CITY OF APPLETON 2019 BUDGET LIBRARY Library Director: Colleen T. Rortvedt Assistant Library Director: Tasha M. Saecker

MISSION STATEMENT

Learn, know, gather and grow in your center of community life.

DISCUSSION OF SIGNIFICANT 2018 EVENTS

Maintain high quality library services

Aprox. 80,000 registered borrowers checked out over 1 million items in 2017

467,884 visits in 2017; 4,645 meeting room uses in 2017, a 1% increase of meeting room uses over previous year 2017 summer program for children had 4,035 participants, the teen summer reading program had 697 participants, and the adult program had 789 participants, a record number (number to be updated after summer 2018)

On track to circulate aprox. 1 million physical items in 2018; self-checkout averages 77%

Offered high interest programs for all ages; 44,742 in total attendance in 2017

Continue to participate in statewide and regional long-term planning initiatives that could reshape the boundaries of systems and materials delivery for patrons.

Contracted with collection agency to improve recovery of materials and/or replacement costs. In 2017 \$19,762 cash recovered/\$12,305 materials recovered. Total ROI 6:1

Increase marketing and advocacy, fund development, technology for efficiency, staffing levels and training, library environment and neighborhood

Marketing e-blasts sent to approximately 6,100 e-mail addresses

Friends of the APL provided \$67,000 in grants and served as fiscal agent for grants from outside funding agencies Hosted staff retreat in Feb. and monthly staff trainings on continuing education, change and safety topics

Coordinate a column written by local librarians about services throughout Fox Cities Libraries for the Post Crescent Participated in statewide planning process for public library systems

Continued working with Washington Square, APD and security guard to improve neighborhood environment

Continue to explore facility needs and options

Library Board and Common Council voted to support the City's efforts to include the library's needs as identified as Option 1 in a Mixed Use Development with Commercial Horizons on the current site of the Soldier's Square Parking Ramp

Aligned focus for planning on how library fits into the city's comprehensive plan and other priorities Implemented public faxing

Maintenance completed to exterior stone wall panels; additional carpet patching late 2018

Continue cooperation with schools and other community organizations

Provided space for local non-profits doing community outreach on site, helping expand their access to people who need their services including Feeding America, Partnership Community Health Center, Outagamie Co ADRC Served on the Older Adult/Community Center Taskforce

Collaborated with 196 programs with local educational institutions, businesses, non-profits and civic groups Participated in civic events including Juneteenth, Fox Cities Kidz Expo, Make Music Day, Bazaar After Dark Became a United Way Agency for the program Reach Out and Read - Fox Cities

Sponsor and collaborator for the Fox Cities Community Read

Operated third year of the Appleton Seed Library with The Seed Guild

Continue to offer the Fox Cities Arts Network Pass

Summer Library Program used as a springboard to allow us to showcase city and community organizations - Fire Dept., Parks and Rec., Hearthstone, Building for Kids, DPW, ADI Fox Valley Symphony and APD to encourage reading and community engagement.

Utilize volunteers more effectively

7,255 volunteer hours achieved in 2017

Expanded roles for volunteers including increased support for the teen summer reading program, computer help, and programming

Continuously work to improve website and online service delivery

Continue to expand access to digital content. In 2018 we launched a new local music service, Flipside, an online collection of music contributed by local artists

Total e-circulation is up 30% from April 2017: e-books, audiobooks, videos, comics, magazines, music and games APL's Facebook page has approx. 5,400 followers

MAJOR 2019 OBJECTIVES

Apply APL 150 strategies focusing on 21st century library service, serving as a community partner and participating in solving community problems utilizing the following strategic priorities and activities:

Hub of Learning and Literacy - We connect our community with opportunities for growth, self-instruction and inquiry. We recognize reading as the heart of the library's mission and expand beyond it to offer our community additional ways to improve and develop.

Collaborative Environment – We celebrate our diverse community, serving as a place where understanding can grow. We work with many partners, allowing our entire community to benefit from shared knowledge and information.

The Future: Children and Teens – We provide youth of all ages in our community with programs and services that are age-appropriate, dynamic and inspiring. We ensure that families from all backgrounds find a supportive and strengthening place for their futures.

Creation and Innovation – We honor imagination, invention, and inspiration. We provide people, places and platforms to encourage discovery, development and originality.

Enriched Entertainment— We embrace the important role of entertainment in the lives of our community members and its ability to enhance and enrich our lives. We maintain a collection that covers the breadth of changing interests, technologies and formats.

