

**City of Appleton - Reid Golf Course  
Revenues - October 31, 2021**

<b>Green Fees</b>	<b>2020</b>		<b>2021</b>	
	<b>2020 Y-T-D Rounds</b>	<b>Total Revenue</b>	<b>2021 Y-T-D Rounds</b>	<b>Total Revenue</b>
Weekday-18 Holes	3,060	\$57,978.49	3,684	\$66,315.11
Weekday-9 Holes	10,256	\$150,039.97	11,586	\$169,458.22
Weekend - 18-Holes	2,073	\$56,173.74	2,321	\$62,845.29
Weekend - 9 Holes	3,210	\$53,714.52	3,636	\$60,555.90
Twilight Golf	3,276	\$36,631.75	2,995	\$33,830.30
Passholder Rounds	8,469		9,813	
Promo Rounds				
Coupon Rounds	280		232	
Misc. Promotional Rounds*	3,359	\$55,622.70	3,353	\$61,916.71
Team Rounds	101		785	
<b>Sub-Totals</b>	<b>34,084</b>	<b>\$410,161.17</b>	<b>38,405</b>	<b>\$454,921.53</b>
<b>Pass/Coupon/Discount Card Sales</b>	<b>2020 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2021 Y-T-D Sales</b>	<b>Total Revenues</b>
Pass Sales	105	\$55,799.91	156	\$76,014.03
Corporate Pass Sales	9	\$22,393.35	10	\$24,881.50
Coupon Sales	52	\$4,418.31	40	\$3,826.00
Discount Cards	106	\$3,179.86	115	\$3,450.00
<b>Cart Revenue</b>	<b>2020 Y-T-D Cart Sales</b>	<b>Total Revenues</b>	<b>2021 Y-T-D Cart Sales</b>	<b>Total Revenues</b>
Cart Fee	12,511	\$135,901.61	15,038	\$160,748.17
Annual Cart Passes	23	\$12,422.75	22	\$11,063.04
<b>Practice Range</b>	<b>2020 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2021 Y-T-D Sales</b>	<b>Total Revenues</b>
Driving Range	3,508	\$25,231.63	4,364	\$27,789.15
Annual Range Pass	8	\$2,246.44	10	\$2,800.94
<b>Golf Shop Merchandise</b>	<b>2020 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2021 Y-T-D Sales</b>	<b>Total Revenues</b>
Balls/Assessoris/Apparel/Misc.		\$20,634.29		\$27,053.25
Gift Cards	281	\$11,981.75	290	\$12,339.92
Lessons**	0	\$0.00	169	\$7,596.50
Other Rentals***	517	\$2,381.97	681	\$4,463.52
<b>Food and Beverage</b>	<b>2020 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2021 Y-T-D Sales</b>	<b>Total Revenues</b>
Food		\$9,282.58		\$16,363.88
Beverage		\$20,315.51		\$24,448.55
Alcohol Sales		\$70,003.14		\$85,361.91
Catering/Banquet	107	\$304.88	376	\$1,441.46
<b>Raincheck Redeemed</b>		<b>-\$2,143.58</b>		<b>-\$3,010.55</b>
<b>Total Revenue (All Categories)</b>		<b>\$804,515.57</b>		<b>\$941,552.80</b>

\*Misc. Promotional Rounds include Outings, Holidays, Family Day, Valpak & CCM Specials

\*\*Lessons include private, group and juniors

\*\*\*Other rentals include additional revenue club rentals, pull carts & locker rentals.

**Reid Golf Course Budget October 31st Expense Report**

<b>Description</b>	<b>Budget</b>	<b>End of October Expenses</b>	<b>Available</b>
Regular Salaries	\$184,900	(\$153,926)	\$30,974
Overtime	\$553	\$0	\$553
Part-Time	\$123,293	(\$116,478)	\$6,815
Fringes	\$84,674	(\$60,699)	\$23,975
Training and Conferences	\$2,250	(\$54)	\$2,196
Office Supplies	\$500	(\$196)	\$304
Memberships & Licenses	\$1,760	(\$1,756)	\$4
Food & Provisions	\$50	(\$50)	\$0
Printing & Reproduction	\$2,000	(\$2,521)	(\$521)
Clothing/Uniforms	\$500	(\$433)	\$67
Accounting/Audit	\$2,160	(\$2,170)	(\$10)
Bank Services	\$13,000	(\$16,479)	(\$3,479)
Consulting Services	\$1,000	\$0	\$1,000
Advertising	\$10,000	(\$4,607)	\$5,393
Insurance	\$6,170	(\$5,140)	\$1,030
Rent	\$35,975	(\$29,748)	\$6,227
Depreciation Expense	\$61,000	(\$47,940)	\$13,060
Facilities Charges	\$34,344	(\$25,246)	\$9,098
CEA Equipment Rental	\$110,690	(\$91,665)	\$19,025
Software Support	\$1,860	(\$1,944)	(\$84)
Interest Payments	\$8,625	(\$7,190)	\$1,435
General Fund	\$17,900	(\$14,917)	\$2,983
Transfer Out-Capital	\$0	\$0	\$0
Land Improvement	\$193,000	\$0	\$193,000
Bldg Maintenance/Janitorial	\$1,500	(\$963)	\$537
Landscape Supplies	\$36,900	(\$34,939)	\$1,961
Concession Supplies	\$60,400	(\$67,466)	(\$7,066)
Miscellaneous Supplies	\$2,000	(\$2,394)	(\$394)
Gas Purchases	\$13,500	(\$16,345)	(\$2,845)
Miscellaneous Equipment	\$6,016	(\$5,452)	\$564
Collection Services	\$1,100	(\$1,872)	(\$772)
Contractor Fees	\$1,000	(\$776)	\$224
Equipment Repair & Maintenance	\$5,500	(\$4,980)	\$520
Other Interfund Charges	\$2,000	(\$1,462)	\$538
Electric	\$22,063	(\$21,784)	\$279
Gas	\$4,300	(\$4,141)	\$159
Water	\$2,100	(\$1,181)	\$919
Waste Disposal/Collection	\$2,100	(\$255)	\$1,845
Stormwater	\$13,160	(\$9,915)	\$3,245
Telephone	\$3,900	(\$451)	\$3,449
Cellular Telephone	\$1,000	(\$346)	\$654
Other Utilities (DirecTV)	\$2,150	(\$1,763)	\$387
	<b>\$1,076,893</b>	<b>(\$759,644)</b>	<b>\$317,249</b>