# **CITY OF APPLETON 2021 BUDGET**

# **LEGAL SERVICES**

City Attorney: Christopher R. Behrens

**Deputy City Attorney: Amanda K. Abshire** 

City Clerk: Kami L. Lynch

#### MISSION STATEMENT

The Legal Services Department is committed to being a resource; providing information to external customers and information, legal advice and guidance to internal customers.

#### DISCUSSION OF SIGNIFICANT 2020 EVENTS

## City Attorney's Office:

- \* Represented the City in traffic and ordinance related matters in 2019 including 5,435 scheduled initial court appearances, 59 scheduled jury and court trials and 2,047 scheduled pre-trials/jury trial conferences or motion hearings. 2020 statistics are significantly lower due to the courts being closed for the COVID-19 pandemic.
- \* Actively engaged in litigation including defense of a variety of lawsuits. In early 2020, we received a favorable decision from the State for an alleged discrimination matter that occurred at the Scheig Center. Staff resolved a number of matters through mediation, dispositive motions or negotiated settlements. This includes litigating several matters before an administrative law judge.
- \* Continued to work with outside counsel on pending worker's compensation and duty disability claims.
- \* Worked with outside counsel to achieve a summary judgment dismissal of a pending federal lawsuit against Appleton police officers.
- \* Prepared for training regarding HIPAA issues, as well as prepared for General Employee Training and Supervisory Training sessions re: first amendment issues.
- \* Worked with the Department of Public Works on various eminent domain matters including the acquisition of property for the Oneida Street project located at the Far East restaurant. Cooperation with Public Works brought a portion of this issue to a satisfactory conclusion.
- \* Worked with the Department of Facilities Management and the Department of Public Works on the provision of access from the Avenue Mall with the removal of the Blue Ramp. Interested parties have negotiated and agreed upon final egress updates. Worked through a number of issues regarding relocation of the restaurant from the Blue Ramp site to a new location.
- \* Assisted the Community and Economic Development Department with the preparation and execution of development agreements.
- \* Drafted or assisted in the drafting of a number of ordinances, including the 'vaping ordinance', the conversion therapy ordinance, and a high volume of zoning text amendments.
- \* In the first six months of 2020, the Attorney's Office has processed a total of 250 agreements/contracts. We also worked with City departments to review the contracting process and requirements.
- \* Implemented an electronic signature and routing process for contracts due to COVID-19.
- \* Completed a 2-year project to create a City-wide master record retention schedule that was approved by the State and adopted by the Common Council.
- \* Initial bids for a WWTP electrical distribution project came in almost \$1 million over budget. The equipment supplier offered a modest reduction but all bids were rejected at the advice of this office. The specs were modified and rebid resulting in a savings of over \$1.3 million. (The savings were more than the 2020 budget for the Legal Services Department.)

#### City Clerk's Office:

- \* Implemented the use of electronic poll books at polling locations and trained election workers on new equipment
- \* Safely and successfully administered the Spring Election during the height of a health pandemic
- \* Prepared for summer/fall election administration with expectations that the health pandemic may still be active
- \* Processed and mailed a record number of absentee ballots
- \* Created new election training materials that could be delivered electronically and without in-person training sessions
- \* Administered 4 regularly scheduled elections including elections for Mayor and President
- \* Verified nomination papers for 11 mayoral candidates for the Spring Primary
- \* Worked closely with other departments, specifically the first floor Finance Department to administer operations of the office while closed to the public process license applications, conduct bid openings, register voters
- \* Continued to process mail for the City, while changing procedures to adapt to being closed and having minimal staff at City offices
- \* Worked with IT Department, the Mayor's office, and Council to hold Council and Committee meetings with the option to appear remotely
- \* Coordinated a process for meeting agendas to process items through a Committee of the Whole at Council
- \* Streamlined the Operator License process to issue licenses without photo IDs to facilitate quicker turn-around time and allow applications to be submitted completely by mail/drop-off

