

Downtown Appleton Business Improvement District Operating Plan

Downtown Appleton Business Improvement District Operating Plan 2023

I. Preface - no change has been made to this section from the previous year.

Wisconsin Act 184, signed into law in 1984, gives Wisconsin municipalities the power to establish business improvement districts (BIDs) within their communities upon petition of at least one property owner within the proposed district. The State Legislature created 66.1109 of the Wisconsin Statutes (the "BID Law") to provide a mechanism by which business properties within an established district could voluntarily assess themselves to pay for programs aimed at promoting, developing, redeveloping, managing and maintaining the district. In many instances, BIDs are established in downtowns so property owners can jointly attract tenants and increase the value of their properties.

Business improvement district assessments are quite similar to traditional special assessments wherein property owners are assessed for improvements or services that benefit them. Unlike traditional special assessments, however, business improvement district assessments can be used to finance a wide range of activities, services, and improvements. Business improvement districts in Wisconsin have been used to fund a broad scope of activity including business retention and recruitment programs, marketing and promotional activities, environmental enhancement and maintenance programs, and crime prevention and security activities.

Pursuant to the BID Law, this shall be, when adopted, the 2023 Operating Plan for the Downtown Appleton Business Improvement District. This Operating Plan has been prepared by Appleton Downtown Incorporated (ADI) in partnership with the Business Improvement District Board of Directors and Appleton Downtown Board of Directors.

As used herein, BID shall refer to the business improvement district's operating and governance mechanism, and "District" shall refer to the property located within the physical boundaries of the business improvement district, as provided herein.

Further development of the District through establishment of the BID is proposed because:

- 1. The BID law provides a mechanism whereby private property owners can work together in conjunction with the City to develop the district.
- 2. Existing public funding sources used to maintain and promote the district may not be sufficient. Unified development efforts will have to be financed with new private resources as well as existing public dollars.
- 3. The District is dynamic, including properties of varying types and sizes. Some form of cost sharing is necessary because it is not feasible for a small group alone or the City of Appleton to support District development efforts. The BID Plan provides a fair and equitable mechanism for cost sharing which will benefit all businesses and properties within the district.
- 4. Use of the BID mechanism helps to ensure that the entire District will be promoted, programmed and developed as expeditiously as possible.

The property owners advocating the continuation of the BID view it as a method to build on work previously done in the community to improve the downtown. These property owners and the board of directors of Appleton Downtown Inc. have pledged to work cooperatively with other organizations and the City of Appleton to enhance the vibrancy and overall health of downtown Appleton.

This Plan, when adopted by the City Council of the City of Appleton, after public hearing and recommendation of the Plan Commission in the manner required by the BID Law, shall govern the BID for the calendar year of 2023 which shall be the Twentieth "Plan Year". However, it is

anticipated that the BID shall continue to be so successful that it will be renewed, upon essentially the same terms and conditions for subsequent years, each of which shall be the "Plan Year". In the manner allowed under Section 66.1109 (3)(b) of the BID Law, although with changes to the budget, work plans and assessment Appendices.

II. Plan Development

This shall be the Business Improvement District Operating Plan for the Downtown Appleton Business Improvement District, for the year 2023.

A. Plan of Action

The Plan of Action Work Plan was developed by the BID Board of Directors and Standing Committees with approval from the BID and ADI Board of Directors. Those participating in this process were ever conscious of the need to represent the full membership of the BID and of ADI. The following initiatives identified in the Work Plan align with the City of Appleton Comprehensive plan Chapter 14. (**Appendix A**)

B. Goals and Objectives

The BID seeks to protect public and private investments in downtown Appleton and to attract new investment to the district. The BID exists to promote the orderly development of the district in cooperation with the City of Appleton, including implementation of the Downtown Plan (Chapter 14 of the Comprehensive Plan) and to develop, redevelop, maintain, operate, and promote the district. The BID shall work to preserve and improve economic, cultural, and social conditions within the district by facilitating partnerships of people and organizations to achieve mutual goals. The BID provides the necessary funding to plan, evaluate, facilitate and implement district development projects, planning activities, and promotional activities that fit within the identified mixed-use strategy for developing viable and sustainable markets that the district in downtown Appleton can serve.

C. Benefits

Money collected by the BID under this plan will be spent within the district or for the benefit of the district, and used to help property owners attract and retain tenants, keep downtown clean, safe and attractive, increase the value of property downtown and expand on a strong brand and marketing campaign for downtown. **Appendix A** outlines the initiatives, strategies and tasks for the plan year as they align with Chapter 14 Downtown Plan of the City of Appleton Comprehensive Plan.

D. 2021 Annual Report

The 2021 annual report is attached.

The total assessed value of properties for the district for 2021 was \$137,653,700 a 1.33% increase over previous year.

The total assessed value of the district properties for 2022 increased by 1.45% \$139,643,700

Also included as **Appendix B** is the 2022 Midyear update report

E. 2023 Budget

All of the estimated expenditures of the BID are shown on **Appendix C**, the Budget. All of the expected expenditures will be financed by the collection of BID assessments and with other revenues generated by Appleton Downtown Incorporated (ADI) and Creative Downtown Appleton Inc. (CDA) including but not limited to sponsorships and donations, ADI memberships, and by revenues of events and promotional activities. Ownership of all activities, programs, promotions, and events, along with any related revenues shall remain with ADI or CDA respectively but shall be applied to programs and services that further goals of the BID.

It is anticipated that the BID will contract with ADI to carry out the BID's Operational Plan, and that the BID will have no paid staff of its own. Funds collected through BID assessments shall be used to pay for this contracted and approved expenditures with ADI, and are expected to pay for about 30 percent of the projected annual budget to implement a full downtown management and event program. Additional funds will be raised by ADI from public and private sources to cover the remaining 70 percent, and any other projects not identified herein.

Except as identified herein, all expenditures will be incurred during the Plan Year. Any funds remaining on any line item above may be moved to another budget line item, as determined by the Board of the BID. Any unused funds remaining at the end of the year shall be deposited into a contingency fund for the following Plan Year. If any additional funds are received by the BID, whether from gifts, grants, government programs, or other sources, they shall be expended for the purposes identified herein, and in the manner required by the source of such funds, or, if the funds have no restrictions, in the manner determined by the Board of the BID, in keeping with the objectives of this BID Plan. All physical improvements made with these funds shall be made in the BID District. The location of other expenditures shall be determined by the BID Board, but for the benefit of the District.

F. Powers

The BID, and the Board managing the BID shall have all the powers authorized by law, and by this Plan, and shall have all powers necessary or convenient, to implement the Operating Plan, including, but not limited to, the following powers:

- 1. To manage the affairs of the District.
- 2. To promote new investment and appreciation in value of existing investments in the District.
- 3. To contract with Appleton Downtown Incorporated on behalf of the BID to implement the Operational Plan.
- 4. To develop, advertise and promote the existing and potential benefits of the District.
- 5. To acquire, improve, lease and sell properties within the District, and otherwise deal in real estate.
- 6. To undertake on its own account, public improvements and/or to assist in development, underwriting or guaranteeing public improvements within the District.
- 7. To apply for, accept, and use grants and gifts for these purposes.
- 8. To elect officers, and contract out work as necessary to carry out these goals.
- 9. To add to the security of the district.

- 10. To elect Officers to carry out the day to day work authorized by the BID Board, including signing checks and contracts on behalf of the Board, and to adopt, if the Board wishes, By-Laws governing the conduct of the Board and its Officers, not inconsistent with this Operating Plan.
- 11. To adopt by-laws related to the day to day operation of the Board and Board meetings.

G. Relationship to Plans for the Orderly Development of the City

Creation of a business improvement district to facilitate District development is consistent with the City of Appleton's Downtown Plan and will promote the orderly development of the City in general and downtown in particular.

H. Public Review Process

The BID Law establishes a specific process for reviewing and approving the proposed Operating Plan, and the boundaries of the proposed District. All statutory requirements to create the BID were followed.

III. District Boundaries – no change has been made to this section from the previous year.

The District is defined as those tax key parcels, which are outlined in red and indicated by property in dark green on **Appendix F**, attached hereto and incorporated herein by this reference, reflecting the parcels as they existed in the City of Appleton Assessor's records as of June 2022.

The District is generally bounded on the south by the south right of way line of Lawrence Street, on the north by the north right of way line of Franklin Street, on the east by the right of way line of Drew Street and on the west by the west right of way line of Richmond Street/Memorial Drive, with additional corridors extending north on Richmond Street to Packard Street and west along college Avenue to Badger Avenue. Properties on both sides of boundary streets are included in the District. The District includes 205 contributing parcels and units. Notwithstanding the parcels of property which are not subject to general real estate taxes, shall be excluded from the District by definition, even though they lie within the boundaries of the BID as in the map in **Appendix F**.

See Section: VI. *Method of Assessment, Item A. Parcels Assessed*: For identification of parcels that are assessed for the BID as contributing parcels based on their use and parcels that are non-contributing. Annual adjustments to contributing and non-contributing parcels in the BID are made based on parcel combinations and parcel divisions.

IV. Organization no change has been made to this section from the previous year.

A. Operating Board

The BID Board ("Board") as defined below, shall be appointed by the Mayor of the City of Appleton, with substantial input from ADI and the property owners in the District. Appointments by the Mayor must be confirmed by the City Council and voted in by the BID Board. The appointments and confirmation shall be made before the commencement of the Plan Year for which the Operating Plan was adopted.

This Board's primary responsibility shall be to implement the current year's Operating Plan, to contract for the carrying out of the Operating Plan, contracting for preparation of an annual report and audit on the District, annually considering and making changes to the Operating Plan including suggestions made by Appleton Downtown Incorporated and submitting the Operating Plan for the following Plan Year to the Common Council of the City of Appleton for approval, and other powers granted in this Plan. This requires the Board to negotiate with providers of service and materials to carry out the Plan; to enter into various contracts; to monitor development activity; and to ensure District compliance with provisions of applicable statutes and regulations.

The BID Board shall be structured as follows:

- 1. Board size maximum of 9
- 2. Composition A majority (at least 5) members shall be owners or occupants of the property within the District. Any non-owner, non-occupant appointee to the Board shall be a resident of the City of Appleton. At least 2 members shall be representative of each of the 3 identified market sectors, service/retail, hospitality, and office. One member shall be a representative of the Mayor or City Council. Any Board member who because of transfer of ownership of property is no longer eligible to act as a representative for a particular sector, or where such transfer of property shall cause the make-up of the Board to fall out of compliance with this Operational Plan shall be replaced. The Board shall make a recommendation for replacement to the Mayor who shall appoint a new Board member within 30 days of the recommendation.
- 3. Term Appointments to the Board shall be for a period of 3 years-for staggered terms, each ending on December 31 of the applicable year. The Board may remove by majority vote, any BID Board member who is absent for more than 3 meetings, without a valid excuse, and may recommend to the Mayor replacement members, which the Mayor shall act upon within 30 days of the recommendation.
- 4. Compensation None.
- 5. Meetings all Meetings of the Board shall be governed by Wisconsin Open Meetings Law. Minutes will be recorded and submitted to the City and the Board. The Board shall adopt rules of order to govern the conduct of its meetings and meet regularly, at least annually.
- 6. Record keeping Files and records of the Board's affairs shall be kept pursuant to public records requirements.
- 7. Staffing The Board may employ staff and/or contract for staffing services pursuant to this Plan and subsequent modifications thereof.

