## Page 1 of 10, WB-13

## WB-13 VACANT LAND OFFER TO PURCHASE

	LICENSEE DRAFTING THIS OFFER ON April 27, 2016 [DATE] IS (AGENT OF BUYER)  (AGENT OF SELLER/LISTING BROKER) (AGENT OF BUYER AND SELLER) [STRIKE THOSE NOT APPLICABLE]
	GENERAL PROVISIONS The Buyer, C3 Corporation or Assigns
4	, offers to purchase the Property
	known as [Street Address] 3.92 acres - E. Venture Drive
	in the <u>City</u> of <u>Appleton</u> , County of <u>Outagamie</u> , Wisconsin (Insert
7	additional description, if any, at lines 458-464 or 526-534 or attach as an addendum per line 525), on the following terms:
8	■ PURCHASE PRICE: One Hundred Forty Thousand
9	Dollars (\$ 140,000.00 ).
10	■ EARNEST MONEY of \$accompanies this Offer and carnest money of \$ 1,500.00
11	will be mailed, or commercially or personally delivered within days of acceptance to listing broker-or
12	payable to Pfefferle Company Trust Account
	■ THE BALANCE OF PURCHASE PRICE will be paid in cash or equivalent at closing unless otherwise provided below.
14	■ INCLUDED IN PURCHASE PRICE: Seller is including in the purchase price the Property, all Fixtures on the Property on the
17	and the of this Offer not evaluated at lines 10.10. and the following additional theory.
	date of this Offer not excluded at lines 18-19, and the following additional items: NA
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	■ NOT INCLUDED IN PURCHASE PRICE: NA
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	CAUTION: Identify Fixtures that are on the Property (see lines 290-294) to be excluded by Seller or which are rented
	and will continue to be owned by the lessor.
22	NOTE: The terms of this Offer, not the listing contract or marketing materials, determine what items are
23	included/excluded. Annual crops are not part of the purchase price unless otherwise agreed.
24	■ ZONING: Seller represents that the Property is zoned: M-1 Industrial
	ACCEPTANCE   Acceptance occurs when all Buyers and Sellers have signed one copy of the Offer, or separate but identical
26	copies of the Offer.
	CAUTION: Deadlines in the Offer are commonly calculated from acceptance. Consider whether short term deadlines
28	running from acceptance provide adequate time for both binding acceptance and performance.
29	BINDING ACCEPTANCE This Offer is binding upon both Parties only if a copy of the accepted Offer is delivered to Buyer on
30	or before Monday May 2, 2016 4:00 PM Seller may keep the Property on the
	market and accept secondary offers after binding acceptance of this Offer.
	CAUTION: This Offer may be withdrawn prior to delivery of the accepted Offer.
22	ODTIONAL DEOLINE TEDMS OF THE OFFICE THAT ARE RECEPTED BY A DEPONE OF THE AREA OFFICE
24	OPTIONAL PROVISIONS TERMS OF THIS OFFER THAT ARE PRECEDED BY AN OPEN BOX ( ) ARE PART OF THIS
	OFFER ONLY IF THE BOX IS MARKED SUCH AS WITH AN "X." THEY ARE NOT PART OF THIS OFFER IF MARKED "N/A"
	OR ARE LEFT BLANK.
36	DELIVERY OF DOCUMENTS AND WRITTEN NOTICES Unless otherwise stated in this Offer, delivery of documents and
37	written notices to a Party shall be effective only when accomplished by one of the methods specified at lines 38-56.
38	(1) Personal Delivery: giving the document or written notice personally to the Party, or the Party's recipient for delivery if named at line 40 or 41.
	Seller's recipient for delivery (optional):
	Buyer's recipient for delivery (optional):
42	(2) Fax: fax transmission of the document or written notice to the following telephone number:
43	Seller: () Buyer: ()
	(3) Commercial Delivery: depositing the document or written notice fees prepaid or charged to an account with a
45	commercial delivery service, addressed either to the Party, or to the Party's recipient for delivery if named at line 40 or 41, for
46	delivery to the Party's delivery address at line 49 or 50.
47	x (4) U.S. Mail: depositing the document or written notice postage prepaid in the U.S. Mail, addressed either to the Party,
48	or to the Party's recipient for delivery if named at line 40 or 41, for delivery to the Party's delivery address at line 49 or 50.
49 50	Delivery address for Seller: c/o Pat Connor Newmark Pfefferle 200 E. Washington St Appleton, WI 549
51	Delivery address for Buyer: c/o Bob Rossi Newmark Pfefferle 200 E. Washington St Appleton, WI 5491  x (5) E-Mail: electronically transmitting the document or written notice to the Party's e-mail address, if given below at line
52	55 or 56. If this is a consumer transaction where the property being purchased or the sale proceeds are used primarily for
33	Dersonal, Tamily of nousehold purposes, each consumer providing an e-mail address below has first consented electronically
54	to the use of electronic documents, e-mail delivery and electronic signatures in the transaction, as required by federal law
OO	E-IVIAII address for Seller (optional): patcengpwi.com
56	E-Mail address for Buyer (optional):bobr@ngpwi.com
57	PERSONAL DELIVERY/ACTUAL RECEIPT Personal delivery to, or Actual Receipt by, any named Buyer or Seller
58	constitutes personal delivery to, or Actual Receipt by, all Buyers or Sellers.