### **MAJOR 2021 OBJECTIVES**

- \* Work with the Department of Public Works and our outside consultants to ensure that all necessary acquisitions and paperwork for upcoming Public Works projects are completed
- \* Continue to assist, guide and advise City staff as well as elected officials on legal matters in a timely fashion
- \* Continue to work with other departments to ensure that City tasks are timely completed, projects are not delayed and items such as land acquisitions and negotiated agreements are completed pursuant to the department's requested deadline, whenever possible
- \* Continue working cooperatively with the Finance Department and the Appleton Public Library in collections efforts and making sure all materials are returned as required
- \* Represent and defend the City in future lawsuits brought against it or its employees or officials except when particular expertise of outside counsel is required or outside counsel is mandated by the insurance carrier
- \* With a yearly average of over 2,000 initial appearances, 150 scheduled jury and court trials and an average of 3,200 pretrials/jury conferences and motion hearings, continue to prosecute City citations
- \* Work with the Parks, Recreation and Facilities Management Department (PRFMD) on additional trail acquisitions
- \* Continue to work with PRFMD to develop the river trails which became possible with the acquisition of old railroad trestles
- \* Continue to work with City staff and Council on the drafting and amending of ordinances
- \* Continue to work with City staff on the preparation, processing, routing and distribution of contracts and agreements
- \* Continue working with City staff to bring developments throughout the City to fruition
- \* Continue to develop and implement new filing systems for City records and documents
- \* Update and enhance contingency plans for elections and related materials
- \* Continue to work with various departments on large mailings and copy jobs to enhance accuracy and efficiency
- \* Actively explore opportunities for process improvement and streamlining of procedures.
- \* Continue training for electronic poll books and to develop additional procedures to assist with operation and set-up of the devices
- \* Successfully administer two elections, with minimal issues and maximum efficiency
- \* Assist with redistricting efforts as a result of the 2020 census

	DEPARTMENT BUDGET SUMMARY													
Pro	grams		Act	tual			%							
Unit	Title		2018		2019	Ad	opted 2020	Am	ended 2020		2021	Change *		
Program	Revenues	\$	226,650	\$	254,648	\$	219,950	\$	219,950	\$	192,850	-12.32%		
Program	Expenses													
	istration		340,189		346,172		355,143		355,143		373,833	5.26%		
14521 Litigati	on		190,426		218,383		193,645		193,645		185,413	-4.25%		
14530 Record	dkeeping		110,839		99,194		90,578		90,578		117,310	29.51%		
14540 Licens	ing		66,360		70,697		69,558		69,558		69,451	-0.15%		
14550 Election	ns		209,508		123,221		243,762		243,762		130,687	-46.39%		
14560   Mail / (	Copy Center		154,100		150,554		149,898		149,898		151,817	1.28%		
TC	TAL	\$	1,071,422	\$	1,008,221	\$	1,102,584	\$	1,102,584	\$	1,028,511	-6.72%		
Expenses Con	nprised Of:													
Personnel			868,220		777,843		877,309		877,309		812,651	-7.37%		
Training & Trav	el		16,397		17,131		20,250		20,250		20,480	1.14%		
Supplies & Mat	erials		90,465		98,787		93,650		93,650		85,950	-8.22%		
Purchased Ser			96,340		114,460		111,375		111,375		109,430	-1.75%		
Full Time Equi	ivalent Staff:													
Personnel alloc	ated to programs		8.67		8.67		8.67		8.67		8.67			

Administration Business Unit 14510

### PROGRAM MISSION

We will provide legal services to City staff and Alderpersons in an efficient manner to assist them in making fully informed decisions. We will provide guidance, training and development of our department's employees keeping them well informed while increasing their potential and job satisfaction.

### PROGRAM NARRATIVE

#### Link to City Goals:

Implements Key Strategies #1: "Responsibly deliver excellent services", #3: "Recognize and grow everyone's talents", #4: "Continually assess trends affecting the community and proactively respond", #6: "Create opportunities and learn from successes and failures" and #7: "Communicate our success through stories and testimonials."