Specialized Services and Programs – We support and sustain education for all ages. We address the varied needs within our community by offering targeted assistance for diverse populations.

Engaged and Sustainable Organization – Our knowledgeable and creative staff provides a patron experience that represents and aids our diverse community. We work closely with many organizations and partners to benefit those we serve.

Other specific objectives include:

Continue working on library facility plans. Continue efforts to provide citizen engagement and transparency in library planning and incorporate results of parking, mobility studies and the city's comprehensive plan

Cultivate quality children's materials collections and develop and provide quality programs for more than 35,000 children and caregivers, including fieldtrips and group visits, age-appropriate programs for children birth to age 12 with specialized programs for children with distinct needs.

Collaborate with schools and other community organizations utilizing the Community Partnerships Framework to provide options for different levels of engagement

Provide the community space for civic engagement and public meetings

Continue efforts to extend outreach and circulation services out into the community

Market collections, programs and services in a holistic way, incorporating social media and in-house marketing Continue to enhance "digital branch" with increased access to e-courses for lifelong learning and mobile content Improve website for ease of navigation

Incorporate information and results from system and State studies into library policies and operations

		DEPA	RTI	MENT BUDG	ET	SUMMARY				
Programs		Act	ual					Budget		%
Unit Title		2016		2017	Ad	opted 2018	Am	ended 2018	2019	Change *
Program Revenu	ues \$	1,469,692	\$	1,404,293	\$	1,182,747	\$	1,226,147	\$ 1,158,842	-2.02%
Program Expens	ses									
16010 Administration		541,662		572,477		552,022		606,584	566,609	2.64%
16021 Children's Serv	rices	573,554		635,060		517,738		532,788	536,267	3.58%
16023 Public Services	3	780,655		796,597		782,457		783,457	783,706	0.16%
16024 Community Pa	rtnerships	496,335		536,816		510,020		542,320	497,963	-2.36%
16031 Building Opera	tions	472,023		466,487		506,049		506,049	484,332	-4.29%
16032 Materials Mana	agement	1,467,777		1,498,983		1,457,447		1,450,842	1,475,376	1.23%
16033 Network Service	es	283,921		316,010		303,079		310,404	303,069	0.00%
TOTAL	\$	4,615,927	\$	4,822,430	\$	4,628,812	\$	4,732,444	\$ 4,647,322	0.40%
Expenses Comprised	Of:									
Personnel		3,311,489		3,431,881		3,342,498		3,367,376	3,356,978	0.43%
Administrative Expense)	145,688		188,462		112,200		135,559	49,642	-55.76%
Supplies & Materials		689,472		691,578		675,492		675,612	750,238	11.07%
Purchased Services		91,280		100,162		87,141		141,416	91,883	5.44%
Utilities		147,772		136,503		148,115		148,115	143,205	-3.31%
Repair & Maintenance		216,418		259,184		254,868		255,868	255,376	0.20%
Capital Expenditures		13,808		14,660		8,498		8,498	•	-100.00%
Full Time Equivalent	Staff:			•		•		•	•	
Personnel allocated to	programs	46.00		46.50		46.00		46.00	46.00	

Administration Business Unit 16010

PROGRAM MISSION

To ensure delivery of library programs and services to patrons for the benefit of the community, Administration plans, organizes and develops resources, and facilitates effective and responsible staff efforts.

PROGRAM NARRATIVE

Link to City Goals:

Implements Key Strategies # 2: "Encourage active community participation and involvement"; # 3: "Recognize and grow everyone's talents"; # 4: "Continually assess trends affecting the community and proactively respond"; # 5: "Promote an environment that is respectful and inclusive"; # 6: "Create opportunities and learn from successes and failures"; and # 7: "Communicate our success through stories and testimonials".

Objectives:

Oversee and guide the library's long-range plan and ensure library is responsive to community needs

Continue working on library facility plans. Continue efforts to provide citizen engagement and transparency in library planning and incorporate results of parking, mobility studies and the city's comprehensive plan

Communicate the role of libraries in 21st century society and the value of service APL provides to the community

Work with Finance Department in transition to the new ERP system

Work with Washington Square group with security guard collaboration and oversee APL contracted security guard and ensure the library is perceived as a safe place

Support the strategic plan of the Friends of Appleton Public Library; work with Friends to develop strong public/private partnerships to support the library in providing edge of excellence services; be good stewards of grant funds

Continue to participate in statewide and regional long-term planning initiatives that could reshape the boundaries of systems and materials delivery for patrons.

