

**City of Appleton - Reid Golf Course
2019 Revenues - August 31, 2019**

Green Fees	2018		2019	
	2018 Y-T-D Rounds	Total Revenue	2019 Y-T-D Rounds	Total Revenue
Weekday-18 Holes	1,724	\$32,681.96	1,705	\$31,206.42
Weekday-9 Holes	9,714	\$142,504.99	9,236	\$134,982.33
Weekend - 18-Holes	1,109	\$31,684.90	1,086	\$30,301.27
Weekend - 9 Holes	1,878	\$31,978.39	1,859	\$30,727.87
Twilight Golf	2,560	\$26,711.48	2,581	\$26,933.74
Passholder Rounds	5,478		5,181	
Promo Rounds				
Coupon Rounds	346		291	
Misc. Promotional Rounds*	2,197	\$37,528.25	2,370	\$35,027.44
Team Rounds	470		585	
Sub-Totals	25,476	\$303,089.97	24,894	\$289,179.07

Pass/Coupon/Discount Card Sales	2018 Y-T-D Sales	Total Revenues	2019 Y-T-D Sales	Total Revenues
Pass Sales	108	\$55,908.31	105	\$54,651.88
Corporate Pass Sales	7	\$16,238.10	6	\$15,000.00
Coupon Sales	86	\$7,838.99	60	\$5,614.24
Discount Cards	150	\$4,500.00	167	\$5,010.00

Cart Revenue	2018 Y-T-D Cart Sales	Total Revenues	2019 Y-T-D Cart Sales	Total Revenues
Cart Fee	8,486	\$86,812.65	7,890	\$80,649.17
Annual Cart Passes	29	\$14,185.00	27	\$12,908.50

Practice Range	2018 Y-T-D Sales	Total Revenues	2019 Y-T-D Sales	Total Revenues
Driving Range	3,191	\$20,408.66	3,351	\$22,794.07
Annual Range Pass	16	\$4,849.94	12	\$3,774.96

Golf Shop Merchandise	2018 Y-T-D Sales	Total Revenues	2019 Y-T-D Sales	Total Revenues
Balls/Assessories/Apparel/Misc.		\$16,338.95		\$15,910.02
Gift Cards	227	\$12,912.25	231	\$9,639.00
Lessons**	186	\$9,194.00	159	\$7,466.00
Other Rentals***	527	\$3,112.75	635	\$3,523.95

Food and Beverage	2018 Y-T-D Sales	Total Revenues	2019 Y-T-D Sales	Total Revenues
Food		\$13,582.02		\$13,920.17
Beverage		\$16,803.82		\$17,483.25
Alcohol Sales		\$58,392.46		\$59,148.25
Catering/Banquet	415	\$3,181.42	189	\$1,548.11

Raincheck Redeemed		-\$1,160.99		-\$2,022.78
Total Revenue (All Categories)		\$646,188.30		\$616,197.86

*Misc. Promotional Rounds include Mem Day, Mothers Day, Fathers Day, Family Day, Valpak & Comm Color Mailer specials

**Lessons include private, group and juniors

***Other rentals include additional revenue club rentals, pull carts & locker rentals

Reid Golf Course Budget August 31st Expense Report

Description	Budget	End of August Expenses	Available
Regular Salaries	\$173,965	(\$107,947)	\$66,018
Overtime	\$552	(\$159)	\$393
Part-Time	\$123,351	(\$81,157)	\$42,194
Fringes	\$88,761	(\$42,245)	\$46,516
Training and Conferences	\$1,000	(\$402)	\$598
Office Supplies	\$600	(\$517)	\$83
Memberships & Licenses	\$1,659	(\$1,691)	(\$32)
Food & Provisions	\$50	\$0	\$50
Printing & Reproduction	\$2,000	(\$701)	\$1,299
Clothing	\$500	\$0	\$500
Accounting/Audit	\$2,210	\$0	\$2,210
Bank Services	\$13,000	(\$6,760)	\$6,240
Consulting Services	\$1,000	\$0	\$1,000
Advertising	\$10,000	(\$7,212)	\$2,788
Insurance	\$7,485	(\$5,000)	\$2,485
Rent	\$30,861	(\$15,840)	\$15,021
Depreciation Expense	\$63,936	(\$40,912)	\$23,024
Facilities Charges	\$32,284	(\$22,844)	\$9,440
CEA Equipment Rental	\$96,880	(\$67,419)	\$29,461
Software Support	\$1,860	(\$1,860)	\$0
Interest Payments	\$11,625	(\$7,752)	\$3,873
General Fund	\$17,900	(\$11,933)	\$5,967
Other Capital Outlay	\$25,000	(\$3,481)	\$21,519
Infrastructure Construction	\$56,192	\$0	\$56,192
Bldg Maintenance/Janitorial	\$2,000	(\$1,170)	\$830
Landscape Supplies	\$36,900	(\$29,480)	\$7,420
Concession Supplies	\$60,850	(\$56,082)	\$4,768
Miscellaneous Supplies	\$2,000	(\$493)	\$1,507
Gas Purchases	\$13,500	(\$12,235)	\$1,265
Miscellaneous Equipment	\$11,500	(\$5,363)	\$6,137
Collection Services	\$1,100	(\$306)	\$794
Contractor Fees	\$1,000	\$0	\$1,000
Equipment Repair & Maintenance	\$5,000	(\$4,922)	\$78
Other Interfund Charges	\$2,000	(\$2,889)	(\$889)
Electric	\$22,233	(\$11,206)	\$11,027
Gas	\$5,000	(\$3,850)	\$1,150
Water	\$2,100	(\$267)	\$1,833
Waste Disposal/Collection	\$2,075	(\$375)	\$1,700
Stormwater	\$13,450	(\$3,228)	\$13,183
Telephone	\$3,500	(\$3,164)	\$3,125
Cellular Telephone	\$936	(\$600)	\$336
Other Utilities (DirecTV)	\$2,000	(\$968)	\$1,032
	\$949,815	(\$562,430)	\$387,385