

### **City of Appleton**

100 North Appleton Street Appleton, WI 54911-4799 www.appleton.org

# Meeting Agenda - Final-revised Fox Cities Transit Commission

Wednesday, July 27, 2016 3:00 PM Council Chambers, 6th Floor

- 1. Call meeting to order
- 2. Roll call of membership
- 3. Approval of minutes from previous meeting

<u>16-1172</u> Approval of Minutes from Previous Meeting

Attachments: Minutes 05-26-16.pdf

### 4. Public Hearings/Appearances

<u>16-1173</u> Public Participation on Agenda Items

### 5. Action Items

| <u>16-1174</u> | Approval of Payments   |
|----------------|--|
|                | Attachments: Check Register 05-19-16 through 06-10-16.pdf Check Register 06-11-16 through 07-18-16.pdf |
| <u>16-1175</u> | Acceptance of Two Federal Transit Administration Bus and Bus Facilities Capital Grants                 |
|                | Attachments: FCTC Grant acceptance memo 5539 - 2016.pdf  |
| <u>16-1176</u> | Acceptance of 2016 WISDOT Capital Funds Transfer to Operating Grant                                    |
|                | Attachments: FCTC Grant acceptance memo WISDOT transfer - 2016.pdf                                     |
| <u>16-1177</u> | Northern Winnebago Dial-A-Ride Proposal Rejection and New Process                                      |
|                | Attachments: NWDAR RFP Rejection and New Process.pdf   |

6.

| <u>16-1178</u> | Outagamie County Rural Transportation Proposal Rejection and New Process       |
|----------------|--|
|                | Attachments: OutCo Rural RFP Rejection and New Process.pdf                     |
| <u>16-1179</u> | Outagamie County Specialized Transportation Proposal Rejection and New Process |
|                | Attachments: OutCo Spclzd RFP Rejection and New Process.pdf                    |
| <u>16-1180</u> | Northern Winnbago Dial-A-Ride Temporary Six Month Extension                    |
|                | Attachments: NWDAR 6mos extension Dec 2016.pdf                                 |
| <u>16-1181</u> | Outagamie County Rural Transportation Temporary Six Month Extension            |
|                | Attachments: OutCo Rural Temp ext thru 12-16.pdf                               |
| <u>16-1182</u> | Outagamie County Specialized Transportation Temporary Six Month Extension      |
|                | Attachments: OutCo Spclzd Temp ext 12-16.pdf                                   |
| Information    | Items  |
| <u>16-1184</u> | May and June Ridership and Revenue   |
|                | Attachments: May Ridership and Revenue.pdf                                     |
|                | June Ridership and Revenue.pdf   |
| <u>16-1185</u> | Valley Transit 2015 Audit  |
|                | Attachments: Baker Tilly Letter.pdf  |
|                | Appleton Valley Transit 2015 Comm Rept FINAL.pdf                               |
|                | Appleton Valley Transit 2015 FS FINAL.pdf                                      |
| <u>16-1186</u> | May and June Financials  |
|                | Attachments: May Financials.pdf  |
|                | June Financials.pdf  |
| <u>16-1187</u> | Key Performance Indicators   |

Attachments: KPI Q2 2016.pdf

| <u>16-1188</u> | Social Media Update                                    |
|----------------|--|
|                | Attachments: VT Social Media Update to FCTC_072716.pdf |
| <u>16-1189</u> | Information Systems Update                             |
| <u>16-1190</u> | Manager's Report                                       |
| <u>16-1191</u> | Pending Items  |

Attachments: Pending Items.pdf

### 7. Adjournment

Reasonable Accommodations for Persons with Disabilities will be made upon Request and if Feasible.

Any questions regarding this agenda, please contact Daniel Sandmeier at 920.832.5800.

### Minutes - Fox CitiesTransit Commission May 25, 2016

**Commissioners Present** 

Chairperson Chuck Rundquist

Vice Chairperson Kyle Lobner

Bob Buckingham Carol Kasimor

George Dearborn

Jeff McCabe

Joel Gregozeski

Larry Carey Linda Stoll

Alderperson Matthew Reed

Rick Detienne

Sonia Barham

Travis Parish

**Commissioners Excused** 

Carolyn Mewhorter

Trish Nau

Valley Transit Staff

Daniel Sandmeier, Interim General Manager

Debra Ebben, Administrative Services

Manager

Nikki Voelzke, Community Relations

Specialist

Amy Erickson, Paratransit Coordinator

Lisa Laughlin, Communications Technician

Morgan VanDeurzen, Marketing Intern

**Others Present** 

Emily Truman, Assistant City Attorney

Chairperson Chuck Rundquist called the meeting to order at 3:00 p.m.

There was a brief introduction of the new commission member, Larry Carey.

### APPROVAL OF MINUTES

There being no question or corrections to the minutes of the April 27, 2016 meeting, Commissioner Bob Buckingham moved that the minutes be approved which was seconded by Commissioner Linda Stoll. The minutes were approved (12/0).

Commissioner Joel Gregozeski arrived at 3:01 p.m.

### **APPEARANCES**

### Public Participation on Agenda Items

Mr. Ed Miller of Grand Chute made a public appearance with suggestions to improve ridership and information supplied to riders through Valley Transit's Riders Guide and advertising.

### **ACTION ITEMS**

### Approval of Payments

Administrative Services Manager, Deb Ebben presented the check register for the period 04/17/16 through 05/18/16. There being no questions or discussion of the items on the check register, a motion was made by Commissioner Joel Gregozeski and seconded by Commissioner Kyle Lobner to accept the payments 04/17/16 through 05/18/16. The motion carried (13/0).

## Authorization to Award a Contract to Lamers Bus Lines for the Provision of Downtown Trolley Service

Interim General Manager, Daniel Sandmeier reported that the 2016 Downtown Trolley Service contract with Lamers Bus Lines would remain at the 2015 rate of \$72.29 per hour. A motion was made by Commissioner Rick Detienne and seconded by Commissioner Kyle Lobner to award a contract to Lamers Bus Lines for the provision of Downtown Trolley Service. The motion carried (13/0).

### **Octoberfest Fares**

At the April 2016 Fox Cities Transit Commission meeting the commission requested that Valley Transit staff review a variety of options for the level of fare collection associated with Octoberfest. After reviewing all the options Valley Transit recommended continuation of the Octoberfest fares at \$0.25. A motion was made by Commissioner Rick Detienne and seconded by Commissioner Linda Stoll continue Octoberfest fares at \$0.25. The motion carried (13/0).

### **INFORMATION ITEMS**

## Approval to Exercise Option Year Two for New Hope Contract for the Provision of Ancillary Paratransit Service

Mr. Sandmeier reported that Valley Transit and New Hope Center have agreed to exercise the second option year at the current price of \$2.11/mile.

### April Ridership and Revenue

Mr. Sandmeier reported that April ridership was following national trends. At the end of April ridership was down 6.6% year-to-date. Mr. Sandmeier believes that the lower gas prices and increased employment are contributing factors for lower ridership. The year-to-date revenue is up 1.1% over 2015.

### **April Financials**

Ms. Ebben reported that Valley Transit remains under budget in both revenue and expenses.

### **Valley Transit Summer Programs**

Community Relations Specialist, Nikki Voelzke gave a brief summary of the events Valley Transit will be sponsoring for the summer of 2016. Ride and Read begins in June and runs every Wednesday June through August. The lunchtime concert series will continue again this year. Local bands will be performing at the Transit Center every Wednesday June through August. The Trolley will also be returning this year. The Trolley will operate Thursday and Friday evenings and all day Saturday June through Octoberfest Saturday. Mile of Music, Mile 4 will be held August 4 – 7 with the "band bus" running Thursday through Saturday, 1:00 – 11:00 p.m. Valley Transit will also have a bus and a historical display at the Appleton Juneteenth Celebration held Sunday, June 19<sup>th</sup> at City Park.

### Manager's Report

Mr. Sandmeier reported that management is working on some route redesign & detour issues. The detour on route 16 going to North High School seems to be working well. With the Thompson Center closing many of the programs have moved to St. Bernadette's. A detour on route 11 similar to the route 16 detour may need to be implemented to accommodate the relocation of these programs.

Mr. Sandmeier addressed the question of expanding route 12 to Grand Chute Town Hall. At present it would mean 3 additional service miles, 8 minutes per loop with no convenient place to turn around and substantial route restructuring. Valley Transit will monitor the growth in the area.

Mr. Sandmeier shared that Valley Transit has come from 3<sup>rd</sup> place to win the Most Improved Safety Record Award in our division with Transit Mutual Insurance.

### **Pending Items**

There are no new pending items.

ADJOURNMENT
The next meeting will be held on Wednesday, June 22, 2016 at 3:00 p.m. The meeting adjourned at 3:44 p.m.

Respectfully submitted,

Mr Daniel Sandmeier, Interim General Manager

### Check Register with General Ledger Accounts Check Date 05/19/16 thru 06/10/16

Page Date

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| Check<br>No. | Check<br>Date | Payee<br>Number | Payee Name        | Voucher<br>Number                              | Explanation<br>-Remark-   |             | Bus.<br>Unit                                 | Acct                                 | Sub | Subl   | Voucher<br>Amount                               | Dis<br>Take |
|--------------|---------------|-----------------|-------------------|--|---|-------------|--|--------------------------------------|-----|--|---|-------------|
| 522583       | 05/25/16      | 182019          | CALUMET COUNTY DE |  | service/fares<br>service/fares  | 1,419.74-   |  | 4875<br>6408                         |     | 1818<br>1818                                 | 2,601.54  |             |
| total        |               |                 |                   |  |   |             |  |                                      |     |  | 1,419.74  |             |
| 522584       |               | 35801           | CALUMET COUNTY TR |  | balance state assist<br>balance federal assi<br>excess local share<br>excess local share<br>excess local share                        | 54,534.72-  | 580<br>580<br>580                            | 2470<br>2470<br>2470<br>2470<br>2470 |     |  | 8,583.00<br>7,370.00<br>38,086.83<br>494.89     |             |
| total        |               |                 |                   |  |   |             |  |                                      |     |  | 54,534.72                                       |             |
| 522590       |               | 23940           | CITY OF KAUKAUNA  | 365659<br>365659<br>365659<br>365659<br>365659 | balance state assist<br>balance federal assi<br>excess local share<br>excess local share<br>excess local share                        | 32,863,24-  | 580<br>580<br>580                            | 2470<br>2470<br>2470<br>2470<br>2470 |     |  | 15,350.87<br>12,714.00<br>4,798.37              |             |
| total        |               |                 |                   |  |   |             |  |                                      |     |  | 32,863.24                                       |             |
| 522591       |               | 14488           | CITY OF MENASHA   | 365660<br>365660<br>365660<br>365660<br>365660 | balance state assist<br>balance federal assi<br>excess local share<br>excess local share<br>excess local share                        | 56,489.02-  | 580<br>580<br>580                            | 2470<br>2470<br>2470<br>2470<br>2470 |     |  | 26,131.09<br>21,642.00<br>8,715.93              |             |
| total        |               |                 |                   |  |   |             |  |                                      |     |  | 56,489.02                                       |             |
| 522592       |               | 14111           | CITY OF NEENAH    | 365661<br>365661<br>365661                     | balance state assist<br>balance federal assi<br>excess local share<br>excess local share<br>excess local share                        | 116,762.63- | 580<br>580<br>580                            | 2470<br>2470<br>2470<br>2470<br>2470 |     |  | 53.898.13<br>44.638.00<br>16.077.90<br>2.148.60 |             |
| total        |               |                 |                   |  |   |             |  |                                      |     |  | 116,762.63                                      |             |
| 522593       |               | 264719          | COMMUNITY CARE    | 365662<br>365662<br>365662<br>365662<br>365662 | balance federal assi<br>excess local share<br>excess local share  | 97,822.50-  | 580<br>580<br>580                            | 2470<br>2470<br>2470<br>2470<br>2470 |     |  | 11,787.54<br>70,965.18<br>15,069.78             |             |
| total        |               |                 |                   |  |   |             |  |                                      |     |  | 97,822.50                                       |             |
| 522604       |               | 162886          | FOX VALLEY CAB    | 365547<br>365547<br>365547<br>365547<br>365547 | April nw-dar fares<br>April nw-dar heritag<br>April nw-dar fares t<br>April nw-dar neenah<br>April nw-dar heritag<br>April nw-dar tom | 7,463.00-   | 5860<br>5860<br>5860<br>5860<br>5860<br>5860 | 4875<br>4875<br>6408<br>6408         |     | 1813<br>1813<br>1813<br>1813<br>1813<br>1813 |   |             |
| total        |               |                 |                   |  |   |             |  |                                      |     |  | 7,463.00  |             |
| 522617       |               | 152178          | KIDZ KAB, LLC     | 365553<br>365553                               | call a ride<br>call a ride  | 39.00-      | 5860<br>5860                                 |                                      |     | 1814<br>1814                                 | 6.00-<br>45.00                                  | DED 03      |
| total        |               |                 |                   |  |   |             |  |                                      |     |  | 39.00   |             |
| 522619       |               | 17806           | KOBUSSEN BUSES, L | 365554   | rural/fares<br>rural/fares<br>sheltered workshop  | 54,960.66-  | 5860<br>5860<br>5860                         | 6408                                 |     | 1809   | 3,204.00-<br>15,133.14<br>43,031.52             |             |
| total        |               |                 |                   |  |   |             |  |                                      |     |  | 54,960.66                                       |             |
| 522620       |               | 264727          | LAKELAND CARE DIS | 365668   | excess local share  | 35,548.18-  | 580  | 2470                                 |     |  | 35,548.18                                       | =           |
| total        |               |                 |                   |  |   |             |  |                                      |     |  | 35,548.18                                       |             |
| 522621       |               | 18850           | LAKESHORE CLEANER | 365558<br>365559                               | salt<br>snow removal  | 315.65-     | 5830<br>5830                                 |                                      |     |  | 53.73<br>90.00                                  |             |

| Check<br>No. | Check<br>Date | Payee<br>Number | Payee Name        | Voucher<br>Number  | Explanation<br>-Remark-   |             | Bus.<br>Unit   |  | Sub | Sub1   | Voucher<br>Amount  | Dis<br>Take           |
|--------------|---------------|-----------------|-------------------|--|---|-------------|--|--|-----|--|--|-----------------------|
| total        |               |                 |                   |  |   |             |  |  |     |  | 143.73   |                       |
| 522622       |               | 18438           | LEVENHAGEN OIL CO | 365560   | fuel  | 12,793.56-  | 5840   | 6322   |     |  | 11,512.50  |                       |
| total        |               |                 |                   |  |   |             |  |  |     |  | 11,512.50  |                       |
| 522627       |               | 163969          | MOHAWK MANUFACTUR | 365565   | bus parts   | 118.08-     | 5820   | 6326   |     |  | 118.08   |                       |
| total        |               |                 |                   |  |   |             |  |  |     |  | 118.08   |                       |
| 522629       |               | 268787          | NEW FLYER PARTS   | 365567<br>365568   | bus parts<br>bus parts<br>bus parts<br>bus parts  | 1,549.57-   | 5820<br>5820   | 6326<br>6326<br>6326<br>6326   |     |  | 556.96<br>527.88<br>453.14<br>11.59  |                       |
| total        |               |                 | 24                |  |   |             |  |  |     |  | 1,549.57   |                       |
| 522630       |               | 116759          | NEW HOPE CENTER,  | 365570   | service   | 16.004.35-  | 5860   | 6408   |     | 1815   | 16,004.35  | D. W. (1) The Co. (1) |
| total        |               |                 |                   |  |   |             |  |  |     |  | 16,004.35  |                       |
| 522631       |               |                 |                   | 365670   | excess local share  | 2.930.97-   | 580  | 2470   |     |  | 2,930.97   |                       |
| total        |               |                 |                   |  |   |             |  |  |     |  | 2,930.97   |                       |
| 522638       |               | 13346           | OUTAGAMIE COUNTY  | 365673<br>365673<br>365673   | balance state assist<br>balance federal assi<br>excess local share<br>excess local share<br>excess local share  | 416,837.91- | 580<br>580<br>580  | 2470<br>2470<br>2470<br>2470<br>2470   |     |  | 104,244.00<br>88,523.00<br>220,186.72<br>3,240.45<br>643.74  |                       |
| total        |               |                 |                   |  |   |             |  |  |     |  | 416,837.91   |                       |
| 522645       |               | 246271          | RUNNING, INC.     | 365619<br>365619<br>365619<br>365619<br>365619<br>365619<br>365619<br>365620<br>365620<br>365620<br>365620<br>365620<br>365620<br>365620<br>365620<br>365620<br>365620<br>365620<br>365620<br>365620<br>365620<br>365620 | Connector ESH Fuel escalator/deesc VTII Premium VTII Agency Basic Tick. Local Prem. Tick Local VTII Basic Community Care OC Family Care WC Community Care CC IRIS Tickets VTII Cash Fares | 166,287.34- | 580<br>5860<br>5860<br>5860<br>5860<br>5860<br>5860<br>5860<br>5 | 6408<br>2131<br>2131<br>4230<br>4875<br>4875<br>4875<br>6408<br>6408<br>2130<br>2132<br>2132<br>2132<br>2132<br>2132<br>2132<br>4230<br>4230<br>4230<br>4230<br>4230<br>4230<br>4230<br>42 |     | 1819<br>1820<br>1819<br>1820<br>1819<br>1820<br>1819<br>1819 | 1,921.20 1,923.00 420.00 420.00- 1,029.00- 6,120.00- 891.00- 1,032.00- 9,840.00 30,515.20 378.20- 7,842.00 17,056.80 12,851.20 8,599.50 10,078.80 11,103.20- 5,017.35- 1,711.20- 3,618.95- 34.977.60- 4,652.40- 135,768.00 1,458.16- 492.00- 1,986.45 1,211.25 |                       |
| total        |               |                 |                   |  |   |             |  |  |     |  | 166,287.34   |                       |
| 522655       |               | 93981           | TOWN OF BUCHANAN  |  | excess local share  | 19,032.03-  | 580<br>580<br>580  | 2470<br>2470<br>2470<br>2470<br>2470   |     |  | 8.687.02<br>7,194.00<br>3,151.01   |                       |
| total        |               |                 |                   |  |   |             |  |  |     |  | 19,032.03  |                       |
| 522656       |               | 20538           | TOWN OF GRAND CHU | 365680   | balance state assist  | 186,430.56- | 580  | 2470   |     |  | 84,869.02  |                       |

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| Check<br>No. | Check<br>Date | Payee<br>Number | Payee Name        | Voucher<br>Number  | Explanation<br>-Remark-  | Payment<br>Amount | Bus.<br>Unit                 |  | Sub                   | Subl | Voucher<br>Amount                                    | Dis<br>Take |
|--------------|---------------|-----------------|-------------------|--|--|-------------------|------------------------------|--|-----------------------|------|--|-------------|
| 522656       | 05/25/16      | 20538           | TOWN OF GRAND CHU | 365680<br>365680<br>365680<br>365680                     | balance federal assi<br>excess local share<br>excess local share<br>excess local share                         | 186,430.56-       | 580<br>580                   | 2470<br>2470<br>2470<br>2470                 |                       |      | 70,288.00<br>31,273.54                               |             |
| total        |               |                 |                   |  |  |                   |                              |  |                       |      | 186,430.56   |             |
| 522657       |               | 37604           | TOWN OF MENASHA   | 365681<br>365681<br>365681<br>365681<br>365681           | balance state assist<br>balance federal assi<br>excess local share<br>excess local share<br>excess local share | 70,279.98-        | 580<br>580<br>580            | 2470<br>2470<br>2470<br>2470<br>2470         |                       |      | 31.749.34<br>26.295.00<br>12.136.24<br>99.40         |             |
| total        |               |                 |                   |  |  |                   |                              |  |                       |      | 70,279.98  |             |
| 522659       |               | 8942            | ULTIMATE CLEANING | 365682<br>365683   | cleaning<br>cleaning   | 31,417.17-        |                              | 6599<br>6599                                 |                       |      | 85.92<br>474.60                                      |             |
| total        |               |                 |                   |  |  |                   |                              |  |                       |      | 560.52   |             |
| 522665       |               | 17890           | VILLAGE OF KIMBER | 365687<br>365687<br>365687<br>365687<br>365687           | balance state assist<br>balance federal assi<br>excess local share<br>excess local share<br>excess local share | 23,254.29-        | 580<br>580<br>580            | 2470<br>2470<br>2470<br>2470<br>2470<br>2470 |                       |      | 10,602.12<br>8,781.00<br>3,871.17                    |             |
| total        |               |                 |                   |  |  | 8)                |                              |  |                       |      | 23,254.29  |             |
| 522666       |               | 7915            | VILLAGE OF LITTLE | 365688<br>365688<br>365688<br>365688<br>365688           | balance state assist<br>balance federal assi<br>excess local share<br>excess local share<br>excess local share | 24,206.60-        | 580<br>580<br>580            | 2470<br>2470<br>2470<br>2470<br>2470         |                       |      | 11,185.46<br>9,263.00<br>3,758.14                    |             |
| total        |               |                 |                   |  |  |                   |                              |  |                       |      | 24,206.60  |             |
| 522668       |               | 37022           | WE ENERGIES       | 365633   | 6404-083-107   | 7,751.13-         | 5810                         | 6413   | 2                     |      | 5.31   |             |
| total        |               |                 |                   |  |  |                   |                              |  |                       |      | 5.31   |             |
| 522671       |               |                 |                   | 365636<br>365636<br>365636<br>365636<br>365636           | 7216-827-232 Elec<br>7216-827-232 Gas<br>5028-442-903<br>5070-604-479<br>0425-072-359                          | 110,308.37-       | 5810<br>5810<br>5810         | 6413<br>6413<br>6413<br>6413                 | 1<br>2<br>1<br>2      |      | 1,363.62<br>90.60<br>2,525.64<br>804.65<br>322.14    |             |
| total        |               |                 |                   |  |  |                   |                              |  |                       |      | 5,106.65   |             |
| 522679       |               | 7780            | WINNEBAGO COUNTY  | 365695<br>365695<br>365695<br>365695<br>365695           | balance state assist<br>balance federal assi<br>excess local share<br>excess local share<br>excess local share | 120,552.33-       | 580<br>580<br>580            | 2470<br>2470<br>2470<br>2470<br>2470         |                       |      | 48,271.00<br>41,260.00<br>30,327.17<br>694.16        |             |
| total        |               |                 | . 12              |  |  |                   | 8                            |  |                       |      | 120,552.33   |             |
| 522689       |               | 262932          | IRIS FINANCIAL SE | 365667   | excess local share   | 16,846.69-        | 580                          | 2470   |                       |      | 16,846.69  |             |
| total        |               |                 |                   |  |  |                   |                              |  |                       |      | 16,846.69  |             |
| 522741       | 06/01/16      | 252304          | GENFARE, DIVISION | 365750   | G/A PRINT ENCIDE MAC   | 733.29-           | 580                          | 2160   |                       |      | 733.29   |             |
| total        |               |                 |                   |  |  |                   |                              |  |                       |      | 733.29   |             |
| 522779       |               | 18711           | RICOH USA, INC.   | 365729<br>365729<br>365729<br>365730<br>365730<br>365730 | VT Lease<br>VT Copies<br>VT Copies<br>VT Lease<br>VT Copies<br>VT Copies                                       | 11,915.83-        | 5810<br>5810<br>5810<br>5810 | 6320<br>6320<br>6320<br>6320<br>6320<br>6320 | 1<br>1<br>1<br>1<br>1 |      | 215.48<br>35.72<br>19.74<br>31.34<br>184.14<br>36.65 |             |
| total        |               |                 |                   |  |  |                   |                              |  |                       |      | 523.07   |             |

### Check Register with General Ledger Accounts

|              |               |                 | ,                 | Check Reg<br>Chec | ister with General Led<br>k Date 05/19/16 thru 06 | ger Accounts<br>5/10/16 |              |              |     | Page<br>Date |                    | 4<br>/16/16 |
|--------------|---------------|-----------------|-------------------|-------------------|---|-------------------------|--------------|--------------|-----|--------------|--------------------|-------------|
| Check<br>No. | Check<br>Date | Payee<br>Number | Payee Name        | Voucher<br>Number | Explanation<br>-Remark-                           | Payment<br>Amount       | Bus.<br>Unit |              | Sub | Sub1         | Voucher<br>Amount  | Dis<br>Take |
| 522821       | 06/08/16      | 224354          | ABC COMPANIES     | 365947            | bus parts   | 641.80-                 | 5820         | 6326         |     |              | 641.80             |             |
| total        |               |                 |                   |                   |   |                         |              |              |     |              | 641.80             |             |
| 522824       |               | 302990          | APPLETON MONTHLY  | 365864<br>365865  | april 2016<br>may 2016                            | 700.00-                 |              | 6412<br>6412 |     |              | 350.00<br>350.00   |             |
| total        |               |                 |                   |                   |   |                         |              |              |     |              | 700.00             | 1515.5.55   |
| 522866       |               | 35641           | GARROW OIL CORPOR | 365877            | fuel  | 12,082.34-              | 5840         | 6322         |     |              | 12,082.34          |             |
| total        |               |                 |                   |                   |   |                         |              |              |     |              | 12,082.34          |             |
| 522868       |               | 162894          | GILLIG LLC        | 365881            | bus parts   | 267.00-                 | 5820         | 6326         |     |              | 267.00             |             |
| total        |               |                 |                   |                   |   |                         |              |              |     |              | 267.00             |             |
| 522899       |               | 162907          | MCI SERVICE PARTS | 365988            | bus parts   | 39.50-                  | 5820         | 6326         |     |              | 39.50              |             |
| total        |               |                 |                   |                   |   |                         |              |              |     |              | 39.50              |             |
| 522904       |               | 163969          | MOHAWK MANUFACTUR | 365991            | bus parts   | 129.52-                 | 5820         | 6326         |     |              | 129.52             |             |
| total        |               |                 |                   |                   |   |                         |              |              |     |              | 129.52             |             |
| 522905       |               | 281851          | MORNING STAR GARD | 365992<br>365992  | plant maint<br>plant maint                        | 1.658.00-               |              | 6308<br>6454 | 99  |              | 1,120.50<br>537.50 |             |
| total        |               |                 |                   |                   |   |                         |              |              |     |              | 1,658.00           |             |
| 522908       |               | 128670          | NIELSON COMMUNICA | 365993            | tc radio base repair                              | 93.75-                  | 5820         | 6418         |     |              | 93.75              |             |
| total        | -10           |                 |                   |                   |   |                         |              |              |     |              | 93.75              |             |

250763 ST ELIZABETH HOSP 365904 april ada certs 2,780.00- 5850 6599

522926

total

total

2,780.00

2,780.00 ------

559,210.37

### Check Register with General Ledger Accounts Check Date 06/11/16 thru 07/18/16

Page

Date 07/19/16 Obj Check Voucher **Explanation** Check Payee Payment Bus. Sub Voucher Dis Unit Acct Sub1 No. Date Number Payee Name Number -Remark-Amount Amount Take 522971 06/15/16 290618 APPLETON ROCK SCH 366049 rock the transit cen 200.00- 5810 6412 200.00 total 200.00 522972 366050 rock the transit cen 5810 6412 200.00 total 200.00 522973 rock the transit cen 5810 6412 200.00 total 200.00 522974 366052 5810 6412 rock the transit cen 200.00 total 200.00 522975 366053 rock the transit cen 5810 6412 200.00 total 200.00 522976 366054 rock the transit cen 5810 6412 200.00 total 200.00 522982 58712 AT&T 472.75-5810 6413 7 366139 6/16 security system 189.10 total 189.10 522995 182019 CALUMET COUNTY DE 366058 local share 489.51-5860 4230 1818 47.16 366058 fares 5860 4875 1818 1,293.50-366058 service 5860 6408 1818 1.735.85 total 489.51 523008 296614 DERCKS, SCOTT R 366068 rock the transit cen 150.00-5810 6412 150.00 total 150.00 523009 366069 5810 6412 150.00 rock the transit cen total 150.00 2,128.00-523022 162886 FOX VALLEY CAB 366074 april nw-dar fares, 7.825.00-5860 4875 1816 129.50-366074 april nw-dar fares, 5860 4875 1816 476.00-366074 5860 4875 1816 april nw-dar fares. 8,217.00 366074 april nw-dar fares, 5860 6408 1813 5860 6408 366074 april nw-dar fares, 1813 499.50 366074 april nw-dar fares, 5860 6408 1813 1,842.00 7,825.00 total 523036 152178 KIDZ KAB, LLC 366076 call a ride 65.00-5860 4875 1814 10.00-366076 call a ride 5860 6408 1814 75.00 total 65.00 523037 17806 KOBUSSEN BUSES, L 366077 54,778.02-5860 4875 3,126.00rural fares 366077 rural fares 5860 6408 1809 14,872.50 366078 sheltered workshop 5860 6408 1808 43,031.52 54,778.02 total 523039 196091 KWIK TRIP, INC 366079 fuel 1.398.17-5820 6322 254.66 366079 fuel 5840 6322 1.143.51 total 1,398.17 523057 268787 NEW FLYER PARTS 366084 bus parts 314.18-5820 6326 314.18 total 314.18 523058 116759 NEW HOPE CENTER. 1815 15.909.40 366085 may 2016 service 15.909.40- 5860 6408

| Check<br>No. | Check<br>Date | Payee<br>Number | Payee Name        | Voucher<br>Number  | Explanation<br>-Remark-  | Payment<br>Amount | Bus. Obj<br>Unit Acc  | Sub<br>t                    | Sub1   | Voucher<br>Amount   | Dis<br>Take |
|--------------|---------------|-----------------|-------------------|--|--|-------------------|---|-----------------------------|--|---|-------------|
| total        |               |                 |                   |  |  |                   |   |                             |  | 15,909.40   |             |
| 523077       |               | 303167          | REYNOLDS, COURTNE | 366090   | rock the transit cen   | 200.00-           | 5810 641  | 2                           |  |   |             |
| total        |               |                 |                   |  |  |                   |   |                             |  | 200.00  |             |
| 523078       |               | 297166          | SIMS, NICHOLAS    | 366091<br>366092   | rock the transit cen rock the transit cen  | 300.00-           | 5810 641<br>5810 641  | 2                           |  | 150.00<br>150.00  |             |
| total        |               |                 |                   |  |  |                   |   |                             |  | 300.00  | *****       |
| 523172       | 06/22/16      | 246271          | RUNNING, INC.     | 366367<br>366367<br>366367<br>366367<br>366367<br>366367<br>366367<br>366367<br>366367<br>366367<br>366367<br>366367<br>366368<br>366368<br>366368<br>366368<br>366368<br>366368<br>366368<br>366368<br>366368<br>366368 | VTII Premium VTII Agency Basic Tick. Local Prem. Tick Local Prem. Tick Local VTII Basic Community Care OC Family Care WC Community Care CC IRIS Tickets VTII Cash Fares VT II Fuel Escalator Elderly Fares Sunday Fares Elderly Sunday Connector Tickets Agency Local Share Agency Local Share Connector ESA Fares Connector ESH Fares ESA Ticket Revenue ESH Ticket Revenue Connector ESA Connector ESA Connector ESA Connector ESA |                   | 580 213<br>580 213<br>580 213<br>5850 423<br>5850 423<br>5850 423<br>5850 487<br>5850 640<br>5860 640<br>5860 640<br>5860 640 | 222300005588855881105555888 | 1805<br>1805<br>1805<br>1806<br>1807<br>1819<br>1820<br>1819<br>1820<br>1819 | 4.292.80-<br>133.515.00<br>1.389.66-<br>500.00-<br>979.00-<br>2.018.75<br>1.437.35<br>1.878.00<br>405.00-<br>1.186.00-<br>5.592.00- |             |
| total        |               |                 |                   |  |  |                   |   |                             |  | 161,283.89  |             |
| 523208       | 06/29/16      | 224354          | ABC COMPANIES     | 366478   | bus parts  | 139.37-           | 5820 632  | 6                           |  | 139.37  |             |
| total        |               |                 |                   |  |  |                   |   |                             |  | 139.37  |             |
| 523212       |               | 166174          | AMERICAN PUBLIC T | 366480   | subscription renewal   | 75.00-            | 5810 630  | 2                           |  | 75.00   |             |
| total        |               |                 |                   |  |  |                   |   |                             |  | 75.00   |             |
| 523250       |               | 35641           | GARROW OIL CORPOR | 366493<br>366494   | diesel fuel<br>diesel fuel   | 24,109.38-        | 5840 632<br>5840 632  |                             |  | 11,861.95<br>12,247.43  |             |
| total        |               |                 |                   |  |  |                   |   |                             |  | 24,109.38   |             |
| 523252       |               | 162894          | GILLIG LLC        | 366495<br>366496   |  | 88.50-            | 5820 632<br>5820 632  |                             |  | 26.00<br>62.50  |             |
| total        |               | m a             |                   |  |  |                   |   |                             |  | 88.50   |             |
| 523273       |               | 163969          | MOHAWK MANUFACTUR | 366507   | bus parts  | 374.40-           | 5820 632  | 6                           |  | 374.40  |             |
| total        |               |                 |                   |  |  |                   |   |                             |  | 374.40  |             |
| 523281       |               | 268787          | NEW FLYER PARTS   | 366508   | bus parts  | 3,689.73-         | 5820 632  | 6                           |  | 3,689.73  |             |
| total        |               |                 |                   |  |  |                   |   |                             |  | 3,689.73  |             |
| 523296       |               | 18711           | RICOH USA, INC.   | 366317   | VT Lease<br>VT Copies<br>VT Copies   | 7,389.66-         | 5810 632<br>5810 632<br>5810 632  | 0 1                         |  | 31.34<br>174.13<br>38.85  |             |
| total        |               |                 |                   |  |  |                   |   |                             |  | 244.32  | 5,-13-E)    |

| Check<br>No. | Check<br>Date | Payee<br>Number | Payee Name        | Voucher<br>Number          | Explanation<br>-Remark-                                  | Payment<br>Amount | Bus.<br>Unit |                      | Sub         | Sub1                 | Voucher<br>Amount                   | Dis<br>Take |
|--------------|---------------|-----------------|-------------------|----------------------------|--|-------------------|--------------|----------------------|-------------|----------------------|-------------------------------------|-------------|
| 523302       | 06/29/16      | 250763 S        | ST ELIZABETH HOSP | 366517                     | may ada certs  | 3,060.00-         | 5850         | 6599                 |             |                      | 3,060.00                            |             |
| total        |               |                 |                   |                            |  |                   |              |                      |             |                      | 3,060.00                            |             |
| 523321       |               | 184111 V        | VOITH TURBO, INC. | 366457                     | bus parts  | 10,652.72-        | 5820         | 6326                 |             | 1800                 | 10,652.72                           |             |
| total        |               |                 |                   |                            |  |                   |              |                      |             |                      | 10,652.72                           |             |
| 523324       |               | 37022 W         | NE ENERGIES       | 366459<br>366459<br>366459 | 7216-827-232 Elec<br>7216-827-232 Gas<br>5028-442-903    | 97,844.64-        | 5810         | 6413<br>6413         | 1<br>2<br>1 |                      | 1.452.39<br>11.61                   |             |
|              |               |                 |                   | 366459                     | 5070-604-479<br>0425-072-359                             |                   | 5810         | 6413<br>6413         | 2           |                      | 139.88<br>452.63                    |             |
| total        |               |                 |                   |                            |  |                   |              |                      |             |                      | 2,056.51                            |             |
| 523325       |               |                 |                   | 366460                     | 6404-083-107   | 2,151.60-         | 5810         | 6413                 | 2           |                      | 9.90                                |             |
| total        |               |                 |                   |                            |  |                   |              |                      |             |                      | 9.90                                |             |
| 523350       | 07/06/16      | 224354 A        | ABC COMPANIES     | 366415                     | bus parts  | 6.30-             | 5820         | 6326                 |             |                      | 6.30                                |             |
| total        |               |                 |                   |                            |  |                   |              |                      |             |                      | 6.30                                |             |
| 523408       |               | 219791 L        | LETTER PUBLICATIO | 366762                     | subscription renewal                                     | 349.00-           | 5810         | 6302                 |             |                      | 349.00                              |             |
| total        |               |                 |                   |                            |  |                   |              |                      |             |                      | 349.00                              |             |
| 523418       |               | 268787 N        | NEW FLYER PARTS   | 366763                     | bus parts  | 224.52-           | 5820         | 6326                 |             |                      | 224.52                              |             |
| total        |               |                 |                   |                            |  |                   |              |                      |             |                      | 224.52                              |             |
| 523450       |               | 173534 T        | TRAPEZE SOFTWARE  | 366765                     | annual contract  | 9,546.00-         | 580          | 1601                 |             |                      | 9,546.00                            |             |
| total        |               |                 |                   |                            |  |                   |              |                      |             |                      | 9,546.00                            |             |
| 523452       |               | 8942 L          | JLTIMATE CLEANING | 366441<br>366442           | cleaning<br>cleaning                                     | 31,564.01-        |              | 6599<br>6599         |             |                      | 474.60<br>85.92                     |             |
| total        |               |                 |                   |                            |  |                   |              |                      |             |                      | 560.52                              |             |
| 523496       | 07/13/16      | 58712 A         | AT&T              | 366808                     | 7/16 security system                                     | 476.65-           | 5810         | 6413                 | 7           |                      | 190.66                              |             |
| total        |               |                 |                   |                            |  |                   |              |                      | 2           |                      | 190.66                              |             |
| 523503       |               | 182019 0        | CALUMET COUNTY DE | 366777<br>366777<br>366777 | june local share<br>june services/fares<br>june services | 569.34-           | 5860         | 4230<br>4875<br>6408 |             | 1818<br>1818<br>1818 | 313.99<br>1,763.60-<br>2,018.95     |             |
| total        |               |                 |                   |                            |  |                   |              |                      |             |                      | 569.34                              |             |
| 523522       |               | 17806 K         | KOBUSSEN BUSES, L | 366782<br>366782<br>366783 | june rural<br>june rural<br>june sheltered works         | 57,235.26-        | 5860         | 4875<br>6408<br>6408 |             | 1809<br>1809<br>1808 | 3,174.00-<br>15,328.62<br>45,080.64 |             |
| total        |               |                 |                   |                            |  |                   |              |                      |             |                      | 57,235.26                           |             |
| 523523       |               | 196091 K        | WIK TRIP, INC     |                            | staff fuel<br>hydrid fuel                                | 1,313.08-         |              | 6322<br>6322         |             |                      | 214.00<br>1,099.08                  | 78          |
| total        |               |                 |                   |                            |  |                   |              |                      |             |                      | 1,313.08                            |             |
| 523533       |               | 116759 N        | NEW HOPE CENTER,  | 366788                     | june services  | 20,224.35-        | 5860         | 6408                 |             | 1815                 | 20,224.35                           |             |
| total        |               |                 |                   |                            |  |                   |              |                      |             |                      | 20,224.35                           |             |
|              |               |                 |                   |                            |  |                   |              |                      |             |                      |                                     |             |
| total        |               |                 |                   |                            |  |                   |              |                      |             |                      | 378,971.13                          |             |



June 13, 2016

To: Fox Cities Transit Commission

**Finance Committee** 

From: Debra Ebben

Administrative Services Manager

Subject: Acceptance of two Federal Transit Administration Bus and Bus Facilities capital grants of \$645,905.