 Unless requested otherwise by the Board, and any staff members or employees of contractors may attend all meetings of the Board, but will not have voting authority.
- 8. Officers The Board shall appoint a Chairman, Treasurer and Secretary, any two of the three of which shall have the authority to execute documents on behalf of the full Board, for the purposes authorized by the full Board, including the writing of checks. Attached Board list **Appendix D**
- 9. For purposes of this section "person" means an individual owner of a parcel, or a representative of an entity owner of such parcel. No one individual, and no more than one representative of any entity, may hold more than one Board position. If, during the course of a term, a Board member's situation changes, so that they no longer fit the definition for that seat, such as by selling their parcel, they shall resign within 10 days of selling their parcel.

B. <u>Amendments</u>

This Operating Plan, when adopted, shall be the governing plan for the Plan Year. However, section 66.1109 (3) (b) of the BID Law requires the Board of the city to annually review and make changes as appropriate to the district Plan, when adopting a new Operating Plan for later Plan Years. Approval by the City's Common Council of such Plan updates shall be conclusive evidence of compliance of such Plan with the BID Law.

The BID Law allows the BID to annually present amendments to its Plan. The following process for approval of the amended Plan will be followed.

- 1. A joint strategy session of the BID Board and the ADI Board of Directors will develop the objectives of the Operational Plan for the next Plan Year. Hosted 6/15/2022
- 2. The proposed Goals and Objectives for the Plan Year will be drafted by Appleton downtown Incorporated Staff and submitted to the ADI and BID Board for review and input.
- 3. ADI Staff will submit the plan draft it to the ADI Board for review. Hosted 7/26/2022
- 4. The BID Board will review the proposed BID Plan and submit to Planning Commission for approval. Hosted 7/27/2022
- 5. The proposed plan will be submitted to the Community Development Department. Submitted on 8/3/2022
- 6. The Planning Commission and Common Council will act on the proposed BID Operational Plan as scheduled.
- 7. The Mayor of Appleton will appoint new members to the BID Board at least 30 days prior to the expiration of outgoing Board members' terms.

It is anticipated that the BID will continue to revise and develop the master Operating Plan for later Plan Years, in response to changing development needs and opportunities in the District, within the purpose and objectives defined herein and therein.

Included in these changes for later Plan years will be changes in the BID budget and assessments.

V. Finance Method no change has been made to this section from the previous year.

The proposed expenditures contained in Section II (D) above, will be financed with moneys collected from the BID assessment, and will be made, from time to time, throughout the year, in accordance with the BID Budget, attached hereto as **Appendix C**.

Moneys collected from BID assessments by the City will be used to pay Appleton Downtown Incorporated in accordance with the implementation contract between the BID and ADI

VI. Method of Assessment no change has been made to this section from the previous year.

A. Parcels Assessed – **Appendix E**

All tax parcels within the District required to pay real estate taxes, including those taxed by the State as manufacturing, will be assessed with the exception of those parcels used solely for parking and those parcels subject to a recorded condominium declaration, and parcels classified as commercial use as shown on the City of Appleton Assessors records. Commercial Condominiums shall be assessed as if the entire building in which the Commercial Condominiums are located were not subject to the Condominium act and instead were assessed as one building, and the assessment

for that entire building shall be levied against each Commercial Condominium unit in such proportion as the condominium assessments of that condominium are prorated, as defined in the Declaration of Condominium for that building.

Real property used exclusively for residential purposes may not be assessed, as required by the BID Law. Property exempt from paying real estate taxes, parcels classified as 'vacant' use by the City of Appleton Assessors records or owned by government agencies will not be assessed.

For identification of parcels that are assessed for the BID as contributing parcels based on their use and parcels that are non-contributing. Annual adjustments to contributing and non-contributing parcels in the BID are made based on parcel combinations and parcel divisions.

The Business Improvement District reassessment was completed by the City of Appleton Assessor's Office. The current property assessment list was generated by the Assessor's office and reviewed by the Finance Department and BID Board.

B. Levy of Assessments

Special assessments under this Operating Plan are hereby levied, by the adoption of this Operating Plan by the City Council against each tax parcel of property within the District which has a separate tax key number, in the amount shown on the assessment schedule which is attached hereto as **Appendix E.**

The BID Board of Directors approved BID rate for the 2023 plan year is \$2.75 per \$1000 of assessed value, minimum \$275 and maximum \$5500.

The 2023 plan year assessment list **Appendix E** shows the calculation with the current rate at \$2.75 for each \$1000 of assessed value for each parcel in the District with no parcel assessed more than \$5,500 and no parcel assessed less than \$275, with parcels used solely for parking excluded, with parcels solely used for residences excluded, and with the adjustments for the Commercial Condominiums and adjustments for relocation of the caps and minimums. The assessment was based on the assessed value of that parcel (land and improvements) as shown in the records of the City Assessor's Office except as otherwise identified below. It is understood that some properties within the BID may be re-assessed. The changes in the tax assessment may impact the BID assessment for these properties.

The principal behind the assessment methodology is that each non-exempt parcel's owner should pay for District development in proportion to the benefit derived. Obviously, not every parcel in the District will benefit equally, nor should each parcel, regardless of size or value contribute in exact ration of property value. It is assumed that a minimum and maximum benefit can be achieved for each parcel, thus, minimum and maximum BID assessments have been established.

For those parcels identified as Commercial Condominiums, the minimum and maximum assessments shall be established for the entire building of which the Commercial Condominium is a part, in the ratios identified above.

C. <u>Schedule of Assessments – updated to reflect assessment adjustments presented by the City Assessor</u>

The final form of this 2023 Operating Plan has attached as **Appendix E** are schedules of all the tax key numbers within the BID which are being assessed, and their assessment using this formula.

- The 2023 BID assessment current rate of \$2.75/\$1000 with a maximum assessment of \$5500 and a minimum assessment of \$275
- The 2023 BID assessments are anticipated to generate: \$241,511.61 based on this methodology.
- Adjustments from previous year presented by the City Assessor include:

ADDED PARCELS:

- 312027309 at 100 W College unit 50H (no longer tax exempt)
- 312034300 at 320 E. College Ave. (was vacant lot 1/1/21, now new building)
- 313101700 at 119 S Walnut St. (included a commercial use on 1/1/22)

REMOVED PARCELS:

- 312027312 at 116 N. Appleton St. (now tax exempt church)
- 312043900 at 303 N. Oneida St. (now tax exempt church)

11 properties increased in value over the previous year. An increase in total assessed value of 1.45% or \$1,990,000

- 201 W. College
- 129 Durkee
- 300 Appleton
- 625 Lawrence
- 621 Lawrence
- 843 W. College
- 800 W. College
- 513 W. College
- 532 W. College
- 514 W. College
- 500 W. College

D. <u>Assessment Collection and Dispersal</u>

The City of Appleton shall include the special assessment levied herein as a separate line item on the real estate bill for each parcel. The City shall collect such assessments with the taxes as a special assessment, and in the same manner as such taxes, and shall turn over all moneys so collected to the BID Board for distribution in accordance with the BID Plan.

All BID assessments shall be shown on the tax bill as due and owing with the first installment of taxes and shall carry the same penalties and interest if not so paid.

Any money collected by the City of Appleton for BID assessments shall be held by the City in a segregated account.

The City of Appleton Finance Department shall provide to the BID Board by the 15th day of each month or as requested a separate financial statement for the BID along with a list of collections and source of such collections identified by tax parcel number for which the amount was collected.

Any BID assessments collected by the City before or after the Plan Year for which the assessments were made shall be held by the city in a segregated account and are to be used by the BID Board in the manner as if received during the applicable Plan Year. This provision is intended to govern BID assessments prepaid in December prior to the applicable Plan Year, as well as to delinquent and late payments made after the Plan Year.

The BID Board shall prepare and make available to the public and the City Council annual reports describing the current status of the BID, including expenditures and revenues, at the time it submits its amended Plan to the City for the following year. Following the end of the fiscal year an independent certified audit shall be obtained by the Board, and which shall be paid for out of the BID Budget. Copies of the 2021 audit are available in the ADI office and a copy was submitted to the Community Development Department with this plan.

Disbursement of BID funds shall be made in accordance with approved BID Operational Plan and Budget. Disbursements for contracted services such as those provided by Appleton Downtown Incorporated shall be done on a reimbursement basis. Invoices and documentation of services performed shall be submitted on a monthly basis to the BID Board. The BID Board shall forward these invoices for payment to the City of Appleton Finance Department. The Finance Department shall issue payment on the invoice once it has received evidence that the expenditures are eligible for reimbursement in accordance with the BID Operational Plan and Budget. This reimbursement shall be made to the service provider within seven business days of the submittal of the request to the City.

The presentation of the proposed Plan to the City shall deem a standing order of the Board under 66.1109 (4) Wis. Stats. To disburse the BID assessments in the manner provided herein. This section shall be sufficient instruction to the City to disburse the BID assessment, without necessity of an additional disbursement agreement, disbursement method, or accounting method. Other than as specified herein, the disbursement procedures shall follow standard City disbursement policy.

E. Annual Report

The Board shall prepare an annual report as required by section 66.1109 (3) (c) of the Wisconsin Statutes. A copy of the 2021 report is attached.

The report shall include the required audit. The required audit shall be prepared by the auditing firm conducting the annual audit for the City of Appleton. The BID shall be solely responsible for payment of any funds specified for the BID Audit related to BID activities for said BID Audit.

The City of Appleton Finance Department shall provide an estimate of the cost of said BID audit for the following year to the BID Board no later than September 1 of the previous year.

VII. City Role no change has been made to this section from the previous year.

The City of Appleton is committed to helping private property owners in the District promote development. To this end, the City intends to play a significant role in the implementation of the Downtown plan. In particular, the City will:

- 1. Encourage the County and State Governments to support activities of the district.
- 2. Monitor and when appropriate, apply for outside funds, which could be used in support of the district.
- 3. Collect assessments and maintain a segregated account.
- 4. Provide disbursement of BID funds to service providers in accordance with the BID Operational Plan and Budget.
- 5. Contract with an auditing firm to conduct the Audit. Said firm shall be the same firm that conducts the City of Appleton annual audit.
- 6. Provide a cost estimate for said audit no later than September 1 for the following year.
- 7. Provide a separate monthly financial statement to the BID Board.
- 8. Review annual audits as required per 66.1109 (3) (c) of the BID Law.
- 9. Provide the BID Board through the Assessor's Office on or before **July 1** each Plan Year, with the official City records on assessed value for each tax key number within the District, as of that date in each Plan Year, for purposes of calculating the BID assessment.
- 10. Adopt this plan in the manner required by the BID Law.
- 11. Appoint and confirm new BID Board members as required herein.

VIII. Required Statements - no change has been made to this section from the previous year.

The Business Improvement District Law requires the Plan to include several specific statements.

66.1109 (1) (f) (1.m): The District will contain property used exclusively for manufacturing purpose, as well as properties used in part for manufacturing. These properties will be assessed according to the formula contained herein because it is assumed that they will benefit from development in the District.

66.1109 (5) (a) Property known to be used exclusively for residential purposes may not be assessed, and such properties will be identified as BID exempt properties.

66.1109(1)(f)(5): Michael, Best & Friedrich, LLP has previously opined that the Operating Plan complies with the provisions of Wis Stat. sec. 66.1109(1)(f)(1-4). Michael, Best & Friedrich, LLP has confirmed that, because no substantive changes are proposed in this amendment, no additional opinion is required.