	Property Address: 3,92 acres - E. Venture Drive , Page 2 of 10, WB-13
59	OCCUPANCY Occupancy of the entire Property shall be given to Buyer at time of closing unless otherwise provided in this
60	Offer at lines 458-464 or 526-534 or in an addendum attached per line 525. At time of Buyer's occupancy, Property shall be
61	free of all debris and personal property except for personal property belonging to current tenants, or that sold to Buyer or left
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63	with Buyer's consent. Occupancy shall be given subject to tenant's rights, if any.  PROPERTY CONDITION REPRESENTATIONS: Seller represents to Buyer that as of the date of acceptance Seller has no
64	notice or knowledge of Conditions Affecting the Property or Transaction (lines 163-187 and 246-278) other than those
65	identified in the Seller's disclosure report dated, which was received by Buyer prior to
66	Buyer signing this Offer and which is made a part of this Offer by reference COMPLETE DATE OR STRIKE AS APPLICABLE
67	and
68	
69	INSERT CONDITIONS NOT ALREADY INCLUDED IN THE DISCLOSURE REPORT
70	CLOSING This transaction is to be closed no later than June 30, 2016
71	at the place selected by Seller, unless otherwise agreed by the Parties in writing.
72	CLOSING PRORATIONS The following items, if applicable, shall be prorated at closing, based upon date of closing values:
73	real estate taxes, rents, prepaid insurance (if assumed), private and municipal charges, property owners association
74	assessments, fuel and NA
75	CAUTION: Provide basis for utility charges, fuel or other prorations if date of closing value will not be used.
76	Any income, taxes or expenses shall accrue to Seller, and be prorated at closing, through the day prior to closing.
77	Real estate taxes shall be prorated at closing based on [CHECK BOX FOR APPLICABLE PRORATION FORMULA]:
78	X The net general real estate taxes for the preceding year, or the current year if available (Net general real estate
79	taxes are defined as general property taxes after state tax credits and lottery credits are deducted) (NOTE: THIS CHOICE
80	APPLIES IF NO BOX IS CHECKED)
81	Current assessment times current mill rate (current means as of the date of closing)
82	Sale price, multiplied by the municipality area-wide percent of fair market value used by the assessor in the prior
83	year, or current year if known, multiplied by current mill rate (current means as of the date of closing)
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85	CAUTION: Buyer is informed that the actual real estate taxes for the year of closing and subsequent years may be
86	substantially different than the amount used for proration especially in transactions involving new construction.
87	
88	regarding possible tax changes.
89	Buyer and Seller agree to re-prorate the real estate taxes, through the day prior to closing based upon the taxes on
90	and market and the found of the first and and the first and an including th
91	days of receipt, forward a copy of the bill to the forwarding address Seller agrees to provide at closing. The Parties shall
92	the first and th
93	and is the responsibility of the Parties to complete, not the responsibility of the real estate brokers in this transaction.
94	<b>LEASED PROPERTY</b> If Property is currently leased and lease(s) extend beyond closing, Seller shall assign Seller's rights
95	under said lease(s) and transfer all security deposits and prepaid rents thereunder to Buyer at closing. The terms of the
96	(written) (oral) STRIKE ONE lease(s), if any, are Not Leased
97	. Insert additional terms, if any, at lines 458-464 or 526-534 or attach as an addendum per line 525.
98	NA GOVERNMENT PROGRAMS: Seller shall deliver to Buyer, within days of acceptance of this Offer, a list of all
100	federal, state, county, and local conservation, farmland, environmental, or other land use programs, agreements, restrictions,
101	or conservation easements, which apply to any part of the Property (e.g., farmland preservation agreements, farmland preservation or exclusive agricultural zoning, use value assessments, Forest Crop, Managed Forest, Conservation Reserve
102	Program, Wetland mitigation, shoreland zoning mitigation plan or comparable programs), along with disclosure of any
103	penalties, fees, withdrawal charges, or payback obligations pending, or currently deferred, if any. This contingency will be
104	deemed satisfied unless Buyer delivers to Seller, within seven (7) days of Buyer's Actual Receipt of said list and disclosure, or
105	the deadline for delivery, whichever is earlier, a notice terminating this Offer based upon the use restrictions, program
106	requirements, and/or amount of any penalty, fee, charge, or payback obligation.
102	CAUTION: If Buyer does not terminate this Offer, Buyer is hereby agreeing that Buyer will continue in such programs, as may apply, and Buyer agrees to reimburse Seller should Buyer fail to continue any such program such that Seller
109	Incurs any costs, penalties, damages, or fees that are imposed because the program is not continued after sale. The
110	Parties agree this provision survives closing.
111	NA MANAGED FOREST LAND: All, or part, of the Property is managed forest land under the Managed Forest Law (MFL).
112	I his designation will continue after closing. Buyer is advised as follows: The MFL is a landowner incentive program that
113	encourages sustainable forestry on private woodlands by reducing and deferring property taxes. Orders designating lands as
114	managed forest lands remain in effect for 25 or 50 years. When ownership of land enrolled in the MFL program changes, the
115	new owner must sign and file a report of the change of ownership on a form provided by the Department of Natural Resources
117	and pay a fee. By filing this form, the new owner agrees to the associated MFL management plan and the MFL program rules. The DNR Division of Forestry monitors forest management plan compliance. Changes you make to property that is subject to
118	an order designating it as managed forest land, or to its use, may jeopardize your benefits under the program or may cause
119	the property to be withdrawn from the program and may result in the assessment of penalties. For more information call the
120	local DNR forester or visit http://www.dnr.state.wi.us.

121 FENCES: Wis. Stat. § 90.03 requires the owners of adjoining properties to keep and maintain legal fences in equal shares

where one or both of the properties is used and occupied for farming or grazing purposes.