Major changes in Revenue, Expenditures, or Programs:

Fluctuations in state-level meeting attendance is due to participation in the public library system redesign process occurring throughout the State that is expected to decrease in 2019

Adjusted budget reflected an internal budget adjustment to contract with a security service in 2018. Request to add this is included as a separate budget addition.

	Ac	tual 2016	Ac	tual 2017	Target 2018	Projected 2018	Target 2019
Client Benefits/Impacts							
Library activities, programs and service	es are r	esponsive t	o co	mmunity ne	eds		
% of surveyed patrons who rate the				,			
as responsive or very responsive		97%		98%	98%	98%	98%
Strategic Outcomes							
A better educated community							
Collaborations with							
educational institutions		191		196	170	170	180
Work Process Outputs							
Grant funds awarded	\$	185,000	\$	175,238	\$ 170,000	\$ 170,000	\$ 170,000
State-level meetings attended	·	41		88	35	60	40
Surveys conducted		1		1	1	1	1
Hours worked by library volunteers		6,422		7,255	8,000	8,000	7,500
Annual door count		487,795		467,884	475,000	•	450,00

Administration Business Unit 16010

PROGRAM BUDGET SUMMARY

		Ac	tual					Budget		
Description		2016		2017	Ac	lopted 2018	Am	ended 2018		2019
Revenues										
4232 Library Grants & Aids	\$	1,103,329	\$	1,066,420	\$	1,062,447	\$	1,062,447	\$	1,043,692
4801 Charges for Serv Nontax	Ψ	56.478	Ψ	59.202	Ψ	70,000	Ψ	70,000	Ψ	65,000
5015 Rental of City Property		30,000		30,000		30,000		30,000		30,000
5020 Donations & Memorials		705		957		-		-		-
5035 Other Reimbursements		103,773		15,225		_		6,575		_
Total Revenue	\$	1,294,285	\$	1,171,804	\$	1,162,447	\$	1,169,022	\$	1,138,692
		-								
Expenses										
6101 Regular Salaries	\$	351,108	\$	371,611	\$	370,790	\$	370,790	\$	382,262
6105 Overtime		-		132						
6108 Part-Time		7,970		8,601		11,503		11,503		11,646
6150 Fringes		131,460		133,244		126,653		126,653		128,350
6201 Training\Conferences		9,934		9,040		4,777		9,664		4,920
6206 Parking Permits		2,308		19,560		19,920		19,920		20,880
6301 Office Supplies		3,710		4,686		4,635		4,635		4,635
6303 Memberships & Licenses		4,118		4,209		2,055		2,055		2,200
6305 Awards & Recognition		1,229		1,312		850		850		850
6307 Food & Provisions		2,235		4,138		1,135		1,835		1,135
6320 Printing & Reproduction		4,770		3,890		100		500		100
6412 Advertising		5,099		2,215		1,288		1,788		1,288
6413 Utilities		3,871		4,275		4,216		4,216		4,718
6599 Other Contracts/Obligations		13,850		5,564		4,100		52,175		3,625
Total Expense	\$	541,662	\$	572,477	\$	552,022	\$	606,584	\$	566,609

DETAILED SUMMARY OF 2019 PROPOSED EXPENDITURES > \$15,000

Children's Services Business Unit 16021

PROGRAM MISSION

In collaboration with the community, we educate, inspire, engage, motivate and provide access to resources for all children.

PROGRAM NARRATIVE

Link to City Goals:

Implements Key Strategies # 1: "Prompt delivery of excellent services"; # 2: "Encourage active community participation and involvement"; # 4: "Continually assess trends affecting the community and proactively respond"; # 5: "Promote an environment that is respectful and inclusive"; and # 6: "Create opportunities and learn from successes and failures".

Objectives:

Cultivate quality children's materials collections through careful selection and maintenance practices to support both education and recreation

Provide responsive customer service, including reference, readers' advisory and directional assistance

Develop and provide quality programs for more than 35,000 children and caregivers, including fieldtrips and group visits, age-appropriate programs for children birth to age 12, specialized programs for children with sensory challenges, specialized programs and services to minority and low income families, and reading incentive programs

Through Appleton Ready to Read (ARTR) outreach specialists, work directly with Hmong and Hispanic families and coordinate with AASD Birth to 5 Programs, Outagamie County Birth to 3 Early Intervention, Fox Valley Literacy Council and Head Start by using a formal referral system to link families with needed resources, providing in-home visits to families and building towards their full use of the library and its services

Provide specialized English Language Learner (ELL) programs directed at school age ELL students to include refugees, including coordination with other organizations to bring specialized programs like Lego Robotics to ELL students and taking our ELL classes to partnering organizations like the Building for Kids and the YMCA

Major changes in Revenue, Expenditures, or Programs:

The Reach out and Read program (ROR), which supports a half-time physician liaison position and the purchase of age-appropriate books to be distributed by medical staff at well-child visits, had been supported by a grant from the United Way. Beginning in 2018, the Appleton Public Library has been accepted as a United Way Agency and the ROR program will receive continued funding.

