

City of Appleton - Reid Golf Course
2016 Revenues - April 30, 2016

	2015		2016	
<u>Green Fees</u>	<u>2015 Y-T-D Rounds</u>	<u>Total Revenue</u>	<u>2016 Y-T-D Rounds</u>	<u>Total Revenue</u>
Weekday-18 Holes	207	\$4,850.99	230	\$4,681.56
Weekday-9 Holes	947	\$13,488.40	774	\$10,363.24
Weekend - 18-Holes	35	\$839.24	54	\$1,585.22
Weekend - 9 Holes	88	\$1,628.00	118	\$2,134.38
Twilight Golf	170	\$1,509.60	181	\$1,803.45
Passholder Rounds	472		627	
Promo Rounds				
Coupon Rounds	4		28	
Early Bird Special	4	\$80.00		
Annual Pass Promo	4		5	
Other (Coupon Special Rounds)			42	\$1,176.95
Couples League Registration			8	\$380.96
High School Rounds	110		312	
Sub-Totals	2,041	\$22,396.23	2,379	\$22,125.76

	<u>2015 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2016 Y-T-D Sales</u>	<u>Total Revenues</u>
<u>Pass/Coupon/Discount Card Sales</u>				
Pass Sales	73	\$53,305.00	77	\$52,475.00
Coupon Sales	19	\$1,735.00	13	\$1,257.00
Discount Cards	62	\$1,860.00	59	\$1,770.00

	2015 Y-T-D	Total	2016 Y-T-D	Total
<u>Cart Revenue</u>	<u>Cart Sales</u>	<u>Revenues</u>	<u>Cart Sales</u>	<u>Revenues</u>
Cart Fee	568	\$5,414.00	574	\$5,874.42
Annual Cart Passes	16	\$8,005.00	18	\$9,810.00
Other Rentals	75	\$652.00	58	\$437.25
	2015 Y-T-D	Total	2016 Y-T-D	Total
<u>Practice Range</u>	<u>Sales</u>	<u>Revenues</u>	<u>Sales</u>	<u>Revenues</u>
Driving Range	261	\$1,728.00	347	\$2,470.97
Annual Range Pass	6	\$1,912.50	10	\$2,587.50
	2015 Y-T-D	Total	2016 Y-T-D	Total
<u>Golf Shop Merchandise</u>	<u>Sales</u>	<u>Revenues</u>	<u>Sales</u>	<u>Revenues</u>
Balls/Assessories/Apparel/Misc.	186	\$1,297.00	245	\$1,480.86
Gift Cards	7	\$391.10	39	\$1,792.01
	2015 Y-T-D	Total	2016 Y-T-D	Total
<u>Food and Beverage</u>	<u>Sales</u>	<u>Revenues</u>	<u>Sales</u>	<u>Revenues</u>
Food		\$677.79		\$890.67
Beverage		\$1,110.92		\$1,350.14
Alcohol Sales		\$2,049.84		\$2,565.83

Total Revenue (All Categories)		\$102,534.38		<u>\$106,887.41</u>
Note: Other rentals include additional revenue club rentals, pull carts & locker rentals.				

Reid Golf Course Budget

Description	Budget	End of April Expenses	Available
Regular Salaries	\$154,077	\$24,856	\$129,221
Labor Pool Allocations		\$5,730	(\$5,730)
Overtime	\$500	\$0	\$500
Part-Time	\$122,149	\$6,438	\$115,711
Other Compensation		(\$1,554)	\$1,554
Vacation Pay		\$3,958	(\$3,958)
Fringes	\$65,440	\$13,040	\$52,400
Unemployment Compensation		\$3,336	(\$3,336)
Training and Conferences	\$1,000	\$155	\$845
Office Supplies	\$750	\$86	\$664
Memberships & Licenses	\$1,076	\$1,040	\$36
Food & Provisions	\$250	\$0	\$250
Printing & Reproduction	\$2,500	\$1,029	\$1,471
Clothing	\$1,000	\$527	\$473
Accounting/Audit	\$2,700	\$0	\$2,700
Bank Services	\$8,000	\$36	\$7,964
Consulting Services	\$5,500	\$475	\$5,025
Advertising	\$12,000	\$3,939	\$8,061
Insurance	\$6,073	\$1,695	\$4,378
Rent	\$27,191	\$3,104	\$24,087
Depreciation Expense	\$67,000	\$16,926	\$50,074
Facilities Charges	\$32,466	\$7,874	\$24,592
CEA Equipment Rental	\$81,247	\$34,312	\$46,935
Interest Payments	\$13,920	\$3,480	\$10,440
Trans Out			
General Fund	\$17,900	\$4,475	\$13,425
Internal Services	\$3,200	\$0	\$3,200
Bldg Maintenance/Janitorial	\$5,000	\$462	\$4,538
Landscape Supplies	\$36,000	\$26,106	\$9,894
Concession Supplies	\$58,500	\$16,144	\$42,356
Miscellaneous Supplies	\$3,000	\$351	\$2,649
Gas Purchases	\$13,600	\$516	\$13,084
Miscellaneous Equipment	\$5,000	\$2,839	\$2,161
Collection Services	\$1,000	\$148	\$852
Contractor Fees	\$2,000	\$890	\$2,000
Equipment Repair & Maintenance	\$5,000	\$1,169	\$3,831
Other Interfund Charges	\$3,000	\$0	\$3,000
Electric	\$22,233	\$2,918	\$19,315

Gas	\$7,350	\$2,091	\$5,259
Water	\$2,023	\$276	\$1,747
Waste Disposal/Collection	\$1,825	\$174	\$1,651
Stormwater	\$12,120	\$2,942	\$9,178
Telephone	\$2,031	\$895	\$1,136
Cellular Telephone	\$620	\$226	\$394
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	\$806,241	\$193,104	\$614,027