



CITY OF APPLETON

MEMORANDUM

Date: April 23, 2024
To: CEA Review, Safety & Licensing Committee and Common Council
From: Jeremy Hansen, Fire Chief
Subject: Sole Source Purchase of Fire Apparatus

The Appleton Fire Department (AFD) is requesting to purchase a Velocity PUC Pumper (engine) to avoid subsequent inflationary price increases that may occur later this year. Lead time for delivery of a fire truck has increased dramatically over the past three years. Once ordered, the delivery timeline for the engine is 50-53 months. The delivery timeline does fit into our scheduled vehicle replacement program. Here is a quick cost breakdown:

One (1) Velocity PUC Pumper	\$ 1,122,800.00
------------------------------------	------------------------

The AFD has purchased the identical PUC Engine in 2017, 2019, and 2022. This would be the fourth nearly identical vehicle purchased. The department has identified that standardizing our fleet will improve efficiencies and safety by providing consistency from one truck to the next for personnel moving from one station to another. Efficiencies will also be gained relating to maintenance of the vehicles. By ordering the same PUC Engine, the department will save significant staff time by eliminating the need to develop new specifications for each truck. The department will also save significant staff time training on the new truck prior to putting it in service.

The AFD has a long-standing relationship with Pierce Manufacturing and has seen the innovation, cooperation, improved pricing, as well as their commitment and direct involvement in the growth of our city. When the department has encountered issues with our vehicles, Pierce Manufacturing has been extremely responsive to our needs.

The AFD requests the approval to order the PUC Engine via sole source with Fire Apparatus & Equipment, Pierce Manufacturing.

If you have any questions or concerns, please do not hesitate to contact me at (920) 832-5810. Thank you for your consideration.