

# **City of Appleton**

100 North Appleton Street Appleton, WI 54911-4799 www.appleton.org

# Meeting Agenda - Final-revised Appleton Redevelopment Authority

Wednesday, June 20, 2018

10:00 AM

Council Chambers, 6th Floor

#### SPECIAL-RESCHEDULED FROM 6-13-18 AT 10:00 AM

- 1. Call meeting to order
- 2. Roll call of membership
- Approval of minutes from previous meeting

18-0656 ARA Minutes from 4-12-18

Attachments: ARA Minutes 4-12-18.pdf

#### 4. Public Hearings/Appearances

#### 5. Action Items

<u>18-0657</u> Organizational Matters:

1. Elect Chair

2. Elect Vice-Chair

3. Set Meeting Date and Time

4. Designate a Contact Person

18-0658 Designate Chair and Vice-Chair of the ARA Exhibition Center Advisory

Committee

Attachments: ARA Advisory Committee Creation Document-Approved by ARA-12-3-14.pdf

ARA Exhibition Center Advisory Committee 2016 Appointments-May 2018.pdf

#### 6. Information Items

18-0659 Report on meeting of ARA Exhibition Center Advisory Committee held on

May 1, 2018

Attachments: ARA Exhibition Center Advisory Committee Minutes 5-1-18.pdf

18-0929 Update on 222 N. Oneida Street

Attachments: 222 N Oneida St Update Memo 6-14-18.pdf

18-0922 Final bond closing memo for the Fox Cities Exhibition Center

Attachments: Closing Memorandum for FCEC 5-1-18.pdf

#### 7. Adjournment

Notice is hereby given that a quorum of the Common Council may be present during this meeting, although no Council action will be taken.

Any questions about items on this meeting are to be directed to Karen Harkness, Director, Community and Economic Development Department at 920-832-6468.

Reasonable Accommodations for Persons with Disabilities will be made upon Request and if Feasible.



# **City of Appleton**

100 North Appleton Street Appleton, WI 54911-4799 www.appleton.org

# Meeting Minutes - Final Appleton Redevelopment Authority

Thursday, April 12, 2018

8:30 AM

**Council Chambers, 6th Floor** 

#### SPECIAL-RESCHEDULED FROM 4-11-18 AT 10:00 AM

1. Call meeting to order

Meeting called to order at 8:32 a.m.

2. Roll call of membership

Present: 5 - Higgins, Van Dyke, Downs, Brokl and Woodford

Excused: 2 - Siebers and Fisher

Others present:

John Mehan, Managing Director, Robert W. Baird & Co.

3. Approval of minutes from previous meeting

18-0486 ARA Minutes from 3-14-18

Attachments: ARA Minutes 3-14-18.pdf

Woodford moved, seconded by Van Dyke, that the Minutes be approved. Roll

Call. Motion carried by the following vote:

Aye: 5 - Higgins, Van Dyke, Downs, Brokl and Woodford

Excused: 2 - Siebers and Fisher

- 4. Public Hearings/Appearances
- 5. Action Items

<u>18-0487</u> Adoption of a Resolution authorizing the sale and issuance of bonds to

finance the Fox Cities Exhibition Center

Attachments: DRAFT Appleton RDA 2018 Exhibition Center - Authority Final Bond

Resolution.pdf

Foley & Lardner Email.pdf

FINAL Appleton RDA 2018 Exhibition Center - Authority Final Bond

Resolution.pdf

BairdFinalPricingSummary ExhibitionCenter 4-12-18.pdf

Higgins moved, seconded by Brokl, that the Report Action Item be approved.

Roll Call. Motion carried by the following vote:

Aye: 5 - Higgins, Van Dyke, Downs, Brokl and Woodford

Excused: 2 - Siebers and Fisher

#### 6. Information Items

#### 7. Adjournment

Woodford moved, seconded by Van Dyke, that the meeting be adjourned at 8:52 a.m. Roll Call. Motion carried by the following vote:

Aye: 5 - Higgins, Van Dyke, Downs, Brokl and Woodford

Excused: 2 - Siebers and Fisher

# Organization and Establishment of Exhibition Center Advisory Committee of the Appleton Redevelopment Authority

#### **ARTICLE 1- NAME**

The name of the advisory committee shall be the Exhibition Center Advisory Committee of the Appleton Redevelopment Authority ("Exhibition Center Advisory Committee", "Advisory Committee" or "Committee").