Reductions in program numbers below reflect a change in the way that the Wisconsin Department of Public Instruction has libraries counting program attendance.

	PERFORMAN	CE INDICATOR:	S		
	Actual 2016	Actual 2017	Target 2018	Projected 2018	Target 2019
Client Benefits/Impacts					
Children have access to a wide range of quality	uality programs				
Attendance at children's programs	27,569	35,077	29,000	28,000	29,000
Drop-in activity participants	4,830	4,996	3,500	5,000	5,000
Strategic Outcomes					
Children discover joy of reading & develop	love of learning				
Summer Library program participants	3,769	4,035	4,000	4,000	4,000
Members of the Appleton community find h	nigh quality prog	rams at the libra	ry		
% of attendees evaluating programs					
"good" to "excellent" *	98%	95%	95%	95%	95%
Work Process Outputs					
Reference transactions	26,189	22,914	21,000	18,000	18,000
Number of children's programs	804	843	1,000	900	900
 * survey done in odd years 					

Children's Services Business Unit 16021

PROGRAM BUDGET SUMMARY

	Actual							Budget	
Description		2016		2017	Add	opted 2018	Am	ended 2018	2019
Devenues									
Revenues		105 714		100 706				F 700	
5035 Other Reimbursements		125,714		129,796		-		5,700	
Total Revenue	\$	125,714	\$	129,796	\$	-	\$	5,700	\$ -
Expenses									
6101 Regular Salaries	\$	366,449	\$	378,825	\$	357,010	\$	357,010	\$ 357,095
6105 Overtime		61		_		-		_	
6108 Part-Time		40,878		42,119		30,605		31,424	30,605
6150 Fringes		120,909		125,613		118,834		118,893	136,750
6201 Training\Conferences		3,546		4,049		4,277		4,277	4,405
6206 Parking Permits		2,772		-		-		-	
6301 Office Supplies		34,483		71,689		2,812		12,530	2,812
6303 Memberships & Licenses		_		308		-		300	
6307 Food & Provisions		270		1,010		-		1,754	
6327 Miscellaneous Equipment		1,439		-		-		-	
6599 Other Contracts/Obligations		2,747		11,447		4,200		6,600	4,600
Total Expense	\$	573,554	\$	635,060	\$	517,738	\$	532,788	\$ 536,267

DETAILED SUMMARY OF 2019 PROPOSED EXPENDITURES > \$15,000

Public Services Business Unit 16023

PROGRAM MISSION

Public Services is at the front-line, providing excellent customer service by helping the community use library resources.

PROGRAM NARRATIVE

Link to City Goals:

Implements Key Strategies # 1: "Prompt delivery of excellent services"; # 4: "Continually assess trends affecting the community and proactively respond"; # 5: "Promote an environment that is respectful and inclusive"; and # 6: "Create opportunities and learn from successes and failures".

Objectives:

Work with patrons in support of the strategies of Hub of Learning and Literacy and Enriched Entertainment; work with other system libraries and State libraries in a collaborative environment; embrace new technologies and best library practices to continue to be an engaged and sustainable organization

Respond to reference, readers' advisory, technological and directional questions in person, via phone, email, and online social media and work to create consistent customer service levels at all service desks in the library; use technology competencies for the adult service desk staff for increased consistency between desks and focused training in 2019; provide quality service to over 467,800 people

Register new patrons and maintain a database of 81,984 users; process holds in conjunction with the Materials Management section (approx. 117,000 items each year); send out overdue, billing and reserve notices; utilize TRIP and Unique Management Services for the collection of long overdue items and fines

Promote and train the public on the use of the self-check machines by patrons at an average of 79% of library materials check out via self-check each month

Prepare and maintain displays of new and/or popular materials

Continue to work with Materials Management and OWLS to improve functionality of library catalog and discovery laver

Oversee the inter-library loan process

Major changes in Revenue, Expenditures, or Programs:

In 2018 with Friends funding, the library launched Flipside (MUSICat Chorus), an online collection of music contributed by local artists. Continued funding of Flipside (\$4,440) is budgeted in other contracts and obligations in this program.

