

City of Appleton - Reid Golf Course
2017 Revenues - August 31, 2017

	2016		2017	
<u>Green Fees</u>	<u>2016 Y-T-D Rounds</u>	<u>Total Revenue</u>	<u>2017 Y-T-D Rounds</u>	<u>Total Revenue</u>
Weekday-18 Holes	1,648	\$31,394.40	1,511	\$28,756.26
Weekday-9 Holes	10,022	\$148,595.94	9,087	\$134,191.29
Weekend - 18-Holes	996	\$29,228.86	1,386	\$37,483.27
Weekend - 9 Holes	1,744	\$31,554.22	2,523	\$40,516.78
Twilight Golf	3,755	\$37,708.16	2,530	\$26,368.82
Passholder Rounds	5,598		6,607	
Promo Rounds				
Coupon Rounds	608	\$1,700.00	555	\$3,351.44
Outing/Tournament Rounds	268	\$11,347.41	399	\$10,297.00
Other	1,378	\$33,770.67	1,554	\$28,569.96
High School Rounds	496		662	
Sub-Totals	26,513	\$325,299.66	26,814	\$309,534.82
<u>Pass/Coupon/Discount Card Sales</u>	<u>2016 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2017 Y-T-D Sales</u>	<u>Total Revenues</u>
Pass Sales	117	\$51,380.00	121	\$58,202.72
Corporate Pass Sales	4	\$9,875.00	7	\$17,500.00
Coupon Sales	64	\$5,304.90	72	\$6,212.00
Discount Cards	90	\$2,700.00	120	\$3,600.00
<u>Cart Revenue</u>	<u>2016 Y-T-D Cart Sales</u>	<u>Total Revenues</u>	<u>2017 Y-T-D Cart Sales</u>	<u>Total Revenues</u>
Cart Fee	8,693	\$85,464.87	8,290	\$84,884.79
Annual Cart Passes	19	\$10,710.00	27	\$13,010.00
<u>Practice Range</u>	<u>2016 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2017 Y-T-D Sales</u>	<u>Total Revenues</u>
Driving Range	3,023	\$19,946.37	3,072	\$18,629.63
Annual Range Pass	12	\$3,062.50	13	\$3,215.00

	2016 Y-T-D	Total	2017 Y-T-D	Total
<i>Golf Shop Merchandise</i>	<u>Sales</u>	<u>Revenues</u>	<u>Sales</u>	<u>Revenues</u>
Balls/Assessories/Apparel/Misc.		\$14,449.18		\$17,690.35
Gift Cards	192	\$8,421.32	188	\$8,343.56
Lessons*	41	\$960.00	176	\$8,115.00
Other Rentals**	611	\$4,295.90	654	\$3,962.75
	2016 Y-T-D	Total	2017 Y-T-D	Total
<i>Food and Beverage</i>	<u>Sales</u>	<u>Revenues</u>	<u>Sales</u>	<u>Revenues</u>
Food		\$15,162.65		\$13,822.58
Beverage		\$19,129.08		\$16,144.58
Alcohol Sales		\$60,662.80		\$57,876.12
Catering/Banquet			813	\$4,136.09
Total Revenue (All Categories)		\$636,824.23		\$644,879.99

*Lessons include private, group and juniors

**Other rentals include additional revenue club rentals, pull carts & locker rentals.

Reid Golf Course Budget August 31st Expense Report

Description	Budget	End of August Expenses	Available
Regular Salaries	\$161,359	(\$100,561)	\$60,798
Overtime	\$528	(\$572)	(\$44)
Part-Time	\$123,781	(\$83,873)	\$39,908
Fringes	\$80,078	(\$45,718)	\$34,360
Training and Conferences	\$1,000	(\$397)	\$603
Office Supplies	\$600	(\$169)	\$431
Memberships & Licenses	\$1,566	(\$1,489)	\$77
Food & Provisions	\$100	\$0	\$100
Printing & Reproduction	\$2,500	(\$1,054)	\$1,446
Clothing	\$750	\$0	\$750
Accounting/Audit	\$2,800	\$0	\$2,800
Bank Services	\$13,000	(\$5,902)	\$7,098
Consulting Services	\$1,500	\$0	\$1,500
Advertising	\$11,000	(\$8,153)	\$2,847
Insurance	\$7,785	(\$5,190)	\$2,595
Rent	\$27,191	(\$15,967)	\$11,224
Depreciation Expense	\$67,365	(\$44,912)	\$22,453
Facilities Charges	\$32,264	(\$15,800)	\$16,464
CEA Equipment Rental	\$89,151	(\$62,178)	\$26,973
Software Support	\$2,369	(\$2,035)	\$334
Interest Payments	\$13,320	(\$8,880)	\$4,440
General Fund	\$17,900	(\$11,933)	\$5,967
Internal Services	\$0		\$0
Bldg Maintenance/Janitorial	\$3,500	(\$436)	\$3,064
Landscape Supplies	\$36,400	(\$32,409)	\$3,991
Concession Supplies	\$58,500	(\$48,929)	\$9,571
Miscellaneous Supplies	\$3,000	(\$1,665)	\$1,335
Gas Purchases	\$13,000	(\$7,179)	\$5,821
Miscellaneous Equipment	\$3,700	(\$2,437)	\$1,263
Collection Services	\$1,100	(\$687)	\$413
Contractor Fees	\$2,000	(\$520)	\$1,480
Equipment Repair & Maintenance	\$5,000	(\$2,893)	\$2,107
Other Interfund Charges	\$3,000	\$0	\$3,000
Electric	\$22,233	(\$11,906)	\$10,327
Gas	\$6,500	(\$3,248)	\$3,252
Water	\$2,100	(\$556)	\$1,544
Waste Disposal/Collection	\$1,880	(\$1,038)	\$842
Stormwater	\$12,120	(\$5,631)	\$6,489
Telephone	\$2,900	(\$2,198)	\$702
Cellular Telephone	\$904	(\$538)	\$366
Other Utilities (DirecTV)	\$1,700	(\$905)	\$795
	\$837,444	(\$537,958)	\$299,486