## **CITY OF APPLETON 2017 BUDGET**

## **COMMUNITY & ECONOMIC DEVELOPMENT**

Director Community & Economic Development: Karen E. Harkness

Deputy Director Community & Economic Development: Monica N. Stage

#### MISSION STATEMENT

The Community and Economic Development Department proactively fosters a healthy economy and strong, welcoming community.

#### DISCUSSION OF SIGNIFICANT 2016 EVENTS

In 2016, the Community and Economic Development Department continued to deliver services to the public with a focus on meeting the community needs and enhancing quality of life.

- \* Industrial development saw a continued increase in 2016 with the sale of two lots in the Northeast Business Park. Land sales totaling 3.61 acres in the Northeast Business Park resulted in a total sale price of \$133,550. 7.32 acres were sold in Southpoint for the new Encapsys headquarters which is scheduled to break ground in October.
- \* Continued efforts to construct the Exhibition Center with a focus on communication with other nine municipalities, the ARA, the Exhibition Center Advisory Committee and the Hotel Room Tax Commission creating by-laws and policies.
- \* The department continues to work and communicate with the business community in Appleton and throughout the region with efforts including social media, regular business retention visits and partnerships with community organizations that help build relationships that benefit the City.
- \* Staff worked with a consultant team to update the Comprehensive Plan (previously adopted in 2010) and complete an indepth rewrite of its downtown plan chapter with an intensive public engagement process that included online and in-person activities.
- \* A new Assessor software system was selected to replace the aging iSeries assessor property system. This followed a six month RFP process and the clean-up preparation of many data fields within the City's 26,000 property records. Two out of the four phases of this large software installation/conversion project will be completed by December.
- \* The City's equalized value increased by 2.5% in 2016 from \$4,816,754,800 to \$4,938,725,300. This 2.5% growth exceeded many cities of similar size including Green Bay, Oshkosh, Fond du Lac and Sheboygan. All TIDs in the City increased in equalized value for 2016.
- \* In May, to promote historic preservation efforts, the City of Appleton Historic Preservation Commission hosted a public workshop at the Appleton Public Library on home and building genealogy. The home genealogy workshop taught citizens how to best use the Appleton Library and History Museum's collections of published and unpublished materials, including maps, city directories, photographs, newspapers, books and databases for researching home and building histories and its former residents as well as the newest online products for historical and genealogical research.
- \* In 2016, to promote historic preservation efforts, the City of Appleton Historic Preservation Commission created bookmarks of five existing memorial monuments in Appleton. They wrote a historic narrative for each memorial explaining its historic significance and photographs were taken of the memorials. The department contracted with a professional printer to produce the bookmarks for distribution to the public.
- \* On May 5, 2016, the Appleton Woolen Mill building located at 218 East South Island Street was listed on the State of Wisconsin and National Register of Historic Places. This property is entitled to the benefits and protection of the National Historic Preservation Act of 1966, as amended and under Chapter 44, Wisconsin State Statutes. The Appleton Woolen Mill building is the 13th individual building in Appleton listed on the State of Wisconsin and National Register of Historic Places.
- \* During the first half of 2016, the site plan review committee has approved 60 multi-family dwelling units, approximately 25,000 square feet of office space, 22,000 square feet of industrial space and 2,000 square feet of commercial space.
- \* In the annual growth report, the City had approximately 232 single family residential lots platted and available for sale starting 2016. Final plat approval resulted in the creation of an additional thirteen residential lots. The City still has several acres of planned, unplatted land available for single family development.
- \* In 2016, Appleton's GIS team continued to develop the GeoEvent Software and produced garbage and snow operations web sites to allow real time and historical data on fleet movement. Collector for ARCGIS was rolled out for a new water maintenance project as well as conversion of the tree inventory to an IOS platform (IPad). A customized tool was created for the Fire Department allowing the download of GIS buildings and action line data for pre-plan drawings in their Fire Zone software, saving hundreds of hours of time and reducing a duplication of efforts. The Fox Trot Trail map, brochure and app was created in collaboration with multiple departments.
- \* We embrace diversity and inclusion as an organization to support a welcoming and inclusive community. Appleton is now seen as a leader for its work with refugee resettlement. In 2015 and 2016, we had visits from the State of Wisconsin Office of Refugees along with the Chief of Domestic Resettlement, Refugee Admissions Bureau of Population, Refugees, and Migration with the federal Department of State. Our refugee resettlement taskforce continues to help identify gaps and barriers for refugee facilities seeking service.
- \* We sought to improve communications with non-English speaking community members within our services for City employees. We now contract with a local woman and minority owned agency who provides interpreting services for 17 different languages, including new refugee population languages. We also contract with an individual for sign-language services. We hosted listening sessions with minority community members to seek input on improving City services.
- \* Staff organized and delivered the Neighborhood Academy, a four-session learning series for neighborhood leaders in May, 2016.
- \* In late 2015 and early 2016, the Lawrence-City Park Neighborhood and Peabody Park Neighborhood were each awarded funding through the Neighborhood Grant Program (TNGP). Also, the Huntley Houses Neighborhood's community fitness playground project, approved for TNGP funding by Common Council, is expected to be complete by August, 2016.