### Background:

Prior to MAP-21 and the 2010 census, Valley Transit received capital money from the State of Wisconsin through an allocation of funds distributed to each state by the Federal Transit Administration (FTA). Now that Valley Transit's urban area is considered to be large (over 200,000), we receive a direct apportionment of FTA funds for our capital needs. Valley Transit's 2015 apportionment was \$268,804 and the 2016 apportionment is \$247,920; which we have applied for directly from the FTA. The FTA provides these funds as an 80/20 grant; 80% grant funded and 20% local match. Valley Transit has applied for the funding and intends to use it to replace one old, fully depreciated bus with more than 500,000 miles. These funds will be combined with the existing budgeted funds from 2014 and 2013 to purchase a total of three buses. The local share will be paid out of Valley Transit's depreciation fund. The costs associated with this grant are as follows:

80% funding from FTA: \$516,724 20% local match (depreciation account): \$129,181 Total eligible project cost: \$645,905

### Recommendation:

That the Transit Commission and the Finance Committee accept the Federal Transit Administration capital grants for \$645,905 (\$516,724 federal, \$129,181 from Valley Transit's depreciation reserve) and that Valley Transit's spending authority for 2016 be modified to include the new capital funds.



July 18, 2016

To: Fox Cities Transit Commission

**Finance Committee** 

From: Debra Ebben

Administrative Services Manager

Subject: Acceptance of 2016 WISDOT Capital funds transfer to Operating Grant.

### Background:

Valley Transit is a direct recipient of Federal Transit Administration (FTA) Capital funds through the 5339 grant program. Wisconsin Department of Transportation (WISDOT) also receives FTA Capital funds to distribute to the Tier B properties throughout Wisconsin. WISDOT has transferred Valley Transits apportionment to us through our federal operating grant.

Valley Transit's 2016 apportionment is \$88,244; which we have applied for directly from the FTA. The FTA provides these funds as an 80/20 grant; 80% grant funded and 20% local match. Valley Transit has applied for the funding and intends to use it to replace the roof at the Transit Center and use the remaining funds to replace infrared heaters in the maintenance shop. The local share will be paid out of Valley Transit's depreciation fund. The costs associated with this grant are as follows:

80% funding from FTA: \$88,244
20% local match (depreciation account): \$22,061
Total eligible project cost: \$110,305

### **Recommendation:**

That the Transit Commission and the Finance Committee accept the 2016 WISDOT Capital funds transfer \$110,305 (\$88,244 federal, \$22,061 from Valley Transit's depreciation reserve) and that Valley Transit's spending authority for 2016 be modified to include the new capital funds.



To: Fox Cities Transit Commission

From: Amy Erickson, Paratransit Coordinator/Operations Supervisor

Subject: Northern Winnebago Dial A Ride RFP Rejection and new process

In May, Valley Transit issued a Request for Proposal to provide Northern Winnebago Dial A Ride Service. While reviewing submitted proposals on June 11, 2016, Valley Transit discovered that the three million dollars of increased umbrella insurance coverage recommended by the City of Appleton imposed unreasonable business requirements for bidders which is a violation of Federal Procurement Regulations. Therefore, Valley Transit is proposing to reject all proposals, revise RFP language, and restart the RFP process.

The six month temporary contract with Fox Valley Cab expires on June 30, 2016. The original contract was for three years beginning in 2011 thru 2013, with two one-year options. Valley Transit exercised the second option year in 2015, and the Fox Cities Transit Commission approved the request for a Temporary 6 month Extension to complete the RFP process. That contract expires on June 30, 2016, and Valley Transit has worked out a proposal with Fox Valley Cab to continue to provide Northern Winnebago Dial A Ride service for a temporary six month period beginning July 1, 2016 through December 31, 2016.

Recommendation: That the Fox Cities Transit Commission authorize Valley Transit to reject June 11, 2016

Outagamie County Rural Transportation Services RFP proposals and begin a new RFP process.



To: Fox Cities Transit Commission

From: Amy Erickson, Paratransit Coordinator/Operations Supervisor

Subject: Outagamie County Rural Transportation RFP Rejection and new process

In May, Valley Transit issued a Request for Proposal to provide Rural Demand Response Paratransit Service. While reviewing submitted proposals on June 11, 2016, Valley Transit discovered that the three million dollars of increased umbrella insurance coverage recommended by the City of Appleton imposed unreasonable business requirements for bidders which is a violation of Federal Procurement Regulations. Therefore, Valley Transit is proposing to reject all proposals, revise RFP language, and restart the RFP process.

The Outagamie County Rural Transportation Service Temporary Contract with Kobussen Buses, Ltd. expires on June 30, 2016. The original contract was for three years beginning in 2011 thru 2013, with two one-year options. Valley Transit exercised the second option year in 2015, and the Fox Cities Transit Commission approved the request for a Temporary 6 month Extension to complete the RFP process. That contract expires on June 30, 2016, and Valley Transit is working with the current provider to negotiate a cost to continue to provide coverage of the Rural Service for a temporary six month period beginning July 1, 2016 through December 31, 2016.

Recommendation: That the Fox Cities Transit Commission authorize Valley Transit to reject June 11, 2016

Outagamie County Rural Transportation Services RFP proposals and begin a new RFP process.



To: Fox Cities Transit Commission

From: Amy Erickson, Paratransit Coordinator/Operations Supervisor

**Subject: Outagamie County Specialized Transportation RFP Rejection and new process** 

In May, Valley Transit issued a Request for Proposal to provide Specialized Transportation Service in Outagamie County. While reviewing submitted proposals on June 11, 2016, Valley Transit discovered that the three million dollars of increased umbrella insurance coverage recommended by the City of Appleton imposed unreasonable business requirements for bidders which is a violation of Federal Procurement Regulations. Therefore, Valley Transit is proposing to reject all proposals, revise RFP language, and restart the RFP process.

The Outagamie County Specialized Transportation Service Temporary Contract with Kobussen Buses, Ltd. expires on June 30, 2016. The original contract was for three years beginning in 2011 thru 2013, with two one-year options. Valley Transit exercised the second option year in 2015, and the Fox Cities Transit Commission approved the request for a Temporary 6 month Extension to complete the RFP process. That contract expires on June 30, 2016, and Valley Transit is working with the current provider to negotiate a cost to continue to provide coverage of the Specialized Transportation Service for a temporary six month period beginning July 1, 2016 through December 31, 2016.

Recommendation: That the Fox Cities Transit Commission authorize Valley Transit to reject June 11, 2016 Specialized Transportation Services RFP proposals and begin a new RFP process.



To: Fox Cities Transit Commission

From: Amy Erickson, Paratransit Coordinator/Operations Supervisor

Subject: Approval to Extend Northern Winnebago Dial-a-Ride Service with Fox Valley Cab

The Northern Winnebago Dial-a-Ride service is a demand responsive ambulatory transportation service designed for persons aged 60 and over who reside within the City of Neenah, City of Menasha, the Town of Menasha, or within the "Heritage Area" which consists of areas of the City of Appleton which lie within Winnebago County. Trips are provided at a reduced cost to persons who reside in these areas.

The Northern Winnebago Dial-a-Ride Service six month Temporary Extension with Fox Valley Cab expires on June 30, 2016. The original contract was for three years beginning in 2011 through 2013, with two one-year options. Valley Transit exercised the second option year in 2015, with the Fox Cities Transit Commission approving a temporary six month extension through June 30, 2016 to complete the RFP process.

Due to the rejection of proposals from that RFP process, and the need to revise insurance language based upon discovery of an insurance increase restricting bidders, Valley Transit is asking for a temporary Six (6) month extension, to complete another RFP process.

Fox Valley Cab has agreed to continue to operate the Northern Winnebago Dial-a-Ride service under the existing contract, at no cost increase through December 31, 2016 to allow time for another RFP process to be completed and the appropriate approvals given.

Recommendation: Approve Six (6) Month Temporary Extension of the Northern Winnebago Dial-a-Ride service with Fox Valley Cab July 1, 2016 through December 31, 2016.



July 13, 2016

To: Fox Cities Transit Commission

From: Amy Erickson, Paratransit Coordinator/Operations Supervisor

Subject: Approval to Extend Outagamie County Rural Service Contract with Kobussen Buses, Ltd.

The Outagamie County Rural service is a demand responsive transportation service designed for seniors and disabled persons who reside in the rural areas of Outagamie County. The Temporary Extension to provide Outagamie County Rural Service Contract with Kobussen Buses, Ltd. expired on June 30, 2016. The original contract was for three years beginning in 2011 through 2013, with two one-year options. Valley Transit exercised the second option year in 2015 and then entered into the Temporary six month extension on January 1, 2016 to provide enough time to complete a RFP process.

Due to the rejection of proposals from that RFP process, and the need to revise insurance language based upon the discovery of an insurance increase restricting bidders, Valley Transit is asking for a temporary Six (6) month extension to complete another RFP Process.

Kobussen Buses, Ltd. has agreed to continue to operate the Outagamie County Rural Service under the existing contract at an increased price of 1% through December, 2016 to allow time for another RFP process to be completed, and receive the appropriate approvals.

Recommendation: Approve Six (6) Month Temporary Extension of the Outagamie County Rural Service with Kobussen Buses, Ltd. effective July 1, 2016 through December 31, 2016.



July 19, 2016

To: Fox Cities Transit Commission

From: Amy Erickson, Paratransit Coordinator/Operations Supervisor

Subject: Approval to Extend Outagamie County Specialized Transportation Service with Kobussen Buses, Ltd.

The Outagamie Specialized Transportation service is a shared ride transit service for disabled clients of Outagamie County, Family Care, and IRIS. The service provides transportation to and from the client's residence to one of several predefined worksites, including Valley Packaging Industries, Goodwill, and Innovative Services.

The Outagamie County Specialized Transportation Service with Kobussen Buses, Ltd. expires on December 31<sup>st</sup>, 2015. The original contract was for one year beginning in 2013, with two one-year options. Valley Transit exercised the second option year in 2015, with the Fox Cities Transit Commission approving a temporary six month extension through June 30, 2016 to provide enough time to complete a RFP process.

Due to the rejection of proposals from that RFP process, and the need to revise insurance language based upon the discovery of an insurance increase restricting bidders, Valley Transit is asking for a temporary Six (6) month extension to complete another RFP process.

Kobussen Buses, Ltd. has agreed to continue to operate the Outagamie County Specialized Transportation Service under the existing contract at an increased price of 1% through December 31, 2016 to allow time for another RFP process to be completed and the appropriate approvals given.

Recommendation: Approve Six (6) Month Temporary Extension of the Outagamie County Specialized Transportation service with Kobussen Buses, Ltd. through December 31, 2016.

# COMPARATIVE RIDERSHIP BY FARE CATEGORY

|   | Connecti  | Connecting the Fox Cities                                  | ng the Fox Cities                                | Ē                          | STE                |               |              |            |              | EEWEI         |             |         |         | RES            | S               |         |          |         |
|---|---|--|--|----------------------------|--------------------|---------------|--------------|------------|--------------|---------------|-------------|---------|---------|----------------|-----------------|---------|----------|---------|
|   | REGULAR CASH  | YOUTH CASH   | S\D C∀SH   | REGUALR 10 RIDE            | S/D 10 RIDE TICK   | 30 DVA BEG    | HTUOY YAG 08 | 30 DAY S/D | DAYPASS SOLD | DAYPASSES RED | YOUTH GROUP | αSΑΑ    | FVTC    | OTHER SPEC. FA | BOIN GIA9 LATOT | FREE    | ЯЭЧЅИАЯТ |         |
| January-15  | 9,276   | 483  | 3,733  | 9,077                      | 4,517              | 9,511         | 406          | 11,308     | 559          | 1,958         | 9           | 20,685  | 5,873   | 367            | 77,762          | 1,512   | 13,964   | 93,238  |
| January-16  | 7,515   | 1,763  | 3,338  | 6,521                      | 3,592              | 7,958         | 1,039        | 10,259     | 567          | 2,279         | 3           | 17,615  | 7,006   | 577            | 70,032          | 1,145   | 12,120   | 83,297  |
| % CHG   | -19.0%  | 265.0%   | -10.6%   | -28.2%                     | -20.5%             | -16.3%        | 155.9%       | -9.3%      | 1.4%         | 16.4%         | -66.7%      | -14.8%  | 19.3%   | 57.2%          | -9.9%           | -24.3%  | -13.2%   | -10.7%  |
| February-15   | 8,026   | 568  | 3,616  | 7,637                      | 3,959              | 8,816         | 562          | 10,662     | 580          | 2,044         | 5           | 20,958  | 8,747   | 403            | 76,583          | 1,178   | 12,678   | 90,439  |
| February-16   | 7,767   | 1,771  | 3,521  | 6,686                      | 3,493              | 8,202         | 1,034        | 11,144     | 750          | 2,825         | 14          | 17,177  | 8,973   | 593            | 73,950          | 1,083   | 12,247   | 87,280  |
| % CHG   | -3.2%   | 211.8%   | -2.6%  | -12.5%                     | -11.8%             | -7.0%         | 84.0%        | 4.5%       | 29.3%        | 38.2%         | 180.0%      | -18.0%  | 2.6%    | 47.1%          | -3.4%           | -8.1%   | -3.4%    | -3.5%   |
| March-15  | 8,843   | 1,106  | 4,079  | 7,960                      | 4,612              | 9,771         | 796          | 12,357     | 597          | 2,237         | 26          | 20,538  | 8,908   | 317            | 82,147          | 1,498   | 13,271   | 96,916  |
| March-16  | 8,110   | 2,168  | 4,004  | 6,918                      | 4,410              | 8,483         | 1,069        | 12,280     | 809          | 3,371         | 17          | 15,369  | 8,405   | 371            | 75,784          | 1,310   | 13,354   | 90,448  |
| % CHG   | -8.3%   | 96.0%  | -1.8%  | -13.1%                     | -4.4%              | -13.2%        | 34.3%        | -0.6%      | 35.5%        | 50.7%         | -34.6%      | -25.2%  | -5.6%   | 17.0%          | -7.7%           | -12.6%  | 0.6%     | -6.7%   |
| April-15  | 8,754   | 1,173  | 4,189  | 6,601                      | 4,180              | 9,105         | 771          | 12,478     | 650          | 2,487         | 45          | 18,147  | 9,117   | 320            | 78,017          | 1,666   | 15,153   | 94,836  |
| April-16  | 7,533   | 2,110  | 3,789  | 6,648                      | 4,196              | 8,722         | 1,094        | 11,243     | 696          | 3,046         | 160         | 17,324  | 8,427   | 486            | 75,474          | 1,744   | 12,594   | 89,812  |
| % CHG   | -13.9%  | 79.9%  | -9.5%  | 0.7%                       | 0.4%               | -4.2%         | 41.9%        | -9.9%      | 7.1%         | 22.5%         | 255.6%      | -4.5%   | -7.6%   | 51.9%          | -3.3%           | 4.7%    | -16.9%   | -5.3%   |
| May-15  | 7,754   | 1,339  | 3,637  | 6,076                      | 4,096              | 8,686         | 523          | 12,159     | 633          | 2,609         | 75          | 18,591  | 7,402   | 265            | 73,845          | 1,946   | 13,408   | 89,199  |
| May-16  | 7,111   | 2,174  | 3,603  | 5,621                      | 3,790              | 8,449         | 854          | 11,359     | 720          | 2,887         | 2           | 16,889  | 7,871   | 405            | 71,735          | 2,755   | 12,000   | 86,490  |
| % CHG   | -8.3%   | 62.4%  | -0.9%  | -7.5%                      | -7.5%              | -2.7%         | 63.3%        | -6.6%      | 13.7%        | 10.7%         | -97.3%      | -9.2%   | 6.3%    | 52.8%          | -2.9%           | 41.6%   | -10.5%   | -3.0%   |
| YTD2015   | 42,653  | 4,669  | 19,254   | 37,351                     | 21,364             | 45,889        | 3,058        | 58,964     | 3,019        | 11,335        | 160         | 98,919  | 40,047  | 1,672          | 388,354         | 7,800   | 68,474   | 464,628 |
| YTD 2016  | 38,036  | 9,986  | 18,255   | 32,394                     | 19,481             | 41,814        | 5,090        | 56,285     | 3,542        | 14,408        | 196         | 84,374  | 40,682  | 2,432          | 366,975         | 8,037   | 62,315   | 437,327 |
| % CHG   | -10.8%  | 113.9%   | -5.2%  | -13.3%                     | -8.8%              | -8.9%         | 66.4%        | -4.5%      | 17.3%        | 27.1%         | 22.5%       | -14.7%  | 1.6%    | 45.5%          | -5.5%           | 3.0%    | -9.0%    | -5.9%   |
| June-15   | 7,930   | 2,654  | 3,871  | 6,234                      | 3,866              | 8,922         | 941          | 11,740     | 650          | 2,864         | 31          | 3,591   | 4,724   | 6              | 58,024          | 1,858   | 14,432   | 74,314  |
| June-16   | 0   | 0  | 0  | 0                          | 0                  | 0             | 0            | 0          | 0            | 0             | 0           | 0       | 0       | 0              | 0               | 0       | 0        | 0       |
| % CHG   | -100.0%   | -100.0%  | -100.0%  | -100.0%                    | -100.0%            | -100.0%       | -100.0%      | -100.0%    | -100.0%      | -100.0%       | -100.0%     | -100.0% | -100.0% | -100.0%        | -100.0%         | -100.0% | -100.0%  | -100.0% |
| July-15   | 8,428   | 2,462  | 3,789  | 6,424                      | 4,020              | 8,581         | 1,155        | 12,147     | 707          | 3,464         | 138         | 3       | 4,814   | 2              | 56,134          | 2,066   | 12,434   | 70,634  |
| July-16   | 0   | 0  | 0  | 0                          | 0                  | 0             | 0            | 0          | 0            | 0             | 0           | 0       | 0       | 0              | 0               | 0       | 0        | 0       |
| % CHG   | -100.0%   | -100.0%  | -100.0%  | -100.0%                    | -100.0%            | -100.0%       | -100.0%      | -100.0%    | -100.0%      | -100.0%       | -100.0%     | -100.0% | -100.0% | -100.0%        | -100.0%         | -100.0% | -100.0%  | -100.0% |
| August-15   | 8,651   | 2,665  | 3,901  | 7,556                      | 4,102              | 8,408         | 1,755        | 11,993     | 656          | 2,803         | 22          | 63      | 5,738   | 10             | 58,323          | 1,708   | 12,282   | 72,313  |
| August-16   | 0   | 0  | 0  | 0                          | 0                  | 0             | 0            | 0          | 0            | 0             | 0           | 0       | 0       | 0              | 0               | 0       | 0        | 0       |
| % CHG   | -100.0%   | -100.0%  | -100.0%  | -100.0%                    | -100.0%            | -100.0%       | -100.0%      | -100.0%    | -100.0%      | -100.0%       | -100.0%     | -100.0% | -100.0% | -100.0%        | -100.0%         | -100.0% | -100.0%  | -100.0% |
| September-15  | 16,393  | 1,522  | 3,703  | 6,419                      | 3,931              | 7,914         | 910          | 11,425     | 696          | 2,886         | 32          | 14,044  | 10,353  | 392            | 80,620          | 3,268   | 11,677   | 95,565  |
| September-16  | 0   | 0  | 0  | 0                          | 0                  | 0             | 0            | 0          | 0            | 0             | 0           | 0       | 0       | 0              | 0               | 0       | 0        | 0       |
| % CHG   | -100.0%   | -100.0%  | -100.0%  | -100.0%                    | -100.0%            | -100.0%       | -100.0%      | -100.0%    | -100.0%      | -100.0%       | -100.0%     | -100.0% | -100.0% | -100.0%        | -100.0%         | -100.0% | -100.0%  | -100.0% |
| October-15  | 8,614   | 1,996  | 4,294  | 6,805                      | 4,486              | 9,121         | 1,474        | 13,712     | 841          | 3,393         | 0 (0/AIC#   | 17,028  | 11,981  | 512            | 84,257          | 2,993   | 13,723   | 100,973 |
| October-16  | 0   | 0  | 0  | 0                          | 0                  | 0             | 0            | 0          | 0            | 0             |             | 0       | 0       | 0              | 0               | 0       | 0        | 0       |
| % CHG   | -100.0%   | -100.0%  | -100.0%  | -100.0%                    | -100.0%            | -100.0%       | -100.0%      | -100.0%    | -100.0%      | -100.0%       |             | -100.0% | -100.0% | -100.0%        | -100.0%         | -100.0% | -100.0%  | -100.0% |
| November-15   | 7,554   | 1,981  | 4,003  | 5,856                      | 3,972              | 8,587         | 1,158        | 11,385     | 698          | 2,622         | 8           | 18,010  | 10,294  | 495            | 76,623          | 1,444   | 12,383   | 90,450  |
| November-16   | 0   | 0  | 0  | 0                          | 0                  | 0             | 0            | 0          | 0            | 0             | 0           | 0       | 0       | 0              | 0               | 0       | 0        | 0       |
| % CHG   | -100.0%   | -100.0%  | -100.0%  | -100.0%                    | -100.0%            | -100.0%       | -100.0%      | -100.0%    | -100.0%      | -100.0%       | -100.0%     | -100.0% | -100.0% | -100.0%        | -100.0%         | -100.0% | -100.0%  | -100.0% |
| December-15   | 7,673   | 2,167  | 4,202  | 5,844                      | 3,794              | 8,361         | 1,022        | 11,821     | 727          | 2,860         | 27          | 14,958  | 8,986   | 404            | 72,846          | 1,365   | 12,456   | 86,667  |
| December-16   | 0   | 0  | 0  | 0                          | 0                  | 0             | 0            | 0          | 0            | 0             | 0           | 0       | 0       | 0              | 0               | 0       | 0        | 0       |
| % CHG   | -100.0%   | -100.0%  | -100.0%  | -100.0%                    | -100.0%            | -100.0%       | -100.0%      | -100.0%    | -100.0%      | -100.0%       | -100.0%     | -100.0% | -100.0% | -100.0%        | -100.0%         | -100.0% | -100.0%  | -100.0% |
| **Under (Key D) recorded as Reg. Cash as Library Foundation paying after the fact. **Under (Key D) recorded as Reg. Cash ****Other tickets sold include single ride reg, single ride S/D, freedom pass ****Traŋʒ{EGningoute | e recorded as<br>ecorded as R<br>old include sir<br>include sir | Reg. Cash e<br>eg. Cash<br>igle ride reg,<br>ଫୁଟମୁଫୁଟ୍ଲିଫ୍ | as Library Fot<br>single ride S/<br>90ff Rus Whe | Indation paying, freedom p | ng after the frass | act.<br>bers. |              |            |              |               |             |         |         |                |                 |         |          |         |

| >                                      |        | aunavar latot               | \$83,376.85<br>\$56,647.94<br>-32.1% | \$58,551.18<br>\$57,768.68<br>-1.3% | \$68,625.42<br>\$105,019.09<br>53.0% | \$65,505.71<br>\$59,774.61<br>-8.7%  | \$54,011.74<br>\$57,081.05<br>5.7% | \$330,070.90<br>\$336,291.37<br>1.9%  | \$65,532.02        | -100.0% | \$87,083.08<br>\$0.00<br>-100.0% | \$57,829.64 | \$0.00<br>-100.0%  | \$62,588.54  | -100.0%            | \$65,544.45 | -100.0% | \$71,304.87 | -100.0%     | \$74,072.30 | -100.0%              |
|--|--------|-----------------------------|--------------------------------------|-------------------------------------|--------------------------------------|--------------------------------------|------------------------------------|---------------------------------------|--------------------|---------|----------------------------------|-------------|--------------------|--------------|--------------------|-------------|---------|-------------|-------------|-------------|----------------------|
| COMPARATIVE RIDERSHIP BY FARE CATEGORY | ∃∩     | PRE-PAID REVEN              | \$60,644.00<br>\$35,094.75<br>-42.1% | \$35,971.40<br>\$35,357.25<br>-1.7% | \$42,899.40<br>\$78,376.20<br>82.7%  | \$36,175.35<br>\$36,999.50<br>2.3%   | \$31,819.20<br>\$34,108.00<br>7.2% | \$207,509.35<br>\$219,935.70<br>6.0%  | \$40,288.85        | -100.0% | \$62,527.00                      | \$32,161.75 | -100.0%            | \$37,018.00  | -100.0%            | \$39,984.50 | -100.0% | \$49,151.00 | -100.0%     | \$49,120.00 | -100.0%              |
| ERSHIP BY FA                           |        | CASH REVENUE                | \$22,732.85<br>\$21,553.19<br>-5.2%  | \$22,579.78<br>\$22,411.43<br>-0.7% | \$25,726.02<br>\$26,642.89<br>3.6%   | \$29,330.36<br>\$22,775.11<br>-22.3% | \$22,192.54<br>\$22,973.05<br>3.5% | \$122,561.55<br>\$116,355.67<br>-5.1% | \$25,243.17        | -100.0% | \$24,556.08                      | \$25,667.89 | -100.0%            | \$25,570.54  | -100,0%            | \$25,559.95 | -100.0% | \$22,153.87 | -100.0%     | \$24,952.30 | -100.0%              |
| TIVE RID                               |        | 30 DYX 8\D 8OFD             | 194<br>205<br>5.7%                   | 209<br>201<br>-3.8%                 | 266<br>247<br>-7.1%                  | 204<br>233<br>14.2%                  | 232<br>212<br>-8.6%                | 1,105<br>1,098<br>-0.6%               | 194                | -100.0% | 319                              | 229         | -100.0%            | 289          | -100.0%            | 248         | -100.0% | 262         | -100.0%     | 295         | -100.0%              |
| OMPARA                                 |        | HTUOY YAG 08                | 18<br>25<br>38.9%                    | 13<br>82<br>530.8%                  | 48<br>34<br>-29.2%                   | 10<br>14<br>40.0%                    | 14<br>16<br>14.3%                  | 103<br>171<br>66.0%                   | 45                 | -100.0% | -100.0%                          | 16          | -100.0%            | 26           | -100.0%            | 26          | -100.0% | 22          | -100.0%     | 35          | -100.0%              |
| O                                      | C      | 30 DVA KEG 20FE             | 171<br>190<br>11.1%                  | 198<br>182<br>-8.1%                 | 144<br>202<br>40.3%                  | 134<br>235<br>75.4%                  | 167<br>163<br>-2.4%                | 814<br>972<br>19.4%                   | 160                | -100.0% | 156                              | 152         | -100.0%            | 176          | -100.0%            | 154         | -100.0% | 202         | -100.0%     | 185         | -100.0%              |
| . <del>:</del>                         | Cities | LICKETS SOLD<br>S/D 10 RIDE | 448<br>326<br>-27.2%                 | 448<br>371<br>-17.2%                | 425<br>439<br>3.3%                   | 355<br>400<br>12.7%                  | 361<br>309<br>-14.4%               | 2,037<br>1,845<br>-9.4%               | 358                | -100.0% | 365                              | 432         | -100.0%            | 480          | -100.0%            | 353         | -100.0% | 378         | -100.0%     | 452         | -100.0%              |
| ±:022                                  | =      | LICKETS SOLD<br>REG 10 RIDE | 589<br>991<br>68.3%                  | 1,340<br>475<br>-64.6%              | 591<br>661<br>11.8%                  | 508<br>566<br>11.4%                  | 368<br>461<br>25.3%                | 3,396<br>3,154<br>-7.1%               | 610                | -100.0% | 405                              | 592         | -100.0%            | 826          | -100.0%            | 444         | -100.0% | 550         | -100.0%     | 260         | -100.0%              |
| )<br> <br> -                           |        | OTHER TICKETS               | 378<br>1,282<br>239.2%               | 3,546<br>3,310<br>-6.7%             | 329<br>508<br>54.4%                  | 1,891<br>1,652<br>-12.6%             | 1,015<br>730<br>-28.1%             | 7,159<br>7,482<br>4.5%                | 938                | -100.0% | 899                              | 857         | -100.0%            | 345          | -100.0%            | 142         | -100.0% | 206         | -100.0%     | 642         | -100.0%              |
|  |        |                             | January-15<br>January-16<br>% CHG    | February-15<br>February-16<br>% CHG | March-15<br>March-16<br>% CHG        | April-15<br>April-16<br>% CHG        | May-15<br>May-16<br>% CHG          | YTD2015<br>YTD 2016<br>% CHG          | June-15<br>June-16 | % CHG   | July-15<br>July-16<br>% CHG      | August-15   | August-16<br>% CHG | September-15 | September-15 % CHG | October-15  | % CHG   | November-15 | November-15 | December-15 | December-16<br>% CHG |



# COMPARATIVE RIDERSHIP BY ROUTE

| POLITE                                | POLITE                    | ATI ION   | ROUTE   | ROLLTE                    | ROUTE   | ROLLTE                    | ROUTE                    | ROUTE R                   | ROUTE                     | ROUTE R                   | ROUTE R                   | ROUTE R                  | ROUTE R                  | ROUTE R                    | ROUTE R                   | ROUTE TRIPPER             | RIPPER                    | * * *                  | ROUTE                       |
|---------------------------------------|---------------------------|---|---|---------------------------|---|---------------------------|--------------------------|---------------------------|---------------------------|---------------------------|---------------------------|--------------------------|--------------------------|----------------------------|---------------------------|---------------------------|---------------------------|------------------------|-----------------------------|
|                                       |                           |   |   |                           |   |                           |                          |                           |                           |                           |                           |                          |                          |                            |                           | 41 RC                     | ROUTESSPECIALS            |                        | TOTAL                       |
| 5,098<br>5,637<br>10.6%               | 3,047<br>3,288<br>7.9%    | 5,158<br>5,020<br>-2.7%                                       | 3,770<br>3,800<br>0.8%  | 3,305<br>3,765<br>13.9%   | 623<br>737<br>18.3%   | 4,090<br>4,579<br>12.0%   | 1,630<br>1,730<br>6.1%   | 2,527<br>2,930<br>15.9%   | 6,145<br>7,703<br>25.4%   | 9,402<br>10,667<br>13.5%  | 3,531<br>3,568<br>1.0%    | 1,177<br>1,639<br>39.3%  | 5,844<br>6,411<br>9.7%   | 8,256<br>9,469<br>14.7%    | 4,472<br>4,053<br>-9.4%   | 2,213<br>2,943<br>33.0%   | 5,880<br>5,358<br>-8.9%   | 17,070<br>0<br>-100.0% | 93,238<br>83,297<br>-10.7%  |
| 6,302<br>6,023<br>-4.4%               | 3,920<br>3,465<br>-11.6%  | 5,637<br>5,089<br>-9.7%                                       | 4,361<br>3,857<br>-11.6%  | 3,893<br>3,854<br>-1.0%   | 737<br>718<br>-2.6%   | 4,403<br>4,819<br>9.4%    | 1,620<br>1,773<br>9.4%   | 3,077<br>2,947<br>-4.2%   | 10,486<br>9,381<br>-10.5% | 11,033<br>10,632<br>-3.6% | 3,833<br>4,052<br>5.7%    | 1,388<br>1,635<br>17.8%  | 6,469<br>6,623<br>2.4%   | 9,971<br>10,009<br>0.4%    | 4,716<br>4,172<br>-11.5%  | 2,651<br>2,958<br>11.6%   | 5,914<br>5,273<br>-10.8%  | 28<br>0<br>-100.0%     | 90,439<br>87,280<br>-3.5%   |
| 6,400<br>5,998<br>-6.3%               | 4,038<br>3,478<br>-13.9%  | 5,625<br>4,943<br>-12.1%                                      | 4,829<br>4,209<br>-12.8%  | 4,252<br>3,608<br>-15.1%  | 720<br>724<br>0.6%  | 4,715<br>4,590<br>-2.7%   | 1,929<br>1,723<br>-10.7% | 3,687<br>3,295<br>-10.6%  | 10,852<br>8,763<br>-19.2% | 12,153<br>12,640<br>4.0%  | 4,643<br>4,107<br>-11.5%  | 1,486<br>1,721<br>15.8%  | 7,491<br>7,456<br>-0.5%  | 11,083<br>10,989<br>-0.8%  | 4,604<br>4,298<br>-6.6%   | 2,949<br>3,445<br>16.8%   | 5,460<br>4,461<br>-18.3%  | %0.0<br>0              | 96,916<br>90,448<br>-6.7%   |
| 7,441<br>5,946<br>-20.1%              | 3,260<br>3,611<br>10.8%   | 5,317<br>5,080<br>-4.5%                                       | 4,663<br>4,036<br>-13.4%  | 3,911<br>3,942<br>0.8%    | 737<br>770<br>4.5%  | 3,909<br>5,014<br>28.3%   | 1,837<br>1,922<br>4.6%   | 3,352<br>2,962<br>-11.6%  | 10,077<br>8,882<br>-11.9% | 11,793<br>11,334<br>-3.9% | 4,527<br>4,406<br>-2.7%   | 1,510<br>1,731<br>14.6%  | 7,374<br>6,941<br>-5.9%  | 12,481<br>10,324<br>-17.3% | 4,467<br>4,236<br>-5.2%   | 3,114<br>3,475<br>11.6%   | 5,066<br>5,201<br>2.7%    | 0°0<br>0°0             | 94,836<br>89,813<br>-5.3%   |
| 7,419<br>5,896<br>-20.5%              | 3,295<br>3,392<br>2.9%    | 5,096<br>5,274<br>3.5%  | 4,412<br>3,878<br>-12.1%  | 3,635<br>3,518<br>-3.2%   | 802<br>658<br>-18.0%  | 3,960<br>4,905<br>23.9%   | 1,633<br>1,725<br>5.6%   | 2,927<br>3,041<br>3.9%    | 9,063<br>8,039<br>-11.3%  | 11,277<br>10,742<br>-4.7% | 4,266<br>4,567<br>7.1%    | 1,693<br>1,468<br>13.3%  | 7,166<br>6,910<br>-3.6%  | 10,256<br>10,277<br>0.2%   | 4,035<br>3,979<br>-1.4%   | 2,790<br>3,259<br>16.8%   | 5,474<br>4,962<br>-9.4%   | 0°0<br>0°0             | 89,199<br>86,490<br>-3.0%   |
| 32,660<br>29,500<br>-9.7%             | 17,560<br>17,234<br>-1.9% | 26,833<br>25,406<br>-5.3%                                     | 22,035<br>19,780<br>-10.2%  | 18,996<br>18,687<br>-1.6% | 3,619<br>3,607<br>-0.3%   | 21,077<br>23,907<br>13.4% | 8,649<br>8,873<br>2.6%   | 15,570<br>15,175<br>-2.5% | 46,623<br>42,768<br>-8.3% | 55,658<br>56,015<br>0.6%  | 20,800<br>20,700<br>-0.5% | 7,254<br>8,194<br>13.0%  | 34,344<br>34,341<br>0.0% | 52,047<br>51,068<br>-1.9%  | 22,294<br>20,738<br>-7.0% | 13,717<br>16,080<br>17.2% | 27,794<br>25,255<br>-9.1% | 17,098<br>0<br>-100.0% | 464,628<br>437,328<br>-5.9% |
| 6,633 2,238<br>0 0<br>-100.0% -100.0% |                           | 3,409<br>0<br>-100.0%   | 4,164 3,147<br>0 0<br>-100.0% -100.0%   |                           | 602<br>0<br>-100.0%   | 2,783 0 -100.0% -         | 1,356<br>0<br>-100.0%    | 3,217<br>0<br>-100.0%     | 6,315<br>0<br>-100.0%     | 10,565<br>0<br>-100.0% -  | 4,217<br>0<br>-100.0% -1  | 1,358<br>0<br>-100.0% -1 | 7,175<br>0<br>-100.0% -1 | 9,666<br>0<br>-100.0% -1   | 3,673<br>0<br>-100.0% -1  | 2,807<br>0<br>-100.0% -1  | 989<br>0<br>-100.001      | 0<br>0<br>0<br>0<br>0  | 74,314<br>0<br>-100.0%      |
| 4,734<br>0<br>-100.0%                 | 2,353<br>0<br>-100.0%     | 2,971<br>0<br>-100.0%   | 4,734 2,353 2,971 4,367 3,061<br>0 0 0 0<br>-100.0% -100.0% -100.0% -100.0%   | 3,061<br>0<br>-100.0%     | 674<br>0<br>-100.0%   | 2,143<br>0<br>-100.0%     | 1,526<br>0<br>-100.0% -  | 3,426<br>0<br>-100.0%     | 6,098<br>0<br>-100.0%     | 10,614<br>0<br>-100.0%    | 4,268<br>0<br>-100.0% -1  | 1,226<br>0<br>-100.0% -1 | 7,579<br>0<br>-100.001-  | 8,841<br>0<br>-100.0%      | 3,815<br>0<br>-100.0% -1  | 2,938<br>0<br>-100.0% #   | 0<br>0<br>0<br>0          | 0<br>0<br>0<br>0       | 70,634<br>0<br>-100.0%      |
| 5,490                                 | 2,221<br>0<br>-100.0%     | 2,831<br>0<br>-100.0%   | 5,490 2,221 2,831 3,990 2,941<br>0 0 0 0 0<br>-100.0% -100.0% -100.0% -100.0% | 2,941<br>0<br>-100.0%     | 667<br>0<br>-100.0%   | 1,857<br>0<br>-100.0%     | 1,502<br>0<br>-100.0% -  | 3,294<br>0<br>-100.0%     | 6,858<br>0<br>-100.0%     | 10,748<br>0<br>-100.0% -  | 3,788<br>0<br>-100.0% -1  | 1,565<br>0<br>-100.0% -1 | 7,080<br>0<br>-100.0% -1 | 9,167<br>0<br>-100.00-     | 3,754<br>0<br>-100.0% -1  | 2,915<br>0<br>-100.0% #   | 0<br>0<br>0               | 1,645<br>0<br>-100.0%  | 72,313<br>0<br>-100.0%      |
| 7,813                                 | 3,232<br>0<br>-100.0%     | 5,450<br>0<br>-100.0%   | 7,813 3,232 5,450 3,971 3,682<br>0 0 0 0 0<br>-100.0% -100.0% -100.0% -100.0% |                           | 1,109<br>0<br>-100.0% -   | 4,129<br>0<br>-100.0%     | 1,192<br>0<br>-100.0%    | 3,213<br>0<br>-100.0%     | 11,656<br>0<br>-100.0% -  | 11,116<br>0<br>-100.0%    | 3,883<br>0<br>-100.0%     | 3,137<br>0<br>-100.0% -1 | 7,964<br>0<br>-100.0% -1 | 10,090<br>0<br>-100.001    | 4,487<br>0<br>-100.0% -1  | 3,449<br>0<br>-100.0% -1  | 5,675<br>0<br>-100.001-   | 317<br>0<br>-100.0%    | 95,565<br>0<br>-100.0%      |
| 7,469                                 | 3,679<br>0<br>-100.0%     | 7,469 3,679 5,939 4,467<br>0 0 0 0<br>-100.0% -100.0% -100.0% |   | 3,895<br>0<br>-100.0%     | 935<br>0<br>-100.0%   | 4,593<br>0<br>-100.0%     | 1,963<br>0<br>-100.0% -  | 3,493<br>0<br>-100.0%     | 12,198<br>0<br>-100.0%    | 12,801<br>0<br>-100.0%    | 4,051<br>0<br>-100.0%     | 1,726<br>0<br>-100.0% -1 | 7,917<br>0<br>-100.001-  | 10,394<br>0<br>-100.0%     | 5,716<br>0<br>-100.0% -1  | 4,067<br>0<br>-100.0% -1  | 5,670<br>0<br>-100.0% #   | 0<br>0<br>0            | 100,973<br>0<br>-100.0%     |
| 6,547<br>0<br>-100.0%                 | 3,289<br>0<br>-100.0%     | 5,503<br>0<br>-100.0%   | 6,547 3,289 5,503 3,765 3,335<br>0 0 0 0<br>-100.0% -100.0% -100.0% -100.0%   |                           | 739<br>0<br>- 100.0%  | 4,563<br>0<br>-100.0%     | 1,717<br>0<br>-100.0% -  | 2,815<br>0<br>-100.0%     | 10,273<br>0<br>-100.0% -  | 11,635<br>0<br>-100.0% -  | 3,658<br>0<br>-100.0%     | 1,484<br>0<br>-100.0% -1 | 6,842<br>0<br>-100.0% -1 | 9,794<br>0<br>-100.0%      | 4,854<br>0<br>-100.0% -1  | 3,570<br>0<br>-100.0% -1  | 6,067<br>0<br>-100.00#    | 0<br>0<br>0<br>0       | 90,450<br>0<br>-100.0%      |
| 5,848<br>0<br>-100.0%                 | 3,135<br>0<br>-100.0%     | 4,966<br>0<br>-100.0%   | 4,074<br>0<br>-100.0%   | 3,391<br>0<br>-100.0%     | 5,848 3,135 4,966 4,074 3,391 618 4,191<br>0 0 0 0 0<br>-100.0% -100.0% -100.0% -100.0% -100.0% -100.0% |                           | 1,730<br>0<br>-100.0%    | 3,083<br>0<br>-100.0%     | 9,522<br>0<br>-100.0%     | 11,487<br>0<br>-100.0%    | 3,777<br>0<br>-100.001    | 1,552<br>0<br>-100.0% -1 | 6,678<br>0<br>-100.001-  | 9,752<br>0<br>-100.0%      | 5,108<br>0<br>-100.0% -1  | 3,516<br>0<br>-100.0% -1  | 4,239<br>0<br>-100.0% #   | 0<br>0<br>#DIV/0!      | 86,667<br>0<br>-100.0%      |
|                                       |                           |   |   |                           |   |                           |                          |                           |                           |                           |                           |                          |                          |                            |                           |                           |                           |                        |                             |

