00%         |
| • •                                   |           |           |             |             | 661,555     |               |
| TOTAL NON-OPERATING REVENUE           | 739,729   | 640,633   | 9,142,940   | 8,476,384   | 10,480,928  | 87.23%        |
| Buildings                             | -         | _         | 118,576     | 935         | 528,285     | 22.45%        |
| Machinery & Equipment                 | -         | _         | 193,708     | _           | 341,999     | 56.64%        |
| Infrastructure Construction           | -         | _         | -           | _           | 1,863,133   | 0.00%         |
| Capital Expenditures                  |           |           | 312,284     | 935         | 2,733,417   | 0.00%         |
| capital Experiationes                 | <u>_</u>  |           | 312,204     |             | 2,755,717   | 0.0070        |
| NET INCOME (LOSS)                     | (22,395)  | (94,103)  | 2,309,979   | 2,438,276   | (554,455)   |               |
| ,                                     |           |           |             |             |             |               |