



July 17, 2014

To: Fox Cities Transit Commission
Finance Committee

From: Sal La Puma, Valley Transit Assistant General Manager
Dean J. Fox, Director of Information Technology

Subject: Approve the award of a contract to Lappin Security and Reliable Cabling in the amount of \$34,634 with a 10% contingency of \$3,463 for a total of \$38,097 for security camera replacement and to run new Cat 6 cabling in both Valley Transit's Transit Center and Administration Building.

Background:

Valley Transit's security camera system is broken and outdated. The current system was purchased more than 10 years ago and performed well but is no longer supported by the manufacturer and uses a very old technology. We have experienced numerous hardware failures and have lost the use of the cameras several times in the last six months.

The City of Appleton began replacing its camera system over a year ago. At that time, after demonstrations of several camera systems, reference checks and comparisons made of several systems, the Information Technology Department recommended and the Council approved the purchase of new Avigilon IP cameras to replace the old analog cameras. Because the Valley Transit cameras are used both by transit staff and by the Appleton Police Department, it is more efficient and operationally effective for both sets of cameras to be part of the same system. Therefore, Valley Transit is requesting to procure the same camera system used by the City to ensure that both systems are compatible.

In order to meet Valley Transit's federal competitive bid requirements, three quotes were obtained from vendors who are able to provide a matching product to the City's system. In addition to the camera portion of the project, three quotes were also obtained for the cabling needs.

Camera Quotes

Lappin Security, \$30,915.84

Techsolutions, \$32,761.00

Fearings, \$33,053.70

Cabling Quotes

Reliable Cabling, \$3,718.00

Suburban Electric, \$5,420.00

Faith Technologies, \$14,910.00

Staff is recommending purchasing the equipment from Lappin Security and contracting with Reliable Cabling for the cabling requirements. Valley Transit's budgeted funds for this project is \$45,000; the total cost of the project will be \$38,097; Equipment \$30,916, Cabling \$3,718.00 and contingency \$3,463.

Recommendation:

That the Transit Commission and the Finance Committee approve award of the contract to Lappin Security for the equipment and Reliable Cabling for cabling needs. Total project cost \$38,097.