#### **MAJOR 2017 OBJECTIVES**

- \* Continue creation, execution and implementation of the plan, primary goals and key strategies from the City's economic development strategic plan that will result in development within targeted districts of the City and enhance the business climate and vibrancy of the community.
- \* Contact at least forty businesses in the City with information on business assistance programs and City support.
- \* Attract development to the City that will result in substantial tax base enhancement; target remains 2.6% of new equalized value.
- Sell three acres of business park land.
- \* Implement the newly updated City's 2010-2030 Comprehensive Plan providing input to development proposals and initiating zoning code changes (when necessary and in compliance with State Statutes) as identified in the Plan
- \* Continue multi-year process of a comprehensive re-write of the zoning ordinance and amendments to the official zoning map.
- \* Coordinate and increase communication and shared vision with the technical review group, City departments, Plan Commission, Community and Economic Development Committee, Historic Preservation Commission, registered neighborhoods, Appleton Redevelopment Authority, Common Council and community.
- \* Work with the development community, elected and appointed officials, neighborhoods, non-government organizations, businesses and other City departments to formulate development proposals that aligns with City plans, ordinances and policies, as well as recognized industry practices.
- \* Continue assessing the needs and concerns of minority owned businesses to aid economic development and insure success in Appleton.
- \* Continue to strengthen community experiences for refugees and agencies serving them.
- \* Continue implementing strategic direction for the diversity and inclusion employee committee to promote diversity and inclusion within our organization to aid in recruiting and retention efforts.
- \* Continue to allow easier access to the City's GIS system by enhancing existing mobile applications, creating new applications, utilizing ArcGIS online as well as creating access for smartphones and tablets. Utilize upgraded server structure to better organize our external web applications and allow for more "real-time" updates to GIS data.
- \* The Assessor's office will focus its efforts on the final phases of its software conversion project. All property data will be converted from the iSeries system to the new assessor software system. Training, testing, system set-ups and interfaces will also occur in 2017. This large project kicked off in June, 2016 with an estimated "go live" completion date of June, 2017.
- \* In August, 2017, the Assessor's division will begin a citywide revaluation of all 1,700 commercial properties. Land valuation, field inspections, and surveying of rental income will occur by December with a project completion date of June, 2018. We revalue all property every 4-5 years in order to maintain 100% market value assessments.

| DEPARTMENT BUDGET SUMMARY |                             |       |           |     |           |    |            |         |            |    |           | SHOWN IN THE |
|---------------------------|-----------------------------|-------|-----------|-----|-----------|----|------------|---------|------------|----|-----------|--------------|
|                           | Programs                    |       | Act       | ual |           |    | bird E. T  |         | Budget     | 74 |           | %            |
| Unit                      | Title                       |       | 2014      |     | 2015      | Ad | opted 2016 | Ame     | ended 2016 |    | 2017      | Change *     |
|                           | rogram Revenues             | \$    | 30,293    | \$  | 22,688    | \$ | 20,800     | \$      | 20,800     | \$ | 20,800    | 0.00%        |
|                           | rogram Expenses             |       |           |     |           |    |            |         |            |    |           | 1            |
| 10550                     | Administration              |       | 452,284   |     | 507,898   |    | 516,260    |         | 525,807    |    | 534,275   | 3.49%        |
|                           | Marketing                   |       | 239,149   |     | 224,567   |    | 240,714    |         | 241,192    |    | 245,793   | 2.11%        |
| 10553                     | New & Redevelopment         |       | 174,027   |     | 183,650   |    | 197,042    |         | 197,042    |    | 200,544   | 1.78%        |
| 15020                     | Planning                    |       | 237,899   |     | 258,018   | 0  | 260,018    |         | 263,887    |    | 269,731   | 3.74%        |
| 13520                     | Assessing                   |       | 515,278   | ļ., | 525,686   |    | 528,772    |         | 529,079    |    | 539,026   | 1.94%        |
|                           | TOTAL                       | \$    | 1,618,637 | \$  | 1,699,819 | \$ | 1,742,806  | \$      | 1,757,007  |    | 1,789,369 | 2.67%        |
| Expens                    | es Comprised Of:            |       |           |     |           |    |            |         |            |    |           |              |
| Personn                   | el                          | 10.00 | 1,448,709 |     | 1,564,833 |    | 1,575,930  |         | 1,590,131  |    | 1,619,909 | 2.79%        |
| Administ                  | trative Expense             | Ų     | 23,707    |     | 20,554    |    | 27,521     |         | 27,521     |    | 29,530    | 7.30%        |
| Supplies                  | & Materials                 |       | 13,455    |     | 13,803    |    | 13,415     | 2500000 | 13,415     |    | 14,075    | 4.92%        |
| Purchas                   | ed Services                 |       | 123,710   |     | 89,844    |    | 116,000    |         | 116,000    |    | 116,400   | 0.34%        |
| Utilities                 |                             |       | 4,084     |     | 3,833     |    | 4,272      |         | 4,272      |    | 4,212     | -1.40%       |
| Repair 8                  | & Maintenance               |       | 4,972     |     | 6,952     |    | 5,668      |         | 5,668      |    | 5,243     | -7.50%       |
| Capital E                 | Expenditures                |       | -         |     | -         |    |            |         |            |    |           | N/A          |
| Full Tim                  | Full Time Equivalent Staff: |       |           |     |           |    |            |         |            |    |           |              |
| Personn                   | el allocated to programs    | (6)   | 18.13     |     | 18.13     |    | 18.13      |         | 18.13      |    | 17.81     |              |

Administration

**Business Unit 10550** 

#### PROGRAM MISSION

For the benefit of staff so that productivity, efficiency, product quality, delivery of service and job satisfaction are optimized, we will provide a healthy work environment including proper supervision, training, evaluation, coaching and support services to better the quality of life in Appleton.

#### PROGRAM NARRATIVE

#### Link to City Goals:

Implements Key Strategies # 1: "Prompt delivery of excellent services", # 2: "Encourage active community participation and involvement", #3: "Recognize and grow everyone's talents," #4: "Continually assess trends affecting the community and proactively respond" and #6: "Create opportunities and learn from successes and failures."

