

**City of Appleton - Reid Golf Course
2020 Revenues - September 30, 2020**

	2019		2020	
	2019 Y-T-D Rounds	Total Revenue	2020 Y-T-D Rounds	Total Revenue
Green Fees				
Weekday-18 Holes	1,890	\$35,281.82	2,885	\$55,013.05
Weekday-9 Holes	9,998	\$145,572.27	9,828	\$144,846.71
Weekend - 18-Holes	1,391	\$38,469.25	1,894	\$52,174.44
Weekend - 9 Holes	2,186	\$35,838.23	3,005	\$50,913.16
Twilight Golf	2,898	\$30,224.91	3,084	\$34,501.54
Passholder Rounds	5,956		7,680	
Promo Rounds				
Coupon Rounds	337		260	
Misc. Promotional Rounds*	2,671	\$47,473.38	3,050	\$50,573.50
Team Rounds	660		26	
Sub-Totals	27,987	\$332,859.86	31,712	\$388,022.40
Pass/Coupon/Discount Card Sales				
	2019 Y-T-D Sales	Total Revenues	2020 Y-T-D Sales	Total Revenues
Pass Sales	107	\$55,747.11	104	\$55,610.34
Corporate Pass Sales	6	\$15,000.00	9	\$22,393.35
Coupon Sales	64	\$5,958.24	53	\$4,530.31
Discount Cards	167	\$5,010.00	106	\$3,179.86
Cart Revenue				
	2019 Y-T-D Cart Sales	Total Revenues	2020 Y-T-D Cart Sales	Total Revenues
Cart Fee	9,222	\$95,517.41	11,666	\$126,284.50
Annual Cart Passes	28	\$13,408.50	23	\$12,422.75
Practice Range				
	2019 Y-T-D Sales	Total Revenues	2020 Y-T-D Sales	Total Revenues
Driving Range	3,662	\$25,055.34	3,331	\$24,063.86
Annual Range Pass	12	\$3,774.96	8	\$2,246.44
Golf Shop Merchandise				
	2019 Y-T-D Sales	Total Revenues	2020 Y-T-D Sales	Total Revenues
Balls/Assessories/Apparel/Misc.		\$17,694.86		\$19,076.58
Gift Cards	249	\$10,196.00	268	\$11,508.75
Lessons**	159	\$7,466.00	41	\$1,845.00
Other Rentals***	694	\$3,947.15	482	\$2,232.52
Food and Beverage				
	2019 Y-T-D Sales	Total Revenues	2020 Y-T-D Sales	Total Revenues
Food		\$15,292.71		\$8,766.10
Beverage		\$19,197.17		\$19,601.86
Alcohol Sales		\$65,412.04		\$66,599.23
Catering/Banquet	316	\$2,074.16	107	\$304.88
Raincheck Redeemed				
		-\$2,623.59		-\$2,024.15
Total Revenue (All Categories)		\$690,987.92		\$766,664.58

*Misc. Promotional Rounds include Outings, Mem Day, Mothers Day, Fathers Day, Family Day, Valpak & CCM Specials

**Lessons include private, group and juniors

***Other rentals include additional revenue club rentals, pull carts & locker rentals.

Reid Golf Course Budget September 30th Expense Report

Description	Budget	End of June Expenses	Available
Regular Salaries	\$177,660	(\$138,684)	\$38,976
Overtime	\$563	(\$503)	\$60
Part-Time	\$123,351	(\$91,228)	\$32,123
Fringes	\$83,382	(\$64,820)	\$18,562
Training and Conferences	\$2,250	(\$1,600)	\$650
Office Supplies	\$500	(\$132)	\$368
Memberships & Licenses	\$1,760	(\$1,295)	\$465
Food & Provisions	\$50	\$0	\$50
Printing & Reproduction	\$2,000	(\$1,698)	\$302
Clothing/Uniforms	\$500	\$0	\$500
Accounting/Audit	\$2,250	(\$2,123)	\$127
Bank Services	\$13,000	(\$11,469)	\$1,531
Consulting Services	\$1,000	\$0	\$1,000
Advertising	\$10,000	(\$3,743)	\$6,257
Insurance	\$6,200	(\$4,653)	\$1,547
Rent	\$35,975	(\$30,315)	\$5,660
Depreciation Expense	\$61,000	(\$46,026)	\$14,974
Facilities Charges	\$30,930	(\$24,325)	\$6,605
CEA Equipment Rental	\$108,572	(\$73,370)	\$35,202
Software Support	\$1,860	(\$1,860)	\$0
Interest Payments	\$10,432	(\$7,821)	\$2,611
General Fund	\$17,900	(\$13,425)	\$4,475
Transfer Out-Capital	\$3,850	\$0	\$3,850
Land Improvement	\$161,517	(\$9,621)	\$151,896
Bldg Maintenance/Janitorial	\$1,500	(\$969)	\$531
Landscape Supplies	\$36,900	(\$28,521)	\$8,379
Concession Supplies	\$60,400	(\$54,044)	\$6,356
Miscellaneous Supplies	\$2,000	(\$176)	\$1,824
Gas Purchases	\$13,500	(\$9,793)	\$3,707
Miscellaneous Equipment	\$5,000	(\$3,343)	\$1,657
Collection Services	\$1,100	(\$1,046)	\$54
Contractor Fees	\$1,000	(\$700)	\$300
Equipment Repair & Maintenance	\$5,500	(\$4,836)	\$664
Other Interfund Charges	\$2,000	(\$765)	\$1,235
Electric	\$21,525	(\$16,871)	\$4,654
Gas	\$4,300	(\$3,177)	\$1,123
Water	\$2,100	(\$1,167)	\$933
Waste Disposal/Collection	\$2,100	(\$295)	\$1,805
Stormwater	\$13,160	(\$9,929)	\$3,231
Telephone	\$3,900	(\$2,067)	\$1,833
Cellular Telephone	\$1,000	(\$203)	\$797
Other Utilities (DirecTV)	\$2,150	(\$1,472)	\$678
	\$1,035,637	(\$668,085)	\$367,552