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**DEPARTMENT OF PUBLIC WORKS - Engineering Division
MEMO**

TO: Municipal Services Committee

FROM: Ross Buetow, Deputy Director of Public Works / City Engineer *RMB*

SUBJECT: Award of Contract for 2018-2022 Sidewalk & Crosswalk Snow Removal Services

DATE: September 20, 2017

On August 8, 2017, our office issued a request for proposals (RFP) for Sidewalk & Crosswalk Snow Removal Services at designated locations throughout the City of Appleton. Work under this contract includes snow removal from over 16 miles of public sidewalks where the abutting property owners are not legally required to maintain the sidewalks. It also includes approximately 180 crosswalks and railroad crossing locations. The deadline for submitting proposals was Friday, September 8, 2017.

The RFP's were sent to eight different snow removal contractors. In response, we received only one proposal, from Lakeshore Cleaners, Inc. Attached is a summary of their proposed hourly billing rates including the various types of snow removal equipment to be used and the associated labor costs.

Although we only received one response, we do not hesitate recommending award of this Contract to Lakeshore Cleaners Inc. They have performed this identical work over the past several years with excellent quality, dependability and response times. They will also be utilizing Jim Fischer, Inc. as a subcontractor, who has also performed similar work for the City for many years. Their proposed hourly rates are reasonable in comparison to the rates charged over the previous 5-year contracts. Coordination of the work under this contract will be provided by Department of Public Works Operations Foremen.

Therefore, we recommend award of the 2018-2022 Sidewalk & Crosswalk Snow Removal Services Contract to Lakeshore Cleaners, Inc. in accordance with the hourly rates included in their proposal dated September 8, 2017. The term of this contract will be from October 2017 through June of 2022, conditioned upon satisfactory performance by the contractor.

Thank you for your consideration.

9/8/2017

PROPOSAL SIDEWALK & CROSSWALK SNOW REMOVAL SERVICES

Description	WINTER 2017-2018	WINTER 2018-2019	WINTER 2019-2020	WINTER 2020-2021	WINTER 2021-2022
*Tractor/Skid Steer	\$ <u>87.14</u> /hr.	\$ <u>88.89</u> /hr.	\$ <u>91.54</u> /hr.	\$ <u>93.00</u> /hr.	\$ <u>96.00</u> /hr.
*Snowblower	\$ <u>72.10</u> /hr.	\$ <u>73.54</u> /hr.	\$ <u>75.74</u> /hr.	\$ <u>77.94</u> /hr.	\$ <u>84.99</u> /hr.
*Tri-Axle Dump Truck	\$ <u>67.50</u> /hr.	\$ <u>68.90</u> /hr.	\$ <u>72.00</u> /hr.	\$ <u>75.00</u> /hr.	\$ <u>76.00</u> /hr.
*Salt Truck	\$ <u>86.50</u> /hr.	\$ <u>88.50</u> /hr.	\$ <u>90.50</u> /hr.	\$ <u>92.00</u> /hr.	\$ <u>94.00</u> /hr.
Laborer (Shoveling/Flagging)	\$ <u>48.41</u> /hr.	\$ <u>49.86</u> /hr.	\$ <u>51.35</u> /hr.	\$ <u>52.89</u> /hr.	\$ <u>54.47</u> /hr.
Foreman	\$ <u>58.71</u> /hr.	\$ <u>60.47</u> /hr.	\$ <u>67.21</u> /hr.	\$ <u>64.07</u> /hr.	\$ <u>65.99</u> /hr.
Pickup Truck Miles	\$ <u>.92</u> /mile	\$ <u>.94</u> /mile	\$ <u>.96</u> /mile	\$ <u>.98</u> /mile	\$ <u>1.00</u> /mile

* Hourly rates including operator

OTHER EQUIPMENT

<u>V-Plow Truck</u> (Description)	\$ <u>75.21</u> /hr.	\$ <u>77.46</u> /hr.	\$ <u>79.46</u> /hr.	\$ <u>81.46</u> /hr.	\$ <u>83.90</u> /hr.
<u>Skidsteer / Blower</u> (Description)	\$ <u>79.93</u> /hr.	\$ <u>82.32</u> /hr.	\$ <u>84.50</u> /hr.	\$ <u>87.50</u> /hr.	\$ <u>89.50</u> /hr.
_____ (Description)	\$ _____ /hr.	\$ _____ /hr.	\$ _____ /hr.	\$ _____ /hr.	\$ _____ /hr.

BIDDER: Lake Shore Cleaners, Inc.

MAILING ADDRESS: 4623 W. Richmond St.

PHYSICAL ADDRESS: " "

CITY, STATE, ZIP: Appleton, WI 54913

BY: *[Signature]*

PRINT: Ronald G. Wolff, Jr.

TITLE: President

TELEPHONE: 920-734-0757

FAX: 920-830-2822

DATE: 9-8-17

CITY OF APPLETON

DEPARTMENT OF PUBLIC WORKS

Addendum #1 *[Signature]*