

Reid Golf Course Budget August 31st Expense Report

Description	Budget	End of August Expenses	Available
Regular Salaries	\$164,468	(\$112,697)	\$51,771
Overtime	\$533	(\$120)	\$413
Part-Time	\$121,367	(\$83,086)	\$38,281
Fringes	\$84,250	(\$45,745)	\$38,505
Training and Conferences	\$1,000	(\$98)	\$902
Office Supplies	\$600	(\$295)	\$305
Memberships & Licenses	\$1,659	(\$1,604)	\$55
Food & Provisions	\$50	\$0	\$50
Printing & Reproduction	\$2,250	(\$981)	\$1,269
Clothing	\$750	(\$281)	\$470
Accounting/Audit	\$2,800	\$0	\$2,800
Bank Services	\$13,000	(\$4,128)	\$8,872
Consulting Services	\$3,500	(\$1,652)	\$1,848
Advertising	\$10,500	(\$6,175)	\$4,325
Insurance	\$7,685	(\$4,840)	\$2,845
Rent	\$30,861	(\$15,519)	\$15,342
Depreciation Expense	\$63,936	(\$43,312)	\$20,624
Facilities Charges	\$36,632	(\$14,086)	\$22,546
CEA Equipment Rental	\$96,996	(\$66,513)	\$30,483
Software Support	\$1,860	(\$1,860)	\$0
Interest Payments	\$12,556	(\$9,414)	\$3,142
General Fund	\$17,900	(\$13,425)	\$4,475
Internal Services	\$3,200	\$0	\$3,200
Bldg Maintenance/Janitorial	\$2,000	(\$886)	\$1,114
Landscape Supplies	\$36,900	(\$31,085)	\$5,815
Concession Supplies	\$61,000	(\$48,256)	\$12,744
Miscellaneous Supplies	\$2,750	(\$1,591)	\$1,159
Gas Purchases	\$12,350	(\$10,615)	\$1,735
Miscellaneous Equipment	\$7,150	(\$7,353)	(\$203)
Collection Services	\$1,100	(\$331)	\$769
Contractor Fees	\$1,000	(\$540)	\$460
Equipment Repair & Maintenance	\$5,000	(\$3,679)	\$1,321
Other Interfund Charges	\$2,000	(\$3,955)	(\$1,955)
Other Contracts/Obligations	\$0	(\$475)	(\$475)
Electric	\$22,233	(\$12,612)	\$22,233
Gas	\$6,500	(\$3,670)	(\$6,112)
Water	\$2,100	(\$561)	(\$1,570)
Waste Disposal/Collection	\$1,974	(\$889)	\$1,413
Stormwater	\$11,516	(\$5,639)	\$10,627
Telephone	\$3,000	(\$2,493)	(\$2,639)
Cellular Telephone	\$936	(\$550)	(\$1,557)
Other Utilities (DirecTV)	\$1,900	(\$1,469)	\$1,350
	\$859,762	(\$562,480)	\$297,283

City of Appleton - Reid Golf Course
2018 Revenues - August 31, 2018

	2017		2018	
	2017 Y-T-D Rounds	Total Revenue	2018 Y-T-D Rounds	Total Revenue
<u>Green Fees</u>				
Weekday-18 Holes	1,511	\$28,756.26	1,724	\$32,681.96
Weekday-9 Holes	9,087	\$134,191.29	9,714	\$142,504.99
Weekend - 18-Holes	1,386	\$37,483.27	1,109	\$31,684.90
Weekend - 9 Holes	2,523	\$40,516.78	1,878	\$31,978.39
Twilight Golf	2,530	\$26,368.82	2,560	\$26,711.48
Passholder Rounds	6,607		5,478	
Promo Rounds				
Coupon Rounds	329		346	
Outing/Tournament Rounds	399	\$10,297.00	258	\$4,788.90
Other	1,775	\$31,921.40	1,939	\$32,739.35
High School Rounds	662		470	
Sub-Totals	26,809	\$309,534.82	25,476	\$303,089.97
<u>Pass/Coupon/Discount Card Sales</u>	2017 Y-T-D Sales	Total Revenues	2018 Y-T-D Sales	Total Revenues
Pass Sales	121	\$58,202.72	108	\$55,908.31
Corporate Pass Sales	7	\$17,500.00	7	\$16,238.10
Coupon Sales	72	\$6,212.00	86	\$7,838.99
Discount Cards	120	\$3,600.00	150	\$4,500.00
<u>Cart Revenue</u>	2017 Y-T-D Cart Sales	Total Revenues	2018 Y-T-D Cart Sales	Total Revenues
Cart Fee	8,290	\$84,884.79	8,486	\$86,812.65
Annual Cart Passes	27	\$13,010.00	29	\$14,185.00
<u>Practice Range</u>	2017 Y-T-D Sales	Total Revenues	2018 Y-T-D Sales	Total Revenues
Driving Range	3,072	\$18,629.63	3,191	\$20,408.66
Annual Range Pass	13	\$3,215.00	16	\$4,849.94
<u>Golf Shop Merchandise</u>	2017 Y-T-D Sales	Total Revenues	2018 Y-T-D Sales	Total Revenues
Balls/Assessories/Apparel/Misc.		\$17,690.35		\$16,338.95
Gift Cards	188	\$8,343.56	227	\$12,912.25
Lessons*	176	\$8,115.00	186	\$9,194.00
Other Rentals**	654	\$3,962.75	527	\$3,112.75
<u>Food and Beverage</u>	2017 Y-T-D Sales	Total Revenues	2018 Y-T-D Sales	Total Revenues
Food		\$13,822.58		\$13,582.02
Beverage		\$16,144.58		\$16,803.82
Alcohol Sales		\$57,876.12		\$58,392.46
Catering/Banquet	813	\$4,136.09	415	\$3,181.42
<u>Raincheck Redeemed</u>		-\$3,213.57		-\$1,160.99
Total Revenue (All Categories)		\$641,666.42		\$646,188.30

*Lessons include private, group and juniors

**Other rentals include additional revenue club rentals, pull carts & locker rentals.