<sup>\*\*\*</sup> January, 2015 GFI Route Report understated ridership error

# **EVENING RIDERSHIP BY ROUTE**

| #        | ies      |
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| ROUTE       | 11,692<br>10,231<br>-12.5% | 11,428<br>10,566<br>-7.5% | 12,864<br>12,615<br>-1.9% | 12,637<br>11,444<br>-9.4% | 12,047<br>10,719<br>-11.0% | 60,668<br>55,575<br>-8.4% | 10,684<br>0<br>-100.0%    | 10,251<br>0<br>-100.0%    | 10,316<br>0<br>-100.0%    | 12,875<br>0<br>-100.0%    | 12,680<br>0<br>-100.0%    | 10,810<br>0<br>-100.0%    | 10,388<br>0<br>-100.0%    |  |
|-------------|----------------------------|---------------------------|---------------------------|---------------------------|----------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|--|
| ROUTE<br>30 | 1,612<br>1,327<br>-17.7%   | 1,540<br>1,304<br>-15.3%  | 1,762<br>1,625<br>-7.8%   | 1,853<br>1,583<br>-14.6%  | 1,774<br>1,474<br>-16.9%   | 8,541<br>7,313<br>-14.4%  | 1,668<br>0<br>-100.0%     | 1,384<br>0<br>-100.0%     | 1,450<br>0<br>-100.0%     | 1547<br>0<br>-100.0%      | 1,606<br>0<br>-100.0%     | 1,280<br>0<br>-100.0%     | 1,339<br>0<br>-100.0%     |  |
| ROUTE<br>20 | 1,213<br>1,021<br>-15.8%   | 1,075<br>1,100<br>2.3%    | 1,205<br>1,362<br>13.0%   | 1,289<br>1,054<br>-18.2%  | 1,271<br>1,019<br>-19.8%   | 6,053<br>5,556<br>-8.2%   | 1,223<br>0<br>-100.0%     | 1,368<br>0<br>-100.0%     | 1,259<br>0<br>-100.0%     | 1570<br>0<br>-100.0%      | 1,297<br>0<br>-100.0%     | 1,215<br>0<br>-100.0%     | 1,039<br>0<br>-100.0%     |  |
| ROUTE<br>19 | 830<br>942<br>13.5%        | 832<br>1,034<br>24.3%     | 990<br>1,154<br>16.6%     | 934<br>1,062<br>13.7%     | 1,034<br>959<br>-7.3%      | 4,620<br>5,151<br>11.5%   | 918<br>0<br>-100.0%       | 907<br>0<br>-100.0%       | 952<br>0<br>-100.0%       | 1202<br>0<br>-100.0%      | 1,123<br>0<br>-100.0%     | 920<br>0<br>-100.0%       | 997<br>0<br>-100.0%       |  |
| ROUTE<br>15 | 2,339<br>2,202<br>-5.9%    | 2,350<br>2,162<br>-8.0%   | 2,738<br>2,677<br>-2.2%   | 2,500<br>2,423<br>-3.1%   | 2,376<br>2,217<br>-6.7%    | 12,303<br>11,681<br>-5.1% | 2,222<br>0<br>-100.0%     | 2,112<br>0<br>-100.0%     | 2,148<br>0<br>-100.0%     | 2589<br>0<br>-100.0%      | 2,736<br>0<br>-100.0%     | 2,261<br>0<br>-100.0%     | 2,230<br>0<br>-100.0%     |  |
| ROUTE<br>12 | 1,449<br>1,080<br>-25.5%   | 1,523<br>1,442<br>-5.3%   | 1,663<br>1,482<br>-10.9%  | 1,619<br>1,452<br>-10.3%  | 1,398<br>1,276<br>-8.7%    | 7,652<br>6,732<br>-12.0%  | 1,007<br>0<br>-100.0%     | 1,144<br>0<br>-100.0%     | 1,243<br>0<br>-100.0%     | 1834<br>0<br>-100.0%      | 1,951<br>0<br>-100.0%     | 1,634<br>0<br>-100.0%     | 1,561<br>0<br>-100.0%     |  |
| ROUTE<br>9  | 333<br>312<br>-6.3%        | 264<br>287<br>8.7%        | 337<br>312<br>-7.4%       | 277<br>353<br>27.4%       | 304<br>311<br>2.3%         | 1,515<br>1,575<br>4.0%    | 154<br>0<br>-100.0%       | 156<br>0<br>-100.0%       | 148<br>0<br>-100.0%       | 153<br>0<br>-100.0%       | 286<br>0<br>-100.0%       | 245<br>0<br>-100.0%       | 239<br>0<br>-100.0%       |  |
| ROUTE<br>6  | 538<br>515<br>-4.3%        | 508<br>528<br>3.9%        | 530<br>522<br>-1.5%       | 540<br>520<br>-3.7%       | 490<br>455<br>-7.1%        | 2,606<br>2,540<br>-2.5%   | 435<br>0<br>-100.0%       | 523<br>0<br>-100.0%       | 414<br>0<br>-100.0%       | 650<br>0<br>-100.0%       | 510<br>0<br>-100.0%       | 426<br>0<br>-100.0%       | 419<br>0<br>-100.0%       |  |
| ROUTE<br>5  | 763<br>611<br>-19.9%       | 823<br>656<br>-20.3%      | 849<br>717<br>-15.5%      | 658<br>600<br>-8.8%       | 544<br>533<br>-2.0%        | 3,637<br>3,117<br>-14.3%  | 541<br>0<br>-100.0%       | 485<br>0<br>-100.0%       | 532<br>0<br>-100.0%       | 605<br>0<br>-100.0%       | 536<br>0<br>-100.0%       | 549<br>0<br>-100.0%       | 498<br>0<br>-100.0%       |  |
| ROUTE<br>4  | 653<br>498<br>-23.7%       | 570<br>500<br>-12.3%      | 647<br>662<br>2.3%        | 679<br>585<br>-13.8%      | 655<br>529<br>-19.2%       | 3,204<br>2,774<br>-13.4%  | 597<br>0<br>-100.0%       | 638<br>0<br>-100.0%       | 552<br>0<br>-100.0%       | 596<br>0<br>-100.0%       | 564<br>0<br>-100.0%       | 489<br>0<br>-100.0%       | 503<br>0<br>-100.0%       |  |
| ROUTE<br>3  | 616<br>602<br>-2.3%        | 576<br>573<br>-0.5%       | 623<br>785<br>26.0%       | 633<br>619<br>-2.2%       | 584<br>662<br>13.4%        | 3,032<br>3,241<br>6.9%    | 531<br>0<br>-100.0%       | 532<br>0<br>-100.0%       | 534<br>0<br>-100.0%       | 619<br>0<br>-100.0%       | 727<br>0<br>-100.0%       | 663<br>0<br>-100.0%       | 554<br>0<br>-100.0%       |  |
| ROUTE<br>2  | 406<br>345<br>-15.0%       | 375<br>303<br>-19.2%      | 463<br>446<br>-3.7%       | 282<br>400<br>41.8%       | 302<br>403<br>33.4%        | 1,828<br>1,897<br>3.8%    | 242<br>0<br>-100.0%       | 269<br>0<br>-100.0%       | 277<br>0<br>-100.0%       | 355<br>0<br>-100.0%       | 336<br>0<br>-100.0%       | 296<br>0<br>-100.0%       | 286<br>0<br>-100.0%       |  |
| ROUTE<br>1  | 940<br>776<br>-17.4%       | 992<br>677<br>-31.8%      | 1,057<br>871<br>-17.6%    | 1,373<br>793<br>-42.2%    | 1,315<br>881<br>-33.0%     | 5,677<br>3,998<br>-29.6%  | 1,146<br>0<br>-100.0%     | 733<br>0<br>-100.0%       | 807<br>0<br>-100.0%       | 1155<br>0<br>-100.0%      | 1,008<br>0<br>-100.0%     | 832<br>0<br>-100.0%       | 723<br>0<br>-100.0%       |  |
|             | JAN 15<br>JAN-16<br>% CHG  | FEB 15<br>FEB-16<br>% CHG | MAR 15<br>MAR-16<br>% CHG | APR 15<br>APR-16<br>% CHG | MAY 15<br>MAY-16<br>% CHG  | YTD 15<br>YTD 16<br>% CHG | JUN 15<br>JUN-16<br>% CHG | JUL 15<br>JUL-16<br>% CHG | AUG 15<br>AUG-16<br>% CHG | SEP 15<br>SEP-16<br>% CHG | OCT 15<br>OCT-16<br>% CHG | NOV 15<br>NOV-16<br>% CHG | DEC 15<br>DEC-16<br>% CHG |  |
|             |                            |                           |                           |                           |                            |                           |                           |                           |                           |                           |                           |                           |                           |  |

NOTE: PM Ridership

Starts at 5:15p for routes 1, 3, 5, 9, 15, 19 Starts at 5:45p for all other routes Excludes Routes 31, 32 and 41

| IVIAY COII | Total Paid | Total Paid   | מומע         | Pre-Paid    |               |
|------------|------------|--------------|--------------|-------------|---------------|
|            | Rides      | Total Rides* | Cash Revenue | Revenue     | Total Revenue |
| 2016       | 71,735     | 86,490       | \$22,973.05  | \$34,108.00 | \$57,081.05   |
| 2015       | 73,845     | 89,199       | \$22,192.54  | \$31,819.20 | \$54,011.74   |
| 2014       | 78,748     | 62,76        | \$24,108.56  | \$55,311.40 | \$79,419.96   |
| 2013       | 83,468     | 100,910      | \$26,781.36  | \$45,507.20 | \$72,288.56   |
| 2012       | 77,553     | 93,958       | \$25,271.09  | \$34,296.85 | \$59,567.94   |
| 2011       | 76,669     | 94,066       | \$26,436.42  | \$39,896.20 | \$66,332.38   |
| 2010       | 59,518     | 74,615       | \$21,801.44  | \$47,194.65 | \$68,996.09   |
| 2009       | 59,417     | 74,969       | \$26,909.93  | \$53,673.90 | \$80,583.83   |
| 2008       | 63,254     | 88,654       | \$37,376.09  | \$28,904.00 | \$66,280.09   |
| 2007       | 55,435     | 83,298       | \$28,331.26  | \$29,183.00 | \$57,514.26   |
| 2006       | 53,384     | 79,510       | \$25,458.31  | \$25,424.00 | \$50,882.31   |
| 2005       | 52,419     | 79,984       | \$21,359.86  | \$28,744.00 | \$50,103.86   |
|            |            |              |              |             |               |

\* Includes Free and transfers

| YTD Com | parisons (Jan | - May) - Ridersh                       | YTD Comparisons (Jan - May) - Ridership and Revenue |             |                |
|---------|---------------|--|---|-------------|----------------|
|         | Total Paid    | ************************************** | 900   | Pre-Paid    | Total Bosses   |
|         | Sign          | lotal pides                            | Casil Nevellue                                      | ) developed | וסומו אכאפוומפ |
| 2016    | 366,975       | 437,327                                | \$116,356   | \$219,936   | \$336,291      |
| 2015    | 388,354       | 464,628                                | \$122,562   | \$207,509   | \$330,071      |
| 2014    | 378,794       | 461,716                                | \$122,399   | \$209,832   | \$332,231      |
| 2013    | 409,529       | 496,236                                | \$135,670   | \$208,874   | \$344,544      |
| 2012    | 396,581       | 482,509                                | \$129,206   | \$204,150   | \$333,356      |
| 2011    | 372,823       | 456,704                                | \$125,109   | \$222,200   | \$347,309      |
| 2010    | 318,996       | 403,458                                | \$127,938   | \$197,541   | \$325,479      |
| 2009    | 297,491       | 393,471                                | \$135,569   | \$214,645   | \$350,214      |
| 2008    | 287,321       | 429,104                                | \$156,324   | \$150,523   | \$306,847      |
| 2007    | 269,951       | 401,833                                | \$139,700   | \$151,042   | \$290,742      |
| 2006    | 271,365       | 401,840                                | \$130,373   | \$153,505   | \$283,878      |
| 2005    | 268,317       | 409,852                                | \$107,176   | \$122,759   | \$229,935      |

\* Includes Free and transfers

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| s      | ЭСІЯ ЛАТОТ ДИАЯЭ   | 93,238<br>83,297<br>-10.7%        | 90,439<br>87,280<br>-3.5%           | 96,916<br>90,448<br>-6.7%     | 94,836<br>89,813<br>-5.3%     | 89,199<br>86,490<br>-3.0%  | 74,314<br>71,708<br>-3.5%   | 538,942<br>509,036<br>-5.5%  | 70,634<br>0<br>-100.0%      | 72,313<br>0<br>-100.0%          | 95,565<br>0<br>-100.0%                | 100,973<br>0<br>-100.0%           | 90,450                              | 86,667<br>0<br>-100.0%              |   |
|--------|--|-----------------------------------|-------------------------------------|-------------------------------|-------------------------------|----------------------------|-----------------------------|------------------------------|-----------------------------|---------------------------------|---------------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|---|
|        | ABASHER  | 13,964<br>12,120<br>-13.2%        | 12,247<br>12,247<br>-3.4%           | 13,271<br>13,354<br>0.6%      | 15,153<br>12,594<br>-16.9%    | 13,408<br>12,000<br>-10.5% | 14,432<br>12,908<br>-10.6%  | 82,906<br>75,223<br>-9.3%    | 12,434<br>0<br>-100.0%      | 12,282<br>0<br>-100.0%          | 11,677                                | 13,723<br>0<br>-100.0%            | 12,383<br>0<br>-100.0%              | 12,456<br>0<br>-100.0%              |   |
|        | FREE   | 1,512<br>1,145<br>-24.3%          | 1,178<br>1,083<br>-8.1%             | 1,498<br>1,310<br>-12.6%      | 1,666<br>1,744<br>4.7%        | 1,946<br>2,755<br>41.6%    | 1,858<br>2,420<br>30.2%     | 9,658<br>10,457<br>8.3%      | 2,066 0 -100.0%             | 1,708                           | 3,268 0 -100.0%                       | 2,993<br>0<br>-100.0%             | 1,444                               | 1,365<br>0<br>-100.0%               |   |
|        | SEGIR GIAS LATOT   | 77,762<br>70,032<br>-9.9%         | 76,583<br>73,950<br>-3.4%           | 82,147<br>75,784<br>-7.7%     | 78,017<br>75,475<br>-3.3%     | 73,845<br>71,735<br>-2.9%  | 58,024<br>56,380<br>-2.8%   | 446,378<br>423,356<br>-5.2%  | 56,134<br>0<br>-100.0%      | 58,323<br>0<br>-100.0%          | 80,620<br>0<br>-100.0%                | 84,257<br>0<br>-100.0%            | 76,623<br>0<br>-100.0%              | 72,846<br>0<br>-100.0%              |   |
| S      | OTHER SPEC. FARE:  | 367<br>577<br>57.2%               | 403<br>593<br>47.1%                 | 317<br>371<br>17.0%           | 320<br>486<br>51.9%           | 265<br>405<br>52.8%        | 6<br>36<br>500.0%           | 1,678<br>2,468<br>47.1%      | 2<br>0<br>-100.0%           | 10<br>0<br>-100.0%              | 392<br>0<br>-100.0%                   | 512<br>0<br>-100.0%               | 495<br>0<br>-100.0%                 | 404<br>0<br>-100.0%                 |   |
|        | PVTC   | 5,873<br>7,006<br>19.3%           | 8,747<br>8,973<br>2.6%              | 8,908<br>8,405<br>-5.6%       | 9,117<br>8,427<br>-7.6%       | 7,402<br>7,871<br>6.3%     | 4,724<br>6,071<br>28.5%     | 44,771<br>46,753<br>4.4%     | 4,814<br>0<br>-100.0%       | 5,738<br>0<br>-100.0%           | 10,353<br>0<br>-100.0%                | 11,981<br>0<br>-100.0%            | 10,294<br>0<br>-100.0%              | 8,986<br>0<br>-100.0%               |   |
|        | GSAA   | 20,685<br>17,615<br>-14.8%        | 20,958<br>17,177<br>-18.0%          | 20,538<br>15,369<br>-25.2%    | 18,147<br>17,324<br>-4.5%     | 18,591<br>16,889<br>-9.2%  | 3,591<br>1,698<br>-52.7%    | 102,510<br>86,072<br>-16.0%  | 3<br>0<br>-100.0%           | 63<br>0<br>-100.0%              | 14,044<br>0<br>-100.0%                | 17,028<br>0<br>-100.0%            | 18,010<br>0<br>-100.0%              | 14,958<br>0<br>-100.0%              |   |
|        | чоояэ нтиоу  | 9 3-66.7%                         | 5<br>14<br>180.0%                   | 26<br>17<br>-34.6%            | 45<br>160<br>255.6%           | 75<br>2<br>-97.3%          | 31<br>25<br>-19.4%          | 191<br>221<br>15.7%          | 138<br>0<br>-100.0%         | 22<br>0<br>-100.0%              | 32<br>0<br>-100.0%                    | 0<br>0<br>#DIV/0!                 | 8<br>0<br>-100.0%                   | 27<br>0<br>-100.0%                  |   |
| MEI    | DAYPASSES REDEE  | 1,958<br>2,279<br>16.4%           | 2,044<br>2,825<br>38.2%             | 2,237<br>3,371<br>50.7%       | 2,487<br>3,046<br>22.5%       | 2,609<br>2,887<br>10.7%    | 2,864<br>2,803<br>-2.1%     | 14,199<br>17,211<br>21.2%    | 3,464<br>0<br>-100.0%       | 2,803<br>0<br>-100.0%           | 2,886<br>0<br>-100.0%                 | 3,393<br>0<br>-100.0%             | 2,622<br>0<br>-100.0%               | 2,860<br>0<br>-100.0%               |   |
|        | DAYPASS SOLD   | 559<br>567<br>1.4%                | 580<br>750<br>29.3%                 | 597<br>809<br>35.5%           | 650<br>696<br>7.1%            | 633<br>720<br>13.7%        | 650<br>682<br>4.9%          | 3,669<br>4,224<br>15.1%      | 707<br>0<br>-100.0%         | 656<br>0<br>-100.0%             | 696<br>0<br>-100.0%                   | 841<br>0<br>-100.0%               | 698<br>0<br>-100.0%                 | 727<br>0<br>-100.0%                 |   |
|        | G/S YAG 0£   | 11,308<br>10,259<br>-9.3%         | 10,662<br>11,144<br>4.5%            | 12,357<br>12,280<br>-0.6%     | 12,478<br>11,243<br>-9.9%     | 12,159<br>11,359<br>-6.6%  | 11,740<br>11,346<br>-3.4%   | 70,704<br>67,631<br>-4.3%    | 12,147<br>0<br>-100.0%      | 11,993<br>0<br>-100.0%          | 11,425<br>0<br>-100.0%                | 13,712<br>0<br>-100.0%            | 11,385<br>0<br>-100.0%              | 11,821<br>0<br>-100.0%              |   |
|        | HTUOY YAG 0£   | 406<br>1,039<br>155.9%            | 562<br>1,034<br>84.0%               | 796<br>1,069<br>34.3%         | 771<br>1,094<br>41.9%         | 523<br>854<br>63.3%        | 941<br>1,015<br>7.9%        | 3,999<br>6,105<br>52.7%      | 1,155<br>0<br>-100.0%       | 1,755<br>0<br>-100.0%           | 910<br>0<br>-100.0%                   | 1,474<br>0<br>-100.0%             | 1,158<br>0<br>-100.0%               | 1,022<br>0<br>-100.0%               |   |
|        | 30 DAY REG   | 9,511<br>7,958<br>-16.3%          | 8,816<br>8,202<br>-7.0%             | 9,771<br>8,483<br>-13.2%      | 9,105<br>8,722<br>-4.2%       | 8,686<br>8,449<br>-2.7%    | 8,922<br>8,000<br>-10.3%    | 54,811<br>49,814<br>-9.1%    | 8,581<br>0<br>-100.0%       | 8,408<br>0<br>-100.0%           | 7,914<br>0<br>-100.00%                | 9,121<br>0<br>-100.0%             | 8,587<br>0<br>-100.00%              | 8,361<br>0<br>-100.0%               | ċ.  |
| S      | S/D 10 RIDE TICKETS  | 4,517<br>3,592<br>-20.5%          | 3,959<br>3,493<br>-11.8%            | 4,612<br>4,410<br>-4.4%       | 4,180<br>4,196<br>0.4%        | 4,096<br>3,790<br>-7.5%    | 3,866<br>3,828<br>-1.0%     | 25,230<br>23,309<br>-7.6%    | 4,020<br>0<br>-100.0%       | 4,102<br>0<br>-100.0%           | 3,931<br>0<br>-100.0%                 | 4,486<br>0<br>-100.0%             | 3,972<br>0<br>-100.0%               | 3,794<br>0<br>-100.0%               | g after the fa  |
|        | REGUALR 10 RIDE  | 9,077<br>6,521<br>-28.2%          | 7,637<br>6,686<br>-12.5%            | 7,960<br>6,918<br>-13.1%      | 6,601<br>6,648<br>0.7%        | 6,076<br>5,621<br>-7.5%    | 6,234<br>6,306<br>1.2%      | 43,585<br>38,700<br>-11.2%   | 6,424<br>0<br>-100.0%       | 7,556<br>0<br>-100.0%           | 6,419 - 0 -100.0%                     | 6,805<br>0<br>-100.0%             | 5,856<br>0<br>-100.0%               | 5,844<br>0<br>-100.0%               | ndation payin   |
|        | S/D CASH   | 3,733<br>3,338<br>-10.6%          | 3,616<br>3,521<br>-2.6%             | 4,079<br>4,004<br>-1.8%       | 4,189<br>3,789<br>-9.5%       | 3,637<br>3,603<br>-0.9%    | 3,871<br>3,787<br>-2.2%     | 23,125<br>22,042<br>-4.7%    | 3,789<br>0<br>-100.0%       | 3,901<br>0<br>-100.0%           | 3,703<br>0<br>-100.0%                 | 4,294<br>0<br>-100.0%             | 4,003<br>0<br>-100.0%               | 4,202<br>0<br>-100.0%               | s Library Fou   |
| ומומו  | REGULAR CASH  TOTAL CASH  TOTA | 483<br>1,763<br>265.0%            | 568<br>1,771<br>211.8%              | 1,106<br>2,168<br>96.0%       | 1,173<br>2,110<br>79.9%       | 1,339<br>2,174<br>62.4%    | 2,654<br>3,008<br>13.3%     | 7,323<br>12,994<br>77.4%     | 2,462<br>0<br>-100.0%       | 2,665<br>0<br>-100.0%           | 1,522<br>0<br>-100.0%                 | 1,996<br>0<br>-100.0%             | 1,981<br>0<br>-100.0%               | 2,167<br>0<br>-100.0%               | Reg. Cash a   |
| valley | REGULAR CASH   | 9,276<br>7,515<br>-19.0%          | 8,026<br>7,767<br>-3.2%             | 8,843<br>8,110<br>-8.3%       | 8,754<br>7,534<br>-13.9%      | 7,754<br>7,111<br>-8.3%    | 7,930<br>7,775<br>-2.0%     | 50,583<br>45,812<br>-9.4%    | 8,428<br>0<br>-100.0%       | 8,651<br>0<br>-100.0%           | 16,393<br>0<br>-100.0%                | 8,614<br>0<br>-100.0%             | 7,554<br>0<br>-100.0%               | 7,673<br>0<br>-100.0%               | recorded as   |
| A I    |  | January-15<br>January-16<br>% CHG | February-15<br>February-16<br>% CHG | March-15<br>March-16<br>% CHG | April-15<br>April-16<br>% CHG | May-15<br>May-16<br>% CHG  | June-15<br>June-16<br>% CHG | YTD2015<br>YTD 2016<br>% CHG | July-15<br>July-16<br>% CHG | August-15<br>August-16<br>% CHG | September-15<br>September-16<br>% CHG | October-15<br>October-16<br>% CHG | November-15<br>November-16<br>% CHG | December-15<br>December-16<br>% CHG | *Library Pass-time recorded as Reg. Cash as Library Foundation paying after the fact. |
|        |  |                                   |                                     |                               |                               |                            |                             |                              |                             |                                 |                                       |                                   |                                     |                                     |   |

\*Ubrary Pass-time recorded as Reg. Cash
\*\*Under (Key D) recorded as Reg. Cash
\*\*\*Other tickets sold include single ride reg, single ride S/D, freedom pass
\*\*\*\*Transfers include passengers not getting off bus when bus changes route numbers.
J:\Common\Ridership\2016\2016 Comp Ridership by Fare.xls

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|                           | AND REVENUE                 | \$83,376.85<br>\$56,647.94<br>-32.1% | \$58,551.18<br>\$57,768.68          | \$68,625.42<br>\$105,019.09<br>53.0% | \$65,505.71<br>\$59,774.61<br>-8.7%  | \$54,011.74<br>\$57,081.05<br>5.7% | \$65,532.02<br>\$84,438.05<br>28.9% | \$395,602.92<br>\$420,729.42<br>6.4%  | \$87,083.08<br>\$0.00<br>-100.0% | \$57,829.64<br>\$0.00<br>-100.0% | \$62,588.54<br>\$0.00<br>-100.0%      | \$65,544.45<br>\$0.00<br>-100.0%  | \$71,304.87<br>\$0.00<br>-100.0%    | \$74,072.30<br>\$0.00<br>-100.0%    |
|---------------------------|-----------------------------|--------------------------------------|-------------------------------------|--------------------------------------|--------------------------------------|------------------------------------|-------------------------------------|---------------------------------------|----------------------------------|----------------------------------|---------------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
|                           | PRE-PAID REVENUS            | \$60,644.00<br>\$35,094.75<br>-42.1% | \$35,971.40<br>\$35,357.25<br>-1.7% | \$42,899.40<br>\$78,376.20<br>82.7%  | \$36,999.50<br>\$36,999.50<br>2.3%   | \$31,819.20<br>\$34,108.00<br>7.2% | \$40,288.85<br>\$60,064.25<br>49.1% | \$247,798.20<br>\$279,999.95<br>13.0% | \$62,527.00<br>-100.0%           | \$32,161.75                      | \$37,018.00                           | \$39,984.50                       | \$49,151.00                         | \$49,120.00                         |
|                           | CASH REVENUE                | \$22,732.85<br>\$21,553.19<br>-5.2%  | \$22,579.78<br>\$22,411.43<br>-0.7% | \$25,726.02<br>\$26,642.89<br>3.6%   | \$29,330.36<br>\$22,775.11<br>-22.3% | \$22,192.54<br>\$22,973.05<br>3.5% | \$25,243.17<br>\$24,373.80<br>-3.4% | \$147,804.72<br>\$140,729.47<br>-4.8% | \$24,556.08                      | \$25,667.89                      | \$25,570.54                           | \$25,559.95                       | \$22,153.87                         | \$24,952.30<br>-100.0%              |
|                           | 30 DAY S/D SOLD             | 194<br>205<br>5.7%                   | 209<br>201<br>-3.8%                 | 266<br>247<br>-7.1%                  | 204<br>233<br>14.2%                  | 232<br>212<br>-8.6%                | 194<br>260<br>34.0%                 | 1,299<br>1,358<br>4.5%                | 319                              | 229                              | 289                                   | 248                               | 262 -100.0%                         | 295<br>-100.0%                      |
|                           | HTUOY YAG 06                | 18<br>25<br>38.9%                    | 13<br>82<br>530.8%                  | 48<br>34<br>-29.2%                   | 10<br>14<br>40.0%                    | 14<br>16<br>14.3%                  | 64<br>50<br>-21.9%                  | 167<br>221<br>32.3%                   | -100.0%                          | 16 -100.0%                       | 56 -100.0%                            | 26 -100.0%                        | 22 -100.0%                          | 35                                  |
|                           | 30 DVA KEG 20FD             | 171<br>190<br>11.1%                  | 198<br>182<br>-8.1%                 | 144<br>202<br>40.3%                  | 134<br>235<br>75.4%                  | 167<br>163<br>-2.4%                | 160<br>203<br>26.9%                 | 974<br>1,175<br>20.6%                 | 156 -100.0%                      | 152 -100.0%                      | 176 -100.0%                           | 154 -100.0%                       | 202 -100.0%                         | 185                                 |
| x Cities                  | LICKETS SOLD<br>S/D 10 RIDE | 448<br>326<br>-27.2%                 | 448<br>371<br>-17.2%                | 425<br>439<br>3.3%                   | 355<br>400<br>12.7%                  | 361<br>309<br>-14.4%               | 358<br>458<br>27.9%                 | 2,303<br>-3.8%                        | 365                              | 432                              | 480-100.0%                            | 353                               | 378                                 | 452                                 |
| Connecting the Fox Cities | LICKETS SOLD<br>REG 10 RIDE | 589<br>991<br>68.3%                  | 1,340<br>475<br>-64.6%              | 591<br>661<br>11.8%                  | 508<br>566<br>11.4%                  | 368<br>461<br>25.3%                | 610<br>609<br>-0.2%                 | 4,006<br>3,763<br>-6.1%               | 405-100.0%                       | 592                              | 978                                   | 444-100.0%                        | 550-100.0%                          | 560-100.0%                          |
| Connec                    | SOLD<br>OTHER TICKETS       | 378<br>1,282<br>239.2%               | 3,546<br>3,310<br>-6.7%             | 329<br>508<br>54.4%                  | 1,891<br>1,652<br>-12.6%             | 1,015<br>730<br>-28.1%             | 938<br>922<br>-1.7%                 | 8,097<br>8,404<br>3.8%                | 899-100.0%                       | 857-100.0%                       | 345-100.0%                            | 142 -100.0%                       | 907                                 | 642 -100.0%                         |
|                           |                             | January-15<br>January-16<br>% CHG    | February-15<br>February-16<br>% CHG | March-15<br>March-16<br>% CHG        | April-15<br>April-16<br>% CHG        | May-15<br>May-16<br>% CHG          | June-15<br>June-16<br>% CHG         | YTD2015<br>YTD 2016<br>% CHG          | July-15<br>July-16<br>% CHG      | August-15<br>August-16<br>% CHG  | September-15<br>September-16<br>% CHG | October-15<br>October-16<br>% CHG | November-15<br>November-16<br>% CHG | December-15<br>December-16<br>% CHG |