	Actual 2016	Actual 2017	Target 2018	Projected 2018	Target 2019
Client Benefits/Impacts					
Convenient and fast access to accurate	information				
Reference questions answered	69,376	53,716	65,000	44,500	45,000
Strategic Outcomes					
Members of the Appleton community wh	no will use the libra	arv and encoura	ae others to do	so	
	81.842	81.842	82.000	81.100	82.000
Number of registered patrons Members of the Appleton community fin	81,842	81,842	82,000		82,000
Number of registered patrons Members of the Appleton community fin	81,842 d high quality serv	81,842 rice at the library	82,000 /	81,100	,,,,,,
Number of registered patrons	81,842 d high quality serv	81,842 rice at the library	82,000 /	81,100 one on odd years)	82,000) 92%
Number of registered patrons Members of the Appleton community fin	81,842 d high quality serv "somewhat satisfic	81,842 rice at the library ed" to "very satis	82,000 / sfied" (survey d	81,100 one on odd years))
Number of registered patrons Members of the Appleton community fin % of respondents evaluating service	81,842 d high quality serv "somewhat satisfic	81,842 rice at the library ed" to "very satis	82,000 / sfied" (survey d	81,100 one on odd years))
Number of registered patrons Members of the Appleton community fin % of respondents evaluating service Work Process Outputs	81,842 d high quality serv "somewhat satisfi 86%	81,842 vice at the library ed" to "very satis 92%	82,000 / sfied" (survey d 92%	81,100 one on odd years) 92% 580,000	92%

Public Services Business Unit 16023

PROGRAM BUDGET SUMMARY

	Actual							Budget	
Description		2016		2017	Α	dopted 2018	Am	ended 2018	2019
Revenues									
5035 Other Reimbursements	\$	_	\$	95	\$	300	\$	1,300	\$ 150
Total Revenue	\$	-	\$	95	\$		\$	1,300	\$ 150
Expenses									
6101 Regular Salaries	\$	473,165	\$	501,102	\$	503,860	\$	503,860	\$ 501,011
6105 Overtime		-		99					
6108 Part-Time		114,668		98,946		89,372		89,372	90,485
6150 Fringes		180,982		188,117		173,971		173,971	174,225
6201 Training\Conferences		2,472		2,753		2,490		2,490	2,565
6206 Parking Permits		4,212		-		-		-	
6301 Office Supplies		1,986		2,463		4,069		4,569	3,500
6327 Miscellaneous Equipment		-		1,000		1,000		1,000	1,000
6418 Equip Repairs & Maint		3,170		2,117		500		500	500
6599 Other Contracts/Obligations		-		-		7,195		7,695	10,420
Total Expense	\$	780,655	\$	796,597	\$	782,457	\$	783,457	\$ 783,706

DETAILED SUMMARY OF 2019 PROPOSED EXPENDITURES > \$15,000

Community Partnerships

Business Unit 16024

PROGRAM MISSION

Community Partnerships: Engage, Educate, Entertain, Elevate.

PROGRAM NARRATIVE

Link to City Goals:

Implements Key Strategies # 1: "Prompt delivery of excellent services"; # 2: "Encourage active community participation and involvement"; # 4: "Continually assess trends affecting the community and proactively respond"; # 5: "Promote an environment that is respectful and inclusive"; and # 6: "Create opportunities and learn from successes and failures".

Objectives:

Connect members of the Appleton community with opportunities for growth, self-instruction, and inquiry in the library and throughout the Appleton area; provide enriched entertainment opportunities for teen and adult community members by maintaining a broad range of materials and programs

Provide access to local history materials, services, and programs

Collaborate with partner agencies utilizing the Community Partnerships Framework to provide options for different levels of engagement; serve on local boards and participate in various organizations to increase collaboration to build shared capacity and connect patrons with local resources

Foster partnerships and celebrate our diverse community by providing lifelong learning opportunities through specialized services and programs

Work with Public Services and Children's Services staff to bring circulation services out into the community

Major changes in Revenue, Expenditures, or Programs:

Reductions in program numbers below reflect a change in the way that the Wisconsin Department of Public Instruction has libraries counting program attendance.

