

**City of Appleton - Reid Golf Course
Revenues - October 31, 2022**

	2021		2022	
	2021 Y-T-D Rounds	Total Revenue	2022 Y-T-D Rounds	Total Revenue
Green Fees				
Weekday-18 Holes	5,112	\$90,141.11	5,116	\$92,119.92
Weekday-9 Holes	12,984	\$191,368.22	13,332	\$198,543.75
Weekend - 18-Holes	3,075	\$72,845.29	2,886	\$75,132.97
Weekend - 9 Holes	3,636	\$70,555.90	2,850	\$54,348.17
Twilight Golf	2,995	\$33,830.30	2,691	\$27,526.64
Passholder Rounds	9,806		11,152	
Team Rounds	785		994	
Sub-Totals	38,393	\$458,740.82	39,021	\$447,671.45
Pass/Coupon/Discount Card Sales				
	2021 Y-T-D Sales	Total Revenues	2022 Y-T-D Sales	Total Revenues
Pass Sales	156	\$76,014.03	199	\$74,798.64
Corporate Pass Sales	10	\$24,881.50	11	\$31,279.60
Discount Cards	115	\$3,450.00	168	\$6,160.00
Cart Revenue				
	2021 Y-T-D Cart Sales	Total Revenues	2022 Y-T-D Cart Sales	Total Revenues
Cart Fee	15,038	\$160,748.17	21,428	\$190,016.94
Annual Cart Passes	22	\$11,063.04	23	\$11,720.19
Practice Range				
	2021 Y-T-D Sales	Total Revenues	2022 Y-T-D Sales	Total Revenues
Driving Range	4,364	\$27,789.15	6,683	\$26,197.01
Annual Range Pass	10	\$2,800.94	15	\$3,895.72
Golf Shop Merchandise				
	2021 Y-T-D Sales	Total Revenues	2022 Y-T-D Sales	Total Revenues
Balls/Assessoris/Apparel/Misc.		\$27,053.25		\$32,025.59
Gift Cards	290	\$12,339.92	250	\$13,307.99
Lessons**	169	\$7,596.50		\$7,145.00
Other Rentals***	681	\$4,463.52		\$4,557.17
Food and Beverage				
	2021 Y-T-D Sales	Total Revenues	2022 Y-T-D Sales	Total Revenues
Food		\$16,363.88		\$17,746.32
Beverage		\$24,448.55		\$24,736.13
Alcohol Sales		\$85,361.91		\$82,528.38
Catering/Banquet	376	\$1,441.46		\$521.29
Raincheck Redeemed		-\$3,010.55		-\$541.56
Total Revenue (All Categories)		\$941,546.09		\$973,765.86

*Misc. Promotional Rounds include Outings, Holidays, Family Day, Valpak & CCM Specials

**Lessons include private, group and juniors

***Other rentals include additional revenue club rentals, pull carts & locker rentals.

Reid Golf Course Budget October 31st Expense Report

Description	Budget	End of October Expenses	Available
Regular Salaries	\$189,517	-\$163,465.00	\$26,052
Overtime	\$567	-\$192.00	\$375
Part-Time	\$125,316	-\$116,893.00	\$8,423
Fringes	\$85,369	-\$61,929.00	\$23,440
			\$0
Training/Conferences	\$750.00	-\$445.00	\$305
Office Supplies	\$500.00	-\$214.00	\$286
Memberships & Licenses	\$1,760.00	-\$2,140.00	(\$380)
Building Maint./Janitorial	\$1,500.00	-\$602.00	\$898
Food & Provisions	\$50.00	\$0.00	\$50
Landscape Supplies	\$36,900.00	-\$35,309.00	\$1,591
Shop Supplies	\$0.00	\$0.00	\$0
Tools & Instruments	\$0.00	\$0.00	\$0
Concession/Merchandise Supplies	\$60,400.00	-\$74,611.35	(\$14,211)
Other Misc. Supplies	\$2,000.00	-\$4,269.00	(\$2,269)
City Copy Charges	\$0.00	\$0.00	\$0
Outside Printing	\$4,000.00	-\$4,336.00	(\$336)
Uniforms	\$500.00	-\$241.00	\$259
Gas Purchases	\$14,000.00	-\$22,241.00	(\$8,241)
Miscellaneous Equipment	\$43,000.00	-\$16,030.28	\$26,970
Accounting/Audit Fees	\$2,160.00	\$0.00	\$2,160
Bank Service Fees	\$13,000.00	-\$19,782.00	(\$6,782)
Consulting Services	\$500.00	-\$388.00	\$112
Solid Waste/Recycling Pickup	\$2,405.00	-\$1,982.00	\$423
Contractor Fees	\$1,000.00	\$0.00	\$1,000
Advertising	\$7,500.00	-\$3,046.00	\$4,454
Electric	\$22,063.00	-\$20,282.00	\$1,781
Gas	\$4,300.00	-\$4,686.00	(\$386)
Water	\$2,100.00	-\$1,177.00	\$923
Sewer	\$650.00	-\$377.00	\$273
Stormwater	\$13,160.00	-\$9,918.00	\$3,242
Telephone	\$3,900.00	-\$507.00	\$3,393
Cellular Phones	\$1,000.00	-\$782.00	\$218
Cable Services	\$2,150.00	-\$1,692.00	\$458
Equip Repairs & Maint	\$5,000.00	-\$7,240.00	(\$2,240)
Facilities Charges	\$33,357.00	-\$37,925.00	(\$4,568)
Software Support	\$1,860.00	-\$2,191.00	(\$331)
CEA Operations/Maint.	\$48,146.00	-\$36,748.00	\$11,398
CEA Depreciation/Replace.	\$73,037.00	-\$51,102.00	\$21,935
Laundry Services	\$0.00	\$0.00	\$0
Grounds Repair & Maintenance	\$2,000.00	-\$11,753.00	(\$9,753)
Insurance	\$6,213.00	-\$5,180.00	\$1,033
Equipment Rent	\$33,500.00	-\$26,155.00	\$7,345
Other Contracts/Obligation	\$0.00	\$0.00	\$0
Depreciation Expense	\$61,000.00	-\$54,540.00	\$6,460
Interest Payments	\$6,300.00	-\$5,250.00	\$1,050
Land Improvements	\$0.00	\$0.00	\$0
Storm Sewers	\$0.00	\$0.00	\$0
Other Capital Outlay	\$0.00	\$0.00	\$0
Transfer Out - General Fund	\$17,900.00	-\$14,917.00	\$2,983
Transfer Out - Capital Project	\$0.00	\$0.00	\$0
Expense Total	\$930,150.00	-\$820,537.63	\$109,612