CAUTION: Consider an agreement addressing responsibility for fences if Property or adjoining land is used and 123

occupied for farming or grazing purposes. 124

125 USE VALUE ASSESSMENTS: The use value assessment system values agricultural land based on the income that would be 126 generated from its rental for agricultural use rather than its fair market value. When a person converts agricultural land to a non-agricultural use (e.g., residential or commercial development), that person may owe a conversion charge. To obtain more 127 information about the use value law or conversion charge, contact the Wisconsin Department of Revenue's Equalization 128 Section or visit <a href="http://www.revenue.wi.gov/">http://www.revenue.wi.gov/</a>. 129

130 FARMLAND PRESERVATION: Rezoning a property zoned farmland preservation to another use or the early termination of a farmland preservation agreement or removal of land from such an agreement can trigger payment of a conversion fee equal to 131 3 times the class 1 "use value" of the land. Contact the Wisconsin Department of Agriculture, Trade and Consumer Protection

Division of Agricultural Resource Management or visit http://www.datcp.state.wi.us/ for more information. 133

CONSERVATION RESERVE PROGRAM (CRP): The CRP encourages farmers, through contracts with the U.S. Department 134 of Agriculture, to stop growing crops on highly erodible or environmentally sensitive land and instead to plant a protective cover of grass or trees. CRP contracts run for 10 to 15 years, and owners receive an annual rent plus one-half of the cost of 135 136 establishing permanent ground cover. Removing lands from the CRP in breach of a contract can be quite costly. For more 137 information call the state Farm Service Agency office or visit http://www.fsa.usda.gov/.

SHORELAND ZONING ORDINANCES: All counties must adopt shoreland zoning ordinances that meet or are more 139 restrictive than Wis. Admin. Code Chapter NR 115. County shoreland zoning ordinances apply to all unincorporated land 140 within 1,000 feet of a navigable lake, pond or flowage or within 300 feet of a navigable river or stream and establish minimum standards for building setbacks and height limits, cutting trees and shrubs, lot sizes, water runoff, impervious surface 142 standards (that may be exceeded only if a mitigation plan is adopted) and repairs to nonconforming structures. Buyers must 143 conform to any existing mitigation plans. For more information call the county zoning office or visit http://www.dnr.state.wi.us/. Buyer is advised to check with the applicable city, town or village for additional shoreland zoning restrictions, if any. 145

BUYER'S PRE-CLOSING WALK-THROUGH Within 3 days prior to closing, at a reasonable time pre-approved by Seller or 146 Seller's agent, Buyer shall have the right to walk through the Property to determine that there has been no significant change 147 in the condition of the Property, except for ordinary wear and tear and changes approved by Buyer, and that any defects 148 Seller has agreed to cure have been repaired in the manner agreed to by the Parties. 149

PROPERTY DAMAGE BETWEEN ACCEPTANCE AND CLOSING Seller shall maintain the Property until the earlier of closing or occupancy of Buyer in materially the same condition as of the date of acceptance of this Offer, except for ordinary wear and tear. If, prior to closing, the Property is damaged in an amount of not more than five percent (5%) of the selling price, Seller shall be obligated to repair the Property and restore it to the same condition that it was on the day of this Offer. No later than closing, Seller shall provide Buyer with lien waivers for all lienable repairs and restoration. If the damage shall exceed such sum, Seller shall promptly notify Buyer in writing of the damage and this Offer may be canceled at option of Buyer. Should Buyer elect to carry out this Offer despite such damage, Buyer shall be entitled to the insurance proceeds, if any, relating to the damage to the Property, plus a credit towards the purchase price equal to the amount of Seller's deductible on such policy, if any. However, if this sale is financed by a land contract or a mortgage to Seller, any insurance proceeds shall be held in trust for the sole purpose of restoring the Property.

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- 161 ■ ACTUAL RECEIPT: "Actual Receipt" means that a Party, not the Party's recipient for delivery, if any, has the document or written notice physically in the Party's possession, regardless of the method of delivery.

  CONDITIONS AFFECTING THE PROPERTY OR TRANSACTION: "Conditions Affecting the Property or Transaction" are 162
- 163 164 defined to include:
- 165 a. Proposed, planned or commenced public improvements or public construction projects which may result in special assessments or otherwise materially affect the Property or the present use of the Property. 166
- 167 Government agency or court order requiring repair, alteration or correction of any existing condition.
- 168 c. Land division or subdivision for which required state or local approvals were not obtained.
- 169 d. A portion of the Property in a floodplain, wetland or shoreland zoning area under local, state or federal regulations.
- 170 e. A portion of the Property being subject to, or in violation of, a farmland preservation agreement or in a certified farmland preservation zoning district (see lines 130-133), or enrolled in, or in violation of, a Forest Crop, Managed Forest (see lines 111-120), Conservation Reserve (see lines 134-138), or comparable program. 171 172
- Boundary or lot disputes, encroachments or encumbrances, a joint driveway or violation of fence laws (Wis. Stat. ch. 90) 173 f. (where one or both of the properties is used and occupied for farming or grazing). 174
- Material violations of environmental rules or other rules or agreements regulating the use of the Property. 175
- Conditions constituting a significant health risk or safety hazard for occupants of the Property. 176
- Underground storage tanks presently or previously on the Property for storage of flammable or combustible liquids, 177 including, but not limited to, gasoline and heating oil. 178
- A Defect or contamination caused by unsafe concentrations of, or unsafe conditions relating to, pesticides, herbicides, 179 fertilizer, radon, radium in water supplies, lead or arsenic in soil, or other potentially hazardous or toxic substances on the 180 premises. 181
- 182 Production of methamphetamine (meth) or other hazardous or toxic substances on the Property.
- High voltage electric (100 KV or greater) or steel natural gas transmission lines located on but not directly serving the 183 184
- m. Defects in any well, including unsafe well water due to contaminants such as coliform, nitrates and atrazine, and out-of-185 service wells and cisterns required to be abandoned (Wis. Admin. Code § NR 812.26) but that are not closed/abandoned 186 187 according to applicable regulations.
- (Definitions Continued on page 5)

