# **CITY OF APPLETON 2026 BUDGET REID GOLF COURSE Director of Parks & Recreation:** Dean R. Gazza, CPRE, LEED-AP Deputy Director of Parks & Recreation: Thomas R. Flick, CPRP

### MISSION STATEMENT

Reid Golf Course is dedicated to growing the game of golf by providing competitive rates, a golf course conforming to high standards, quality facilities and sincere customer service to golfers at all skill levels.

### **DISCUSSION OF SIGNIFICANT 2025 EVENTS**

Continued improvement of all clubhouse services to increase revenue, provide consistent customer service, and improve the future financial sustainability of the golf course.

Continued social media marketing and Constant Contact golfer communications. Facebook followers increased from 4,100 to 4,200 and Instagram followers increased from 674 to 735.

Continued to maximize rounds played by using GolfNow.com, Teeoff.com and social media as real-time marketing communications to fill gaps during slow periods.

Continued adjustment of point-of-sale system for better reporting, customer interactions and usage rates.

Sold out both junior program lesson sessions. Junior league continues with 42 participants, an increase of 10.

Renewed scorecard advertisers and created two-year agreement.

Total annual pass sales remain similar with 221 sold in 2025 compared to 233 in 2024.

Continued Spring 3-4-5 Tournament; 28 two-person teams participated, up from 18 in 2024.

Continued the tradition of hosting the 80th City Tournament with 100 participants. This year a new division was created for senior and ladies to encourage more players.

Continued hosting the Fox Cities Championship part of the Northeast WI Golf Tour/Junior Tour.

Continued Reid's traditional fun fall Two-Pin Challenge event.

Developed and implemented a marketing plan for the 2025 golf season that included regular email messages, promotional materials, radio ads, printed media, increased social media presence, brochures and flyers.

Hosted Wisconsin PGA Junior Event for the seventh consecutive year.

Sold 14 tee sign advertisements.

Continued to keep Business Pass sale capacity of 13.

Implemented new Triple V attachment during aerification to improve course conditions.

Worked with vendors to create logo mats to finalize clubhouse updates from December 2024.

Utilized golf course for winter recreation activities including cross-country skiing, sledding, snowshoeing and fat tire bike riding.

Paved cart paths on holes 10, 11 and 12 in the fall.

### **MAJOR 2026 OBJECTIVES**

Maintain high-quality, skilled, customer service-oriented staff to operate the golf course.

Develop and implement a plan to provide clubhouse services that consider changing golf trends, available City resources and program direction to maximize revenues and meet current and future community interests and needs.

Continue to expand the use of the GolfNow.com and Teeoff.com reservation systems and associated marketing modules to:

Maximize the financial potential of "prime time" tee times and expand utilization of "non-prime time" tee times.

Increase electronic marketing and golfer communications.

Improve administration of tee times, tournaments, outings and league play.

Improve accounting methods and procedures for all clubhouse sales.

Improve data collection of golfer information.

Maximize amount of tee sign and scorecard advertisements to maximize revenue.

Market the golf course through available media including social media, radio, TV and internet.

Work with the Golf Course Superintendent and Clubhouse Supervisor to explore opportunities for reductions in expenses, alternative staffing levels and work plans, and new equipment to meet challenges of the ever-changing golf industry.

Maintain the golf course to the high standards of Reid's golfers and continue to evolve the agronomic program at Reid, lowering its environmental impact.

Maintain the clubhouse, maintenance shop and all golf course equipment.

Continue to collaborate with the Recreation Division to implement new program opportunities and expand on existing successful programs.

Continue to expand Reid's tournament competitions: the 3-4-5, City Tournament and Two-Pin Challenge.

Maintain corporate pass sales.

Continue efforts of increasing the number of youth golfers visiting the course for both instruction and play, while creating new opportunities for adults to participate in similar means.

Collaborate with Parks & Recreation Department on improving winter activities at Reid, including modifications to cross-country skiing, snowshoeing, fat tire bike trails and sledding operations.