#### Objectives:

- \* Prepare contracts and legal opinions in a timely fashion and provide counsel and legal advice to departments and officials
- \* Attend all meetings of the Common Council's committees, boards and commissions and provide legal advice, including parliamentary procedure guidance, as requested by members and respond to requests for information
- \* Administer cost effective management of department activities
- \* Encourage employees to attend training in personal and professional development
- \* Continue to review all department functions and strive for maximum efficiency utilizing current technologies
- \* Review all existing policies and processes, develop and implement new procedures when deemed necessary
- \* Administer the Board of Review
- \* Continue involvement with State and national organizations associated with the professionalism of the City Clerk
- \* Provide customer service to both internal and external customers at a level of acceptable or higher
- \* Continue involvement in the real estate aspect of the City's business to ensure that appropriate steps are taken to protect the City's interest and to ensure that there are no irregularities on the titles of City real estate

### Major Changes in Revenue, Expenditures or Programs:

Staff is attempting to participate in online/virtual webinars to obtain required continuing legal education credits. Due to many conferences being canceled or postponed and uncertainty with travel, expenditures remain uncertain but are anticipated to return to expected levels in 2021.

The increase in subscription costs is due to a 3% increase in our electronic law library subscription as well as the cost of receiving updates to our Wisconsin State Bar Reference material.

		CE INDICATOR			
	<u> Actual 2018</u>	<u> Actual 2019</u>	<u> Target 2020</u>	Projected 2020	<u>Target 2021</u>
Client Benefits/Impacts					
Timely legal information is provided upon	which				
Alderpersons and staff members can make	e				
decisions					
Meet time-frame of requestor	100%	100%	100%	100%	100%
Contracts are reviewed in a timely manne	r to				
allow activities to proceed					
# of activities delayed due to review					
not being completed	0	0	0	0	0
Work Process Outputs					
Written opinions issued	44	55	25	75	40
Ordinances reviewed	12	109	100	100	100
Staff training - hours of training	70	75	75	40	40
# of real estate transactions	17	13	20	10	15

Administration Business Unit 14510

## PROGRAM BUDGET SUMMARY

	Ac	tual					Budget	
Description	2018		2019	A	dopted 2020	Am	ended 2020	2021
Revenues								
480100 General Charges for Service	\$ 117	\$	159	\$	300	\$	300	\$ 300
508500 Cash Short or Over	1		15		-		-	-
Total Revenue	\$ 118	\$	174	\$	300	\$	300	\$ 300
Expenses								
610100 Regular Salaries	\$ 242,844	\$	247,806	\$	247,266	\$	247,266	\$ 262,315
610500 Overtime Wages	-		1		-		-	-
615000 Fringes	68,227		65,601		72,327		72,327	74,238
620100 Training/Conferences	9,770		11,358		13,600		13,600	13,600
620400 Tuition Fees	2,488		2,515		3,500		3,500	3,500
620600 Parking Permits	3,180		3,258		2,900		2,900	3,780
630100 Office Supplies	953		626		800		800	800
630200 Subscriptions	6,048		9,133		8,650		8,650	10,000
630300 Memberships & Licenses	4,503		2,947		3,500		3,500	3,000
632001 City Copy Charges	1,437		1,127		1,500		1,500	1,500
632002 Outside Printing	-		980		-		-	-
641307 Telephone	618		768		900		900	900
641800 Equip Repairs & Maint	 121		52		200		200	 200
Total Expense	\$ 340,189	\$	346,172	\$	355,143	\$	355,143	\$ 373,833

## DETAILED SUMMARY OF 2021 PROPOSED EXPENDITURES > \$15,000

None

Litigation Business Unit 14521

#### PROGRAM MISSION

We will continue to advise and represent the City of Appleton and its employees in potential claims, filed claims, and pending litigation.

## PROGRAM NARRATIVE

### Link to City Goals:

Implements Key Strategies #1: "Responsibly deliver excellent services", #4: "Continually assess trends affecting the community and proactively respond" and #6: "Create opportunities and learn from successes and failures."

### Objectives:

The City of Appleton, by its very nature, is involved in a multitude of circumstances which could result in litigation. We are engaged in the continuous process of employment activity and providing various services to the public including public works, police and fire protection. This office has maintained an active and aggressive stance in representing the interests of the City, whether a matter is handled by office staff or in cooperation with outside counsel.

### Major Changes in Revenue, Expenditures or Programs:

No major changes.