#### ARTICLE 2-PURPOSE AND ORGANIZATION

SECTION 1. Purpose- The general purpose of the Exhibition Center Advisory Committee is to represent, inform, engage and make recommendations on behalf of the stakeholders in the greater Fox Valley about the Exhibition Center Project as well as operations and management of the Exhibition Center "Center". The Committee shall strictly serve in an advisory capacity to the Appleton Redevelopment Authority ("ARA" or "Authority").

SECTION 2. Membership. The Exhibition Center Advisory Committee shall include the following: one representative from each municipality collecting hotel room tax used in part to fund the exhibition center operations [appointed by the municipality], two (2) hoteliers collecting room tax used in part to fund the exhibition center [appointed by the ARA Chairperson and approved by ARA], two (2) community members residing within a community collecting room tax used in part to fund the exhibition center operations [appointed by the ARA Chairperson and approved by ARA], one (1) member of the ARA [appointed by the ARA Chairperson] and the Executive Director of the Convention and Visitors Bureau, or designee. The City of Appleton Community and Economic Development Director, or designee thereof, shall also be a non-voting, advisory member of the Committee. The Chair and Vice-Chair of the Committee shall be designated by ARA and shall serve one year terms that may be renewed at the discretion of ARA.

Committee members, with the exception of the Executive Director of the Convention and Visitors Bureau and City of Appleton Community and Economic Development Director, or designees thereof, shall serve terms of two (2) years and may serve up to three (3) consecutive terms. However, upon establishment of this committee, the following shall serve an initial term of three years: (list half of the participating municipalities), one of the hotelier representatives and one of the community members.

- SECTION 3. Meetings and Reports- The Committee shall hold regular meetings at such times, places and dates as may be determined by its members and provide monthly reports to ARA.
- SECTION 4. Notice of Meetings- Notice of regular meetings, including the time and place, shall be provided to the members at least two business days prior to such meeting. Notice of special meetings, including the time and place therefore, shall be provided to the members at least twenty-four hours prior to such meeting. The Executive Director of the Authority shall cause

such notices to be given in person, by telephone, by mail or by email. Public notice of all Committee meetings shall be made in accordance with the appropriate provisions of the Wisconsin Open Meetings Law.

- SECTION 5. Quorum- A majority of the appointed members of the Committee shall constitute a quorum.
- SECTION 6. Official Action- A vote by a majority of Committee members at any meeting where a quorum is present shall constitute official action by the Committee.
- SECTION 7. Reimbursement; No Compensation. The members of the Committee shall receive no compensation or reimbursement for attending regular meetings or public functions.

  Reimbursement for actual expenses incurred in the performance of their duties may be provided by the Authority, upon submission of receipts, for performance of other Committee related duties requested and approved in advance by the Authority.
- SECTION 8. Committee Procedure. The Committee shall operate under the same procedural rules adopted by the Appleton Redevelopment Authority and may develop additional rules and operating procedures subject to prior approval by a majority of members of the Appleton Redevelopment Authority.

J:\Attorney\WDRD\CRB\ARA\ARA Advisory Committee Creation Document-Approved by ARA-12-3-14.doc