	Properly Address: 3.92 acres - E. Venture Drive , ,
189	IF LINE 190 IS NOT MARKED OR IS MARKED N/A, LINES 230-236 APPLY.
190	NA FINANCING CONTINGENCY: This Offer is contingent upon Buyer being able to obtain a written
191	[INSERT LOAN PROGRAM OR SOURCE] first mortgage loan commitment as described below, within days of acceptance of this Offer. The financing selected shall be in an
192	loan commitment as described below, within days of acceptance of this Offer. The financing selected shall be in an
193	amount of not less than \$ for a term of not less than years, amortized over not less than years.
194	Initial monthly payments of principal and interest shall not exceed \$ Monthly payments may also include 1/12th of the estimated net annual real estate taxes, hazard insurance premiums, and private mortgage insurance
195	also include 1/12th of the estimated net annual real estate taxes, hazard insurance premiums, and private mortgage insurance
196	premiums. The mortgage may not include a prepayment premium. Buyer agrees to pay discount points and/or loan origination
197	fee in an amount not to exceed% of the loan. If the purchase price under this Offer is modified, the financed amount,
198	unless otherwise provided, shall be adjusted to the same percentage of the purchase price as in this contingency and the
199	monthly payments shall be adjusted as necessary to maintain the term and amortization stated above.
	CHECK AND COMPLETE APPLICABLE FINANCING PROVISION AT LINE 201 or 202.
201	☐ FIXED RATE FINANCING: The annual rate of interest shall not exceed%.
202	□ ADJUSTABLE RATE FINANCING: The initial annual interest rate shall not exceed
203	rate shall be fixed for months, at which time the interest rate may be increased not more than
204	year. The maximum interest rate during the mortgage term shall not exceed
205	and interest may be adjusted to reflect interest changes.
	If Buyer is using multiple loan sources or obtaining a construction loan or land contract financing, describe at lines 458-464 or
	526-534 or in an addendum attached per line 525.
208	BUYER'S LOAN COMMITMENT: Buyer agrees to pay all customary loan and closing costs, to promptly apply for a
	mortgage loan, and to provide evidence of application promptly upon request of Seller. If Buyer qualifies for the loan described in this Offer or another loan acceptable to Buyer, Buyer agrees to deliver to Seller a copy of the written loan commitment no
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211	and the state of t
212	commitment, Buyer has directed, in writing, delivery of the loan commitment. Buyer's written direction shall
213	accompany the loan commitment. Delivery shall not satisfy this contingency if accompanied by a notice of
	unacceptability.
210	CAUTION: The delivered commitment may contain conditions Buyer must yet satisfy to obligate the lender to provide
210	the loan. BUYER, BUYER'S LENDER AND AGENTS OF BUYER OR SELLER SHALL NOT DELIVER A LOAN
218	COMMITMENT TO SELLER OR SELLER'S AGENT WITHOUT BUYER'S PRIOR WRITTEN APPROVAL OR UNLESS
	ACCOMPANIED BY A NOTICE OF UNACCEPTABILITY.
	■ SELLER TERMINATION RIGHTS: If Buyer does not make timely delivery of said commitment, Seller may terminate this
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	commitment.
	FINANCING UNAVAILABILITY: If financing is not available on the terms stated in this Offer (and Buyer has not already
224	delivered an acceptable loan commitment for other financing to Seller), Buyer shall promptly deliver written notice to Seller of
225	same including copies of lender(s)' rejection letter(s) or other evidence of unavailability. Unless a specific loan source is
	named in this Offer, Seller shall then have 10 days to deliver to Buyer written notice of Seller's decision to finance this
	transaction on the same terms set forth in this Offer and this Offer shall remain in full force and effect, with the time for closing
228	extended accordingly. If Seller's notice is not timely given, this Offer shall be null and void. Buyer authorizes Seller to obtain
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233	written notice to Buyer. Buyer may or may not obtain mortgage financing but does not need the protection of a financing
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	Seller a copy of the appraisal report which indicates that the appraised value is not equal to or greater than the agreed upon purchase price, accompanied by a written notice of termination.
	CAUTION: An appraisal ordered by Buyer's lender may not be received until shortly before closing. Consider whether
	deadlines provide adequate time for performance.
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## 245 DEFINITIONS CONTINUED FROM PAGE 3

