Reid Golf Course Budget July 31st Expense Report

| Description | Budget | End of July Expenses | Available | |
|---------------------------------|----------------|----------------------|-----------|--|
| Regular Salaries | \$231,281 | -\$138,769.00 | \$92,512 | |
| Overtime | \$643 | -\$354.00 | \$289 | |
| Part-Time | \$187,621 | -\$102,496.00 | \$85,125 | |
| Fringes | \$98,240 | -\$53,703.00 | \$44,537 | |
| | | | | |
| Training/Conferences | \$4,225.00 | -\$2,703.00 | \$1,522 | |
| Office Supplies | \$500.00 | -\$42.00 | \$458 | |
| Memberships & Licenses | \$2,795.00 | -\$2,630.00 | \$165 | |
| Building Maint./Janitorial | \$1,500.00 | -\$1,415.00 | \$85 | |
| Food & Provisions | \$50.00 | -\$25.00 | \$25 | |
| Landscape Supplies | \$43,800.00 | -\$33,920.00 | \$9,880 | |
| Concession/Merchandise Supplies | \$70,000.00 | -\$70,067.00 | (\$67) | |
| Other Misc. Supplies | \$3,500.00 | -\$2,430.00 | \$1,070 | |
| City Copy Charges | \$0.00 | \$0.00 | | |
| Outside Printing | \$4,000.00 | -\$3,795.00 | \$205 | |
| Uniforms | \$750.00 | -\$723.00 | \$27 | |
| Gas Purchases | \$20,770.00 | -\$14,968.00 | \$5,802 | |
| Miscellaneous Equipment | \$30,200.00 | -\$12,078.00 | \$18,122 | |
| Accounting/Audit Fees | \$2,160.00 | \$0.00 | \$2,160 | |
| Bank Service Fees | \$24,000.00 | -\$10,041.00 | \$13,959 | |
| Consulting Services | \$500.00 | \$0.00 | \$500 | |
| Solid Waste/Recycling Pickup | \$2,610.00 | -\$1,460.00 | \$1,150 | |
| Contractor Fees | \$3,500.00 | -\$5,495.00 | (\$1,995) | |
| Advertising | \$5,000.00 | -\$3,523.00 | \$1,477 | |
| Electric | \$25,300.00 | -\$9,349.00 | \$15,951 | |
| Gas | \$6,640.00 | -\$3,719.00 | \$2,921 | |
| Water | \$1,800.00 | -\$253.00 | \$1,547 | |
| Sewer | \$555.00 | -\$86.00 | \$469 | |
| Stormwater | \$13,160.00 | -\$3,294.00 | \$9,866 | |
| Telephone | \$3,000.00 | -\$206.00 | \$2,794 | |
| Cellular Phones | \$1,000.00 | -\$258.00 | \$742 | |
| Cable Services | \$2,500.00 | | | |
| Equip Repairs & Maint | \$6,500.00 | -\$4,020.00 | \$2,480 | |
| Facilities Charges | \$50,934.00 | -\$31,498.00 | \$19,436 | |
| Software Support | \$2,100.00 | \$0.00 | \$2,100 | |
| CEA Operations/Maint. | \$41,818.00 | -\$30,000.00 | \$11,818 | |
| CEA Depreciation/Replace. | \$92,549.00 | -\$53,986.00 | \$38,563 | |
| Grounds Repair & Maintenance | \$10,000.00 | \$0.00 | \$10,000 | |
| Insurance | \$7,880.00 | \$0.00 | \$7,880 | |
| Equipment Rent | \$36,000.00 | -\$8,816.00 | \$27,184 | |
| Depreciation Expense | \$64,000.00 | -\$37,333.00 | \$26,667 | |
| Interest Payments | \$300.00 | | (\$706) | |
| Other Capital Outlay | \$0.00 | \$0.00 | \$0 | |
| Land Improvements | \$80,000.00 | | \$80,000 | |
| Transfer Out - General Fund | \$27,660.00 | | \$11,525 | |
| Expense Total | \$1,211,341.00 | -\$661,616.00 | \$549,725 | |