IX. Appleton Downtown Incorporated - no change has been made to this section from the previous year.

A. Appleton Downtown Incorporated

The BID shall be a separate entity from Appleton Downtown Incorporated (ADI). ADI shall remain a private not-for-profit organization, not subject to the open meeting law, and not subject to the public records law except for its records generated in connection with its contract with the BID Board, and may, and it is intended, shall contract with the BID to provide services to the BID in accordance with the Plan. Any contracting with ADI to provide services to BID shall be exempt from the requirements of sec. 62.15, Wis. Stats., because such contracts shall not be for the construction of improvements or provision of materials. If the BID does contract for the construction of improvements or provisions of material, it shall follow the requirements of such statutes to the extent applicable to assure open, competitive procurement of contracts and purchases. Further, the annual accounting required under 66.1109 (3) (c) Wis. Stats. Shall be deemed to fulfill the requirement of 62.15 (14) Wis. Stats. Ownership of assets of Appleton Downtown Incorporated shall remain solely with Appleton Downtown Incorporated.

A. <u>Binding Clause</u>

The adoption of this Operating Plan is subject to the BID Board contracting with Appleton Downtown Incorporated to carry out this Operational Plan, and if such contract is not entered into by the first day of the Plan Year, then the Plan shall be null and void.

X. Severability and Expansion - no change has been made to this section from the previous year.

The Business Improvement District has been created under authority of 66.1109 of the Statutes of the State of Wisconsin.

Should any court find any portion of the BID Law or this Plan invalid or unconstitutional, said decision will not invalidate or terminate the Business Improvement District and this Business Improvement District Operating Plan should be amended by the Common Council of the City of Appleton as and when it conducts its annual budget approval and without necessity to undertake any other act.

All of the above is specifically authorized under 66.1109 (3) (b) of the BID Law.

If it is determined by a court or administrative body that the parcel of property not be subject to general real estate taxes may not be included within the District, then said parcels shall be excluded from the definition of the district.

All appendices are hereby incorporated by this reference.

APPENDIX A

2023 Plan of Action



BUSINESS IMPROVEMENT DISTRICT 2023 Plan of Action

Mission

Our mission to establish a vibrant and accessible destination for business, learning, living and leisure is anchored in our focus to create an environment of success and sustainability for the new exhibition center, a robust employment center and a more livable Downtown. Our strategic initiatives build support for an exceptional visitor experience, a strong business climate and an attractive, accessible and inclusive downtown where more people want to live.

BID Goals and Objectives:

The BID seeks to protect public and private investments in downtown Appleton and to attract new investment to the district. The BID exists to promote the orderly development of the district in cooperation with the City of Appleton, including implementation of the Downtown Plan (Chapter 14 of the Comprehensive Plan) and to develop, redevelop, maintain, operate, and promote the District. The BID shall work to preserve and improve economic, cultural, and social conditions within the District by facilitating partnerships of people and organizations to achieve mutual goals. The BID provides the necessary funding to plan, evaluate, facilitate and implement District development projects, planning activities, and promotional activities that fit within the identified mixed-use strategy for developing viable and sustainable markets that the District in downtown Appleton can serve.

The State of Downtown Appleton (7/2022)

The BID and ADI remain committed to supporting downtown businesses through this time of economic recovery and labor instability. We continue to focus on sustaining a clean, safe, livable environment, promoting quality consumer experiences and attracting and retaining a strong business mix within the district.

Business retention is at the core of our work. With some businesses operating with employees working from home and others with limited hours and staff, the employee base in Downtown Appleton is in a rebounding state. Reduced staffing levels subsequently has an impact on hospitality, service and retail businesses in the district. An increased marketing focus will include promoting employment opportunities with a more comprehensive list on our website. We will continue to work with investing developers to attract new businesses to the district.

The future of commercial real estate is also of concern as some employers continue work at home solutions. Current conditions are improving as we welcome AZCO Inc.'s Appleton office to downtown and other expanding businesses are seeking additional space for employees. Monitoring trends and large employer plans will be an important focus. Adaptive reuse of commercial space may be a development shift in the future.

Our work to create One Great Place is also about talent attraction. As the premier arts and entertainment district of the Fox Cities, downtown is a quality of life benefit highlighted by employers throughout the region to attract and retain a talented workforce. Employees are more often making a decision on job selection based on community and quality of life. By adopting a creative placemaking approach to activating public spaces, recruiting a healthy business mix and integrating public art, we position downtown for employment growth and increased residential interest.

Across the nation the trend toward urban living amidst vibrant cultural districts continues. People are desiring convenient, car-optional neighborhoods where residents can walk to work, shop and access entertainment. With several residential developments are under construction, and more on the horizon, Downtown Appleton is benefited from this trend and the ADI and BID boards are optimistic that we are emerging as a destination for urban living. A focus on providing the needed amenities to support residents such as grocery, nail salon, package mailing facility, green space for dogs and others will need to be a priority for recruitment.

As the City's College North plan is adopted and potential development is explored, we aim to align with the work of the City Community Development department to leverage resources and collaborate as needed to support the growth opportunities. We will explore options to expand placemaking elements and walkability amenities.

Downtown Appleton continues to be a critical central social district. ADI sponsored programs such as the Saturday Farm Market, free concerts in the park and sidewalk activities continue to offer opportunities to engage in the community and connect with local food and local arts. Public art projects like the Downtown murals and sidewalk chalk walk continue to bring vibrancy in an open air walkable environment.

Downtown cleanliness is of utmost importance. Continuing our partnership with the CARE program and expanded services with private contracts are expected to improve downtown cleanliness. Ongoing safety measures are also an important focus for the BID, ADI and our business neighbors; monthly meetings that include Pillars, APD, the City of Appleton, Valley Transit and several other partners discuss and monitor activity. Assisting in monitoring traffic and sidewalk safety along with the new APD traffic safety officer will be an ongoing collaborative effort.

A Downtown for All message of inclusion through our programs and projects keeps us centered on diversity in our work such as event vendor mix, artists, music, murals, business recruitment and talent attraction.

OUR BRIGHT FUTURE

As the City, BID, ADI, CDA and its partners continue to plan and invest in downtown Appleton, they will be guided by the following vision and principles set forth by the City: "Downtown Appleton is a great American urban neighborhood and employment center with world class arts and entertainment."

- 1. Invest in the growth of downtown neighborhoods with diverse housing options and residential amenities
- 2. Fully embrace and leverage the diverse arts, cultural, and educational assets of the community
- 3. Increase connectivity, trails, and recreation opportunities between the downtown, the Fox River, and the region
- 4. Foster a culture of walking and biking
- 5. Promote quality development along the Fox River by embracing the region's industrial and natural heritage
- 6. Support diverse partnerships which make downtown more attractive for residents and visitors through: activities and events; public art and place making; on-going maintenance; and promotion and marketing
- 7. Create a safe, welcoming, inclusive and accessible downtown
- 8. Grow downtown as the employment center for the region
- 9. Continue to support events and entertainment which safely draw visitors to downtown Appleton
- 10. Collaborate with community partners to increasing leisure travel and sports tournament travelers to Appleton and maximize the value of the Fox Cities Exhibition Center
- 11. Support the launch and growth of unique, independent businesses

MARKET FINDINGS

The 2017 Appleton Downtown Market Analysis identifies the following key assets and subsequent development and community priorities that reflect the public input and discussion throughout the plan development.

Key Assets:

- 1. Sizeable daytime workforce
- 2. A thriving arts/entertainment/culture/educational scene
- 3. The Fox River, an extensive parks system, and growing trail network
- 4. Diverse events and programs draw thousands of visitors
- 5. Strong diverse business mix
- 6. College Avenue, which is walkable and economically vibrant

Downtown Community Priorities:

- A strong local economy that supports businesses of all size in all sectors
- An inclusive and welcoming downtown that encourages belonging

- Build downtown as a destination for leisure and business travel
- Strong livable Downtown neighborhoods with a variety of housing stock
- Improved traffic safety and walkability
- Improved connectivity to the Riverfront
- Accessible and affordable parking solutions
- Enhanced and expanded streetscapes throughout Downtown
- Expand public art & creative culture
- Strengthened partnership with Lawrence University and Appleton Area School District

2023 BID/ADI/CDA Work Plan

For the next year, the ADI, CDA and BID boards will continue to advance the four imperatives for advancing Downtown's mission and supporting downtown businesses through the current economic recovery:

- 1. Play an integral role in business retention and recruitment efforts to maintain an occupancy rate of 80% or greater.
- 2. Promote Downtown living options and curate livability enhancements to attract residents.
- 3. Collaborate with our community partners to boost our downtown tourism economy.
- 4. Increase communication and interaction with downtown business owners to encourage more engagement and cross promotion.

The BID work Plan is aligned with the seven initiatives outlined in the City of Appleton Downtown Plan. The plan is presented as a collaborative plan incorporating efforts by the Business Improvement District, Appleton Downtown Inc and Creative Downtown Appleton Inc.

#1 Urban Form & Design	ADI/BID/CDA
Annual flowers in the planters and Houdini Fountain area and street pole banner replacement as needed	BID/ADI
Manage the Façade Improvement grant program	BID/ADI
Increase flexible outdoor seating and enhance public use areas	ADI/CDA
Fund and have installed intersection lights at one or more of the following: Superior, Appleton, Oneida and Morrison	ADI/CDA
Work with DPW to update the graphics and information in the sidewalk kiosks	BID/ADI
Pursue permission to extend sidewalk cafes for licensed establishments with neighbor agreement	BID/ADI

#2 Tourism, Arts, Entertainment & Education	ADI/BID/CDA
Maintain the Visitor Area kiosk within our office	BID/ADI
Collaborate with community partners to increasing leisure travel and sports tournament travelers to Appleton and	BID/ADI
maximize the value of the Fox Cities Exhibition Center	

Host annual events: Farm Market, Heid Music Concert Series, Lunchtime Live concert series, Death by Chocolate, Soup	ADI/CDA	
Walk, spring and fall Craft Beer Walks, Spring Fashion Show, Fall Shop Sip and Stroll, Mini Golf on the Town, Cultural		
Cuisine Walk, Light up Appleton, Downtown Creates walking features: Student Art, Street Music Night, Chalk Walk,		
Paint out, Avenue of Ice		
Partner with Community organizations to co-host or support events and programs: Rhythms of the World, Mile of Music,	ADI/CDA	
Heid Music's Street Music Week, Fox Cities Chamber of Commerce Octoberfest, City of Appleton parades, Appleton		
Public Library Story Walk and more		
Enhance Downtown environment with interactive art	ADI/CDA	
Extend creative elements to side streets: such as painted intersections, murals, sculptures, sidewalk art	ADI/CDA	

#3 Neighborhood & Residential Development	ADI/BID/CDA
Host a downtown living Open House event and promote downtown living options	ADI
Promote and distribute Downtown Welcome packet for new residents	BID/ADI
Host Downtown resident meet and greet events twice a year	ADI/CDA
Add pet friendly amenities and explore options for a downtown dog friendly green space	ADI/CDA
Pursue business recruitment for: grocery store, nail salon, bookstore, teen hang outs, dry cleaners, more restaurants	BID/ADI
Work with APD to better manage and discourage cruising, street behavior and noise	BID/ADI

