

**City of Appleton - Reid Golf Course
2017 Revenues - September 30, 2017**

	2016		2017	
	2016 Y-T-D Rounds	Total Revenue	2017 Y-T-D Rounds	Total Revenue
Green Fees				
Weekday-18 Holes	1,909	\$37,158.45	1,771	\$34,220.55
Weekday-9 Holes	11,063	\$163,918.28	9,939	\$146,295.32
Weekend - 18-Holes	1,212	\$34,910.02	1,721	\$45,938.34
Weekend - 9 Holes	2,535	\$43,514.22	2,917	\$46,728.47
Twilight Golf	3,724	\$30,833.96	2,954	\$30,777.34
Passholder Rounds	6,500		7,860	
Promo Rounds				
Coupon Rounds	628	\$0.00	525	\$0.00
Outing/Tournament Rounds	516	\$13,710.42	513	\$12,903.04
Other	3,090	\$61,030.72	2,230	\$44,625.05
High School Rounds	554		690	
Sub-Totals	31,731	\$385,076.07	31,120	\$361,488.11
Pass/Coupon/Discount Card Sales	2016 Y-T-D Sales	Total Revenues	2017 Y-T-D Sales	Total Revenues
Pass Sales	118	\$52,130.00	123	\$59,602.72
Corporate Pass Sales	4	\$9,875.00	7	\$17,500.00
Coupon Sales	64	\$5,304.90	77	\$6,695.00
Discount Cards	90	\$2,700.00	120	\$3,600.00
Cart Revenue	2016 Y-T-D Cart Sales	Total Revenues	2017 Y-T-D Cart Sales	Total Revenues
Cart Fee	9,920	\$97,736.30	9,793	\$101,331.54
Annual Cart Passes	20	\$11,210.00	28	\$13,510.00
Practice Range	2016 Y-T-D Sales	Total Revenues	2017 Y-T-D Sales	Total Revenues
Driving Range	3,607	\$22,026.70	3,455	\$20,879.68
Annual Range Pass	14	\$3,562.50	13	\$3,215.00
Golf Shop Merchandise	2016 Y-T-D Sales	Total Revenues	2017 Y-T-D Sales	Total Revenues
Balls/Assessories/Apparel/Misc.		\$16,524.93		\$20,117.18
Gift Cards	201	\$8,694.32	216	\$8,841.56
Lessons*	57	\$1,280.00	177	\$8,150.00
Other Rentals**	654	\$3,987.00	724	\$4,507.15
Food and Beverage	2016 Y-T-D Sales	Total Revenues	2017 Y-T-D Sales	Total Revenues
Food		\$16,882.60		\$15,693.21
Beverage		\$20,895.58		\$18,675.16
Alcohol Sales		\$68,869.40		\$66,132.54
Catering/Banquet			851	\$4,461.75
Raincheck Redeemed		-\$2,804.04		-\$3,875.59
Total Revenue (All Categories)		\$723,951.26		\$730,525.01

*Lessons include private, group and juniors

**Other rentals include additional revenue club rentals, pull carts & locker rentals.

Reid Golf Course Budget September 30th Expense Report

Description	Budget	End of September Expenses	Available
Regular Salaries	\$161,359	(\$114,616)	\$46,743
Overtime	\$528	(\$572)	(\$44)
Part-Time	\$123,781	(\$103,650)	\$20,131
Fringes	\$80,078	(\$52,212)	\$27,866
Training and Conferences	\$1,000	(\$397)	\$603
Office Supplies	\$600	(\$242)	\$358
Memberships & Licenses	\$1,566	(\$1,554)	\$12
Food & Provisions	\$100	\$0	\$100
Printing & Reproduction	\$2,500	(\$1,504)	\$996
Clothing	\$750	\$0	\$750
Accounting/Audit	\$2,800	\$0	\$2,800
Bank Services	\$13,000	(\$8,012)	\$4,988
Consulting Services	\$1,500	\$0	\$1,500
Advertising	\$11,000	(\$8,271)	\$2,729
Insurance	\$7,785	(\$5,839)	\$1,946
Rent	\$27,191	(\$16,142)	\$11,049
Depreciation Expense	\$67,365	(\$50,526)	\$16,839
Facilities Charges	\$32,264	(\$14,071)	\$18,193
CEA Equipment Rental	\$89,151	(\$69,279)	\$19,872
Software Support	\$2,369	(\$2,045)	\$324
Interest Payments	\$13,320	(\$9,990)	\$3,330
General Fund	\$17,900	(\$13,425)	\$4,475
Internal Services	\$0		\$0
Bldg Maintenance/Janitorial	\$3,500	(\$135)	\$3,365
Landscape Supplies	\$36,400	(\$32,409)	\$3,991
Concession Supplies	\$58,500	(\$58,030)	\$470
Miscellaneous Supplies	\$3,000	(\$2,588)	\$412
Gas Purchases	\$13,000	(\$10,426)	\$2,574
Miscellaneous Equipment	\$3,700	(\$1,845)	\$1,855
Collection Services	\$1,100	(\$587)	\$513
Contractor Fees	\$2,000	(\$20,269)	(\$18,269)
Equipment Repair & Maintenance	\$5,000	(\$2,917)	\$2,083
Other Interfund Charges	\$3,000	\$0	\$3,000
Electric	\$22,233	(\$13,324)	\$8,909
Gas	\$6,500	(\$3,315)	\$3,185
Water	\$2,100	(\$2,466)	(\$366)
Waste Disposal/Collection	\$1,880	(\$1,365)	\$515
Stormwater	\$12,120	(\$8,510)	\$3,610
Telephone	\$2,900	(\$2,475)	\$425
Cellular Telephone	\$904	(\$615)	\$289
Other Utilities (DirecTV)	\$1,700	(\$1,127)	\$573
	\$837,444	(\$634,750)	\$202,694