



June 20, 2013

City of Appleton – Department of Public Works
 Attn: Ms. Sue Olson, P.E.
 100 North Appleton Street
 Appleton, WI 54911

(920) 832-6473 telephone
 (920) 832-6489 fax

Re: Hazardous Waste Disposal – 70 tons of Lead Impacted Soil, Appleton, WI Location

Dear Ms. Olson:

Veolia ES Technical Solutions, LLC (Veolia) is pleased to submit an itemized estimate for the proper transportation and disposal of the hazardous materials from your project location.

Based upon our understanding of the scope of work as presented by the City of Appleton, the following is a summary of the proposed Veolia products and services:

Scope of Work

This quotation includes the following activities:

- Profiling (approval) of the Waste Material.
- All necessary Waste Material drum/container labeling, manifesting, permitting and any other paperwork as required by law.
- Transportation of the Waste Materials to the transfer/disposal facility
- Ultimate disposal at a Veolia approved Chemical Treatment Facility, Incinerator, or Recycling Facility.

Category	Value
Lead Impacted Soil, 40 mg/L (70 tons @ \$124.24 per ton, 5 ton minimum)	\$8,696.80
WI Landfill Tax, Bulked Stabilization Solids (70 tons @ \$16.90 per ton)	\$1,183.00
Roll-Off Liners (4 @ \$50.00 per liner)	\$200.00
Roll-Off Spot Fee (4 x 180 mile trips @ \$2.17 per mile)	\$1,562.40
Pick-Up Fee (4 x 180 mile trips @ \$2.17 per mile)	\$1,562.40
Fuel Surcharge (Varies Based Upon DOE National Average, Currently 18%)	\$562.46
Transporter Demurrage (\$88.00 per hour, one hour free)	\$0.00
Wisconsin Manifest Fee (4 @ \$6.00 each)	\$24.00
Roll-Off Rental (\$6.21 per day, per box, rental does not apply if boxes are live loaded and shipped the same day)	As needed
Estimated Total (Does not include box rental)	\$13,791.06

Miscellaneous Conditions

All work performed will be in strict compliance with all federal, state and local regulations and laws.

The City of Appleton must also comply with all applicable laws and regulations pertaining to generators of hazardous waste. Veolia will not accept improperly identified or unidentified materials.

A fuel surcharge will be applied to transportation fees. The fuel surcharge is a variable rate that is indexed weekly to the DOE National Average Fuel Price. Dependent upon the method of disposal and the location of the facility, applicable hazardous waste taxes and/or surcharges imposed by the state will be charged.

Veolia ES Technical Solutions, LLC
 W124 N9451 Boundary Road, Menomonee Falls, WI, 53051
 tel: 262 255 6655 - fax: 262 255 7990
 www.VeoliaES.com

Materials which do not conform to generator certified waste information profile sheets may incur additional processing fees depending on the required treatment technology for the non-conforming waste, or will be rejected back to the generator's site at the expense of the generator.

Transportation of containers may require up to 10 business days between pick up request and actual pick up date, depending on geographic location. Veolia can provide expedited pick up services upon request, which may result in additional service fees.

Any generator supplied container offered for shipment that does not comply with UN/DOT specifications will not be accepted for off-site transport. Waste material shipped in salvage drums will be subject to additional handling fees.

All waste material pick-ups will be done during standard Veolia business weekdays and hours (Monday through Friday, 7am to 5 pm). Veolia can accommodate non-standard service days or times if mutually agreed to and incorporated into the previously defined Scope of Work.

Veolia includes one hour of on-site material loading time. Additional on-site loading time will be charged as "Transporter Demurrage" per the quotation.

Any additional services performed at the request of the customer, not listed contractually, will require an approved and signed change order will be invoiced based on the services provided.

Compensation

Veolia's Payment Terms: Net thirty (30) days.

The foregoing is an estimate only. Actual costs are contingent upon total material removed, freight and manpower hours. This estimate is valid for thirty (30) days. If you require additional time for evaluation or have any questions regarding the above, please feel free to call.

If a Purchase Order Number must be referenced for invoice payment, please include this information with your acceptance signature. Delay of payment due to missing or incomplete purchase order information will result in finance charges as defined in our Environmental Services Agreement.

Specific Quote Terms

This price is based upon analytical results submitted to Veolia by Omni Associates on behalf of the City of Appleton.

The aforementioned items and Quotation Worksheet will be incorporated by reference into the State of Wisconsin and Veolia ES Technical Solutions, L.L.C. Hazardous Waste Contract.

In all correspondence regarding this quotation, please refer to Veolia Reference Number: Q443001622B

To schedule a service date, please sign and return a copy of this letter via facsimile to (262) 255-7990, Attention Dave Lambrecht; via e-mail: dave.lambrecht@veoliaes.com ; or the following address:

Veolia ES Technical Solutions
W124 N9451 Boundary Road
Menomonee Falls, Wisconsin 53051
Attention: Dave Lambrecht

Sincerely,



David E. Lambrecht
Account Manager
Veolia ES Technical Solutions, L.L.C.

ACCEPTED:

City of Appleton – Department of Public Works

By: Paula Vandenberg
Title: Director of Public Works
Date: 7-2-2013
Purchase Order No.: _____

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