

**City of Appleton - Reid Golf Course**  
**Revenues - May 31, 2023**

	2022		2023	
	2022 Y-T-D Rounds	Total Revenue	2023 Y-T-D Rounds	Total Revenue
<b><u>Green Fees</u></b>				
Weekday-18 Holes	842	\$13,404.40	1,058	\$18,532.98
Weekday-9 Holes	2,648	\$40,514.07	3,475	\$51,829.50
Weekend - 18-Holes	664	\$16,332.25	751	\$18,162.02
Weekend - 9 Holes	761	\$12,299.71	871	\$13,597.72
Twilight Golf	528	\$5,927.47	663	\$8,170.96
Passholder Rounds	2,246		2,733	
Team Rounds	745		739	
<b>Sub-Totals</b>	<b>8,434</b>	<b>\$88,477.90</b>	<b>10,290</b>	<b>\$110,293.18</b>
<b><u>Pass/Coupon/Discount Card Sales</u></b>				
Pass Sales	149	\$64,301.06	193	\$89,800.59
Corporate Pass Sales	11	\$31,279.60	12	\$34,123.20
Discount Cards	150	\$4,498.00	159	\$4,770.00
<b><u>Cart Revenue</u></b>				
Cart Fee	4,220	\$36,334.51	5,105	\$51,053.93
Annual Cart Passes	22	\$11,360.19	32	\$15,164.53
<b><u>Practice Range</u></b>				
Driving Range	1,224	\$6,329.80	1,598	\$12,484.05
Annual Range Pass	12	\$3,355.44	21	\$5,815.14
<b><u>Golf Shop Merchandise</u></b>				
Balls/Assessoris/Apparel/Misc.	761	\$8,688.10	852	\$8,965.66
Gift Cards	66	\$3,468.00	77	\$4,770.00
Lessons**	148	\$6,905.00	156	\$7,200.00
Other Rentals***	183	\$1,306.18	183	\$2,498.54
<b><u>Food and Beverage</u></b>				
Food	1,266	\$3,089.15	1,774	\$4,685.21
Beverage	1,760	\$4,159.47	2,275	\$5,536.83
Alcohol Sales	3,769	\$19,479.09	4,472	\$22,475.51
Catering/Banquet		\$0.00		\$70.87
<b>Raincheck Redeemed</b>		<b>-\$78.16</b>		<b>-\$122.99</b>
<b>Total Revenue (All Categories)</b>		<b>\$292,953.33</b>		<b>\$379,584.25</b>

\*Misc. Promotional Rounds include Memorial Day & Mother's day free golf, Family Day, ValPak & Community Color Mailer specials, outing & tournament rounds

\*\*Lessons include private, group and juniors

\*\*\*Other rentals include additional revenue club rentals, pull carts & locker rentals

**Reid Golf Course Budget May 31st Expense Report**

<b>Description</b>	<b>Budget</b>	<b>End of May Expenses</b>	<b>Available</b>
Regular Salaries	\$205,872	(\$60,778)	\$145,094
Overtime	\$595	\$0	\$595
Part-Time	\$135,696	(\$22,788)	\$112,908
Fringes	\$88,141	(\$24,900)	\$63,241
Training/Conferences	\$750.00	(\$118)	\$632
Office Supplies	\$500.00	(\$78)	\$422
Memberships & Licenses	\$1,760.00	(\$1,346)	\$414
Building Maint./Janitorial	\$1,500.00	(\$611)	\$889
Food & Provisions	\$50.00	\$0	\$50
Landscape Supplies	\$41,800.00	(\$30,657)	\$11,143
Concession/Merchandise Supplies	\$60,400.00	(\$34,692)	\$25,708
Other Misc. Supplies	\$3,500.00	(\$2,058)	\$1,442
City Copy Charges	\$0.00	\$0	\$0
Outside Printing	\$4,000.00	(\$2,460)	\$1,540
Uniforms	\$500.00	(\$247)	\$253
Gas Purchases	\$20,770.00	(\$5,034)	\$15,736
Miscellaneous Equipment	\$39,110.00	(\$10,999)	\$28,111
Accounting/Audit Fees	\$2,160.00	\$0	\$2,160
Bank Service Fees	\$19,000.00	(\$2,223)	\$16,777
Consulting Services	\$500.00	\$0	\$500
Solid Waste/Recycling Pickup	\$2,460.00	(\$954)	\$1,506
Contractor Fees	\$1,000.00	(\$200)	\$800
Advertising	\$6,000.00	(\$2,808)	\$3,192
Electric	\$22,725.00	(\$7,096)	\$15,629
Gas	\$4,300.00	(\$3,662)	\$638
Water	\$2,100.00	(\$233)	\$1,867
Sewer	\$676.00	(\$69)	\$607
Stormwater	\$13,160.00	(\$3,475)	\$9,685
Telephone	\$3,000.00	(\$371)	\$2,629
Cellular Phones	\$1,000.00	(\$183)	\$817
Cable Services	\$2,150.00	(\$441)	\$1,709
Equip Repairs & Maint	\$5,000.00	(\$2,787)	\$2,213
Facilities Charges	\$34,837.00	(\$15,362)	\$19,475
Software Support	\$1,944.00	(\$189)	\$1,755
CEA Operations/Maint.	\$48,150.00	(\$16,791)	\$31,359
CEA Depreciation/Replace.	\$71,548.00	(\$32,860)	\$38,688
Grounds Repair & Maintenance	\$27,000.00	(\$34,903)	(\$7,903)
Insurance	\$7,540.00	(\$3,140)	\$4,400
Equipment Rent	\$33,500.00	(\$7,997)	\$25,503
Depreciation Expense	\$61,000.00	(\$27,260)	\$33,740
Interest Payments	\$3,975.00	(\$1,655)	\$2,320
Transfer Out - General Fund	\$17,900.00	(\$7,458)	\$10,442
<b>Expense Total</b>	<b>\$997,569.00</b>	<b>(\$368,883)</b>	<b>\$628,686</b>