## City of Appleton

2016 Capital Financing Plan
August 9, 2016

Bradley D. Viegut, Managing Director
bviegut@rwbaird.com
777 East Wisconsin Avenue
Milwaukee, WI 53202
Phone 414.765.3827
Fax 414.298.7354


## City of Appleton

## Presentation to Finance Committee

## 2016 C a pital Fina ncing Plan

## Timeline

- Finance Committee considers plan of finance August 9, 2016
- Preparations are made for issuance
$\checkmark$ Official Statement
$\checkmark$ Bond/Note Rating
$\checkmark$ Marketing
- Bond/Note Pricing
- Special Finance Committee considers award resolutions ......................................................................................September 7, 2016
- Common Council meeting to award Bonds/Notes.
.September 7, 2016
- Closing (funds available)

October 4, 2016

## City of Appleton

Presentation to Finance Committee 2016 C a pital Fina ncing Plan
Borrowing Amount / Structure / Purpose - General Obligation Promissory Notes

| Amount | $\$ 19,625,000$ |
| :--- | :--- |
| Issue: | G.O. Promissory Notes |
| Purpose: | $\$ 18,878,066-2016$ General Fund CIP <br> $\$ 700,000-$ Parking Utility |
| Stucture: | Matures April 1, 2017-2026 |
| First Interest | April 1,2017 |
| Callable: | April 1,2024 |
| Estimated Interest Rate: | $1.92 \%$ |

## City of Appleton

## Presentation to Finance Committee

## 2016 C a pital Fina ncing Plan

Example Financing Plan - General Obligation Promissory Notes

## \$19,625,000


(A) This illustration assumes hypothetical interest rates based on current rates +25bps for municipal bonds as of July 21, 2016. Actual rates may vary.

## City of Appleton

Presentation to Finance Committee 2016 C a pital Fina ncing Plan
Bo rrowing Amount / Structure / Purpose - Water System Revenue Bonds

| Amount | $\$ 24,190,000$ |
| :--- | :--- |
| Issue: | Water System Revenue Bonds |
| Purpose: | $\$ 3,700,000$ - Water System Projects |
| $\$ 22,595,000$ - Refunding of Series 2007A Bonds |  |
| Stucture: | Matures J a nua ry 1, 2018-2036 |
| First Interest | J uly 1, 2017 |
| Callable: | J a nuary 1, 2026 |
| Estimated Interest Rate: | $2.12 \%$ |

## City of Appleton

## Presentation to Finance Committee

## 2016 C apital Fina nc ing Plan

## Illustration of Hypothetic al Refunding - Water System Revenue Bonds

| BEFORE REFINANCING |  |  |  |  |  | AFTER REFINANCING |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\$ 58,510,000$ <br> Water Sys. Rev Refunding Bonds (AR) Dated February 6, 2007 |  |  |  | $\$ 58,510,000$ <br> Water Sys. Rev Refunding Bonds (AR) Dated February 6, 2007 |  |  | $\$ 20,690,000$ <br> Water Sys. Rev Refunding Bonds (CR) Dated October 4, $2016{ }^{\text {a }}$ ) |  |  | tOTAL NEW DEBT SERVICE | $\qquad$ SAVINGS |
| Calendar Year | $\begin{aligned} & \hline \text { PRINCIPAL } \\ & (1 / 1) \end{aligned}$ | RATE | $\begin{aligned} & \text { INTEREST } \\ & (1 / 1 \& 7 / 1) \end{aligned}$ | TOTAL | $*$ $*$ $*$ $*$ | $\begin{aligned} & \text { PRINCIPAL } \\ & (1 / 1) \end{aligned}$ | $\begin{aligned} & \text { INTEREST } \\ & (1 / 1 \& 7 / 1) \end{aligned}$ | $\begin{aligned} & \text { PRINCIPAL } \\ & (1 / 1) \end{aligned}$ | $\begin{aligned} & \text { INTEREST } \\ & (1 / 1 \& 7 / 1) \\ & \text { TIC= } \\ & 1.68 \% \end{aligned}$ | TOTAL |  |  |
| 2017 | \$4,210,000 | 5.000\% | \$1,204,913 | \$5,414,913 | * | \$4,210,000 | \$655,081 |  | \$488,795 | \$488,795 | \$5,353,877 | \$61,036 |
| 2018 | \$4,420,000 | 5.000\% | \$989,163 | \$5,409, 163 |  | *** |  | \$4,405,000 | \$615,000 | \$5,020,000 | \$5,020,000 | \$389,163 |
| 2019 | \$4,140,000 | 5.000\% | \$775,163 | \$4,915,163 | * | *** |  | \$3,995,000 | \$531,000 | \$4,526,000 | \$4,526,000 | \$389,163 |
| 2020 | \$4,345,000 | 5.000\% | \$563,038 | \$4,908,038 | * | *** |  | \$4,105,000 | \$408,950 | \$4,513,950 | \$4,513,950 | \$394,088 |
| 2021 | \$4,245,000 | 4.625\%/5.00\% | \$354,419 | \$4,599,419 | * | *** |  | \$3,960,000 | \$247,650 | \$4,207,650 | \$4,207,650 | \$391,769 |
| 2022 | \$4,445,000 | 4.625\%/5.00\% | \$149,713 | \$4,594,713 | * | ** |  | \$4,115,000 | \$86,150 | \$4,201,150 | \$4,201,150 | \$393,563 |
| 2023 | \$415,000 | 4.500\% | \$35,663 | \$450,663 | * | ** |  | \$55,000 | \$2,750 | \$57,750 | \$57,750 | \$392,913 |
| 2024 | \$430,000 | 4.500\% | \$16,650 | \$446,650 | * | ** |  | \$55,000 | \$825 | \$55,825 | \$55,825 | \$390,825 |
| 2025 | \$155,000 | 4.500\% | \$3,488 | \$158,488 | * | *** |  |  |  |  |  | \$158,488 |
|  | \$26,805,000 |  | \$4,092,206 | \$30,897,206 | * | \$4,210,000 | \$655,081 | \$20,690,000 | \$2,381,120 | \$23,071,120 | \$27,936,202 | \$2,961,005 |

