



"...meeting community needs...enhancing quality of life."

DEPARTMENT OF PUBLIC WORKS - Engineering Division

MEMO

TO: Members of the Municipal Services Committee

FROM: Ross Buetow, Deputy Director of Public Works

SUBJECT: Award of contract for 2018-2022 Snow Plowing & Snow Removal Services in City of Appleton Parking Facilities

DATE: October 4, 2017

In response to a request for proposals issued by our office, we received one response for Snow Plowing & Snow Removal Services in City of Appleton Parking Facilities. The proposal was submitted by Lakeshore Cleaners, Inc. and was opened on Monday, October 2, 2017. Attached is a summary of Lakeshore's proposed hourly billing rates for various types of snow plowing and hauling equipment, including associated labor costs.

The facilities covered under this contract include:

- Yellow Parking Ramp
- Blue Parking Ramp
- Red Parking Ramp
- Green Parking Ramp
- Police Department Ramp
- Library Plaza Lot

Although we only received one response, we are confident in recommending award of this contract to Lakeshore Cleaners. They have performed this identical work over the past several years with excellent quality, dependability and response times. Work under this contract would be billed on an hourly basis under the direction of the Parking Utility Manager and Director of Facilities Management. Their proposed hourly rates are reasonable in comparison to rates from previous contracts.

Therefore, we recommend award of contract for 2018-2022 Snow Plowing & Snow Removal Services in City of Appleton Parking Facilities to Lakeshore Cleaners, Inc. in accordance with the hourly rates included in their proposal dated September 29, 2017. The term of this contract will be from October 2017 through June of 2022, conditioned upon satisfactory performance by the contractor.

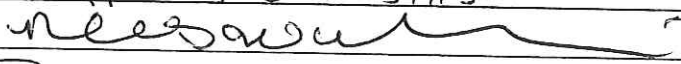
Thank you for your consideration.

PROPOSAL

10/02/17

SNOW PLOWING & SNOW REMOVAL SERVICES AT CITY OF APPLETON PARKING FACILITIES

Description	WINTER 2017-2018	WINTER 2018-2019	WINTER 2019-2020	WINTER 2020-2021	WINTER 2021-2022
Hourly Rate per piece of <u>PLOWING</u> equipment including operator.	<u>\$75.21</u> /hr.	<u>\$77.46</u> /hr.	<u>\$79.46</u> /hr.	<u>\$81.46</u> /hr.	<u>\$83.40</u> /hr.
Hourly Rate per piece of <u>LOADING</u> equipment (Front-end Loader) including operator.	<u>\$87.14</u> /hr.	<u>\$88.89</u> /hr.	<u>\$91.54</u> /hr.	<u>\$93.00</u> /hr.	<u>\$96.00</u> /hr.
Hourly Rate per piece of <u>LOADING</u> equipment (skid steer) including operator.	<u>\$79.93</u> /hr.	<u>\$82.32</u> /hr.	<u>\$84.50</u> /hr.	<u>\$87.50</u> /hr.	<u>\$89.50</u> /hr.
Hourly Rate per piece of <u>HAULING</u> equipment including operator.	<u>\$67.50</u> /hr.	<u>\$68.90</u> /hr.	<u>\$70.00</u> /hr.	<u>\$75.00</u> /hr.	<u>\$76.00</u> /hr.
Hourly Rate per <u>SNOW BLOWER</u> (including operator)	<u>\$72.10</u> /hr.	<u>\$73.54</u> /hr.	<u>\$75.74</u> /hr.	<u>\$77.94</u> /hr.	<u>\$84.99</u> /hr.
Hourly Rate per <u>FOREMAN</u> for Sidewalks	<u>\$58.71</u> /hr.	<u>\$60.47</u> /hr.	<u>\$67.21</u> /hr.	<u>\$64.07</u> /hr.	<u>\$65.99</u> /hr.
Hourly Rate per <u>LABORER</u> for Sidewalks	<u>\$48.41</u> /hr.	<u>\$49.86</u> /hr.	<u>\$51.35</u> /hr.	<u>\$52.89</u> /hr.	<u>\$54.47</u> /hr.
Other Equipment					
_____	\$ _____ /hr.	\$ _____ /hr.	\$ _____ /hr.	\$ _____ /hr.	\$ _____ /hr.
_____	\$ _____ /hr.	\$ _____ /hr.	\$ _____ /hr.	\$ _____ /hr.	\$ _____ /hr.
_____	\$ _____ /hr.	\$ _____ /hr.	\$ _____ /hr.	\$ _____ /hr.	\$ _____ /hr.

BIDDER: Lake Shore Cleaners, Inc.
 ADDRESS: 4623 N. Richmond St.
 CITY, STATE, ZIP: Appleton, WI 54913
 BY: 
 PRINT: Ronald G. Wolff, Jr.
 TITLE: President
 TELEPHONE: 920-734-0757
 FAX: 920-830-2922
 DATE: 9-29-17

CITY OF APPLETON

DEPARTMENT OF PUBLIC WORKS