# COMPARATIVE RIDERSHIP BY ROUTE

| ROUTE<br>TOTAL | 93,238<br>83,297<br>-10.7% | 90,439<br>87,280<br>-3.5% | 96,916<br>90,448<br>-6.7% | 94,836<br>89,813<br>-5.3%  | 89,199<br>86,490<br>-3.0% | 74,314<br>71,708<br>-3.5% | 538,942<br>509,036<br>-5.5% | 70,634<br>0<br>-100.0%    | 72,313<br>0<br>-100.0%                      | 95,565<br>0<br>-100.0%                        | 100,973<br>0<br>-100.0%   | 90,450<br>0<br>-100.0%                      | 86,667<br>0<br>-100.0%  |  |
|----------------|----------------------------|---------------------------|---------------------------|----------------------------|---------------------------|---------------------------|-----------------------------|---------------------------|---|---|---------------------------|---|---|--|
| ***            | 17,070<br>0<br>-100.0%     | 28<br>0<br>-100.0%        | 00.0%                     | 0.0%                       | 0 0.0%                    | 0.0%                      | 17,098<br>0<br>-100.0%      | 0<br>0<br>#DIV/0I         | 1,645                                       | 317<br>0<br>-100.0%                           | 0<br>0<br>0<br>0<br>0     | 0<br>0<br>0<br>0<br>0                       | 0<br>0<br>0<br>0  |  |
| TRIPPER        | 5,880<br>5,358<br>-8.9%    | 5,914<br>5,273<br>-10.8%  | 5,460<br>4,461<br>-18.3%  | 5,066<br>5,201<br>2.7%     | 5,474<br>4,962<br>-9.4%   | 989<br>451<br>-54.4%      | 28,783<br>25,706<br>-10.7%  | 0<br>0<br>0<br>#DIV/0!    | 0<br>0<br>0<br>0<br>0<br>0                  | 5,675   | 5,670                     | 6,067                                       | 4,239<br>0<br>-100.0%   |  |
| ROUTE T        | 2,213<br>2,943<br>33.0%    | 2,651<br>2,958<br>11.6%   | 2,949<br>3,445<br>16.8%   | 3,114<br>3,475<br>11.6%    | 2,790<br>3,259<br>16.8%   | 2,807<br>2,966<br>5.7%    | 16,524<br>19,046<br>15.3%   | 2,938                     | 2,915                                       | 3,449 0 -100.0% -                             | 4,067                     | 3,570                                       | 3,516<br>0<br>-100.0% -   |  |
| ROUTE<br>31/32 | 4,472<br>4,053<br>-9.4%    | 4,716<br>4,172<br>-11.5%  | 4,604<br>4,298<br>-6.6%   | 4,467<br>4,236<br>-5.2%    | 4,035<br>3,979<br>-1.4%   | 3,673<br>3,283<br>-10.6%  | 25,967<br>24,021<br>-7.5%   | 3,815                     | 3,754                                       | 4,487<br>0<br>-100.0%                         | 5,716                     | 4,854<br>0<br>-100.0%                       | 5,108   |  |
| ROUTE<br>30    | 8,256<br>9,469<br>14.7%    | 9,971<br>10,009<br>0.4%   | 11,083<br>10,989<br>-0.8% | 12,481<br>10,324<br>-17.3% | 10,256<br>10,277<br>0.2%  | 9,666<br>9,363<br>-3.1%   | 61,713<br>60,431<br>-2.1%   | 8,841<br>0<br>-100.0%     | 9,167                                       | 10,090  | 10,394<br>0<br>-100.0%    | 9,794                                       | 9,752<br>0<br>-100.0%   |  |
| ROUTE<br>20    | 5,844<br>6,411<br>9.7%     | 6,469<br>6,623<br>2.4%    | 7,491<br>7,456<br>-0.5%   | 7,374<br>6,941<br>-5.9%    | 7,166<br>6,910<br>-3.6%   | 7,175<br>7,084<br>-1.3%   | 41,519<br>41,425<br>-0.2%   | 7,579<br>0<br>-100.0%     | 7,080                                       | 7,964 0                                       | 7,917                     | 6,842<br>0<br>-100.0%                       | 6,678   |  |
| ROUTE<br>19    | 1,177<br>1,639<br>39.3%    | 1,388<br>1,635<br>17.8%   | 1,486<br>1,721<br>15.8%   | 1,510<br>1,731<br>14.6%    | 1,693<br>1,468<br>-13.3%  | 1,358<br>1,484<br>9.3%    | 8,612<br>9,678<br>12.4%     | 1,226<br>0<br>-100.0%     | 1,565<br>0<br>-100.0%                       | 3,137   | 1,726                     | 1,484                                       | 1,552<br>0<br>-100.0%   |  |
| ROUTE<br>16    | 3,531<br>3,568<br>1.0%     | 3,833<br>4,052<br>5.7%    | 4,643<br>4,107<br>-11.5%  | 4,527<br>4,406<br>-2.7%    | 4,266<br>4,567<br>7.1%    | 4,217<br>4,294<br>1.8%    | 25,017<br>24,994<br>-0.1%   | 4,268<br>0<br>-100.0%     | 3,788                                       | 3,883   | 4,051                     | 3,658<br>0<br>-100.0%                       | 3,777   |  |
| ROUTE<br>15    | 9,402<br>10,667<br>13.5%   | 11,033<br>10,632<br>-3.6% | 12,153<br>12,640<br>4.0%  | 11,793<br>11,334<br>-3.9%  | 11,277<br>10,742<br>-4.7% | 10,565<br>11,023<br>4.3%  | 66,223<br>67,038<br>1.2%    | 10,614<br>0<br>-100.0%    | 10,748<br>0<br>-100.0%                      | 11,116<br>0<br>-100.0%                        | 12,801<br>0<br>-100.0%    | 11,635<br>0<br>-100.0%                      | 11,487<br>0<br>-100.0%  |  |
| ROUTE<br>12    | 6,145<br>7,703<br>25.4%    | 10,486<br>9,381<br>-10.5% | 10,852<br>8,763<br>-19.2% | 10,077<br>8,882<br>-11.9%  | 9,063<br>8,039<br>-11.3%  | 6,315<br>6,156<br>-2.5%   | 52,938<br>48,924<br>-7.6%   | 6,098<br>0<br>-100.0%     | 6,858<br>0<br>-100.0%                       | 11,656<br>0<br>-100.0%                        | 12,198<br>0<br>-100.0%    | 10,273<br>0<br>-100.0%                      | 9,522<br>0<br>-100.0%   |  |
| ROUTE<br>11    | 2,527<br>2,930<br>15,9%    | 3,077<br>2,947<br>-4.2%   | 3,687<br>3,295<br>-10.6%  | 3,352<br>2,962<br>-11.6%   | 2,927<br>3,041<br>3.9%    | 3,217<br>3,156<br>-1.9%   | 18,787<br>18,331<br>-2.4%   | 3,426<br>0<br>-100.0%     | 3,294<br>0<br>-100.0%                       | 3,213<br>0<br>-100.0%                         | 3,493<br>0<br>-100.0%     | 2,815<br>0<br>-100.0%                       | 3,083<br>0<br>-100.0%   |  |
| ROUTE<br>9     | 1,630<br>1,730<br>6.1%     | 1,620<br>1,773<br>9.4%    | 1,929<br>1,723<br>-10.7%  | 1,837<br>1,922<br>4.6%     | 1,633<br>1,725<br>5.6%    | 1,356<br>1,398<br>3.1%    | 10,005<br>10,271<br>2.7%    | 1,526<br>0<br>-100.0%     | 1,502<br>0<br>-100.0%                       | 1,192   | 1,963<br>0<br>-100.0%     | 1,717<br>0<br>-100.0%                       | 1,730<br>0<br>-100.0%   |  |
| ROUTE<br>8     | 4,090<br>4,579<br>12.0%    | 4,403<br>4,819<br>9.4%    | 4,715<br>4,590<br>-2.7%   | 3,909<br>5,014<br>28.3%    | 3,960<br>4,905<br>23.9%   | 2,783<br>2,810<br>1.0%    | 23,860<br>26,717<br>12.0%   | 2,143<br>0<br>-100.0%     | 1,857<br>0<br>-100.0%                       | 4,129<br>0<br>-100.0%                         | 4,593<br>0<br>-100.0%     | 4,563<br>0<br>-100.0%                       | 4,191<br>0<br>-100.0%   |  |
| ROUTE<br>6     | 623<br>737<br>18.3%        | 737<br>718<br>-2.6%       | 720<br>724<br>0.6%        | 737<br>770<br>4.5%         | 802<br>658<br>-18.0%      | 602<br>684<br>13.6%       | 4,221<br>4,291<br>1.7%      | 674<br>0<br>-100.0%       | 2,941 667 1,857<br>0 0 0<br>-100.0% -100.0% | 3,682 1,109 4,129<br>0 0 0<br>-100.0% -100.0% | 935<br>0<br>-100.0%       | 3,335 739 4,563<br>0 0 0<br>-100.0% -100.0% | 618<br>0<br>-100.0%   |  |
| ROUTE<br>5     | 3,305<br>3,765<br>13.9%    | 3,893<br>3,854<br>-1.0%   | 4,252<br>3,608<br>-15.1%  | 3,911<br>3,942<br>0.8%     | 3,635<br>3,518<br>-3.2%   | 3,147<br>3,068<br>-2.5%   | 22,143<br>21,755<br>-1.8%   | 3,061<br>0<br>-100.0%     | 2,941<br>0<br>-100.0%                       | 3,682<br>0<br>-100.0%                         | 3,895<br>0<br>-100.0%     | 3,335<br>0<br>-100.0%                       | 3,391<br>0<br>-100.0%   |  |
| ROUTE<br>4     | 3,770<br>3,800<br>0.8%     | 4,361<br>3,857<br>-11.6%  | 4,829<br>4,209<br>-12.8%  | 4,663<br>4,036<br>-13.4%   | 4,412<br>3,878<br>-12.1%  | 4,164<br>3,844<br>-7.7%   | 26,199<br>23,624<br>-9.8%   | 4,367<br>0<br>-100.0%     | 3,990<br>0<br>-100.0%                       | 3,971<br>0<br>-100.0%                         | 4,467<br>0<br>-100.0%     |   | 4,074<br>0<br>-100.0%   |  |
| ROUTE<br>3     | 5,158<br>5,020<br>-2.7%    | 5,637<br>5,089<br>-9.7%   | 5,625<br>4,943<br>-12.1%  | 5,317<br>5,080<br>-4.5%    | 5,096<br>5,274<br>3.5%    | 3,409<br>3,368<br>-1.2%   | 30,242<br>28,774<br>-4.9%   | 2,971<br>0<br>-100.0%     | 2,221 2,831<br>0 0<br>-100.0% -100.0%       | 3,232 5,450<br>0 0<br>-100.0% -100.0%         | 5,939<br>0<br>-100.0%     | 3,289 5,503 3,765<br>0 0<br>-100.0% -100.0% | 5,848 3,135 4,966 4,074 3,391 618 4,191<br>0 0 0 0<br>-100.0% -100.0% -100.0% -100.0% -100.0% -100.0% |  |
| ROUTE<br>2     | 3,047<br>3,288<br>7.9%     | 3,920<br>3,465<br>-11.6%  | 4,038<br>3,478<br>-13.9%  | 3,260<br>3,611<br>10.8%    | 3,295<br>3,392<br>2.9%    | 2,238<br>2,320<br>3.7%    | 19,798<br>19,554<br>-1.2%   | 2,353<br>0<br>-100.0%     | 2,221<br>0<br>-100.0%                       | 3,232<br>0<br>-100.0%                         | 3,679<br>0<br>-100.0%     | 3,289<br>0<br>-100.0%                       | 3,135<br>0<br>-100.0%   |  |
| ROUTE<br>1     | 5,098<br>5,637<br>10.6%    | 6,302<br>6,023<br>-4.4%   | 6,400<br>5,998<br>-6.3%   | 7,441<br>5,946<br>-20.1%   | 7,419<br>5,896<br>-20.5%  | 6,633<br>4,956<br>-25.3%  | 39,293<br>34,456<br>-12.3%  | 4,734<br>0<br>-100.0%     | 5,490<br>0<br>-100.0%                       | 7,813   | 7,469<br>0<br>-100.0%     | 6,547<br>0<br>-100.0%                       | 5,848<br>0<br>-100.0%   |  |
|                | JAN-15<br>JAN-16<br>% CHG  | FEB-15<br>FEB-16<br>% CHG | MAR-15<br>MAR-16<br>% CHG | APR-15<br>APR-16<br>% CHG  | MAY-15<br>MAY-16<br>% CHG | JUN-15<br>JUN-16<br>% CHG | YTD 15<br>YTD 16<br>% CHG   | JUL-15<br>JUL-16<br>% CHG | AUG-15<br>AUG-16<br>% CHG                   | SEP-15<br>SEP-16<br>% CHG                     | OCT-15<br>OCT-16<br>% CHG | NOV-15<br>NOV-16<br>% CHG                   | DEC-15<br>DEC-16<br>% CHG   |  |
|                |                            |                           |                           | C63 E8                     |                           | 3. 2.                     | 8                           | 184 T. P. E.              | 88 N Si                                     | 8 S 5   | 596 0.5F 0.5K             |   | 2015AV - 2016   |  |

<sup>\*\*\*</sup> January, 2015 GFI Route Report understated ridership error



| Ш –         | 11,692<br>10,231<br>-12.5% | 11,428<br>10,566<br>-7.5% | 12,864<br>12,615<br>-1.9% | 12,637<br>11,444<br>-9.4% | 12,047<br>10,719<br>-11.0% | 10,684<br>9,894<br>-7.4%  | 71,352<br>65,469<br>-8.2% | 10,251<br>0<br>-100.0%    | 10,316<br>0<br>-100.0%    | 12,875<br>0<br>-100.0%    | 12,680                    |
|-------------|----------------------------|---------------------------|---------------------------|---------------------------|----------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| ROUTE       |                            |                           |                           |                           |                            |                           |                           |                           | ,                         | 1                         |                           |
| ROUTE       | 1,612<br>1,327<br>-17.7%   | 1,540<br>1,304<br>-15.3%  | 1,762<br>1,625<br>-7.8%   | 1,853<br>1,583<br>-14.6%  | 1,774<br>1,474<br>-16.9%   | 1,668<br>1,443<br>-13.5%  | 10,209<br>8,756<br>-14.2% | 1,384 0 -100.0%           | 1,450<br>0<br>-100.0%     | 1547<br>0<br>-100.0%      | 1,606                     |
| ROUTE       | 1,213<br>1,021<br>-15.8%   | 1,075 1,100 2.3%          | 1,205<br>1,362<br>13.0%   | 1,289<br>1,054<br>-18.2%  | 1,271<br>1,019<br>-19.8%   | 1,223<br>1,123<br>-8.2%   | 7,276<br>6,679<br>-8.2%   | 1,368                     | 1,259<br>0<br>-100.0%     | 1570<br>0<br>-100.0%      | 1,297                     |
| ROUTE<br>19 | 830<br>942<br>13.5%        | 832<br>1,034<br>24.3%     | 990<br>1,154<br>16.6%     | 934<br>1,062<br>13.7%     | 1,034<br>959<br>-7.3%      | 918<br>935<br>1.9%        | 5,538<br>6,086<br>9.9%    | 907<br>0<br>-100.0%       | 952 0 -100.0%             | 1202<br>0<br>-100.0%      | 1,123                     |
| ROUTE<br>15 | 2,339<br>2,202<br>-5.9%    | 2,350<br>2,162<br>-8.0%   | 2,738<br>2,677<br>-2.2%   | 2,500<br>2,423<br>-3.1%   | 2,376<br>2,217<br>-6.7%    | 2,222<br>2,150<br>-3.2%   | 14,525<br>13,831<br>-4.8% | 2,112<br>0<br>-100.0%     | 2,148                     | 2589<br>0<br>-100.0%      | 2,736                     |
| ROUTE       | 1,449<br>1,080<br>-25.5%   | 1,523<br>1,442<br>-5.3%   | 1,663<br>1,482<br>-10.9%  | 1,619<br>1,452<br>-10.3%  | 1,398<br>1,276<br>-8.7%    | 1,007<br>951<br>-5.6%     | 8,659<br>7,683<br>-11.3%  | 1,144                     | 1,243<br>0<br>-100.0%     | 1834<br>0<br>-100.0%      | 1,951                     |
| ROUTE       | 333<br>312<br>-6.3%        | 264<br>287<br>8.7%        | 337<br>312<br>-7,4%       | 277<br>353<br>27.4%       | 304<br>311<br>2.3%         | 154<br>171<br>11.0%       | 1,669<br>1,746<br>4.6%    | 156<br>0<br>-100.0%       | 148<br>0<br>-100.0%       | 153<br>0<br>-100.0%       | 286<br>0<br>-100.0%       |
| ROUTE       | 538<br>515<br>-4.3%        | 508<br>528<br>3.9%        | 530<br>522<br>-1.5%       | 540<br>520<br>-3.7%       | 490<br>455<br>-7.1%        | 435<br>490<br>12.6%       | 3,041<br>3,030<br>-0.4%   | 523<br>0<br>-100.0%       | 414<br>0<br>-100.0%       | 650<br>0<br>-100.0%       | 510<br>0<br>-100.0%       |
| ROUTE       | 763<br>611<br>-19.9%       | 823<br>656<br>-20.3%      | 849<br>717<br>-15.5%      | 658<br>600<br>-8.8%       | 544<br>533<br>-2.0%        | 541<br>487<br>-10.0%      | 4,178<br>3,604<br>-13.7%  | 485<br>0<br>-100.0%       | 532<br>0<br>-100.0%       | 605<br>0<br>-100.0%       | 536<br>0<br>-100.0%       |
| ROUTE<br>4  | 653<br>498<br>-23.7%       | 570<br>500<br>-12.3%      | 647<br>662<br>2.3%        | 679<br>585<br>-13.8%      | 655<br>529<br>-19.2%       | 597<br>535<br>-10.4%      | 3,801<br>3,309<br>-12.9%  | 638<br>0<br>-100.0%       | 552<br>0<br>-100.0%       | 596<br>0<br>-100.0%       | 564<br>0<br>-100.0%       |
| ROUTE       | 616<br>602<br>-2.3%        | 576<br>573<br>-0.5%       | 623<br>785<br>26.0%       | 633<br>619<br>-2.2%       | 584<br>662<br>13.4%        | 531<br>534<br>0.6%        | 3,563<br>3,775<br>6.0%    | 532<br>0<br>-100.0%       | 534<br>0<br>-100.0%       | 619<br>0<br>-100.0%       | 727<br>0<br>-100.0%       |
| ROUTE 2     | 406<br>345<br>-15.0%       | 375<br>303<br>-19.2%      | 463<br>446<br>-3.7%       | 282<br>400<br>41.8%       | 302<br>403<br>33.4%        | 242<br>343<br>41.7%       | 2,070<br>2,240<br>8.2%    | 269<br>0<br>-100.0%       | 277<br>0<br>-100.0%       | 355<br>0<br>-100.0%       | 336<br>0<br>-100.0%       |
| ROUTE       | 940<br>776<br>-17.4%       | 992<br>677<br>-31.8%      | 1,057<br>871<br>-17.6%    | 1,373<br>793<br>-42.2%    | 1,315<br>881<br>-33.0%     | 1,146<br>732<br>-36.1%    | 6,823<br>4,730<br>-30.7%  | 733<br>0<br>-100.0%       | 807<br>0<br>-100,0%       | 1155<br>0<br>-100.0%      | 1,008<br>0<br>-100.0%     |
|             | JAN 15<br>JAN-16<br>% CHG  | FEB 15<br>FEB-16<br>% CHG | MAR 15<br>MAR-16<br>% CHG | APR 15<br>APR-16<br>% CHG | MAY 15<br>MAY-16<br>% CHG  | JUN 15<br>JUN-16<br>% CHG | YTD 15<br>YTD 16<br>% CHG | JUL 15<br>JUL-16<br>% CHG | AUG 15<br>AUG-16<br>% CHG | SEP 15<br>SEP-16<br>% CHG | OCT 15<br>OCT-16<br>% CHG |

NOTE: PM Ridership

Starts at 5:15p for routes 1, 3, 5, 9, 15, 19 Starts at 5:45p for all other routes Excludes Routes 31, 32 and 41

June Comparisons - Ridership and Revenue

| Total Revenue       | \$84,438.05 | \$65,500.27 | \$65,168.75 | \$70,998.08 | \$85,555.69 | \$59,846.34 | \$60,949.36 | \$76,406.54 | \$62,310.03 | \$50,813.26 | \$51,147.11 | \$44,105.96 |
|---------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Pre-Paid<br>Revenue | \$60,064.25 | \$40,257.10 | \$39,225.00 | \$45,813.60 | \$60,320.70 | \$32,709.65 | \$36,961.46 | \$48,974.58 | \$29,339.00 | \$23,404.00 | \$26,377.50 | \$23,458.00 |
| Cash Revenue        | \$24,373.80 | \$25,243.17 | \$25,943.75 | \$25,184.48 | \$25,234.99 | \$27,136.69 | \$23,987.90 | \$27,431.96 | \$32,971.03 | \$27,409.26 | \$24,769.61 | \$20,647.96 |
| Total Rides*        | 71,708      | 74,314      | 73,988      | 71,798      | 75,483      | 78,072      | 66,571      | 72,428      | 76,314      | 75,357      | 70,683      | 73,625      |
| Total Paid<br>Rides | 56,380      | 58,024      | 56,771      | 55,515      | 59,910      | 60,858      | 51,677      | 54,002      | 54,138      | 50,375      | 47,345      | 49,086      |
|                     | 2016        | 2015        | 2014        | 2013        | 2012        | 2011        | 2010        | 2009        | 2008        | 2007        | 2006        | 2005        |

<sup>\*</sup> Includes Free and transfers

YTD Comparisons (Jan - Jun) - Ridership and Revenue

| Total Revenue       | \$420,729 | \$395,571 | \$397,400 | \$415,541 | \$418,912 | \$407,156 | \$386,428 | \$426,620 | \$369,158 | \$341,556 | \$395,121 | \$274,040 |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Pre-Paid<br>Revenue | \$280,000 | \$247,766 | \$249,057 | \$254,687 | \$264,471 | \$254,910 | \$234,502 | \$263,619 | \$179,862 | \$174,446 | \$239,978 | \$146,217 |
| Cash Revenue        | \$140,729 | \$147,805 | \$148,343 | \$160,854 | \$154,441 | \$152,246 | \$151,926 | \$163,001 | \$189,296 | \$167,110 | \$155,143 | \$127,823 |
| Total Rides*        | 980'603   | 538,942   | 535,704   | 568,034   | 557,992   | 534,776   | 470,029   | 465,899   | 505,418   | 477,190   | 472,523   | 483,477   |
| Total Paid<br>Rides | 423,356   | 446,378   | 435,565   | 465,044   | 456,491   | 433,681   | 370,673   | 349,493   | 351,459   | 320,326   | 318,710   | 317,403   |
|                     | 2016      | 2015      | 2014      | 2013      | 2012      | 2011      | 2010      | 2009      | 2008      | 2007      | 2006      | 2005      |

<sup>\*</sup> Includes Free and transfers



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## June 22, 2016 Audit Presentation To FOX CITIES TRANSIT COMMISSION

Jodi Dobson, CPA, Partner of Baker Tilly Virchow Krause, LLP

### FINANCIAL STATEMENT HIGHLIGHTS

- > Clean audit opinion (pages 1-3)
  - Financial statements are the responsibility of management
  - In our opinion fairly stated
- > Management Discussion & Analysis (pages 4-11) provides highlights
- > No federal or state compliance issues
- > Federal and State share of funding is limited to 60% of eligible expenses (page 40)
  - Federal and state operating grants were \$2.5 million and \$2.6 million, respectively

### MANAGEMENT LETTER.

- > No material weaknesses in internal control identified
- > Current year recommendations/informational points
  - Policy for agency tickets
  - Delayed grant close-outs from State of Wisconsin operating grants
- > Required communications
  - Financial statements contain estimates, i.e. sick leave, OPEB and potentially uncollectible state grants, new net pension asset and deferrals
  - No material audit adjustments, all proposed immaterial adjustments made
  - We assist with preparation of financial statements, management retains responsibility
  - Management representations provided
  - No difficulties during audit

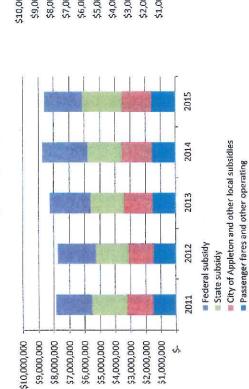
### CITYWIDE SINGLE AUDIT

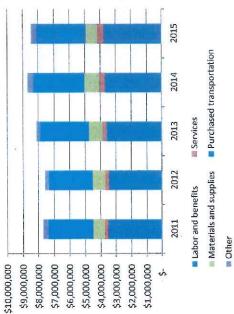
- > Required since city receives more than \$750,000 federal funding
- > Tests city compliance with laws and regulations related to program requirements, for example Buy America, Civil Rights, and Minimum wage standards. More issues added for ARRA grants.
- Citywide report goes to Common Council No transit findings



# CITY OF APPLETON VALLEY TRANSIT 2015 FINANCIAL STATEMENT HIGHLIGHTS

|      |   | 19%<br>22%<br>30%<br>29%  | 100%      | 44%<br>5%<br>9%<br>37%<br>4%   | %001                           |
|------|---|---|-----------|--|--------------------------------|
| 2015 | 1,055,544                                   | 1,593,398<br>1,931,080<br>2,598,948<br>2,481,702  | 8,605,128 | 3,753,090<br>440,747<br>738,432<br>3,163,972<br>371,996  | 8,468,237                      |
|      |   | 18% \$ 23% 26% 34%  | 100% \$   | 42% S<br>4% 11% 38% 4%   | \$ %001                        |
| 2014 | 1,081,882                                   | 1,563,356<br>1,981,692<br>2,246,007<br>2,952,625  | 8,743,680 | 3,685,729<br>384,024<br>959,385<br>3,296,289<br>362,878  | 8,688,305                      |
|      |   | 19% \$<br>22%<br>27%<br>32%   | 100% \$   | 44% \$<br>3%<br>11%<br>38%<br>3%   | 100% \$                        |
| 2013 | 1,093,202                                   | 1,547,558<br>1,841,665<br>2,208,486<br>2,649,815  | 8,247,524 | 3,587,920<br>271,349<br>905,241<br>3,098,708<br>255,813  | 8,119,031                      |
|      |   | 19% \$ 21% 28% 32%  | \$ %001   | 45% \$ 3% 11% 37% 37% 37%  | \$ %001                        |
| 2012 | 1,095,650                                   | 1,485,517<br>1,621,880<br>2,169,356<br>2,455,837  | 7,732,590 | 3,451,382<br>213,327<br>867,131<br>2,798,417<br>260,913  | 7,591,170                      |
|      |   | × × × ×   | 55<br>182 | \$ 22 22 22  | \$ %001                        |
|      |   | 19%<br>21%<br>30%<br>30%  | %001      | 46%<br>2%<br>10%<br>37%<br>4%  | 100                            |
| 2011 | 1,073,655                                   | 1,517,609<br>1,689,866<br>2,322,036<br>2,336,554  | 7,866,065 | 3,515,575<br>188,649<br>800,097<br>2,869,324<br>335,059  | 7,708,704                      |
|      |   | €9  | ₩.        | <del>∨</del>   | €9                             |
| =    | Ridership<br>Fixed Route<br>ADA Paratransit | Operating Revenues Passenger fares and other operating City of Appleton and other local subsidies State subsidy Federal subsidy | TOTAL     | Operating Expenses Labor and benefits Services Materials and supplies Purchased transportation Other | TOTAL (excluding depreciation) |





Transit Operating Expenses

Transit Operating Revenues

### **VALLEY TRANSIT**

Appleton, WI

## COMMUNICATION TO THOSE CHARGED WITH GOVERNANCE AND MANAGEMENT

As of and for the Year Ended December 31, 2015

# **VALLEY TRANSIT**

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REQUIRED COMMUNICATION OF INTERNAL CONTROL RELATED MATTERS IDENTIFIED IN THE AUDIT TO THOSE CHARGED WITH GOVERNANCE



Baker Tilly Virchow Krause, LLP Ten Terrace Ct, PO Box 7398 Madison, WI 53707-7398 tel 608 249 6622 fax 608 249 8532 bakertilly.com

To the Fox Cities Transit Commission City of Appleton Appleton, Wisconsin

In planning and performing our audit of the financial statements of the Appleton Valley Transit as of and for the year ended December 31, 2015, in accordance with auditing standards generally accepted in the United States of America, we considered its internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of its internal control. Accordingly, we do not express an opinion on the effectiveness of its internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and, therefore, material weaknesses or significant deficiencies may exist that were not identified. However, as discussed below, we identified a certain deficiency in internal control that we consider to be a significant deficiency.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We did not identify any deficiencies in internal control that we consider to be material weaknesses.

This communication is intended solely for the information and use of management, the commission, and others within the organization and is not intended to be, and should not be, used by anyone other than these specified parties.

Tilly Vinchow Krause, LLP

Madison, Wisconsin May 31, 2016



| OTHER COMMUNICATION TO THOSE CHARGED WITH GOVERNANCE |
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#### TWO WAY COMMUNICATION REGARDING YOUR AUDIT

As part of our audit of your financial statements, we are providing communications to you throughout the audit process. Auditing requirements provide for two-way communication and are important in assisting the auditor and you with more information relevant to the audit.

As this past audit is concluded, we use what we have learned to begin the planning process for next year's audit. It is important that you understand the following points about the scope and timing of our next audit:

- We address the significant risks of material misstatement, whether due to fraud or error, through our detailed audit procedures.
- b. We will obtain an understanding of the five components of internal control sufficient to assess the risk of material misstatement of the financial statements or material noncompliance related to federal and state awards whether due to error or fraud, and to design the nature, timing, and extent of further audit procedures. We will obtain a sufficient understanding by performing risk assessment procedures to evaluate the design of controls relevant to an audit of financial statements and to determine whether they have been implemented. We will use such knowledge to:
  - > Identify types of potential noncompliance.
  - > Consider factors that affect the risks of material noncompliance.
  - > Design tests of controls, when applicable, and other audit procedures.

Our audit will be performed in accordance with U.S. generally accepted auditing standards, Government Auditing Standards, OMB's Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance), and the State Single Audit Guidelines.

We will not express an opinion on the effectiveness of internal control over financial reporting or compliance with laws, regulations, and provisions of contracts or grant programs. For audits done in accordance with *Government Auditing Standards*, the Uniform Guidance, the *State Single Audit Guidelines*, our report will include a paragraph that states that the purpose of the report is solely to describe (a) the scope of testing of internal control over financial reporting and compliance and the result of that testing and not to provide an opinion on the effectiveness of internal control over financial reporting or on compliance, (b) the scope of testing internal control over compliance and the result of that testing and to provide an opinion on compliance but not to provide an opinion on the effectiveness of internal control over compliance and, (c) that the report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering internal control over financial reporting and compliance and the Uniform Guidance and the *State Single Audit Guidelines* in considering internal control over compliance and major program compliance.. The paragraph will also state that the report is not suitable for any other purpose.

c. The concept of materiality recognizes that some matters, either individually or in the aggregate, are important for fair presentation of financial statements in conformity with generally accepted accounting principles or for reporting material noncompliance while other matters are not important. In performing the audit, we are concerned with matters that, either individually or in the aggregate, could be material to the financial statements or to the entity's federal and state awards. Our responsibility is to plan and perform the audit to obtain reasonable assurance that material misstatements or material noncompliance, whether caused by errors or fraud, are detected.

#### TWO WAY COMMUNICATION REGARDING YOUR AUDIT (cont.)

We are very interested in your views regarding certain matters. Those matters are listed here:

- a. We typically will communicate with your top level of management unless you tell us otherwise.
- b. We understand that the transit commission has the responsibility to oversee the strategic direction of your organization, as well as the overall accountability of the entity. Management has the responsibility for achieving the objectives of the entity.
- c. We need to know your views about your organization's objectives and strategies, and the related business risks that may result in material misstatements.
- d. Which matters do you consider warrant particular attention during the audit, and are there any areas where you request additional procedures to be undertaken?
- e. Have you had any significant communications with regulators or grantor agencies?
- f. Are there other matters that you believe are relevant to the audit of the financial statements or the federal or state awards?

Also, is there anything that we need to know about the attitudes, awareness, and actions of the transit concerning:

- a. The transit's internal control and its importance in the entity, including how those charged with governance oversee the effectiveness of internal control?
- b. The detection or the possibility of fraud?

We also need to know if you have taken actions in response to developments in financial reporting, laws, accounting standards, governance practices, or other related matters, or in response to previous communications with us.

With regard to the timing of our audit, here is some general information. If necessary, we may do preliminary financial audit work during the months of October-December, and sometimes early January. Our final financial fieldwork is scheduled during the spring to best coincide with your readiness and report deadlines. After fieldwork, we wrap up our financial audit procedures at our office and may issue drafts of our report for your review. Final copies of our report and other communications are issued after approval by your staff. This is typically 6-12 weeks after final fieldwork, but may vary depending on a number of factors. We typically perform the single audit fieldwork four to six weeks after the financial audit. After single audit fieldwork, we wrap up our single audit procedures at our office and then issue drafts of our report for your review. Final copies of our Report on Federal and State Awards are issued after approval by your staff. This is typically 4-6 weeks after final single audit fieldwork, but may vary depending upon a number of factors.

Keep in mind that while this communication may assist us with planning the scope and timing of the audit, it does not change the auditor's sole responsibility to determine the overall audit strategy and the audit plan, including the nature, timing, and extent of procedures necessary to obtain sufficient appropriate audit evidence.

We realize that you may have questions on what this all means, or wish to provide other feedback. We welcome the opportunity to hear from you.

COMMUNICATION OF OTHER CONTROL DEFICIENCIES, RECOMMENDATIONS
AND INFORMATIONAL POINTS TO MANAGEMENT THAT ARE NOT
MATERIAL WEAKNESSES OR SIGNIFICANT DEFICIENCIES

#### **COMMENTS AND RECOMMENDATIONS**

#### AGENCY TICKETS

Currently, paratransit and agency tickets do not have an expiration period. As a result, the balance in the unearned revenue account continues to grow as tickets are purchased and not used. We recommend that management and the commission discuss the possibility of establishing a policy that outlines the period of time that these tickets will be valid for. Once this period passes, the revenue would be recognized, whether the ticket was used or not. This policy would need to be communicated to the various agencies that purchase and distribute tickets.

#### Status 12/31/15

Management has been monitoring historical data on unearned revenue in order to determine next steps.

#### STATE OF WISCONSIN - OPERATING GRANTS

At the end of the year, Valley Transit has an amount due to the city for \$279,782 which essentially represents operating at a negative cash balance. This is mainly attributed to delayed close-outs from the State of Wisconsin operating grants (of which approximately 10% is withheld annually until a review is completed by the state). The amount receivable from the state for operating costs totals \$879,386 net of an allowance for potentially uncollectible state grants at December 31, 2014 for the grant years 2010 through 2014. We understand management is working with the state on the 2010 and 2011 closeouts.

#### Status 12/31/15

Management continues to discuss with the State of Wisconsin with no formal decision made as of 12/31/15.

| REQUIRED COMMUNICATIONS BY THE AUDITOR TO THOSE CHARGED WITH GOVERNANCE |
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Baker Tilly Virchow Krause, LLP Ten Terrace Ct, PO Box 7398 Madison, WI 53707-7398 tel 608 249 6622 fax 608 249 8532 bakertilly.com

To the Fox Cities Transit Commission Valley Transit
Appleton, Wisconsin

Thank you for using Baker Tilly Virchow Krause, LLP as your auditor.

We have completed our audit of the financial statements of the Appleton Valley Transit for the year ended December 31, 2015, and have issued our report thereon dated May 31, 2016. This letter presents communications required by our professional standards.

OUR RESPONSIBILITY UNDER AUDITING STANDARDS GENERALLY ACCEPTED IN THE UNITED STATES OF AMERICA, GOVERNMENT AUDITING STANDARDS, UNIFORM GUIDANCE AND THE STATE SINGLE AUDIT GUIDELINES

The objective of a financial statement audit is the expression of an opinion on the financial statements. We conducted the audit in accordance with auditing standards generally accepted in the United States of America, *Government Auditing Standards*, OMB's *Uniform Administrative Requirements*, *Cost Principles*, and Audit Requirements for Federal Awards (Uniform Guidance), and the State Single Audit Guidelines. These standards require that we plan and perform our audit to obtain reasonable, rather than absolute, assurance about whether the financial statements prepared by management with your oversight are free of material misstatement, whether caused by error or fraud. Our audit included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit does not relieve management or the commission of their responsibilities.

We also considered internal control over compliance with requirements that could have a direct and material effect on a major federal or major state program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with the Uniform Guidance and the State Single Audit Guidelines.

As part of obtaining reasonable assurance about whether Valley Transit's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit. Also, in accordance with the Uniform Guidance and the State Single Audit Guidelines, we examined, on a test basis, evidence about Valley Transit's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* and the State Single Audit Guidelines applicable to each of its major federal and state programs for the purpose of expressing an opinion on Valley Transit's compliance with those requirements. While our audit provides a reasonable basis for our opinion, it does not provide a legal determination on Valley Transit's compliance with those requirements.

We have issued a separate document which contains the results of our audit procedures to comply with the Uniform Guidance and the *State Single Audit Guidelines*.



#### OTHER INFORMATION IN DOCUMENTS CONTAINING AUDITED FINANCIAL STATEMENTS

Our responsibility does not extend beyond the audited financial statements identified in this report. We do not have any obligation to and have not performed any procedures to corroborate other information contained in client prepared documents, such as official statements related to debt issues.

#### PLANNED SCOPE AND TIMING OF THE AUDIT

We performed the audit according to the planned scope and timing previously communicated to you in our letter about planning matters dated June 17, 2015.

#### QUALITATIVE ASPECTS OF THE ENTITY'S SIGNIFICANT ACCOUNTING PRACTICES

#### **Accounting Policies**

Management is responsible for the selection and use of appropriate accounting policies. In accordance with the terms of our engagement letter, we will advise management about the appropriateness of accounting policies and their application. The significant accounting policies used by Valley Transit are described in Note 1 to the financial statements. As described in Note 1 to the financial statements, the [Name of Governmental Unit] changed accounting policies related to financial reporting for pensions by adopting Statement of Governmental Accounting Standards (GASB) Statement No. 68, Accounting and Financial Reporting for Pension – an Amendment of GASB Statement No. 27 and GASB Statement No. 71, Pension Transition for Contributions Made Subsequent to the Measurement Date – an Amendment of GASB Statement No. 68 in 2015. Accordingly, the accounting change has been reported as a cumulative effect of a change in accounting principle in 2015 since data necessary to restate 2014 was not available. We noted no transactions entered into by Valley Transit during the year that were both significant and unusual, and of which, under professional standards, we are required to inform you, or transactions for which there is a lack of authoritative guidance or consensus.

#### Accounting Estimates

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements are accrued sick leave, allocation of insurance fund costs, other postemployment benefits, allowance for potentially uncollectible state grants, and the estimate of the net pension asset and related deferrals which are based on information provided by the Wisconsin Retirement System as audited by the Legislative Audit Bureau. We evaluated the key factors and assumptions used to develop these estimates in determining that they are reasonable to the financial statements taken as a whole.

#### Financial Statement Disclosures

The disclosures in the notes to the financial statements are neutral, consistent, and clear.

#### DIFFICULTIES ENCOUNTERED IN PERFORMING THE AUDIT

We encountered no significant difficulties in dealing with management in performing our audit.

#### **CORRECTED MISSTATEMENTS**

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. There were no such misstatements identified.

#### **DISAGREEMENTS WITH MANAGEMENT**

For purposes of this letter, professional standards define a disagreement with management as a matter, whether or not resolved to our satisfaction, concerning a financial accounting, reporting, or auditing matter that could be significant to the financial statements or the auditors' report. We are pleased to report that no such disagreements arose during the course of our audit.

#### **CONSULTATIONS WITH OTHER INDEPENDENT ACCOUNTANTS**

In some cases, management may decide to consult with other accountants about auditing and accounting matters. If a consultation involves application of an accounting principle to the governmental unit's financial statements or a determination of the type of auditors' opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

#### **MANAGEMENT REPRESENTATIONS**

We have requested certain representations from management that are included in the management representation letter. That letter follows this required communication.

#### INDEPENDENCE

We are not aware of any relationships between Baker Tilly Virchow Krause, LLP and Valley Transit that, in our professional judgment, may reasonably be thought to bear on our independence.

Relating to our audit of the financial statements of Valley Transit for the year ended December 31, 2015, Baker Tilly Virchow Krause, LLP hereby confirms that we are, in our professional judgment, independent with respect to the City of Appleton and in accordance with the Code of Professional Conduct issued by the American Institute of Certified Public Accountants. We provided no services to Valley Transit other than audit services provided in connection with the audit of the current year's financial statements and the following nonaudit services which in our judgment do not impair our independence.

> Financial statement preparation

None of these nonaudit services constitute an audit under generally accepted auditing standards, including *Government Auditing Standards*.

#### **OTHER AUDIT FINDINGS OR ISSUES**

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as Valley Transit's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

To the Fox Cities Transit Commission Valley Transit

#### **OTHER MATTERS**

We applied certain limited procedures to the required supplementary information (RSI) that supplements the basic financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on the RSI.

With respect to the supplementary information accompanying the financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

#### RESTRICTION ON USE

This information is intended solely for the use of the commission and management and is not intended to be, and should not be, used by anyone other than these specified parties.

We welcome the opportunity to discuss the information included in this letter and any other matters. Thank you for allowing us to serve you.