		CE INDICATOR	-		
<u>.</u>	<u> Actual 2018</u>	<u> Actual 2019</u>	<u> Target 2020</u>	Projected 2020	<u>Target 2021</u>
Client Benefits/Impacts					
Active consultation with City depts re: potent	ial				
claims filed will mitigate damages and identif	y				
areas of risk					
# of claims filed against City	70	63	<100	<100	<100
Total # of lawsuits filed against the City	5	8	4	3	0
Strategic Outcomes					
Minimize cost of settlements					
Total amount demanded	\$417,178	\$206,133	\$107,018	\$225,000	\$225,000
\$ value of settlements	. ,	. ,	. ,	, ,	, ,
and judgements paid	\$2,283	\$32,805	\$0	\$42,000	\$68,000
Work Process Outputs					
# of claims and lawsuits resolved with no					
settlement or judgment paid					
# of Lawsuits filed after claim denied	2	4	1	1	0
# of non-claim related lawsuits filed					
against City	3	4	3	3	0

Litigation Business Unit 14521

## PROGRAM BUDGET SUMMARY

	Actual					Budget						
Description		2018		2019	Ad	opted 2020	Am	nended 2020		2021		
Revenues	•	000	Φ.	05	•	202	•	000	•	000		
503500 Other Reimbursements	_\$_	200	\$	25	\$	200	\$	200	\$	200		
Total Revenue	\$	200	\$	25	\$	200	\$	200	\$	200		
Expenses 610100 Regular Salaries 615000 Fringes 640202 Recording/Filing Fees 640400 Consulting Services	\$	130,489 47,777 1,142 3,128	\$	147,368 47,528 3,081 12.516	\$	136,593 35,162 7,000 7.000	\$	136,593 35,162 7,000 7.000	\$	125,146 38,377 7,000 7,000		
662500 Disability Payments		7,890		7,890		7,890		7,890		7,890		
Total Expense	\$	190,426	\$	218,383	\$	193,645	\$	193,645	\$	185,413		

## DETAILED SUMMARY OF 2021 PROPOSED EXPENDITURES > \$15,000

None

Recordkeeping Business Unit 14530

## PROGRAM MISSION

In order to meet legal requirements and to provide a history of the City to the Common Council, City departments and the public, we will provide timely filing, maintenance and retrieval of all official City documents and provide support services.

### **PROGRAM NARRATIVE**

## Link to City Goals:

Implements Key Strategies #1: "Responsibly deliver excellent services", #4: "Continually assess trends affecting the community and proactively respond", #6: "Create opportunities and learn from successes and failures" and #7: "Communicate our success through stories and testimonials."

### Objectives:

- \* Effectively respond to all document requests and public inquiries
- \* Timely organize City meeting information for City officials, staff and public
- \* Appropriately organize and retain City records as required by State law
- \* Continue to prepare for transition to an electronic records management system
- \* Organize vault files in a logical and accessible manner
- \* Continue to move records to offsite storage facility

#### Major Changes in Revenue, Expenditures or Programs:

No major changes.

PERFORMAN	CE INDICATOR	S		
Actual 2018	Actual 2019	Target 2020	Projected 2020	Target 2021
98%	95%	95%	95%	98%
2%	5%	5%	5%	2%
0	0	0	0	0
1.060	800	850	700	1,060
98	10	80	50	75
195	190	200	200	185
123	108	100	125	100
	98% 2% 0 1,060 98 195	Actual 2018         Actual 2019           98%         95%           2%         5%           0         0           1,060         800           98         10           195         190	98% 95% 95% 2% 5% 5% 0 0 0 0 1,060 800 850 98 10 80 195 190 200	Actual 2018         Actual 2019         Target 2020         Projected 2020           98%         95%         95%         95%           2%         5%         5%         5%           0         0         0         0           1,060         800         850         700           98         10         80         50           195         190         200         200

Recordkeeping **Business Unit 14530** 

## PROGRAM BUDGET SUMMARY

	Actual					Budget						
Description		2018		2019	Α	dopted 2020	Am	ended 2020		2021		
Expenses												
610100 Regular Salaries	\$	49,400	\$	36,691	\$	47,840	\$	47,840	\$	52,520		
610500 Overtime Wages		1,758		298		1,242		1,242		250		
615000 Fringes		25,939		11,298		14,746		14,746		28,090		
630100 Office Supplies		642		1,028		700		700		500		
630300 Memberships & Licenses		-		40		-		-		-		
631603 Other Misc. Supplies		-		100		100		100		100		
632002 Outside Printing		178		-		1,700		1,700		500		
640202 Recording/Filing Fees		180		330		100		100		200		
640800 Contractor Fees		150		730		150		150		150		
641200 Advertising		32,592		48,679		24,000		24,000		35,000		
Total Expense	\$	110,839	\$	99,194	\$	90,578	\$	90,578	\$	117,310		