#4 Downtown Development & Business Retention		
Collaborate with the City of Appleton to update Downtown development and recruitment materials and host a state of the	BID/ADI	
downtown event		
Cooperatively market the City TIF and ARA grant programs	BID/ADI	
Promote and distribute Downtown Welcome packet for new employees	BID/ADI	
Manage and promote the Gift Certificate Program	BID/ADI	
Manage the Business Recruitment grant program	BID/ADI	
Manage the matching marketing grant program	BID/ADI	
Host quarterly Business to Business event and initiative to promote services in downtown	BID/ADI	
Establish a business recruitment team within the Econ Dev committee	BID/ADI	
Establish an Employee Appreciation day promotion and activities	ADI	
Revisit the Ambassador program with past Board members to make ongoing business visits	BID/ADI	

#5 Mobility and Parking	ADI/BID/CDA
Include and promote accessibility improvements through the façade grant program	BID/ADI
Collaborate with the APD traffic safety officer to improve sidewalk and vehicle traffic safety	BID/ADI
Promote the use of the Passport parking app, meter options and permit information through social media and website	BID/ADI
Host walk audits of BID side streets to identify walkability improvement opportunities	ADI
Work with the City to create and install signage for accessing bike lanes and trails	ADI

Pursue parking system amendments based on survey results	ADI
Partner role in supporting the downtown trolley	ADI

#6 Downtown Management	ADI/BID/CDA
Manage the cooperative agreement between the BID, ADI and CDA	BID/ADI
Manage image marketing strategy to promote, shopping, dining, attractions, employment, living	BID/ADI
Communicate Weekly to our members with the Eblast system	BID/ADI
Create and manage a social media network for business members to connect and share resources	BID/ADI
Host monthly committee meetings: Marketing committee, Hospitality committee, Washington Square committee, BII	
Economic Development committee, Museum Directors, quarterly BID Board meetings	
Manage cleaning contracts and oversee project needs to enhance the cleanliness of the district	BID/ADI
Host annual networking events for members: ADI Business Awards, Golf Outing and BID/ADI Annual Meeting	BID/ADI
Establish internal systems for more accurate metric tracking	BID/ADI
Expand the membership structure as an investment support structure with greater reach to regional businesses that are	ADI
looking to enhance workforce attractiveness of the Fox Cities	

#7 Public Spaces & Riverfront	ADI/BID/CDA
Partner role in supporting the downtown trolley	ADI
Partner with the City of Appleton to support Riverfront connectivity and wayfinding initiatives	ADI
Install the parklet in a new location on the east end	ADI/CDA

Annual Statistics tracking: (2022 base tracking in process)
Grant and sponsorship funds
Maintenance contract hours and results
Occupancy of commercial units
Occupancy of residential units
Marketing reach and social media following tracked quarterly
Business breakdown by industry within the BID: commercial, retail, hospitality, attraction, living
Member engagement and participation with annual events and promotions
Event attendance estimates

Appendix B

2022 Midyear Review

2022 BID Work Plan Second Quarter report

#1 Urban Form & Design	ADI/BID/CDA	Second Quarter 2022
Street pole banner replacement	BID/ADI	Replacement banners are up and more are ordered
Annual flowers in the planters and Houdini Fountain area	BID/ADI	Sidewalk flowers are in and we have connected with the master
		gardeners to design and maintain the areas around the fountain in
		Houdini Plaza
Manage the Façade grant program	BID/ADI	Applications listed below
Increase flexible outdoor seating and public use areas	ADI/CDA	Parklet area updated – still need to paint the tables
		The State street parklet is installed
		Would like to put Adirondack chairs back in Houdini Plaza – push
		back from neighboring businesses. Feedback appreciated

#2 Tourism, Arts, Entertainment & Education	ADI/BID/CDA	
Maintain the Visitor Area kiosk within our office	BID/ADI	With the expected office renovation we are looking at ways to expand our visitor area and create better access to the materials. Outdoor brochure box or holders will be added. Construction happening sooner than expected. Have requested more wall space for visitor information.
Collaborate with community partners to increasing leisure travel to Appleton and maximize the value of the Fox Cities Exhibition Center	BID/ADI	Conventions are back and visitor traffic is increasing. Recent WCMA conference we helped make dinner reservations for 85 of their attendees through signupgenius. Visitor spending increasing quickly in 2022. CVB reports we are near pre pandemic occupancy – 57.6%.
Explore opportunities to connect with sports tournament travelers	BID/ADI	We meet monthly with the CVB to connect with groups coming in. CVB has launched the tourism master plan process – ADI is involved on the committee.
Host annual events: Farm Market, Heid Music Concert Series, Lunchtime Live concert series, Death by Chocolate, Soup Walk, spring and fall Craft Beer Walks, Spring Fashion Show, Fall Shop Sip and Stroll, Mini Golf on the Town, Community Public Market events, Light up Appleton, Downtown Creates walking features: Playful Planter, Artful Chairs, Chalk Walk, Paint out, Avenue of Ice	ADI/CDA	First quarter events: 2 Community Public Markets, Vacation Destination, Death by Chocolate, Avenue of Ice, Ladies day tickets and Mini Golf Teams on sale now! Second quarter events: Ladies Day Fashion Show and shopping, Mini Golf, Craft Beer Walk, Dt Creates Student Gallery Walk, Memorial Day Parade, Concerts, Lunch Time Live, Flag Day Parade, Farm Market, Street Music Week, Make Music Day,

CDA to curate public art projects as the opportunities	ADI/CDA	Proposed mural on the Block 800 building. \$5000 committed and
occur		another \$5000 needed to start painting. Looking for additional
		support.
Partner with Community organizations to co-host or	ADI/CDA	Current Planning committee involvement:
support events and programs: Rhythms of the World, Mile		Rhythms of the World, Street Music Week, Make Music Day,
of Music, Heid Music's Street Music Week, Fox Cities		Festival of Cultures, Octoberfest, Mile of Music,
Chamber of Commerce Octoberfest, City of Appleton		
parades, Appleton Public Library Story Walk, and others		The new museum pass will go on sale this summer and will be a
		month long pass for September unlimited visits to five museums for
		\$25/person or \$100 for a family.

#3 Neighborhood & Residential Development	ADI/BID/CDA	
Host a downtown living Open House event with video	ADI	As part of our image video work, we have several 2 minute videos
promotion		in the work: the winter seasonal video, living in downtown, business
		attraction.
		Downtown Living video work part of the proposed group of new
		videos
		Tour at 320 East with the Econ Dev Committee June 22 12:30-1pm
Promote and distribute Downtown Welcome packet for	BID/ADI	Updated Welcome packets are ready and being distributed
new residents		
Host Downtown resident meet and greet events twice a	ADI/CDA	Resident Meet and Greet will be moved to Sept. 10 for Rhythms of
year		the World in Houdini Plaza.
		We are also engaged in the Age Friendly Initiative with the City of
		Appleton and will host a listening session in downtown this summer
		and help distribute the survey.
Add pet friendly amenities and explore options for a	ADI/CDA	Private space for a dog park is no longer an option. Other options to
downtown dog friendly green space		look at: Kalata Place. City will install the second pet waste station
		on the west end. We will work with CARE to empty it weekly $-a$
		new application is now required.

#4 Downtown Development & Business Retention		ADI/BID/CDA	
	Downtown Development and recruitment event, webinar	BID/ADI	Insight will host InDevelopment in Appleton on September 13,
	or video created to share data and information with		2022. We are exploring a Downtown Update to developers for an
	developers and business interests		October date.

Cooperatively market the City TIF and ARA grant programs	BID/ADI	TIF 12 and 11 boundaries have been amended. New maps are available on the City website. Several interested improvement projects have already reached out. We continue to promote the collaborative leverage of both programs.
Promote and distribute Downtown Welcome packet for new employees	BID/ADI	No new updates – packets are going out.
Manage and promote the Gift Certificate Program	BID/ADI	No new updates – sales continue to be steady throughout the year.
Manage the Business Recruitment grant program	BID/ADI	Murphy's Family Barbershop and Salon All tied Up Floral Café Franklin Street Salon Studios Yoga 3 Appleton 3 Tall Pines Eroding Winds League of Woman Voters Tiffani's Bridal
Manage the matching marketing grant program	BID/ADI	Grant program had committed on \$6227 in matching grant awards Program is still open until the dollars are granted

Increase brand and image marketing	BID/ADI	Appleton Mag will feature Appleton in April and we are working on an article and ad for the magazine. Other image ads: Fun in WI, Fox Cities Magazine, WI Event Guide, Airport, hotel guides, Downtown Guide. Met with CVB regarding additional options for partnership to extend our image marketing beyond the Fox Cities. We are exploring partner opportunities and setting a follow up meeting with CVB. Current focus on vertical video – concepts for the first round: Video 1: B2B – Make your business stand out Video 2: Getting Around Downtown Video 3: Shop for Summer in Downtown Appleton Video 4: Full Day in Downtown Travel WI summer campaign which targets 12 markets including Chicago, Duluth, Rochester, Cedar Rapids, Des Moines, Rockford. Looking for ways to play off of the Here's to Summer in WI – with tag like: Here's how we summer in Downtown Appleton https://www.industry.travelwisconsin.com/travel-promotion/seasonal-marketing-plan/
------------------------------------	---------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

#5 Mobility and Parking	ADI/BID/CDA	
Include and promote accessibility improvements through	BID/ADI	Acoca Coffee applied for an automatic door addition to their
the façade grant program		building. The new bookstore is also interested in making
		accessibility improvements once they are up and operating.
Expand the sidewalk safety program: walk your wheels	BID/ADI	Concerns continue with the BIRD scooters. We reached out to BIRD
signage, social media messaging		with sidewalk parking and riding concerns. They would like to meet
		with us to look at solutions. Working on scheduling
Promote the use of the Passport parking app	BID/ADI	The downtown parking map available on our website is now
		updated and Refreshing our how to use the app video
Host walk audits of BID side streets to identify	ADI	Economic Development committee will look to fall for scheduling a
walkability improvement opportunities		walk of side streets. We walk the downtown discuss projects,
		facades, condition, walkability etc All are welcome to join us.

#6 Downtown Management	ADI/BID/CDA
Cooperative agreement between the BID and ADI. Manager	ement of:

Image and event marketing to promote, shopping, dining, attractions, employment, living: such as the Downtown Guide, Small Business Saturday, Vacation Destination, Golden Ticket Giveaway, One Great Give, I'm Worth It promotion,	BID/ADI	Marketing report is attached Please note Google Analytics is switching to a new platform called GA4 across the board for all users. During this transition, data was not being collected, therefore, we do not have analytics on our website for the month of April. All data shown above was resumed at the beginning of May. Normal data collection will resume in the Q3 report.
Weekly public and member Eblast	BID/ADI	weekly updates on happenings, committee minutes and City committee meetings
Create and manage a social media network for business members to connect and share resources	BID/ADI	The private business Facebook group was launched. Abby is using it to share information but it's intended use is to increase communication between business owners. 90 members and growing.
Host monthly committee meetings: Marketing committee, Hospitality committee, Washington Square committee, Economic Development committee, Museum Directors	BID/ADI	In addition to our committee meetings we also participate in monthly: Octoberfest meeting, age friendly network meetings, various City committees, Chamber of Commerce public policy meetings, Mile, CVB Master Plan Tourism, East Central Planning trail/bike community impacts study, WDAC state Board, WI Creates Board.
The BID Board of Directors quarterly meetings	BID	Next meeting June 15 following the joint board retreats
Manage and financially support the CARE team contract in partnership with Riverview Gardens and the City of Appleton, to ensure daily sidewalk cleanup. Additional contract services as needed.	BID/ADI	I receive weekly reporting from Pfefferle on any graffiti removed, damaged property reports, weed reports, large items, dumpster fires, etc I direct to the proper City department or the Pfefferle team cleans or removes as they can.
Host annual networking events for members: ADI Business Awards, Golf Outing and BID/ADI Annual Meeting	BID/ADI	First B2B luncheon is scheduled for June 28 11:30-1pm at J. Geiger Consulting, Lunch will be included and Jeff will present on how to leverage technology for your small business and provide other service based businesses the opportunity to share their B2B service. Invites are targeted to serviced based business. No cost to attend.