DEPARTMENT BUDGET SUMMARY											
	Programs		Ac	tual				Budget			%
Unit	Title		2023		2024	Ad	opted 2025	Amended 2025		2026	Change *
Pro	ogram Revenues	\$	1,297,156	\$	1,373,621	\$	1,212,606	\$ 1,212,606	\$	1,243,346	2.54%
Pro	ogram Expenses										
5630	Operations		1,061,901		1,187,011		1,211,341	1,211,341		1,180,867	-2.52%
TOTAL		\$	1,061,901	<b>  \$</b>	1,187,011	\$	1,211,341	\$ 1,211,341	<b>  \$</b>	1,180,867	-2.52%
Expenses	s Comprised Of:										
Personne	l		449,512		554,509		517,785	517,785		513,997	-0.73%
Training 8	& Travel		558		3,032		4,225	4,225		4,225	0.00%
Supplies 8	& Materials		172,135		160,044		177,865	177,865		182,565	2.64%
Purchase	d Services		328,015		350,357		339,506	339,506		367,590	8.27%
Miscellane	eous Expense		68,841		64,938		64,300	64,300		64,000	-0.47%
Capital Ex	kpenditures		-		27,275		80,000	80,000		20,000	-75.00%
Transfers	Out		42,840		26,856		27,660	27,660		28,490	3.00%
Full Time	Equivalent Staff:										
Personne	l allocated to programs		2.70		2.87		2.87	2.87		2.87	

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Operations Business Unit 5630

### PROGRAM MISSION

Manage and maintain Reid Golf Course facilities and grounds in a fiscally - and environmentally-responsible manner, consistent with quality municipal golf courses, for the benefit of the users.

### **PROGRAM NARRATIVE**

### **Link to City Goals:**

Implements Key Strategies #4: "Continually assess trends affecting the community and proactively respond" and #6: "Create opportunities and learn from successes and failures".

### **Objectives:**

Provide a golfing experience that is inclusive to all people regardless of age, skill or ability.

Grow the game of golf by providing various opportunities including instruction, outings, leagues and special events.

Enhance the quality of life in our community by providing golf as a recreational amenity at an affordable value.

Operate the golf course in an environmentally-responsible manner to sustain the green space for future generations.

Maintain the course in the best condition possible given the resources available.

Work closely with CEA to coordinate repairs and provide equipment to maintain high-quality playing conditions.

Work closely with the Recreation Division to implement new program opportunities targeting youth.

### Major Changes in Revenue, Expenditures, or Programs:

Increase in projected revenue reflects increased round and passholder trends, increased junior participation, and rate modifications.

Increase in expenses are due to increases in golf cart lease, bank fees and less miscellaneous equipment purchases.

