

Appleton Police Department

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TO: Finance Committee

FROM: Chief Polly Olson

DATE: June 26, 2025

RE: Portable Radio Replacement Request – Action Item

The Police Department is requesting approval to accept an agreement by July 31, 2025, with Baycom and Motorola Solutions to receive a 17.8% promotional discount for replacement of 115 portable radios. The current cost per radio is \$5,645. The promotion reduces the cost to \$4,640 per radio for an overall savings of \$115,575 if accepted by the July deadline.

Our existing radios, purchased in 2013, operate beyond the recommended lifecycle of 7-10 years. Portable radios are used extensively throughout the day and are essential for officers to maintain their safety, communicate with each other and with other agencies. To ensure compatibility, it is essential that the radios be replaced as a group rather than on an annual rotation basis.

A Capital Improvement Program (CIP) request was completed for consideration in the 2026 budget year based on the promotion price of \$4,640 per radio for a total of \$533,600. If not approved, the agreement with Baycom and Motorola would be voided. Accepting the agreement ensures the reduced pricing if approved through the budget process.