EXHIBIT B

INDUSTRIAL LAND ASKING PRICE COMPARISON

Municipally Owned Land Asking Price Comparison

		Regional			
Municipality	Ask Price/Acre	Stormwater	Concrete Streets	Utilities	Incentives
Appleton	\$43,000	Υ	Υ	Υ	N/A
Neenah	\$35,000	Υ	Υ	Υ	TIF/Land grant
Kaukauna	\$34,000 to \$50,000	Υ	Υ	Y	Redevelopment Authority loans

Privately Owned Land Asking Price Comparison (Over 10 acres, per CoStar listings)

		Largest		
		Contiguous Lot		
Municipality of Private Property	Ask Price/Acre	(In Acres)	Location	Notes
Grand Chute	\$49,500	16.00	McCarthy Rd.	Divisible/Sewer and water at lot line
Little Chute	\$65,000	19.89	4001 Freedom Rd.	US 41 visibility
Grand Chute	\$61,990	31.86	Consolidated Ct.	Usability limited
Fox Crossing	\$39,942	20.53	Cty. Rd. BB	Municipal utilities available

Sources:

Seller Contact CoStar WI Dept. of Revenue