Maturities callable $1 / 1 / 17$ or any date thereafter.

$\square$ CALLABLE MATURITIES $\quad$| $* * *$ |
| :---: |
| REFINANCED WITH 2016 ISSUE. |

1) This illustration represents a mathematical calculation of potential interest cost savings (cost), assuming hypothetical rates +25 bps as of $7 / 21 / 16$. Actual rates may vary. If actual rates are higher than those assumed, the interest cost savings would be lower.
(2) Calculated from $10 / 4 / 16$ to $1 / 1 / 17$ at recent LGIP rate of $0.42 \%$.
(3) Present value calculated using the All Inclusive Cost (AIC) of $1.73 \%$ as the discount rate.

| Interest Rate Sensitivity |  |  |  |
| :---: | :---: | :---: | :---: |
| Change | Est. PV \% | Est. PV \$ |  |
| in Rates | Savings | Savings |  |
| $-0.30 \%$ | $9.740 \%$ | $\$ 2,200,766$ |  |
| $-0.20 \%$ | $9.391 \%$ | $\$ 2,121,801$ |  |
| $-0.10 \%$ | $9.041 \%$ | $\$ 2,042,854$ |  |
| $+0.10 \%$ | $8.349 \%$ | $\$ 1,886,454$ |  |
| $+0.20 \%$ | $8005 \%$ | $\$ 1,808,725$ |  |
| $+0.30 \%$ | $7.662 \%$ | $\$ 1,731,303$ |  |


| (2) EST. INVESTMENT EARNINGS. | \$22,934 |
| :---: | :---: |
| CHANGE IN DEBT SERVICE RESERVE FUND. | (\$730,950) |
| ROUNDING AMOUNT. | $(\$ 1,612)$ |
| POTENTIAL GROSS SAVINGS | \$2,251,377 |
| (3) POTENTIAL PRESENT VALUE SAVINGS \$ . | \$1,984,082 |
| POTENTIAL PRESENT VALUE SAVINGS \%. | 8.781\% |

POTENTIAL PRESENT VALUE SAVINGS \% $\qquad$

## City of Appleton

## Presentation to Finance Committee

## 2016 C a pital Fina ncing Plan

## Example Financing Plan - Water System Revenue Bonds

## \$3,500,000



[^0]
## City of Appleton

Presentation to Finance Committee 2016 C a pital Fina ncing Plan
Borrowing Amount / Structure / Purpose - Storm Water System Revenue Bonds

| Amount | $\$ 15,515,000$ |
| :--- | :--- |
| Issue: | Storm Water System Revenue Bonds |
| Purpose: | $\$ 3,210,000$ - Storm Wa ter System Projects <br> $\$ 13,854,823$ - Refund ing of Series 2006, 2008 <br> and 2009 Bonds |
| Structure: | Matures April 1, 2018-2036 |
| First Interest | April 1,2017 |
| Callable: | April 1,2026 |
| Estimated Interest Rate: | $2.52 \%$ |

