

City of Appleton - Reid Golf Course
2016 Revenues - June 30, 2016

	2015		2016	
	<u>2015 Y-T-D Rounds</u>	<u>Total Revenue</u>	<u>2016 Y-T-D Rounds</u>	<u>Total Revenue</u>
<u>Green Fees</u>				
Weekday-18 Holes	762	\$18,735.70	923	\$18,205.33
Weekday-9 Holes	5,191	\$76,630.30	5,408	\$79,694.37
Weekend - 18-Holes	496	\$16,386.28	486	\$14,248.97
Weekend - 9 Holes	1,147	\$21,139.17	919	\$16,565.59
Twilight Golf	1,629	\$13,720.00	1,839	\$18,271.06
Passholder Rounds	2,543		3,054	
Promo Rounds				
Coupon Rounds	186		311	\$1,000.00
Outing/Tournament Rounds			97	\$4,323.11
Other (Coupon Special Rounds)	418	\$17,308.00	799	\$17,346.09
Memorial Day/Mother's Day/ Free Golf Promo	9		101	
Couples League Registration			10	\$476.20
High School Rounds	200		401	
Sub-Totals	12,581	\$163,919.45	14,348	\$170,130.72

	<u>2015 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2016 Y-T-D Sales</u>	<u>Total Revenues</u>
<u>Pass/Coupon/Discount Card Sales</u>				
Pass Sales	105	\$55,305.00	114	\$49,030.00
Corporate Pass Sales	3	\$7,375.00	4	\$9,875.00
Coupon Sales	47	\$3,980.00	41	\$3,653.90
Discount Cards	71	\$2,130.00	90	\$2,700.00
<u>Cart Revenue</u>				
	<u>2015 Y-T-D Cart Sales</u>	<u>Total Revenues</u>	<u>2016 Y-T-D Cart Sales</u>	<u>Total Revenues</u>
Cart Fee	3836	\$35,812.00	4,188	\$41,199.32
Annual Cart Passes	17	\$8,505.00	18	\$9,810.00
<u>Practice Range</u>				
	<u>2015 Y-T-D Sales</u>	<u>Total Revenues</u>	<u>2016 Y-T-D Sales</u>	<u>Total Revenues</u>
Driving Range	1336	\$8,688.00	1,778	\$11,941.63
Annual Range Pass	8	\$2,412.50	12	\$3,062.50

	2015 Y-T-D	Total	2016 Y-T-D	Total
<i>Golf Shop Merchandise</i>	<u>Sales</u>	<u>Revenues</u>	<u>Sales</u>	<u>Revenues</u>
Balls/Assessorries/Apparel/Misc.	1056	\$6,125.43	1,194	\$7,521.32
Gift Cards	118	\$4,688.86	132	\$6,680.12
Other Rentals			334	\$2,324.45
	2015 Y-T-D	Total	2016 Y-T-D	Total
<i>Food and Beverage</i>	<u>Sales</u>	<u>Revenues</u>	<u>Sales</u>	<u>Revenues</u>
Food		\$7,397.63	2,867	\$7,927.02
Beverage		\$8,258.55	4,442	\$9,228.43
Alcohol Sales		\$26,216.05	7,056	\$30,592.96

Total Revenue (All Categories)		\$340,813.47		\$365,677.37
Note: Other rentals include additional revenue club rentals, pull carts & locker rentals.				

Reid Golf Course Budget June 30th Expense Report

Description	Budget	End of June Expenses	Available
Regular Salaries	\$154,077	(\$57,000)	\$97,077
Labor Pool Allocations		(\$13,624)	(\$13,624)
Overtime	\$500	\$0	\$500
Part-Time	\$122,149	(\$47,000)	\$75,149
Other Compensation		\$2,687	\$2,687
Vacation Pay		(\$4,449)	(\$4,449)
Fringes	\$65,440	(\$35,000)	\$30,440
Unemployment Compensation		(\$3,336)	(\$3,336)
Training and Conferences	\$1,000	(\$170)	\$830
Office Supplies	\$750	(\$462)	\$288
Memberships & Licenses	\$1,076	(\$1,040)	\$36
Food & Provisions	\$250	\$0	\$250
Printing & Reproduction	\$2,500	(\$1,029)	\$1,471
Clothing	\$1,000	(\$527)	\$473
Accounting/Audit	\$2,700	\$0	\$2,700
Bank Services	\$8,000	\$1,626	\$9,626
Consulting Services	\$5,500	(\$590)	\$4,910
Advertising	\$12,000	(\$5,580)	\$7,461
Insurance	\$6,073	(\$3,390)	\$2,683
Rent	\$27,191	(\$6,208)	\$20,983
Depreciation Expense	\$67,000	(\$33,852)	\$33,148
Facilities Charges	\$32,466	(\$9,362)	\$23,104
CEA Equipment Rental	\$81,247	(\$47,946)	\$33,301
Interest Payments	\$13,920	(\$6,960)	\$6,960
Trans Out			
General Fund	\$17,900	(\$8,950)	\$8,950
Internal Services	\$3,200	\$0	\$3,200
Bldg Maintenance/Janitorial	\$5,000	(\$525)	\$4,475
Landscape Supplies	\$36,000	(\$25,250)	\$10,750
Concession Supplies	\$58,500	(\$33,768)	\$24,732
Miscellaneous Supplies	\$3,000	(\$563)	\$2,437
Gas Purchases	\$13,600	(\$4,414)	\$9,186
Miscellaneous Equipment	\$5,000	(\$4,079)	\$921
Collection Services	\$1,000	(\$348)	\$652
Contractor Fees	\$2,000	(\$410)	\$1,590
Equipment Repair & Maintenance	\$5,000	(\$2,408)	\$2,592
Other Interfund Charges	\$3,000	\$0	\$3,000
Electric	\$22,233	(\$4,785)	\$17,448
Gas	\$7,350	(\$2,459)	\$4,891

Water	\$2,023	(\$556)	\$1,467
Waste Disposal/Collection	\$1,825	(\$559)	\$1,266
Stormwater	\$12,120	(\$5,790)	\$6,330
Telephone	\$2,031	(\$1,354)	\$677
Cellular Telephone	\$620	(\$379)	\$241
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	\$806,241	(\$369,809)	\$436,432