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**PARKS, RECREATION & FACILITIES
MANAGEMENT**

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To: Parks and Recreation Committee
From: Dean R. Gazza, Director of Parks, Recreation and Facilities Management
Date: January 13, 2020
Re: Action: Request Approval of Six-Year (2020-2025) Golf Cart Lease to Yamaha Golf & Utility in the Annual Amount of \$27,211.10

Request for proposals were received by three companies for the purchase or lease of golf carts for periods ranging from four to six years. Various lease and purchase options and terms were requested by our department in order to identify the best option for Reid Golf Course.

Upon evaluation of the proposals, verification of references, demonstrations of carts and interviewing the final candidate we recommend issuing a contract to Yamaha Golf & Utility for the lease of golf carts for a period of six years. Golf carts would be leased from April through October (7 months).

In addition to overall value and price Reid staff experienced excellent customer service by Yamaha Golf & Utility throughout the current lease. Based on the prices provided, leasing is our best option. One major benefit to leasing is the carts are returned to Yamaha Golf & Utility when they begin to be undependable at the end of the lease. Second, routine maintenance is provided by the contractor at a much lower cost than we can provide for the same service.

Three proposals were received. The proposals include (40) golf carts with options and (2) beverage carts.

<u>Company</u>	<u>Proposal \$</u>
Yamaha Golf & Utility (Yamaha)	\$27,211.10
Premier Golf & Utility (Club Car)	\$28,499.76
Versatile Vehicles, Inc. (E-Z-GO)	\$28,860.00

Yamaha Golf & Utility has been aggressive in earning business with Reid. Fond-du-lac County (Rolling Meadows Golf Course) and Brown County (Brown County Golf Course) currently are under contract with Yamaha Golf & Utility and continue to give high recommendations.

It is the recommendation of the Parks, Recreation and Facilities Management Department to award the contract to Yamaha Golf & Utility. Please feel free to contact me at 832-5572 with any questions, or by email at dean.gazza@appleton.org.