- n. Defects in any septic system or other sanitary disposal system on the Property or out-of-service septic systems not closed/abandoned according to applicable regulations.
- o. Subsoil conditions which would significantly increase the cost of development including, but not limited to, subsurface foundations or waste material; organic or non-organic fill; dumpsites where pesticides, herbicides, fertilizer or other toxic or hazardous materials or containers for these materials were disposed of in violation of manufacturer's or government guidelines or other laws regulating said disposal; high groundwater; adverse soil conditions (e.g. low load bearing capacity, earth or soil movement, slides) or excessive rocks or rock formations.
- p. Brownfields (abandoned, idled or under-used land which may be subject to environmental contamination) or other
   contaminated land, or soils contamination remediated under PECFA, the Department of Natural Resources (DNR)
   Remediation and Redevelopment Program, the Agricultural Chemical Cleanup Program or other similar program.
- 256 q. Lack of legal vehicular access to the Property from public roads.
- r. Homeowners' associations, common areas shared or co-owned with others, zoning violations or nonconforming uses, conservation easements, restrictive covenants, rights-of-way, easements, easement maintenance agreements, or use of a part of Property by non-owners, other than recorded utility easements.
- s. Special purpose district, such as a drainage district, lake district, sanitary district or sewer district, that has the authority to impose assessments against the real property located within the district.
- 262 t. Federal, state or local regulations requiring repairs, alterations or corrections of an existing condition.
- 263 u. Property tax increases, other than normal annual increases; completed or pending property tax reassessment of the 264 Property, or proposed or pending special assessments.
- 265 v. Burial sites, archeological artifacts, mineral rights, orchards or endangered species.
- 266 w. Flooding, standing water, drainage problems or other water problems on or affecting the Property.
- 267 x. Material damage from fire, wind, floods, earthquake, expansive soils, erosion or landslides.
- 268 y. Significant odor, noise, water intrusion or other irritants emanating from neighboring property.
- z. Substantial crop damage from disease, insects, soil contamination, wildlife or other causes; diseased trees; or substantial
   injuries or disease in livestock on the Property or neighboring properties.
- 271 aa. Existing or abandoned manure storage facilities on the Property.
- bb. Impact fees, or other conditions or occurrences that would significantly increase development costs or reduce the value of the Property to a reasonable person with knowledge of the nature and scope of the condition or occurrence.
- cc. The Property is subject to a mitigation plan required by DNR rules related to county shoreland zoning ordinances that obligates the owner to establish or maintain certain measures related to shoreland conditions, enforceable by the county (see lines 139-145).
- 277 dd. All or part of the land has been assessed as agricultural land, the owner has been assessed a use-value conversion charge or the payment of a use-value conversion charge has been deferred.
- 279 DEADLINES: "Deadlines" expressed as a number of "days" from an event, such as acceptance, are calculated by excluding the day the event occurred and by counting subsequent calendar days. The deadline expires at midnight on the last day. Deadlines expressed as a specific number of "business days" exclude Saturdays, Sundays, any legal public holiday under Wisconsin or Federal law, and any other day designated by the President such that the postal service does not receive registered mail or make regular deliveries on that day. Deadlines expressed as a specific number of "hours" from the occurrence of an event, such as receipt of a notice, are calculated from the exact time of the event, and by counting 24 hours per calendar day. Deadlines expressed as a specific day of the calendar year or as the day of a specific event, such as closing, expire at midnight of that day.
- DEFECT: "Defect" means a condition that would have a significant adverse effect on the value of the Property; that would significantly impair the health or safety of future occupants of the Property; or that if not repaired, removed or replaced would significantly shorten or adversely affect the expected normal life of the premises.
- FIXTURE: A "Fixture" is an item of property which is physically attached to or so closely associated with land so as to be treated as part of the real estate, including, without limitation, physically attached items not easily removable without damage to the premises, items specifically adapted to the premises, and items customarily treated as fixtures, including, but not limited to, all: perennial crops; garden bulbs; plants; shrubs and trees and fences; storage buildings on permanent foundations and docks/piers on permanent foundations.
- 295 CAUTION: Exclude any Fixtures to be retained by Seller or which are rented on lines 18-19.
- 296 PROPERTY: Unless otherwise stated, "Property" means the real estate described at lines 4-7.
- PROPERTY DEVELOPMENT WARNING If Buyer contemplates developing Property for a use other than the current use, there are a variety of issues which should be addressed to ensure the development or new use is feasible. Municipal and zoning ordinances, recorded building and use restrictions, covenants and easements may prohibit certain improvements or uses and therefore should be reviewed. Building permits, zoning variances, Architectural Control Committee approvals, estimates for utility hook-up expenses, special assessments, changes for installation of roads or utilities, environmental audits, subsoil tests, or other development related fees may need to be obtained or verified in order to determine the feasibility of development of, or a particular use for, a property. Optional contingencies which allow Buyer to investigate certain of these issues can be found at lines 306-350 and Buyer may add contingencies as needed in addenda (see line 525). Buyer should review any plans for development or use changes to determine what issues should be addressed in these contingencies.

