

DEPARTMENT OF PUBLIC WORKS
Operations Division
2625 East Glendale Avenue
Appleton, WI 54911
TEL (920) 832-5580
FAX (920) 832-5570

MEMO

To: CEA Review Committee

From: Nate Loper, Deputy Director of Public Works

Date: November 11, 2016

Subject: Request to single source tire contract with Pomp's Tire

The Central Equipment Agency is requesting approval to single source with Pomp's Tire for tire purchases and related services.

Pomp's has earned the last two contracts, prior to that was Matthews Tire, the only other provider that traditionally responds. Both providers are listed as authorized distributors on the State contract. Tires represent the bulk of the contract expenditure, while related services (mounting, balancing, flat repairs, recapping, etc.) are a much smaller number, certainly under \$25,000.

Matthews and Pomp's are very similar in their pricing for these services. Pomp's has provided extraordinary value, selection and service over the past 8+ years. They have more stores/stocking locations in the area to pull from, and offer more brands on the State contract than Matthews, as well as other brands (Dayton) that are lower cost than State contract. This option has saved money and should continue to do so. Pomp's has also been helpful in suggesting lower cost alternatives when appropriate.

We have historically included the tire related service items in the tire purchase contract, which is now expiring. Bidding these services with the potential to introduce another supplier into the supply chain could be detrimental to the efficiencies realized with a single provider in recent years, and would be unlikely to yield any significant cost savings. Under policy, the tire component of the contract is exempt from bidding when the State contract is used. Our preference is to continue working with Pomp's for tire related services for the advantages listed above.

Therefore, we are requesting approval to single source with Pomp's for tire repair services, on a year to year basis with annual review and approval.

Thank you for your consideration.