

**City of Appleton - Reid Golf Course**  
**Revenues - July 31, 2023**

	2022		2023	
<b>Green Fees</b>	<b>2022 Y-T-D Rounds</b>	<b>Total Revenue</b>	<b>2023 Y-T-D Rounds</b>	<b>Total Revenue</b>
Weekday-18 Holes	2,808	\$57,402.32	2,808	\$62,106.19
Weekday-9 Holes	8,343	\$125,573.34	10,398	\$140,435.48
Weekend - 18-Holes	1,751	\$41,862.25	1,568	\$41,899.20
Weekend - 9 Holes	1,731	\$28,489.27	2,204	\$36,184.16
Twilight Golf	1,679	\$18,245.65	2,239	\$26,724.11
Passholder Rounds	6,616		6,869	
Team Rounds	745		775	
<b>Sub-Totals</b>	<b>23,673</b>	<b>\$271,572.83</b>	<b>26,861</b>	<b>\$307,349.14</b>
<b>Pass/Coupon/Discount Card Sales</b>	<b>2022 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2023 Y-T-D Sales</b>	<b>Total Revenues</b>
Pass Sales	180	\$71,898.17	219	\$96,643.04
Corporate Pass Sales	11	\$31,279.60	12	\$34,123.20
Discount Cards	161	\$5,314.00	250	\$8,154.00
<b>Cart Revenue</b>	<b>2022 Y-T-D Cart Sales</b>	<b>Total Revenues</b>	<b>2023 Y-T-D Cart Sales</b>	<b>Total Revenues</b>
Cart Fee	12,074	\$110,970.24	14,651	\$147,253.12
Annual Cart Passes	23	\$11,720.19		\$16,001.01
<b>Practice Range</b>	<b>2022 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2023 Y-T-D Sales</b>	<b>Total Revenues</b>
Driving Range	5,126	\$17,535.95	3,905	\$29,254.83
Annual Range Pass	15	\$3,895.72	23	\$3,981.12
<b>Golf Shop Merchandise</b>	<b>2022 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2023 Y-T-D Sales</b>	<b>Total Revenues</b>
Balls/Assessories/Apparel/Misc.		\$20,809.11		\$22,221.07
Gift Cards	167	\$10,808.99	191	\$12,311.00
Lessons**		\$7,035.00		\$8,015.00
Other Rentals***		\$2,855.93		\$4,279.48
<b>Food and Beverage</b>	<b>2022 Y-T-D Sales</b>	<b>Total Revenues</b>	<b>2023 Y-T-D Sales</b>	<b>Total Revenues</b>
Food		\$11,427.00		\$13,702.43
Beverage		\$16,022.99		\$19,106.95
Alcohol Sales		\$54,532.93		\$63,602.84
Catering/Banquet		\$521.29		\$701.25
<b>Total Revenue (All Categories)</b>		<b>\$648,199.94</b>		<b>\$786,699.48</b>

\*\*Lessons include private, group and juniors

\*\*\*Other rentals include additional revenue club rentals, pull carts & locker rentals.

**Reid Golf Course Budget July 31st Expense Report**

<b>Description</b>	<b>Budget</b>	<b>End of July Expenses</b>	<b>Available</b>
Regular Salaries	\$205,872	-\$104,347.00	\$101,525
Overtime	\$595	\$0.00	\$595
Part-Time	\$135,696	-\$88,569.00	\$47,127
Fringes	\$88,141	-\$40,708.00	\$47,433
Training/Conferences	\$750.00	-\$118.00	\$632
Office Supplies	\$500.00	-\$78.00	\$422
Memberships & Licenses	\$1,760.00	-\$1,738.00	\$22
Building Maint./Janitorial	\$1,500.00	-\$677.00	\$823
Food & Provisions	\$50.00	\$0.00	\$50
Landscape Supplies	\$41,800.00	-\$32,876.00	\$8,924
Concession/Merchandise Supplies	\$60,400.00	-\$64,780.00	(\$4,380)
Other Misc. Supplies	\$3,500.00	-\$2,058.00	\$1,442
City Copy Charges	\$0.00	\$0.00	\$0
Outside Printing	\$4,000.00	-\$2,460.00	\$1,540
Uniforms	\$500.00	-\$247.00	\$253
Gas Purchases	\$20,770.00	-\$12,200.00	\$8,570
Miscellaneous Equipment	\$39,110.00	-\$11,399.00	\$27,711
Accounting/Audit Fees	\$2,160.00	\$0.00	\$2,160
Bank Service Fees	\$19,000.00	-\$9,195.00	\$9,805
Consulting Services	\$500.00	\$0.00	\$500
Solid Waste/Recycling Pickup	\$2,460.00	-\$1,431.00	\$1,029
Contractor Fees	\$1,000.00	-\$600.00	\$400
Advertising	\$6,000.00	-\$3,732.00	\$2,268
Electric	\$22,725.00	-\$13,448.00	\$9,277
Gas	\$4,300.00	-\$3,737.00	\$563
Water	\$2,100.00	-\$517.00	\$1,583
Sewer	\$676.00	-\$150.00	\$526
Stormwater	\$13,160.00	-\$6,624.00	\$6,536
Telephone	\$3,000.00	-\$522.00	\$2,478
Cellular Phones	\$1,000.00	-\$305.00	\$695
Cable Services	\$2,150.00	-\$1,160.00	\$990
Equip Repairs & Maint	\$5,000.00	-\$5,435.00	(\$435)
Facilities Charges	\$34,837.00	-\$24,885.00	\$9,952
Software Support	\$1,944.00	\$0.00	\$1,944
CEA Operations/Maint.	\$48,150.00	-\$32,052.00	\$16,098
CEA Depreciation/Replace.	\$71,548.00	-\$38,363.00	\$33,185
Grounds Repair & Maintenance	\$27,000.00	-\$34,902.00	(\$7,902)
Insurance	\$7,540.00	-\$4,396.00	\$3,144
Equipment Rent	\$33,500.00	-\$12,996.00	\$20,504
Depreciation Expense	\$61,000.00	-\$38,164.00	\$22,836
Interest Payments	\$3,975.00	-\$2,317.00	\$1,658
Transfer Out - General Fund	\$17,900.00	-\$10,442.00	\$7,458
<b>Expense Total</b>	<b>\$997,569.00</b>	<b>(\$607,628)</b>	<b>\$389,941</b>