	PERFORMAN	CE INDICATOR	S		
	Actual 2016	Actual 2017	Target 2018	Projected 2018	Target 2019
Client Benefits/Impacts					
Members of the Appleton community find I	nigh quality prog	rams at the libra	ry		
% of attendees evaluating programs "go	od" to "excellen	t" (survey done of	on odd years)		
Adult programs	99%	98%	98%	98%	98%
Young adult programs	100%	92%	92%	92%	92%
Strategic Outcomes					
Members of the Appleton community enga	ige with the libra	ry as a hub of le	arning and liter	acy	
Young adult program attendance	5,534	3,823	5,000	3,500	4,000
Adult program attendance	7,951	5,842	7,500	6,500	6,500
Work Process Outputs					
Web page "hits" (page accesses) Number of locally produced databases	1,246,326	1,136,941	1,200,000	1,040,000	1,100,000
or digital collections available via web	10	10	10	10	10

Community Partnerships

Business Unit 16024

PROGRAM BUDGET SUMMARY

	 Ac	tual		Budget						
Description	2016		2017	Ad	opted 2018	Am	ended 2018		2019	
Revenues										
5035 Other Reimbursements	\$ 7,217	\$	24,500	\$	-	\$	7,300	\$	-	
Total Revenue	\$ 7,217	\$	24,500	\$	-	\$	7,300	\$	_	
Expenses										
6101 Regular Salaries	\$ 349,398	\$	348,067	\$	349,659	\$	349,659	\$	338,562	
6108 Part-Time	2,986		11,211		4,676		25,676		4,733	
6150 Fringes	130,041		158,693		149,090		152,090		147,451	
6201 Training\Conferences	3,112		3,267		4,277		4,277		4,405	
6206 Parking Permits	2,016		-		-		-			
6301 Office Supplies	4,450		4,859		2,318		7,318		2,812	
6303 Memberships & Licenses	-		150		-		500		-	
6599 Other Contracts/Obligations	4,332		10,569		-		2,800		-	
Total Expense	\$ 496,335	\$	536,816	\$	510,020	\$	542,320	\$	497,963	

DETAILED SUMMARY OF 2019 PROPOSED EXPENDITURES > \$15,000

<u>None</u>

Building Operations Business Unit 16031

PROGRAM MISSION

Support the community and the library's role as a hub of learning and literacy by maintaining a welcoming environment that promotes and contributes to lifelong learning.

PROGRAM NARRATIVE

Link to City Goals:

Implements Key Strategies # 1: "Prompt delivery of excellent services"; # 4: "Continually assess trends affecting the community and proactively respond"; # 5: "Promote an environment that is respectful and inclusive"; and # 6: "Create opportunities and learn from successes and failures".

Objectives:

Maintain cleanliness and light maintenance of the library building and provide assistance to library staff and the community

Ensure library meeting room users needs are met by conducting meeting room set-ups and providing on-site assistance for staff programs and the community

Proactively meet the needs of the community through quality customer service and incorporating sustainable and cost-effective practices in our day to day operations

Facilitate the work done in the library in conjunction with the City Facilities Management Department and the contracted cleaning service by performing basic facility and equipment maintenance, cleaning and informing the appropriate person of building needs or concerns

Major changes in Revenue, Expenditures, or Programs:

No major changes.

	PERFORMAN	CE INDICATOR	S		
	Actual 2016	Actual 2017	Target 2018	Projected 2018	Target 2019
Client Benefits/Impacts					
The public enjoys a safe and clean facility					
% of patrons satisfied with public meeting	9				
rooms (surveyed on odd years)	98%	98%	98%	98%	98%
% of patrons satisfied with cleanliness of					
library (surveyed on odd years)	94%	95%	95%	95%	95%
% of patrons satisfied with safety in the					
library (surveyed on odd years)	90%	87%	87%	87%	87%
Strategic Outcomes					
The community increasingly uses opportuni	ties for meeting	gs,			
programs and discussions					
# of meetings and programs	4,630	4,900	4,900	4,900	4,900
Work Process Outputs					
# of satisfactory monthly inspections					
completed	12	12	12	12	12
# of staff training opportunities					
completed	20	22	20	20	20