Tilly Vinchow Krause, LLP

Madison, Wisconsin May 31, 2016





May 31, 2016

Bakker Tilly Virchow Krause, LLP Ten Terrace Court P.O. Box 7398 Madison, WI 53707-7398

Dear Baker Tilly Virchow Krause, LLP:

We are providing this letter in connection with your audit of the financial statements of Valley Transit as of December 31, 2015 and 2014 and for the years then ended for the purpose of expressing an opinion as to whether the financial statements present fairly, in all material respects, the financial position of the Appleton Valley Transit and the respective changes in financial position and cash flows, in conformity with accounting principles generally accepted in the United States of America. We confirm that we are responsible for the fair presentation of the previously mentioned financial statements in conformity with accounting principles generally accepted in the United States of America. We are also responsible for adopting sound accounting policies, establishing and maintaining internal control over financial reporting, and preventing and detecting fraud.

Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in the light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement. An omission or misstatement that is monetarily small in amount could be considered material as a result of qualitative factors.

We confirm, to the best of our knowledge and belief, the following representations made to you during your audit.

#### Financial Statements

- 1. We have fulfilled our responsibilities, as set out in the terms of the audit engagement letter.
- 2. The financial statements referred to above are fairly presented in conformity with accounting principles generally accepted in the United States of America. We have engaged you to advise us in fulfilling that responsibility. The financial statements include all properly classified funds of the utility required by accounting principles generally accepted in the United States of America to be included in the financial reporting entity.
- 3. We acknowledge our responsibility for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.
- 4. We acknowledge our responsibility for the design, implementation, and maintenance of internal control to prevent and detect fraud.
- 5. Significant assumptions we used in making accounting estimates, if any, are reasonable.
- 6. Related party relationships and transactions, including revenues, expenditures/expenses, loans, transfers, leasing arrangements, and guarantees, and amounts receivable from or payable to related parties have been appropriately accounted for and disclosed in accordance with the requirements of accounting principles generally accepted in the United States of America.



- 7. All events subsequent to the date of the financial statements and for which accounting principles generally accepted in the United States of America require adjustment or disclosure have been adjusted or disclosed. No other events, including instances of noncompliance, have occurred subsequent to the balance sheet date and through the date of this letter that would require adjustment to or disclosure in the aforementioned financial statements or in the schedule of findings and questioned costs.
- 8. All material transactions have been recorded in the accounting records and are reflected in the financial statements and the schedule of expenditures of federal and state awards.
- 9. There are no known or possible litigation, claims, and assessments whose effects should be considered when preparing the financial statements. There are no unasserted claims or assessments that our lawyer has advised us are probable of assertion and must be disclosed in accordance with accounting principles generally accepted in the United States of America.
- 10. Guarantees, whether written or oral, under which the transit is contingently liable, if any, have been properly recorded or disclosed.

Information Provided

- 11. We have provided you with:
  - a. Access to all information, of which we are aware, that is relevant to the preparation and fair presentation of the financial statements, such as financial records and related data, documentation, and other matters and all audit or relevant monitoring reports, if any, received from funding sources.
  - b. Additional information that you have requested from us for the purpose of the audit.
  - Unrestricted access to persons within the entity from whom you determined it necessary to obtain audit evidence.
  - d. Minutes of the meetings of our governing body or summaries of actions of recent meetings for which minutes have not yet been prepared.
- 12. We have disclosed to you results of our assessment of the risk that the financial statements may be materially misstated as a result of fraud.
- 13. We have no knowledge of any fraud or suspected fraud that affects the entity and involves:
  - a. Management,
  - b. Employees who have significant roles in internal control, or
  - c. Others where the fraud could have a material effect on the financial statements.
- 14. We have no knowledge of any allegations of fraud or suspected fraud affecting the entity received in communications from employees, former employees, regulators, or others.
- 15. We have no knowledge of known instances of noncompliance or suspected noncompliance with provisions of laws, regulations, contracts, or grant agreements, or abuse, whose effects should be considered when preparing financial statements.
- 16. There are no known related parties or related party relationships and transactions of which we are aware.

Other

- 17. There have been no communications from regulatory agencies concerning noncompliance with, or deficiencies in, financial reporting practices.
- 18. We have a process to track the status of audit findings and recommendations.

- 19. We have identified to you any previous financial audits, attestation engagements, and other studies related to the audit objectives and whether related recommendations have been implemented.
  - 20. The transit has no plans or intentions that may materially affect the carrying value or classification of assets, liabilities, or equity.
  - 21. We are responsible for compliance with federal, state, and local laws, regulations, and provisions of contracts and grant agreements applicable to us, including tax or debt limits, debt contracts, and IRS arbitrage regulations; and we have identified and disclosed to you all federal, state, and local laws, regulations and provisions of contracts and grant agreements that we believe have a direct and material effect on the determination of financial statement amounts or other financial data significant to the audit objectives, including legal and contractual provisions for reporting specific activities in separate funds.

#### 22. There are no:

- a. Violations or possible violations of budget ordinances, federal, state, and local laws or regulations (including those pertaining to adopting, approving and amending budgets), provisions of contracts and grant agreements, tax or debt limits, and any related debt covenants whose effects should be considered for disclosure in the financial statements or as a basis for recording a loss contingency, or for reporting on noncompliance, except those already disclosed in the financial statement, if any.
- Other liabilities or gain or loss contingencies that are required to be accrued or disclosed by accounting principles generally accepted in the United States of America.
- c. Rates being charged to customers other than the rates as authorized by the applicable authoritative body.
- 23. In regards to the nonattest services performed by you listed below, we have 1) accepted all management responsibility; 2) designated an individual with suitable skill, knowledge, or experience to oversee the services; 3) evaluated the adequacy and results of the services performed, and 4) accepted responsibility for the results of the services.
  - a. Financial statement preparation

None of these nonattest services constitute an audit under generally accepted auditing standards, including Government Auditing Standards.

- 24. Valley Transit has satisfactory title to all owned assets, and there are no liens or encumbrances on such assets nor has any asset been pledged as collateral.
- 25. Valley Transit has complied with all aspects of contractual agreements that would have a material effect on the financial statement in the event of noncompliance.
- 26. The financial statements properly classify all funds and activities.
- 27. Components of net position (net investment in capital assets; restricted; and unrestricted) are properly classified and, if applicable, approved.
- 28. Valley Transit has no derivative financial instruments such as contracts that could be assigned to someone else or net settled, interest rate swaps, collars or caps.
- 29. Provisions for uncollectible receivables, if any, have been properly identified and recorded.
- 30. Deposits and investment securities are properly classified as to risk, and investments are properly valued. Collateralization agreements with financial institutions, if any, have been properly disclosed.

- 31. Provision, when material, has been made to reduce excess or obsolete inventories to their estimated net realizable value.
  - 32. Capital assets, including infrastructure and intangible assets, are properly capitalized, reported, and, if applicable, depreciated/amortized. Any known impairments have been recorded and disclosed.
  - 33. We have appropriately disclosed Valley Transit's policy regarding whether to first apply restricted or unrestricted resources when an expense is incurred for purposes for which both restricted and unrestricted net position are available and have determined that net position were properly recognized under the policy.
  - 34. We acknowledge our responsibility for the required supplementary information (RSI). The RSI is measured and presented within prescribed guidelines and the methods of measurement and presentation have not changed from those used in the prior period. We have disclosed to you any significant assumptions and interpretations underlying the measurement and presentation of the RSI.
  - 35. With respect to the supplementary information, (SI):
    - a. We acknowledge our responsibility for presenting the SI in accordance with accounting principles generally accepted in the United States of America, and we believe the SI, including its form and content, is fairly presented in accordance with accounting principles generally accepted in the United States of America. The methods of measurement and presentation of the SI have not changed from those used in the prior period, and we have disclosed to you any significant assumptions or interpretations underlying the measurement and presentation of the supplementary information.
    - a. If the SI is not presented with the audited financial statements, we will make the audited financial statements readily available to the intended users of the supplementary information no later than the date we issue the supplementary information and the auditor's report thereon.
  - 36. We assume responsibility for, and agree with, the information provided by the Wisconsin Retirement System as audited by the Legislative Audit Bureau relating to the net pension asset/liability and related deferred outflows and deferred inflows and have adequately considered the reasonableness of the amounts and disclosures used in the financial statements and underlying accounting records. We also assume responsibility for the census data that has been reported to the plan.
  - 37. With respect to federal and state award programs:
    - a. We are responsible for understanding and complying with and have complied with the requirements of the Single Audit Act Amendments of 1996, OMB's Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance), State Single Audit Guidelines, including requirements relating to preparation of the schedule of expenditures of federal and state awards (SEFSA).
    - b. We acknowledge our responsibility for presenting the SEFSA in accordance with the requirements of the Uniform Guidance and the State Single Audit Guidelines, and we believe the SEFSA, including its form and content, is fairly presented in accordance with the Uniform Guidance and the State Single Audit Guidelines. The methods of measurement and presentation of the SEFSA have not changed from those used in the prior period and we have disclosed to you any significant assumptions and interpretations underlying the measurement and presentation of the SEFSA.
    - c. If the SEFSA is not presented with the audited financial statements, we will make the audited financial statements readily available to the intended users of the SEFSA no later than the date we issue the SEFSA and the auditors' report thereon.

- d. We have identified and disclosed to you all of our government programs and related activities subject to the Uniform Guidance and the State Single Audit Guidelines and included in the SEFSA, expenditures made during the audit period for all awards provided by federal agencies in the form of grants, federal cost reimbursement contracts, loans, loan guarantees, property (including donated surplus property), cooperative agreements, interest subsidies, insurance, food commodities, direct appropriations, and other direct assistance.
- e. We are responsible for understanding and complying with, and have complied with the requirements of laws, regulations, and the provisions of contracts and grant agreements related to each of our federal and state programs and have identified and disclosed to you the requirements of laws, regulations, and the provisions of contracts and grant agreements that are considered to have a direct and material effect on each major federal and state program.
- f. We are responsible for establishing and maintaining, and have established and maintained, effective internal control over compliance for federal and state programs that provide reasonable assurance that we are administering our federal and state awards in compliance with laws, regulations, and the provisions of contracts and grant agreements that could have a material effect on our federal and state programs. We believe the internal control system is adequate and is functioning as intended. Also, no changes have been made in the internal control over compliance or other factors to the date of this letter that might significantly affect internal control, including any corrective action taken with regard to control deficiencies reported in the schedule of findings and questioned costs.
- g. We have made available to you all contracts and grant agreements (including amendments, if any) and any other correspondence with federal or state agencies or pass-through entities relevant to the programs and related activities.
- h. We have received no requests from a federal or state agency to audit one or more specific programs as a major program.
- i. We have complied with the direct and material compliance requirements (except for noncompliance disclosed to you), including when applicable, those set forth in the OMB Compliance Supplement and the State Single Audit Guidelines, relating to federal and state awards and have identified and disclosed to you all amounts questioned and any known noncompliance with the direct and material compliance requirements of federal and state awards.
- j. We have disclosed any communications from grantors and pass-through entities concerning possible noncompliance with the direct and material compliance requirements, including communications received from the end of the period covered by the compliance audit to the date of the auditors' report.
- k. We have disclosed to you the findings received and related corrective actions taken for previous audits, attestation agreements, and internal or external monitoring that directly relate to the objectives of the compliance audit, if any, including findings received and corrective actions taken from the end of the period covered by the compliance audit to the date of the auditors' report.
- I. Amounts claimed or used for matching were determined in accordance with relevant guidelines in the Uniform Guidance.
- m. We have disclosed to you our interpretation of compliance requirements that may have varying interpretations.
- n. We have made available to you all documentation related to the compliance with the direct and material compliance requirements, including information related to federal and state program financial reports and claims for advances and reimbursements.

- o. We have disclosed to you the nature of any subsequent events that provide additional evidence about conditions that existed at the end of the reporting period affecting noncompliance during the reporting period.
  - p. We are not aware of any instances of noncompliance with direct and material compliance requirements that occurred subsequent to the period covered by the auditors' report.
  - q. No changes have been made in internal control over compliance or other factors that might significantly affect internal control, including any corrective action we have taken regarding significant deficiencies or material weaknesses in internal control over compliance, subsequent to the date as of which compliance was audited.
  - r. Federal and state program financial reports and claims for advances and reimbursements are supported by the books and records from which the financial statements have been prepared.
  - s. The copies of federal and state program financial reports provided you are true copies of the reports submitted, or electronically transmitted, to the respective federal and state agency or pass-through entity, as applicable.
  - t. We have charged costs to federal and state awards in accordance with applicable cost principles.
  - u. We are responsible for and have accurately prepared the summary schedule of prior audit findings to include all findings required to be included by the Uniform Guidance and the State Single Audit Guidelines and we have provided you with all information on the status of the follow-up on prior audit findings by federal and state awarding agencies and pass-through entities, including all management decisions.
  - v. We are responsible for and have accurately prepared the auditee section of the Data Collection Form as required by the Uniform Guidance.
  - w. We have disclosed to you all contracts or other agreements with our service organizations, and we have disclosed to you all communications from the service organization relating to noncompliance at the service organizations.

| Sincerely,                 |  |
|----------------------------|--|
| Valley Transit .           |  |
| Signed:                    | City of Appleton, Valley Transit Interim General Manager |
| Signed: (AThy ) / Imingain | City of Appleton, Finance Director                       |
| Signed:                    |  |

# **VALLEY TRANSIT**

An Enterprise Fund of the City of Appleton, Wisconsin

### FINANCIAL STATEMENTS

Including Independent Auditors' Report

As of and for the Years Ended December 31, 2015 and 2014

### **VALLEY TRANSIT**

An Enterprise Fund of the City of Appleton, Wisconsin

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Baker Tilly Virchow Krause, LLP Ten Terrace Ct, PO Box 7398 Madison, WI 53707-7398 tel 608 249 6622 fax 608 249 8532 bakertilly.com

#### INDEPENDENT AUDITORS' REPORT

To the Honorable Mayor and Common Council Valley Transit Appleton, Wisconsin

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Valley Transit (Transit), an enterprise fund of the City of Appleton, Wisconsin, as of and for the years ended December 31, 2015 and 2014, and the related notes to the financial statements, as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control over financial reporting relevant to the Transit's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Transit's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



To the Honorable Mayor and Common Council Valley Transit

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Transit as of December 31, 2015 and 2014, and the changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Emphasis of Matter

As discussed in Note 1, the financial statements present only the Transit enterprise fund and do not purport to, and do not present fairly the financial position of the City of Appleton, Wisconsin, as of December 31, 2015 and 2014, and the changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

As discussed in Note 1, the Transit adopted the provisions of GASB Statement No. 68, Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27, and GASB Statement No. 71, Pension Transition for Contributions Made Subsequent to the Measurement Date – an amendment of GASB Statement No. 68, effective January 1, 2015. Our opinion is not modified with respect to this matter.

#### Other Matters

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the supplementary information as listed in the table of contents be presented to supplement the financial statements. Such information, although not a part of the financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the financial statements in an appropriate operational, economic, or historical context. Management has elected to include more information in the Management's Discussion and Analysis than is required by the standards. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the financial statements, and other knowledge we obtained during our audit of the financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Supplementary Information

Our audits were conducted for the purpose of forming opinions on the financial statements as a whole. The supplemental information as listed in the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental information is fairly stated in all material respects in relation to the financial statements as a whole.

To the Honorable Mayor and Common Council Valley Transit

#### Other Reporting Required by Government Auditing Standards

for Tilly Vinchow Krause, LLP

In accordance with *Government Auditing Standards*, we will also issue a report on our consideration of the City of Appleton's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters, including those systems applicable to the Transit. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Transit's internal control over financial reporting and compliance.

Madison, Wisconsin May 31, 2016

### **Valley Transit**

#### Management's Discussion and Analysis

The management of Valley Transit offers readers of our financial statements the following narrative overview and analysis of our financial activities for the years ended December 31, 2015 and 2014.

#### **Basic Financial Statements**

Valley Transit is owned and operated by the City of Appleton, with our basic financial statements prepared using proprietary fund (enterprise fund) accounting that uses the same basis of accounting as private-sector business enterprises. Under this method of accounting, an economic resources measurement focus and an accrual basis of accounting is used.

Revenue is recorded when earned and expenses are recorded when incurred. The basic financial statements include a Statement of Net Position, a Statement of Revenues, Expenses and Changes in Net Position, and a Statement of Cash Flows. These are followed by the notes to the financial statements. In addition to the basic financial statements, this report also contains required supplementary information.

The Statement of Net Position presents information on the assets and liabilities, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of Valley Transit is improving or deteriorating.

The Statement of Revenue, Expenses and Changes in Net Position reports the operating revenues and expenses and non-operating revenues and expenses of Valley Transit for the fiscal year, with the difference – the net income or loss – being combined with any capital grants to determine the net change in position for the fiscal year. That change combined with the net position at the end of the prior year equals the net position at the end of the current fiscal year.

The Statement of Cash Flows reports cash and cash equivalent activities for the fiscal year resulting from operating activities, capital and related financing activities, non-capital and related financing activities and investing activities. The net result of these activities added to the beginning of the year cash balance equals the cash and cash equivalent balance at the end of the current fiscal year.

An analysis of Valley Transit's financial position begins with a review of the Statement of Net Position and the Statement of Revenues, Expenses and Changes in Net Position. These two statements report Valley Transit's net position and changes to it. It should be noted that the financial position can also be affected by non-financial factors, including economic conditions, population growth and new regulations.

Net position may serve over time as a useful indicator of the government's financial position. In the case of Valley Transit, assets exceeded liabilities by \$5,754,051 as of December 31, 2015; compared to \$5,388,703 in 2014. The largest portion of Valley Transit's net position is investments in capital assets (i.e. land, building, equipment and improvements). These assets are used to provide

transportation services to customers. The Federal Transit Administration provided 80% of the funding to purchase Valley Transit's capital assets and therefore has significant interest in their use.

#### **Statement of Valley Transit's Net Position**

|                                |                  | 2015             | 2014             | 2013           | 2012             | 2011           |
|--------------------------------|------------------|------------------|------------------|----------------|------------------|----------------|
| Assets                         |                  |                  |                  |                |                  |                |
| Current Assets                 |                  | \$2,212,158      | \$2,394,766      | \$1,967,774    | \$2,488,472      | \$2,159,533    |
| Capital Assets                 |                  | 3,468,189        | 4,115,515        | 4,726,762      | 5,215,657        | 5,533,803      |
| Other Assets                   |                  | <u>1,910,863</u> | <u>1,342,640</u> | 1,249,143      | <u>1,121,968</u> | <u>990,969</u> |
|                                | Total Assets     | 7,591,210        | 7,852,921        | 7,943,679      | 8,826,097        | 8,684,305      |
| Deferred Outflow of Resource   | ces              |                  |                  |                |                  |                |
| Deferred outflows related      | to pension       | 458,657          | -                | -              | -                | -              |
| Liabilities                    |                  |                  |                  |                |                  |                |
| <b>Current Liabilities</b>     |                  | 2,177,614        | 2,366,282        | 1,854,177      | 2,306,593        | 1,889,494      |
| Non-current Liabilities        |                  | 118,202          | <u>97,936</u>    | <u>127,581</u> | <u>157,456</u>   | 226,674        |
| Т                              | otal Liabilities | 2,295,816        | 2,464,218        | 1,981,758      | 2,464,049        | 2,116,168      |
| Net Assets                     |                  |                  |                  |                |                  |                |
| Invested in capital assets     |                  | 3,468,189        | 4,115,515        | 4,726,762      | 5,215,657        | 5,533,803      |
| Restricted for depreciation    | ı reserve        | 1,481,216        | 1,342,640        | 1,249,143      | 1,121,968        | 990,969        |
| Restricted for pension         |                  | 429,647          | -                | -              | -                | -              |
| Unrestricted                   |                  | <u>374,999</u>   | <u>(69,452)</u>  | (13,984)       | <u>24,423</u>    | <u>43,365</u>  |
| То                             | tal Net Assets   | 5,754,051        | 5,388,703        | 5,961,921      | 6,362,048        | 6,568,137      |
| Percent restricted for depreci | iation reserve   | 25.74%           | 24.92%           | 20.95%         | 17.64%           | 15.09%         |

Current Assets decreased in 2015 mostly due to one payment from the State towards accrued grants owed to Valley Transit. Final payments on the State operating grants are received once the State Department of Transportation has completed its audit of Valley Transit's financial statements, which in years has lagged. Valley Transit is waiting for final payments on State grants from 2010 and 2011, as well as 2015. The Federal grant money is typically drawn when Valley Transit's own audit is complete; within the first quarter of the new year. Current Liabilities also decreased because more Federal grant funds were drawn prior to year-end and distributed to the local funding partners; requiring less funds to be accrued. Refunds to local governments and municipalities are payable at the end of the year but are verified by auditors prior to payment.

Non-current Liabilities are an accrual for payouts of accumulated sick leave on behalf of employees upon retirement. This liability steadily declined between 2011 and 2014 as long term employees retired, but increased in 2015 as new and existing employees continue to build a bank of sick leave.

The decline in Capital Assets since 2012 reflects several years of lower than average capital asset additions due to a lack of federal capital funding available for bus and bus facilities. Depreciation

expense of approximately \$641,000 was recorded as compared to asset retirements of approximately \$815,000. Valley Transit disposed of three old, fully depreciated buses and removed old, obsolete, fully depreciated items from the schedule that no longer met the capital threshold. Valley Transit saw an increase in total Net Position during 2015 due to the effect of new accounting standards as discussed in the Notes to Financial Statements.

The following table provides a summary of Valley Transit's operations for the years ending December 31, 2011 - 2015.

### Statement of Revenues, Expenses and Changes in Net Position

|   | 2015             | 2014               | 2013             | 2012             | 2011             |
|---|------------------|--------------------|------------------|------------------|------------------|
| Operating Revenues                                      |                  |                    |                  |                  |                  |
| Passenger fares for transit service                     | \$1,481,947      | \$1,495,310        | \$1,472,445      | \$1,410,215      | \$1,435,751      |
| Special fare assistance                                 | 4,267            | -                  | -                | 545              | 639              |
| Non-transportation revenue                              | <u>107,184</u>   | <u>68,046</u>      | <u>75,113</u>    | <u>74,757</u>    | <u>81,218</u>    |
| Total Operating Revenues                                | <u>1,593,398</u> | <u>1,563,356</u>   | <u>1,547,558</u> | <u>1,485,517</u> | <u>1,517,608</u> |
| Operating Expenses                                      |                  |                    |                  |                  |                  |
| Salaries and wages                                      | 2,414,557        | 2,374,084          | 2,282,429        | 2,198,590        | 2,193,681        |
| Fringe benefits   | 1,338,533        | 1,311,645          | 1,305,491        | 1,252,792        | 1,321,894        |
| Services  | 440,747          | 384,024            | 271,349          | 220,147          | 188,649          |
| Materials and Supplies                                  | 738,432          | 959,385            | 905,241          | 789,402          | 800,097          |
| Utilities   | 100,395          | 105,020            | 101,937          | 85,422           | 91,133           |
| Casualty and Liability costs                            | 180,072          | 199,369            | 90,011           | 130,233          | 190,285          |
| Purchased transportation services                       | 3,163,972        | 3,296,289          | 3,098,708        | 2,869,326        | 2,869,324        |
| Miscellaneous   | 91,529           | 58,489             | 63,865           | 45,258           | 53,641           |
| Depreciation  | <u>641,396</u>   | <u>657,913</u>     | <u>655,108</u>   | <u>616,297</u>   | <u>571,706</u>   |
| Total Operating Expenses                                | <u>9,109,633</u> | <u>9,346,218</u>   | <u>8,774,139</u> | <u>8,207,467</u> | <u>8,280,410</u> |
| Operating Loss  | (7,516,235)      | <u>(7,782,862)</u> | (7,226,581)      | (6,721,950)      | (6,762,802)      |
| Operating Subsidies                                     |                  |                    |                  |                  |                  |
| Local   | 1,342,550        | 1,422,802          | 1,348,844        | 1,164,332        | 1,124,915        |
| Investment Income (credited as local subsidies)         | 3,024            | 24,464             | (2,450)          | 26,455           | 123,432          |
| State   | 2,598,948        | 2,246,007          | 2,208,486        | 2,169,356        | 2,322,036        |
| Federal   | 2,481,702        | 2,952,625          | 2,649,815        | <u>2,455,837</u> | <u>2,336,554</u> |
| Total Subsidies   | <u>6,426,224</u> | <u>6,645,898</u>   | <u>6,204,695</u> | <u>5,815,980</u> | <u>5,906,937</u> |
| Loss Before Contributions & Transfers                   | (1,090,011)      | (1,136,964)        | (1,021,886)      | (905,970)        | (855,865)        |
| Capital Contributions - Federal & State                 | -                | 39,485             | 126,488          | 268,163          | 605,512          |
| Capital Contributions - Local<br>Loss on Asset Disposal | -                | (10,165)           | -                | 625              | -<br>(712)       |

| <b>Transfers - Appleton Operating Subsidies</b>                    | 585,506          | 534,426          | 495,271          | 431,093          | 441,519          |
|--|------------------|------------------|------------------|------------------|------------------|
| <b>Transfers - Appleton Capital Subsidies</b>                      |                  |                  |                  |                  |                  |
| Change in Net Assets   | (504,505)        | (573,218)        | (400,127)        | (206,089)        | 190,454          |
| NET Assets - Beginning of Year<br>Cumulative effect of a change in | <u>5,388,703</u> | <u>5,961,921</u> | <u>6,362,048</u> | <u>6,568,137</u> | <u>6,377,682</u> |
| accounting principle   | 869,853          | -                | -                | -                | -                |
| NET Assets - End of Year   | <u>5,754,051</u> | <u>5,388,703</u> | <u>5,961,921</u> | <u>6,362,048</u> | <u>6,568,137</u> |

Operating revenues increased \$30,042 in 2015, mainly due to an overall increase in Non-transportation revenue, partially offset by a reduction in farebox revenue. Valley Transit saw a slight decrease in fixed route ridership during 2015 (-2.4%) and an overall increase in use of paratransit services (3.2%). Passenger fares for transit services decreased \$13,363 in 2015. Valley Transit raised some of the fixed route fares at the beginning of 2015. The single ride regular fare was raised from \$1.80 per ride to \$2.00 (approximately 11%) per ride. Valley Transit also incorporated a youth fare (\$.75 per ride/\$22.00 for a 30 day pass) which is a reduction in fares for passengers under 18 years of age who used to pay full fare. A fare increase typically results in reduced ridership. The decrease in farebox revenue can be attributed to a greater use of 30 day senior/disabled tickets and an increase in the reduced youth fares.

Operating expenses decreased by \$236,585, due to reductions in several areas, offset by increases in others. The operating expense reduction was led by declining fuel cost (down \$224,816). Purchased transportation services were re-bid late in 2014, resulting in an overall reduction of \$132,317. Personnel cost increased approximately 1.8% due to a contractual increase under the labor agreement with union employees, partially offset by lower contributions to the Wisconsin Retirement System.

Since the majority of transit assets are funded by federal capital grants, which typically provide 80% funding for asset acquisition, net position in years in which there are no major capital acquisitions can be expected to decline by 80% of depreciation expense. In total, however, Valley Transit's net position increased by \$365,348 in 2015, which reflects the adoption of Governmental Accounting Standards Board rule #68 (GASB 68) dealing with pension reporting. Adoption of this reporting standard added a net pension asset (Deferred outflows related to pension of \$458,657) to Valley Transits balance sheet.

### **Capital Assets**

Valley Transit's capital assets are 80% funded by Federal Transit Administration grants. The remaining 20% is funded either through Valley Transit's depreciation reserve for replacement equipment or from current year support from the various local governments that participate in Valley Transit.

During 2015, Valley Transit did not acquire any new capital assets.

Looking back at prior years, in 2014 Valley Transit purchased a new staff vehicle, participated in a City-wide upgrade of security cameras and camera software and replaced the broken DVR systems in all of its fleet. Replacement of the cameras was necessary because they had ceased functioning effectively, but were not fully depreciated, which resulted in a loss on asset disposal. Capital grant money was not available for all of the projects, which made it necessary to use depreciation reserve money to fund items not covered by grants.

In 2013, Valley Transit completed unfinished projects from the 2011 capital grant. Valley Transit remodeled the Administration offices to comply with ADA requirements and purchased a staff vehicle. Both projects cost a total of \$142,750 and was reimbursed at 80% through the capital grant. Valley Transit also completed installation of an Intelligent Transit System funded under an ARRA grant (\$29,620 reimbursed at 100%).

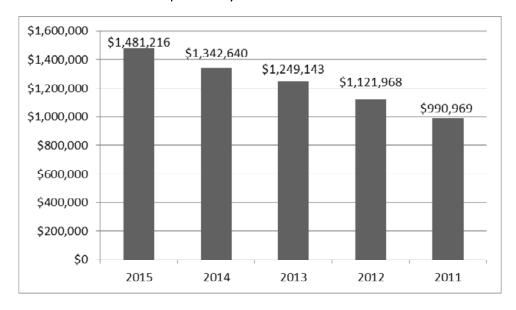
The 2012 capital projects included purchasing two staff vehicles, two bus shelters and capital maintenance items (\$124,578 reimbursed at 80%). In 2012, Valley Transit also continued to work on projects associated with the ARRA grant; purchasing and installing new bus stop signs and implementing a large portion of the Intelligent Transit System for the fixed route buses (\$211,192 reimbursed at 100%).

During 2011, Valley Transit also worked on projects associated with the ARRA grant; purchasing two twenty-passenger hybrid buses, in addition to beginning installation of the Intelligent Transit System for the fixed route buses.

#### **Funded Depreciation Reserve – Restricted Assets**

Restricted Net Position represents a funded reserve used to pay for asset replacements that are not paid for by capital grants; typically 20% of the asset value. This reserve is funded by a charge equal to 20% of annual depreciation expense levied on the system's fixed route local municipal partners.

The balance of this account over the past five years is as follows:



While capital assets are 80% funded by Federal Transit grants and Valley Transit has purchased capital items over the last five years using the depreciation reserve for the remaining 20%, we have not made significant purchases so the balance in this fund is appropriately increasing. As previously discussed, several capital projects in 2014 were paid for out of the depreciation reserve account at a higher rate than 20%, reflecting a smaller increase in the reserve account than expected.

#### **Requests for Information**

The financial report is designed to provide our citizens, customers, investors and creditors with a general overview of Valley Transit's finances. If you have questions about this report or need any additional information contact the City of Appleton, Valley Transit Attn: Daniel Sandmeier, Assistant General Manager at 1.920.832.2294 or Daniel Sandmeier@appleton.org.

### **Valley Transit Statistics and Accomplishments**

The following section provides detailed information about a variety of topics relating to Valley Transit operations in 2015 including: funding partners, services provided, operating statistics and a list of accomplishments.

# **VALLEY TRANSIT BY THE NUMBERS 2015**

1,249,802 RIDES ON ALL SERVICES

1,055,544 RIDES ON FIXED ROUTE

54% OF TRIPS TO JOBS OR JOB TRAINING

166,616 RIDES TAKEN BY AASD STUDENTS

96,937 RIDES TAKEN BY FVTC STUDENTS

# 13 Municipalities as Local Funding Partners

City of Appleton
City of Kaukauna
City of Menasha
City of Neenah
Town of Buchanan
Town of Grand Chute
Town of Harrison
Town of Menasha
Village of Kimberly
Village of Little Chute
Calumet County
Untagamie County
Winnebago County

# Other Local Funding Partners

Appleton Area School District
Appleton Downtown Inc.
Community Care
Community Foundation of
the Fox Cities
IRIS
Jewelers Mutual Insurance
Lakeland Care District
Menasha Corp.
Plexus

**Thrivent Financial for Lutherans** 

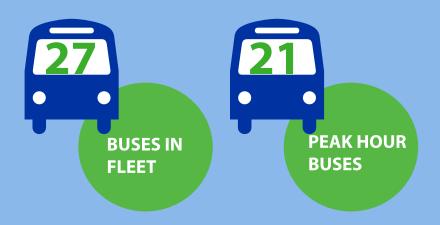
United Way Fox Cities

Effective: May 2016



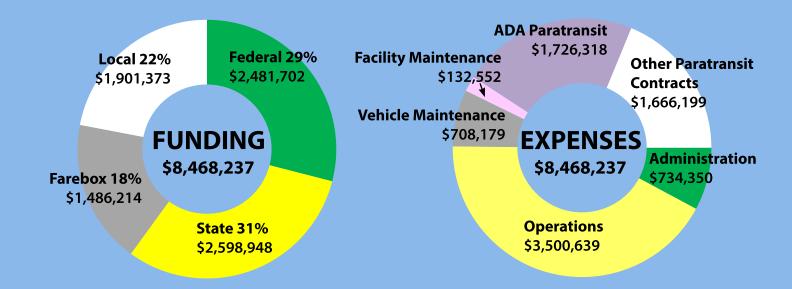
216,154 URBANIZED POPULATION

117 SQUARE MILE RADIUS





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# **11** SERVICES PROVIDED

Fixed Route Bus Service
Valley Transit II ADA Paratransit
Appleton Downtown Trolley
Calumet County Rural Transportation
Call-A-Ride
The Connector

Neenah Industrial Park Shuttle - new public/private partnership New Hope Transportation Northern Winnebago County Dial-A-Ride Outagamie County Employment Outagamie County Rural

# **VISION**

People can get where they want to go in the Fox Cities.

# **MISSION**

Valley transit provides safe, customer-focused transportation options that connect our communities to enhance quality of life.

# **VALUES**

Integrity
Customer Service
Convenience and Reliability
Transportation Choices
Efficiency
Resilience

#### FOR MORE INFORMATION:

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## **VALLEY TRANSIT**

# STATEMENTS OF NET POSITION As of December 31, 2015 and 2014

| ASSETS   |    |             |    |             |
|--|----|-------------|----|-------------|
|  |    | 2015        |    | 2014        |
| CURRENT ASSETS                                       |    |             |    |             |
| Cash and investments                                 | \$ | 41,583      | \$ | -           |
| Accounts Receivable                                  |    |             |    |             |
| State of Wisconsin operating assistance              |    | 978,480     |    | 984,661     |
| Allowance for potentially uncollectible state grants |    | (105,275)   |    | (105,275)   |
| Federal capital and operating grants                 |    | 640,369     |    | 898,637     |
| Local governments                                    |    | 308,482     |    | 193,877     |
| Other  |    | 164,013     |    | 216,503     |
| Inventory  |    | 159,748     |    | 182,276     |
| Prepaid expenses                                     |    | 24,758      |    | 24,087      |
| Total Current Assets                                 | _  | 2,212,158   |    | 2,394,766   |
| NONCURRENT ASSETS                                    |    |             |    |             |
| Restricted Assets                                    |    |             |    |             |
| Capital asset cash and investments                   |    | 1,481,216   |    | 1,342,640   |
| Net pension asset                                    |    | 429,647     |    | -           |
| Capital Assets                                       |    |             |    |             |
| Plant in service                                     | 1  | 13,443,226  | •  | 14,264,045  |
| Accumulated depreciation                             |    | (9,975,037) | (' | 10,148,530) |
| Total Noncurrent Assets                              |    | 5,379,052   |    | 5,458,155   |
| Total Assets   |    | 7,591,210   |    | 7,852,921   |
| DEFERRED OUTFLOW OF RESOURCES                        |    |             |    |             |
| Deferred outflows related to pension                 | _  | 458,657     |    |             |

|                                    | LIABILITIES  | 2045              | 2014               |
|------------------------------------|--------------|-------------------|--------------------|
|                                    |              | 2015              | 2014               |
| CURRENT LIABILITIES                |              |                   |                    |
| Accounts Payable                   |              |                   |                    |
| Trade                              |              | \$ 299,363        |                    |
| Local governments                  |              | 1,280,510         | 1,083,874          |
| Due to municipality                |              | -                 | 279,782            |
| Unearned revenues                  |              | 384,801           | 346,091            |
| Accrued payroll liabilities        |              |                   |                    |
| Wages                              |              | 45,104            | 150,147            |
| Accrued vacation                   |              | 167,836           | 159,140            |
| Total Current Liabilities          |              | 2,177,614         | 2,366,282          |
| NONCURRENT LIABILITIES             |              |                   |                    |
| Accrued sick leave                 |              | 118,202           | 97,936             |
|                                    |              |                   |                    |
| Total Liabilities                  |              | 2,295,816         | 2,464,218          |
|                                    | NET POSITION |                   |                    |
| NET POSITION                       |              |                   |                    |
| Invested in capital assets         |              | 3,468,189         | 4,115,515          |
| Restricted for capital replacement |              | 1,481,216         | 1,342,640          |
| Restricted for pension             |              | 429,647           | -                  |
| Unrestricted                       |              | 374,999           | (69,452)           |
| TOTAL NET POSITION                 |              | \$ 5,754,051      | \$ 5,388,703       |
| ICIAL NEI FOSITION                 |              | $\psi = 0, i = 0$ | $\psi = 0,000,700$ |

#### **VALLEY TRANSIT**

# STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION For the Years Ended December 31, 2015 and 2014

|   | 2015         | 2014         |
|---|--------------|--------------|
| OPERATING REVENUES                                    |              |              |
| Passenger fares for transit service                   | \$ 1,481,947 | \$ 1,495,310 |
| Special fare assistance                               | 4,267        | -            |
| Non-Transportation Revenue                            |              |              |
| Advertising   | 70,294       | 38,419       |
| Other   | 3,879        | 2,157        |
| Contra - expenses                                     | 33,011       | 27,470       |
| Total Operating Revenues                              | 1,593,398    | 1,563,356    |
| OPERATING EXPENSES                                    |              |              |
| Labor   |              |              |
| Operators' wages                                      | 1,771,993    | 1,705,758    |
| Other salaries and wages                              | 642,564      | 668,326      |
| Fringe benefits                                       | 1,338,533    | 1,311,645    |
| Services  | 440,747      | 384,024      |
| Materials and Supplies                                |              |              |
| Fuels and lubricants                                  | 382,043      | 606,859      |
| Tires and tubes                                       | 53,682       | 38,735       |
| Other   | 302,707      | 313,791      |
| Utilities   | 100,395      | 105,020      |
| Casualty and liability costs                          | 180,072      | 199,369      |
| Purchased transportation services                     | 3,163,972    | 3,296,289    |
| Miscellaneous   | 91,529       | 58,489       |
| Depreciation  | 641,396      | 657,913      |
| Total Operating Expenses                              | 9,109,633    | 9,346,218    |
| Operating Loss  | (7,516,235)  | (7,782,862)  |
| OPERATING SUBSIDIES                                   |              |              |
| Local   | 1,342,550    | 1,422,802    |
| Investment income credited as local subsidies         | 3,024        | 24,464       |
| State   | 2,598,948    | 2,246,007    |
| Federal   | 2,481,702    | 2,952,625    |
| Total Operating Subsidies                             | 6,426,224    | 6,645,898    |
| Loss Before Contributions and Transfers               | (1,090,011)  | (1,136,964)  |
| CAPITAL CONTRIBUTIONS - FEDERAL & STATE               | -            | 39,485       |
| GAIN (LOSS) ON ASSET DISPOSAL                         | -            | (10,165)     |
| TRANSFERS-CITY OPERATING SUBSIDY                      | 585,506      | 534,426      |
| CHANGE IN NET POSITION                                | (504,505)    | (573,218)    |
| NET POSITION - Beginning of Year                      | 5,388,703    | 5,961,921    |
| Cumulative effect of a change in accounting principle | 869,853      |              |
| NET POSITION - END OF YEAR                            | \$ 5,754,051 | \$ 5,388,703 |

### STATEMENTS OF CASH FLOWS For the Years Ended December 31, 2015 and 2014

|   | 2015         | 2014             |
|---|--------------|------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES  |              |                  |
| Received from customers   | \$ 1,684,598 | \$ 1,694,847     |
| Paid to suppliers for goods and services                                    | (6,093,847)  | (5,884,704)      |
| Paid to employees for services  | (2,768,802)  | (2,534,920)      |
| Cash Flows from Operating Activities  | (7,178,051)  | (6,724,777)      |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES                             |              |                  |
| Operating subsidies received - federal                                      | 2,739,970    | 2,654,142        |
| Operating subsidies received - state  | 2,605,129    | 2,040,548        |
| Operating subsidies received - local  | 2,010,087    | 2,116,466        |
| Cash Flows from Noncapital Financing Activities                             | 7,355,186    | 6,811,156        |
| CASH FLOWS FROM INVESTING ACTIVITIES  |              |                  |
| Investment income and unrealized losses                                     | 3,024        | 24,464           |
| Cash Flows from Investing Activities  | 3,024        | 24,464           |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES                    |              |                  |
| Acquisition and construction of capital assets                              | -            | (56,831)         |
| Contributed capital - federal   |              | 39,485           |
| Cash Flows from Capital and Related Financing Activities                    |              | (17,346)         |
| Net Change in Cash and Cash Equivalents                                     | 180,159      | 93,497           |
| CASH AND CASH EQUIVALENTS - Beginning of Year                               | 1,342,640    | 1,249,143        |
| CASH AND CASH EQUIVALENTS - END OF YEAR                                     | \$ 1,522,799 | \$ 1,342,640     |
| NONCASH CAPITAL AND FINANCING ACTIVITIES  Loss on disposal of capital asset | <u>\$</u> _  | <u>\$ 10,165</u> |

|   | 2015           | 2014           |
|---|----------------|----------------|
| RECONCILIATION OF OPERATING LOSS TO CASH FLOWS  |                |                |
| FROM OPERATING ACTIVITIES   |                |                |
| Operating loss  | \$ (7,516,235) | \$ (7,782,862) |
| Noncash items included in operating loss  |                |                |
| Depreciation  | 641,396        | 657,913        |
| Miscellaneous expense   | 5,930          | -              |
| Changes in assets and liabilities   |                |                |
| Accounts receivable - other   | 52,490         | 99,842         |
| Inventory   | 22,528         | (1,774)        |
| Prepaid expenses  | (671)          | 5,608          |
| Accounts payable - trade  | (47,885)       | 100,913        |
| Due to municipality   | (279,782)      | 177,274        |
| Unearned revenues   | 38,710         | 31,649         |
| Pension related deferrals and assets  | (18,451)       | -              |
| Accrued payroll liabilities   | (76,081)       | (13,340)       |
| CASH FLOWS FROM OPERATING ACTIVITIES  | \$ (7,178,051) | \$ (6,724,777) |
| RECONCILIATION OF CASH AND CASH EQUIVALENTS TO STATEMENT OF NET ASSETS Statement of Net Assets Accounts |                |                |
| Current cash and investments  | \$ 41,583      | \$ -           |
| Restricted capital investments  | 1,481,216      | 1,342,640      |
| CASH AND CASH EQUIVALENTS   | \$ 1,522,799   | \$ 1,342,640   |

## NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of Valley Transit (transit) have been prepared in conformity with accounting principles generally accepted in the United States of America as applied to enterprise funds of government units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The significant accounting principles and policies utilized by the transit are described below:

#### REPORTING ENTITY

Valley Transit, an enterprise fund of the City of Appleton (city), provides public bus transportation in the city and surrounding communities. The transit is governed by the Transit Commission which consists of city council members, citizen representatives and participating government's representatives.