City of Appleton - Reid Golf Course <u>Revenues - July 31, 2025</u>

| | 20 |)24 | 2025 | |
|---------------------------------|-------------------|-----------------|-------------------|-----------------|
| | Y-T-D | Total | Y-T-D | Total |
| Green Fees | Rounds | Revenue | Rounds | <u>Revenue</u> |
| Weekday-18 Holes | 2,302 | \$52,477.22 | 2,500 | \$45,679.41 |
| Weekday-9 Holes | 10,556 | \$156,489.30 | 9,573 | \$150,947.86 |
| | | | | |
| Weekend - 18-Holes | 2,323 | \$63,518.71 | 2,555 | \$66,540.81 |
| Weekend - 9 Holes | 2,447 | \$40,278.55 | 2,387 | \$39,749.71 |
| | | | | |
| Twilight Golf | 2,287 | \$30,204.14 | 2,459 | \$32,795.71 |
| | | | | |
| Passholder Rounds | 7,807 | | 7,483 | |
| | | | | |
| Team Rounds | 984 | | 902 | |
| Sub-Totals | 28,706 | \$342,967.92 | 27,859 | \$335,713.50 |
| | | | | |
| | Y-T-D | Total | Y-T-D | Total |
| Pass/Coupon/Discount Card Sales | <u>Sales</u> | <u>Revenues</u> | <u>Sales</u> | <u>Revenues</u> |
| Pass Sales | 217 | \$109,458.67 | 195 | \$110,624.39 |
| Corporate Pass Sales | 13 | \$36,966.84 | 13 | \$41,232.24 |
| Discount Cards | 404 | \$6,803.58 | 414 | \$7,224.42 |
| | | | | |
| | Y-T-D | Total | Y-T-D | Total |
| <u>Cart Revenue</u> | <u>Cart Sales</u> | <u>Revenues</u> | <u>Cart Sales</u> | <u>Revenues</u> |
| Cart Fee | 15,735 | \$137,249.90 | 16,760 | \$151,395.79 |
| Annual Cart Passes | 56 | \$14,305.43 | 62 | \$16,590.97 |
| | | | | |
| | Y-T-D | Total | Y-T-D | Total |
| <u>Practice Range</u> | <u>Sales</u> | <u>Revenues</u> | <u>Sales</u> | <u>Revenues</u> |
| Driving Range | 2,872 | \$23,432.02 | 2,507 | \$20,058.52 |
| Annual Range Pass | 12 | \$3,779.54 | 11 | \$3,533.12 |
| | | | | |
| | Y-T-D | Total | Y-T-D | Total |
| Golf Shop Merchandise | <u>Sales</u> | Revenues | <u>Sales</u> | Revenues |
| Balls/Assessories/Apparel/Misc. | | \$22,602.64 | | \$24,254.23 |
| Gift Cards and Coupon Books | | \$11,848.19 | | \$15,331.19 |
| Lessons** | | \$7,190.00 | | \$7,485.00 |
| Other Rentals*** | | \$4,083.06 | | \$3,157.22 |
| | | | | |
| | Y-T-D | Total | Y-T-D | Total |
| <u>Food and Beverage</u> | <u>Sales</u> | Revenues | <u>Sales</u> | Revenues |
| Food | | \$11,681.43 | | \$11,540.62 |
| Beverage | | \$18,182.48 | | \$18,269.00 |
| Alcohol Sales | | \$60,792.28 | | \$59,432.98 |
| Catering/Banquet | | \$708.01 | | \$532.23 |
| | | | | |
| Total Revenue (All Categories) | | \$812,051.99 | | \$826,375.42 |

^{**}Lessons include private, group and juniors

^{***}Other rentals include additional revenue club rentals, pull carts & locker rentals.