Operations Business Unit 5630

	_		tual		Budget					
Description Revenues		2023		2024	A	dopted 2025	Am	ended 2025		2026
471000 Interest on Investments	\$	26,680	\$	41,580	\$	3,000	\$	3,000	\$	3,000
480100 Charges for Service	•	7,915	•	6,740	•	7,500	*	7,500	*	7,500
480203 Concessions		148,998		147,147		140,000		140,000		140,000
480204 Merchandise Sales		36,042		38,639		34,000		34,000		34,000
480205 Equipment Rentals		263,525		253,985		240,000		240,000		270,000
485000 Daily Entrance Fees		9,250		6,500		10,250		10,250		10,250
485100 Greens Fees		715,622		784,171		685,000		685,000		685,000
501500 Rental of City Property		12,000		16,700		15,000		15,000		15,000
501600 Lease Revenue		70,749		71,455		74,856		74,856		75,596
502000 Donations & Memorials		1,610		71,433		74,030		74,030		75,590
503000 Damage to City Property		1,074		700		-		-		
503500 Damage to City Property 503500 Other Reimbursements		3,681		5,960		2 000		2 000		2 000
		10		,		3,000		3,000		3,000
508500 Cash Short or Over Total Revenue	Ф.	1,297,156	φ	1 272 621	φ	1,212,606	φ	1,212,606	φ	1,243,346
Expenses	\$	1,297,150	\$	1,373,621	\$	1,212,000	\$	1,212,000	\$	1,243,340
610100 Regular Salaries	\$	200,076	\$	273,431	\$	231,281	\$	231,281	\$	238,084
610500 Overtime Wages	Ψ	41	Ψ	370	Ψ	643	Ψ	643	Ψ	662
610800 Part-Time Wages		146,658		173,566		187,621		187,621		190,395
615000 Fringes		102,737		107,140		98,240		98,240		84,856
620100 Training/Conferences						,		,		
		558 129		3,032		4,225		4,225		4,225
630100 Office Supplies				176		500		500		500
630300 Memberships & Licenses		2,133		1,982		2,795		2,795		2,795
630600 Building Maint./Janitorial		1,198		2,369		1,500		1,500		3,000
630700 Food & Provisions		40.040		40.000		50		50		50
630800 Landscape Supplies		42,849		40,902		43,800		43,800		44,000
631400 Pro Shop/Concessions		83,396		84,707		70,000		70,000		80,000
631603 Other Misc. Supplies		5,538		1,590		3,500		3,500		3,500
632002 Outside Printing		3,376		1,150		4,000		4,000		3,000
632101 Uniforms		247		300		750		750		750
632200 Gas Purchases		20,568		18,981		20,770		20,770		22,470
632700 Miscellaneous Equipment		12,701		7,887		30,200		30,200		22,500
640100 Accounting/Audit Fees		1,356		1,237		2,160		2,160		2,160
640300 Bank Service Fees		28,035		29,474		24,000		24,000		29,000
640400 Consulting Services		· <u>-</u>		15,000		500		500		500
640700 Solid Waste/Recycling		2,915		3,198		2,610		2,610		2,700
640800 Contractor Fees		3,835		2,884		3,500		3,500		3,500
641200 Advertising		4,681		4,440		5,000		5,000		5,000
641300 Utilities		52,013		48,226		53,955		53,955		55,385
641800 Equipment Repairs & Maint.		11,096		32,367		6,500		6,500		7,000
642000 Facilities Charges		35,494		51,329		50,934		50,934		36,953
642400 Software Support		2,100		2,300		2,100		2,100		2,300
642500 CEA Expense		109,579		121,103		134,367		134,367		142,464
645400 Grounds Repair & Maint.		38,145		121,103		10,000		10,000		10,000
•				7 5 4 0						
650100 Insurance		7,536		7,548		7,880		7,880		9,128
650302 Equipment Rent		31,230		31,253		36,000		36,000		61,500
660100 Depreciation Expense		65,428		63,775		64,000		64,000		64,000
672000 Interest Payments		3,413		1,163		300		300		
680200 Land Improvements		-				80,000		80,000		
689900 Other Capital Outlay				27,275						20,000
791100 Transfer Out - Gen Fund		17,900		26,856		27,660		27,660		28,490
792101 Transfer Out - CEA		24,940		<u> </u>		<del>-</del>		<del>-</del>		
Total Expense	\$	1,061,901	\$	1,187,011	\$	1,211,341	\$	1,211,341	\$	1,180,867
AILED SUMMARY OF 2026 PROPOS	ED E	XPENDITU	RES	S > \$15,000						
andscape Supplies					Pro	Shop/Conces	ssior	<u>is</u>		
Topsoil, sand, gravel	\$	6,700				Alcoholic beve			\$	33,500
Seed, fertilizer	•	11,000				Non-alcoholic			,	12,500
Plant material (flowers)		300				Candy/food		5 .		13,000
Herbicides/pesticides		26,000				Other concess	sion	supplies		19,000
	\$	44,000	-			Promotional s				2,000
quipment Rent	Ψ	<del></del>	=				~PP	·	\$	80,000
Carts	\$	60,000			Mis	cellaneous Ed	าแเก	ment	Ψ_	00,000
Maintenance operations	Ψ	1,500				Junior Equip.			¢	6,000
maintenance operations	<u>¢</u>		-			Grounds Sma			Ψ	10,000
Con Durchages	_\$_	61,500	=							
Gas Purchases Non-diesel fuel 3805 gal @ \$3.75	•	14.070			(	Golf Course S	upp	iies	•	6,500
	\$	14,270			<b>~</b>	0		:	\$	22,500
		8,200				er Capital Ou			•	00.00
Diesel fuel 2050 gal @ \$4.00						HVAC Design			\$	20,000
Diesel fuel 2050 gal @ \$4.00	\$	22,470				i i v / to besign				
Diesel fuel 2050 gal @ \$4.00	\$	22,470	-			TV/10 Design			\$	20,000
	\$	29,000	-			TV/ C Design		:		