#7 Public Spaces & Riverfront	ADI/BID/CDA	
Partner role in supporting the downtown trolley	ADI	Trolley will run this year and ADI will contribute a reduced fee
		this year. \$5000
Riverfront committee with a focus on enhancing	ADI	Still looking for a chair for a riverfront committee. No new work
walkability, connectivity and promotion between		accomplished here.
destination points including wayfinding signage		
Cooperatively draft a parklet policy proposal with City of	ADI/CDA	Parklet Policy is adopted by City council – complete!
Appleton departments		Parklet is installed on State Street.

2022 2nd Quarter BID Marketing Report

EVENT	DATE	SPONSORS	ADVERTISING/PROMO	ATTENDANCE	NEW NOTES
Ladies' Day	Saturday,	Star Supporters: Tundraland	Radio advertising with Y100	Attendance lower	Considering changing
Spring into Style Fashion	April 9 th	and AZCO Sponsors: Renewal by	Digital advertising with Cumulus	than 2019, but good turnout and good	location from the Hilton Paper Valley Hotel to
Show		Andersen, ATW, Clarity Care, Fox Communities Credit Union, TDS Media Partner: Y100 Country Supporting: Wisconsibs	Facebook advertising, website, eblasts, social media with FB event, Fox Cities Magazine ad	participating from the Downtown retailers	The 513
Mini Golf on the Town	Saturday, April 9 th	Star Supporters: Tundraland and AZCO Sponsor: Renewal by Andersen	Radio advertising with Woodward radio on KISS FM Facebook advertising, website, eblasts, social media with FB event	Attendance was great, around 500 playing	There was a lot of back and forth with the bars and restaurants, closing of Bad Badger, etc. We need to have more clear communication and commitment for the event next year
One Great Give	May 1 - 7	Star Supporters: Tundraland and AZCO Sponsor: Renewal by Andersen	Facebook advertising, website, eblasts, social media with FB event	Good reports from businesses about business throughout the week	A total of \$8,823 was raised by all 15 businesses, the most the event has ever raised, great feedback from the community
Craft Beer Walk	Saturday, May 14 th	Star Supporters: Tundraland, AZCO and Renewal by Andersen Sponsors: Hilton Appleton Paper Valley Hotel, Wisconsin Distributors, General Beer, Lee Beverage and Kay Distributing Media Partner: 96.9 The Fox	Radio advertising with 96.9 The Fox, ticket giveaways on air Print advertising with Appleton Monthly Facebook advertising, website, eblasts, social media with FB event	Great attendance, over 100 tickets sold online and more sold by participating businesses in store	Overall good feedback from the businesses, a bit of miscommunication about VIP offers that will be clarified for the fall event Brought a lot of business during the full duration of the event

Downtown Creates: Student Art Gallery	Friday, May 20 th	Presented by: Kimberly-Clark Cares Star Supporters: Tundraland, AZCO and Renewal by Andersen Sponsors: TDS, Warning Lites, ATW, Hilton Appleton Paper Valley Hotel, Johnson Financial Group and the City of Appleton	Digital advertising with Cumulus Facebook advertising, website, eblasts, social media with FB event	Consistent traffic Downtown viewing the art and listening to live performers, cold weather might have been a deterrent	A first time event for the Downtown Creates Series, we are hoping to continue to grow the event involving more local schools. A great way to bring families Downtown
Heid Music Summer Concert Series	Thursday's June 2 – August 25	Presented by US Venture Star Supporters: Tundraland, AZCO and Renewal by Andersen Sponsors: Heid Music, Nicolet National Bank, Festival Foods, Steve & Teri Winter, General Beer, Wisconsin Distributors, Brian Hodgkiss Injury Lawyers Media Partners: Woodward Radio (105.7 WAPL, 95.9 KISS FM, 104.3 KZ and 103.5 WAPL)	Radio advertising with Woodward radio across multiple stations (each band is paired with a station that fits their genre) Facebook advertising, website, eblasts, social media with FB event		Great feedback on the line up from the community, a lot of inquiries about the event

Lunchtime Live on the Road!	Friday's June 3 – August 26	Presented by US Venture Star Supporters: Tundraland, AZCO and Renewal by Andersen Sponsors: Heid Music, Nicolet National Bank, Festival Foods, Steve & Teri Winter, General Beer, Wisconsin Distributors, Brian Hodgkiss Injury Lawyers Media Partners: Woodward Radio (105.7 WAPL, 95.9 KISS FM, 104.3 KZ and 103.5 WAPL)	Radio advertising with Woodward radio across multiple stations, mention of the performance during concert announcements Facebook advertising, website, eblasts, social media with FB event	Working closely with businesses to help them promote the shows they are hosting, hoping for better traffic now that it's on Friday afternoons versus Thursday afternoons
Downtown	Friday, June	Presented by: Kimberly-	Digital advertising with	A first time event for
Creates: Street	17	Clark Cares	Cumulus	the Downtown Creates
Music Night		Star Supporters: Tundraland,		Series partnering with
		AZCO and Renewal by	Facebook advertising,	Heid Music during
		Andersen Spansors, TDS, Warning	website, eblasts, social media	Street Music week to
		Sponsors: TDS, Warning Lites, ATW, Hilton Appleton	with FB event	bring performers Downtown Friday night
		Paper Valley Hotel, Johnson		up and down College
		Financial Group and the City		Avenue
		of Appleton		11,01100

Farm Market	Saturday's June 18 – October 29	Presented by: US Venture Star Supporters: Tundraland, AZCO and Renewal by Andersen Sponsors: Theda Care, Gateway Chiropractic, City of Appleton, Hilton Appleton	Facebook advertising, website, eblasts, social media with FB event	30 th Anniversary
		Paper Valley Hotel, First Weber Realtors, Sury-Dry, Ulness Health, Warning Lites, Crunch Fitness, Mortgage Nerds Media Partner: Healthy Living and Wellness Magazine Kids Market Sponsor: Fox Communities Credit Union EBT Match Sponsor: Community First Credit Union Music Sponsor: Consolidated Construction Co.		

OTHER DOWNTOWN	PRESENTED BY	DATES	NOTES
EVENTS			
WNA APRN Forum	Wisconsin Nurses Association	April 20-24	400 1 1 D W. II
Pharmacology & Clinical Update		2022	400 attendees at the Hilton Appleton Paper Valley
Conference			
WI Credit Union League Annual	The Wisconsin Credit Union League	May 11 - 13	Annual Convention, 600 attendees, Fox Cities
Convention, 600 attendees, Fox			Exhibition Center & Hilton Appleton Paper Valley
Cities Exhibition Center &			Hotel
Hilton Appleton Paper Valley			
Hotel			
Memorial Day Parade	City of Appleton	May 30 th	
Street Music Week	Heid Music	June 13 - 17	
Flag Day Parade	City of Appleton	June 11	Introducing new elements to the event: live music,
			Cavalcade of cards, etc.

FREE PUBLICITY	PAID IMAGE ADVERTISING
Monthly Interviews with WVBO	CopperLeaf guestbook (annual)
Monthly Interviews with Y100	APRD City Guide Back Cover Full Page ad
Local 5 Live interviews for Mini Golf on the Town and	Appleton International Airport Billboard in Luggage Area (annual)
Ladies' Day Fashion Show	
Local 5 Live interview for One Great Give	1/2 page with Appleton Monthly May Issue
Local 5 Live interview for Craft Beer Walk	Found in the Fox Ad Fox Cities Magazine, April and June Issues
Focus Fox Valley Radio Interview – Covering all summer	Healthy Living and Wellness Full Page Ad, May and June Issues
events	
Appleton Monthly - Article on Craft Beer Walk	
Fox Cities Convention and Visitors Bureau Newsletter	
Appleton Monthly Events Calendar	

COMMUNICATION STATISTICS: May 1 – June 2

COMMENTER HONOR BIRTHSHED: May 1 Sur	10 2		
Appleton Downtown Facebook Page Likes	18,510	Email Active Contacts	
Farm Market Facebook Page Likes	18,874	@Dwtnappleton Twitter Followers	
Blog Posts	850	Website Sessions: 10,824	
Instagram Followers	6,733	By Device:	
		Mobile 67.5 % Desktop 30.3% Other 2.2%	
Engaged Sessions	9,561	New Visitors 9,656	
 Views a page for 10 or more seconds 			
• Visits 2 or more pages			
• Completes an action on page (eg. filling out a	a form)		
Website Visits by Location		Top Referral Sites	
Appleton, WI	1,073	Google	2,228
Milwaukee	538	Direct Search	694
Kaukauna	301	Bing	83
Neenah, WI	106	Robly (Eblast platform)	80
Chicago	97		
Website Visits from Social Media: 594		Top Landing Pages	
Facebook: 196		Downtown Appleton Farm Market	840
		Home Page	538
		Heid Music Summer Concert Series	471
		Upcoming Events	422

Google Analytics is switching to a new platform called GA4 across the board for all users. During this transition, data was not being collected, therefore, we do not have analytics on our website for the month of April. All data shown above was resumed at the beginning of May. Normal data collection will resume in the Q3 report.