## DETAILED SUMMARY OF 2021 PROPOSED EXPENDITURES > \$15,000

Advertising Required legal publications 35,000

Licensing Business Unit 14540

## PROGRAM MISSION

In order to ensure a safe, healthy and accepting environment for our community, we will assist applicants in the application process, provide information on requirements and procedures, and we will process all applications and issue all approved licenses and permits in a timely manner to individuals and organizations.

## **PROGRAM NARRATIVE**

### Link to City Goals:

Implements Key Strategies #1: "Responsibly deliver excellent services", #4: "Continually assess trends affecting the community and proactively respond" and #6: "Create opportunities and learn from successes and failures".

### Objectives:

- \* Efficiently service license inquiries, issues and applicants
- \* Continue to provide prompt turnaround time from initial application
- \* Accurately maintain data files
- \* Work with other departments to ensure timely processing of licenses
- \* Assist applicants/organizations for special events through the permitting process
- \* Attend training and monitor procedures to keep current with State licensing requirements

## Major Changes in Revenue, Expenditures or Programs:

The significant reduction in special events licenses for 2021 reflects the expectation that continued pandemic response will curtail many events.

		CE INDICATOR:			
	<u>Actual 2018</u>	<u>Actual 2019</u>	<u> Target 2020</u>	Projected 2020	<u>Target 2021</u>
Client Benefits/Impacts					
Effective Customer Service and Application # Licenses sent for	Processing				
Committee/Council approval % of licenses issued within time	New Measure	1,617	870	300	700
specified on application	New Measure	99%	100%	98%	100%
Strategic Outcomes Statutory and ordinance compliance of all licenses issued					
# of legal challenges	0	0	0	0	0
Work Process Outputs License applications processed					
# of beer/liquor licenses issued # of operator licenses issued	211 764	207 911	215 750	208 525	215 900
# of general licenses issued	463	448	475	150	500

Licensing Business Unit 14540

## PROGRAM BUDGET SUMMARY

	Actual				Budget						
Description		2018		2019	Α	Adopted 2020	Am	ended 2020		2021	
Revenues											
430100 Amusements License	\$	8,422	\$	8,035	\$	8,000	\$	8,000	\$	7,500	
430300 Cigarette License		5,400		5,300		5,000		5,000		5,000	
430600 Liquor License		108,495		130,117		105,000		105,000		100,000	
430700 Operators License		57,270		64,503		60,000		60,000		55,000	
430900 Sundry License		4,555		4,400		4,000		4,000		4,000	
431300 Special Events License		24,475		25,942		22,000		22,000		6,500	
431600 Second Hand/Pawnbroker		1,710		2,370		1,600		1,600		1,800	
431700 Commercial Solicitation		3,960		2,510		3,000		3,000		2,500	
431800 Christmas Tree License		450		450		400		400		400	
432000 Taxi Cab/Limousine License		1,530		1,170		1,000		1,000		850	
432100 Taxi Driver License		2,710		2,500		2,000		2,000		2,000	
432200 Special "B" Beer License		860		900		650		650		800	
432400 Street Vendor License		20		-		-		-		-	
441100 Sundry Permits		1,565		680		1,000		1,000		700	
501000 Miscellaneous Revenue		4,910		5,450		4,800		4,800		4,800	
Total Revenue	\$	226,332	\$	254,327	\$	218,450	\$	218,450	\$	191,850	
Expenses											
610100 Regular Salaries	\$	39,598	\$	43,587	\$	39,520	\$	39,520	\$	41,101	
610500 Overtime Wages	·	1,493	·	115		798	·	798	·	100	
615000 Fringes		23,068		25,564		25,780		25,780		26,340	
630100 Office Supplies		799		1,068		1,200		1,200		750	
631603 Other Misc. Supplies		_		146		· -		-		_	
632002 Outside Printing		-		267		200		200		100	
642900 Interfund Allocations		(110)		(50)		60		60		60	
659900 Other Contracts/Obligation		1,512		` -		2,000		2,000		1,000	
Total Expense	\$	66,360	\$	70,697	\$	69,558	\$	69,558	\$	69,451	

## **DETAILED SUMMARY OF 2021 PROPOSED EXPENDITURES > \$15,000**

<u>None</u>

Elections Business Unit 14550

### PROGRAM MISSION

For the benefit of the community, in order to ensure effective democratic decision-making, to maintain all election data and to respond to information requests, we will administer elections as required.