	Property Address: 3.92 acres - E. Venture Drive , Page 6 of 10, WB-13
306	x PROPOSED USE CONTINGENCIES: Buyer is purchasing the Property for the purpose of: Commercial Building
307	(office, shop, warehouse)
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309	[insert proposed use and type and size of building, if applicable; e.g. three bedroom single family home]. The optional
310	provisions checked on lines 314-345 shall be deemed satisfied unless Buyer, within days of acceptance, delivers
311	written notice to Seller specifying those items which cannot be satisfied and written evidence substantiating why each specific
312	item included in Buyer's notice cannot be satisfied. Upon delivery of Buyer's notice, this Offer shall be null and void. Seller
	agrees to cooperate with Buyer as necessary to satisfy the contingencies checked at lines 314-350.
313	<u>x</u> <u>ZONING CLASSIFICATION CONFIRMATION:</u> This Offer is contingent upon Buyer obtaining, at (Buyer's)-(Seller's)
314	CTDUC ONE (ID-world) is a thicken) average verification that the Dranath is reped INDIGERAL
315	STRIKE ONE ("Buyer's" if neither is stricken) expense, verification that the Property is zoned INDUSTRIAL
316	and that the Property's zoning allows the Buyer's proposed use described at lines 306-308.
317	X SUBSOILS: This offer is contingent upon Buyer obtaining, at (Buyer's) (Seller's) STRIKE ONE ("Buyer's if neither
318	is stricken) expense, written evidence from a qualified soils expert that the Property is free of any subsoil condition which
319	would make the proposed use described at lines 306-308 impossible or significantly increase the costs of such
320	development.
321	NA PRIVATE ONSITE WASTEWATER TREATMENT SYSTEM (POWTS) SUITABILITY: This Offer is contingent
322	upon Buyer obtaining, at (Buyer's) (Seller's) STRIKE ONE ("Buyer's" if neither is stricken) expense, written evidence from
323	a certified soils tester that (a) the soils at the Property locations selected by Buyer, and (b) all other conditions that must
324	be approved, meet the legal requirements in effect on the date of this Offer to obtain a permit for a POWTS for use of the
325	Property as stated on lines 306-308. The POWTS (septic system) allowed by the written evidence must be one of
326	the following POWTS that is approved by the State for use with the type of property identified at lines 306-308 CHECK
327	ALL THAT APPLY : □ conventional in-ground; □ mound; □ at grade; □ in-ground pressure distribution; □ holding tank;
328	□ other:
329	EASEMENTS AND RESTRICTIONS: This Offer is contingent upon Buyer obtaining, at (Buyer's) (Seller's) STRIKE
330	ONE ("Buyer's" if neither is stricken) expense, copies of all public and private easements, covenants and restrictions
331	affecting the Property and a written determination by a qualified independent third party that none of these prohibit or
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	The former, across the street, etc.) Critical AND COMPLETE AS AFFEIGABLE, We declinity
341	X gas;    X sewer;    water;      X telephone;    X cable;    Other
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	providing" if neither is stricken) a Map of the Property dated subsequent to the date of acceptance of this Offer prepared by a
353	registered land surveyor, within 30 days of acceptance, at (Buyer's) (Seller's) STRIKE ONE ("Seller's" if neither is stricken)
354	expense. The map shall show minimum of acres, maximum of acres, the legal description of the
355	Property, the Property's boundaries and dimensions, visible encroachments upon the Property, the location of improvements,
356	if any, and:
357	[STRIKE AND COMPLETE AS APPLICABLE] Additional map features which may be added include, but are not limited to:
	staking of all corners of the Property; identifying dedicated and apparent streets; lot dimensions; total acreage or square
	footage; easements or rights-of-way. CAUTION: Consider the cost and the need for map features before selecting them.
	Also consider the time required to obtain the map when setting the deadline. This contingency shall be deemed satisfied
	unless Buyer, within five days of the earlier of: (1) Buyer's receipt of the map; or (2) the deadline for delivery of said map,
	delivers to Seller a copy of the map and a written notice which identifies: (1) the significant encroachment; (2) information
	materially inconsistent with prior representations; or (3) failure to meet requirements stated within this contingency.
	Upon delivery of Buyer's notice, this Offer shall be null and void.

PROPERTY DIMENSIONS AND SURVEYS Buyer acknowledges that any land dimensions, total square footage, acreage figures, or allocation of acreage information, provided to Buyer by Seller or by a broker, may be approximate because of rounding, formulas used or other reasons, unless verified by survey or other means.

CAUTION: Buyer should verify land dimensions, total square footage/acreage figures and allocation of acreage information if material to Buyer's decision to purchase.

## EARNEST MONEY

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- 371 HELD BY: Unless otherwise agreed, earnest money shall be paid to and held in the trust account of the listing broker 372 (Buyer's agent if Property is not listed or Seller's account if no broker is involved), until applied to the purchase price or 373 otherwise disbursed as provided in the Offer.
  - CAUTION: Should persons other than a broker hold earnest money, an escrow agreement should be drafted by the Parties or an attorney. If someone other than Buyer makes payment of earnest money, consider a special disbursement agreement.
- DISBURSEMENT: If negotiations do not result in an accepted offer, the earnest money shall be promptly disbursed (after clearance from payor's depository institution if earnest money is paid by check) to the person(s) who paid the earnest money. At closing, earnest money shall be disbursed according to the closing statement. If this Offer does not close, the earnest money shall be disbursed according to a written disbursement agreement signed by all Parties to this Offer. If said disbursement agreement has not been delivered to broker within 60 days after the date set for closing, broker may disburse the earnest money: (1) as directed by an attorney who has reviewed the transaction and does not represent Buyer or Seller; (2) into a court hearing a lawsuit involving the earnest money and all Parties to this Offer; (3) as directed by court order; or (4) any other disbursement required or allowed by law. Broker may retain legal services to direct disbursement per (1) or to file an interpleader action per (2) and broker may deduct from the earnest money any costs and reasonable attorneys fees, not to exceed \$250, prior to disbursement.
  - <u>LEGAL RIGHTS/ACTION</u>: Broker's disbursement of earnest money does not determine the legal rights of the Parties in relation to this Offer. Buyer's or Seller's legal right to earnest money cannot be determined by broker. At least 30 days prior to disbursement per (1) or (4) above, broker shall send Buyer and Seller notice of the disbursement by certified mail. If Buyer or Seller disagree with broker's proposed disbursement, a lawsuit may be filed to obtain a court order regarding disbursement. Small Claims Court has jurisdiction over all earnest money disputes arising out of the sale of residential property with 1-4 dwelling units and certain other earnest money disputes. Buyer and Seller should consider consulting attorneys regarding their legal rights under this Offer in case of a dispute. Both Parties agree to hold the broker harmless from any liability for good faith disbursement of earnest money in accordance with this Offer or applicable Department of Regulation and Licensing regulations concerning earnest money. See Wis. Admin. Code Ch. RL 18.
- DISTRIBUTION OF INFORMATION Buyer and Seller authorize the agents of Buyer and Seller to: (i) distribute copies of the Offer to Buyer's lender, appraisers, title insurance companies and any other settlement service providers for the transaction as defined by the Real Estate Settlement Procedures Act (RESPA); (ii) report sales and financing concession data to multiple listing service sold databases; and (iii) provide active listing, pending sale, closed sale and financing concession information and data, and related information regarding seller contributions, incentives or assistance, and third party gifts, to appraisers researching comparable sales, market conditions and listings, upon inquiry.
- 402 NOTICE ABOUT SEX OFFENDER REGISTRY You may obtain information about the sex offender registry and persons registered with the registry by contacting the Wisconsin Department of Corrections on the Internet at http://www.widocoffenders.org or by telephone at (608) 240-5830.

