

DEPARTMENT OF PUBLIC WORKS
Operations Division
2625 East Glendale Avenue
Appleton, WI 54911
TEL (920) 832-5580

FAX (920) 832-5570

MEMO

TO:

CEA Review Committee

FROM:

Nate Loper, Deputy Director of Public Works - Operations

DATE:

June 28, 2018

SUBJECT:

Request to order the 2019 APD vehicles prior to the 2019 budget adoption

The Central Equipment Agency (CEA) is requesting approval to order the 2019 replacement vehicles for the Police Department (PD) prior to the 2019 budget adoption.

Ford Motor Company has notified their dealers to prepare them for limited availability of the Ford Police Interceptor sedan and utility vehicles in 2019. They predict to be sold out of the 2019 production capacity by the end of August 2018. This is partly due to the retooling that will take place for the design changes to the 2020 model year vehicles.

Ordering the 2019 Police Interceptor sedan and utility vehicles by August of 2018 will allow for delivery by spring of 2019. If we wait until November to order the 2019 police vehicles, we will likely only be able to purchase 2020 model year vehicles, which would not be delivered until the fall or winter of 2019. This delay would have a negative impact to PD and CEA operations and would also raise concerns for our current K-9 units that need to be replaced in the spring of 2019.

In addition, Ford has announced the discontinuation of the Ford Police Interceptor sedan in 2019. Missing the 2019 order deadline will require us to evaluate other options (which are limited), select an alternative police vehicle and increase the 2019 budget accordingly, all prior to the 2019 budget adoption in November. We have also been informed by one of our dealers of a likely significant price increase for the 2020 Ford Interceptor utility vehicles in 2020.

Therefore, we are requesting approval to order the 2019 Police Department vehicles prior to budget adoption in November. If approved, the vehicles will be ordered in August of 2018 and payment will be made when the vehicles arrive in 2019.

Thank you for your consideration.