#### PROGRAM NARRATIVE

### Link to City Goals:

Implements Key Strategies #1: "Responsibly deliver excellent services", #2: "Encourage active community participation and involvement", #3: "Recognize and grow everyone's talents", #4: "Continually assess trends affecting the community and proactively respond", #6: "Create opportunities and learn from successes and failures" and #7: "Communicate our success through stories and testimonials".

#### Objectives:

- \* Educate voters of the online voter registration system and capabilities through the State MyVote website
- \* Utilize the City's website for voter outreach and education
- \* Provide effective training for all election inspectors
- \* Streamline polling place procedures and materials
- \* Effectively assist local candidates and maintain campaign finance reports
- \* Enhance processes that are more efficient in election administration

### Major Changes in Revenue, Expenditures or Programs:

The budget for this program fluctuates from year to year based on the number of elections to be held. 2020 is a fourelection year and 2021 is a two-election year.

The move of certain payroll expense from the "other compensation" category to "part time" reflects a change in the way elections workers are compensated. Prior to 2020, elections workers were paid a flat stipend per day that they worked. To improve flexibility in staffing polling places and to more fairly compensate those workers who are required to work more hours, election workers have been moved to an hourly pay scale.

	PERFORMAN	<b>CE INDICATOR</b>	S		
	Actual 2018	Actual 2019	Target 2020	Projected 2020	Target 2021
Client Benefits/Impacts					
Accurate election roll					
# voter status changes	7,287	4,497	7,500	7,000	4,000
# of voter registrations processed	6,794	1,698	6,900	5,000	1,500
# of absentee ballots issued	10,224	1,546	13,000	45,000	3,000
Strategic Outcomes					
Fair and accurate election process					
# of legal challenges	0	0	0	0	0
Work Process Outputs					
# of election votes cast	54,776	13,834	57,000	61,000	13,000
Avg. # of registered voters per election	37,825	37,263	41,000	41,000	39,800
# of elections administered	6	3	4	4	2
% of staff trained at each election	98%	99%	100%	90%	100%

Elections Business Unit 14550

## PROGRAM BUDGET SUMMARY

	 Ac	tual					Budget	
Description	2018		2019	A	dopted 2020	Am	ended 2020	2021
Revenues								
490800 Misc Intergov. Charges	\$ -	\$	122	\$	1,000	\$	1,000	\$ 500
Total Revenue	\$ -	\$	122	\$	1,000	\$	1,000	\$ 500
Expenses								
610100 Regular Salaries	\$ 54,802	\$	44,090	\$	47,200	\$	47,200	\$ 44,941
610500 Overtime Wages	2,318		1,033		7,588		7,588	2,000
610800 Part Time	-		261		-		-	22,000
611000 Other Compensation	95,659		25,100		106,868		106,868	-
615000 Fringes	17,886		20,764		28,281		28,281	27,621
620200 Mileage Reimbursement	239		-		200		200	100
620600 Parking Permits	720		-		50		50	-
630100 Office Supplies	1,085		286		2,000		2,000	500
631603 Other Misc. Supplies	3,090		520		2,000		2,000	500
632002 Outside Printing	4,663		3,033		8,000		8,000	3,000
641200 Advertising	4,478		2,710		4,500		4,500	2,500
641800 Equip Repairs & Maint	17,840		20,715		30,000		30,000	22,000
650301 Facility Rent	3,915		1,260		3,575		3,575	2,025
659900 Other Contracts/Obligation	2,813		3,449		3,500		3,500	3,500
Total Expense	\$ 209,508	\$	123,221	\$	243,762	\$	243,762	\$ 130,687

## DETAILED SUMMARY OF 2021 PROPOSED EXPENDITURES > \$15,000

**Equip Repairs & Maint** 

Maintenance agreements 22,000 \$ 22,000

Mail/Copy Services Business Unit 14560

## PROGRAM MISSION

In order to ensure mail, photocopy and package handling services to all City departments in the most timely and cost effective manner, we will provide prompt service and education to all users of our services.

