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DEPARTMENT OF PUBLIC WORKS
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To: Municipal Services Committee
From: Eric Lom, City Traffic Engineer
Date: April 22, 2019
Re: Recommended award of the *Unit P-19* Pavement Marking Maintenance Contract (Epoxy)

Quotes were opened for the *Unit P-19* Pavement Marking Maintenance Contract on April 18, 2019, as a means of establishing unit prices for this annual maintenance contract, which generally involves the installation/replacement of durable epoxy-type longitudinal and transverse pavement markings throughout the City.

While quotes were solicited from all three contractors that provide this service in Wisconsin, only one quote was received. Based on our discussions with the contractors, we were advised that two of them were unable to quote our project because of an unusually large amount of work throughout the industry this year.

Century Fence Company of Pewaukee, Wisconsin, submitted the only quote in the total amount of \$116,512.55, which is ~12% higher than our engineer's estimate of \$104,500. This discrepancy is reflective of the supply/demand situation in industry this year, and consistent with the elevated prices cities throughout the state are dealing with.

Century Fence Company has worked with the City on this annual contract in past years with good results.

Based on this, we recommend award of the contract to Century Fence Company in an amount not to exceed \$155,000. This dollar amount is based on the combination of available budgeted funds for pavement marking maintenance (17022) and pavement markings that will be completed for other city projects (17014, 4240, etc.).