# **ARA Exhibition Center Advisory Committee Appointments Updated May 2018**

March   2 years   January 2020   January 2019   January 2016   January 2016   January 2016   January 2018   January 2019   January 2019   January 2016   January 2018   January 2019   January 2019   January 2016   January 2019   January 2016   January 2019   January 2016   January 2019   January 2020   J	Term	Term	Committee	Represents	Address	Phone	Email
Appleton WI 54911   Sanuary 2020   January 2019   January 2016   January 2019   January 2016   January 2016   January 2019   January 2016   January 2019   January 2016   January 2019	Started	Expires	Member	0	14011 511	200 -0- 0-00	1.10
January   January   January   January   January   January   2019   January   2016   January   2018   January   2018   January   2019   January   2016   January   2018   January   2018   January   Ja			Dana Reader	City of Appleton		920-735-9500	goodcompanyltd@aol.com
2016   January 2019   Chute   Appleton WI 54913   net	-		Pob Puokinghom	Town of Crond		020 922 1500	robert buckingham@grandebute
January   Jeans (initial)   January 2019   January 2010   January 2019   January 2010   Januar			BOD BUCKINGHAM			920-032-1399	
Nenah WI 54956   January 2019   January 2020   January 2019   January 2020   Ja		•	Doon Koufort			000 006 6404	
January 2019   January 2019   January 2019   Lee Meyerhofer   City of Kaukauna   903 Shamrock Ct.   920-360-0400   January 2020   January 2020   January 2018   January 2018   January 2018   January 2018   January 2018   January 2019   January 2		` ` `	Dean Kaulen	City of Neenan		920-886-6104	dkaulert@cl.neenan.wl.us
2016   January 2019   January 2020			Ohaala Kaasa	Village of Kinghamb		000 740 4500	
January 2016   January 2020   January 2020   Mike Vanden Berg 2016   January 2018   Mike Vanden Berg 2016   January 2019   January 2019   January 2020   January 2020   January 2020   George Dearborn Village of Fox Crossing Neenah WI 54956   January 2020	-		Chuck Kuen	Village of Kimberly		920-716-4502	ckuen@valleymanagement.com
Agricultury   200   Sanuary   2018   Mike Vanden Berg   Village of Little   Agricultury   2018   Agricultury   2018   Agricultury   2018   Agricultury   2018   Agricultury   2019   Agricultury   2016   Agricultury   2019   Agricultury   2019   Agricultury   2016   Agricultury   2016   Agricultury   2016   Agricultury   2016   Agricultury   2016   Agricultury   2019   Agricultury   2016   Agricultury   2019   Agricultury   2			Las Mayradasfan	Oits of Kardenson		000 000 0400	lee meyerhefer@keykeyne.vii.em
January 2018 Mike Vanden Berg 2016 January 2018 Chute Chute Kaukauna WI 54130 920-851-4983 presidentvandenberg@littlechutewi.org 2016 January 2019 January 2019 January 2020 George Dearborn 2016 January 2020 January 2019 Bridgewood Hotel February 2 years 2016 January 2020 Januar			Lee Meyernofer	City of Kaukauna			
January 2018   January 2018   Thomas Wilde   Town of Neenah   163 Kuettel Ct.   Neenah W1 54956   January 2019   January 2020   January 202		•	1.411 \( \)	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \			-
January 2019   January 2020   Janu			Mike Vanden Berg			920-851-4983	presidentvandenberg@littlechutewi.org
2016   January 2019   Sears   George Dearborn   Village of Fox   Crossing   Superative   Crossing   Superative   Superat							
January 2016   January 2020   January 2020   January 2019   January 2020   Janu			Thomas Wilde	Town of Neenah		920-725-0014	twilde@new.rr.com
2016   January 2020   Crossing   Neenah WI 54956   229 Beckwood La.   January 2019   January 2019   January 2019   January 2020   January 2	2016	January 2019					
January 2019   January 2020   Janu		1	George Dearborn		•	920-720-7105	gdearborn@foxcrossingwi.gov
2 years   2 years   2 years   2 years   2 years   3 years (initial)   400 W. College Ave.   400 W.	2016			Ü			
January 2020   Janu	January	3 years (initial)		City of Menasha	1229 Beechwood La.	920-730-3800	cgifford@wiscohotels.com
Sherwood WI 54169   January 2020   Sherwood WI 54169   January 2019   Bridgewood Hotel   Hotelier   1000 Cameron Way Neenah WI 54956   January 2019   Bridgewood Hotel   Hotelier   130 Patriot Dr. Little Chute WI 54140   January 2020   January 2020   January 2020   January 2020   Maria Van Laanen President of PAC   January 2019   January 2020   Walter Rugland 2 years January 2020   Walter Rugland Ret. COO of AAL January 2020   Marissa Downs (Vice Chair)   Pam Seidl   FCCVB Executive Director   Director   Appleton WI 54914   January 2020   Pass January 2020   FCCVB Executive Director   Dev Director   Appleton WI 54911   January 2020   January 2020   Tim Hanna (Chair)   Appleton MI 54911   January 2020   January 2020   Marissa Downs (Chair)   Appleton WI 54914   January 2020   January 2020   Tim Hanna (Chair)   Appleton MI 54911   January 2020   Janu	2016	January 2019	Comfort Suites		Menasha WI 54952		
January 2019 Bridgewood Hotel February 2016 January 2020 Country Inn/Suites January 2020 Country Inn/Suites January 2020 Ret. COO of AAL January 2020 Ret. COO of AAL January 2020 January 2020 January 2020 Ret. COO of AAL January 2020 January 2020 January 2020 Ret. COO of AAL January 2020 January 2020 January 2020 Ret. COO of AAL January 2020 January 2020 January 2020 January 2020 January 2020 January 2020 Ret. COO of AAL January 2020 January 2	January	2 years	Bob Benz	Village of Sherwood	N7639 Lower Cliff Rd.	920-989-1760	bobmarbenz7@aol.com
2016   January 2019   Bridgewood Hotel   Neenah WI 54956	2016	January 2020			Sherwood WI 54169		
