

**City of Appleton - Reid Golf Course**  
**Revenues - May 31, 2024**

	2023		2024	
	2023 Y-T-D Rounds	Total Revenue	2024 Y-T-D Rounds	Total Revenue
<b>Green Fees</b>				
Weekday-18 Holes	1,058	\$18,532.98	1,053	\$24,298.03
Weekday-9 Holes	3,475	\$51,829.50	4,283	\$63,296.31
Weekend - 18-Holes	751	\$18,162.02	947	\$24,930.08
Weekend - 9 Holes	871	\$13,597.72	1,199	\$18,939.84
Twilight Golf	663	\$8,170.96	978	\$12,763.98
Passholder Rounds	2,733		3,677	
Team Rounds	739		935	
<b>Sub-Totals</b>	<b>10,290</b>	<b>\$110,293.18</b>	<b>13,072</b>	<b>\$144,228.24</b>
<b>Pass/Coupon/Discount Card Sales</b>	<b>2023 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2024 Y-T-D Sales</b>	<b>Total Revenues</b>
Pass Sales	193	\$89,800.59	197	\$104,198.00
Corporate Pass Sales	12	\$34,123.20	13	\$36,966.84
Discount Cards	159	\$4,770.00	210	\$6,593.16
<b>Cart Revenue</b>	<b>2023 Y-T-D Cart Sales</b>	<b>Total Revenues</b>	<b>2024 Y-T-D Cart Sales</b>	<b>Total Revenues</b>
Cart Fee	5,105	\$51,053.93	6,835	\$58,279.61
Annual Cart Passes	32	\$15,164.53	56	\$14,305.43
<b>Practice Range</b>	<b>2023 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2024 Y-T-D Sales</b>	<b>Total Revenues</b>
Driving Range	1,598	\$12,484.05	1,211	\$10,143.16
Annual Range Pass	21	\$5,815.14	12	\$3,779.54
<b>Golf Shop Merchandise</b>	<b>2023 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2024 Y-T-D Sales</b>	<b>Total Revenues</b>
Balls/Assessories/Apparel/Misc.	852	\$8,965.66	969	\$9,428.11
Gift Cards	77	\$4,770.00	86	\$5,100.00
Lessons**	156	\$7,200.00	130	\$6,095.00
Other Rentals***	183	\$2,498.54	275	\$2,707.30
<b>Food and Beverage</b>	<b>2023 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2024 Y-T-D Sales</b>	<b>Total Revenues</b>
Food		\$4,685.21		\$4,414.13
Beverage		\$5,536.83		\$6,297.53
Alcohol Sales		\$22,475.51		\$24,372.33
Catering/Banquet		\$70.87		\$81.65
<b>Total Revenue (All Categories)</b>		<b>\$379,707.24</b>		<b>\$436,990.03</b>

\*\*Lessons include private, group and juniors

\*\*\*Other rentals include additional revenue club rentals, pull carts & locker rentals

**Reid Golf Course Budget May 31st Expense Report**

<b>Description</b>	<b>Budget</b>	<b>End of May Expenses</b>	<b>Available</b>
Regular Salaries	\$223,362	-\$85,702.00	\$137,660
Overtime	\$624	\$0.00	\$624
Part-Time	\$178,550	-\$37,894.00	\$140,656
Fringes	\$93,775	-\$42,808.00	\$50,967
Training/Conferences	\$3,375.00	-\$2,836.45	\$539
Office Supplies	\$500.00	-\$13.60	\$486
Memberships & Licenses	\$2,170.00	-\$1,231.00	\$939
Building Maint./Janitorial	\$1,500.00	-\$573.00	\$927
Food & Provisions	\$50.00	\$0.00	\$50
Landscape Supplies	\$41,800.00	-\$26,978.00	\$14,822
Concession/Merchandise Supplies	\$65,600.00	-\$34,733.00	\$30,867
Other Misc. Supplies	\$3,500.00	-\$100.00	\$3,400
City Copy Charges	\$0.00	\$0.00	\$0
Outside Printing	\$4,000.00	-\$85.00	\$3,915
Uniforms	\$500.00	\$0.00	\$500
Gas Purchases	\$20,770.00	-\$6,149.00	\$14,621
Miscellaneous Equipment	\$6,700.00	-\$5,086.00	\$1,614
Accounting/Audit Fees	\$2,160.00	\$0.00	\$2,160
Bank Service Fees	\$24,000.00	-\$3,500.00	\$20,500
Consulting Services	\$15,500.00	\$0.00	\$15,500
Solid Waste/Recycling Pickup	\$2,534.00	-\$1,036.00	\$1,498
Contractor Fees	\$1,500.00	-\$618.00	\$882
Advertising	\$5,000.00	-\$2,126.00	\$2,874
Electric	\$24,562.00	-\$7,539.00	\$17,023
Gas	\$6,446.00	-\$3,039.00	\$3,407
Water	\$1,800.00	-\$241.00	\$1,559
Sewer	\$555.00	-\$77.00	\$478
Stormwater	\$13,160.00	-\$2,186.00	\$10,974
Telephone	\$3,000.00	-\$379.00	\$2,621
Cellular Phones	\$1,000.00	-\$323.00	\$677
Cable Services	\$2,500.00	-\$512.00	\$1,988
Equip Repairs & Maint	\$6,500.00	-\$1,989.00	\$4,511
Facilities Charges	\$44,215.00	-\$14,750.00	\$29,465
Software Support	\$1,944.00	\$0.00	\$1,944
CEA Operations/Maint.	\$35,445.00	-\$26,234.00	\$9,211
CEA Depreciation/Replace.	\$85,109.00	-\$26,767.00	\$58,342
Grounds Repair & Maintenance	\$10,000.00	\$0.00	\$10,000
Insurance	\$7,550.00	-\$3,145.00	\$4,405
Equipment Rent	\$33,500.00	-\$4,660.00	\$28,840
Depreciation Expense	\$61,000.00	-\$26,575.00	\$34,425
Interest Payments	\$1,725.00	-\$720.00	\$1,005
Other Capital Outlay	\$30,000.00	\$0.00	\$30,000
Transfer Out - General Fund	\$26,850.00	-\$11,900.00	\$14,950
<b>Expense Total</b>	<b>\$1,094,331.00</b>	<b>-\$382,505.05</b>	<b>\$711,826</b>