### MEASUREMENT FOCUS, BASIS OF ACCOUNTING AND FINANCIAL STATEMENT PRESENTATION

The transit is presented as an enterprise fund of the city. Enterprise funds are used to account for operations that are financed and operated in a manner similar to private business or where the governing body has decided that the determination of revenues earned, costs incurred and net income is necessary for management accountability.

The financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recorded when the liability is incurred or economic asset used. Revenues, expenses, gains, losses, assets and liabilities resulting from exchange and exchange-like transactions are recognized when the exchange takes place.

GASB issued Statement No. 68 - Accounting and Financial Reporting for Pensions - an amendment of GASB Statement No. 27 and Statement No. 71 - Pension Transition for Contributions Made Subsequent to the Measurement Date - an amendment of GASB Statement No. 68, in June 2012 and November 2013, respectively. These statements establish accounting and financial reporting standards for the accounting and reporting to the transit's cost-sharing multiple employer pension plan. This statement replaces the requirements of Statement No. 27, Accounting for Pensions by State and Local Governmental Employer. The transit adopted these statements effective January 1, 2015. The cumulative effect of implementation is shown in Note 11.

Preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### ASSETS, DEFERRED OUTFLOWS OF RESOURCES, LIABILITIES, AND NET POSITION

### **Deposits and Investments**

For purposes of the statement of cash flows, cash and cash equivalents have original maturities of three months or less from the date of acquisition.

# NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.)**

### ASSETS, DEFERRED OUTFLOWS OF RESOURCE, LIABILITIES, AND NET POSITION (cont.)

Investment of transit funds is restricted by state statutes. Investments are limited to:

- 1. Time deposits in any credit union, bank, savings bank or trust company maturing in three years or less.
- Bonds or securities of any county, city, drainage district, technical college district, village, town, or school district of the state. Also, bonds issued by a local exposition district, local professional baseball park district, local professional football stadium district, local cultural arts district, the University of Wisconsin Hospitals and Clinics Authority, or the Wisconsin Aerospace Authority.
- 3. Bonds or securities issued or guaranteed by the federal government.
- 4. The local government investment pool.
- 5. Any security maturing in seven years or less and having the highest or second highest rating category of a nationally recognized rating agency.
- 6. Securities of an open end management investment company or investment trust, subject to various conditions and investment options.
- 7. Repurchase agreements with public depositories, with certain conditions.

The transit is included in the city's investment policy which follows the state statutes for allowable investments.

Investments are stated at fair value, which is the amount at which an investment could be exchanged in a current transaction between willing parties. Fair values are based on quoted market prices. No investments are reported at amortized cost. Adjustments necessary to record investments at fair value are recorded in the operating statements as increases or decreases in investment income. Market values may have changed significantly after year end.

### Accounts Receivable

Transit considers receivables from government units to be fully collectible. The transit has established an allowance for potentially uncollectible state operating funds. Any reduction in state aid as a result of reduced collections would be offset by local aid recovered from the local partners.

#### Inventory

Materials and supplies are generally used for operation and maintenance work, not for resale. They are valued at lower of cost or market utilizing the average cost method and charged to operation and maintenance expense when used.

## NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)**

ASSETS, DEFERRED OUTFLOWS OF RESOURCE, LIABILITIES, AND NET POSITION (cont.)

### Restricted Assets – Capital Asset Cash and Investments

Valley Transit collects the local share of capital additions from the contributing municipalities in advance based on depreciation expense. These funds are shown as restricted assets in the financial statements and are to be used for the future purchases of capital items.

### Capital Assets

Capital assets are defined by the transit as assets with an initial, individual cost of more than \$5,000 and an estimated useful life in excess of one year.

Additions to and replacements of transit capital assets are recorded at original cost, which includes material, labor, overhead, and an allowance for the cost of funds used during construction when significant. The cost of renewals and betterments relating to retirement units is added to capital asset accounts. The cost of property replaced, retired or otherwise disposed of, is deducted from capital asset accounts and, generally, together with removal costs less salvage, is charged to accumulated depreciation. Any local share of proceeds on sale of property is treated as additional contributed capital from local shares.

The provision for depreciation shown in the financial statements results from the application of straight-line rates to original costs.

A summary of depreciation lives follows:

|                      | Years |
|----------------------|-------|
|                      |       |
| Building             | 25    |
| Vehicles             | 3–15  |
| Shop Equipment       | 2-10  |
| Office equipment     | 3–10  |
| Bus stop signs       | 10    |
| Shelters and benches | 5–10  |

#### Pensions

For purposes of measuring the net pension liability (asset), deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Wisconsin Retirement System (WRS) and additions to/deductions from WRS' fiduciary net position have been determined on the same basis as they are reported by WRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms, investments are reported at fair value.

## NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

### ASSETS, DEFERRED OUTFLOWS OF RESOURCE, LIABILITIES, AND NET POSITION (cont.)

### Capital Associated Maintenance Items

Certain major vehicle repair parts such as tires, transmissions, differentials, etc. as well as certain special studies are eligible for funding under federal capital grants. These items are called "capital associated maintenance items." In the year these items are purchased, they are recorded as operating expenses and the related capital grants are recorded as federal operating assistance.

### Due to/from Municipality - Payable to/Receivable from Local Governments

The partners contribute an estimated portion of the local share throughout the year. At the end of the year, the amount over or under collected is shown as due to/from municipality and payable to/receivable from local governments, respectively, on the statements of net position.

#### **Unearned Revenues**

Unearned revenues represent tickets that have been sold to agencies, but not yet used or redeemed.

#### Sick Leave and Vacation Policies

All permanent employees are allowed to accumulate up to 960 hours of sick time. Upon retirement, the equivalent value of the accumulated sick leave up to 720 hours shall be paid to the employee. Non-represented employees are also entitled to an additional 240 hours of accumulated sick leave, if available, which can be used to pay for health insurance premiums under the city's group insurance policy.

Employees earn varying amounts of vacation based on years of service. Vacation time is awarded on January 1 based on the prior year's service and is therefore accrued at the end of each year.

### **REVENUES AND EXPENSES**

### Revenue Recognition

The transit system distinguishes *operating* revenues and expenses from *nonoperating* items. Operating revenues and expenses generally result from providing services. The principal operating revenues of the transit system are charges to customers for services. In addition, as fully described in Note 4, the transit system also receives operating subsidies from state, local and federal governments. Operating expenses include the cost of services, administrative expenses, and depreciation on capital assets. Other revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

### Charges for Services

Valley Transit fares are recorded as revenue continuously through the year. The value of tickets for various paratransit services sold but not used is recorded as a liability. Fares were made effective January 1, 2009 and revised effective January 5, 2015 as approved by the Valley Transit Commission.

## NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.)**

**REVENUES AND EXPENSES (cont.)** 

### **Capital Contributions**

Transit has received federal, state, local and other grants to pay a portion of the costs of capital assets or capital associated maintenance items. The value of property contributed to the transit is reported as revenues on the statements of revenues, expenses and changes in net position.

#### EFFECT OF NEW ACCOUNTING STANDARDS ON CURRENT PERIOD FINANCIAL STATEMENTS

GASB has approved GASB Statement No. 72, Fair Value Measure and Application, Statement No. 73, Accounting and Financial Reporting for Pensions and Related Assets That Are Not within the Scope of GASB Statement 68, and Amendments to Certain Provisions of GASB Statements 67 and 68, Statement No. 74, Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans, Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions, Statement No. 76, The Hierarchy of Generally Accepted Accounting Principles for State and Local Governments, Statement No. 78, Pensions Provided through Certain Multiple-Employer Defined Benefit Pension Plans, and Statement No. 79, Certain External Investment Pools and Pool Participants. When they become effective, application of these standards may restate portions of these financial statements.

#### **COMPARATIVE DATA**

Certain amounts presented in the prior year data may have been reclassified in order to be consistent with the current year's presentation.

### **NOTE 2 – DEPOSITS AND INVESTMENTS**

Generally accepted accounting principles require the disclosure of the transit's cash and investment balances and their applicable investment insurance coverage. The transit cash and investments are commingled with the entire city; therefore, individual fund bank balances cannot be determined. Please refer to the citywide statements for further information.

# NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

### NOTE 3 – CHANGES IN CAPITAL ASSETS

A summary of changes in transit capital assets for 2015 and 2014 follows:

|   | <br>Balance<br>1/1/15 |    | Additions | Retirements |    | Balance<br>12/31/15 |
|---|-----------------------|----|-----------|-------------|----|---------------------|
| Capital assets, not being depreciated<br>Land | \$<br>891,831         | \$ |           | \$ -        | \$ | 891,831             |
| Capital assets being depreciated              |                       |    |           |             |    |                     |
| Building                                      | 3,847,222             |    | 13,206    | -           |    | 3,860,428           |
| Vehicles                                      | 8,705,540             |    | -         | (663,504)   |    | 8,042,036           |
| Shop equipment                                | 272,062               |    | -         | -           |    | 272,062             |
| Office equipment                              | 291,288               |    | (13,206)  | (149,184)   |    | 128,898             |
| Bus stop signs                                | 34,389                |    | -         | -           |    | 34,389              |
| Shelters and benches                          | <br>221,713           |    | <u>-</u>  | (8,131)     |    | 213,582             |
| Total Capital Assets Being                    |                       |    |           |             |    |                     |
| Depreciated                                   | <br>13,372,214        |    |           | (820,819)   |    | 12,551,395          |
| Total Capital Assets                          | <br>14,264,045        | _  |           | (820,819)   |    | 13,443,226          |
| Less: Accumulated depreciation                |                       |    |           |             |    |                     |
| Building                                      | (3,438,790)           |    | (118,705) | -           |    | (3,557,495)         |
| Vehicles                                      | (5,947,285)           |    | (515,560) |             |    | (5,803,016)         |
| Shop equipment                                | (269,975)             |    | (1,392)   |             |    | (271,367)           |
| Office equipment                              | (275,100)             |    | 4,768     | 146,930     |    | (123,402)           |
| Bus stop signs                                | (13,595)              |    | (2,772)   | -           |    | (16,367)            |
| Shelters and benches                          | (203,785)             |    | (7,736)   | 8,131       |    | (203,390)           |
| Total Accumulated Depreciation                | (10,148,530)          | _  | (641,397) | 814,890     | _  | (9,975,037)         |
| Construction in progress                      | <br><u>-</u>          |    |           |             | _  | <u>-</u>            |
| Net Transit System Plant                      | \$<br>4,115,515       |    |           |             | \$ | 3,468,189           |

## NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

### **NOTE 3 – CHANGES IN CAPITAL ASSETS** (cont.)

|  |           | Balance<br>1/1/14   | <br>Additions  | Retirements  | <br>Balance<br>12/31/14   |
|--|-----------|---|--|--|---|
| Capital assets, not being depreciated<br>Land  | \$        | 891,831   | \$<br>   | <u>\$</u> _  | \$<br>891,831   |
| Capital assets being depreciated Building Vehicles Shop equipment Office equipment Bus stop signs Shelters and benches Total Capital Assets Being Depreciated Total Capital Assets |           | 3,903,581<br>8,719,979<br>272,062<br>291,288<br>34,389<br>215,822<br>13,437,121<br>14,328,952 | <br>15,996<br>36,579<br>-<br>-<br>5,891<br>58,466<br>58,466                          | (72,355)<br>(51,018)<br>-<br>-<br>-<br>-<br>(123,373)<br>(123,373) | <br>3,847,222<br>8,705,540<br>272,062<br>291,288<br>34,389<br>221,713<br>13,372,214<br>14,264,045 |
| Less: Accumulated depreciation Building Vehicles Shop equipment Office equipment Bus stop signs Shelters and benches Total Accumulated Depreciation                                | _         | (3,382,231)<br>(5,484,677)<br>(268,199)<br>(259,622)<br>(10,823)<br>(196,638)<br>(9,602,190)  | <br>(117,114)<br>(513,626)<br>(1,776)<br>(15,478)<br>(2,772)<br>(7,147)<br>(657,913) | •  | <br>(3,438,790)<br>(5,947,285)<br>(269,975)<br>(275,100)<br>(13,595)<br>(203,785)<br>(10,148,530) |
| Construction in progress  Net Transit System Plant   | <u>\$</u> | 4,726,762   | <br><u>-</u>   |  | \$<br>4,115,51 <u>5</u>   |

### NOTE 4 - OPERATING SUBSIDIES AND TRANSFERS

The transit receives operating subsidies from the federal, state and local governments. The transit submits an annual request for state subsidies which are limited by 1) the maximum amount of the grant award, 2) five times the local contribution, and 3) the non-federal share of the audited operating deficit. The transit combined state and federal operating assistance shall not exceed 60% of audited operating expenses.

State operating assistance is received in quarterly payments from the Wisconsin Department of Transportation. A portion of the fourth quarter is withheld pending final audit by the DOT staff.

Local governments contribute their estimated share of operating costs either monthly or quarterly. Funds not needed for immediate operations are invested and the interest earned is credited to the various local governmental units based upon their contributions. The interest, including restricted capital funding, earned for 2015 and 2014 amounted to \$3,024 and \$24,464, respectively. At the end of the year, actual operating costs are allocated between the various local governmental units based on the number of hours of service provided to each. Any excess payments are recorded as payables, or deficiencies as receivables.

# NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

### NOTE 4 - OPERATING SUBSIDIES AND TRANSFERS (CONt.)

Operating assistance for 2015 and 2014 was as follows:

| Covernmental Unit   | _         | 2015      |    | 2014      |
|---|-----------|-----------|----|-----------|
| Governmental Unit<br>Federal                                | \$        | 2 442 000 | \$ | 2,724,535 |
|   | Ф         | 2,413,009 | Ф  | 91,986    |
| Federal – capital maintenance<br>State of Wisconsin         |           | 2,490,364 |    | 2,142,421 |
|   |           |           |    |           |
| State of Wisconsin – paratransit aid                        |           | 108,584   |    | 103,586   |
| Planning grant (federal passed through state) ADA - Federal |           | 378       |    | 63,622    |
|   |           | 68,315    |    | 72,482    |
| Local   |           | E0E E0C   |    | E04 400   |
| City of Appleton (reported as transfer)                     |           | 585,506   |    | 534,426   |
| City of Appleton share of investment income                 |           | 3,024     |    | 24,464    |
| Town of Buchanan  |           | 12,407    |    | 11,663    |
| City of Kaukauna  |           | 22,698    |    | 20,248    |
| Village of Kimberly   |           | 15,120    |    | 13,660    |
| City of Menasha   |           | 38,088    |    | 34,244    |
| Town of Menasha   |           | 44,731    |    | 41,959    |
| Town of Menasha – Elderly                                   |           | 8,502     |    | 8,680     |
| City of Neenah  |           | 79,082    |    | 71,228    |
| City of Neenah – Dial-A-Ride                                |           | 31,266    |    | 33,906    |
| Village of Little Chute                                     |           | 16,276    |    | 14,782    |
| Town of Grand Chute   |           | 120,737   |    | 111,365   |
| Town of Harrison  |           | 432       |    | 1,270     |
| Winnebago County – Heritage Dial-a-Ride                     |           | 3,012     |    | 3,177     |
| Outagamie County – Link                                     |           | 76,784    |    | 70,307    |
| Special transportation – Outagamie County                   |           | 185,482   |    | 224,210   |
| Special transportation – Winnebago County                   |           | 42,698    |    | 61,373    |
| Special transportation – Calumet County                     |           | 8,325     |    | 18,563    |
| Calumet County – New Hope                                   |           | 115,365   |    | 103,079   |
| Appleton Downtown Inc. – Trolley                            |           | 13,287    |    | 13,491    |
| Connector   |           | 63,713    |    | 94,294    |
| IRIS  |           | 11,941    |    | 15,379    |
| Lakeland  |           | 21,531    |    | 38,284    |
| Community Care  |           | 352,627   |    | 364,921   |
| AASD Tripper  |           | 37,069    |    | 37,750    |
| Planning grant donation                                     |           | 21,377    |    | 14,969    |
| Totals  | <u>\$</u> | 7,011,730 | \$ | 7,180,324 |

## NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

#### **NOTE 5 – LONG-TERM OBLIGATIONS**

### LONG-TERM OBLIGATIONS SUMMARY

|                    | <br>1/1/15<br>Balance | <br>Additions | Re | ductions | 12/31/15<br>Balance | Due Within<br>One Year |
|--------------------|-----------------------|---------------|----|----------|---------------------|------------------------|
| Accrued sick leave | \$<br>97,936          | \$<br>29,672  | \$ | (9,406)  | \$<br>118,202       | \$ -                   |
|                    | <br>1/1/14<br>Balance | <br>Additions | Re | ductions | 12/31/14<br>Balance | Due Within<br>One Year |
| Accrued sick leave | \$<br>127,581         | \$<br>13,475  | \$ | 43,120   | \$<br>97,936        | \$ -                   |

### **NOTE 6 – NET POSITION**

GASB No. 34 requires the classification of net position into three components – net investment in capital assets; restricted; and unrestricted. These classifications are defined as follows:

Net investment in capital assets – This component of net position consists of capital assets, including restricted capital assets, net of accumulated depreciation and reduced by the outstanding balances of any bonds, mortgages, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets. If there are significant unspent related debt proceeds at year-end, the portion of the debt attributable to the unspent proceeds are not included in the calculation of invested in capital assets, net of related debt. Rather, that portion of the debt is included in the same net assets component as the unspent proceeds. As of December 31, 2015 and 2014, Valley Transit does not have any outstanding debt.

Restricted – This component of net position consists of constraints placed on net position use through external constraints imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments or constraints imposed by law through constitutional provisions or enabling legislation. As of December 31, 2015 and 2014, Valley Transit has \$1,910,863 and \$1,342,640 of restricted net position, respectively.

Unrestricted net position – The component of net position consist of net assets that do not meet the definition of "restricted" or "net investment in capital assets."

When both restricted and unrestricted resources are available for use, it is the transit's policy to use restricted resources first, then unrestricted resources as they are needed.

## NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

#### NOTE 7 - EMPLOYEES' RETIREMENT SYSTEMS

The transit implemented GASB No. 68, Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27, and GASB No. 71, Pension Transition for Contributions Made Subsequent to the Measurement Date – an amendment of GASB Statement No. 68, effective January 1, 2015. The cumulative effect of the change in net position due to the change in accounting standard is shown as a change in beginning net position for 2015. The prior year balances for deferred outflows of resources and the net pension liability were not restated due to the measurement date used for the calculation of the balances and the timing of information received by WRS. For this reason, prior year pension footnote disclosures are included under GASB No. 27.

#### General Information About the Pension Plan

*Plan description*. The WRS is a cost-sharing multiple-employer defined benefit pension plan. WRS benefits and other plan provisions are established by Chapter 40 of the Wisconsin Statutes. Benefit terms may only be modified by the legislature. The retirement system is administered by the Wisconsin Department of Employee Trust Funds (ETF). The system provides coverage to all eligible State of Wisconsin, local government and other public employees. All employees, initially employed by a participating WRS employer on or after July 1, 2011, and expected to work at least 1,200 hours a year (880 hours for teachers and school district educational support employees) and expected to be employed for at least one year from employee's date of hire are eligible to participate in the WRS.

**Vesting.** For employees beginning participation on or after January 1, 1990, and no longer actively employed on or after April 24, 1998, creditable service in each of five years is required for eligibility for a retirement annuity. Participants employed prior to 1990 and on or after April 24, 1998, and prior to July 1, 2011, are immediately vested. Participants who initially became WRS eligible on or after July 1, 2011, must have five years of creditable service to be vested.

**Benefits provided.** Employees who retire at or after age 65 (54 for protective occupation employees, 62 for elected officials and State executive participants) are entitled to receive an unreduced retirement benefit. The factors influencing the benefit are: (1) final average earnings, (2) years of creditable service, and (3) a formula factor.

Final average earnings is the average of the participant's three highest years' earnings. Creditable service is the creditable current and prior service expressed in years or decimal equivalents of partial years for which a participant receives earnings and makes contributions as required. The formula factor is a standard percentage based on employment category.

Employees may retire at age 55 (50 for protective occupation employees) and receive reduced benefits. Employees terminating covered employment before becoming eligible for a retirement benefit may withdraw their contributions and forfeit all rights to any subsequent benefits.

The WRS also provides death and disability benefits for employees.

## NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

### **NOTE 7 – EMPLOYEES' RETIREMENT SYSTEMS** (cont.)

**Post-Retirement adjustments.** The Employee Trust Funds Board may periodically adjust annuity payments from the retirement system based on annual investment performance in accordance with s. 40.27, Wis. Stat. An increase (or decrease) in annuity payments may result when investment gains (losses), together with other actuarial experience factors, create a surplus (shortfall) in the reserves, as determined by the system's consulting actuary. Annuity increases are not based on cost of living or other similar factors. For Core annuities, decreases may be applied only to previously granted increases. By law, Core annuities cannot be reduced to an amount below the original, guaranteed amount (the "floor") set at retirement. The Core and Variable annuity adjustments granted during recent years are as follows:

| Year | Core Fund<br>Adjustment | Variable Fund<br>Adjustment |
|------|-------------------------|-----------------------------|
|      |                         |                             |
| 2005 | 2.6%                    | 7%                          |
| 2006 | 0.8                     | 3                           |
| 2007 | 3.0                     | 10                          |
| 2008 | 6.6                     | 0                           |
| 2009 | (2.1)                   | (42)                        |
| 2010 | (1.3)                   | 22                          |
| 2011 | (1.2)                   | 11                          |
| 2012 | (7.0)                   | (7)                         |
| 2013 | (9.6)                   | 9                           |
| 2014 | 4.7                     | 25                          |

**Contributions.** Required contributions are determined by an annual actuarial valuation in accordance with Chapter 40 of the Wisconsin Statutes. The employee required contribution is one-half of the actuarially determined contribution rate for general category employees, including teachers, and Executives and Elected Officials. Required contributions for protective employees are the same rate as general employees. Employers are required to contribute the remainder of the actuarially determined contribution rate. The employer may not pay the employee required contributions unless provided for by an existing collective bargaining agreement.

During the reporting period, the WRS recognized \$177,445 in contributions from the transit.

Contribution rates as of December 31, 2015 are:

|                                    | 2015     |          | 20       | 14       |
|------------------------------------|----------|----------|----------|----------|
|                                    | Employee | Employer | Employee | Employer |
| General (including teachers)       | 6.8%     | 6.8%     | 6.8%     | 6.8%     |
| Executives & Elected Officials     | 7.7%     | 7.7%     | 7.75%    | 7.75%    |
| Protective with Social Security    | 6.8%     | 9.5%     | 6.8%     | 9.5%     |
| Protective without Social Security | 6.8%     | 13.1%    | 6.8%     | 13.1%    |

## NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

### NOTE 7 - EMPLOYEES' RETIREMENT SYSTEMS (cont.)

### Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At December 31, 2015, the transit reported a liability (asset) of (\$429,647) for its proportionate share of the net pension liability (asset). The net pension liability (asset) was measured as of December 31, 2014, and the total pension liability used to calculate the net pension liability (asset) was determined by an actuarial valuation as of December 31, 2013 rolled forward to December 31, 2014. No material changes in assumptions or benefit terms occurred between the actuarial valuation date and the measurement date. The transits' proportion of the net pension liability (asset) was based on the transits' share of contributions to the pension plan relative to the contributions of all participating employers. At December 31, 2014, the

City of Appleton's proportion was 0.3516829%, which was a decrease of 0.00142806% from its proportion measured as of December 31, 2013.

For the year ended December 31, 2015, the transit recognized pension expense of \$202,613.

At December 31, 2015, the transit reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|   | Ou<br>Ou | ey Transit<br>Deferred<br>utflows of<br>esources |
|---|----------|--|
| Differences between expected and actual                                 |          |  |
| experience .  | \$       | 62,285   |
| Changes in assumption   |          | -  |
| Net Differences between project and actual                              |          |  |
| earnings on pension plan  |          | 208,056  |
| Changes in proportion and differences                                   |          |  |
| between employer contributions and proportionate share of contributions |          | 4,154  |
| Employer contributions subsequent to the                                |          | 4,104  |
| measurement date  |          | 184,162  |
|   |          |  |
| Total   | \$       | 458,657  |

Deferred outflows related to pension resulting from WRS Employer's contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability (asset) in the year ended December 31, 2016. \$184,162 is reported for the transit. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pension will be recognized in pension expense as follows:

## NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

### **NOTE 7 – EMPLOYEES' RETIREMENT SYSTEMS** (cont.)

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions (cont.)

|                        | Vall | ey Transit |
|------------------------|------|------------|
|                        |      | eferred    |
|                        | 0    | utflow of  |
| Year Ended December 31 | Re   | esources   |
|                        |      |            |
| 2016                   | \$   | 67,161     |
| 2017                   |      | 67,161     |
| 2018                   |      | 67,161     |
| 2019                   |      | 67,161     |
| 2020                   |      | 5,851      |
|                        | ·    |            |
| Total                  | \$   | 274,495    |

**Actuarial assumptions.** The total pension liability in the December 31, 2014, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement.

| Actuarial valuation date                          | December 31, 2013              |
|---|--------------------------------|
| Measurement date of net pension liability (asset) | December 31, 2014              |
| Actuarial cost method                             | Entry age                      |
| Asset valuation method                            | Fair market value              |
| Long-term expected rate of return                 | 7.2%                           |
| Discount rate                                     | 7.2%                           |
| Salary increases                                  |                                |
| Salary increases                                  | 3.2%                           |
| Salary Increases                                  | 0.2% - 5.8%                    |
| Mortality   | Wisconsin 2012 Mortality Table |
| Post-retirement adjustments                       | 2.1%                           |

<sup>\*</sup>No post-retirement adjustment is guaranteed. Actual adjustments are based on recognized investment return, actuarial experience and other factors. 2.1% is the assumed annual adjustment based on the investment return assumption and the post-retirement discount rate.

Actuarial assumptions are based upon an experience study conducted in 2012 using experience from 2009 – 2011. The total pension liability for December 31, 2014 is based upon a roll-forward of the liability calculated from the December 31, 2013 actuarial valuation.

Long-term expected Return on Plan Assets. The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

## NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

### **NOTE 7 – EMPLOYEES' RETIREMENT SYSTEMS** (cont.)

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions (cont.)

| Asset Class                | Long-term Real Rate of Return | Target Allocation |  |  |
|----------------------------|-------------------------------|-------------------|--|--|
| 110 5                      | 5.00/                         | 04.00/            |  |  |
| US Equities                | 5.3%                          | 21.0%             |  |  |
| International Equities     | 5.7                           | 23.0              |  |  |
| Fixed Income               | 1.7                           | 36.0              |  |  |
| Inflation Sensitive Assets | 2.3                           | 20.0              |  |  |
| Real Estate                | 4.2                           | 7.0               |  |  |
| Private Equity/Debt        | 6.9                           | 7.0               |  |  |
| Multi-Asset                | 3.9                           | 6.0               |  |  |
| Cash                       | 0.9                           | (20.0)            |  |  |

Single Discount rate. A single discount rate of 7.20% was used to measure the total pension liability. This single discount rate was based on the expected rate of return on pension plan investments of 7.20% and a long term bond rate of 3.56%. Because of the unique structure of WRS, the 7.20% expected rate of return implies that a dividend of approximately 2.1% will always be paid. For purposes of the single discount rate, it was assumed that the dividend would always be paid. The projection of cash flows used to determine this single discount rate assumed that plan member contributions will be made at the current contribution rate and that employer contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. Based on these assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments (including expected dividends) of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the utility's proportionate share of the net pension liability (asset) to changes in the discount rate. The following presents the utility's proportionate share of the net pension liability (asset) calculated using the discount rate of 7.20 percent, as well as what the utility's proportionate share of the net pension liability (asset) would be if it were calculated using a discount rate that is 1-percentage-point lower (6.20 percent) or 1-percentage-point higher (8.20 percent) than the current rate:

|   | 1% Decrease  | Current       | 1% Increase    |
|---|--------------|---------------|----------------|
|   | to Discount  | Discount Rate | to Discount    |
|   | Rate (6.20%) | (7.20%)       | Rate (8.20%)   |
| Valley Transits' proportionate share of the net |              |               |                |
| positon liability (asset)                       | \$ 1,212,108 | \$ (429,647)  | \$ (1,726,238) |

Pension plan fiduciary net position. Detailed information about the pension plan's fiduciary net position is available in separately issued financial statements available at http://legis.wisconsin.gov/lab/ and reference report number 15-11.

### NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

### NOTE 7 - EMPLOYEES' RETIREMENT SYSTEMS (cont.)

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions (cont.)

#### Required Disclosures Under GASB No.27

Covered payroll listed below is substantially the same as total payroll.

| Total Covered Employee Payroll |
|--------------------------------|
| Total Required Contributions   |
| Total Required Contributions   |

| Year Ended L | December 31  |  |  |  |  |
|--------------|--------------|--|--|--|--|
| 2014         | 2013         |  |  |  |  |
| \$ 2,534,920 | \$ 2,474,112 |  |  |  |  |
| \$ 354,889   | \$ 329,057   |  |  |  |  |
| 14.0%        | 13.3%        |  |  |  |  |

#### NOTE 8 – OTHER POSTEMPLOYMENT BENEFITS

The city administers a single-employer defined benefit healthcare plan ("the Retiree Health Plan"). The city's group health insurance plan provides coverage to active employees and retirees at blended premium rates. This results in other postemployment benefit for retirees, commonly referred to as an implicit rate subsidy. The retirees pay 100% of the premium amounts under the plan. Specific information concerning the transit's other postemployment benefits has not been determined. Please refer to the city's financial statements for information concerning the city's other postemployment benefits.

### NOTE 9 - RISK MANAGEMENT (COMMERCIAL/SELF INSURANCE)

### **SELF INSURANCE**

Valley Transit participates in the City of Appleton's Insurance Fund (an internal service fund). The city established this fund to account for and finance its common insurance premiums, risk management costs and uninsured risks of loss. All funds of the city participate in the fund and make payments based on historical estimates of the amounts needed to pay prior and current year claims and administration costs. The charge considers recent trends in actual claims experience of the city as a whole and makes provision for losses relating to catastrophes. The city carries a variety of self insured retention (SIR) levels and deductibles. The SIR for each general, automobile, police professional or public officials claim is \$200,000 per occurrence up to \$800,000 in a year and \$300,000 per occurrence for each worker's compensation claim. The deductibles for property damage claims range from \$100 to \$10,000. The city also purchases commercial insurance coverage in excess of the SIR and deductible. In addition, the city retains a balance in the fund for uninsured losses such as environmental/pollution claims and employment practices claims. Settled claims for Valley Transit have not exceeded this commercial coverage in any of the past three years. Valley Transit's share of insurance fund costs was \$86,380 in 2015 and \$83,650 in 2014. The city's Comprehensive Annual Financial Report contains additional information about the insurance fund and the city's risk management policies.

## NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

### NOTE 9 - RISK MANAGEMENT (COMMERCIAL/SELF INSURANCE) (cont.)

### TRANSIT MUTUAL INSURANCE CORPORATION OF WISCONSIN (TMI)

Transit Mutual Insurance Corporation of Wisconsin (TMi) is a municipal mutual insurance corporation, which insures auto liability and vehicle physical damage for municipally-owned transit systems in Wisconsin. Each insured property is an owner of the mutual insurance corporation. The city insures its transit systems' auto liability and physical damage with TMi and is an owner of the corporation.

In 2015, TMi issued to the city an auto liability insurance policy with a \$250,000 per person policy limit and a \$7,000,000 per accident policy limit. Of the per accident policy limit, TMi insures \$2,000,000 and reinsures \$5,000,000 with Genesis Insurance. In addition, the city's policy provides for \$25,000 per person and \$50,000 per accident in uninsured/underinsured motorist insurance.

The physical damage policy issued by TMi to the city provides collision and comprehensive coverage for the lesser of the agreed value or the cost of repairs minus a \$500 per accident deductible for private passenger and service units and a \$1,000 per accident deductible for bus units.

Management of TMi consists of a board of directors comprised of one representative for each member. The city does not exercise any control over the activities of the corporation beyond its representation on the board of directors.

Premiums are determined in advance of each premium year, which begins on January 1. TMi is an assessable mutual; accordingly, the board of directors may require that supplemental contributions be made by members to ensure adequate funds are available to meet the obligations applicable to the premium year. Members are required by Wisconsin statute and TMi bylaws to fund any deficit attributable to a premium year during which they were a member. TMi was incorporated in 1985 and began issuing insurance policies in 1986; there has never been a member assessment beyond the annual premiums. In 2015 and 2014, TMi did not issue any refunds to Valley Transit.

The city's share of this corporation is 4.86% for auto liability and 2.87% of physical damage liability. A list of the other members and their share of participation is available in the TMi report which is available from TMi, PO Box 1135, Appleton, WI 54915-1483 or by email from <a href="mailto:tmt.emailt

### **HEALTH CARE**

The city provides health and dental care benefits to employees through a self-funded plan with specific insurance coverage. The plans are administered by United Health Care and Delta Dental. Insurance premiums, based on historical cost, are paid into the general fund from all other city funds and are available to pay claims, administrative costs, and stop loss claims.

The estimated liability for self-funded losses is based on reported claims for the year and those received subsequent to year end.

The city's Comprehensive Annual Financial Report contains additional information about the insurance fund and the city's risk management policies.

## NOTES TO FINANCIAL STATEMENTS As of and for the Years Ended December 31, 2015 and 2014

### **NOTE 10 – COMMITMENTS AND CONTINGENCIES**

### **PARATRANSIT SERVICE CONTRACTS**

Valley Transit contracts with a number of surrounding cities and counties for demand-responsive paratransit services. Contract terms and conditions vary for each provider.

