

City of Appleton - Reid Golf Course
Revenues - July 31, 2022

	2021		2022	
<u>Green Fees</u>	<u>2021 Y-T-D Rounds</u>	<u>Total Revenue</u>	<u>2022 Y-T-D Rounds</u>	<u>Total Revenue</u>
Weekday-18 Holes	2,776	\$49,296.17	2,808	\$57,402.32
Weekday-9 Holes	8,078	\$120,961.88	8,343	\$125,573.34
Weekend - 18-Holes	2,010	\$48,744.70	1,751	\$41,862.25
Weekend - 9 Holes	2,416	\$40,892.63	1,731	\$28,489.27
Twilight Golf	2,007	\$22,731.25	1,679	\$18,245.65
Passholder Rounds	6,112		6,616	
Team Rounds	692		745	
Sub-Totals	24,091	\$282,626.63	23,673	\$271,572.83
<u>Pass/Coupon/Discount Card Sales</u>	<u>2021 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2022 Y-T-D Sales</u>	<u>Total Revenues</u>
Pass Sales	145	\$70,004.58	185	\$71,898.17
Corporate Pass Sales	10	\$24,881.50	11	\$31,279.60
Discount Cards	115	\$3,450.00	161	\$5,314.00
<u>Cart Revenue</u>	<u>2021 Y-T-D Cart Sales</u>	<u>Total Revenues</u>	<u>2022 Y-T-D Cart Sales</u>	<u>Total Revenues</u>
Cart Fee	9,082	\$96,394.70	12,074	\$110,970.24
Annual Cart Passes	20	\$10,317.54	23	\$11,720.19
<u>Practice Range</u>	<u>2021 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2022 Y-T-D Sales</u>	<u>Total Revenues</u>
Driving Range	3,089	\$19,870.68	5,126	\$17,535.95
Annual Range Pass	9	\$2,516.58	15	\$3,895.72
<u>Golf Shop Merchandise</u>	<u>2021 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2022 Y-T-D Sales</u>	<u>Total Revenues</u>
Balls/Assessories/Apparel/Misc.		\$18,990.93		\$20,809.11
Gift Cards	191	\$9,752.92	167	\$10,808.99
Lessons**	168	\$7,592.50		\$7,035.00
Other Rentals***	456	\$2,953.84		\$2,855.93
<u>Food and Beverage</u>	<u>2021 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2022 Y-T-D Sales</u>	<u>Total Revenues</u>
Food		\$9,789.52		\$11,427.00

Beverage		\$15,803.39		\$16,022.99
Alcohol Sales		\$55,740.14		\$54,532.93
Catering/Banquet		\$687.62		\$521.29
<u>Raincheck Redeemed</u>		-\$2,133.73		-\$254.26
Total Revenue (All Categories)		\$629,239.34		\$647,945.68

*Misc. Promotional Rounds include Mem Day & Mother's day free golf, Family Day, ValPak & Comm Color Mailer specials, outing & tment rounds

**Lessons include private, group and juniors

***Other rentals include additional revenue club rentals, pull carts & locker rentals.

Reid Golf Course Budget July 31st Expense Report

Description	Budget	End of July Expenses	Available
Regular Salaries	\$189,517	-\$111,539.00	\$77,978.00
Overtime	\$567	-\$192.00	\$375.00
Part-Time	\$125,316	-\$66,883.00	\$58,433.00
Fringes	\$85,369	-\$45,562.00	\$39,807.00
Training/Conferences	\$750.00	-\$42.00	\$708.00
Office Supplies	\$500.00	-\$198.00	\$302.00
Memberships & Licenses	\$1,760.00	-\$2,103.00	-\$343.00
Building Maint./Janitorial	\$1,500.00	-\$354.00	\$1,146.00
Food & Provisions	\$50.00	\$0.00	\$50.00
Landscape Supplies	\$36,900.00	-\$29,736.00	\$7,164.00
Shop Supplies	\$0.00	\$0.00	\$0.00
Tools & Instruments	\$0.00	\$0.00	\$0.00
Concession/Merchandise Supplies	\$60,400.00	-\$52,182.00	\$8,218.00
Other Misc. Supplies	\$2,000.00	-\$4,212.00	-\$2,212.00
City Copy Charges	\$0.00	\$0.00	\$0.00
Outside Printing	\$4,000.00	-\$693.00	\$3,307.00
Uniforms	\$500.00	-\$241.00	\$259.00
Gas Purchases	\$14,000.00	-\$12,472.00	\$1,528.00
Miscellaneous Equipment	\$43,000.00	-\$12,345.00	\$30,655.00
Accounting/Audit Fees	\$2,160.00	\$0.00	\$2,160.00
Bank Service Fees	\$13,000.00	-\$7,724.00	\$5,276.00
Consulting Services	\$500.00	\$0.00	\$500.00
Solid Waste/Recycling Pickup	\$2,405.00	-\$1,321.00	\$1,084.00
Contractor Fees	\$1,000.00	\$0.00	\$1,000.00
Advertising	\$7,500.00	-\$3,016.00	\$4,484.00
Electric	\$22,063.00	-\$12,874.00	\$9,189.00
Gas	\$4,300.00	-\$4,460.00	-\$160.00
Water	\$2,100.00	-\$527.00	\$1,573.00
Sewer	\$650.00	-\$176.00	\$474.00
Stormwater	\$13,160.00	-\$6,588.00	\$6,572.00
Telephone	\$3,900.00	-\$354.00	\$3,546.00
Cellular Phones	\$1,000.00	-\$477.00	\$523.00
Cable Services	\$2,150.00	-\$987.00	\$1,163.00
Equip Repairs & Maint	\$5,000.00	-\$4,058.00	\$942.00
Facilities Charges	\$33,357.00	-\$33,250.00	\$107.00
Software Support	\$1,860.00	\$0.00	\$1,860.00
CEA Operations/Maint.	\$48,146.00	-\$21,689.00	\$26,457.00
CEA Depreciation/Replace.	\$73,037.00	-\$35,881.00	\$37,156.00
Laundry Services	\$0.00	\$0.00	\$0.00
Grounds Repair & Maintenance	\$2,000.00	-\$11,214.00	-\$9,214.00
Insurance	\$6,213.00	-\$3,626.00	\$2,587.00
Equipment Rent	\$33,500.00	-\$12,936.00	\$20,564.00
Other Contracts/Obligation	\$0.00	\$0.00	\$0.00
Depreciation Expense	\$61,000.00	-\$38,178.00	\$22,822.00
Interest Payments	\$6,300.00	-\$3,675.00	\$2,625.00
Land Improvements	\$0.00	\$0.00	\$0.00
Storm Sewers	\$0.00	\$0.00	\$0.00
Other Capital Outlay	\$0.00	\$0.00	\$0.00
Transfer Out - General Fund	\$17,900.00	-\$10,442.00	\$7,458.00
Transfer Out - Capital Project	\$0.00	\$0.00	\$0.00
Expense Total	\$930,150.00	-\$552,207.00	\$377,943.00