## City of Appleton - Reid Golf Course Revenues - September 30, 2023

	20	022	2023	
	2022 Y-T-D	Total	2023 Y-T-D	Total
Green Fees	Rounds	Revenue	Rounds	Revenue
Weekday-18 Holes	4,619	\$84,200.99	3,603	\$77,403.58
Weekday-9 Holes	12,808	\$192,576.43	14,219	\$206,435.10
Weekend - 18-Holes	2,519	\$67,724.85	3,426	\$90,269.93
Weekend - 9 Holes	2,538	\$47,760.30	3,621	\$58,568.91
Twilight Golf	2,473	\$27,524.74	3,179	\$37,857.75
Passholder Rounds	10,088		10,380	
Team Rounds	938		971	
Sub-Totals	35,983	\$419,787.31	39,399	\$470,535.27
	2022 Y-T-D	Total	2023 Y-T-D	Total
Pass/Coupon/Discount Card Sales	<u>Sales</u>	Revenues	Sales	Revenues
Pass Sales	189	\$74,173.05	223	\$98,590.91
Corporate Pass Sales	11	\$31,279.60	13	\$34,123.20
Discount Cards	167	\$6,048.00	250	\$6,606.00
	2022 Y-T-D	Total	2023 Y-T-D	Total
<u>Cart Revenue</u>	Cart Sales	Revenues	Cart Sales	Revenues
Cart Fee	19,375	\$173,660.01		\$232,677.19
Annual Cart Passes	23	\$11,720.19	66	\$16,001.01
	2022 Y-T-D	Total	2023 Y-T-D	Total
<u>Practice Range</u>	<u>Sales</u>	Revenues	<u>Sales</u>	Revenues
Driving Range	6,500	\$25,157.45	5,224	\$38,506.39
Annual Range Pass	15	\$3,895.72	23	\$6,383.86
		•		•
	2022 Y-T-D	Total	2023 Y-T-D	Total
Golf Shop Merchandise	<u>Sales</u>	Revenues	Sales	Revenues
Balls/Assessories/Apparel/Misc.		\$30,108.47		\$32,777.16
Gift Cards	244	\$12,927.99	286	\$14,808.65
Lessons**		\$7,145.00		\$8,015.00
Other Rentals***		\$4,191.21		\$6,087.05
	2022 Y-T-D	Total	2023 Y-T-D	Total
Food and Beverage	<u>Sales</u>	Revenues	<u>Sales</u>	Revenues
Food		\$16,605.07		\$19,735.48
Beverage		\$23,490.23		\$27,619.59
Alcohol Sales		\$78,706.24		\$91,634.88
Catering/Banquet		\$521.29		\$1,551.76
Total Revenue (All Categories)		\$919,416.83		\$1,105,653.40

 $<sup>{\</sup>bf **Lessons\ include\ private,\ group\ and\ juniors}$ 

 $<sup>{\</sup>tt ****Other\ rentals\ include\ additional\ revenue\ club\ rentals,\ pull\ carts\ \&\ locker\ rentals.}$ 

## Reid Golf Course Budget September 30th Expense Report

Description	Budget	End of September Expenses	Available
Regular Salaries	\$205,872	-\$140,258.00	\$65,614
Overtime	\$595	-\$41.00	\$554
Part-Time	\$135,696	-\$110,361.00	\$25,335
Fringes	\$88,141	-\$58,033.00	\$30,108
Training/Conferences	\$750.00	-\$118.00	\$632
Office Supplies	\$500.00	-\$86.00	\$414
Memberships & Licenses	\$1,760.00	-\$1,983.00	(\$223)
Building Maint./Janitorial	\$1,500.00	-\$987.00	\$513
Food & Provisions	\$50.00	\$0.00	\$50
Landscape Supplies	\$41,800.00	-\$34,582.00	\$7,218
Concession/Merchandise Supplies	\$60,400.00	-\$81,375.00	(\$20,975)
Other Misc. Supplies	\$3,500.00	-\$3,497.00	\$3
City Copy Charges	\$0.00	\$0.00	
Outside Printing	\$4,000.00	-\$2,460.00	\$1,540
Uniforms	\$500.00	-\$247.00	\$253
Gas Purchases	\$20,770.00	-\$19,076.00	
Miscellaneous Equipment	\$39,110.00	-\$12,154.00	\$26,956
Accounting/Audit Fees	\$2,160.00	\$0.00	\$2,160
Bank Service Fees	\$19,000.00	-\$18,585.00	\$415
Consulting Services	\$500.00	\$0.00	\$500
Solid Waste/Recycling Pickup	\$2,460.00	-\$1,908.00	\$552
Contractor Fees	\$1,000.00	-\$1,012.00	(\$12)
Advertising	\$6,000.00	-\$4,681.00	\$1,319
Electric	\$22,725.00	-\$20,710.00	\$2,015
Gas	\$4,300.00	-\$20,710.00	\$409
Water		' '	
	\$2,100.00 \$676.00	-\$517.00 -\$150.00	\$1,583 \$526
Sewer	·	'	
Stormwater	\$13,160.00	-\$6,624.00 -\$597.00	\$6,536 \$2,403
Telephone	\$3,000.00		
Cellular Phones	\$1,000.00	-\$547.00	\$453
Cable Services	\$2,150.00	-\$1,401.00	\$749
Equip Repairs & Maint	\$5,000.00	-\$10,803.00	(\$5,803)
Facilities Charges	\$34,837.00	-\$30,813.00	\$4,024
Software Support	\$1,944.00	-\$2,100.00	(\$156)
CEA Operations/Maint.	\$48,150.00	-\$37,517.00	\$10,633
CEA Depreciation/Replace.	\$71,548.00	-\$50,272.00	\$21,276
Grounds Repair & Maintenance	\$27,000.00	-\$34,903.00	(\$7,903)
Insurance	\$7,540.00	-\$5,652.00	\$1,888
Equipment Rent	\$33,500.00	-\$26,570.00	
Depreciation Expense	\$61,000.00	-\$49,068.00	
Interest Payments	\$3,975.00	-\$2,979.00	\$996
Transfer Out - General Fund	\$17,900.00	-\$13,425.00	
Expense Total	\$997,569.00	-\$789,983.00	\$207,586