## City of Appleton

## Presentation to Finance Committee

## 2016 C a pital Fina ncing Plan

Illustration of Hypothetic al Refunding - Storm Water System Revenue Bonds

| Calendar Year | BEFORE REFI NANCING |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\$ 7,855,000$ <br> Storm Water Sys Rev Bonds Dated April 1, 2006 |  |  | $\$ 6,010,000$ <br> Storm Water Sys Rev Bonds Dated September 10, 2008 |  |  | $\$ 10,720,000$ <br> Storm Water Sys Rev Bonds Dated December 30, 2009 |  |  | TOTAL DEBT SERVICE |
|  | PRINCIPAL <br> (4/1) | RATE | INTEREST $(4 / 1 \& 10 / 1)$ | $\begin{aligned} & \hline \text { PRINCIPAL } \\ & (4 / 1) \end{aligned}$ | RATE | INTEREST | $\begin{aligned} & \hline \text { PRINCIPAL } \\ & (4 / 1) \end{aligned}$ | RATE | $\begin{aligned} & \text { INTEREST } \\ & (4 / 1 \& 10 / 1) \end{aligned}$ |  |
| 2017 | \$425,000 | 4.125\% | \$56,453 | \$270,000 | 4.000\% | \$175, 855 | \$315,000 | 3.500\% | \$381,583 | \$1,623,891 |
| 2018 | \$435,000 | 4.250\% | \$38,444 | \$275,000 | 4.000\% | \$164,955 | \$355,000 | 4.000\% | \$368,970 | \$1,637,369 |
| 2019 | \$440,000 | 4.250\% | \$19,850 | \$300,000 | 4.000\% | \$153,455 | \$360,000 | 4.000\% | \$354,670 | \$1,627,975 |
| 2020 | \$240,000 | 4.375\% | \$5,250 | \$300,000 | 4.000\% | \$141,455 | \$605,000 | 4.000\% | \$335,370 | \$1,627,075 |
| 2021 |  | 4.375\% |  | \$320,000 | 4.250\% | \$128,655 | \$710,000 | 4.000\% | \$309,070 | \$1,467,725 |
| 2022 |  | 4.375\% |  | \$335,000 | 4.250\% | \$114,736 | \$740,000 | 4.500\% | \$278,220 | \$1,467,956 |
| 2023 |  | 4.500\% |  | \$350,000 | 4.650\% | \$99,480 | \$775,000 | 4.000\% | \$246,070 | \$1,470,550 |
| 2024 |  | 4.500\% |  | \$365,000 | 4.650\% | \$82,856 | \$805,000 | 4.000\% | \$214,470 | \$1,467,326 |
| 2025 |  | 4.500\% |  | \$380,000 | 4.650\% | \$65,535 | \$840,000 | 4.150\% | \$180,940 | \$1,466,475 |
| 2026 |  | 4.500\% |  | \$400,000 | 4.500\% | \$47,700 | \$875,000 | 4.250\% | \$144,916 | \$1,467,616 |
| 2027 |  |  |  | \$420,000 | 4.500\% | \$29,250 | \$915,000 | 4.350\% | \$106,421 | \$1,470,671 |
| 2028 |  |  |  | \$440,000 | 4.500\% | \$9,900 | \$955,000 | 4.400\% | \$65,510 | \$1,470,410 |
| 2029 |  |  |  |  |  |  | \$1,000,000 | 4.450\% | \$22,250 | \$1,022,250 |
|  | \$1,540,000 |  | \$119,997 | \$4,155,000 |  | \$1,213,833 | \$9,250,000 |  | \$3,008,460 | \$19,287,289 |
|  | allable 4/1/2016 | @ Par |  | Callable 4/1/2018 @ Par |  |  | Callable 4/1/2019 @ Par |  |  |  |