### LONG-TERM CONTRACT - RUNNING, INC.

In 2009, Valley Transit entered into a long-term contract with Running, Inc. effective April 1, 2009 through March 31, 2012. The contract contained two option years and was extended through December 31, 2012 while negotiating the first option year. The second option year agreement expired December 31, 2014. A new three year contract began January 1, 2015.

#### **GRANTS**

Valley Transit has received federal and state grants for specific purposes that are subject to review and audit by the grantor agencies. Such audits could lead to requests for reimbursements to the grantor agency for expenditures disallowed under terms of the grants. Management has recorded an allowance for potentially uncollectible state grants and believes any remaining disallowances would be immaterial.

### NOTE 11 - CUMULATIVE EFFECT OF A CHANGE IN ACCOUNTING PRINCIPLE

The transit adopted GASB Statement No. 68 effective January 1, 2015. The cumulative effect of implementation is reflected as a change in net position as follows:

### Valley Transit

| Net pension asset, January 1, 2014                    | \$<br>692,415 |
|---|---------------|
| Deferred outflows January 1, 2014                     | <br>177,438   |
|   |               |
| Cumulative Effect of a Change in Accounting Principle | \$<br>869,853 |

REQUIRED SUPPLEMENTARY INFORMATION

### **Valley Transit**

# SCHEDULE OF PROPORTIONATE SHARE OF THE NET PENSION ASSET - WISCONSIN RETIREMENT SYSTEM For the Year Ended December 31, 2015

| Fiscal<br>Year Ending | Proportion<br>of the Net<br>Pension<br>Asset | Sł | Proportionate<br>Share of the<br>Net Pension<br>Asset |    | Covered<br>Payroll | Proportionate Share of the Net Pension Asset as a Percentage of Covered Payroll | Plan Fiduciary<br>Net Position<br>as a Percentage<br>of the Total<br>Pension Asset |
|-----------------------|--|----|---|----|--------------------|---|--|
|                       |  |    |   | (  | Plan year)         |   |  |
| 12/31/15              | 4.97000000%                                  | \$ | 429,647   | \$ | 2,534,920          | 16.95%  | 102.74%  |

# SCHEDULE OF EMPLOYER CONTRIBUTIONS - WISCONSIN RETIREMENT SYSTEM For the Year Ended December 31, 2015

| Fiscal<br>Year Ending | R  | ntractually<br>equired<br>ntributions | Re<br>C | entributions in elation to the contractually Required ontributions | Contributior<br>Deficiency<br>(Excess) | -             |    | Covered<br>Payroll | Contributions<br>as a Percentage<br>of Covered<br>Payroll |
|-----------------------|----|---------------------------------------|---------|--|--|---------------|----|--------------------|---|
|                       |    |                                       |         |  | (Ca                                    | alendar year) |    |                    |   |
| 12/31/15              | \$ | 184,822                               | \$      | 184,822  | \$                                     | -             | \$ | 2,717,974          | 6.80%   |

### **Valley Transit**

# NOTES TO REQUIRED SUPPLEMENTARY INFORMATION For the Year Ended December 31, 2015

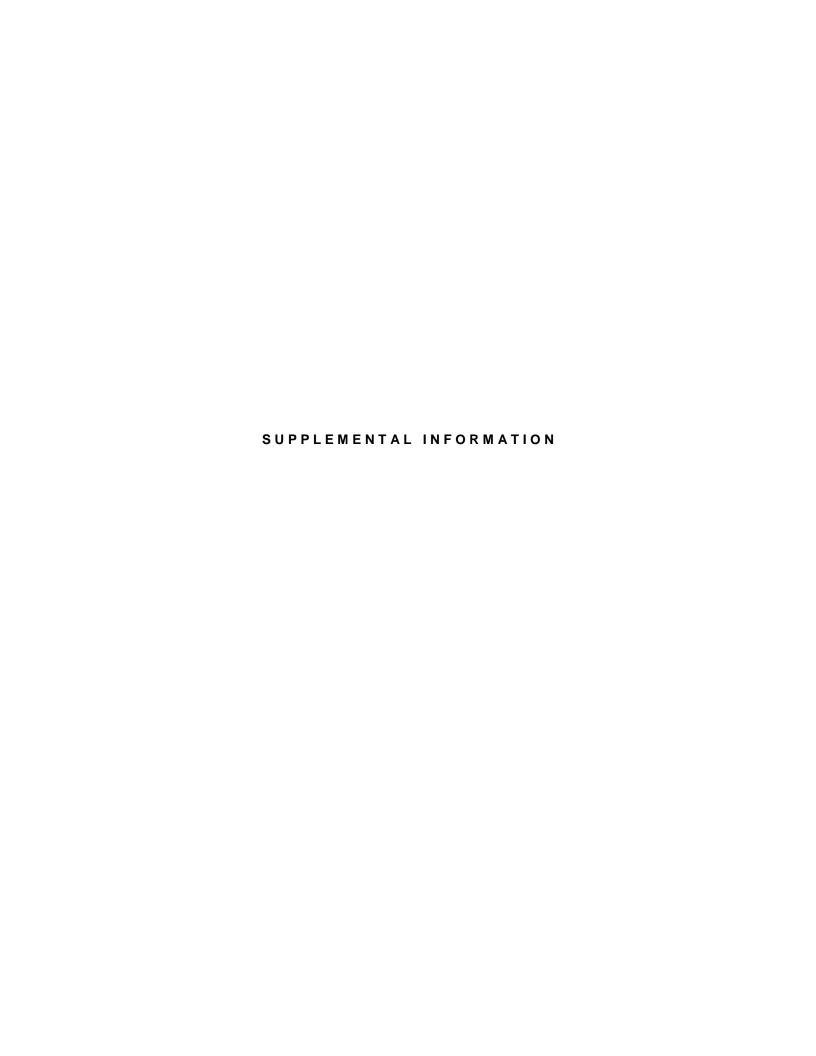
### WISCONSIN RETIREMENT SYSTEM

The amounts determined for each fiscal year were determined as of the calendar year-end that occurred within the fiscal year.

Valley Transit is required to present the last ten fiscal years of data; however, accounting standards allow the presentation of as many years as are available until ten fiscal years are presented.

Changes in benefit terms. There were no changes of benefit terms for any participating employer in the Wisconsin Retirement System.

Changes in Assumptions. There were no changes in assumptions.



# DETAILED SCHEDULE OF REVENUES AND EXPENSES - REGULATORY BASIS For the Years Ended December 31, 2015 and 2014

| REVENUE           REVENUE           401 - Passenger fares for transit service         \$ 1,481,947         \$ 1,495,310           402 - Special fare assistance         4,267         \$ 3,879           407 - Non-transportation revenue         7,024         38,419           Advertising         70,294         38,419           Other         3,3011         27,470           409 - Local operating assistance         33,011         27,470           409 - Local operating assistance - donations         69,604         116,527           409 - Local operating assistance - donations         69,604         116,527           411 - State operating assistance - current year         2,490,364         2,142,421           411 - State operating assistance - paratransit aid         108,584         103,586           411 - Planning grant (federal passed through state)         378         63,522           413 - Federal operating assistance - ADA         68,315         72,482           413 - Federal operating assistance - capital maintenance         8,605,128         8,743,680           501 - Labor         2         1,771,993         1,705,758           Operators' wages         1,771,993         1,705,758           502 - Finge benefits         1,338,533         1,311,645  |  |       |           |   |  |
|--|--|-------|-----------|---|--|
| 1,481,947   1,495,310   1,495,310   1,207   1,495,310   1,207   1,495,310   1,207   1,495,310   1,207   1,20 |  |       | 2015      | 2014                                      |  |
| 402 - Special fare assistance         4,267           407 - Non-transportation revenue         38,419           Advertising Other         3,879         2,157           Contra-expenses         33,011         27,470           409 - Local operating assistance         1,861,476         1,865,165           409 - Local operating assistance - donations         69,604         116,527           411 - State operating assistance - current year         2,490,364         2,142,421           411 - Planning grant (federal passed through state)         378         63,622           413 - Federal operating assistance - ADA         68,315         72,482           413 - Federal operating assistance - capital maintenance         -         91,986           EXPENSES - BY OBJECT CLASS TOTAL           501 - Labor           Operators' wages         1,771,993         1,705,758           Other salaries and wages         642,564         668,326           502 - Fringe benefits         1,338,533         1,311,645           503 - Services         40,747         384,024           504 - Materials and supplies </th <th>REVENUE</th> <th></th> <th></th> <th></th>  | REVENUE                                      |       |           |   |  |
| 407 - Non-transportation revenue       70,294       38,419         Advertising       70,294       38,419         Other       3,879       2,157         Contra-expenses       33,011       27,470         409 - Local operating assistance       1,861,476       1,865,165         69 - Local operating assistance - donations       69,604       116,527         411 - State operating assistance - current year       2,490,364       2,142,421         411 - State operating assistance - paratransit aid       108,584       103,586         411 - Planning grant (federal passed through state)       378       63,622         413 - Federal operating assistance - ADA       68,315       72,482         413 - Federal operating assistance - capital maintenance       2,413,009       2,724,535         413 - Federal operating assistance - capital maintenance       8,605,128       8,743,680         EXPENSES - BY OBJECT CLASS TOTAL         501 - Labor       1,771,993       1,705,758         Other salaries and wages       642,564       668,326         502 - Fringe benefits       1,338,533       1,311,645         503 - Services       1,407,74       384,024         504 - Materials and supplies       Fuels and lubricants       382,043       606,859  | 401 - Passenger fares for transit service    | \$    | 1,481,947 | \$<br>1,495,310                           |  |
| Advertising Other         70,294 Other         38,419 Other         3,879 Other         2,157 Contra-expenses         3,371 27,470         27,470           409 - Local operating assistance         1,861,476 1,865,165         1,861,476 1,865,165         1,861,476 1,865,165         1,861,476 1,865,165         1,861,476 1,865,165         1,861,476 1,865,165         1,861,476 1,865,165         1,861,476 1,865,165         1,865,165         409 - Local operating assistance - current year         2,490,364 2,142,421         2,142,421         111 - State operating assistance - paratransit aid         108,584 103,586         103,586         411 - Planning grant (federal passed through state)         378 63,622         63,622         413 - Federal operating assistance - ADA         68,315 72,482         413 - Federal operating assistance - Capital maintenance         2,413,009 2,724,535         72,482         413 - Federal operating assistance - Capital maintenance         8,605,128 8,743,680         8,743,680           EXPENSES - BY OBJECT CLASS TOTAL           EXPENSES - BY OBJECT CLASS TOTAL           501 - Labor           Operators' wages         1,771,993 1,705,758         668,326           Other salaries and wages         642,564 668,326         668,326           503 - Services         1,338,533 1,311,645           503 - Services         382,043 606,859  | ·  |       | 4,267     | -   |  |
| Other Contra-expenses         33,879         2,157           Contra-expenses         33,011         27,470           409 - Local operating assistance         1,861,476         1,865,165           409 - Local operating assistance - donations         69,604         116,527           411 - State operating assistance - current year         2,490,364         2,142,421           411 - State operating assistance - paratransit aid         108,584         103,586           411 - Planning grant (federal passed through state)         378         63,622           413 - Federal operating assistance - ADA         68,315         72,482           413 - Federal operating assistance - capital maintenance         -         91,986           EXPENSES - BY OBJECT CLASS TOTAL           EXPENSES - BY OBJECT CLASS TOTAL           501 - Labor         Coperators' wages         1,771,993         1,705,758           Other salaries and wages         642,564         668,326           502 - Fringe benefits         1,338,533         1,311,645           503 - Services         440,747         384,024           504 - Materials and supplies         Fuels and lubricants         382,043         606,859           Tires and tubes         53,682         38,735           Other         <   | ·  |       |           |   |  |
| Contra-expenses         33,011         27,470           409 - Local operating assistance         1,861,476         1,865,165           409 - Local operating assistance - donations         69,604         116,527           411 - State operating assistance - current year         2,490,364         2,142,421           411 - State operating assistance - paratransit aid         108,584         103,586           411 - Planning grant (federal passed through state)         378         63,622           413 - Federal operating assistance - ADA         68,315         72,482           413 - Federal operating assistance - capital maintenance         -         91,986           EXPENSES - BY OBJECT CLASS TOTAL           EXPENSES OVER REVENUES  | <del>-</del>                                 |       | •         |   |  |
| 409 - Local operating assistance       1,861,476       1,865,165         409 - Local operating assistance - donations       69,604       116,527         411 - State operating assistance - paratransit aid       108,584       103,586         411 - Planning grant (federal passed through state)       378       63,622         413 - Federal operating assistance       2,413,009       2,724,535         413 - Federal operating assistance - ADA       68,315       72,482         413 - Federal operating assistance - capital maintenance       -       91,986         EXPENSES - BY OBJECT CLASS TOTAL         EXPENSES - BY OBJECT CLASS TOTAL         501 - Labor         Operators' wages       1,771,993       1,705,758         Other salaries and wages       642,564       668,326         502 - Fringe benefits       1,338,533       1,311,645         503 - Services       440,747       384,024         504 - Materials and supplies       Fuels and lubricants       382,043       606,859         Tires and tubes       53,682       38,735         Other       302,707       313,791         505 - Utilities       100,395       105,020         506 - Casualty and liability costs       180,072       199,369 </td <td></td> <td></td> <td></td> <td></td>  |  |       |           |   |  |
| 409 - Local operating assistance - donations         69,604         116,527           411 - State operating assistance - current year         2,490,364         2,142,421           411 - State operating assistance - paratransit aid         108,584         103,586           411 - Planning grant (federal passed through state)         378         63,622           413 - Federal operating assistance         2,413,009         2,724,535           413 - Federal operating assistance - ADA         68,315         72,482           413 - Federal operating assistance - capital maintenance         -         91,986           EXPENSES - BY OBJECT CLASS TOTAL           EXPENSES - BY OBJECT CLASS TOTAL           501 - Labor           Operators' wages         1,771,993         1,705,758           Other salaries and wages         642,564         668,326           502 - Fringe benefits         1,338,533         1,311,645           503 - Services         440,747         384,024           504 - Materials and supplies         Fuels and lubricants         382,043         606,859           Tires and tubes         53,682         38,735           Other         302,707         313,791           505 - Utilities         100,395         105,020   |  |       |           |   |  |
| 411 - State operating assistance - current year       2,490,364       2,142,421         411 - State operating assistance - paratransit aid       108,584       103,586         411 - Planning grant (federal passed through state)       378       63,622         413 - Federal operating assistance       2,413,009       2,724,535         413 - Federal operating assistance - ADA       68,315       72,482         413 - Federal operating assistance - capital maintenance       -       91,986         EXPENSES - BY OBJECT CLASS TOTAL         EXPENSES OVER REVENUES  |  |       |           |   |  |
| 411 - State operating assistance - paratransit aid       108,584       103,586         411 - Planning grant (federal passed through state)       378       63,622         413 - Federal operating assistance - ADA       68,315       72,482         413 - Federal operating assistance - capital maintenance       -       91,986         EXPENSES - BY OBJECT CLASS TOTAL         EXPENSES - BY OBJECT CLASS TOTAL         501 - Labor         Operators' wages       1,771,993       1,705,758         Other salaries and wages       642,564       668,326         502 - Fringe benefits       1,338,533       1,311,645         503 - Services       440,747       384,024         504 - Materials and supplies       Fuels and lubricants       382,043       606,859         Tires and tubes       53,682       38,735         Other       302,707       313,791         505 - Utilities       100,395       105,020         506 - Casualty and liability costs       180,072       199,369         508 - Purchased transportation services       3,163,972       3,296,289         509 - Miscellaneous - Training       91,529       58,488         513 - Depreciation       641,396       657,913 <td colsp<="" td=""><td>· · ·</td><td></td><td></td><td></td></td>  | <td>· · ·</td> <td></td> <td></td> <td></td> | · · · |           |   |  |
| 411 - Planning grant (federal passed through state)       378       63,622         413 - Federal operating assistance       2,413,009       2,724,535         413 - Federal operating assistance - ADA       68,315       72,482         413 - Federal operating assistance - capital maintenance       -       91,986         EXPENSES - BY OBJECT CLASS TOTAL         EXPENSES - BY OBJECT CLASS TOTAL         EXPENSES - BY OBJECT CLASS TOTAL         501 - Labor         Operators' wages       1,771,993       1,705,758         Other salaries and wages       642,564       668,326         502 - Fringe benefits       1,338,533       1,311,645         503 - Services       440,747       384,024         504 - Materials and supplies       382,043       606,859         Tires and tubes       382,043       606,859         Other       302,707       313,791         505 - Utilities       100,395       105,020         506 - Casualty and liability costs       180,072       199,369         508 - Purchased transportation services       3,163,972       3,296,289         509 - Miscellaneous - Training       91,529       58,488         513 - Depreciation       641,396       657,913   | · · · · · · · · · · · · · · · · · · ·        |       |           |   |  |
| 413 - Federal operating assistance       2,413,009       2,724,535         413 - Federal operating assistance - ADA       68,315       72,482         413 - Federal operating assistance - capital maintenance       -       91,986         Total Revenue       8,605,128       8,743,680         EXPENSES - BY OBJECT CLASS TOTAL         EXPENSES - BY OBJECT CLASS TOTAL         501 - Labor         Operators' wages       1,771,993       1,705,758         Other salaries and wages       642,564       668,326         502 - Fringe benefits       1,338,533       1,311,645         503 - Services       440,747       384,024         504 - Materials and supplies       382,043       606,859         Tires and tubes       338,735       302,707       313,791         505 - Utilities       100,395       105,020         506 - Casualty and liability costs       180,072       199,369         508 - Purchased transportation services       3,163,972       3,296,289         509 - Miscellaneous - Training       91,529       58,488         513 - Depreciation       641,396       657,913         Total Expenses       9,109,633       9,346,217  | , e  |       |           |   |  |
| 413 - Federal operating assistance - ADA       68,315       72,482         413 - Federal operating assistance - capital maintenance       -       91,986         EXPENSES - BY OBJECT CLASS TOTAL         501 - Labor  |  |       |           |   |  |
| 413 - Federal operating assistance - capital maintenance       91,986         Total Revenue       8,605,128       8,743,680         EXPENSES - BY OBJECT CLASS TOTAL         501 - Labor   | · ·  |       |           |   |  |
| Total Revenue         8,605,128         8,743,680           EXPENSES - BY OBJECT CLASS TOTAL           501 - Labor           Operators' wages         1,771,993         1,705,758           Other salaries and wages         642,564         668,326           502 - Fringe benefits         1,338,533         1,311,645           503 - Services         440,747         384,024           504 - Materials and supplies         Fuels and lubricants         382,043         606,859           Tires and tubes         53,682         38,735           Other         302,707         313,791           505 - Utilities         100,395         105,020           506 - Casualty and liability costs         180,072         199,369           509 - Miscellaneous - Training         91,529         58,488           513 - Depreciation         641,396         657,913           Total Expenses         9,109,633         9,346,217  | · ·  |       | -         |   |  |
| EXPENSES - BY OBJECT CLASS TOTAL  501 - Labor Operators' wages other salaries and wages 642,564 668,326 502 - Fringe benefits 1,338,533 1,311,645 503 - Services 440,747 384,024 504 - Materials and supplies Fuels and lubricants 382,043 606,859 Tires and tubes 53,682 38,735 Other 302,707 313,791 505 - Utilities 100,395 105,020 506 - Casualty and liability costs 180,072 199,369 508 - Purchased transportation services 3,163,972 3,296,289 509 - Miscellaneous - Training 91,529 58,488 513 - Depreciation 641,396 657,913  EXCESS EXPENSES OVER REVENUES   |  |       |           | <br>· · · · · · · · · · · · · · · · · · · |  |
| 501 - Labor       Operators' wages       1,771,993       1,705,758         Other salaries and wages       642,564       668,326         502 - Fringe benefits       1,338,533       1,311,645         503 - Services       440,747       384,024         504 - Materials and supplies       Fuels and lubricants       382,043       606,859         Tires and tubes       53,682       38,735         Other       302,707       313,791         505 - Utilities       100,395       105,020         506 - Casualty and liability costs       180,072       199,369         508 - Purchased transportation services       3,163,972       3,296,289         509 - Miscellaneous - Training       91,529       58,488         513 - Depreciation       641,396       657,913         Total Expenses       9,109,633       9,346,217   | Total Revenue                                |       | 8,605,128 | <br>8,743,680                             |  |
| Operators' wages       1,771,993       1,705,758         Other salaries and wages       642,564       668,326         502 - Fringe benefits       1,338,533       1,311,645         503 - Services       440,747       384,024         504 - Materials and supplies       Fuels and lubricants       382,043       606,859         Tires and tubes       53,682       38,735         Other       302,707       313,791         505 - Utilities       100,395       105,020         506 - Casualty and liability costs       180,072       199,369         508 - Purchased transportation services       3,163,972       3,296,289         509 - Miscellaneous - Training       91,529       58,488         513 - Depreciation       641,396       657,913         Total Expenses       9,109,633       9,346,217   | EXPENSES - BY OBJECT CLASS TO                | OTAL  |           |   |  |
| Other salaries and wages       642,564       668,326         502 - Fringe benefits       1,338,533       1,311,645         503 - Services       440,747       384,024         504 - Materials and supplies       382,043       606,859         Fuels and lubricants       382,043       606,859         Tires and tubes       53,682       38,735         Other       302,707       313,791         505 - Utilities       100,395       105,020         506 - Casualty and liability costs       180,072       199,369         508 - Purchased transportation services       3,163,972       3,296,289         509 - Miscellaneous - Training       91,529       58,488         513 - Depreciation       641,396       657,913         Total Expenses       9,109,633       9,346,217         EXCESS EXPENSES OVER REVENUES  | 501 - Labor                                  |       |           |   |  |
| 502 - Fringe benefits       1,338,533       1,311,645         503 - Services       440,747       384,024         504 - Materials and supplies       Fuels and lubricants       382,043       606,859         Tires and tubes       53,682       38,735         Other       302,707       313,791         505 - Utilities       100,395       105,020         506 - Casualty and liability costs       180,072       199,369         508 - Purchased transportation services       3,163,972       3,296,289         509 - Miscellaneous - Training       91,529       58,488         513 - Depreciation       641,396       657,913         Total Expenses       9,109,633       9,346,217         EXCESS EXPENSES OVER REVENUES   | Operators' wages                             |       | 1,771,993 | 1,705,758                                 |  |
| 503 - Services       440,747       384,024         504 - Materials and supplies       382,043       606,859         Fuels and lubricants       53,682       38,735         Other       302,707       313,791         505 - Utilities       100,395       105,020         506 - Casualty and liability costs       180,072       199,369         508 - Purchased transportation services       3,163,972       3,296,289         509 - Miscellaneous - Training       91,529       58,488         513 - Depreciation       641,396       657,913         Total Expenses       9,109,633       9,346,217         EXCESS EXPENSES OVER REVENUES   | ——————————————————————————————————————       |       |           |   |  |
| 504 - Materials and supplies       382,043       606,859         Fuels and lubricants       382,043       606,859         Tires and tubes       53,682       38,735         Other       302,707       313,791         505 - Utilities       100,395       105,020         506 - Casualty and liability costs       180,072       199,369         508 - Purchased transportation services       3,163,972       3,296,289         509 - Miscellaneous - Training       91,529       58,488         513 - Depreciation       641,396       657,913         Total Expenses       9,109,633       9,346,217         EXCESS EXPENSES OVER REVENUES  | •  |       |           |   |  |
| Fuels and lubricants       382,043       606,859         Tires and tubes       53,682       38,735         Other       302,707       313,791         505 - Utilities       100,395       105,020         506 - Casualty and liability costs       180,072       199,369         508 - Purchased transportation services       3,163,972       3,296,289         509 - Miscellaneous - Training       91,529       58,488         513 - Depreciation       641,396       657,913         Total Expenses       9,109,633       9,346,217   |  |       | 440,747   | 384,024                                   |  |
| Tires and tubes       53,682       38,735         Other       302,707       313,791         505 - Utilities       100,395       105,020         506 - Casualty and liability costs       180,072       199,369         508 - Purchased transportation services       3,163,972       3,296,289         509 - Miscellaneous - Training       91,529       58,488         513 - Depreciation       641,396       657,913         Total Expenses       9,109,633       9,346,217  | , ,  |       | 000 040   | 000.050                                   |  |
| Other       302,707       313,791         505 - Utilities       100,395       105,020         506 - Casualty and liability costs       180,072       199,369         508 - Purchased transportation services       3,163,972       3,296,289         509 - Miscellaneous - Training       91,529       58,488         513 - Depreciation       641,396       657,913         Total Expenses       9,109,633       9,346,217         EXCESS EXPENSES OVER REVENUES  |  |       |           |   |  |
| 505 - Utilities       100,395       105,020         506 - Casualty and liability costs       180,072       199,369         508 - Purchased transportation services       3,163,972       3,296,289         509 - Miscellaneous - Training       91,529       58,488         513 - Depreciation       641,396       657,913         Total Expenses       9,109,633       9,346,217         EXCESS EXPENSES OVER REVENUES  |  |       |           |   |  |
| 506 - Casualty and liability costs       180,072       199,369         508 - Purchased transportation services       3,163,972       3,296,289         509 - Miscellaneous - Training       91,529       58,488         513 - Depreciation       641,396       657,913         Total Expenses       9,109,633       9,346,217         EXCESS EXPENSES OVER REVENUES  |  |       |           |   |  |
| 508 - Purchased transportation services       3,163,972       3,296,289         509 - Miscellaneous - Training       91,529       58,488         513 - Depreciation       641,396       657,913         Total Expenses       9,109,633       9,346,217         EXCESS EXPENSES OVER REVENUES   |  |       |           |   |  |
| 509 - Miscellaneous - Training       91,529       58,488         513 - Depreciation       641,396       657,913         Total Expenses       9,109,633       9,346,217         EXCESS EXPENSES OVER REVENUES   |  |       |           |   |  |
| 513 - Depreciation         641,396         657,913           Total Expenses         9,109,633         9,346,217           EXCESS EXPENSES OVER REVENUES  |  |       |           |   |  |
| Total Expenses 9,109,633 9,346,217  EXCESS EXPENSES OVER REVENUES  | <del>_</del>                                 |       |           |   |  |
| EXCESS EXPENSES OVER REVENUES  |  |       | 3.1,000   | <br>331,010                               |  |
|  | Total Expenses                               |       | 9,109,633 | <br>9,346,217                             |  |
| FOR THE YEAR * \$ (504,505) \$ (602,537)   | EXCESS EXPENSES OVER REVENUES                |       |           |   |  |
|  | FOR THE YEAR *                               | \$    | (504,505) | \$<br>(602,537)                           |  |

<sup>\*</sup> Excludes capital contributions and loss on asset diposal shown on Statements of Revenues and Expenses.

# STATEMENT OF REVENUES AND EXPENSES - BUDGET AND ACTUAL For the Year Ended December 31, 2015

|   | Budget*      | Actual       | Variance-<br>Favorable<br>(Unfavorable) |
|---|--------------|--------------|---|
| OPERATING REVENUES                          |              |              |   |
| Passenger fares and special fare assistance | \$ 1,649,176 | \$ 1,486,214 | \$ (162,962)                            |
| Non-transportation revenue                  | 61,000       | 107,184      | 46,184                                  |
| Total Operating Revenues                    | 1,710,176    | 1,593,398    | (116,778)                               |
| OPERATING EXPENSES (Excluding Depreciation) |              |              |   |
| Labor and Fringe Benefits                   |              |              |   |
| Operators' wages                            | 2,143,938    | 1,771,993    | 371,945                                 |
| Other salaries and wages                    | 583,287      | 642,564      | (59,277)                                |
| Fringe benefits                             | 1,015,287    | 1,338,533    | (323,246)                               |
| Total Labor and Fringe Benefits             | 3,742,512    | 3,753,090    | (10,578)                                |
| Services                                    | 379,377      | 440,747      | (61,370)                                |
| Materials and Supplies                      |              |              |   |
| Fuels                                       | 661,092      | 367,872      | 293,220                                 |
| Lubricants                                  | 11,000       | 14,171       | (3,171)                                 |
| Tires and tubes                             | 34,592       | 53,682       | (19,090)                                |
| Revenue equipment maintenance               | 118,000      | 204,377      | (86,377)                                |
| Building and grounds maintenance            | -            | 5,568        | (5,568)                                 |
| General office                              | 75,265       | 92,762       | (17,497)                                |
| Total Materials and Supplies                | 899,949      | 738,432      | 161,517                                 |
| Utilities                                   |              |              |   |
| Electric                                    | 61,251       | 52,791       | 8,460                                   |
| Gas   | 43,500       | 20,071       | 23,429                                  |
| Water                                       | 7,841        | 6,364        | 1,477                                   |
| Telephone                                   | 9,700        | 10,844       | (1,144)                                 |
| Other                                       | 10,288       | 10,325       | (37)                                    |
| Total Utilities                             | 132,580      | 100,395      | 32,185                                  |
| Casualty and Liability Costs                |              |              |   |
| Physical damage                             | 14,396       | 10,132       | 4,264                                   |
| Public liability and property               | 173,445      | 169,940      | 3,505                                   |
| Total Casualty and Liability Costs          | 187,841      | 180,072      | 7,769                                   |

# STATEMENT OF REVENUES AND EXPENSES - BUDGET AND ACTUAL (cont.) For the Year Ended December 31, 2015

| OPERATING EXPENSES (Excluding Depreciation) (cont.) Purchased Transportation Services | Budget* \$ 3,559,507  | Actual \$ 3,163,972   | Variance-<br>Favorable<br>(Unfavorable)<br>\$ 395,535 |
|---|-----------------------|-----------------------|---|
| Miscellaneous   |                       |                       |   |
| Dues and subscriptions  | 5,710                 | 5,620                 | 90  |
| Advertising and promotion   | 46,000                | 49,273                | (3,273)   |
| Training/other miscellaneous  | 8,462                 | 36,636                | (28,174)  |
| Total Miscellaneous   | 60,172                | 91,529                | (31,357)  |
| Total Operating Expenses  |                       |                       |   |
| (Excluding Depreciation)  | 8,961,938             | 8,468,237             | 493,701   |
| EXCESS OF OPERATING EXPENSES (EXCLUDING DEPRECIATION) OVER                            |                       |                       |   |
| OPERATING REVENUES FOR THE YEAR   | <u>\$ (7,251,762)</u> | <u>\$ (6,874,839)</u> | \$ 376,923  |

<sup>\*</sup> Budget numbers reflect the city's approved budget excluding current year capital and capital carryover.

# RECONCILIATION OF REVENUES AND EXPENSES TO WISDOT AND FEDERAL RECOGNIZED REVENUES AND EXPENSES - REGULATORY BASIS For the Year Ended December 31, 2015

|   | Per WisDOT<br>Guidelines | Per Federal<br>Guidelines |
|---|--------------------------|---------------------------|
| Total revenues including operating assistance             | \$ 8,605,128             | \$ 8,605,128              |
| Less: Unrecognized Revenues                               |                          |                           |
| Local operating subsidies                                 | 1,931,080                | 1,931,080                 |
| Federal operating subsidy (including capital maintenance) | 2,413,009                | 2,413,009                 |
| State operating subsidy                                   | 2,490,364                | 2,490,364                 |
| State paratransit aid                                     | 108,584                  | 108,584                   |
| Planning grant  | 378                      | ,<br>-                    |
| Advertising   | 70,294                   | 38,419                    |
| Non-transportation revenues                               | 36,890                   | 36,890                    |
| Total Unrecognized Revenues                               | 7,050,599                | 7,018,346                 |
| ADJUSTED REVENUES   | \$ 1,554,529             | \$ 1,586,782              |
| Total expenses per statement of revenues and expenses     | \$ 9,109,633             | \$ 9,109,633              |
| Less: Unrecognized Expenses                               |                          |                           |
| Depreciation  | 641,396                  | 641,396                   |
| Capital maintenance *                                     | -                        | -                         |
| Planning study (funded with separate grant)               | 473                      | 473                       |
| 5310 Funding  | 85,394                   | 85,394                    |
| Contra-expenses   | 33,011                   | 33,011                    |
| WisDOT Paratransit Costs - not eligible                   | 108,584                  | 108,584                   |
| Total WisDOT Unrecognized Expenses                        | 868,858                  | 868,858                   |
| RECOGNIZED EXPENSES                                       | \$ 8,240,775             | \$ 8,240,775              |
| RECOGNIZED DEFICITS                                       | \$ (6,686,246)           | \$ (6,653,993)            |

<sup>\*</sup> Represents 100% of costs funded through capital maintenance program.

### COMPUTATION OF THE DEFICIT DISTRIBUTION AMONG THE SUBSIDY GRANTORS For the Year Ended December 31, 2015

|   | FEDERAL FUN     | IDS  |                                     |                            |                             |  |
|---|-----------------|------|-------------------------------------|----------------------------|-----------------------------|--|
| Capital Cost of Third Party Contracting<br>Preventative Maintenance<br>Operating Assistance |                 |      |                                     | 45                         | 61,280<br>67,696<br>94,033  | \$ 2,413,009                           |
|   | STATE FUND      | os   |                                     |                            |                             |  |
| WisDOT Recognized Deficit   |                 |      |                                     | \$ 6,68                    | 36,246                      |  |
| WisDOT Contract Amount  |                 |      |                                     | \$ 2,49                    | 90,364                      |  |
| WisDOT Recognized Expenses<br>Maximum Federal and State                                     | 60.00%          | \$   | 8,240,775                           |                            |                             |  |
| Less: Federal Share<br>Non-Federal Share  |                 |      | 4,944,465<br>2,413,009              | \$ 2,53                    | 31,45 <u>6</u>              |  |
| City of Appleton and Other Local Subsidies  |                 | \$   | 1,931,080                           |                            |                             |  |
| 5 Times Operating Subsidy   |                 |      |                                     | \$ 9,65                    | 55,400                      |  |
| STATE SHARE - LEAST OF THE FIVE   |                 |      |                                     |                            |                             | \$ 2,490,364                           |
|   | SUMMARY OF 2015 | FUNI | DING                                |                            |                             |  |
|   |                 |      | Received<br>in 2015                 | Receivable (Pay 12/31/15** |                             | Totals                                 |
| Federal Operating Funds* State Funds** Local Public Subsidies                               |                 | \$   | 1,772,640<br>2,241,345<br>3,211,590 | 24                         | 10,369<br>19,019<br>30,510) | \$ 2,413,009<br>2,490,364<br>1,931,080 |
| TOTAL FUNDING   |                 | \$   | 7,225,575                           | \$ (39                     | 91,122)                     | \$ 6,834,453                           |

<sup>\* -</sup> Revenues exclude Planning grant of \$378 and ADA grant of \$68,315.
\*\* - Revenues exclude paratransit funding of \$108,584.

<sup>\*\*\*-</sup> Receivable excludes prior year state operating aid of \$729,460.

