

**City of Appleton - Reid Golf Course
Revenues - September 30, 2022**

	2021		2022	
	2021 Y-T-D Rounds	Total Revenue	2022 Y-T-D Rounds	Total Revenue
Green Fees				
Weekday-18 Holes	4,367	\$82,358.15	4,619	\$84,200.99
Weekday-9 Holes	12,752	\$183,523.23	12,808	\$192,576.43
Weekend - 18-Holes	2,428	\$65,058.42	2,519	\$67,724.85
Weekend - 9 Holes	3,423	\$57,548.34	2,538	\$47,760.30
Twilight Golf	2,857	\$33,606.17	2,473	\$27,524.74
Passholder Rounds	8,760		10,088	
Team Rounds	771		938	
Sub-Totals	35,358	\$422,094.31	35,983	\$419,787.31
Pass/Coupon/Discount Card Sales	2021 Y-T-D Sales	Total Revenues	2022 Y-T-D Sales	Total Revenues
Pass Sales	153	\$74,502.19	195	\$74,173.05
Corporate Pass Sales	10	\$24,881.50	11	\$31,279.60
Discount Cards	115	\$3,450.00	167	\$6,048.00
Cart Revenue	2021 Y-T-D Cart Sales	Total Revenues	2022 Y-T-D Cart Sales	Total Revenues
Cart Fee	13,973	\$149,161.60	19,375	\$173,660.01
Annual Cart Passes	21	\$10,541.71	23	\$11,720.19
Practice Range	2021 Y-T-D Sales	Total Revenues	2022 Y-T-D Sales	Total Revenues
Driving Range	4,155	\$26,445.06	6,500	\$25,157.45
Annual Range Pass	10	\$2,800.94	15	\$3,895.72
Golf Shop Merchandise	2021 Y-T-D Sales	Total Revenues	2022 Y-T-D Sales	Total Revenues
Balls/Assessoris/Apparel/Misc.		\$25,293.91		\$30,108.47
Gift Cards	278	\$11,664.92	244	\$12,927.99
Lessons**	168	\$7,566.50		\$7,145.00
Other Rentals***	654	\$4,239.23		\$4,191.21
Food and Beverage	2021 Y-T-D Sales	Total Revenues	2022 Y-T-D Sales	Total Revenues
Food		\$15,268.07		\$16,605.07
Beverage		\$23,261.51		\$23,490.23
Alcohol Sales		\$81,236.99		\$78,706.24
Catering/Banquet	376	\$1,441.46		\$521.29
Raincheck Redeemed		-\$2,869.92		-\$507.56
Total Revenue (All Categories)		\$880,979.98		\$918,909.27

*Misc. Promotional Rounds include Outings, Mem Day, Mothers Day, Fathers Day, Family Day, Valpak & CCM Specials

**Lessons include private, group and juniors

***Other rentals include additional revenue club rentals, pull carts & locker rentals.

Reid Golf Course Budget September 30th Expense Report

Description	Budget	End of September Expenses	Available
Regular Salaries	\$189,517	-\$146,337.00	\$43,180
Overtime	\$567	-\$192.00	\$375
Part-Time	\$125,316	-\$96,365.00	\$28,951
Fringes	\$85,369	-\$54,832.00	\$30,537
Training/Conferences	\$750.00	-\$445.00	\$305
Office Supplies	\$500.00	-\$199.00	\$301
Memberships & Licenses	\$1,760.00	-\$2,170.00	(\$410)
Building Maint./Janitorial	\$1,500.00	-\$577.00	\$923
Food & Provisions	\$50.00	\$0.00	\$50
Landscape Supplies	\$36,900.00	-\$34,558.00	\$2,342
Shop Supplies	\$0.00	\$0.00	\$0
Tools & Instruments	\$0.00	\$0.00	\$0
Concession/Merchandise Supplies	\$60,400.00	-\$73,345.00	(\$12,945)
Other Misc. Supplies	\$2,000.00	-\$4,212.00	(\$2,212)
City Copy Charges	\$0.00	\$0.00	\$0
Outside Printing	\$4,000.00	-\$3,693.00	\$307
Uniforms	\$500.00	-\$241.00	\$259
Gas Purchases	\$14,000.00	-\$20,365.00	(\$6,365)
Miscellaneous Equipment	\$43,000.00	-\$13,563.00	\$29,437
Accounting/Audit Fees	\$2,160.00	\$0.00	\$2,160
Bank Service Fees	\$13,000.00	-\$17,800.00	(\$4,800)
Consulting Services	\$500.00	-\$220.00	\$280
Solid Waste/Recycling Pickup	\$2,405.00	-\$1,762.00	\$643
Contractor Fees	\$1,000.00	\$0.00	\$1,000
Advertising	\$7,500.00	-\$3,046.00	\$4,454
Electric	\$22,063.00	-\$17,670.00	\$4,393
Gas	\$4,300.00	-\$4,571.00	(\$271)
Water	\$2,100.00	-\$527.00	\$1,573
Sewer	\$650.00	-\$176.00	\$474
Stormwater	\$13,160.00	-\$6,588.00	\$6,572
Telephone	\$3,900.00	-\$405.00	\$3,495
Cellular Phones	\$1,000.00	-\$660.00	\$340
Cable Services	\$2,150.00	-\$1,457.00	\$693
Equip Repairs & Maint	\$5,000.00	-\$6,675.00	(\$1,675)
Facilities Charges	\$33,357.00	-\$36,984.00	(\$3,627)
Software Support	\$1,860.00	-\$189.00	\$1,671
CEA Operations/Maint.	\$48,146.00	-\$34,614.00	\$13,532
CEA Depreciation/Replace.	\$73,037.00	-\$46,029.00	\$27,008
Laundry Services	\$0.00	\$0.00	\$0
Grounds Repair & Maintenance	\$2,000.00	\$11,753.00	\$13,753
Insurance	\$6,213.00	-\$4,662.00	\$1,551
Equipment Rent	\$33,500.00	-\$21,498.00	\$12,002
Other Contracts/Obligation	\$0.00	\$0.00	\$0
Depreciation Expense	\$61,000.00	-\$49,086.00	\$11,914
Interest Payments	\$6,300.00	-\$4,725.00	\$1,575
Land Improvements	\$0.00	\$0.00	\$0
Storm Sewers	\$0.00	\$0.00	\$0
Other Capital Outlay	\$0.00	\$0.00	\$0
Transfer Out - General Fund	\$17,900.00	-\$13,425.00	\$4,475
Transfer Out - Capital Project	\$0.00	\$0.00	\$0
Expense Total	\$930,150.00	-\$712,110.00	\$218,040