



Award Recommendation for a Valley Transit Support Vehicle

BACKGROUND

Valley Transit provides public transportation during extreme and adverse weather conditions. During all weather conditions, it's imperative that Valley Transit Supervisory staff can get to an incident when needed.

In the past, Valley Transit Supervisory staff has been forced to commandeer the Maintenance Department pick-up truck to get to a bus during adverse weather conditions. Consequently, the Maintenance Department was unable to complete necessary tasks. A 4x4 vehicle is necessary for Valley Transit Supervisory staff.

It's common for Valley Transit Supervisory staff to transport passengers due to missed transfers or other operational issues. A vehicle with a capacity up to 7 or 8 passenger seats is necessary for Valley Transit Supervisory Staff.

When transporting passengers, it's not uncommon to have personal belongings that must also be transported. Examples include a bicycle, stroller, shopping cart, etc. A vehicle with sufficient space for personal belongings in addition to passengers is necessary for Valley Transit Supervisory staff.

Valley Transit budgeted \$50,000 for a support vehicle in the 2019 budget.

ANALYSIS

The State of Wisconsin DOA, Division of Enterprise Operations, State of Bureau of Procurement successfully completed a solicitation that was competitively bid and designated as a cooperative purchasing contract, allowing municipalities to use this purchasing contract.

Three bids meeting the minimum requirements delineated above were received by the State contract. Low to High bids were received for a Ford Expedition, Chevrolet Tahoe, and Chevrolet Suburban.

A System for Award Management (SAM) report was printed for Ford Motor and Ewald Ford. Neither is suspended or debarred from Federal contracts.

The City of Appleton Central Equipment Division regularly purchases fleet vehicles through the State contract.

Milwaukee County Transit regularly purchases support vehicles through the State contract.

FISCAL IMPACT

Valley Transit budgeted \$50,000 for a support vehicle in the 2019 budget.

Ewald's Hartford Ford, 363833 E. Wisconsin Ave., Oconomowoc, WI 53067 submitted the lowest bid at \$38,830.

Valley Transit has sufficient fund balances within the budget.

RECOMMENDATION

Staff recommends authorization for Valley Transit to issue a Purchase Order to Ewald's Ford for a [Fleet] 2020 Ford Expedition (U1G) XL 4x4 for \$38,830.



Ewald Automotive Group

Scott Kussow | 262-567-5555 | skfleet@ewaldauto.com

Vehicle: [Fleet] 2020 Ford Expedition (U1G) XL 4x4 (✔ Complete)

Quote Worksheet

	MSRP
Base Price	\$51,990.00
Dest Charge	\$1,395.00
Total Options	\$1,204.00
Subtotal	\$54,589.00
Subtotal Pre-Tax Adjustments	\$0.00
Less Customer Discount	(\$15,759.00)
Subtotal Discount	(\$15,759.00)
Trade-In	\$0.00
Subtotal Trade-In	\$0.00
Taxable Price	\$38,830.00
Sales Tax	\$0.00
Subtotal Taxes	\$0.00
Subtotal Post-Tax Adjustments	\$0.00
Total Sales Price	\$38,830.00

Comments:

2020 Ford Expedition XL 4wd to your specs as detailed. Registration fees are not included. Delivery can be anticipated 90-120 days from receipt of your order.

Dealer Signature / Date

Customer Signature / Date

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Valley Transit
 Support Vehicle
 Wisconsin Department of Administration, Division of Enterprise Operations, State Bureau of Procurement
 Model Year 2019 or Newer Passenger and Law Enforcement Vehicles and Light Duty Trucks
 State Contract #505ENT-M19-2019

Min. Requirement: SUV, 4x4, Min. 7 passengers

Year	Make	Model	Bid Result	4wd	3rd Row Seating	Met Requirements	Dealer
2020	Ford	Expedition	38,830	Yes	Yes	Yes	Ewald's Hartford Ford, 36833 E. Wisconsin Ave., Oconomowoc, WI 53067
2019/20	Chevrolet	Tahoe	39,166	Yes	Yes	Yes	Napleton Chevrolet Buick, 800 Maple Ave., Columbus, WI 53924
2019/20	Chevrolet	Suburban	41,720	Yes	Yes	Yes	Napleton Chevrolet Buick, 800 Maple Ave., Columbus, WI 53925
2019/20	Ford	Explorer	30,648	Yes	No	No	Ewald's Hartford Ford, 36833 E. Wisconsin Ave., Oconomowoc, WI 53066
2019/20	Jeep	Grand Cherokee	35,230	Yes	No	No	Chrysler Dodge Ram Jeep-Ewald of Oconomowoc