#### Objectives:

Administrative processing, procedures and reporting for the department.

#### Major changes in Revenue, Expenditures, or Programs:

Additional funding has been added to training to support the technical education needed for our staff.

Salaries have decreased due to the Community Development Specialist taking over the administration of the housing and homeless grants from being contracted. The grants provide for administration reimbursement.

| minoralidation of their deposits in anything a solution of the control of the con | Actual 2014 | CE INDICATOR Actual 2015 | Target 2016 | Projected 2016 | Target 2017 |
|--|-------------|--------------------------|-------------|----------------|-------------|
| Client Benefits/Impacts  | •           |                          |             |                |             |
| Employee retention   |             |                          |             |                |             |
| % staff turnover   | 5%          | 5%                       | 0%          | 5%             | 0%          |
| Accurate and useful information  |             |                          |             |                |             |
| # of layers edited (GIS)   | 1281        | 1380                     | 700         | 775            | 700         |
| Improve business and work flow   |             |                          |             |                |             |
| # of users supported on GIS software   | 123         | 136                      | 130         | 136            | 130         |
| Strategic Outcomes   |             |                          |             |                |             |
| Quality training to support staff performance  | е           |                          |             |                |             |
| % of training courses completed  | 100%        | 100%                     | 100%        | 100%           | 100%        |
| % of depts. using GIS  | 50%         | 50%                      | 50%         | 50%            | 50%         |
| Work Process Outputs   |             |                          |             |                |             |
| Annual performance evaluations completed   | ł           |                          |             |                |             |
| % complete   | 100%        | 100%                     | 100%        | 100%           | 100%        |
| Increase efficiency & effectiveness of City  |             |                          |             |                |             |
| by using GIS   |             |                          |             |                |             |
| # of GIS projects  | 389         | 358                      | 250         | 250            | 250         |

Administration

**Business Unit 10550** 

## PROGRAM BUDGET SUMMARY

|  | ·  | Ac      | tual |         | 19-00 |            |    | Budget     |    |         |
|--|----|---------|------|---------|-------|------------|----|------------|----|---------|
| Description                              |    | 2014    |      | 2015    | Add   | opted 2016 | Am | ended 2016 | /  | 2017    |
| Revenues<br>4801 Charges for Serv Nontax | \$ | 878     | \$   | 831     | \$    | 800        | \$ | 800        | \$ | 800     |
| 5020 Donations & Memorials               | Ψ  | -       | Ψ    | 1.502   | Ψ     | -          | Ψ  | -          | Ψ  | -       |
| Total Revenue                            | \$ | 878     | \$   | 2,333   | \$    | 800        | \$ | 800        | \$ | 800     |
| Expenses                                 |    |         |      |         |       |            |    |            |    |         |
| 6101 Regular Salaries                    | \$ | 319,761 | \$   | 358,905 | \$    | 359,842    | \$ | 369,389    | \$ | 353,499 |
| 6108 Part Time                           |    | 4,599   |      | 2%      |       | _          |    | 2 <u>4</u> |    | 72      |
| 6150 Fringes                             |    | 93,364  |      | 114,139 |       | 118,075    |    | 118,075    |    | 140,424 |
| 6201 Training\Conferences                |    | 7,353   |      | 5,866   |       | 8,100      |    | 8,100      |    | 10,000  |
| 6206 Parking Permits                     |    | 7,308   |      | 7,182   |       | 7,276      |    | 7,276      |    | 7,620   |
| 6301 Office Supplies                     |    | 1,940   |      | 2,303   |       | 2,200      |    | 2,200      |    | 2,200   |
| 6302 Subscriptions                       |    | 812     |      | 363     |       | 735        |    | 735        |    | 500     |
| 6303 Memberships & Licenses              |    | 2,400   |      | 1,974   |       | 3,200      |    | 3,200      |    | 3,200   |
| 6305 Awards & Recognition                |    | 344     |      | 270     |       | 285        |    | 285        |    | 285     |
| 6307 Food & Provisions                   |    | 368     |      | 365     |       | 400        |    | 400        |    | 400     |
| 6315 Books & Library Materials           |    | 49      |      | 137     |       | 75         |    | 75         |    | 75      |
| 6320 Printing & Reproduction             |    | 9,888   |      | 12,356  |       | 11,800     |    | 11,800     |    | 11,800  |
| 6327 Miscellaneous Equipment             |    |         |      | =       |       | 200        |    | 200        |    | 200     |
| 6412 Advertising                         |    | 1,441   |      | 1,645   |       | 1,300      |    | 1,300      |    | 1,300   |
| 6413 Utilities                           |    | 2,657   |      | 2,393   |       | 2,772      |    | 2,772      |    | 2,772   |
| Total Expense                            | \$ | 452,284 | \$   | 507,898 | \$    | 516,260    | \$ | 525,807    | \$ | 534,275 |

### **DETAILED SUMMARY OF 2017 PROPOSED EXPENDITURES > \$15,000**

<u>None</u>

Marketing & Business Services

**Business Unit 10551** 

#### PROGRAM MISSION

For the benefit of Appleton's current and prospective businesses and developers, so that business assistance services are identified and conveyed, and Appleton is selected as the prime location for investment, we will provide information and expertise to address business issues and promote the community. We are committed to fostering diversity through policies, processes, programs and educational opportunities that promote understanding and acceptance for all people while creating and supporting a culture of inclusion that celebrates and values our similarities and differences.

