

City of Appleton - Reid Golf Course
2016 Revenues - September 30, 2016

	2015		2016	
<u>Green Fees</u>	<u>2015 Y-T-D Rounds</u>	<u>Total Revenue</u>	<u>2016 Y-T-D Rounds</u>	<u>Total Revenue</u>
Weekday-18 Holes	1,523	\$37,659.04	1,909	\$37,158.45
Weekday-9 Holes	10,472	\$155,064.40	10,976	\$162,178.28
Weekend - 18-Holes	1,297	\$38,115.64	1,115	\$32,724.04
Weekend - 9 Holes	2,389	\$44,069.08	1,933	\$34,954.48
Twilight Golf	3,892	\$34,651.10	4,126	\$41,579.68
Passholder Rounds	5,700		6,385	
Promo Rounds				
Coupon Rounds	410		715	\$1,740.00
Outing/Tournament Rounds			264	\$10,963.41
Other	3,602	\$88,049.12	2,504	\$63,777.73
Memorial Day/Mother's Day/ Free Golf Promo	9		141	
High School Rounds	224		554	
Sub-Totals	29,518	\$397,608.38	30,622	\$385,076.07

	<u>2015 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2016 Y-T-D Sales</u>	<u>Total Revenues</u>
<u>Pass/Coupon/Discount Card Sales</u>				
Pass Sales	109	\$57,830.00	118	\$52,130.00
Corporate Pass Sales	3	\$7,375.00	4	\$9,875.00
Coupon Sales	74	\$6,490.00	64	\$5,304.90
Discount Cards	88	\$2,640.00	90	\$2,700.00
	<u>2015 Y-T-D Cart Sales</u>	<u>Total Revenues</u>	<u>2016 Y-T-D Cart Sales</u>	<u>Total Revenues</u>
<u>Cart Revenue</u>				
Cart Fee	9,398	\$88,534.00	9,920	\$97,736.30
Annual Cart Passes	17	\$8,505.00	20	\$11,210.00
	<u>2015 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2016 Y-T-D Sales</u>	<u>Total Revenues</u>
<u>Practice Range</u>				
Driving Range	2,745	\$17,241.00	3,286	\$22,026.70
Annual Range Pass	11	\$2,412.50	14	\$3,562.50

	2015 Y-T-D	Total	2016 Y-T-D	Total
<u><i>Golf Shop Merchandise</i></u>	<u>Sales</u>	<u>Revenues</u>	<u>Sales</u>	<u>Revenues</u>
Balls/Assessorries/Apparel/Misc.		\$14,031.46		\$16,524.93
Gift Cards	152	\$7,054.80	201	\$8,694.32
Other Rentals	645	\$4,356.00	707	\$5,267.00
	2015 Y-T-D	Total	2016 Y-T-D	Total
<u><i>Food and Beverage</i></u>	<u>Sales</u>	<u>Revenues</u>	<u>Sales</u>	<u>Revenues</u>
Food		\$16,416.79		\$16,882.60
Beverage		\$21,107.26		\$21,153.98
Alcohol Sales		\$61,800.55		\$68,611.00

Total Revenue (All Categories)		\$724,086.83		\$726,755.30
Note: Other rentals include additional revenue club rentals, pull carts & locker rentals.				

Reid Golf Course Budget September 30th Expense Report

Description	Budget	End of September Expenses	Available
Regular Salaries	\$154,077	(\$85,500)	\$68,577
Labor Pool Allocations		(\$26,834)	(\$26,834)
Overtime	\$500	(\$131)	\$369
Part-Time	\$122,149	(\$102,466)	\$19,683
Other Compensation		\$3,228	\$3,228
Vacation Pay		(\$6,245)	(\$6,245)
Fringes	\$65,440	(\$50,000)	\$15,440
Unemployment Compensation		(\$3,336)	(\$3,336)
Training and Conferences	\$1,000	(\$300)	\$700
Office Supplies	\$750	(\$466)	\$284
Memberships & Licenses	\$1,076	(\$1,040)	\$36
Food & Provisions	\$250	\$0	\$250
Printing & Reproduction	\$2,500	(\$1,548)	\$952
Clothing	\$1,000	(\$527)	\$473
Accounting/Audit	\$2,700	(\$2,599)	\$101
Bank Services	\$8,000	(\$7,297)	\$703
Consulting Services	\$5,500	(\$2,290)	\$3,210
Advertising	\$12,000	(\$8,320)	\$3,680
Insurance	\$6,073	(\$5,085)	\$988
Rent	\$27,191	(\$18,942)	\$8,249
Depreciation Expense	\$67,000	(\$50,778)	\$16,222
Facilities Charges	\$32,466	(\$12,698)	\$19,768
CEA Equipment Rental	\$81,247	(\$65,244)	\$16,003
Interest Payments	\$13,920	(\$10,440)	\$3,480
Trans Out			
General Fund	\$17,900	(\$13,425)	\$4,475
Internal Services	\$3,200	(\$3,200)	\$0
Bldg Maintenance/Janitorial	\$5,000	(\$866)	\$4,134
Landscape Supplies	\$36,000	(\$33,612)	\$2,388
Concession Supplies	\$58,500	(\$60,009)	(\$1,509)
Miscellaneous Supplies	\$3,000	(\$1,770)	\$1,230
Gas Purchases	\$13,600	(\$11,304)	\$2,296
Miscellaneous Equipment	\$5,000	(\$5,751)	(\$751) **
Collection Services	\$1,000	(\$680)	\$320
Contractor Fees	\$2,000	(\$2,034)	(\$34)
Equipment Repair & Maintenance	\$5,000	(\$3,055)	\$1,945
Other Interfund Charges	\$3,000	\$0	\$3,000
Electric	\$22,233	(\$14,502)	\$7,731
Gas	\$7,350	(\$2,843)	\$4,507
Water	\$2,023	(\$1,339)	\$684
Waste Disposal/Collection	\$1,825	(\$971)	\$854
Stormwater	\$12,120	(\$8,700)	\$3,420
Telephone	\$2,031	(\$2,084)	(\$53)
Cellular Telephone	\$620	(\$533)	\$87
	\$806,241	(\$625,536)	\$180,705

Bench donation is taken out of line item, budget number has not been adjusted to reflect donation amount