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Industrial Park Land

Business Unit 4280/4281

PROGRAM MISSION

The Industrial Park Land Fund is the clearing house for the City's industrial and business park land sale revenue, acquisition of associated land, debt service from prior acquisition, and land development costs associated with industrial/business park infrastructures. This fund is utilized for these purposes exclusive of the industrial/business park areas developed and financed with tax incremental financing district(s).

PROGRAM NARRATIVE

Link to City Goals:

Implements Key Strategy # 2: "Encourage active community participation and involvement".

Objectives:

The 2018 budget includes funds for maintenance of the remaining 2.27 acres of land and berm maintenance in the City's Northeast Business Park in addition to the portion of Southpoint Commerce Park that is outside of TIF District #6. This includes weed cutting, soil testing, environmental reviews, surveys, real estate commissions, title insurance, and other costs associated with selling land. Maintenance costs and rental income associated with the homes and land acquired in 2016 at 110 and 210 W Edgewood Drive are also included in this budget. In addition, funds to cover the cost of lighting the two business park identification signs marking the main entrances to the Northeast Business Park and Southpoint Commerce Park are also included in this budget. There are currently 12 parcels sold in the Northeast Business Park that remain undeveloped. Per the covenants, the owners have one year to develop these parcels. The City has first right of refusal on these properties.

Major changes in Revenue, Expenditures or Programs:

Land purchases are budgeted in 2019 to repurchase lots in the Northeast Business Park that are not in compliance with the protective covenants for construction. Purchases are only made at the direction of the Common Council.

Rental income includes the leasing of the home at 110 W. Edgewood and farmland associated with the Edgewood Drive properties as well as the portion of Southpoint Commerce Park outside of TIF #6.

The wetlands/drainage improvements at 210 W Edgewood relate to resolving water pooling issues on the property.

The sanitary area assessment (\$50,198) relates to the Southpoint Commerce Park. Previous assessments were paid by the TIF 6 Fund. With the construction period for TIF 6 expiring in 2018, these costs are now the responsibility of this budget.

PERFORMANCE INDICATORS

Actual 2016 Actual 2017 Target 2018 Projected 2018 Target 2019

Note: Since this program exists solely to account for business park land sale revenue, acquisition of associated land, debt service from prior acquisition, and land development costs associated with industrial/business park infrastructures, there are no applicable performance measures.

	DEPARTMENT BUDGET SUMMARY											
	Programs		Act	ual					Budget			%
Unit	Title		2016		2017	Adop	ted 2018	Ame	ended 2018		2019	Change *
Proc	ram Revenues	\$	143,709	\$	37,900	\$	48,648	\$	48,648	\$	35,911	-26.18%
Prog	ram Expenses	\$	926,710	\$	213,934	\$	303,042	\$	313,042	\$	358,463	18.29%
Expens	es Comprised Of:		7. 01.00						**			
Personn	el		611				-				-	N/A
Purchas	ed Services		29,552		41,478		98,300		108,300		103,800	5.60%
Utilities			466		254		4,742		4,742		4,465	-5.84%
Repair 8	& Maintenance		3		-				-		-	N/A
	Expenditures		896,078		172,202		200,000		200,000		250,198	25.10%

Industrial Park Land

Business Unit 4280/4281

PROGRAM BUDGET SUMMARY

		Ac	tual		Budget					
Description	2016		2017		Adopted 2018		Amended 2018		2019	
Revenues										
4710 Interest on Investments	\$	9,288	\$	6,852	\$	-	\$	-	\$	-
5004 Sale of City Prop - Nontax		110,592		-		-		-		-
5015 Rental of City Property		23,829	•	31,048		48,648		48,648		35,911
Total Revenue	\$	143,709	\$ -	37,900	\$	48,648	\$	48,648	\$	35,911
Expenses			:							
6102 Labor Pool Allocations	\$	439	\$	_	\$	-	\$		\$	-
6150 Fringes		172		-		-		-		-
6404 Consulting Services		9,741		19,432		20,000		30,000		20,000
6412 Advertising		8,354		17,557		18,000		18,000		18,000
6413 Utilities		466		254		4,742		4,742		4,465
6425 CEA Equip, Rental		3		_		-		-		-
6599 Other Contract/Obligations		11,457		4,489		60,300		60,300		65,800
6801 Land		896,078		-		200,000		200,000		200,000
6809 Infrastructure Construction		-		172,202		-		•		50,198
Total Expense	\$	926,710	\$	213,934	\$	303,042	\$	313,042	\$	358,463

DETAILED SUMMARY OF 2019 PROPOSED EXPENDITURES > \$15,000

Consulting Services Platting Testing and analysis, title work and due	\$ 10,000
diligence for land sales	10,000
_	\$ 20,000
Advertising Marketing	\$ 18,000
Other Contracts/Obligations Wetlands/drainage improv. 210 W Edgewood	\$ 30,000
Maintenance of 110 W Edgewood Real Estate Commissions (4 Acres @ \$40,000)	3,000 12,800
Weed cutting/maintenance/debris clean up at Edgewood, Southpoint & NE Business Parks	20,000
	\$ 65,800
<u>Land</u> Re-purchase industrial park lots	200,000
· .	\$ 200,000
Infrastructure Construction Sanitary area assessment	\$ 50,198

CITY OF APPLETON 2019 BUDGET

INDUSTRIAL PARK LAND

SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE (DEFICIT)