## PROGRAM NARRATIVE

## Link to City Goals:

Implements Key Strategies #2: "Encourage active community participation and involvement", #3: "Recognize and grow everyone's talents", #4: "Continually assess trends affecting the community and proactively respond," #6: "Create opportunities and learn from successes and failures" and #7: "Communicate our success through stories and testimonials."

#### Objectives:

Continue to enhance the environment in Appleton to promote business and industry and attract investment.

Continue to examine ways in which City government can be improved to be more responsive, supportive and proactive to business needs.

Promote Appleton to the broader public, especially business and industry.

Conduct business retention visits.

Provide technical assistance for start-up and growing companies.

Assist and be responsive to prospective and established businesses and developers.

Promote the City's interest and develop positive relationships through active participation on various boards, committees and organizations.

Maintain effective relations with members of culturally diverse communities,

Continue implementation of the Economic Development Strategic Plan.

Support diversity and inclusion for community and staff.

Provide outreach to minority businesses.

#### Major changes in Revenue, Expenditures, or Programs:

No major program changes.

| PERFORMANCE INDICATORS   |                |             |             |                |             |  |  |  |  |  |
|--|----------------|-------------|-------------|----------------|-------------|--|--|--|--|--|
|  | Actual 2014    | Actual 2015 | Target 2016 | Projected 2016 | Target 2017 |  |  |  |  |  |
| Client Benefits/Impacts  |                |             |             |                |             |  |  |  |  |  |
| Connection to source of issue resolution or  | resource       |             |             |                | - 1         |  |  |  |  |  |
| # Existing businesses assisted   | 39             | 23          | 40          | 40             | 40          |  |  |  |  |  |
| # Start-up businesses assisted   | 7              | 15          | 35          | 20             | 35          |  |  |  |  |  |
| Information specific to development in Apple   | eton           |             |             |                |             |  |  |  |  |  |
| # of prospects information deliveries  | 65             | 34          | 70          | 70             | 70          |  |  |  |  |  |
| Facilitate diversity issue resolution  |                |             |             |                |             |  |  |  |  |  |
| # businesses and individuals assisted  | 129            | 154         | 115         | 115            | 115         |  |  |  |  |  |
| Strategic Outcomes Appleton's economy grows and tax base enl % increase in total equalized value | hanced<br>1.6% | 2.6%        | 2.6%        | 2.5%           | 2.6%        |  |  |  |  |  |
| Work Process Outputs Retention visit clients served # Business retention visits/follow-ups       | 18             | 30          | 40          | 40             | 40          |  |  |  |  |  |
| Marketing and diversity initiatives completed<br># of plans and pieces developed                 | 143            | 119         | 114         | 114            | 110         |  |  |  |  |  |

Marketing & Business Services

**Business Unit 10551** 

## PROGRAM BUDGET SUMMARY

|                                  |       | Ac      | tual | "              | Budget |              |    |            |        |         |  |
|----------------------------------|-------|---------|------|----------------|--------|--------------|----|------------|--------|---------|--|
| Description                      | 2014  |         | 2015 |                | A      | Adopted 2016 |    | ended 2016 |        | 2017    |  |
| Expenses                         |       |         |      |                |        |              |    |            |        |         |  |
| 6101 Regular Salaries            | \$    | 116,678 | \$   | 120,351        | \$     | 119,549      | \$ | 120,027    | \$     | 122,859 |  |
| 6150 Fringes                     | 10.50 | 33,745  |      | 44,758         |        | 46,440       |    | 46,440     | 10.500 | 48,209  |  |
| 6303 Membership & Licenses       |       | 375     |      | 135            |        | 725          |    | 725        |        | 725     |  |
| 6305 Awards & Recognition        |       | -       |      | 15             |        | 500          |    | 500        |        | 500     |  |
| 6404 Consulting Services         |       | 88,298  |      | · <del>-</del> |        |              |    | -          |        | -       |  |
| 6412 Advertising                 |       | 30      |      | 288            |        | 1,000        |    | 1,000      |        | 1,000   |  |
| 6431 Interpreter Services        |       | 23      |      |                |        | 500          |    | 500        |        | 500     |  |
| 6599 Other Contracts/Obligations |       | =       |      | 59,035         |        | 72,000       |    | 72,000     |        | 72,000  |  |
| Total Expense                    | \$    | 239,149 | \$   | 224,567        | \$     | 240,714      | \$ | 241,192    | \$     | 245,793 |  |

## DETAILED SUMMARY OF 2017 PROPOSED EXPENDITURES > \$15,000

| Other Contracts/Obligations                   |              |
|---|--------------|
| Fox Cities Regional Partnership               | \$<br>36,000 |
| Economic development projects and initiatives | 36,000       |
| a * **  | \$<br>72,000 |

**New and Redevelopment Projects** 

**Business Unit 10553** 

#### PROGRAM MISSION

For the benefit of targeted businesses and/or developers so that desired development occurs, we will prospect, encourage, direct, negotiate, coordinate and secure development projects.

#### PROGRAM NARRATIVE

#### Link to City Goals:

Implements Key Strategies #2: "Encourage active community participation and involvement", # 4: "Continually assess trends affecting the community and proactively respond" and #6: "Create opportunities and learn from successes and failures."

#### Objectives:

Provide quality information and direction, as well as financial and technical assistance to businesses seeking to expand or locate within the City.

Act as ombudsman for developers pursuing investments in the City.

Increase the commercial and industrial components' respective shares of the City's tax base, giving highest priority to redevelopment areas and tax incremental financing districts.

Create developable parcels throughout the City, especially within the City's industrial and business parks, redevelopment districts, tax incremental financing districts and registered neighborhoods.

Identify Brownfield sites within Appleton and when feasible and appropriate, mitigate those sites to bring them back to community use.