APPENDIX C

2023

Budget

BUSINESS IMPROVEMENT DISTRICT PROPOSED 2023 BUDGET

REVENUE	
	BID Assessments
	Carry Over from Prior Year
	Interest Income
	Total
EXPENSES	
Contracted Services	
	ADI Staff
Administrative	
	Telephone
	Office Supplies
	Postage
	Conferences/Workshops
	Dues, Fees, Subscriptions
	Space Lease/Rental Fees
	Internet Fees
	Office Equipment Repairs & Maint.
BID Audit/Accounting Services	
Marketing	
	Website / Social Media
	Image Advertising
	Design services
Economic Development	
	Façade Grants
	Marketing Grant
	Recruitment Grant
	Business Recruitment
Maintenance services	
	Maintenance contracts including:
	CARE team, flowers, garbage, graffiti

2023 Proposed Budg	et
	241,512
	241,512
	50,000
	6,412
	2,600
	75,000
	. 0,000
	40,000
	10,000
	15,000
	7,500
	35,000
	241,512

APPENDIX D

2022 BID Board List

Board Member	Business	Category
Monica Stage – Treasurer	City of Appleton	City Government
Benjamin King	King Brokerage	Property owner / Business Owner –office/
		Downtown Resident
Brad Schwebs	NAI Pfefferle/Pfefferle Management	Property owner representative / Office
Gary Schmitz – President	Retired	
Marcie Harris	Triumph Engineering	Property and Business Owner – office
Bill Wetzel	Acoca Coffee	Property Owner / Business Owner Hospitality
Jason Druxman Secretary	Avenue Jewelers	Retail & property/co-owner
Tim Ceman	Noble Assets	Building Owner
Nate Weyenberg	Angels Forever Windows of Light	Property Owner / Business Owner: Retail

Appendix E

Schedule of Assessments (attached)

Parcel	#	Dir	Street Location	Owner first	Owner MI	Owner last	Acres	Land Assessed	·	Total Assessed	% of			Min/Max	Total
	202		COLLEGE AVE				0.47	Value	Value	Value	Condo	Unit	Assessment	Adj	Assessment
312000200	303		COLLEGE AVE			WP & R INC	0.17	128,600	171,400	300,000			825.00	825.00	825.00
312000300	305		COLLEGE AVE			GO TO COLLEGE LLC	0.08	54,900	98,800	153,700			422.68	422.68	422.68
312000400	311		COLLEGE AVE	115.45.437	D.	311 COLLEGE AVE LLC	0.07	43,000	117,000	160,000			440.00	440.00	440.00
312000700	321		COLLEGE AVE	JIMMY	В	PHIMMASENE FURNAMI PROPERTIES LLC	0.11	68,300	237,800	306,100			841.78	841.78	841.78
312001700	231		COLLEGE AVE			FURMAN PROPERTIES LLC	0.09	68,600	281,400	350,000			962.50 344.85	962.50 344.85	962.50 344.85
312001900	229		COLLEGE AVE			NOBLE ASSETS INC	0.04	27,400	98,000	125,400					
312002000	227		COLLEGE AVE	WENDY		FIFTY-ONE FIFTY LLC	0.04	30,700	93,400	124,100			341.28 341.00	341.28	341.28
312002100	225		COLLEGE AVE	WENDY		KRUEGER ET AL	0.04	32,100	91,900	124,000				341.00 502.43	341.00
312002200	223		COLLEGE AVE			223 COLLEGE LLC	0.08	59,400	123,300	182,700			502.43		502.43
312002300	219		COLLEGE AVE	ANTHONY		219 COLLEGE LLC	0.08	59,400	45,600	105,000			288.75	288.75	288.75
312002500	217		COLLEGE AVE	ANTHONY	Α	MUELLER	0.08	59,400	112,600	172,000			473.00	473.00	473.00
312002600	215		COLLEGE AVE			KORN ACQUISITIONS R.E. LLC	0.08	59,700	254,300	314,000			863.50	863.50	863.50
312002700	213		COLLEGE AVE			SHIRAZ HOLDINGS LLC	0.08	59,700	162,300	222,000			610.50	610.50	610.50
312003100	201		COLLEGE AVE			GABRIEL LOFTS LLC	0.38	303,800	3,996,200	4,300,000			11,825.00	5,500.00	5,500.00
312003800	101		COLLEGE AVE			BEHNKE PROPERTIES LLC	0.04	37,900	194,700	232,600			639.65	639.65	639.65
312003900	103		COLLEGE AVE			FA & VB LLC	0.15	122,300	426,700	549,000			1,509.75	1,509.75	1,509.75
312004000	107		COLLEGE AVE	RAYMON	L	ASPLUND	0.06	49,400	124,000	173,400			476.85	476.85	476.85
312004100	109		COLLEGE AVE			DKS REALTY WISCONSIN IV LLC	0.06	53,000	127,000	180,000			495.00	495.00	495.00
312004200	111		COLLEGE AVE			DKS REALTY WISCONSIN IV LLC	0.06	53,000	136,000	189,000			519.75	519.75	519.75
312004300	113		COLLEGE AVE			BEHNKE PROPERTIES LLC	0.07	55,100	140,800	195,900			538.73	538.73	538.73
312004400	115	Ε	COLLEGE AVE			BEHNKE PROPERTIES LLC	0.18	152,900	420,900	573,800			1,577.95	1,577.95	1,577.95
312004600	121	Ε	COLLEGE AVE			BEHNKE PROPERTIES LLC	0.06	46,400	113,200	159,600			438.90	438.90	438.90
312004700	123	Ε	COLLEGE AVE			ECO PROPERTIES LLC	0.05	44,900	115,100	160,000			440.00	440.00	440.00
312004800	125	Ε	COLLEGE AVE			SOMA CORPORATION	0.06	47,500	289,000	336,500			925.38	925.38	925.38
312004900	127	Ε	COLLEGE AVE			BEHNKE PROPERTIES LLC	0.07	58,700	126,100	184,800			508.20	508.20	508.20
312005000	129	Ε	COLLEGE AVE			BEHNKE PROPERTIES LLC	0.07	58,700	182,700	241,400			663.85	663.85	663.85
312005100	133	Ε	COLLEGE AVE			133 E COLLEGE WI WCO LLC	0.07	58,700	303,300	362,000			995.50	995.50	995.50
312005101	135	Е	COLLEGE AVE			GREENSIDE PROPERTIES LLC	0.07	61,900	135,600	197,500			543.13	543.13	543.13
312006900	107	W	COLLEGE AVE			BAZIL PROPERTIES LLC	0.1	90,100	359,900	450,000			1,237.50	1,237.50	1,237.50
312007000	101	W	COLLEGE AVE			ZUELKE FLATS LLC	0.15	133,100	1,789,000	1,922,100			5,285.78	5,285.78	5,285.78
312007200	100	W	LAWRENCE ST			100 W LAWRENCE STREET FEE LLC	0.79	519,100	7,504,900	8,024,000			22,066.00	5,500.00	5,500.00
312007400	221	W	COLLEGE AVE			SHAH BECK GROUP LLC	0.58	533,600	2,472,800	3,006,400			8,267.60	5,500.00	5,500.00
312007800	215	W	COLLEGE AVE			PASSION8 LLC	0.11	98,400	207,500	305,900			841.23	841.23	841.23
312007900	211	W	COLLEGE AVE			KING BROKERAGE LTD	0.17	146,200	625,600	771,800			2,122.45	2,122.45	2,122.45
312008000	207	W	COLLEGE AVE			TUSLER PROPERTIES LLC	0.08	73,000	229,900	302,900			832.98	832.98	832.98
312008100	205		COLLEGE AVE	STEVEN		HECKENLAIBLE LIV TRUST	0.05	43,200	231,800	275,000			756.25	756.25	756.25
312008200	203		COLLEGE AVE			CLEO'S REAL ESTATE PARTNERSHIP	0.05	44,200	260,100	304,300			836.83	836.83	836.83
312008300	201		COLLEGE AVE			201 W COLLEGE LLC	0.06		307,500	360,600			991.65	991.65	991.65
312008400	117		APPLETON ST			THEOBALD-APPLETON RENTAL PROPERTY LLC	0.03	24,200	114,000	138,200			380.05	380.05	380.05
312009200	343		COLLEGE AVE			DURTY PROPERTIES LLC	0.06	56,200	93,800	150,000			412.50	412.50	412.50
312009201	345		COLLEGE AVE			KONIETZKI HOLDINGS LLC	0.04	44,000	123,800	167,800			461.45	461.45	461.45
312009500	333		COLLEGE AVE			APPLETON HOTEL HOLDINGS LLC	0.35	321,700	2,026,100	2,347,800	21%		6,456.45	5,500.00	1,155.00
312009600	333		COLLEGE AVE			APPLETON HOTEL HOLDINGS LLC	2.5	1,963,700	8,442,900	10,406,600			28,618.15	5,500.00	4,345.00
312023300	125		SUPERIOR ST			FOX CITIES CHAMBER OF COMMERCE	0.29			655,000	13/0		1,801.25	1,801.25	
312023300	125	IN	SUPERIOR ST			FUX CITIES CHAINIBER OF CUIVIIVIERCE	0.29	179,600	475,400	055,000			1,801.25	1,801.25	1,801.25