Building Operations Business Unit 16031

PROGRAM BUDGET SUMMARY

	Actual					Budget						
Description		2016		2017	Ad	lopted 2018	Am	ended 2018		2019		
Revenues												
5001 Fees & Commissions	\$	1,473	\$	1,502	\$	1,500	\$	1,500	\$	1,500		
Total Revenue	\$	1,473	\$	1,502	\$	1,500	\$	1,500	\$	1,500		
Expenses												
6101 Regular Salaries	\$	105,063	\$	102,192	\$	109,595	\$	109,595	\$	108,743		
6105 Overtime		1,025		116		-		-				
6108 Part-Time		4,616		4,834		5,965		5,965		6,110		
6150 Fringes		49,646		53,958		59,691		59,691		48,314		
6201 Training\Conferences		1,081		342		806		806		830		
6206 Parking Permits		972		-								
6301 Office Supplies		290		143		300		300				
6306 Building Maint./Janitorial		11,343		9,891		11,570		11,570		10,187		
6308 Landscape Supplies		-		115								
6309 Shop Supplies & Tools		-		363		100		100		150		
6323 Safety Supplies		171		239		200		200		550		
6327 Miscellaneous Equipment		396		317		650		650		650		
6407 Collection Services		2,855		2,388		2,962		2,962		2,507		
6413 Utilities		143,900		132,227		143,899		143,899		135,980		
6416 Build Repairs & Maint.		2,096		1,516		3,000		3,000		3,000		
6418 Equip Repairs & Maint		337		338		400		400		400		
6420 Facilities charges		148,232		157,508		166,911		166,911		166,911		
Total Expense	\$	472,023	\$	466,487	\$	506,049	\$	506,049	\$	484,332		

DETAILED SUMMARY OF 2019 PROPOSED EXPENDITURES > \$15,000

Materials Management Business Unit 16032

PROGRAM MISSION

To develop, organize, and maintain well-rounded collections. Collections are built in anticipation of and response to Appleton residents' informational, educational & recreational needs.

PROGRAM NARRATIVE

Link to City Goals:

Implements Key Strategies # 1: "Prompt delivery of excellent services"; # 4: "Continually assess trends affecting the community and proactively respond"; and # 6: "Create opportunities and learn from successes and failures".

Objectives:

Materials Management creates entries and database records for approximately 30,000 new titles in the online catalog. We process 39,000 items annually, including labels, RFID tags and jacket protectors. We receive 1,800 newspapers, periodicals and standing order subscriptions and process over 5,000 magazine issues for circulation and storage.

Other specific objectives include:

Collect and route approximately 150,000 items to fill reserves at other OWLSnet libraries; accurately check-in, sort and re-shelve returned materials using the automated materials handling system

Continue to evaluate new electronic collection offerings/services/platforms such as online courses, e-publications of popular magazines, streaming downloads of films, e-books and e-audio books and e-language learning

Major changes in Revenue, Expenditures, or Programs:

	PERFORMAN	CE INDICATOR	S		
	Actual 2016	Actual 2017	Target 2018	Projected 2018	Target 2019
Client Benefits/Impacts					
People can obtain the materials they need	quickly				
% of holds filled within 1 week					
of being placed	60%	54%	58%	55%	55%
Improved efficiencies in delivering service					
Number of volunteer hours					
in Materials Management	3,053	3,849	3,200	3,200	3,200
Strategic Outcomes					
People have reading, viewing and listening enhance their knowledge of the world, and					
# of unique titles owned at end of year	292,085	286,600	290,000	283,500	285,000
Work Process Outputs					
# of volumes processed	29,900	28,174	30,000	32,000	30,000
# of volumes weeded	34,481	41,695	25,000	35,000	30,000

Materials Management

Business Unit 16032

PROGRAM BUDGET SUMMARY

	Actual					Budget					
Description		2016		2017	Ac	dopted 2018	Am	ended 2018		2019	
Revenues											
5035 Other Reimbursements	\$	20,761	\$	51,107	\$	-	\$	21,000	\$	-	
Total Revenue	\$	20,761	\$	51,107	\$	-	\$	21,000	\$	-	
Expenses											
6101 Regular Salaries	\$	466,562	\$	509,189	\$	506,085	\$	506,085	\$	515,872	
6105 Overtime		-		49		-		-			
6108 Part-Time		109,679		85,538		68,601		68,601		69,457	
6150 Fringes		168,030		173,023		166,174		166,174		167,521	
6201 Training\Conferences		2,730		3,197		3,227		3,227		3,324	
6206 Parking Permits		5,184		-		-		-			
6301 Office Supplies		30,959		38,948		38,522		38,522		38,522	
6315 Books & Library Materials		621,663		620,492		607,442		600,837		607,442	
6327 Miscellaneous Equipment		574		571		-		-			
6599 Other Contracts/Obligations		62,396		67,976		67,396		67,396		73,238	
Total Expense	\$	1,467,777	\$	1,498,983	\$	1,457,447	\$	1,450,842	\$	1,475,376	

DETAILED SUMMARY OF 2019 PROPOSED EXPENDITURES > \$15,000

Office Supplies				
General office supplies	\$	3,910	Books & Library Materials	
Material processing supplies (book			Children's materials	\$ 144,504
jackets, barcodes, cassette cases,			Adult materials	433,515
book labels, CD cases, etc.)		20,105	Digital Content Consortia	29,423
RFID supplies		14,507		\$ 607,442
	\$	38,522		
	·		Other Contracts/Obligations	
			OWLSnet contract	\$ 68,238
			Collection Agency	 5,000
				\$ 73,238

Network Services Business Unit 16033

PROGRAM MISSION

Providing high-quality technology, in the most cost-effective manner, to best serve our community.