Plan and manage projects conducted to acquire land for industrial and business park expansion, provide necessary infrastructure to facilitate developments of raw land and secure the appropriate public approvals to allow development to occur.

#### Major changes in Revenue, Expenditures, or Programs:

No major program changes.

|  | Actual 2014   | ICE INDICATORS Actual 2015 | The state of the s | Projected 2016  | Target 2017  |
|--|---------------|----------------------------|--|-----------------|--------------|
| Client Benefits/Impacts                    | Actual EU 14  | Actual 2010                | Target 2010  | 1 Tojectcu 2010 | Target 2017  |
| Guidance rec'd to success in dev. in Apple | ton           |                            |  |                 |              |
| # projects consulted                       | 20            | 16                         | 15   | 18              | 18           |
| Assist in land assembly, development ince  | ntives,       |                            |  |                 | × -1         |
| or project management                      |               |                            |  |                 |              |
| # developments generated via               |               |                            |  |                 |              |
| direct management                          | 10            | 1                          | 5  | 5               | 5            |
| # of improved business park acres          | 100           | 100                        | 100  | 100             | 100          |
| Strategic Outcomes                         |               |                            |  |                 |              |
| Tax base enhanced                          |               |                            |  |                 | =            |
| \$ increase industrial/commercial          | \$ 12,915,428 | \$ 17,489,346              | \$ 8,000,000   | \$ 8,000,000    | \$ 8,000,000 |
| \$ increase in target districts            | \$ 410,000    | \$ 40,221,393              | \$ 4,000,000   | 1050 15 150     | \$ 4,000,000 |
| \$ business park permits                   | \$ 595,000    | \$ 36,803,195              | \$ 2,000,000   | \$ 2,500,000    | \$ 2,000,000 |
| Work Process Outputs                       |               |                            |  |                 |              |
| # of development agreements completed      | 1             | 0                          | 1  | 1               | 1            |
| # of acres sold in business park           | 0             | 7                          | 2  | 9               | 3            |

New and Redevelopment Projects

**Business Unit 10553** 

### PROGRAM BUDGET SUMMARY

|                                       | 70   | Ac                | tual |                   | -            | 0 1               |              | Budget            |    |                   |  |
|---------------------------------------|------|-------------------|------|-------------------|--------------|-------------------|--------------|-------------------|----|-------------------|--|
| Description                           | 2014 |                   | 2015 |                   | Adopted 2016 |                   | Amended 2016 |                   |    | 2017              |  |
| Expenses                              | Φ    | 101 101           | Φ    | 105 000           | Φ            | 104.704           | Φ            | 104.704           | Φ  | 100.011           |  |
| 6101 Regular Salaries<br>6150 Fringes | Ф    | 121,461<br>35,089 | \$   | 125,082<br>40,649 | Ф            | 124,764<br>42,278 | Ф            | 124,764<br>42,278 | Ф  | 126,811<br>43,733 |  |
| 6303 Memberships & Licenses           |      | 82                |      |                   |              | π -               |              | -                 |    | -                 |  |
| 6404 Consulting Services              | 80   | 17,395            |      | 17,919            |              | 30,000            |              | 30,000            |    | 30,000            |  |
| Total Expense                         | \$   | 174,027           | \$   | 183,650           | \$           | 197,042           | \$           | 197,042           | \$ | 200,544           |  |

### **DETAILED SUMMARY OF 2017 PROPOSED EXPENDITURES > \$15,000**

Consulting Services

Environmental assessments, site analysis, legal services, development due diligence, etc.

\$ 30,000

Planning

**Business Unit 15020** 

#### PROGRAM MISSION

For the benefit of the entire community so that Appleton provides a balance between the community's growth needs and desires, thus ensuring an aesthetic and quality urban environment including those areas of historic value, we will provide planning, analysis, technical services and program/process coordination to assure citizen knowledge and interaction by complying with relevant codes, ordinances and regulations

#### PROGRAM NARRATIVE

#### Link to Key Strategies:

Implements Key Strategies #2: "Encourage active community participation and involvement", #4: "Continually assess trends affecting the community and proactively respond," #6: "Create opportunities and learn from successes and failures" and #7: "Communicate our success through stories and testimonials."

#### Objectives:

- \* Provide timely services to the public, development community and other agencies. Provide technical and administrative support to the Common Council, the Plan Commission, Community and Economic Development Committee and the Historic Preservation Commission in matters relating to the comprehensive plan, neighborhood program, zoning and subdivision ordinances, annexations, rezoning, special use permits, historic building and site designations, historic certificate awards, zoning text amendments, future streets, subdivisions, site plan appeals, business licenses and public land dedications and discontinuances.
- \* Encourage the continued economic development of the City by working with developers, their representatives and the general public to facilitate and expedite their requests for development approval or general planning assistance.
- Improve and protect the health, safety and welfare of Appleton citizens consistent with the Appleton subdivision ordinance, zoning ordinance, comprehensive plan and policies adopted by the Common Council with good land use planning and zoning practices.
- Continue to maintain effective and efficient procedures for meeting legal requirements that set forth the maximum time periods in which planning and historic preservation applications must be accomplished.

Continue to coordinate the technical review group process.

- \* Continue to monitor and maintain all elements of the comprehensive plan and all sections of the zoning ordinance and subdivision ordinance and process all suggested and required amendments to the comprehensive plan, zoning ordinance, subdivision ordinance and land use plan map, zoning map and official street map.
- \* Continue to implement the goals, objectives and policies of the nine statutory elements of the comprehensive
- plan.
  \* Provide the expertise and technical assistance in administering the City's neighborhood program including assisting residents on how to register their neighborhood, marketing the program to City residents and working with Appleton residents, other City staff and outside agencies to leverage resources to help improve Appleton's neighborhoods.

