

PROGRAM FINANCIAL REPORT

<u>REVENUE</u>	2016 Actual	2017 Actual	% Change 2016-2017	2018 Budget	% Change 2017-2018	2019 Budget	% Change 2018-2019	2020 Budget	% Change 2019-2020
1. United Way Fox Cities (Excluding Grants)			#DIV/0!		#DIV/0!	15,000	#DIV/0!	43,394	189.29%
2. Other United Ways			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
3. Contracts			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
4. Grants	77,694	96,196	23.81%	98,218	2.10%		-100.00%		#DIV/0!
5. Client and Program Service Fees			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
6. Government Revenue			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
7. Contributions			#DIV/0!		#DIV/0!	71,086	#DIV/0!	74,190	4.37%
8. In-Kind Support	11,369	11,710	3.00%	10,830	-7.51%	11,046	1.99%	11,267	2.00%
9. Other <u>Carryover From Prior Year</u>	12,456	47,209	279.01%	63,132	33.73%	49,061	-22.29%	950	-98.06%
10. Other			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
TOTAL PROGRAM REVENUE	101,519	155,115	52.79%	172,180	11.00%	146,193	-15.09%	129,801	-11.21%
<u>EXPENSES</u>									
11. Salaries (Direct Program Staff)	20,867	21,109	1.16%	21,742	3.00%	22,394	3.00%	23,066	3.00%
12. Salaries (Administration)			#DIV/0!	1,000	#DIV/0!	1,000	0.00%	1,000	0.00%
13. Benefits/Taxes	1,490	346	-76.78%	356	3.00%	367	3.00%	378	3.00%
14. Professional Fees		3,683	#DIV/0!	1,800	-51.12%	3,600	100.00%	3,600	0.00%
15. Office Expenses			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
16. Advertising, Marketing, Outreach, Printing			#DIV/0!	5,000	#DIV/0!	15,000	200.00%	10,000	-33.33%
17. Travel	522	384	-26.35%	450	17.05%	500	11.11%	550	10.00%
18. Professional Development and Training	200	0	-100.00%	1,800	#DIV/0!	1,800	0.00%	1,800	0.00%
19. Occupancy			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
20. Payment to Affiliates			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
21. Major Property & Equipment Acquisition			#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
22. In-Kind Expenses	11,369	11,710	3.00%	10,830	-7.51%	11,046	1.99%	11,267	2.00%
23. Other <u>Books</u>	20,437	54,752	167.90%	62,440	14.04%	71,086	13.85%	74,190	4.37%
24. Other <u>Supplies</u>			#DIV/0!	3,000	#DIV/0!	3,000	0.00%	3,000	0.00%
25. Other <u>Misc. Expenses</u>			#DIV/0!	14,700	#DIV/0!	15,450	5.10%	950	-93.85%
TOTAL PROGRAM EXPENSES	54,885	91,983	67.59%	123,118	33.85%	145,243	17.97%	129,801	-10.63%
EXCESS (DEFICIT)	46,634	63,132	35.38%	49,061	-22.29%	950	-98.06%	0	-99.98%
Number of direct staff hours included in salaries on line 11 above.	1040	1040	0.00%	1040	0.00%	1040	0.00%	1040	0.00%

Revenue Line 8 (In-Kind Support) should equal Expense Line 22 (In-Kind Expenses).

Please remember to complete the Program Budget Narrative form that explains what is included in each line item, how the 2019 and 2020 numbers were calculated and any significant variances between the current budget in 2018 and the proposed budgets in 2019 and 2020.