# City of Appleton VALLEY TRANSIT INCOME STATEMENT For Five Months Ending May 31, 2016

|                                     | Month of | Prior   | YTD As of | Prior     | 2016      | 2016          |
|-------------------------------------|----------|---------|-----------|-----------|-----------|---------------|
|                                     | May      | Year    | May       | YTD       | Amended   | % of Total    |
| Description                         | Actual   | May     | Actual    | May       | Budget    | Budget        |
| REVENUES                            |          |         |           |           |           |               |
| Bus Fare Revenue                    | 57,081   | 54,012  | 336,291   | 330,071   | 943,218   | 35.65%        |
| Paratransit Fare Revenue            | 54,048   | 53,130  | 289,878   | 275,791   | 711,510   | <u>40.74%</u> |
| Total Fare Revenue                  | 111,129  | 107,142 | 626,169   | 605,862   | 1,654,728 | 37.84%        |
| Other Charges for Service           | 710      | 5,927   | 20,610    | 20,082    | 55,000    | 37.47%        |
| Other Revenues                      | 6,329    | 7,712   | 11,021    | 14,384    | 6,000     | 183.68%       |
| TOTAL REVENUES                      | 118,168  | 120,781 | 657,800   | 640,328   | 1,715,728 | <u>38.34%</u> |
| EXPENSES BY LINE ITEM               |          |         |           |           |           |               |
| Regular Salaries & Labor pool alloc | 194,565  | 192,126 | 952,377   | 978,132   | 2,647,197 | 35.98%        |
| Call Time                           | -        | -       | -         | -         | -         | 0.00%         |
| Overtime                            | 6,823    | 18,711  | 35,430    | 43,814    | 59,112    | 59.94%        |
| Incentive Pay                       | -        | -       | -         | 315       | 1,650     | 0.00%         |
| Other Compensation                  | -        | 865     | 29,688    | 2,365     | -         | -             |
| Fringes                             | 79,971   | 75,166  | 385,440   | 355,400   | 1,040,084 | 37.06%        |
| Unemployment Compensation           |          |         |           |           |           | Ξ             |
| Salaries & Fringe Benefits          | 281,359  | 286,868 | 1,402,935 | 1,380,026 | 3,748,043 | 37.43%        |
| Training & Conferences              | 785      | 86      | 3,270     | 5,354     | 10,000    | 32.70%        |
| Employee Recruitment                | -        | 1,114   | 1,430     | 8,499     | 3,162     | 45.22%        |
| Parking Permits                     | 86       | -       | 86        | 2         | -         | -             |
| Office Supplies                     | 177      | 33      | 2,586     | 1,348     | 3,996     | 64.71%        |
| Subscriptions                       | 10       | 6       | 36        | 24        | 1,085     | 3.32%         |
| Memberships & Licenses              | 340      | -       | 5,086     | 4,154     | 5,000     | 101.72%       |
| Postage & Freight                   | (21)     | 804     | 179       | 866       | 4,600     | 3.89%         |
| Awards & Recognition                | (30)     | 52      | (180)     | 532       | 765       | -23.53%       |
| Food & Provisions                   | 11       | 234     | 711       | 799       | 1,020     | 69.71%        |
| Insurance                           | 15,391   | 15,962  | 123,353   | 104,133   | 185,486   | 41.49%        |
| Insurance dividend                  | -        | -       | (23,123)  | (24,321)  | -         | -             |
| Insurance surplus payment           | -        | -       | (23,277)  | -         | -         | -             |
| Depreciation Expense                | 49,568   | 54,423  | 247,841   | 272,113   | 643,611   | <u>38.51%</u> |
| Administrative Expenses             | 66,317   | 72,714  | 337,998   | 373,503   | 858,725   | 39.36%        |
| Landscape Supplies                  | -        | -       | -         | 258       | 3,000     | 0.00%         |
| Shop Supplies & Tools (& misc)      | 1,879    | 1,331   | 14,652    | 12,897    | 31,466    | 46.56%        |
| Printing & Reproduction             | 1,161    | 521     | 13,554    | 5,859     | 28,200    | 48.06%        |
| Uniforms                            | 43       | 217     | 400       | 1,510     | 4,575     | 8.74%         |
| Gas Purchases                       | 24,766   | 30,407  | 101,791   | 157,326   | 642,021   | 15.85%        |
| Safety Supplies                     | 66       | -       | 144       | -         | 500       | 28.80%        |
| Vehicle & Equipment Parts           | 13,962   | 27,003  | 63,431    | 81,075    | 209,000   | 30.35%        |
| Miscellaneous Equipment             | -        | -       | 637       | 2,006     | 11,100    | 5.74%         |
| Signs                               | 25       | 56      | 222       | 720       | 2,000     | <u>11.10%</u> |
| Supplies & Materials                | 41,902   | 59,535  | 194,831   | 261,651   | 931,862   | 20.91%        |
| Accounting/Audit                    | 5,951    | 2,661   | 9,765     | 11,170    | 11,170    | 87.42%        |
| Bank Services                       | 107      | 308     | 868       | 808       | 3,000     | 28.93%        |
| Consulting Services                 | -        | -       | -         | 4,611     | 3,000     | 0.00%         |
| Collection Services                 | 183      | 183     | 946       | 1,258     | 3,100     | 30.52%        |
| Contractor Fees                     | 523,259  | 258,137 | 1,353,211 | 1,294,136 | 3,447,502 | 39.25%        |
| Temp Help                           | 3,301    | -       | 10,597    | 5,493     | 1,000     | 1059.70%      |
| Advertising                         | 621      | 1,005   | 4,227     | 8,398     | 50,000    | 8.45%         |

41.6% of Budget Year Completed

# City of Appleton VALLEY TRANSIT INCOME STATEMENT For Five Months Ending May 31, 2016

|                                       | Month of  | Prior     | YTD As of   | Prior       | 2016        | 2016          |
|---------------------------------------|-----------|-----------|-------------|-------------|-------------|---------------|
|                                       | May       | Year      | May         | YTD         | Amended     | % of Total    |
| Description                           | Actual    | May       | Actual      | May         | Budget      | Budget        |
| Health Services                       | 1,048     | 399       | 3,918       | 3,066       | 9,110       | 43.01%        |
| Snow Removal Services                 | 144       | -         | 8,131       | 1,170       | 13,500      | 60.23%        |
| Laundry Services                      | 417       | 331       | 1,458       | 1,795       | 6,000       | 24.30%        |
| Other Contracts/Obligations           | 4,181     | 6,704     | 13,704      | 13,548      | 131,000     | 10.46%        |
| Purchased Services                    | 539,212   | 269,728   | 1,406,825   | 1,345,453   | 3,678,382   | 38.25%        |
|                                       |           |           |             |             |             |               |
| Electric                              | 3,976     | 4,233     | 22,652      | 24,584      | 61,864      | 36.62%        |
| Gas                                   | 901       | 892       | 12,212      | 18,575      | 38,300      | 31.89%        |
| Water                                 | 547       | -         | 2,191       | 2,100       | 7,841       | 27.94%        |
| Waste Disposal/Collection             | 239       | -         | 832         | 791         | 2,872       | 28.97%        |
| Stormwater                            | 502       | -         | 2,537       | 2,526       | 8,175       | 31.03%        |
| Telephone                             | 1,142     | 989       | 4,571       | 3,825       | 13,528      | <u>33.79%</u> |
| Utilities                             | 7,307     | 6,114     | 44,995      | 52,401      | 132,580     | 33.94%        |
|                                       |           |           |             |             |             |               |
| Building/Grounds Repair & Maintenance | -         | 370       | 1,377       | 5,291       | 5,000       | 27.54%        |
| Vehicle Repair & Maintenance          | 139       | 79        | 2,474       | 3,146       | 1,500       | 164.93%       |
| Equipment Repair & Maintenance        | 818       | 5,690     | 2,964       | 6,394       | 3,498       | 84.73%        |
| FMD Charges & Material                | -         | 10,069    | 30,086      | 35,729      | 115,693     | 26.01%        |
| Software Support                      | 6,078     | 5,286     | 29,188      | 27,428      | 63,150      | 46.22%        |
| CEA Equipment Rental                  |           |           |             |             | 2,147       | 0.00%         |
| Repairs & Maintenance                 | 7,035     | 21,494    | 66,089      | 77,988      | 190,988     | 34.60%        |
|                                       |           |           |             |             |             |               |
| Total Operating Expenses              | 943,132   | 716,453   | 3,453,673   | 3,491,022   | 9,540,580   | <u>36.20%</u> |
| OPERATING INCOME (LOSS)               | (824,964) | (595,672) | (2,795,873) | (2,850,694) | (7,824,852) |               |
| of Environmental (2003)               | (024,304) | (333,012) | (2,733,673) | (2,030,034) | (1,024,032) |               |
| NON-OPERATING REVENUES                |           |           |             |             |             |               |
| Federal Support                       | -         | -         | _           | -           | 2,670,478   | 0.00%         |
| State Support                         | 704,017   | 108,584   | 704,017     | 108,584     | 2,529,679   | 27.83%        |
| Appleton Support                      | 224,082   | 219,771   | 1,120,410   | 1,098,855   | 600,573     | 186.56%       |
| Other Local Support                   | 79,158    | 187,313   | 1,468,231   | 1,627,067   | 1,384,002   | 106.09%       |
| Investment Income                     | (1,203)   | -         | 6,782       | 2,147       | 12,500      | 54.26%        |
| Donations                             | 5,480     | 4,167     | 43,168      | 51,909      | 104,590     | 41.27%        |
| Fund Balance Applied                  | -         | -         | -           | -           | 713,420     | 0.00%         |
| TOTAL NON-OPERATING REVENUE           | 1,011,534 | 519,835   | 3,342,608   | 2,888,562   | 8,015,242   | 41.70%        |
|                                       |           |           |             |             |             |               |
| Buildings                             | -         | =         | -           | -           | -           | 0.00%         |
| Machinery & Equipment                 | -         | 3,619     | -           | 3,619       | -           | 0.00%         |
| Vehicles                              |           |           |             |             | 709,697     | 0.00%         |
| Capital Expenditures                  |           | 3,619     | <u>-</u> _  | 3,619       | 709,697     | 0.00%         |
|                                       |           |           |             |             |             |               |
| NET INCOME (LOSS)                     | 186,570   | (79,456)  | 546,735     | 34,249      | (519,307)   |               |

# City of Appleton PURCHASED TRANSPORTATION For Five Months Ending May 31, 2016

|  | Month of | Prior   | YTD As of | Prior     | 2016      | 2016       |
|--|----------|---------|-----------|-----------|-----------|------------|
| Description                                    | May      | Year    | May       | YTD       | Amended   | % of Total |
| Description                                    | Actual   | May     | Actual    | May       | Budget    | Budget     |
| PURCHASED TRANSPORTATION EXPENSE               |          |         |           |           |           |            |
| VTII - Disabled                                | 156,175  | 135,760 | 736,877   | 673,290   | 1,938,368 | 38.02%     |
| VTII - Elderly                                 | 2,019    | 3,036   | 11,952    | 18,169    | 61,640    | 19.39%     |
| PT - Optional (Sunday)                         | 1,437    | 1,146   | 6,557     | 4,974     | 21,000    | 31.22%     |
| Family Care Sheltered Workshop                 | 43,032   | 39,274  | 213,108   | 26,188    | 504,748   | 42.22%     |
| Outagamie County Demand Response Rural         | 14,873   | 14,395  | 72,538    | 73,347    | 204,006   | 35.56%     |
| Outagamie County Human Services Transportation | -        | 501     | 4,424     | 3,206     | 9,433     | 46.90%     |
| Neenah Dial - A - Ride                         | 10,559   | 10,494  | 55,616    | 53,126    | 145,530   | 38.22%     |
| Darboy - Call - A - Ride                       | 75       | 90      | 975       | 3,060     | 18,000    | 5.42%      |
| Calumet County New Hope                        | 15,909   | 13,350  | 75,675    | 66,690    | 147,701   | 51.24%     |
| Calumet County Van Service                     | 1,736    | 2,126   | 10,423    | 12,346    | 43,700    | 23.85%     |
| Connector - Extended Service Hours             | 28,365   | 28,774  | 143,228   | 149,130   | 384,000   | 37.30%     |
| Connector - Extended Service Area              | 10,291   | 7,667   | 47,826    | 43,214    | 112,750   | 42.42%     |
| Neenah Industrial Route                        | -        | -       | 28,551    | -         | -         | -          |
| Downtown Trolley                               |          |         |           |           | 30,024    | 0.00%      |
| <b>Total Purchased Transportation</b>          | 284,471  | 256,613 | 1,407,750 | 1,126,740 | 3,620,900 | 38.88%     |

# City of Appleton VALLEY TRANSIT INCOME STATEMENT For Six Months Ending June 30, 2016

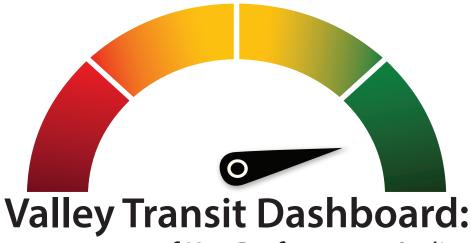
|                                      | Month of | Prior       | YTD As of | Prior         | 2016        | 2016       |
|--------------------------------------|----------|-------------|-----------|---------------|-------------|------------|
|                                      | June     | Year        | June      | YTD           | Amended     | % of Total |
| Description                          | Actual   | June        | Actual    | June          | Budget      | Budget     |
| REVENUES                             |          |             | No.       |               |             |            |
| Bus Fare Revenue                     | 84,438   | 65,532      | 420,729   | 395,603       | 943,218     | 44.619     |
| Paratransit Fare Revenue             | 55,799   | 62,278      | 340,392   | 339,335       | 711,510     | 47.849     |
| Total Fare Revenue                   | 140,237  | 127,810     | 761,121   | 734,938       | 1,654,728   | 46.00%     |
| Other Charges for Service            | 5,660    | 44,601      | 26,270    | 24,542        | 55,000      | 47.769     |
| Other Revenues                       | 500      | 1,611       | 11,521    | 15,995        | 6,000       | 192.029    |
| TOTAL REVENUES                       | 146,397  | 174,022     | 798,912   | 775,475       | 1,715,728   | 46.56%     |
| EXPENSES BY LINE ITEM                |          |             |           | N. C.         |             |            |
| Regular Salaries & Labor pool alloc  | 292,286  | 194,162     | 1,244,662 | 1,172,297     | 2,647,197   | 47.029     |
| Call Time                            | 232,280  | 194,102     | 1,244,002 | 1,172,237     | 2,047,137   | 0.009      |
| Overtime                             | 18,521   | 12 692      | 52.051    | 57 496        | -<br>50 112 |            |
|                                      | 10,321   | 13,682      | 53,951    | 57,496<br>315 | 59,112      | 91.27%     |
| Incentive Pay                        | 163      | 1 026       | 20.052    |               | 1,650       | 0.00%      |
| Other Compensation                   |          | 1,026       | 29,852    | 3,391         | 1 040 004   | 0.009      |
| Fringes<br>Unemployment Compensation | 121,055  | 75,830<br>- | 506,495   | 431,230<br>-  | 1,040,084   | 48.70%     |
| Salaries & Fringe Benefits           | 432,025  | 284,700     | 1,834,960 | 1,664,729     | 3,748,043   | 48.96%     |
| Fraining & Conferences               | 1,526    | 604         | 4,795     | 5,958         | 10,000      | 47.95%     |
| Employee Recruitment                 |          | 214         | 1,430     | 8,713         | 3,162       | 45.229     |
| Parking Permits                      | - 1      |             | 86        | 2             |             |            |
| Office Supplies                      | 200      | 332         | 2,786     | 1,680         | 3,996       | 69.729     |
| Subscriptions                        | 85       | 81          | 121       | 105           | 1,085       | 11.159     |
| Memberships & Licenses               | _        | 45          | 5,086     | 4,199         | 5,000       | 101.729    |
| Postage & Freight                    | 21       | 736         | 199       | 1,601         | 4,600       | 4.339      |
| Awards & Recognition                 | (24)     | (40)        | (204)     | 492           | 765         | -26.679    |
| Food & Provisions                    | 343      | -           | 1,054     | 799           | 1,020       | 103.339    |
| nsurance                             | 15,391   | 15,962      | 138,744   | 120,095       | 185,486     | 49.789     |
| Insurance dividend                   | - 1      |             | (23,123)  | (24,321)      | -           |            |
| Insurance surplus payment            | - 1      | -           | (23,277)  |               |             |            |
| Depreciation Expense                 | 49,568   | 54,423      | 297,410   | 326,536       | 643,611     | 46.21%     |
| Administrative Expenses              | 67,110   | 72,357      | 405,107   | 445,859       | 858,725     | 47.18%     |
| andscape Supplies                    | 1,121    | 1,384       | 1,121     | 1,641         | 3,000       | 37.37%     |
| Shop Supplies & Tools (& misc)       | 3,369    | 3,658       | 18,022    | 16,556        | 31,466      | 57.279     |
| Printing & Reproduction              | 1,161    | 683         | 14,715    | 6,542         | 28,200      | 52.18%     |
| Jniforms                             | 283      | 331         | 683       | 1,841         | 4,575       | 14.93%     |
| Gas Purchases                        | 37,606   | 31,581      | 139,396   | 188,907       | 642,021     | 21.71%     |
| Safety Supplies                      | 434      | 1           | 579       | _             | 500         | 115.80%    |
| Vehicle & Equipment Parts            | 37,376   | 10,447      | 100,807   | 91,521        | 209,000     | 48.23%     |
| Miscellaneous Equipment              |          |             | 637       | 2,006         | 11,100      | 5.74%      |
| Signs                                | _        | 983         | 222       | 1,703         | 2,000       | 11.10%     |
| Supplies & Materials                 | 81,350   | 49,067      | 276,182   | 310,717       | 931,862     | 29.649     |
| Accounting/Audit                     | 1,516    |             | 11,281    | 11,170        | 11,170      | 100.99%    |
| Bank Services                        | 88       | 48          | 956       | 894           | 3,000       | 31.87%     |
| Consulting Services                  | _        |             | -         | 4,611         | 3,000       | 0.00%      |
| Collection Services                  | 366      | 183         | 1,312     | 1,441         | 3,100       | 42.32%     |
| Contractor Fees                      | 264,772  | 287,907     | 1,621,036 | 1,578,519     | 3,447,502   | 47.02%     |
| Temp Help                            | 594      | 207,507     | 11,191    | 5,493         | 1,000       | 1119.10%   |

# City of Appleton VALLEY TRANSIT INCOME STATEMENT For Six Months Ending June 30, 2016

|                                       | Month of  | Prior     | YTD As of   | Prior       | 2016        | 2016          |
|---------------------------------------|-----------|-----------|-------------|-------------|-------------|---------------|
|                                       | June      | Year      | June        | YTD         | Amended     | % of Total    |
| Description                           | Actual    | June      | Actual      | June        | Budget      | Budget        |
| Advertising                           | 3,074     | 1,506     | 7,300       | 9,904       | 50,000      | 14.60%        |
| Health Services                       | 163       | 572       | 4,081       | 3,638       | 9,110       | 44.80%        |
| Snow Removal Services                 | 300       | -         | 8,431       | 1,170       | 13,500      | 0.00%         |
| Laundry Services                      | 357       | 355       | 1,815       | 2,149       | 6,000       | 30.25%        |
| Other Contracts/Obligations           | 6,614     | 2,400     | 20,318      | 15,948      | 131,000     | 15.519        |
| Purchased Services                    | 277,844   | 292,971   | 1,687,721   | 1,634,937   | 3,678,382   | 45.88%        |
| Electric                              | 1,670     | 3,850     | 24,322      | 28,434      | 61,864      | 39.32%        |
| Gas                                   | 161       | 122       | 12,373      | 18,697      | 38,300      | 32.31%        |
| Water                                 | 1,057     | 1,120     | 3,248       | 3,221       | 7,841       | 41.429        |
| Waste Disposal/Collection             | 335       | 364       | 1,167       | 1,155       | 2,872       | 40.63%        |
| Stormwater                            | 1,483     | 1,499     | 4,020       | 4,026       | 8,175       | 49.179        |
| Telephone                             | 1,025     | 595       | 5,595       | 4,420       | 13,528      | 41.369        |
| Utilities                             | 5,731     | 7,550     | 50,725      | 59,953      | 132,580     | 38.26%        |
| Building/Grounds Repair & Maintenance | 812       | 296       | 2,190       | 5,588       | 5,000       | 43.80%        |
| Vehicle Repair & Maintenance          | 175       | 3,335     | 2,649       | 6,480       | 1,500       | 176.60%       |
| Equipment Repair & Maintenance        | 781       |           | 3,745       | 6,394       | 3,498       | 107.069       |
| FMD Charges & Material                | 11,263    | 7,831     | 41,349      | 50,653      | 115,693     | 35.749        |
| Software Support                      | 5,528     | 5,286     | 34,716      | 32,714      | 63,150      | 54.97%        |
| CEA Equipment Rental                  | _         |           |             |             | 2,147       | 0.00%         |
| Repairs & Maintenance                 | 18,559    | 16,748    | 84,649      | 101,829     | 190,988     | 44.329        |
| Total Operating Expenses              | 882,619   | 723,393   | 4,339,344   | 4,218,024   | 9,540,580   | <u>45.489</u> |
| OPERATING INCOME (LOSS)               | (736,222) | (549,371) | (3,540,432) | (3,442,549) | (7,824,852) |               |
| NON-OPERATING REVENUES                |           |           |             |             |             |               |
| Federal Support                       | _         |           |             |             | 2,670,478   | 0.00%         |
| State Support                         | -         | 622,596   | 704,017     | 731,180     | 2,529,679   | 27.839        |
| Appleton Support                      | 224,082   | 219,771   | 1,344,492   | 1,318,626   | 600,573     | 223.879       |
| Other Local Support                   | 629,549   | 479,875   | 2,097,780   | 2,106,941   | 1,384,002   | 151.579       |
| Investment Income                     | 7,847     | 622       | 14,629      | 2,497       | 12,500      | 117.039       |
| Donations                             | 4,167     | 4,167     | 47,335      | 56,076      | 104,590     | 45.26%        |
| Fund Balance Applied                  | -         |           | Ε.          | 100         | 713,420     | 0.009         |
| TOTAL NON-OPERATING REVENUE           | 865,645   | 1,327,031 | 4,208,253   | 4,215,320   | 8,015,242   | 52.509        |
| Buildings                             | -         | -         | Ē.          | _           | Œ           | 0.00%         |
| Machinery & Equipment                 | -         | 4,479     | <b>□</b>    | 8,097       | 18          | 0.009         |
| Vehicles                              | -         | -         | -           |             | 709,697     | 0.009         |
| Capital Expenditures                  |           | 4,479     |             | 8,097       | 709,697     | 0.00%         |
| NET INCOME (LOSS)                     | 129,423   | 773,181   | 667,821     | 764,674     | (519,307)   |               |

### City of Appleton PURCHASED TRANSPORTATION For Six Months Ending June 30, 2016

|  | Month of June | Prior<br>Year | YTD As of June | Prior<br>YTD | Full Year<br>Amended | 2016<br>% of Total |
|--|---------------|---------------|----------------|--------------|----------------------|--------------------|
| Description                                    | Actual        | June          | Actual         | June         | Budget               | Budget             |
| PURCHASED TRANSPORTATION EXPENSE               |               |               |                |              |                      |                    |
| VTII - Disabled                                | 149,720       | 180,422       | 885,101        | 853,322      | 1,938,368            | 45.66%             |
| VTII - Elderly                                 | 2,584         | 3,327         | 14,536         | 21,496       | 61,640               | 23.58%             |
| PT - Optional (Sunday)                         | 953           | 1,082         | 7,510          | 6,056        | 21,000               | 35.76%             |
| Family Care Sheltered Workshop                 | 45,081        | 43,201        | 258,189        | 249,390      | 504,748              | 51.15%             |
| Outagamie County Demand Response Rural         | 15,329        | 15,924        | 87,867         | 89,271       | 204,006              | 43.07%             |
| Outagamie County Human Services Transportation | -             |               | 4,424          | 3,206        | 9,433                | 46.90%             |
| Neenah Dial - A - Ride                         | 11,531        | 10,816        | 67,146         | 63,942       | 145,530              | 46.14%             |
| Darboy - Call - A - Ride                       | -             | 75            | 975            | 3,135        | 18,000               | 5.42%              |
| Calumet County New Hope                        | 20,224        | 15,532        | 95,899         | 82,222       | 147,701              | 64.93%             |
| Calumet County Van Service                     | 2,019         | 3,739         | 12,442         | 16,085       | 43,700               | 28.47%             |
| Connector - Extended Service Hours             | 22,605        | 31,341        | 165,543        | 180,568      | 384,000              | 43.11%             |
| Connector - Extended Service Area              | 8,569         | 7,913         | 56,396         | 51,127       | 112,750              | 50.02%             |
| Neenah Industrial Route                        | - 1           |               | 28,551         | -            | _                    |                    |
| Downtown Trolley                               |               | 3,904         | <u> </u>       | 3,904        | 30,024               | 0.00%              |
| <b>Total Purchased Transportation</b>          | 278,615       | 317,276       | 1,684,579      | 1,623,724    | 3,620,900            | 46.52%             |



A measurement of Key Performance Indicators

On Time Performance

**84%**Jan - June
2016

Target: 95%

Fixed Route Total Passenger Trips

509,036 Jan - June 2016

**Target: 1M** 

Fixed Route Trips per Revenue Hour

**17.1**Jan - June
2016

**Target: 18.3** 

Fixed Route Operating
Cost per Trip

\$5.24 Jan - June 2016

**Target: \$5.20** 

Complaints - Fixed Route

**75**Jan - June
2016

Target: 100

Miles between Road Calls

20,497
Jan - June
2016

Target: 20,000

Vehicle Accidents per 100,000 Miles

**2.4**Jan - June
2016

Target: 0

Complaints - Paratransit

**86**Jan - June
2016

Target: 15

Actual Expense to Budget YTD

**46%**Jan - June
2016

Target: Same % as YTD



# KEY PERFORMANCE INDICATOR:

### On Time Performance

A bus is considered on time if it arrives at the designated time point between one minute early or up to five minutes late. Each route has between 5 and 15 measured time points along the route which are distributed to make sure that buses arrive at stops generally within that time frame.

On time performance is important to our customers because they need to know that we will regularly pick them up and get them to their destination on time.

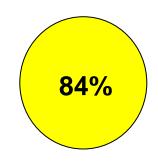
### Dashboard rating explanation:

Green – at or above target 95% or above

Yellow - 80-94%

Red - Below 80%

No industry standard or peer average



Measurement period:

Jan – June 2016

Target: 95%

Valley Transit has already started to work on identifying issues related to this performance indicator. Many of Valley Transit's routes were designed 20 years ago, when the volume of traffic and level of transit use were very different.

### **Next Steps:**

- Build plan with vendor to correct issues with reporting software
- Create consistent time point expectations
- Focus on specific routes that consistently have the lowest on time performance. Analysis of the route to determine factors causing the problem.
- Change the route to get them back on time.
- Initial process should be completed by the end of 2016



# Fixed Route Total Passenger Trips

Measures how many customers have been served by Valley Transit bus routes. Each time a passenger gets on a bus counts as one trip.

The total number of passengers and a comparison from year to year gives a measure of the effectiveness of the system over time in serving customers.

#### Dashboard rating explanation:

Green – at or above target

Yellow - on track to achieve target

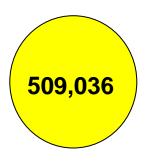
Red - not likely to achieve target

National average (2010 statistics)

- 1,230,208

Wisconsin average (2010 statistics)

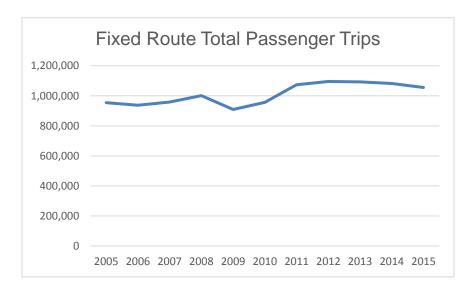
- 844,861



Measurement period:

Jan – June 2016

Target: 1,000,000



- Enhance marketing efforts to encourage people to ride more frequently. This will include highlighting the benefits of Valley Transit prepaid tickets.
- Continue to address On Time Performance issues.
- Analysis of system to determine if there is a more effective or efficient way to provide service.
- Identify and address obstacles for riders.



## Fixed Route Trips per Revenue Hour

Measures the use of transit service in relation to how much service is available. It is used as one measure of service effectiveness.

#### Dashboard rating explanation:

Green - at or above target

Yellow - on track to achieve target

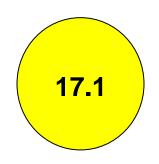
Red - not likely to achieve target

National average - 18.1

(Calculated based on 2010 actuals )

Wisconsin average - 16.1

(Calculated based on 2010 actuals)



Measurement period:

Jan – June 2016

Target: **18.3** 

- Enhance marketing efforts to encourage people to ride more frequently. This will include highlighting the benefits of Valley Transit prepaid tickets.
- Continue to address On Time Performance issues.
- Analysis of system to determine if there is a more effective or efficient way to provide service.
- · Identify and address rider issues.



# Fixed Route Operating Cost per Trip

Measures the total cost of operating the bus service against the total number of fixed route (bus) passenger trips.

The indicator measures transit use in relation to the level of resources required to provide the service and is the primary measure of the cost effectiveness of the bus system.

#### Dashboard rating explanation:

Green - at or below target

Yellow - on track to achieve target

Red – above target not likely to achieve target

National average - \$5.83

(Calculated based on 2010 actuals )

Wisconsin average - \$6.16

(Calculated based on 2010 actuals )



Measurement period:

Jan - June 2016

Target: **\$5.20** 

- Enhance marketing efforts to encourage people to ride more frequently. This will include highlighting the benefits of Valley Transit prepaid tickets.
- Continue to address On Time Performance issues.
- Analysis of system to determine if there is a more effective or efficient way to provide service.
- Analysis of major cost drivers to determine possible ways to reduce cost without negatively affecting service to customers.



### **Complaints - Fixed Route**

This is the total number of complaints called in or sent in about bus service. It indicates the level of concern customers have with the system.

Reviewing the trends, the types of complaints riders have, whether specific drivers or routes have more than an average number of complaints assists staff in identifying and resolving problems with the service being provided.

Increasing numbers of complaints that are unfounded may indicate confusion on the public's part about what to expect from the service and a need for Valley Transit to communicate more clearly or in a different way.

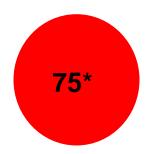
#### Dashboard rating explanation:

Red – above target

Green – at or below target Yellow – on track to achieve target

Valley Transit

Connecting the Fox Cities



Measurement period:

Jan - June 2016

**Target: 100** 

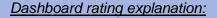
\* Due to issues with our tracking system, the number also includes compliments and general comments. See "next steps" for how this will be addressed going forward.

- Review of target in relation to Wisconsin and national peer averages and adjust accordingly.
- Investigate new customer comment tracking system. Existing program is cumbersome and doesn't allow for tracking the various types of customer comments received (complaints, compliments, general comments, etc.).
- Include additional measures to track response to complaints, resolution and closure.
- Analyze complaint content for trends and take appropriate action.
- Investigate target measure that better addresses volume of complaints in relation to number of rides given (such as complaints per 100,000 trips).

#### Miles between Road Calls

This performance indicator is one measure of the effectiveness of the maintenance department. It tracks how often customers are inconvenienced by service disruptions due to break downs.

A factor to consider when reviewing this measure is that most of the buses in the fleet are close to or significantly over their useful life and should be replaced. However, at this time there is not sufficient capital funding to do so. Therefore the average age of the fleet will continue to increase and service disruptions due to break downs are likely to increase despite the preventative maintenance program.



Green – at or above target Yellow – on track to achieve target

Red – below target

National Target (2010) - 25,050



Measurement period:

Year-end 2015

Target: **20,000** 

- Analyze reasons for road calls and take appropriate action to resolve system issues.
- Secure funding for fleet replacement plan.
- Investigate and put in place procedure to record actual lost service time due to mechanical issues.



# Vehicle Accidents per 100,000 Miles

This is one measure of safety of the operation. We are proposing to use total accidents and incidents both preventable and non-preventable because even if the accident is technically ruled non-preventable, it has an impact on the cost of the system, customer satisfaction, on time performance and use of staff time.

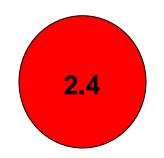
By reviewing every accident/incident we can learn how to operate buses more defensively and how to change procedures or conditions to help prevent passenger slips, trips and falls that result in customer injuries.

### Dashboard rating explanation:

Green – at or below target

Yellow – on track to achieve target

Red – above target



Measurement period:

Jan – June 2016

Target: 0

- Review every incident with driver involved to discuss ways to prevent in the future.
- Analyze accident data and resolve system and/or individual employee issues.
- Increase safety awareness with employees and customers.
- Review customer complaints to identify potential safety issues.
- Create and implement safety plan.



### **Complaints - Paratransit**

Indicates customer concerns with ADA paratransit, the Connector services, and senior transportation provided by Running, Inc. These are the only services where complaints are regularly tracked by Valley Transit.

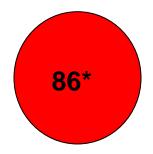
Reviewing specific customer complaints and working with the contractor to resolve the issues results in a higher quality service to customers using the services.

#### Dashboard rating explanation:

Green – at or below target

Yellow – on track to achieve target

Red – above target



Measurement period:

Jan - June 2016

Target: 15

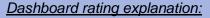
\* Due to issues with our tracking system, the number also includes compliments and general comments. See "next steps" for how this will be addressed going forward.

- Review of target in relation to Wisconsin and national peer averages and adjust accordingly.
- Investigate new customer comment tracking system. Existing program is cumbersome and doesn't allow for tracking the various types of customer comments received (complaints, compliments, general comments, etc.).
- Include additional measures to track response to complaints, resolution and closure.
- Analyze complaint content for trends and take appropriate action.
- Investigate target measure that better addresses volume of complaints in relation to number of rides given (such as complaints per 100,000 trips).

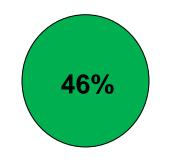


# **Actual Expense to Budget YTD**

Shows how well Valley Transit predicted expenses for the fiscal year and our ability to keep expenses within or below the budget. It also gives funding partners an indication of whether additional funds will be required to complete the year or if money will be returned to them at year end.



Green – at or under target
Yellow – on track to achieve target
Red – above target
(When 25% of the year has elapsed, we
should be at 25% or less for expenses)



Measurement period:

Jan – June 2015

Target: Same percent as YTD %

### Next Steps:

 Investigate other measures of financial effectiveness and efficiency.



# Valley Transit Social Media Usage









Prepared By:

Morgan Van Deurzen

**Communications Intern** 

Valley Transit

Reviewed & Edited by:

Nikki Voelzke

**Community Relations Specialist** 

Valley Transit

July 22<sup>nd</sup>, 2016

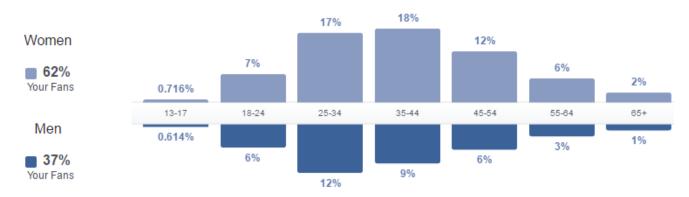
### The Importance of Social Media

The use of Social Media has become necessary for all businesses looking to stay relevant in today's world. Social Media allows us to stay connected with our riders while also giving us a larger platform on which to advertise. Currently Valley Transit uses the social media platforms Facebook, Twitter, Instagram, and YouTube. The chief objectives of using social media at Valley Transit are to increase ridership, release information quickly and efficiently, and better communicate with current and potential riders.

Valley Transit has a diverse ridership demographic, which can make choosing a target audience difficult. Social Media makes it easier for Valley Transit to market towards a variety of demographics at the same time. Moving forward Valley Transit would like to continue to reach riders old and new while creating fun and meaningful social media content.



Facebook remains one of Valley Transits most popular social media platform and is often the quickest way to distribute emergency news, details on route detours, and policy updates. Currently Valley Transit creates approximately 4 to 6 Facebook posts a week, though that number goes down during the slower winter months. The Valley Transit Facebook page is also an easy way for riders to reach out to us and voice any concerns they may have through comments and direct messages.



### **Demographics:**

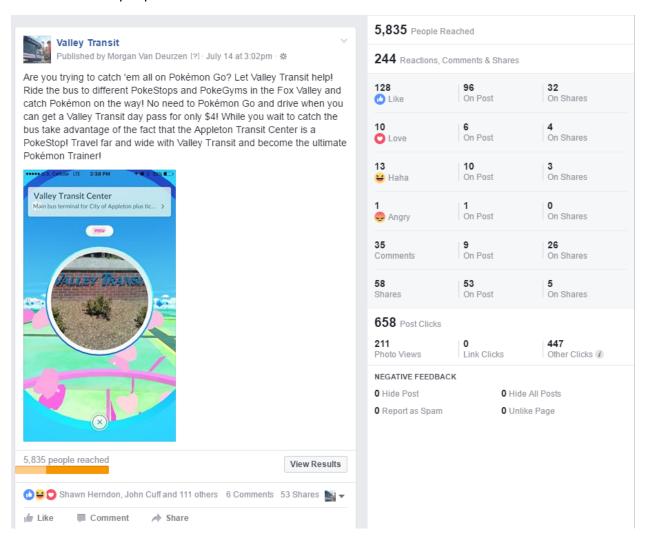
- 62% of fans are Women
- 37% of fans are Men
- Most fans are between 25 and 44

#### **Boosted Posts:**

Facebook gives businesses the opportunity to pay to "boost" their posts, a feature that has been extremely beneficial for Valley Transit. Boosting a post allows Valley Transit to target a larger audience. Valley Transit's boosted posts are viewed by double or triple the amount of people than non-boosted posts are. Recently a boosted posts received an additional 3,893 views, a number that is unprecedented in the history of Valley Transit's Facebook usage.

#### **Recent Success:**

Recently Valley Transit decided to use the social phenomenon of the Cell Phone game Pokemon Go to draw more attention to our Facebook page. The post received 128 "likes", 53 "shares", and reached 5,835 people. Valley Transit chose to "boost" this post as well in order to reach the most amount of people.



#### **Moving Forward:**

Moving forward Valley Transit would like to continue to gain more Facebook fans and continue to reach out to a younger demographic of riders. In order to do this we would like to continue to utilize popular culture to make our posts both topical and appealing to a larger number of individuals in the Fox Valley area.



Twitter is similar to Facebook in that it allows Valley Transit to release information to riders quickly and efficiently. The Valley Transit twitter page is also a great way to connect with other transit systems and various City of Appleton departments.

#### **Current Numbers:**

- 1,210 Twitter followers (up from 1,115 in December of 2015)
- A "popular" post may get between 1 and 3 retweets

### **Going Forward:**

Twitter is a great way to stay connected and updated on news in real time. Going forward we would like to continue to grow our follower count and maintain a reliable stream of communication for our riders.

### Follow us: @ValleyTransit





Valley Transit's YouTube channel is currently its smallest Social Media platform. Going forward the Valley Transit YouTube page will be useful for an updated How to Ride video as well as a possible Mile of Music Bandwagon video. However, the overall Social Media objective for Valley Transit is to release information as quickly as possible to as many people as possible, which is difficult on the YouTube platform.



Valley Transit

Subscribe 9

Public Transportation connecting the Fox Cities. Postings & messages received through City of Appleton pages are subject to open public r... Show more

#### Uploads







Valley Transit: Think Outside to Car Commercial 133 views • 2 years ago



Valley Transit: Connecting The Fox Cities 321 views • 2 years ago

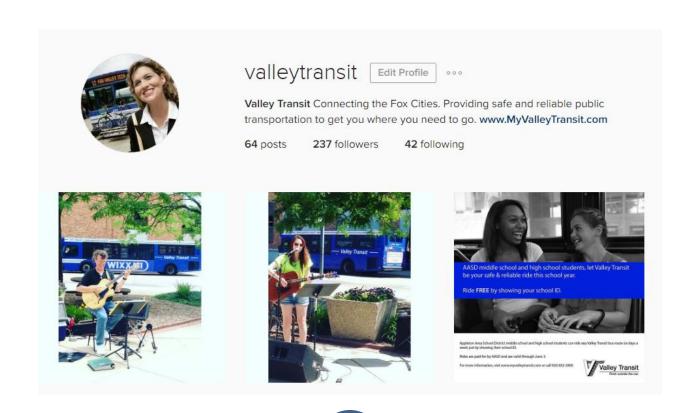


Instagram is a great way for Valley Transit to connect with the community through photographs. The Valley Transit Instagram page shows the positive and friendly environment that Valley Transit hopes to maintain. Going forward Valley Transit would like to use the Instagram page to share more user generated content and continue to grow the pages follower count.

#### **Current Follower Count:**

• 237 Instagram Followers (up from 182 in December of 2015)

#### Follow Us: Instagram.com/ValleyTransit



### **Pending Items - Fox Cities Transit Commission**

| Issue                                     | Date Discussed<br>at FCTC | Person<br>Requesting | Tentative Date Back to FCTC | Completed  |
|---|---------------------------|----------------------|-----------------------------|------------|
| Semi annual Update on Use of Social Media | 11/13/13                  | Erickson             | 07/27/16                    | Twice/year |
| Information System Update                 |                           |                      | 07/27/16                    | Quarterly  |
| Key Performance Indicators                |                           |                      | 07/27/16                    | Quarterly  |