		2023 ACTUAL	2024 ACTUAL	2025 YTD ACTUAL	2025 ORIG BUD	2025 REVISED BUD	2026 BUDGET
Prog	gram Payanuas						
•	gram Revenues rest on Investments	26,680	41,580	3,352	3,000	3,000	3,000
	eral Charges for Service	7,915	6,740	5,660	7,500	7,500	7,500
480203 Cond	S .	148,998	147,147	6,971	140,000	140,000	140,000
480204 Merc	chandise Sales	36,042	38,639	3,654	34,000	34,000	34,000
480205 Equi	pment Rentals	263,525	253,986	15,534	240,000	240,000	270,000
485000 Daily	y Entrance Fees	9,250	6,500	3,750	10,250	10,250	10,250
485100 Gree		715,622	784,171	189,398	685,000	685,000	685,000
	tal of City Property	12,000	16,700	-	15,000	15,000	15,000
501600 Leas		70,749	71,455	38,341	74,856	74,856	75,596
	ations & Memorials	1,610	700	1,500	=	-	-
	nage to City Property	1,074	- - 061	103	2 000	2 000	2 000
	er Reimbursements h Short or Over	3,681 10	5,961 44	2	3,000	3,000	3,000
	AL PROGRAM REVENUES	1,297,156	1,373,623	268,265	1,212,606	1,212,606	1,243,346
Dawa							
Pers 610100 Regu	sonnel ular Salaries	148,720	131,304	97,751	231,281	231,281	237,904
•	or Pool Allocations	31,334	42,915	26,149	201,201	231,201	257,304
610500 Over		41	370	354	643	643	662
610800 Part-	O .	146,658	173,566	102,496	187,621	187,621	190,395
	er Compensation	55	55	55	-	-	180
611400 Sick	•	128	70,300	-	-	_	-
611500 Vaca		19,839	28,859	14,813	-	-	-
615000 Fring	ges	82,909	106,120	53,704	98,240	98,240	84,856
615500 Uner	mployment Compensation	1,969	(3,941)	-	=	-	=
617000 Pens	sion Expense	14,887	(7,286)	-	-	-	-
617100 OPE	B Expense	2,972	12,247				
TOT	AL PERSONNEL	449,512	554,509	295,322	517,785	517,785	513,997
	ning~Travel						
620100 Trair	ning/Conferences	558	3,032	2,703	4,225	4,225	4,225
TOT	AL TRAINING / TRAVEL	558	3,032	2,703	4,225	4,225	4,225
Supp	plies						
630100 Offic		129	176	42	500	500	500
630300 Mem	nberships & Licenses	2,133	1,982	2,630	2,795	2,795	2,795
	ding Maint./Janitorial	1,198	2,369	1,930	1,500	1,500	3,000
	d & Provisions	-	_	25	50	50	50
	soil, Sand, Gravel	4,436	3,912	3,883	6,500	6,500	6,700
630803 Seed		10,880	10,952	7,065	11,000	11,000	11,000
630804 Plan	it Material picides/Pesticides	241 27,292	149 25,889	188 21,676	300 26,000	300 26,000	300 26,000
	holic Beverages	34,465	33,294	25,916	28,500	28,500	33,500
	-Alcoholic Beverages	11,169	12,458	7,428	9,500	9,500	12,500
631403 Cand	· ·	13,183	12,006	8,796	13,000	13,000	13,000
	er Concession Supplies	23,700	26,260	29,272	17,000	17,000	19,000
	notional Supplies	879	689	953	2,000	2,000	2,000
631603 Othe	er Misc. Supplies	5,538	1,590	2,430	3,500	3,500	3,500
632002 Outs	side Printing	3,376	1,150	3,795	4,000	4,000	3,000
632101 Unifo	orms	247	300	723	750	750	750
632200 Gas		20,568	18,981	12,887	20,770	20,770	22,470
	ellaneous Equipment	12,701	7,887	12,106	30,200	30,200	22,500
TOT	AL SUPPLIES	172,135	160,044	141,745	177,865	177,865	182,565
	chased Services						
	ounting/Audit Fees	1,356	1,236		2,160	2,160	2,160
	k Service Fees	28,035	29,474	10,041	24,000	24,000	29,000
	sulting Services	0.045	15,000	2.006	500	500	500
640800 Cont	d Waste/Recycling Pickup	2,915 3,835	3,198 2,884	2,006 5,700	2,610 3,500	2,610 3,500	2,700 3,500
641200 Adve		4,681			5,000	5,000	5,000
641301 Elec	9	27,798	4,440 24,541	3,523 9,349	25,300	25,300	26,060
641302 Gas		4,563	4,081	3,719	6,640	6,640	6,840
641303 Wate	er	2,008	1,748	505	1,800	1,800	2,000
641304 Sew		538	567	185	555	555	575
641306 Storr		13,357	13,213	5,611	13,160	13,160	13,160
641307 Tele		898	774	302	3,000	3,000	3,000
641308 Cellu	ular Phones	730	870	378	1,000	1,000	1,000