	Property Address: 3.92 acres - E. Venture Drive , Page 8 of 10, WB-13
405	NA SECONDARY OFFER: This Offer is secondary to a prior accepted offer. This Offer shall become primary upon delivery
406	of written notice to Buyer that this Offer is primary. Unless otherwise provided, Seller is not obligated to give Buyer notice prior
407	to any deadline, nor is any particular secondary buyer given the right to be made primary ahead of other secondary buyers.
408	Buyer may declare this Offer null and void by delivering written notice of withdrawal to Seller prior to delivery of Seller's notice
409	that this Offer is primary. Buyer may not deliver notice of withdrawal earlier than days after acceptance of this Offer. All
410	other Offer deadlines which are run from acceptance shall run from the time this Offer becomes primary.
411	TIME IS OF THE ESSENCE Time is of the Essence" as to: (1) earnest money payment(s); (2) binding acceptance; (3)
	occupancy; (4) date of closing; (5) contingency Deadlines STRIKE AS APPLICABLE and all other dates and Deadlines in this
413	Offer except: NA .
414	If "Time is of the Essence" applies to a date or Deadline, failure to perform by the exact date or Deadline is a breach of
415	contract. If "Time is of the Essence" does not apply to a date or Deadline, then performance within a reasonable time of the
416	date or Deadline is allowed before a breach occurs.
417	TITLE EVIDENCE
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419	(or trustee's deed if Seller is a trust, personal representative's deed if Seller is an estate or other conveyance as
420	provided herein), free and clear of all liens and encumbrances, except: municipal and zoning ordinances and agreements
421	entered under them, recorded easements for the distribution of utility and municipal services, recorded building and use
422	restrictions and covenants, present uses of the Property in violation of the foregoing disclosed in Seller's disclosure report and
423	in this Offer, general taxes levied in the year of closing and NA
424	The only gottoral taxos for too in the year of steering and
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427	which constitutes merchantable title for purposes of this transaction. Seller shall complete and execute the documents
428	necessary to record the conveyance at Seller's cost and pay the Wisconsin Real Estate Transfer Fee.
429	■ TITLE EVIDENCE: Seller shall give evidence of title in the form of an owner's policy of title insurance in the amount of the
430	purchase price on a current ALTA form issued by an insurer licensed to write title insurance in Wisconsin. Seller shall pay all
431	costs of providing title evidence to Buyer. Buyer shall pay all costs of providing title evidence required by Buyer's lender.
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433	ONE ("Seller's" if neither stricken) cost to provide coverage for any liens or encumbrances first filed or recorded after the
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435	exclusions and exceptions, provided the title company will issue the endorsement. If a gap endorsement or equivalent gap
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439	showing title to the Property as of a date no more than 15 days before delivery of such title evidence to be merchantable per
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441	and exceptions, as appropriate.
	■ TITLE NOT ACCEPTABLE FOR CLOSING: If title is not acceptable for closing, Buyer shall notify Seller in writing of
	objections to title within 10 days ("15" if left blank) after delivery of the title commitment to Buyer or Buyer's attorney. In
	such event, Seller shall have a reasonable time, but not exceeding5_ days ("5" if left blank) from Buyer's delivery of the
	notice stating title objections, to deliver notice to Buyer stating Seller's election to remove the objections by the time set for
446	and the same of
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	written notice of termination and this Offer shall be null and void. Providing title evidence acceptable for closing does not
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	SPECIAL ASSESSMENTS: Special assessments, if any, levied or for work actually commenced prior to the date of this Offer shall be paid by Seller no later than closing. All other special assessments shall be paid by Buyer.
453	CAUTION: Consider a special agreement if area assessments, property owners association assessments, special charges for current services under Wis. Stat. § 66.0627 or other expenses are contemplated. "Other expenses" are
454	one-time charges or ongoing use fees for public improvements (other than those resulting in special assessments)
455	relating to curb, gutter, street, sidewalk, municipal water, sanitary and storm water and storm sewer (including all
456	sewer mains and hook-up/connection and interceptor charges), parks, street lighting and street trees, and impact
457	fees for other public facilities, as defined in Wis. Stat. § 66.0617(1)(f).
458	ADDITIONAL PROVISIONS/CONTINGENCIES NA
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462 463	
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**DEFAULT** Seller and Buyer each have the legal duty to use good faith and due diligence in completing the terms and conditions of this Offer. A material failure to perform any obligation under this Offer is a default which may subject the defaulting party to liability for damages or other legal remedies. 467

- If Buyer defaults, Seller may:
- (1) sue for specific performance and request the earnest money as partial payment of the purchase price; or
- 470 (2) terminate the Offer and have the option to: (a) request the earnest money as liquidated damages; or (b) sue for 471 actual damages.
- If Seller defaults, Buyer may: 472

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- (1) sue for specific performance; or
- (2) terminate the Offer and request the return of the earnest money, sue for actual damages, or both.
- In addition, the Parties may seek any other remedies available in law or equity.

476 The Parties understand that the availability of any judicial remedy will depend upon the circumstances of the situation and the 477 discretion of the courts. If either Party defaults, the Parties may renegotiate the Offer or seek nonjudicial dispute resolution 478 instead of the remedies outlined above. By agreeing to binding arbitration, the Parties may lose the right to litigate in a court of law those disputes covered by the arbitration agreement.