#### **PROGRAM NARRATIVE**

## Link to City Goals:

Implements Key Strategies #1: "Responsibly deliver excellent services", #4: "Continually assess trends affecting the community and proactively respond", #6: "Create opportunities and learn from successes and failures" and #7: "Communicate our success through stories and testimonials".

### Objectives:

- \* Timely processing of photocopy requests, processing and sorting of mail
- \* Continue to collaborate with other departments to reduce mailing costs
- \* Maintain log of postage and UPS items
- \* Educate City departments on mail/copy service procedures

## Major Changes in Revenue, Expenditures or Programs:

The unusually high amount of postage expense in 2019 was due to the City-wide property revaluation, which required notices to be mailed.

The increase in equipment rental costs (\$1,005) is due to the anticipated increase in rental fees for the postage machine and copier which are both coming to the end of their current lease.

	PERFORMAN	<b>CE INDICATOR</b>	S		
	Actual 2018	Actual 2019	Target 2020	Projected 2020	Target 2021
Client Benefits/Impacts					
Accurate photocopy services					
Remake of request	0%	0%	0%	0%	0%
# of copies made in mail center	745,807	622,977	600,000	500,000	620,000
Strategic Outcomes					
Reduce Costs					
# of pieces of mail returned to					
departments for reconciliation	New Measure	73	50	40	30
Work Process Outputs					
# of pieces of outgoing mail	111,231	85,982	120,000	150,000	95,000
# of packages handled	131	55	125	50	68
1					

Mail/Copy Services

**Business Unit 14560** 

## PROGRAM BUDGET SUMMARY

	Actual				Budget					
Description	2018		2019		Α	Adopted 2020		Amended 2020		2021
Expenses										
610100 Regular Salaries	\$	43,183	\$	37,624	\$	39,520	\$	39,520	\$	41,163
610500 Overtime Wages		760		165		798		798		100
615000 Fringes		23,018		22,949		25,780		25,780		26,349
630100 Office Supplies		2,538		1,150		2,500		2,500		1,700
630400 Postage\Freight		55,962		67,602		52,000		52,000		55,000
631603 Other Misc. Supplies		8,353		8,460		6,800		6,800		6,500
632002 Outside Printing		215		274		2,000		2,000		1,000
641800 Equip Repairs & Maint		3,323		1,389		3,000		3,000		1,500
650302 Equipment Rent		16,748		10,941		17,500		17,500		18,505
Total Expense	\$	154,100	\$	150,554	\$	149,898	\$	149,898	\$	151,817

## DETAILED SUMMARY OF 2021 PROPOSED EXPENDITURES > \$15,000

Postage/Freight United Mailing Service UPS US Postal Service	\$ 7,500 1,500 46,000
	\$ 55,000
Rent Color copier rental Office copier rent Large copier rental	\$ 1,800 1,405 7,000
Postage machine rent	7,000
Folder/inserter machine rental	1,300
Additional copies	1,200
Charges to departments	(1,200)
	\$ 18,505