	2023 ACTUAL	2024 ACTUAL	2025 YTD ACTUAL	2025 ORIG BUD	2025 REVISED BUD	2026 BUDGET
641309 Cable Services	2,121	2,432	1,265	2.500	2.500	2.750
641800 Equipment Repairs & Maint.	11,096	32,367	4,173	6,500	6,500	7,000
642000 Facilities Charges	35,494	51,329	21,497	50,934	50,934	36,953
642400 Software Support	2,100	2,300	, <u>-</u>	2,100	2,100	2,300
642501 CEA Operations/Maint.	41,893	52,688	1,409	41,818	41,818	57,133
642502 CEA Depreciation/Replace.	67,686	68,415	12,967	92,549	92,549	85,331
645400 Grounds Repair & Maintenance	38,145	-	-	10,000	10,000	10,000
650100 Insurance	7,536	7,546	-	7,880	7,880	9,128
650302 Equipment Rent	31,230	31,254	12,154	36,000	36,000	61,500
TOTAL PURCHASED SVCS	328,015	350,357	94,784	339,506	339,506	367,590
Miscellaneous Expense						
660100 Depreciation Expense	65,428	63,775	-	64,000	64,000	64,000
672000 Interest Payments	3,413	1,163	-	300	300	-
TOTAL MISCELLANEOUS EXP	68,841	64,938	-	64,300	64,300	64,000
Capital Outlay						
680200 Land Improvements	-	-	-	80,000	80,000	-
689900 Other Capital Outlay	-	27,275	-	-	-	20,000
TOTAL CAPITAL OUTLAY	-	27,275	-	80,000	80,000	20,000
Transfers						
791100 Transfer Out - General Fund	17,900	26,856	-	27,660	27,660	28,490
792101 Transfer Out - CEA	24,940	· -	-	, -	· -	, -
TOTAL TRANSFERS	42,840	26,856	-	27,660	27,660	28,490
TOTAL EXPENSE	1,061,901	1,187,011	534,554	1,211,341	1,211,341	1,180,867

# **CITY OF APPLETON 2026 BUDGET**

# **REID GOLF COURSE**

# STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET ASSETS

Revenues	2023 Actual	2024 Actual	2025 Budget	2025 Projected	2026 Budget
Charges for Services Miscellaneous Lease Revenue Total Revenues	\$ 1,181,352 18,375 70,749 1,270,476	\$ 1,237,182 23,404 71,455 1,332,041	\$ 1,116,750 18,000 74,856 1,209,606	\$ 1,116,750 18,000 74,856 1,209,606	\$ 1,146,750 18,000 75,596 1,240,346
Expenses					
Operation and Maintenance Depreciation Total Expenses	950,220 65,428 1,015,648	1,095,217 63,775 1,158,992	1,119,381 64,000 1,183,381	1,119,381 64,000 1,183,381	1,088,377 64,000 1,152,377
Operating Income (Loss)	254,828	173,049	26,225	26,225	87,969
Non-Operating Revenues (Expenses)					
Interest Income Interest Expense Total Non-operating	26,680 (3,413) 23,267	41,580 (1,163) 40,417	3,000 (300) 2,700	3,000 (300) 2,700	3,000
Net Income (Loss) Before Transfers	278,095	213,466	28,925	28,925	90,969
Contributions and Transfers In (Out)					
Capital Contributions Operating Transfers out	(42,840)	(26,856)	(27,660)	(27,660)	(28,490)
Change in Net Assets	235,255	186,610	1,265	1,265	62,479
Net Assets - Beginning	1,283,220	1,518,475	1,705,085	1,705,085	1,706,350
Net Assets - Ending	\$ 1,518,475	\$ 1,705,085	\$ 1,706,350	\$ 1,706,350	\$ 1,768,829
	SCHEDUL	E OF CASH FL	ows		
Cash - Beginning of Year + Change in Net Assets - Capital Contributions				\$ 977,164 1,265	\$ 882,429 62,479
Depreciation     Fixed Assets     Advance from general fund				64,000 (80,000)	64,000 (20,000)
- Principal Repayment				-	-
				(80,000)	(80,000)