February 2016 January 2020 Char Stankowski January 2020 Country Inn/Suites Country Inn/Suites January 2020 January 2019 Walter Rugland Ret. COO of AAL January 2016 January 2020 Ret. COO of AAL January 2020 Ret. COO of AAL January 2020 January 2020 Ret. COO of AAL January 2020 (Vice Chair) ARA Member Appleton WI 54911 S4913 Pam Seidl FCCVB Executive Director Appleton WI 54914  Non-voting Advisory Advisory Advisory Advisory Advisory Appleton Missan Director Appleton Wissan Director Director Appleton Wissan Director Director Director Appleton Wissan Director Directo	January	3 years (initial)	Rich Batley	Hotelier	1000 Cameron Way	920-720-8000	rich@rbhospitality.com
2016   January 2020   Country Inn/Suites   Little Chute WI 54140   3 years (initial)   January 2019   President of PAC   Community Member   Appleton WI 54911   22 years   January 2020   Ret. COO of AAL   ARA Member   Appleton WI 54914   Secondary 2016   January 2020   Vice Chair)   Pam Seidl	2016	January 2019	Bridgewood Hotel		Neenah WI 54956		
2016   January 2020   Country Inn/Suites   Little Chute WI 54140   3 years (initial)   January 2019   President of PAC   Community Member   Appleton WI 54911   22 years   January 2020   Ret. COO of AAL   ARA Member   Appleton WI 54914   Secondary 2020   ARA Member   Appleton WI 54914   Secondary 2020   ARA Member   ARA Member   Appleton WI 54914   Secondary 2020   Ara Member   Appleton WI 54914   Appleton WI 54911   Appleton Org	February	2 years	Char Stankowski	Hotelier	130 Patriot Dr.	920-788-8080	c.stankowski@cisappleton.com
2016   January 2019   President of PAC   Appleton WI 54911   January 2020   Author Ret. COO of AAL   Sundary 2020   ARA Member   ARA Member   Appleton WI 54914   January 2020   January 2020   ARA Member   ARA Member   Appleton WI 54914   January 2020   ARA Member   ARA Member   Appleton WI 54913   January 2020   January 2020   ARA Member   ARA Member   Appleton WI 54913   January 2020   Appleton WI 54913   January 2020   Appleton WI 54914   Ara Member   Appleton WI 54914   January 2020   Appleton WI 54914   Appleton WI 54914   Appleton WI 54914   Appleton WI 54914   Appleton WI 54911   Appleton WI	2016	January 2020	Country Inn/Suites		Little Chute WI 54140		
January 2020 Ret. COO of AAL ARA Member Appleton WI 54914  January 2020 Pam Seidl FCCVB Executive Director Voting Advisory member  Non-voting Advisory Member Ret. COO of AAL Aran Member January 2020 Ret. COO of AAL Aran Member Appleton WI 54911  ARA Member 6625 N. Smoketree Pass Appleton WI 54913  FCCVB Executive Director Appleton WI 54914  FCCVB Executive Director Appleton WI 54914  Non-voting Advisory member Appleton Mayor Tim Hanna (Chair)  Appleton Mayor 100 N. Appleton St. Appleton St. Appleton St. Appleton WI 54911	January	3 years (initial)	Maria Van Laanen	Community Member	400 W. College Ave.	920-730-3787	mvanlaanen@foxcitiespac.com
2016   January 2020   Ret. COO of AAL   Appleton WI 54914	2016	January 2019	President of PAC	•	Appleton WI 54911		
2016   January 2020   Ret. COO of AAL   Appleton WI 54914	January	2 years	Walter Rugland	Community Member	1225 W. Cedar Street	920-830-9999	walterrugland@gmail.com
2016   January 2020   (Vice Chair)   Appleton WI 54913     920-734-3358   pseidl@foxcities.org	2016	January 2020	Ret. COO of AAL	·	Appleton WI 54914		
Pam Seidl FCCVB Executive Director 3433 W. College Ave. Appleton WI 54914  Non-voting Advisory member  Non-voting Advisory Mon-voting Advisory Mon-voting Advisory Mon-voting Advisory Mon-voting Advisory Mon-voting Advisory  Non-voting Advisory	January	2 years	Marissa Downs	ARA Member	6625 N. Smoketree Pass	920-602-6679	downs@commonwealthco.net
Non- voting Advisory member  Non- voting Advisory member  Non- voting Advisory member  Tim Hanna Advisory Advisory Appleton Mayor Appleton WI 54911  Appleton WI 54911  Appleton WI 54911  Appleton St. Appleton St. Appleton St. Appleton St. Appleton St. Appleton St. Appleton WI 54911  Appleton WI 54911  Appleton WI 54911	2016	January 2020	(Vice Chair)		Appleton WI 54913		
Non-voting Advisory member  Non- voting Advisory member  Tim Hanna (Chair)  Karen Harkness  Community/Econ Dev Director  100 N. Appleton St. Appleton St. Appleton WI 54911  100 N. Appleton St. Appleton WI 54911			Pam Seidl	FCCVB Executive	3433 W. College Ave.	920-734-3358	pseidl@foxcities.org
voting Advisory memberDev DirectorAppleton WI 54911Non- voting AdvisoryTim Hanna (Chair)Appleton Mayor (Chair)100 N. Appleton St. Appleton WI 54911920-832-6400tim.hanna@appleton.org				Director	Appleton WI 54914		
Advisory member  Non- voting Advisory  Appleton Mayor (Chair)  Appleton Mayor Appleton St. Appleton WI 54911  Non- voting Advisory  Appleton WI 54911	Non-		Karen Harkness	Community/Econ	100 N. Appleton St.	920-832-6408	karen.harkness@appleton.org
memberImage: Non-voting AdvisoryTim Hanna (Chair)Appleton Mayor Appleton Mayor (Chair)100 N. Appleton St. Appleton WI 54911920-832-6400tim.hanna@appleton.org	voting			Dev Director	Appleton WI 54911		
memberImage: Non-voting AdvisoryTim Hanna (Chair)Appleton Mayor Appleton Mayor (Chair)100 N. Appleton St. Appleton WI 54911920-832-6400tim.hanna@appleton.org	_						
Non-voting Advisory Tim Hanna (Chair) Appleton Mayor Appleton WI 54911 920-832-6400 tim.hanna@appleton.org							
voting (Chair) Appleton WI 54911			Tim Hanna	Appleton Mayor	100 N. Appleton St.	920-832-6400	tim.hanna@appleton.org
Advisory							
	_						
memper	member						