NOTE: IF ACCEPTED, THIS OFFER CAN CREATE A LEGALLY ENFORCEABLE CONTRACT. BOTH PARTIES SHOULD READ THIS DOCUMENT CAREFULLY. BROKERS MAY PROVIDE A GENERAL EXPLANATION OF THE PROVISIONS OF THE OFFER BUT ARE PROHIBITED BY LAW FROM GIVING ADVICE OR OPINIONS CONCERNING YOUR LEGAL RIGHTS UNDER THIS OFFER OR HOW TITLE SHOULD BE TAKEN AT CLOSING. AN ATTORNEY SHOULD BE 484 CONSULTED IF LEGAL ADVICE IS NEEDED.

ENTIRE CONTRACT This Offer, including any amendments to it, contains the entire agreement of the Buyer and Seller 485 regarding the transaction. All prior negotiations and discussions have been merged into this Offer. This agreement binds and 486 inures to the benefit of the Parties to this Offer and their successors in interest.

INSPECTIONS AND TESTING Buyer may only conduct inspections or tests if specific contingencies are included as a part of 488 489 this Offer. An "inspection" is defined as an observation of the Property which does not include an appraisal or testing of the Property, other than testing for leaking carbon monoxide, or testing for leaking LP gas or natural gas used as a fuel source, 490 which are hereby authorized. A "test" is defined as the taking of samples of materials such as soils, water, air or building 491 materials from the Property and the laboratory or other analysis of these materials. Seller agrees to allow Buyer's inspectors, 492 testers and appraisers reasonable access to the Property upon advance notice, if necessary to satisfy the contingencies in this Offer. Buyer and licensees may be present at all inspections and testing. Except as otherwise provided, Seller's authorization for inspections does not authorize Buyer to conduct testing of the Property.

496 NOTE: Any contingency authorizing testing should specify the areas of the Property to be tested, the purpose of the test, (e.g., to determine if environmental contamination is present), any limitations on Buyer's testing and any other 497 498 material terms of the contingency.

499 Buyer agrees to promptly restore the Property to its original condition after Buyer's inspections and testing are completed unless otherwise agreed to with Seller. Buyer agrees to promptly provide copies of all inspection and testing reports to Seller.

Seller acknowledges that certain inspections or tests may detect environmental pollution which may be required to be reported

to the Wisconsin Department of Natural Resources.

		Page 10 of 10, WB-13
	Property Address: 3.92 acres - E. Venture Drive , ,  NA INSPECTION CONTINGENCY: This contingency only authorizes inspections, not testing (see lines 488-	
	· · · · · · · · · · · · · · · · · · ·	,
504	Defects. This Offer is further contingent upon a qualified independent inspector or independent qualified third in	party performing
	· · · · · · · · · · · · · · · · · · ·	
	an inspection of (list any Property feature(s) to be separately inspected, e.g., dumpsite, etc.) which discloses no Defects. Buyer (list any Property feature(s) to be separately inspected, e.g., dumpsite, etc.)	er shall order the
507	inspection(s) and be responsible for all costs of inspection(s). Buyer may have follow-up inspections rec	ommended in a
508	written report resulting from an authorized inspection performed provided they occur prior to the deadline spectrum and the second seco	cified at line 513.
	Inspection(s) shall be performed by a qualified independent inspector or independent qualified third party.	
510	CAUTION: Buyer should provide sufficient time for the primary inspection and/or any specialized in	spection(s), as
511	CAUTION: Buyer should provide sufficient time for the primary inspection and or any operation and other and or any operation and other and ot	- F ( · // )
512	well as any follow-up inspection(s).  This contingency shall be deemed satisfied unless Buyer, within days of acceptance, delivers to Seller a contingency shall be deemed satisfied unless Buyer, within days of acceptance, delivers to Seller a contingency shall be deemed satisfied unless Buyer, within days of acceptance, delivers to Seller a continue to the property of the prope	nov of the written
513	This contingency shall be deemed satisfied unless buyer, within days of acceptance, so the inspection report(s) and a written notice listing the Defect(s) identified in those report(s) to which Buyer objects (N	otice of Defects).
514	CAUTION: A proposed amendment is not a Notice of Defects and will not satisfy this notice required	nent.
515	For the purposes of this contingency, Defects (see lines 287-289) do not include conditions the nature and ext	ent of which the
516	For the purposes of this contingency, Defects (see lines 207-209) do not include conditions the matter and only	
517	Buyer had actual knowledge or written notice before signing this Offer.	e the Defects If
518	■ RIGHT TO CURE: Seller (shall)(shall not) STRIKE ONE ("shall" if neither is stricken) have a right to cur	vithin 10 days of
519	Seller has the right to cure, Seller may satisfy this contingency by: (1) delivering written notice to Buyer v	s in a good and
520	Buyer's delivery of the Notice of Defects stating Seller's election to cure Defects, (2) curing the Defect	r to closing. This
521	workmanlike manner and (3) delivering to Buyer a written report detailing the work done within 3 days prior	enort(s) and: (1)
522	Offer shall be null and void if Buyer makes timely delivery of the Notice of Defects and written inspection to	aller will not cure
523	Seller does not have a right to cure or (2) Seller has a right to cure but: (a) Seller delivers written notice that Seller delivers writte	51101 11111 1101 0010
524	or (b) Seller does not timely deliver the written notice of election to cure.	part of this Offer.
525	ADDENDA: The attached	part of this Office.
526	ADDITIONAL PROVISIONS/CONTINGENCIES SELLER shall provide Wetland Assessment/D	we the right
527	within 30 days of Acceptance. BUYER shall have 10 days to approve and shall have	ive che right
528	to cancel the Offer if not acceptable for any reason.	
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530 531 532 533 534 535 536 537 538 540	This Offer was drafted by [Licensee and Firm] Robert M. Rossi Newmark Grubb Pfef on April 27, 2016  (X) Buyer's Signature Print Name Here C3 Corporation or Assigns  (X) Buyer's Signature Print Name Here Pri	Date ▲ Date ▲ ve Offer.
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