



Memorandum

TO: Fox Cities Transit Commission
FROM: Ron McDonald, General Manager
DATE: January 17, 2024
RE: Authorization to purchase & install Access Control from Faith Technologies

Valley Transit broke ground for the Whitman Ave. rehabilitation and construction in early August. New access control is necessary for this project. Access Control lead-times are extensive. By placing an order well in advance of when it is needed, allows the manufacturer to enter the order into their build schedule. That allows for a greater expectation the access control will be delivered when it is needed.

ANALYSIS

Safety and Security are of paramount importance for Valley Transit staff and customers. As a recipient of Federal Transit Administration funds, Valley Transit is mandated to spend sufficient dollars on safety & security. All City of Appleton and Valley Transit facilities use access control points within facilities. Faith Technologies is the vendor used solely by the City of Appleton for this purpose.

Valley Transit staff completed a sole source justification and cost reasonableness analysis of the proposal received by Faith Technologies.

FISCAL IMPACT

Faith Technologies proposal is \$62,715.00, including delivery and installation. Valley Transit has grant funds and has budgeted sufficiently to purchase this Access Control.

RECOMMENDATION

Staff recommends issuing a purchase order to Faith Technologies equal to \$62,715.00 plus contingency (10%). The project maximum should not exceed \$68,987.



January 10, 2024

RE: City of Appleton – Valley Transit Access Control

Steven J. Schrage:

We would like to thank you for the opportunity to propose a solution for your technology needs. We are pleased to offer the following *T&M NTE* price to provide material and labor to perform the following work at the Valley Transit Facility. Our design criteria is based upon information provided in RFP Documents. We acknowledge receipt of Addendum #1, #2 and #3.

Valley Transit Alt Bid Number A7: Security

Provide material and labor to:

- Pathways as follows
 - J Hooks as needed to properly support the new network cabling
 - Conduit stubs at doors by EC – Conduit labeling by EC
- Access Control System
 - Faith to install necessary wiring to support the access control devices at the door
 - Installation of the following devices
 - [16] HID Signo standard card readers
 - [16] Door Contracts
 - [16] REXs
 - [20] Hirsch MELM2 input boards
 - [2] MX-8-N3 Hirsch 8 door controller
 - [1] Hirsch AEB8 8input
 - [1] RREB Hirsch 8output
 - [1] RREB Hirsch expansion board
 - [2] Altronix 8 door power supply
 - [4] Altronix backup battery
 - Initial Programming of system included
 - Connection to door strikes as provided by Div 8 vendor
 - Existing devices at the gates to remain – Faith will rewire them to the new network closet
 - Wiring and devices for W. Washington Temp office is included.

Project Cost NTE: \$62,715.00

General Notes:

- There are current lead times on some of the needed materials, lead times will be provided upon ordering of materials per manufacturer standards.
- No tax has been included in pricing

We appreciate the opportunity to submit our proposal and hope to work with you on this project! If you have any questions, concerns, or would like additional information regarding this proposal, please do not hesitate to contact me at 920-785-7949. Sincerely,

FAITH TECHNOLOGIES, INC.
"Specialty Systems Division"

Rich Lembcke
Assistant Project Manager
General Conditions:

Chris Schwanke
Project Manager

- This quote is based on current commodity material pricing and availability.
- All labor hours estimated as first shift and regular time.
- Applicable sales/use taxes are not included in the above prices. If you are tax exempt, please return a copy of your exemption certificate with your signed proposal/PO/contract.
- Any changes to the scope of work or materials altered at customer request may be billable.
- By way of submission of this proposal, Faith Technologies reserves its right to negotiate mutually agreeable contract terms as well as review any applicable Prime contract upon award of the project.
- Faith Technologies, as a reseller of any intellectual property that may be contained in this proposal, assumes no liability for any use of the intellectual property which results in an infringement of existing intellectual property and hereby disclaims any claims for liability, damages or attorneys' fees resulting therefrom.
- If applicable to the scope of work, it is the Customers responsibility to accurately mark and provide to Faith Technologies a detailed diagram of any privately owned underground service lines or facilities. Customer is responsible for any damage occurring to unmarked or inaccurately marked privately owned service lines.
- Payments made by credit card will be subject to associated processing fees incurred by transaction.

COVID-19 Addendum

"The pricing on this quotation has been calculated based on current material rates. Due to the volatility of the commodities market, we reserve the right to increase our pricing as needed based on commodities market increase (and availability). The ongoing COVID-19 challenges have had a tremendous impact on industries across the world - the construction industry has certainly not been exempt. Although FTI remains hopeful conditions will fully stabilize in the near future, uncertainty still remains.

With that in mind, as a basis to proceed, notwithstanding anything to the contrary contained in our contract agreement, both parties understand and agree any project delays, suspensions or terminations, whether foreseeable or not, which occur on the project and are not due to the fault or negligence on our part, shall allow us compensation for our demobilization and remobilization costs, along with payment for work performed up to the date of the delay, to include our committed costs we can't cancel, and other costs incurred due to the suspension or termination, and to include overhead and profit. Any delays over a consecutive 30-day period, given the uncertainty of a restart, FTI will require payment of any retainage withheld to date.

FTI will do everything possible to mitigate extra costs but want to make certain we are able to capture costs for our efforts expended on any project. "

Warranty: Faith Technologies will provide warranty support for our installation and craftsmanship for a period of one year. Any work performed outside of the previously defined scope options will be performed on a time and materials basis.

Initial acceptance of desired options below, sign and return.

Valley Transit Alt Bid Number A7: Security

NTE

\$62,715.00

(Initial here) _____

ACCEPTANCE OF PROPOSAL the above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorizing Faith Technologies, Inc. to do the work as specified. Payment terms are net 30 days after date of invoice. Customer Acknowledges receipt of Faith Technologies Standard Terms and Conditions.

PO#: _____

Printed Name: _____

Title: _____

Signature: _____

Date of Acceptance: _____

Please email signed contracts to **Chris Schwanke** at chris.schwanke@faithtechinc.com
Confidential, do not distribute without the prior written consent of Faith Technologies, Inc.