# **CITY OF APPLETON 2026 BUDGET**

# REID GOLF COURSE OPERATING PROJECTIONS

Revenues	2024 Actual	2025 Projected	2026 Budget	2027 Projected	2028 Projected	2029 Projected	2030 Projected
Charges for Services Miscellaneous Lease Revenue Total Revenues	\$ 1,237,182 23,404 71,455 1,332,041	\$ 1,116,750 18,000 74,856 1,209,606	\$ 1,146,750 18,000 75,596 1,240,346	\$ 1,169,685 18,360 75,596 1,263,641	\$ 1,193,079 18,727 75,596 1,287,402	\$ 1,216,941 19,102 75,596 1,311,639	\$ 1,241,280 19,484 75,596 1,336,360
Expenses							
Operating Expenses Depreciation Total Expenses	1,095,217 63,775 1,158,992	1,119,381 64,000 1,183,381	1,088,377 64,000 1,152,377	1,115,586 60,139 1,175,725	1,143,476 59,355 1,202,831	1,172,063 56,510 1,228,573	1,201,365 53,666 1,255,031
Operating Income	173,049	26,225	87,969	87,916	84,571	83,066	81,329
Non-Operating Revenues (Expenses)							
Interest Income Interest Expense	41,580 (1,163)	3,000 (300)	3,000	1,000	1,000	1,000 33,000	1,000 33,000
Total Non-Operating	40,417	2,700	3,000	1,000	1,000	34,000	34,000
Net Income Before Transfers	213,466	28,925	90,969	88,916	85,571	117,066	115,329
Contributions and Transfers In (Out)							
Capital Contributions General Fund/CEA	(26,856)	(27,660)	(28,490)	(26,850)	(26,850)	(26,850)	(26,850)
Change in Net Assets	186,610	1,265	62,479	62,066	58,721	90,216	88,479
Total Net Assets - Beginning	1,518,475	1,705,085	1,706,350	1,768,829	1,830,895	1,889,616	1,979,832
Total Net Assets - Ending	\$ 1,705,085	\$ 1,706,350	\$ 1,768,829	\$ 1,830,895	\$ 1,889,616	\$ 1,979,832	\$ 2,068,311
		SCHED	ULE OF CASI	H FLOWS			
Cash - Beginning of the Year + Change in Net Assets - Capital Contributions		\$ 977,164 1,265	\$ 882,429 62,479	\$ 908,908 62,066	\$ 936,113 58,721	\$ 534,189 90,216	\$ 425,915 88,479
+ Depreciation + Long Term Debt - Fixed Assets		64,000 - (80,000)	64,000 - (20,000)	60,139 - (75,000)	59,355 1,100,000 (1,600,000)	56,510 - (125,000)	53,666
- Principal Repayment		(80,000)	(80,000)	(20,000)	(20,000)	(130,000)	(130,000)
Working Cash - End of Year		\$ 882,429	\$ 908,908	\$ 936,113	\$ 534,189	\$ 425,915	\$ 438,060
25% Working Capital Reserve (p	rior year's audite	ed expenses)	\$ 286,835	\$ 279,217	\$ 285,609	\$ 292,582	\$ 291,478

### ASSUMPTIONS:

Rounds of golf played @ projected 2025 levels and then increasing slightly for estimated increase in rounds 2% overall revenue increase in 2027 and beyond Operating expenses to increase 2.5% per year after 2026 Strive to maintain a level of 25% working capital reserve

# CITY OF APPLETON 2026 BUDGET REID GOLF COURSE LONG-TERM DEBT

### 2002 General Fund Advance

Year	Р	rincipal	Int	erest	Total
2026		80,000		-	80,000
	\$	80,000	\$	-	\$ 80,000

### 2021 General Fund Advance

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Year	F	Principal		Int	erest			Total
2026		-			-	-		-
2027		20,000			-	-		20,000
2028		20,000			-	-		20,000
2029		20,000			-	-		20,000
2030		20,000			-	-		20,000
2031		20,000			-	-		20,000
	\$	100,000		\$	-		\$	100,000

			Total		
Year	Pri	incipal	Interest		Total
2026		80,000		-	80,000
2027		20,000		-	20,000
2028		20,000		-	20,000
2029		20,000		-	20,000
2030		20,000		-	20,000
2031		20,000		-	20,000
	\$	180 000	\$	_	\$ 180 000