Parcel	#	Dir	Street Location	Owner first	Owner MI	Owner last	Acres	Land Assessed	Building Assessed	Total Assessed	% of			Min/Max	Total
	#			Owner first	Owner ivii			Value	Value	Value	Condo	Unit	Assessment	Adj	Assessment
312023500	342		COLLEGE AVE			HVN COMMERCIAL HOLDINGS LLC	0.4	401,100	1,328,900	1,730,000			4,757.50	4,757.50	4,757.50
312023800	330		COLLEGE AVE	STEPHEN	М	EVANS	0.38	332,300	1,820,000	2,152,300			5,918.83	5,500.00	5,500.00
312024200	322		COLLEGE AVE			DOUGHLICIOUS REAL ESTATE HOLDINGS LLC	0.13	110,500	219,500	330,000			907.50	907.50	907.50
312024300	318		COLLEGE AVE			318 COLLEGE AVE LLC	0.38	326,700	500,300	827,000			2,274.25	2,274.25	2,274.25
312024800	310		COLLEGE AVE	NATHAN	S	WEYENBERG	0.07	57,000	105,000	162,000			445.50	445.50	445.50
312025000	300		COLLEGE AVE			FOX CITIES HOTEL INVESTORS LLC	0.36	333,700	6,618,300	6,952,000			19,118.00	5,500.00	5,500.00
312025300	131	N	APPLETON ST			BANK ONE	0.54	378,300	158,300	536,600			1,475.65	1,475.65	1,475.65
312025700	222	W	COLLEGE AVE			222 BUILDING LLC	0.62	567,800	10,472,900	11,040,700			30,361.93	5,500.00	5,500.00
312026000	210	W	COLLEGE AVE			PATTEN PROPERTIES LLC	0.17	144,200	706,800	851,000			2,340.25	2,340.25	2,340.25
312026300	200	W	COLLEGE AVE			BANK ONE	0.33	305,100	1,800,600	2,105,700			5,790.68	5,500.00	5,500.00
312027303	100		COLLEGE AVE			NKHH LLC	0.01	6,400	100	6,500	1.30%	50B	17.88	275.00	71.50
312027304	100	W	COLLEGE AVE			NKHH LLC	0.0043	3,900	100	4,000	0.80%	50C	11.00	275.00	44.00
312027305	100	W	COLLEGE AVE			ISLAND MEDICAL LLC ET AL	0.0043	3,900	100	4,000	0.80%	50D	11.00	275.00	44.00
312027306	100	W	COLLEGE AVE			ISLAND MEDICAL LLC ET AL	0.0027	2,500	3,200	5,700	0.50%	50E	15.68	275.00	27.50
312027309	100	W	COLLEGE AVE			NKHH LLC	0.0011	500	3,500	4,000	1.30%	100C	11.00	275.00	71.50
312027330	100	W	COLLEGE AVE			NKHH LLC	0.08	78,000	983,400	1,061,400	15.80%	300A	2,918.85	2,918.85	869.00
312027340	100	W	COLLEGE AVE			NKHH LLC	0.08	78,500	988,200	1,066,700	15.90%	400A	2,933.43	2,933.43	874.50
312027341	100	W	COLLEGE AVE			NKHH LLC	0.0005	500	4,400	4,900	0.10%	400B	13.48	275.00	5.50
312027342	100	W	COLLEGE AVE			NKHH LLC	0.0005	500	6,900	7,400	0.10%	400C	20.35	275.00	5.50
312028200	122	Е	COLLEGE AVE			PFEFFERLE INVESTMENTS INC ET AL	0.51	447,100	1,928,800	2,375,900	34.00%	001	6,533.73	5,500.00	1,870.00
312028201	122	Е	COLLEGE AVE			PFEFFERLE INVESTMENTS INC ET AL	0.0026	2,200	7,100	9,300	0.17%	002	25.58	275.00	9.35
312028202	122	Е	COLLEGE AVE			WASHINGTON STREET R.E. INVESTMENT FUND I	0.14	123,900	1,194,600	1,318,500	9.42%	101	3,625.88	3,625.88	518.10
312028203	122	Е	COLLEGE AVE			WASHINGTON STREET R.E. INVESTMENT FUND I	0.01	7,100	19,500	26,600	0.54%	102	73.15	275.00	29.70
312028204	122	Е	COLLEGE AVE			WASHINGTON STREET R.E. INVESTMENT FUND I	0.01	12,200	71,600	83,800	0.93%	103	230.45	275.00	51.15
312028205	122	Е	COLLEGE AVE			HOFFMAN HOLDINGS LLC ET AL	0.01	7,600	19,000	26,600	0.58%	104	73.15	275.00	31.90
312028206	122	Е	COLLEGE AVE			APPLETON EDUCATION FOUNDATION INC	0.1	0	674,300	674,300	6.68%	105	1,854.33	1,854.33	367.40
312028207	122	Е	COLLEGE AVE			PFEFFERLE INVESTMENTS INC ET AL	0.19	166,700	1,606,800	1,773,500	12.68%	201	4,877.13	4,877.13	697.40
312028208	122	Е	COLLEGE AVE			PFEFFERLE INVESTMENTS INC ET AL	0.01	5,000	13,800	18,800	0.38%	202	51.70	275.00	20.90
312028210	122	Е	COLLEGE AVE			PFEFFERLE INVESTMENTS INC ET AL	0.28	243,500	2,327,500	2,571,000	18.52%	204	7,070.25	5,500.00	1,018.60
312028211	122	Е	COLLEGE AVE			PFEFFERLE INVESTMENTS INC ET AL	0.0039	3,400	10,000	13,400	0.26%	205	36.85	275.00	14.30
312028212	122	Е	COLLEGE AVE			PFEFFERLE INVESTMENTS INC ET AL	0.0041	3,600	9,700	13,300	0.27%	206	36.58	275.00	14.85
312028213	122	Е	COLLEGE AVE			WASHINGTON STREET R.E. INVESTMENT FUND I	0.05	45,400	410,700	456,100	3.45%	301	1,254.28	1,254.28	189.75
312028214	122	Е	COLLEGE AVE			WASHINGTON STREET R.E. INVESTMENT FUND I	0.07	57,500	554,800	612,300	4.37%	106	1,683.83	1,683.83	240.35
312028215	122	Е	COLLEGE AVE			HOFFMAN HOLDINGS LLC ET AL	0.1	87,300	871,800	959,100	6.64%	107	2,637.53	2,637.53	365.20
312028700	100	Е	COLLEGE AVE			APPLETON HOTEL GROUP LLC	0.07	60,300	227,700	288,000			792.00	792.00	792.00
312029001	10	Е	COLLEGE AVE			TAM LLC	1.54	1,209,400	769,500	1,978,900			5,441.98	5,441.98	5,441.98
312030200	130	N	MORRISON ST			DAUNTLESS PROPERTIES LLC	0.05	26,000	114,000	140,000			385.00	385.00	385.00
312030300	120		MORRISON ST			MORRISON BUILDING LLC	0.18	96,500	332,400	428,900			1,179.48	1,179.48	1,179.48
312031100	129		DURKEE ST			229 WASHINGTON LLC	0.14	61,800	127,200	189,000			519.75	519.75	519.75
312031200	200		COLLEGE AVE			200 COLLEGE LLC	0.12	102,600	527,400	630,000			1,732.50	1,732.50	1,732.50
312031300	204		COLLEGE AVE			FA & VB LLC	0.12	97,500	369,200	466,700			1,283.43	1,283.43	1,283.43
312031500	208		COLLEGE AVE			TENNIE'S JEWELRY PROPERTIES LLC	0.06	47,500	92,500	140,000			385.00	385.00	385.00
312031600	212		COLLEGE AVE	BRADLEY	R	VANDINTER	0.06	49,700	88,300	138,000			379.50	379.50	379.50
312031700	216		COLLEGE AVE	1		214/216 COLLEGE LLC	0.12	97,200	242,300	339,500			933.63	933.63	933.63

Parcel	#	Dir	Street Location	Owner first	Owner MI	Owner last	Acres	Land Assessed	Building Assessed	Total Assessed	% of			Min/Max	Total
				Owner mist	Owner ivii			Value	Value	Value	Condo	Unit	Assessment	Adj	Assessment
312031900	218		COLLEGE AVE			218220 COLLEGE LLC	0.12	94,000	275,600	369,600			1,016.40	1,016.40	1,016.40
312032100	222		COLLEGE AVE			DDCC HOLDINGS LLC	0.06	45,900	140,900	186,800			513.70	513.70	513.70
312032200	224		COLLEGE AVE			TROOPER PROPERTIES LLC	0.11	78,500	355,000	433,500			1,192.13	1,192.13	1,192.13
312032300	230		COLLEGE AVE			CJW PROPERTIES LLC	0.09	67,300	113,800	181,100			498.03	498.03	498.03
312032400	232		COLLEGE AVE			CJW PROPERTIES LLC	0.08	60,500	164,500	225,000			618.75	618.75	618.75
312032500	109		DURKEE ST			CJW PROPERTIES LLC	0.02	8,400	60,700	69,100			190.03	275.00	275.00
312033300	323		WASHINGTON ST			LAWRENCE UNIVERSITY OF WISCONSIN	0.51	142,900	12,300	155,200			426.80	426.80	426.80
312033400	331		WASHINGTON ST			DMW INVESTMENTS LLC	0.11	42,500	195,500	238,000			654.50	654.50	654.50
312033700	300		COLLEGE AVE			BGO LLC	0.3	206,600	181,000	387,600			1,065.90	1,065.90	1,065.90
312034000	308		COLLEGE AVE			BGO LLC	0.15	96,300	192,700	289,000			794.75	794.75	794.75
312034200	314		COLLEGE AVE			BOMB ALLEY LLC	0.07	45,600	136,500	182,100			500.78	500.78	500.78
312034300	320		COLLEGE AVE			320 EAST COLLEGE LLC	0.3	163,900	3,000,000	3,163,900			8,700.73	5,500.00	5,500.00
312035300	200	N	DURKEE ST			FIRSTAR BANK APPLETON	1.33	492,500	947,500	1,440,000			3,960.00	3,960.00	3,960.00
312036300	230	Ν	MORRISON ST			OPTION L PROPERTIES LLC	0.29	115,600	209,800	325,400			894.85	894.85	894.85
312036600	200	Ε	WASHINGTON ST			SKY APPLETON LLC ET AL	1.67	888,000	4,520,100	5,408,100			14,872.28	5,500.00	5,500.00
312037100	229	Е	FRANKLIN ST	ETHEL		CONNER LLC	0.18	65,000	125,000	190,000			522.50	522.50	522.50
312040400	231	W	FRANKLIN ST			SEC PROPERTIES LLC	0.38	132,200	155,700	287,900			791.73	791.73	791.73
312040500	214	Ν	SUPERIOR ST			214 SUPERIOR LLC	0.04	21,500	153,400	174,900			480.98	480.98	480.98
312040800	233	N	APPLETON ST	SCOTT		BERKEN	0.22	86,500	136,600	223,100			613.53	613.53	613.53
312041700	211	N	APPLETON ST			VINTAGE-SPECIALTY PROPERTIES LLC	0.06	30,500	105,000	135,500			372.63	372.63	372.63
312041800	207	N	APPLETON ST			JK APOLLON LLC	0.07	34,600	184,100	218,700			601.43	601.43	601.43
312043006	218	N	DIVISION ST	ROBERT	E	HOERSCH	0.2	71,100	142,200	213,300			586.58	586.58	586.58
312043600	300	N	APPLETON ST			FITZGERALD PROPERTIES LLC	0.14	51,000	285,000	336,000			924.00	924.00	924.00
312045800	130	Е	FRANKLIN ST			HOTV.BIZ LLC	0.11	42,000	177,000	219,000			602.25	602.25	602.25
313084700	201	S	WALNUT ST			MIP LLC	0.25	104,400	300,400	404,800			1,113.20	1,113.20	1,113.20
313084900	211	S	WALNUT ST			NOBLE ASSETS INC	0.08	28,800	121,200	150,000			412.50	412.50	412.50
313085500	516	W	EIGHTH ST			NORWEST BANK WISCONSIN APPLETON	1.14	375,900	141,900	517,800			1,423.95	1,423.95	1,423.95
313087600	206	S	MEMORIAL DR			MSV ENTERPRISE LLC	0.19	61,200	144,800	206,000			566.50	566.50	566.50
313087700	625		LAWRENCE ST			920 HOME PRO LLC	0.15	34,800	72,900	107,700			296.18	296.18	296.18
313087800			LAWRENCE ST			MB HOMES LLC	0.19		·	136,600			375.65	375.65	375.65
313087900	617		LAWRENCE ST			BEHNKE PROPERTIES LLC	0.18	42,900	45,600	88,500			243.38	275.00	275.00
313088300	215		MEMORIAL DR			DECLEENE-ZELLNER LLC	0.56	145,700	478,300	624,000			1,716.00	1,716.00	1,716.00
313093400	131		BADGER AVE	JAMES	М	BOYLE	0.42	-	47,400	125,000			343.75	343.75	343.75
313093700	911		COLLEGE AVE			S & K FOOD MART INC	0.48	132,800	314,900	447,700			1,231.18	1,231.18	1,231.18
313093800	843		COLLEGE AVE	LANCE	L	NEVINS REV TRUST	0.38	-	331,000	446,600			1,228.15	1,228.15	1,228.15
313094300	823		COLLEGE AVE			BLOCK 800 LLC	0.37	-	4,570,000	4,699,600			12,923.90	5,500.00	5,500.00
313094400	819		COLLEGE AVE	SARA	K	PIERRI REV TRUST	0.08	25,200	79,200	104,400			287.10	287.10	287.10
313094500	815		COLLEGE AVE	SARA	K	PIERRI REV TRUST	0.13	40,500	139,500	180,000			495.00	495.00	495.00
313094501	813		COLLEGE AVE	SARA	K	PIERRI REV TRUST	0.07	20,800	52,500	73,300			201.58	275.00	275.00
313094600	809		COLLEGE AVE	JANA	IX.	PIONEER PROFESSIONAL CARPET CARE LLC	0.07	20,200	76,700	96,900			266.48	275.00	275.00
313094700	807		COLLEGE AVE			OUTPOST 31 LLC	0.07	20,200	67,700	87,900			241.73	275.00	275.00
313094700	801		COLLEGE AVE			WENZ RENTAL PROPERTIES LLC	0.07	46,100	115,200	161,300			443.58	443.58	443.58
313094800	745		COLLEGE AVE			PACIFIC HOLDINGS LLC	0.13	29,500	274,500	304,000			836.00	836.00	836.00
	745		COLLEGE AVE	-						•			<u> </u>		
313096100	/41	٧V	COLLEGE AVE			I KNOW, RIGHT? LLC	0.25	45,100	33,300	78,400			215.60	275.00	275.00