Revenues	 2016 Actual	 2017 2018 2018 Actual Budget Projected				2019 Budget		
Interest Income Other Total Revenues	\$ 9,288 23,829 33,117	\$ 6,852 31,048 37,900	\$	48,648 48,648	\$ 	4,000 35,000 39,000	\$	35,911 35,911
Expenses							,	
Program Costs Total Expenses	 926,710 926,710	213,934 213,934		303,042 303,042		286,042 286,042		358,463 358,463
Revenues over (under) Expenses	(893,593)	(176,034)		(254,394)		(247,042)		(322,552)
Other Financing Sources (Uses)								
Operating Transfers Out Sale of City Property Total Other Financing Sources (Uses)	 110,592 110,592		,	- - -		**		
Net Change in Equity	(783,001)	(176,034)		(254,394)		(247,042)		(322,552)
Fund Balance - Beginning	 1,755,761	 972,760		796,726		796,726		549,684
Fund Balance - Ending	\$ 972,760	\$ 796,726	\$	542,332	\$	549,684	\$	227,132

NOTES

Community & Economic Development

Business Unit 4330

PROGRAM MISSION

This fund provides for the City's investment in the redevelopment of the riverfront and targeted areas.

PROGRAM NARRATIVE

Link to City Goals:

Implements Key Strategy # 2: "Encourage active community participation and involvement".

Objectives:

The City's updated <u>Comprehensive Plan 2010-2030</u>, including the downtown plan and Fox River chapters, and the economic development strategic plan have identified areas where redevelopment may be appropriate. The ability of the City to acquire properties in these areas as they become available will enhance our ability to influence meaningful redevelopment. Supporting the retention, growth and long-term economic vitality of Appleton's businesses is also a priority.

Specific funding for 2019 is requested for the Appleton Redevelopment Authority to continue redevelopment of opportune acquisition properties and projects that become available within areas of the City that are in need of redevelopment. These redevelopment projects will become part of a developed plan to revive depressed areas of the City.

Further descriptions of projects to be funded from this fund can be found in the Capital Projects section of the budget, as follows:

Project	Subledger	Amount	Page
Miscellaneous Site Acquisition - ARA			Projects, Pg. 566
•		\$ 250,000	- -

Major changes in Revenue, Expenditures, or Programs:

No major changes.

PERFORMANCE INDICATORS_

Actual 2016 Actual 2017 Target 2018 Projected 2018 Target 2019

Note: Since this program exists solely to account for capital investments and incremental property tax receipts, there are no applicable performance measures.

DEPARTMENT BUDGET SUMMARY										
Programs	T	Act	lual					Budget		%
Unit Title		2016		2017	Ad	opted 2018	Am	ended 2018	2019	Change *
Program Revenues	\$	22,529	\$	3,309	\$		\$	- \$	_	\$ -
Program Expenses	\$	53,453	\$	292,551	\$	350,000	\$	350,000 \$	250,000	-28.57%
Expenses Comprised Of:	,			1						· ·
Personnel								-		N/A
Administrative Expense						_			P+	N/A
Supplies & Materials		-								N/A
Purchased Services		53,453		292,551				-	-	N/A
Utilities										N/A
Repair & Maintenance		-								N/A
Capital Expenditures	T	_				350,000		350,000	250,000	-28.57%

COMMUNITY DEVELOPMENT

Business Unit 4330

PROGRAM BUDGET SUMMARY

		Act	ual		Budget					
Description		2016		2017		Adopted 2018		ended 2018	2019	
Revenues 4710 Interest on Investments 5020 Donations & Memorials 5035 Other Reimbursements 5910 Proceeds of Long-term Debt 5921 Trans In - General Fund Total Revenue	\$	(2,471) - 25,000 2,060,000 - 2,082,529	\$	3,309 - - - - - 3,309	\$	350,000 350,000	\$	- - - 350,000 - 350,000	\$	250,000 - 250,000
Expenses 6404 Consulting Services 6599 Other contracts/obligations 6801 Land Acquisition 7913 Trans Out - Debt Service Total Expense	\$ S	53,453 - - - 53,453	\$	4,717 287,834 - - 292,551	\$	350,000 - 350,000	\$	350,000 - 350,000	\$	250,000

DETAILED SUMMARY OF 2019 PROPOSED EXPENDITURES > \$15,000

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Appleton Redevelopment Authority

\$ 250,000 \$ 250,000

CITY OF APPLETON 2019 BUDGET

COMMUNITY DEVELOPMENT

SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE (DEFICIT)

Revenues	2016 Actual	2017 Actual	2018 2018 Budget Projected		2019 Budget
Interest Income Donations & Memorials Other Reimbursements	\$ (2,471) - 25,000	\$ 3,309 - -	\$ - - -	\$ 1,200 - -	\$ -
Total Revenues Expenses	22,529	3,309		1,200	
Program Costs Total Expenses	53,453 53,453	292,551 292,551	350,000 350,000	-	250,000 250,000
Revenues over (under) Expenses	(30,924)	(289,242)	(350,000)	1,200	(250,000)
Other Financing Sources (Uses)					
Proceeds of G.O. Debt	2,060,000	-	350,000	-	250,000
Operating Transfers In Operating Transfers Out Total Other Financing Sources (Uses)	2,060,000		350,000		250,000
Net Change in Equity	2,029,076	(289,242)	-	1,200	-
Fund Balance - Beginning	(1,563,471)	465,605	176,363	176,363	177,563
Fund Balance - Ending	\$ 465,605	\$ 176,363	\$ 176,363	\$ 177,563	\$ 177,563