# City of Appleton

100 North Appleton Street Appleton, WI 54911-4799 www.appleton.org

# Meeting Minutes - Final Appleton Redevelopment Authority Exhibition Center Advisory Committee

Tuesday, May 1, 2018 1:00 PM Council Chambers

1. Call meeting to order

Meeting called to order at 1:02 p.m.

2. Roll call of membership

Kaufert arrived at 1:03 p.m.

Present: 13 - Kaufert, Kuen, Gifford, Seidl, Harkness, Buckingham, Chairperson Hanna,

Vanden Berg, Dearborn, Benz, Stankowski, Rugland and Downs

Excused: 5 - Wilde, Batley, Van Laanen, Reader and Meyerhofer

Others present: Linda Garvey, Radisson Paper Valley Hotel

3. Approval of minutes from previous meeting

18-0614 ARA Exhibition Center Advisory Committee Minutes from 3-6-18

Attachments: ARA Exhibition Center Advisory Committee Minutes 3-6-18.pdf

Seidl moved, seconded by Dearborn, that the Minutes be approved. Roll Call. Motion carried by the following vote:

Aye: 10 - Kuen, Gifford, Seidl, Buckingham, Vanden Berg, Dearborn, Benz,

Stankowski, Rugland and Downs

Excused: 6 - Kaufert, Wilde, Batley, Van Laanen, Reader and Meyerhofer

Recused: 2 - Harkness and Chairperson Hanna

#### 4. Public Hearings/Appearances

18-0615 Any Public Participation

There was no public participation.

<u>18-0616</u> Linda Garvey of the Radisson Paper Valley Hotel presenting the Fox

Cities Exhibition Center booking summary, feedback received from groups that have already used the Fox Cities Exhibition Center, and an

update on the Radisson Paper Valley Hotel renovations

Attachments: FCEC Booking Recap April 2018.pdf

This Appearance was presented and discussed.

