

**City of Appleton - Reid Golf Course
2019 Revenues - September 30, 2019**

	2018		2019	
	2018 Y-T-D Rounds	Total Revenue	2019 Y-T-D Rounds	Total Revenue
Green Fees				
Weekday-18 Holes	1,962	\$37,450.36	1,890	\$35,281.82
Weekday-9 Holes	10,374	\$151,716.70	9,998	\$145,572.27
Weekend - 18-Holes	1,414	\$39,424.04	1,391	\$38,469.25
Weekend - 9 Holes	2,246	\$37,858.21	2,186	\$35,838.23
Twilight Golf	2,803	\$29,252.47	2,898	\$30,224.91
Passholder Rounds	6,362		5,956	
Promo Rounds				
Coupon Rounds	413		337	
Misc. Promotional Rounds*	2,769	\$50,590.91	2,671	\$47,473.38
Team Rounds	513		660	
Sub-Totals	28,856	\$346,292.69	27,987	\$332,859.86
Pass/Coupon/Discount Card Sales	2018 Y-T-D Sales	Total Revenues	2019 Y-T-D Sales	Total Revenues
Pass Sales	108	\$55,908.31	107	\$55,747.11
Corporate Pass Sales	7	\$16,238.10	6	\$15,000.00
Coupon Sales	91	\$8,279.99	64	\$5,958.24
Discount Cards	150	\$4,500.00	167	\$5,010.00
Cart Revenue	2018 Y-T-D Cart Sales	Total Revenues	2019 Y-T-D Cart Sales	Total Revenues
Cart Fee	9,745	\$101,197.39	9,222	\$95,517.41
Annual Cart Passes	29	\$14,185.00	28	\$13,408.50
Practice Range	2018 Y-T-D Sales	Total Revenues	2019 Y-T-D Sales	Total Revenues
Driving Range	3,484	\$22,296.77	3,662	\$25,055.34
Annual Range Pass	16	\$4,849.94	12	\$3,774.96
Golf Shop Merchandise	2018 Y-T-D Sales	Total Revenues	2019 Y-T-D Sales	Total Revenues
Balls/Assessories/Apparel/Misc.		\$19,181.98		\$17,694.86
Gift Cards	245	\$13,300.25	249	\$10,196.00
Lessons**	186	\$9,194.00	159	\$7,466.00
Other Rentals***	594	\$3,570.25	694	\$3,947.15
Food and Beverage	2018 Y-T-D Sales	Total Revenues	2019 Y-T-D Sales	Total Revenues
Food		\$15,494.90		\$15,292.71
Beverage		\$18,685.65		\$19,197.17
Alcohol Sales		\$66,203.97		\$65,412.04
Catering/Banquet	415	\$3,181.42	316	\$2,074.16
Raincheck Redeemed		-\$1,389.29		-\$2,623.59
Total Revenue (All Categories)		\$721,171.32		\$690,987.92

*Misc. Promotional Rounds include Mem Day, Mothers Day, Fathers Day, Family Day, Valpak & CCM Specials

**Lessons include private, group and juniors

***Other rentals include additional revenue club rentals, pull carts & locker rentals.

Reid Golf Course Budget September 30th Expense Report

Description	Budget	End of September Expenses	Available
Regular Salaries	\$173,965	(\$129,123)	\$44,842
Overtime	\$552	(\$159)	\$393
Part-Time	\$123,351	(\$99,993)	\$23,358
Fringes	\$88,761	(\$53,205)	\$35,556
Training and Conferences	\$1,000	(\$402)	\$598
Office Supplies	\$600	(\$531)	\$69
Memberships & Licenses	\$1,659	(\$1,691)	(\$32)
Food & Provisions	\$50	\$0	\$50
Printing & Reproduction	\$2,000	(\$1,342)	\$658
Clothing	\$500	\$0	\$500
Accounting/Audit	\$2,210	\$0	\$2,210
Bank Services	\$13,000	(\$8,834)	\$4,166
Consulting Services	\$1,000	\$0	\$1,000
Advertising	\$10,000	(\$7,250)	\$2,750
Insurance	\$7,485	(\$5,625)	\$1,860
Rent	\$30,861	(\$16,479)	\$14,382
Depreciation Expense	\$63,936	(\$46,026)	\$17,910
Facilities Charges	\$32,284	(\$29,250)	\$3,034
CEA Equipment Rental	\$96,880	(\$75,761)	\$21,119
Software Support	\$1,860	(\$1,860)	\$0
Interest Payments	\$11,625	(\$8,721)	\$2,904
General Fund	\$17,900	(\$13,425)	\$4,475
Infrastructure Construction (Storm Sewer)	\$56,192	\$0	\$56,192
Bldg Maintenance/Janitorial	\$2,000	(\$1,201)	\$799
Landscape Supplies	\$36,900	(\$30,694)	\$6,206
Concession Supplies	\$60,850	(\$58,813)	\$2,037
Miscellaneous Supplies	\$2,000	(\$403)	\$1,597
Gas Purchases	\$13,500	(\$11,955)	\$1,545
Miscellaneous Equipment	\$11,500	(\$5,411)	\$6,089
Collection Services	\$1,100	(\$408)	\$692
Contractor Fees	\$1,000	(\$700)	\$300
Equipment Repair & Maintenance	\$5,000	(\$5,282)	(\$282)
Other Interfund Charges	\$2,000	(\$4,037)	(\$2,037)
Electric	\$22,233	(\$14,262)	\$7,971
Gas	\$5,000	(\$3,918)	\$1,082
Water	\$2,100	(\$267)	\$1,833
Waste Disposal/Collection	\$2,075	(\$375)	\$1,700
Stormwater	\$13,450	(\$3,228)	\$10,222
Telephone	\$3,500	(\$3,614)	(\$114)
Cellular Telephone	\$936	(\$688)	\$248
Other Utilities (DirecTV)	\$2,000	(\$1,432)	\$568
	\$924,815	(\$646,365)	\$278,450