#### Major changes in Revenue, Expenditures, or Programs:

No major program changes.

| Station, was seen against                    | PERFORMA         | NCE INDICATO |             | 1696 - 20 - 20Rew |                |
|--|------------------|--------------|-------------|-------------------|----------------|
|  | Actual 2014      | Actual 2015  | Target 2016 | Projected 2016    | Target 2017    |
| Client Benefits/Impacts                      |                  |              |             |                   |                |
| Timely, accurate processing of applications  | S                |              |             |                   | - 1            |
| % of admin apps processed within the tim     | reframe          |              |             |                   | - 1            |
| per ordinance                                | 100%             | 100%         | 100%        | 100%              | 100%           |
| % of commission apps processed within t      | he               |              |             |                   | SALE CA 1894.1 |
| timeframe per ordinance                      | 100%             | 100%         | 100%        | 100%              | 100%           |
| % of customers inquiries served within the   | е                |              |             |                   |                |
| timeframe per department policy              | 100%             | 100%         | 100%        | 100%              | 100%           |
| % of complaints received on admin apps       | 0%               | 0%           | 2%          | 2%                | 2%             |
| % of complaints received on commission       |                  |              |             |                   |                |
| applications                                 | 0%               | 0%           | 2%          | 2%                | 2%             |
| Strategic Outcomes                           |                  |              |             |                   | - 1            |
| High-quality development that aligns with C  | ity plans, ordin | ances,       |             |                   |                |
| and policies, as well as recognized industry |                  |              |             |                   | - 1            |
| # of development projects guided through     | the review prod  | cess,        |             |                   | - 1            |
| resulting in approval                        | new measure      | new measure  | 20          | 20                | 20             |
| # of comp plan goals and objectives          |                  |              |             |                   |                |
| implemented                                  | 23               | 9            | 6           | 6                 | 10             |
| Work Process Outputs                         |                  |              |             |                   | - 1            |
| Services performed                           |                  |              |             |                   | - 1            |
| # of admin applications approved             | 417              | 449          | 425         | 425               | 425            |
| # of commission applications approved        | 48               | 53           | 25          | 25                | 25             |
| # of customers inquiries served              | 1,235            | 1,374        | 800         | 800               | 900            |
| # of comp plan and ordinance                 |                  |              |             |                   |                |
| amendments adopted                           | 9                | 6            | 2           | 2                 | 2              |
| # of historic sites, buildings, districts    |                  |              |             |                   |                |
| recognized/researched                        | 4                | 2            | 2           | 5                 | 2              |
| # of special projects                        | 5                | 5            | 2           | 2                 | 2              |

Planning

**Business Unit 15020** 

## PROGRAM BUDGET SUMMARY

| *                                 |    | Ac        | tual |         | Budget |            |    |            |    |         |  |  |
|-----------------------------------|----|-----------|------|---------|--------|------------|----|------------|----|---------|--|--|
| Description                       |    | 2014      |      | 2015    | Ad     | opted 2016 | Am | ended 2016 |    | 2017    |  |  |
| Revenues<br>4224 Misc. State Aids | \$ | 4,835     | \$   |         | \$     |            | \$ |            | Φ  |         |  |  |
| 5002 Zoning & Subdivision Fees    | φ  | 24,580    | φ    | 20,355  | φ      | 20,000     | Φ  | 20,000     | \$ | 20,000  |  |  |
| Total Revenue                     | \$ | 29,415    | \$   | 20,355  | \$     | 20,000     | \$ | 20,000     | \$ | 20,000  |  |  |
| Expenses                          |    |           |      |         |        |            |    |            |    |         |  |  |
| 6101 Regular Salaries             | \$ | 172,362   | \$   | 185,293 | \$     | 184,579    | \$ | 188,448    | \$ | 191,235 |  |  |
| 6150 Fringes                      |    | 60,552    |      | 72,725  |        | 75,139     |    | 75,139     |    | 78,196  |  |  |
| 6305 Awards & Recognition         |    | 1991<br>1 |      | -       |        | 300        |    | 300        |    | 300     |  |  |
| 6404 Consulting Services          |    | 4,985     |      | 5       |        | =          |    | =          |    |         |  |  |
| Total Expense                     | \$ | 237,899   | \$   | 258,018 | \$     | 260,018    | \$ | 263,887    | \$ | 269,731 |  |  |

### **DETAILED SUMMARY OF 2017 PROPOSED EXPENDITURES > \$15,000**

None

Assessing

**Business Unit 13520** 

#### PROGRAM MISSION

The Appleton Assessor's Office, as a professional team, exists to maintain equitable market value assessments and serve as an informational resource to the community.

#### PROGRAM NARRATIVE

#### Link to City Goals:

Implements Key Strategy # 4: "Continuously assess trends affecting the community and proactively respond" and #6: "Create opportunities and learn from successes and failures."

#### Objectives:

The Assessor's Office will focus its Spring 2017 efforts on the conversion of all property data from the iSeries system to the new Assessor software system. We will also assist with creating the necessary interfaces and downloads from our new system to other City, County, and State systems. Training, testing and system set ups will also occur during this time. This large software project kicked off in June, 2016 with an estimated system "go live" date of June, 2017.

In August 2017, we will begin a Citywide revaluation of all 1,700 commercial properties to be completed by June, 2018. We revalue all property every 4-5 years in order to maintain 100% market value assessments. All residential parcels will be revalued the following year. This commercial revaluation will require: determining current land values; analyzing all sales prices and assessment/sale ratios; collecting and analyzing income/expenses/vacancies on rental properties; requesting inspection on 800 buildings; calculating values using comparable sales, potential net rental income, or replacement cost less depreciation; defending the new assessed values at the Board of Review, etc. Many assessed values will need to be increased due to the improved real estate market.