$\square$ CALLABLE MATURITIES
REFUNDED WITH 2015 BONDS

## City of Appleton

## Presentation to Finance Committee

## 2016 Capital Fina ncing Plan

Illustration of Hypothetic al Refunding - Storm Water System Revenue Bonds

|  | AFTER REFINANCING |  |  |  |  |  |  |  |  |  | POTENTIAL FUNDS APPLIED | POTENTIAL DEBT SERVICE SAVINGS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$7,855,000 <br> Storm Water Sys Rev Bonds Dated April 1, 2006 |  | \$6,010,000 <br> Storm Water Sys Rev Bonds <br> Dated September 10, 2008 |  | ```\[ \$ 10,720,000 \] Storm Water Sys Rev Bonds \[ \text { Dated December 30, } 2009 \]``` |  | $\$ 12,560,000$ <br> Storm Water Sys Rev Ref Bonds (CR/ AR) Dated October 4, $2016{ }^{\text {a }}$ ) |  |  | TOTAL NEW DEBT SERVICE |  |  |
| Calendar Year | PRINCIPAL <br> (4/1) | $\begin{aligned} & \text { INTEREST } \\ & (4 / 1 \& 10 / 1) \end{aligned}$ | PRINCIPAL <br> (4/1) | $\begin{aligned} & \text { INTEREST } \\ & (4 / 1 \& 10 / 1) \end{aligned}$ | PRINCIPAL <br> (4/1) | $\begin{aligned} & \text { INTEREST } \\ & (4 / 1 \& 10 / 1) \end{aligned}$ | PRINCIPAL <br> (4/1) | INTEREST $(4 / 1 \& 10 / 1)$ TIC= $2.36 \%$ | TOTAL |  |  |  |
| 2017 | *** |  | \$270,000 | \$16,400 | \$315,000 | \$34,113 |  | \$452,349 | \$452,349 | \$1,087,861 | (\$425,438) | \$110,591 |
| 2018 | *** |  | \$275,000 | \$5,500 | \$355,000 | \$21,500 | \$435,000 | \$451,800 | \$886,800 | \$1,543,800 |  | \$93,569 |
| 2019 | *** |  | *** |  | \$360,000 | \$7,200 | \$730,000 | \$440,150 | \$1,170,150 | \$1,537,350 |  | \$90,625 |
| 2020 | *** |  | *** |  | *** |  | \$1,115,000 | \$416,125 | \$1,531,125 | \$1,531,125 |  | \$95,950 |
| 2021 |  |  | *** |  | *** |  | \$1,015,000 | \$379,100 | \$1,394,100 | \$1,394,100 |  | \$73,625 |
| 2022 |  |  | *** |  | *** |  | \$1,055,000 | \$337,700 | \$1,392,700 | \$1,392,700 |  | \$75,256 |
| 2023 |  |  | *** |  | *** |  | \$1,100,000 | \$294,600 | \$1,394,600 | \$1,394,600 |  | \$75,950 |
| 2024 |  |  | *** |  | *** |  | \$1,140,000 | \$249,800 | \$1,389,800 | \$1,389,800 |  | \$77,526 |
| 2025 |  |  | *** |  | *** |  | \$1,180,000 | \$209,300 | \$1,389,300 | \$1,389,300 |  | \$77,175 |
| 2026 |  |  | *** |  | *** |  | \$1,220,000 | \$167,200 | \$1,387,200 | \$1,387,200 |  | \$80,416 |
| 2027 |  |  | *** |  | *** |  | \$1,280,000 | \$117,200 | \$1,397,200 | \$1,397,200 |  | \$73,471 |
| 2028 |  |  | *** |  | *** |  | \$1,330,000 | \$65,000 | \$1,395,000 | \$1,395,000 |  | \$75,410 |
| 2029 |  |  |  |  | *** |  | \$960,000 | \$19,200 | \$979, 200 | \$979, 200 |  | \$43,050 |
|  | \$0 | \$0 | \$545,000 | \$21,900 | \$1,030,000 | \$62,813 | \$12,560,000 | \$3,599,524 | \$16,159,524 | \$17,819,236 | (\$425,438) | \$1,042,615 |

## $\boldsymbol{*}^{* * *}$ REFINANCED WITH 2016 ISSUE.

(1) This illustration represents a mathematical calculation of potential interest cost savings (cost), assuming hypothetical rates based on current rates for municipal bonds as of $7 / 20 / 16$. Actual rates may vary. If actual rates are higher than those assumed, the interest cost savings would be lower.
(2) Present value calculated using the All Inclusive Cost (AIC) of $2.41 \%$ as the discount rate.

LESS CHANGE IN DSRF $\qquad$ POTENTIAL GROSS SAVINGS.

