

# Naming Rights Opportunities Policy

### I. Purpose

The Appleton Public Library Board of Trustees (the "Board") welcomes mission-compatible financial support from the community when it is within the best interests of the library.

The Board considers the granting of Naming Rights-Opportunities the highest distinctions it can bestow.

While all donors to the <a href="mailto:linesettname">[insert name of capital campaign</a>] <a href="Building Beyond Words Capital">Building Beyond Words Capital</a>
<a href="mailto:Campaign">Campaign</a> will be recognized via a donor tier structure yet to be determined, this policy applies specifically to <a href="mailto:Nnaming rights-Opportunities">Nnaming rights-Opportunities</a> in connection with Appleton Public Library's <a href="mailto:library's [insert the name] Building Beyond Words">Building Beyond Words</a> Capital Campaign. This policy establishes a procedure in which donors shall be recognized for donations that are eligible for <a href="mailto:Nnaming rights-Opportunities">Nnaming Rights-Opportunities</a> within the <a href="mailto:Building Beyond Words">Building Beyond Words</a> Capital Campaign (see Attachment A: Menu of Naming <a href="mailto:Rights-Opportunities">Rights-Opportunities</a>).

The [insert name of capital campaign] Building Beyond Words Capital Campaign is in collaboration with the Friends of Appleton Public Library, who are carrying out the fundraising, and the City of Appleton, who is overseeing construction of the facility.

Please see the library's Gifts and Donations Policy, or contact the Friends of Appleton Public Library, for other methods of supporting the library's ongoing programs and services.

#### II. Definitions

- 1. Naming <u>rights-Opportunities</u> name of room, area, collection, space, equipment, artwork, technology or other interior or exterior space in honor or memory of living or deceased individual, corporation, foundation, or organization as grateful recognition of the Donor's gift.
- 2. Gift a voluntary and irrevocable pledge paid to the Friends of Appleton Public Library in the form of a one-time contribution, or in multiple contributions over a period of several years. Stocks can also be provided as a gift. In kind gifts may be accepted should those gifts be convertible to cash or have a value to the campaign.
- 3. [insert name of capital campaign] Building Beyond Words Capital Campaign—This is a specific campaign to renovate and expand the current library.

4. Friends of Appleton Public Library ("Friends") -The Friends are a 501(c)(3) organization whose mission is to support the library by advocating and raising funds to provide enhanced programs and services for the community.

#### III. Policy

- a. The Board has the sole and absolute discretion regarding Naming RightsOpportunities.
- b. Naming <u>rights Opportunities</u> will be memorialized in a Naming <u>Rights Opportunities</u>

  Donor Agreement which will grant Donor specified Naming <u>Rights Opportunities</u> to a

  particular space ("Named Space"), subject to acceptance of the Donor's gift and
  approval of such naming by the Board and consistent with this Policy.
- c. In no event will the Donor be provided with any decision-making power over the library on operational or capital decisions, or in any other library process or activity. The Board reserves the right to refuse gifts that are not consistent with the Capital Campaign.
- d. Gifts are being made to the Friends with the understanding that it is to be used for the [insert the name] capital campaign. Should the project not proceed, be terminated, or city funds no longer be available, the donor reserves the right to rescind the gift or redirect it towards an endowment that supports library grants.
- e. Gifts will be used to enhance, not replace the City of Appleton's existing project funding or future operational support.
- f. If the entire Gift amount is not received by the Friends as agreed upon, the Board may, in its sole discretion, remove the Donor's recognition of the Named Space and offer the Donor an alternate recognition opportunity appropriate to the total amount of the Donor's Gift.
- g. Holding of funds
  - i. Gifts to the capital campaign will be held by the Friends and will be segregated from other Library or Friends assets.
  - ii. These funds will be overseen by the Friends and distributed in agreement with the City and the Library Board for the purposes agreed upon.

# h. Acknowledgement

- i. The duration of Naming Rights-Opportunities shall be a maximum of twenty (20) years and specified in the Naming Rights-Opportunities Donor Agreement, but in no event shall extend beyond the useful life of the library or the Named Space as determined by the Library Board.
- ii. The Board reserves the right to choose the wording, size, location, and style of recognition. Visual recognition of a Named Space will adhere to library brand standards, including exterior and interior signage, logos, letterhead, and all other representations of the library's identity.

## i. Modification

 The library may make changes to signage to maintain and update facilities but will make efforts to ensure that the signage still reflects the appropriate recognition for the donor.

- ii. If during the useful life of the Named Space, the space is closed, deconstructed, destroyed, severely damaged, significantly renovated, upgraded, modified, or replaced, then the Naming Rights Opportunities shall cease. The donor, if available, and in consultation with the library, will have the right to have another space named for the duration of the Naming Rights Opportunities Donor Agreement.
- iii. Donors who request changes to their recognition signage will be considered by the Board. Changes that require additional expense will be done at the donor's expense.
- j. Termination of Naming. The Board reserves the right to alter or terminate a Naming Rights-Opportunities Donor Agreement in the following cases:
  - i. In the event of the default in payment of the gift, or
  - ii. In the unusual circumstance that the Board determines in its reasonable and good faith opinion that circumstances have changed such that accepting the gift, or the Naming chosen by the Donor would adversely affect the reputation, image, mission or integrity of the Library or the City of Appleton should there be continued association with the Donor and the continued Naming.
  - iii. Should the Naming Rights Opportunities Donor Agreement be terminated, the Board, the library and the City of Appleton shall have no further obligation or liability to the Donor and shall not be required to return any portion of the gift that has already been paid. The Board may choose an alternative recognition for the portion of the gift that has been received in its sole discretion.

#### k. Procedure

- i. All <u>Nnaming rights Opportunities</u> must be approved by the Board in accordance with the Naming <u>Rights Opportunities</u> Donor Agreement. The Library Director will provide a written summary of the <u>Nnaming rights Opportunities</u> that are recommended for approval including:
  - 1. The name of the donor and how they would like to be publicly acknowledged.
  - 2. The amount of the gift. Should the gift be a multi-year pledge, details including the dates and amounts of each gift should be itemized.
- ii. Upon approval by the Board, a Naming Rights-Opportunities Donor Agreement shall be finalized and signed by the Library Board President and a donor representative.

Reviewed by the Friends Steering Committee 4/12/2022

Approved by APL Board of Trustees 4/<del>19/</del>2022; 11/2022