#### Major changes in Revenue, Expenditures, or Programs:

\$660 was added to misc. equipment to purchase a new commercial cost guide for the Citywide commercial revaluation.

|  | PERFORMANC         | E INDICATORS                                     |                                 |                                       |             |
|--|--------------------|--|---------------------------------|---------------------------------------|-------------|
|  | Actual 2014        | Actual 2015                                      | Target 2016                     | Projected 2016                        | Target 2017 |
| Client Benefits/Impacts                          |                    | <del>=====================================</del> | K <del>odernia de la Colo</del> | · · · · · · · · · · · · · · · · · · · |             |
| Equitable assessments and equitable distribution | ution of tax levy: |  |                                 |                                       |             |
| Assessment districts within                      |                    |  |                                 |                                       |             |
| 10% of market value                              | 100%               | 95%  | 100%                            | 98%                                   | 98%         |
| Coefficient of dispersion of                     |                    |  |                                 |                                       |             |
| assessment/sale ratios                           | 6%                 | 8%   | 9%                              | 9%                                    | 9%          |
| # assessment errors resulting in                 |                    |  |                                 |                                       |             |
| inaccurate taxes                                 | 2                  | 3  | 0                               | 0                                     | 0           |
| Strategic Outcomes                               |                    |  |                                 |                                       |             |
| Assessments accurately reflect market value      | es:                |  |                                 |                                       |             |
| Residential class level of assessment            | 101%               | 100%   | 100%                            | 98%                                   | 100%        |
| Commercial class level of assessment             | 102%               | 99%  | 100%                            | 96%                                   | 100%        |
| Overall level of assessment                      | 101%               | 100%   | 100%                            | 98%                                   | 100%        |
| Work Process Outputs                             |                    |  |                                 |                                       |             |
| % of buildings inspected to update records:      |                    |  |                                 |                                       |             |
| Commercial new construction                      | 100%               | 100%   | 100%                            | 100%                                  | 100%        |
| Residential new construction                     | 93%                | 95%  | 100%                            | 95%                                   | 95%         |
| Recent sales                                     | · 40%              | 48%  | 50%                             | 51%                                   | 50%         |
| Total # of interior inspections                  | 833                | 2,667  | 800                             | 1,400                                 | 800         |
| Property record maintenance:                     |                    |  |                                 |                                       | 200,000,000 |
| Deeds processed (ownership changes)              | 2,373              | 2,439  | 2,300                           | 2,300                                 | 2,300       |
| Lot splits, CSM's, & new platted parcels         | 109                | 97   | 100                             | 175                                   | 175         |
| Annexed parcel(s)                                |                    | 1  | =                               | 2                                     | 2           |
| Assessments updated                              | 13,392             | 700  | 700                             | 895                                   | 800         |
| 9  |                    |  |                                 |                                       |             |

Assessing

**Business Unit 13520** 

## **PROGRAM BUDGET SUMMARY**

|                                  | Actual |         |    |         |    | Budget      |              |         |                   |         |  |  |
|----------------------------------|--------|---------|----|---------|----|-------------|--------------|---------|-------------------|---------|--|--|
| Description                      | 2014   |         |    | 2015    |    | dopted 2016 | Amended 2016 |         |                   | 2017    |  |  |
| Expenses                         |        |         |    |         |    |             |              |         |                   |         |  |  |
| 6101 Regular Salaries            | \$     | 361,466 | \$ | 371,273 | \$ | 369,560     | \$           | 369,867 | \$                | 374,767 |  |  |
| 6105 Overtime                    | 1350   | 3,513   | ** | 280     |    | 500         | -            | 500     | 9 <del>37</del> 6 | 507     |  |  |
| 6150 Fringes                     |        | 126,117 |    | 131,378 |    | 135,204     |              | 135,204 |                   | 139,669 |  |  |
| 6201 Training\Conferences        |        | 1,532   |    | 1,505   |    | 2,200       |              | 2,200   |                   | 2,200   |  |  |
| 6302 Subscriptions               |        | 844     |    | 260     |    | 1,100       |              | 1,100   |                   | 1,100   |  |  |
| 6303 Memberships & Licenses      |        | 350     |    | 330     |    | 500         |              | 500     |                   | 500     |  |  |
| 6327 Miscellaneous Equipment     |        | 3,517   |    | 1,310   |    | 1,340       |              | 1,340   |                   | 2,000   |  |  |
| 6413 Utilities                   |        | 1,428   |    | 1,441   |    | 1,500       |              | 1,500   |                   | 1,440   |  |  |
| 6425 CEA Equip. Rental           |        | 4,973   |    | 6,952   |    | 5,668       |              | 5,668   |                   | 5,243   |  |  |
| 6599 Other Contracts/Obligations |        | 11,538  |    | 10,957  |    | 11,200      |              | 11,200  |                   | 11,600  |  |  |
| Total Expense                    | \$     | 515,278 | \$ | 525,686 | \$ | 528,772     | \$           | 529,079 | \$                | 539,026 |  |  |