POTENTIAL PRESENT VALUE SAVINGS \$
Potential present value savings \%

| Interest Rate Sensitivity |  |  |
| :---: | :---: | :---: |
| Change | Est. PV $\%$ | Est. PV \$ |
| in Rates | Savings | Savings |
| $-0.30 \%$ | $8.015 \%$ | $\$ 1,071,607$ |
| $-0.20 \%$ | $7.280 \%$ | $\$ 973,342$ |
| $-0.10 \%$ | $6.546 \%$ | $\$ 875,244$ |
| $+0.10 \%$ | $5.111 \%$ | $\$ 683,304$ |
| $+0.20 \%$ | $4.399 \%$ | $\$ 588,160$ |
| $+0.30 \%$ | $3.693 \%$ | $\$ 493,778$ |

## City of Appleton

## Presentation to Finance Committee

## 2016 C a pital Fina ncing Plan

## Example Financing Plan - Storm Water System Revenue Bonds

## \$2,955,000

| \$2,955,000 <br> Storm Water System Revenue Bonds, Series 2016 <br> Dated October 4, 2016 <br> (First Interest April 1, 2017) <br> 2016 Projects Financed: $\$ 3,210,000$ |  |  |  |  | COMBINED STORM WATER DEBT <br> (Revenue Only) | DEBT <br> SERVICE <br> COVERAGE <br> (2015 Net Revenues) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| YEAR DUE | EXISTING STORM WATER DEBT (Revenue Only) (Net of Refunding) | PRINCIPAL <br> (4/1) | INTEREST <br> (4/1 \& 10/1) <br> Assumed $\begin{aligned} & \text { TIC }{ }^{(1)} \\ & 2.98 \% \end{aligned}$ | TOTAL |  |  |
| 2016 | \$4,485,811 |  |  |  | \$4,485,811 | 1.46 |
| 2017 | \$4,554,383 |  | \$102,191 | \$102,191 | \$4,656,574 | 1.40 |
| 2018 | \$4,563,134 | \$110,000 | \$101,950 | \$211,950 | \$4,775,084 | 1.37 |
| 2019 | \$4,575,559 | \$115,000 | \$99,700 | \$214,700 | \$4,790,259 | 1.36 |
| 2020 | \$4,571,384 | \$115,000 | \$96,825 | \$211,825 | \$4,783,209 | 1.37 |
| 2021 | \$4,433,284 | \$120,000 | \$92,700 | \$212,700 | \$4,645,984 | 1.41 |
| 2022 | \$4,075,109 | \$125,000 | \$87,800 | \$212,800 | \$4,287,909 | 1.52 |
| 2023 | \$3,917,809 | \$130,000 | \$82,700 | \$212,700 | \$4,130,509 | 1.58 |
| 2024 | \$3,637,234 | \$135,000 | \$77,400 | \$212,400 | \$3,849,634 | 1.70 |
| 2025 | \$3,390,506 | \$140,000 | \$72,600 | \$212,600 | \$3,603,106 | 1.81 |
| 2026 | \$3,382,624 | \$145,000 | \$67,600 | \$212,600 | \$3,595,224 | 1.82 |
| 2027 | \$3,144,609 | \$150,000 | \$61,700 | \$211,700 | \$3,356,309 | 1.95 |
| 2028 | \$2,769,062 | \$160,000 | \$55,500 | \$215,500 | \$2,984,562 | 2.19 |
| 2029 | \$2,344,819 | \$165,000 | \$49,000 | \$214,000 | \$2,558,819 | 2.55 |
| 2030 | \$1,365,356 | \$170,000 | \$42,300 | \$212,300 | \$1,577,656 | 4.14 |
| 2031 | \$1,363,031 | \$180,000 | \$35,300 | \$215,300 | \$1,578,331 | 4.14 |
| 2032 | \$1,368,419 | \$185,000 | \$28,000 | \$213,000 | \$1,581,419 | 4.13 |
| 2033 | \$1,051,850 | \$195,000 | \$21,375 | \$216,375 | \$1,268,225 | 5.15 |
| 2034 | \$560,575 | \$200,000 | \$15,450 | \$215,450 | \$776,025 | 8.42 |
| 2035 | \$305,250 | \$205,000 | \$9,375 | \$214,375 | \$519,625 | 12.57 |
| 2036 |  | \$210,000 | \$3,150 | \$213,150 | \$213,150 | 30.65 |
|  | \$59,859,807 | \$2,955,000 | \$1,202,616 | \$4,157,616 | \$64,017,423 |  |

## Projected 2016 Net Revenues Available for Debt Service:

\$6,532,250
(Additional Bonds Test requires $\underline{1.2 x}$ max annual debt service)
1.) This illustration assumes hypothetical interest rates based on current rates +25 bps for municipal bonds as of July 21,2016 . Actual rates may vary


[^0]:    1.) This illustration assumes hypothetical interest rates based on current rates for municipal bonds as of July 21, 2016. Actual rates may vary.