PROGRAM NARRATIVE

Link to City Goals:

Implements Key Strategies # 1: "Prompt delivery of excellent services"; # 4: "Continually assess trends affecting the community and proactively respond"; and # 6: "Create opportunities and learn from successes and failures".

Objectives:

Replace 20% of staff and public computing devices annually to maintain reasonable levels of usability and maintain and update the network servers and software to insure responsiveness to patron and staff need; replace aging network switches to increase uptime and reliability; maintain warranties on production servers

Maintain online public access catalogs, public workstations, AV equipment, digital signage, RFID and AMH equipment; filter and protect public connections to keep library and public technology reasonably safe

Provide network and software support for the video security system; maintain reliable data communication between the library's and OWLS' networks

Work to improve staff mobile access to Library systems to enable them to move about the building assisting patrons

Assist staff in technical aspects of providing electronic services to the public and support staff computer users; seek out and evaluate technologies to provide increased efficiencies for staff and operations

Partner with OWLS to reduce costs and increase efficiencies when providing services to both the public and staff

Major changes in Revenue, Expenditures, or Programs:

Data Security & Switches: \$10,000. Implement vulnerability scanning such as Tenable Nessus to perform regular scans of staff and public networks, staying ahead of vulnerabilities and exploits while minimizing exposure and downtime. Replace four switches used by our Automated Materials Handling system to allow SNMP support.

The increase in database sessions shown below is due to better usage reporting from a number of the databases and not strictly to an increase in the number of searches conducted.

P	ERFORMAN	CE INDICATORS	S		
	Actual 2016	Actual 2017	Target 2018	Projected 2018	Target 2019
Client Benefits/Impacts	.				
People will have reliable access to up-to-date % surveyed who have used the library	e technology				
website (survey done on even years)	85%	85%	85%	85%	85%
Strategic Outcomes					
Hours of public internet computer use	56,514	56,030	50,000	50,000	50,000
Sessions on public computers	71,920	66,872	72,000	60,000	60,000
Community enjoys a high level of access to e	electronic infor	mation resource	s	,	,
# of referrals to InfoSoup online catalog	210,237	185,493	220,000	150,000	150,000
Database sessions	256,281	790,752	800,000	700,000	700,000
Work Process Outputs					
PC workstations & other					
devices installed	40	40	40	40	40

Network Services Business Unit 16033

PROGRAM BUDGET SUMMARY

	 Actual				Budget						
Description	 2016		2017	Ad	opted 2018	Am	ended 2018		2019		
Revenues											
5035 Other Reimbursements	\$ 20,242	\$	25,489	\$	18,500	\$	20,325	\$	18,500		
Total Revenue	\$ 20,242	\$	25,489	\$	18,500	\$	20,325	\$	18,500		
Expenses											
6101 Regular Salaries	\$ 98,166	\$	95,678	\$	100,568	\$	100,568	\$	98,322		
6150 Fringes	38,627		40,926		39,796		39,796		39,464		
6201 Training\Conferences	1,305		195		2,660		2,660		2,740		
6206 Parking Permits	648		-		· -		· -		,		
6301 Office Supplies	8,324		2,254		1,500		1,500		1,500		
6315 Books & Library Materials	_		(510)		_		-				
6327 Miscellaneous Equipment	61,034		65,671		66,000		72,325		67,980		
6418 Equip Repairs & Maint	62,009		97,136		84,057		85,057		84,565		
6815 Software Acquisition	13,808		14,660		8,498		8,498		8,498		
Total Expense	\$ 283,921	\$	316,010	\$	303,079	\$	310,404	\$	303,069		

DETAILED SUMMARY OF 2019 PROPOSED EXPENDITURES > \$15,000

Miscellaneous Equipment Workstation replacements Network hardware, wiring, etc. Server consolidation	\$ 36,000 21,980 10,000 67,980
Equipment Repairs and Maintenance Public & staff photocopier lease and fees Automated material handling equipment Self checks and security gate contract Security camera maintenance Software license and maintenance fees Other equipment repairs and maintenance	\$ 17,250 20,000 20,349 2,500 22,319 2,147 84,565