### **DETAILED SUMMARY OF 2017 PROPOSED EXPENDITURES > \$15,000**

<u>None</u>

| Description                 | 2014<br>Actual | 2015<br>Actual                          | 2016 YTD<br>Actual | 2016<br>Adopted<br>Budget | 2016<br>Amended<br>Budget | 2017<br>Requested<br>Budget | 2017<br>Adopted<br>Budget |
|-----------------------------|----------------|---|--------------------|---------------------------|---------------------------|-----------------------------|---------------------------|
| REVENUES                    |                |   |                    |                           |                           |                             |                           |
| Intergovernmental Revenues  | 4,835          | .00                                     | 0                  | 0                         | 0                         | 0                           | 0                         |
| Charges for Services        | 878            | 830.90                                  | 667                | 800                       | 800                       | 800-                        | 800                       |
| Other Revenues              | 24,580         | 21,856.97                               | 12,405             | 20,000                    | 20,000                    | 20,000-                     | 20,000                    |
| TOTAL REVENUES              | 30,293         | 22,687.87                               | 13,072             | 20,800                    | 20,800                    | 20,800-                     | 20,800                    |
| EXPENSES BY LINE ITEM       |                |   |                    |                           |                           |                             |                           |
| Regular Salaries            | 960,128        | 1,015,995.58                            | 736,745            | 1,158,294                 | 1,172,495                 | 1,186,175                   | 1,168,671                 |
| Labor Pool Allocations      | 20,195         | 17,358.95                               | 12,891             | 0                         | 0                         |                             | 0                         |
| Overtime                    | 3,513          | 279.68                                  | 980                | 500                       | 500                       | 507                         | 507                       |
| Part-Time                   | 4,599          | .00                                     | 0                  | 0                         | 0                         | 0                           | 0                         |
| Other Compensation          | 870            | 599.94                                  | 375                | 0                         | 0                         | 0                           | 500                       |
| Sick Pay                    | 725            | 3,190.02                                | 227                | 0                         | 0                         | 0                           | 0                         |
| Vacation Pay                | 109,810        | 123,760.64                              | 84,845             | 0                         | 0                         | 0                           | 0                         |
| Fringes                     | 348,868        | 403,648.35                              | 309,493            | 417,136                   | 417,136                   | 457,292                     | 450,231                   |
| Salaries & Fringe Benefits  | 1,448,708      | 1,564,833.16                            | 1,145,556          | 1,575,930                 | 1,590,131                 | 1,643,974                   | 1,619,909                 |
| Training & Conferences      | 8,885          | 7,371.49                                | 6,742              | 10,300                    | 10,300                    | 12,200                      | 12,200                    |
| Parking Permits             | 7,308          | 7,182.00                                | 7,412              | 7,276                     | 7,276                     | 7,620                       | 7,620                     |
| Office Supplies             | 1,940          | 2,302.98                                | 902                | 2,200                     | 2,200                     | 2,200                       | 2,200                     |
| Subscriptions               | 1,656          | 623.00                                  | 691                | 1,835                     | 1,835                     | 1,600                       | 1,600                     |
| Memberships & Licenses      | 3,207          | 2,438.64                                | 2,380              | 4,425                     | 4,425                     | 4,425                       | 4,425                     |
| Awards & Recognition        | 344            | 270.00                                  | 0                  | 1,085                     | 1,085                     | 1,085                       | 1,085                     |
| Food & Provisions           | 368            | 365.40                                  | 486                | 400                       | 400                       | 400                         | 400                       |
| Administrative Expense      | 23,708         | 20,553.51                               | 18,613             | 27,521                    | 27,521                    | 29,530                      | 29,530                    |
| Books & Library Materials   | 49             | 137.24                                  | 0                  | 75                        | 75                        | 75                          | 75                        |
| Printing & Reproduction     | 9,888          | 12,355.78                               | 6,337              | 11,800                    | 11,800                    | 11,800                      | 11,800                    |
| Miscellaneous Equipment     | 3,517          | 1,309.95                                | 1,352              | 1,540                     | 1,540                     | 2,200                       | 2,200                     |
| Supplies & Materials        | 13,454         | 13,802.97                               | 7,689              | 13,415                    | 13,415                    | 14,075                      | 14,075                    |
| Consulting Services         | 110,678        | 17,918.50                               | 16,583             | 30,000                    | 30,000                    | 30,000                      | 30,000                    |
| Advertising                 | 1,464          | 1,932.80                                | 702                | 2,300                     | 2,300                     | 2,300                       | 2,300                     |
| Interpreter Services        | 30             | .00                                     | 498                | 500                       | 500                       | 500                         | 500                       |
| Other Contracts/Obligations | 11,538         | 69,992.29                               | 27,174             | 83,200                    | 83,200                    | 83,600                      | 83,600                    |
| Purchased Services          | 123,710        | 89,843.59                               | 44,957             | 116,000                   | 116,000                   | 116,400                     | 116,400                   |
| Telephone                   | 1,084          | 1,045.95                                | 764                | 1,170                     | 1,170                     | 1,332                       | 1,332                     |
| Cellular Telephone          | 3,001          | 2,787.58                                | 2,049              | 3,102                     | 3,102                     | 2,880                       | 2,880                     |
| Utilities                   | 4,085          | 3,833.53                                | 2,813              | 4,272                     | 4,272                     | 4,212                       | 4,212                     |
| CEA Equipment Rental        | 4,973          | 6,952.54                                | 3,173              | 5,668                     | 5,668                     | 5,243                       | 5,243                     |
| Repair & Maintenance        | 4,973          | 6,952.54                                | 3,173              | 5,668                     | 5,668                     | 5,243                       | 5,243                     |
| Capital Expenditures        | 0              | .00                                     | 0                  | 0                         | 0                         | 0                           | 0                         |
| TOTAL EXPENSES              |                | 1,699,819.30                            |                    |                           |                           |                             |                           |
|                             |                | ======================================= |                    |                           | 17.577007                 | 1,013,134                   | 1,100,300                 |