	2018 ACTUAL	2019 ACTUAL	2020 YTD ACTUAL	2020 ORIG BUD	2020 REVISED BUD	2021 BUDGET
Program Revenues						
422400 Miscellaneous State Aids	-	_	_	-	-	_
430100 Amusements License	8,422	8,035	7,759	8,000	8,000	7,500
430300 Cigarette License	5,400	5,300	5,300	5,000	5,000	5,000
430600 Liquor License	108,495	130,117	96,240	105,000	105,000	100,000
430700 Operators License	57,270	64,503	25,770	60,000	60,000	55,000
430900 Sundry License 431300 Special Events License	4,555 24,475	4,400 25,942	2,620 12,840	4,000 22,000	4,000 22,000	4,000 6,500
431600 Second Hand License	1,710	23,942	75	1,600	1,600	1,800
431700 Commercial Solicitation License	3,960	2,510	3,845	3,000	3,000	2,500
431800 Christmas Tree License	450	450	-	400	400	400
432000 Taxi Cab/Limousine License	1,530	1,170	810	1,000	1,000	850
432100 Taxi Driver License	2,710	2,500	1,500	2,000	2,000	2,000
432200 Special "B" Beer License	860	900	50	650	650	800
432400 Street Vendor License	20	-	-	4 000	4 000	-
441100 Sundry Permits 480100 General Charges for Service	1,565 117	680 159	345 102	1,000 300	1,000 300	700 300
490800 Misc Intergovernmental Charges	- 117	122	102	1,000	1,000	500
501000 Miscellaneous Revenue	4,910	5,450	4,820	4,800	4,800	4.800
503500 Other Reimbursements	200	25	-,020	200	200	200
508500 Cash Short or Over	1	15	<u>-</u> _	<u> </u>		<u> </u>
TOTAL PROGRAM REVENUES	226,650	254,648	162,076	219,950	219,950	192,850
Personnel						
610100 Regular Salaries	511,009	508,713	302,391	557,939	557,939	567,186
610500 Overtime Wages	6,330	1,612	3,697	10,426	10,426	2,450
610800 Part-Time Wages	642	436	22,384	-	-	22,000
611000 Other Compensation	95,809	25,150	-	106,868	106,868	-
611500 Vacation Pay	48,515	48,228	27,805	-	-	-
615000 Fringes	205,915	193,704	120,039	202,076	202,076	221,015
TOTAL PERSONNEL	868,220	777,843	476,316	877,309	877,309	812,651
Training~Travel						
620100 Training/Conferences	9,770	11,358	427	13,600	13,600	13,600
620200 Mileage Reimbursement	239	-	111	200	200	100
620400 Tuition Fees	2,488	2,515	2,506	3,500	3,500	3,000
620600 Parking Permits TOTAL TRAINING / TRAVEL	3,900 16,397	3,258 17,131	3,780 6,824	2,950 20,250	2,950 20,250	3,780 20,480
TOTAL TRAINING/ TRAVEL	10,397	17,131	0,024	20,230	20,230	20,460
Supplies						
630100 Office Supplies	6,017	4,158	3,679	7,200	7,200	4,250
630200 Subscriptions	6,048	9,133	5,213	8,650	8,650	10,000
630300 Memberships & Licenses 630400 Postage\Freight	4,503 55,962	2,987 67,602	1,460 76,911	3,500 52,000	3,500 52,000	3,500 55,000
631603 Other Misc. Supplies	11,443	9,226	3,042	8,900	8,900	7,100
632001 City Copy Charges	1,437	1,127	650	1,500	1,500	1,500
632002 Outside Printing	5,055	4,554	4,507	11,900	11,900	4,600
632700 Miscellaneous Equipment	<u>-</u> _				<u>-</u>	<u>-</u> _
TOTAL SUPPLIES	90,465	98,787	95,462	93,650	93,650	85,950
Purchased Services						
640201 Attorney Fees	-	-	-	-	=	-
640202 Recording/Filing Fees	1,322	3,411	1,050	7,100	7,100	7,200
640400 Consulting Services	3,128	12,516	3,300	7,000	7,000	7,000
640800 Contractor Fees	150	730		150	150	150
641200 Advertising	37,070	51,389	17,011	28,500	28,500	37,500
641307 Telephone	618	768	454	900	900	900
641800 Equip Repairs & Maint 642900 Interfund Allocations	21,284 (110)	22,156 (50)	613 309	33,200 60	33,200 60	23,700 60
650301 Facility Rent	3,915	1,260	1,965	3,575	3,575	2,025
650302 Equipment Rent	16,748	10,941	8,371	17,500	17,500	18,505
659900 Other Contracts/Obligation	4,325	3,449	3,281	5,500	5,500	4,500
662500 Disability Payments	7,890	7,890	5,260	7,890	7,890	7,890
TOTAL PURCHASED SVCS	96,340	114,460	41,614	111,375	111,375	109,430
TOTAL EXPENSE	1,071,422	1,008,221	620,216	1,102,584	1,102,584	1,028,511