#### 5. Action Items

#### 6. Information Items

18-0639 Fox Cities Exhibition Center activity and economic impact provided by

Pam Seidl of the Fox Cities Convention & Visitors Bureau

This Presentation was presented and discussed.

18-0619 3-D Video of the Fox Cities Exhibition Center

Attachments: Fox Cities Exhibition Center Virtual Tour

This Presentation was presented.

18-0617 Reappointments to ARA Exhibition Center Advisory Committee

ARA Exhibition Center Advisory Committee 2016 Appointments-Feb

2018.pdf

This Presentation was presented.

<u>18-0621</u> Upcoming Meeting Dates and Times

Tuesday, July 10, 2018 at 1:00 p.m.

Tuesday, September 4, 2018 at 1:00 p.m.

Tuesday, November 6, 2018 at 1:00 p.m.

This Presentation was presented.

#### 7. Adjournment

Benz moved, seconded by Stankowski, that the meeting be adjourned at 1:45 p.m. Roll Call. Motion carried by the following vote:

Aye: 11 - Kaufert, Kuen, Gifford, Seidl, Buckingham, Vanden Berg, Dearborn, Benz,

Stankowski, Rugland and Downs

Excused: 5 - Wilde, Batley, Van Laanen, Reader and Meyerhofer

Recused: 2 - Harkness and Chairperson Hanna



# MEMORANDUM

...meeting community needs...enhancing quality of life."

TO: Appleton Redevelopment Authority

FROM: Matt Rehbein, Economic Development Specialist

DATE: June 14, 2018

RE: 222 N. Oneida Street - Demolition/Remediation Update

Demolition activities started on the 222 N. Oneida Street building on May 22, 2018. The demolition, remediation, and site restoration is complete as of this week.

Despite ten (10) soil borings completed in the parking lot area during our due diligence, we discovered approximately 1,500 tons of contaminated material over and above the originally estimated 600 tons. One of the contaminated areas extended to the west of the property line, and excavation ceased at the property line. We believe that all contaminated soil on-site was removed; however, we are still awaiting lab reports from samples taken to confirm. Until the lab reports are received, we cannot be certain of the desired "clean closure" status or what requirements for ongoing monitoring may be required by the DNR.

In addition, old foundations were discovered during excavation, resulting in additional unforeseen costs. As excavation was completed, staff followed the Procurement Policy Change Order procedure as applicable under Sec. IV.P.(2).(e).

We calculated an estimate per ton of contaminated material for disposal which includes, removal, hauling, and tipping fees of \$42.95/ton. It should be noted, this is only an estimate as assumptions were made regarding tons per cubic yard of material. In addition, there will be additional costs for sampling and hours on-site for engineers. Based on information known to date, budget estimates to follow:

2,100 tons - 600 tons (original estimate)	=	1,500 tons extra material
1,500 tons @ \$42.95	=	\$64,425
Cost to remove foundations	=	\$4,582
Additional samples and testing	=	\$1,50 <u>0</u>
Total Additional Costs	=	<u>\$70,507</u>
(Less) anticipated contingency	=	(\$14,58 <u>4)</u>
Total Over Originally Approved Expenditure	=	\$55,923

### **Overall Impact on the ARA Budget:**

ARA account balance on March 7, 2018	=	\$312,000
Anticipated costs to complete project	=	(\$132,257)
Contingency	=	(\$14,584)
Additional costs	=	(\$55,923)
Remaining ARA Balance Estimate	=	\$109,236

Please note, these are the best estimates based on information to date. Once soil samples come back and are reviewed by our engineers and the DNR, we will be able to provide a full picture of what will be required on site.

# **CLOSING MEMORANDUM (Issuance Costs - Fox Cities Exhibition Center Project)**

Robert W. Baird - Underwriter Fee		\$477,975.00
Foley & Lardner - Bond Counsel Fee		\$120,000.00
Reinhart Boerner Van Deuren - Underwriter's C	ounsel Fee	\$50,000.00
Standard & Poor's - Rating Agency Fee		\$26,000.00
First American Title - Title Insurance		\$16,325.00
Robert W. Baird - Underwriter Expenses		\$9,709.01
Associated Trust Co - Trustee Fee		\$2,500.00
	TOTAL	<u>\$702,509.01</u>