

City of Appleton - Reid Golf Course
Revenues - May 31, 2021

	2020		2021	
	2020 Y-T-D Rounds	Total Revenue	2021 Y-T-D Rounds	Total Revenue
Green Fees				
Weekday-18 Holes	613	\$12,663.10	681	\$12,930.49
Weekday-9 Holes	1,626	\$24,117.91	2,811	\$41,018.29
Weekend - 18-Holes	402	\$11,231.79	743	\$20,140.43
Weekend - 9 Holes	606	\$10,024.22	1,125	\$18,485.62
Twilight Golf	532	\$5,969.94	768	\$8,682.37
Passholder Rounds	1,692		2,834	
Promo Rounds				
Coupon Rounds	33		62	
Misc. Promotional Rounds*	468	\$2,775.60	661	\$8,960.24
Team Rounds	0		631	
Sub-Totals	5,972	\$66,782.56	10,316	\$110,217.44
	2020 Y-T-D	Total	2021 Y-T-D	Total
Pass/Coupon/Discount Card Sales	Sales	Revenues	Sales	Revenues
Pass Sales	89	\$50,297.42	136	\$67,966.69
Corporate Pass Sales	8	\$19,905.20	10	\$24,881.50
Coupon Sales	22	\$1,714.31	23	\$2,256.00
Discount Cards	83	\$2,489.86	111	\$3,330.00
	2020 Y-T-D	Total	2021 Y-T-D	Total
Cart Revenue	Cart Sales	Revenues	Cart Sales	Revenues
Cart Fee	1,509	\$17,203.43	3,348	\$36,091.96
Annual Cart Passes	19	\$10,182.46	20	\$10,317.54
	2020 Y-T-D	Total	2021 Y-T-D	Total
Practice Range	Sales	Revenues	Sales	Revenues
Driving Range	320	\$2,384.96	1,353	\$9,195.66
Annual Range Pass	6	\$1,677.72	9	\$2,516.58
	2020 Y-T-D	Total	2021 Y-T-D	Total
Golf Shop Merchandise	Sales	Revenues	Sales	Revenues
Balls/Assessoris/Apparel/Misc.	315	\$2,842.66	903	\$8,952.12
Gift Cards	18	\$1,650.40	66	\$3,089.00
Lessons**	0	\$0.00	136	\$6,470.00
Other Rentals***	87	\$494.41	197	\$1,256.28
	2020 Y-T-D	Total	2021 Y-T-D	Total
Food and Beverage	Sales	Revenues	Sales	Revenues
Food	472	\$1,118.70	1,452	\$3,364.59
Beverage	787	\$1,809.56	2,065	\$4,628.30
Alcohol Sales	2,010	\$8,394.03	4,801	\$20,243.14
Catering/Banquet		\$0.00	20	\$56.80
Raincheck Redeemed		-\$35.75		-\$115.00
Total Revenue (All Categories)		\$188,911.93		\$314,718.60

*Misc. Promotional Rounds include Memorial Day & Mother's day free golf, Family Day, ValPak & Community Color Mailer specials, outing & tournament rounds

**Lessons include private, group and juniors

***Other rentals include additional revenue club rentals, pull carts & locker rentals

Reid Golf Course Budget May 31st Expense Report

Description	Budget	End of May Expenses	Available
Regular Salaries	\$184,900	(\$64,631)	\$120,269
Overtime	\$553	\$0	\$553
Part-Time	\$123,293	(\$26,372)	\$96,921
Fringes	\$84,674	(\$23,776)	\$60,898
Training and Conferences	\$2,250	(\$54)	\$2,196
Office Supplies	\$500	(\$97)	\$403
Memberships & Licenses	\$1,760	(\$1,215)	\$545
Food & Provisions	\$50	\$0	\$50
Printing & Reproduction	\$2,000	(\$2,364)	(\$364)
Clothing/Uniforms	\$500	(\$151)	\$349
Accounting/Audit	\$2,160	\$0	\$2,160
Bank Services	\$13,000	(\$2,342)	\$10,658
Consulting Services	\$1,000	\$0	\$1,000
Advertising	\$10,000	(\$1,894)	\$8,106
Insurance	\$6,170	(\$2,571)	\$3,599
Rent	\$35,975	(\$7,997)	\$27,978
Depreciation Expense	\$61,000	(\$25,417)	\$35,583
Facilities Charges	\$34,344	(\$13,573)	\$20,771
CEA Equipment Rental	\$110,690	(\$46,375)	\$64,315
Software Support	\$1,860	\$0	\$1,860
Interest Payments	\$8,625	(\$3,594)	\$5,031
General Fund	\$17,900	(\$7,458)	\$10,442
Transfer Out-Capital	\$0	\$0	\$0
Land Improvement	\$150,000	(\$8)	\$149,992
Bldg Maintenance/Janitorial	\$1,500	(\$392)	\$1,108
Landscape Supplies	\$36,900	(\$27,609)	\$9,291
Concession Supplies	\$60,400	(\$28,372)	\$32,028
Miscellaneous Supplies	\$2,000	\$0	\$2,000
Gas Purchases	\$13,500	(\$5,252)	\$8,248
Miscellaneous Equipment	\$5,000	(\$4,451)	\$549
Collection Services	\$1,100	(\$832)	\$268
Contractor Fees	\$1,000	(\$496)	\$504
Equipment Repair & Maintenance	\$5,500	(\$1,933)	\$3,567
Other Interfund Charges	\$2,000	(\$1,462)	\$538
Electric	\$22,063	(\$6,202)	\$15,861
Gas	\$4,300	(\$3,206)	\$1,094
Water	\$2,100	(\$279)	\$1,821
Waste Disposal/Collection	\$2,100	(\$71)	\$2,029
Stormwater	\$13,160	(\$3,389)	\$9,771
Telephone	\$3,900	(\$199)	\$3,701
Cellular Telephone	\$1,000	(\$247)	\$753
Other Utilities (DirecTV)	\$2,150	(\$468)	\$1,682
	\$1,032,877	(\$314,749)	\$718,128