Parcel	#	Dir	Street Location	Owner first	Owner MI	Owner last	Acres	Land Assessed	Building Assessed	Total Assessed	% of			Min/Max	Total
	*			Owner first	Owner ivii			Value	Value	Value	Condo	Unit	Assessment	Adj	Assessment
313096301	733		COLLEGE AVE			SPATS FOOD AND SPIRITS LLC	0.21	64,400	142,700	207,100			569.53	569.53	569.53
313096400	719		COLLEGE AVE	JENNY		KONG-YU ET AL	0.31	114,500	185,300	299,800			824.45	824.45	824.45
313097200	127		MEMORIAL DR			ZCF QOZB LLC	1.03	269,500	1,100,500	1,370,000			3,767.50	3,767.50	3,767.50
313097600	623		COLLEGE AVE			GENIA'S LEGACY LLC	0.13	69,400	224,600	294,000			808.50	808.50	808.50
313097601	104		MEMORIAL DR	MAI		VANG	0.19	107,500	90,400	197,900			544.23	544.23	544.23
313097900	609		COLLEGE AVE			APPLETON WEST END REALTY LTD	0.4	202,300	271,700	474,000			1,303.50	1,303.50	1,303.50
313098300	603	W	COLLEGE AVE			DAS VENTURES HOLDINGS LLC	0.2	112,500	488,600	601,100			1,653.03	1,653.03	1,653.03
313098500	601	W	COLLEGE AVE	JAMES		LISON	0.07	46,100	168,900	215,000			591.25	591.25	591.25
313098600	115		STATE ST			MCFLESHMAN'S COMMONS LLC	0.15	63,900	539,000	602,900			1,657.98	1,657.98	1,657.98
313098800	121	S	STATE ST			121 STATE ST LLC	0.24	83,000	126,500	209,500			576.13	576.13	576.13
313099300	620	W	LAWRENCE ST			RUBY LOU PROPERTIES LLC	0.23	59,900	108,100	168,000			462.00	462.00	462.00
313099600	122	S	MEMORIAL DR	ROBERT	J	MAZZA	0.52	182,000	138,000	320,000			880.00	880.00	880.00
313099800	613	W	COLLEGE AVE			RUBY LOU PROPERTIES LLC	0.13	24,400	35,600	60,000			165.00	275.00	275.00
313099900	535	W	COLLEGE AVE	JOHN	С	GREINER	0.07	51,800	151,100	202,900			557.98	557.98	557.98
313100300	523	V	COLLEGE AVE			EFS LLC	0.33	246,400	724,800	971,200			2,670.80	2,670.80	2,670.80
313100400	519	W	COLLEGE AVE			KOROLL PROPERTIES LLC	0.1	77,600	336,300	413,900			1,138.23	1,138.23	1,138.23
313100500	513	W	COLLEGE AVE			BELA DEVELOPMENT LLC	0.16	128,100	912,000	1,040,100			2,860.28	2,860.28	2,860.28
313100600	516	W	LAWRENCE ST			BELA DEVELOPMENT LLC	0.26	90,900	10,000	100,900			277.48	277.48	277.48
313100800	118	S	STATE ST			NORWEST BANK WISCONSIN APPLETON	0.78	341,000	791,700	1,132,700			3,114.93	3,114.93	3,114.93
313101500	510	W	LAWRENCE ST	CRESENCIO		VICTORIA	0.06	24,300	55,700	80,000			220.00	275.00	275.00
313101700	119	S	WALNUT ST			HAUSSERMAN REV TRUST	0.17	82,000	78,000	160,000			440.00	440.00	440.00
313102000	511		COLLEGE AVE			JJS VENTURES LLC	0.13	109,400	508,100	617,500			1,698.13	1,698.13	1,698.13
313102100	507	W	COLLEGE AVE			VICTORIAS APPLETON INC	0.07	57,600	259,300	316,900			871.48	871.48	871.48
313102200	503	W	COLLEGE AVE			VICTORIAS APPLETON INC	0.13	121,400	249,000	370,400			1,018.60	1,018.60	1,018.60
313102300	427		COLLEGE AVE			THE BAR GROUP LLC	0.13	138,200	789,500	927,700			2,551.18	2,551.18	2,551.18
313102500	425	W	COLLEGE AVE			SUESS MANAGEMENT LLC	0.07	66,200	193,000	259,200			712.80	712.80	712.80
313102700	423		COLLEGE AVE			FERRUCCIO VC INC	0.13	132,500	1,153,200	1,285,700			3,535.68	3,535.68	3,535.68
313102800	417	W	COLLEGE AVE			M & H PROPERTIES LLC	0.07	69,300	242,700	312,000			858.00	858.00	858.00
313102900	415	W	COLLEGE AVE			ZIMJET LLC	0.06	63,500	167,800	231,300			636.08	636.08	636.08
313103000			COLLEGE AVE			RVC LLC	0.07	-	·	270,000			742.50	742.50	742.50
313103100	411		COLLEGE AVE	MERIJE		ELMAZI	0.07	66,200	183,800	250,000			687.50	687.50	687.50
313103200	409		COLLEGE AVE	JULIA		MORALES	0.07	66,200	128,800	195,000			536.25	536.25	536.25
313103300	403		COLLEGE AVE			AH&M ENTERPRISES LLC	0.28	277,700		1,368,400			3,763.10	3,763.10	3,763.10
315069300	305		RICHMOND ST			MYLEE'S EGG ROLLS LLC	0.22	71,800	95,200	167,000			459.25	459.25	459.25
315071200	225		RICHMOND ST			BLUE OFFICE LLC	0.73	-	385,800	625,000			1,718.75	1,718.75	1,718.75
315105800	532		COLLEGE AVE			KEYSTONE FUTURES LLC	0.07	51,800	449,000	500,800			1,377.20	1,377.20	1,377.20
315105900	530		COLLEGE AVE	ANDREW	R	THORNELL	0.07	49,000	123,500	172,500			474.38	474.38	474.38
315106000	524		COLLEGE AVE	PATRICK	1	FLANAGAN	0.26	201,500	326,100	527,600			1,450.90	1,450.90	1,450.90
315106300	514		COLLEGE AVE	ATTACK	,	NOBLE ASSETS INC	0.20	154,900	181,000	335,900			923.73	923.73	923.73
315106500	512		COLLEGE AVE			FRASER PROPERTIES LLC	0.2	52,400	98,900	151,300			416.08	416.08	416.08
315106300	508		COLLEGE AVE	 		FRASER PROPERTIES LLC	0.07	55,700		185,100			509.03	509.03	509.03
315106700	506		COLLEGE AVE	 		FRASER PROPERTIES LLC	0.07	54,700	121,400	176,100			484.28	484.28	484.28
315100800	500		COLLEGE AVE			COLLEGE AVE LEGACY LLC	0.07	89,800	229,000	318,800			876.70	876.70	876.70
-	111			NATACHA						•			<u> </u>		
315107001	111	N	WALNUT ST	NATASHA		BANKS	0.03	29,900	47,100	77,000			211.75	275.00	275.00

Parcel	#	Dir	Street Location	Owner first	Owner MI	Owner last	Acres	Land Assessed Value	Building Assessed Value	Total Assessed Value	% of Condo	Unit	Assassment	Min/Max	Total Assessment
315107500	509	W	FRANKLIN ST			BELFEUIL RENTALS LLC	0.64	111,500	88,500	200,000	Condo	Unit	Assessment 550.00	Adj 550.00	550.00
315107502	437		FRANKLIN ST			RUNNING PROPERTIES LLC	0.61	110,500	,	240,100			660.28	660.28	660.28
315107502	136		STATE ST	ROBERT		CASTON	0.01	43,200	66,000	109,200			300.30	300.30	300.30
315110000	306		RICHMOND ST	ROBERT		KWIK TRIP INC	1.27	401,700	1,546,200	1,947,900			5,356.73	5,356.73	5,356.73
315110100	400		RICHMOND ST			400 NORTH LLC	0.22	67,700	634,200	701,900			1,930.23	1,930.23	1,930.23
315110100	400		RICHMOND ST			400 NORTH LLC	0.05	16,800	117,800	134,600			370.15	370.15	370.15
315110121	400		RICHMOND ST			400 NORTH LLC	0.28	85,200	479,100	564,300			1,551.83	1,551.83	1,551.83
315110121	400		RICHMOND ST			400 NORTH LLC	0.05	14,100	141,900	156,000			429.00	429.00	429.00
315113900	226		RICHMOND ST			2418 S ONEIDA ST LLC	0.32	47,000	100	47,100			129.53	275.00	275.00
315114700	208		RICHMOND ST	JAMIE	L	BOYCE	0.13	34,700	60,300	95,000			261.25	275.00	275.00
315114800	200		RICHMOND ST	JAMIE	L	BOYCE	0.19	50,500	69,500	120,000			330.00	330.00	330.00
315114801	204		RICHMOND ST	JAMIE	L	BOYCE	0.06	14,700	66,300	81,000			222.75	275.00	275.00
315115800	110		RICHMOND ST			OLD BRICK PROPERTIES LLC	1.81	630,900	489,100	1,120,000			3,080.00	3,080.00	3,080.00
315115900	638	W	COLLEGE AVE	RANDY		KESTER	0.07	41,700	37,800	79,500			218.63	275.00	275.00
315116000	600	W	COLLEGE AVE	EMILIANO		MORALES REV LIV TRUST	0.1	53,500	77,500	131,000			360.25	360.25	360.25
315116200	602	W	COLLEGE AVE	SHANE		KRUEGER	0.07	32,600	88,300	120,900			332.48	332.48	332.48
315116300	604	W	COLLEGE AVE			FDS LLC	0.06	28,500	126,500	155,000			426.25	426.25	426.25
315116400	606	W	COLLEGE AVE	FREDERICK	G	VANHANDEL	0.05	24,300	90,800	115,100			316.53	316.53	316.53
315116500	610	W	COLLEGE AVE	FREDERICK	G	VANHANDEL	0.04	20,200	98,600	118,800			326.70	326.70	326.70
315116600	612	W	COLLEGE AVE			INVESTMENT CREATIONS LLC	0.03	16,300	103,700	120,000			330.00	330.00	330.00
315116700	614	W	COLLEGE AVE			DRS INVESTMENTS LLC	0.03	15,100	86,900	102,000			280.50	280.50	280.50
315116800	616	W	COLLEGE AVE	JOHN		YDE	0.02	11,000	61,700	72,700			199.93	275.00	275.00
315116900	618	W	COLLEGE AVE	ANTAR		BARQUET-LEYTE ET AL	0.02	9,700	30,900	40,600			111.65	275.00	275.00
315117300	700	W	COLLEGE AVE			GRANITE PEAK PROPERTY INVESTMENTS LP ET A	1.82	790,700	1,409,300	2,200,000			6,050.00	5,500.00	5,500.00
315118400	137	N	RICHMOND ST			CHRISTENSEN LAND CO	0.87	227,200	507,100	734,300			2,019.33	2,019.33	2,019.33
315118700	133	N	RICHMOND ST			EVERGREEN CREDIT UNION	0.29	95,700	415,000	510,700			1,404.43	1,404.43	1,404.43
315121200	900	W	COLLEGE AVE	JOHN	С	MAY REVOCABLE TRUST	0.72	251,500	864,000	1,115,500			3,067.63	3,067.63	3,067.63
315121600	926	W	COLLEGE AVE			CAPITAL CREDIT UNION	0.72	251,200	387,500	638,700			1,756.43	1,756.43	1,756.43
315191800	500	W	FRANKLIN ST			FRANKLIN PROPERTIES LLC	0.32	69,900	160,100	230,000			632.50	632.50	632.50
								25,391,500	114,252,200	139,643,700					241,511.61

Appendix F

Map of District

